

# Brookfield

**NOTICE OF SPECIAL MEETING OF SHAREHOLDERS**

**AND**

**MANAGEMENT INFORMATION CIRCULAR**

**WITH RESPECT TO A PLAN OF ARRANGEMENT**

**INVOLVING BROOKFIELD ASSET MANAGEMENT INC., BROOKFIELD ASSET  
MANAGEMENT LTD. AND OTHERS AND RESULTING IN THE SEPARATION OF  
BROOKFIELD ASSET MANAGEMENT INC. INTO**

**BROOKFIELD ASSET MANAGEMENT LTD.**

**AND**

**BROOKFIELD CORPORATION**

**Wednesday, November 9, 2022**

**at 11:30 a.m. (Toronto time)**

## LETTER TO SHAREHOLDERS

To our shareholders,

You are invited to attend a special meeting (the “meeting”) of holders of shares of Brookfield Asset Management Inc. (the “Corporation”). The meeting will occur at 11:30 a.m. Toronto time on Wednesday, November 9, 2022 in a virtual meeting format via live audio webcast at: <https://web.lumiagm.com/432503728>. At the meeting, you will be asked to consider the transaction described below. This Management Information Circular (the “Circular”) also provides important information on voting your shares at the meeting. Additional details on how to access our live audio and participate in the meeting can be found in the “The Meeting” section of the Circular.

On May 12, 2022, we announced the approval in principle by the Board of Directors of the Corporation (the “Board” or “Board of Directors”) of the separation of the Corporation through the separate listing and distribution of a 25% interest in our asset management business to be done on a tax-free basis to both Canadian and U.S. shareholders pursuant to a court-approved plan of arrangement (the “Arrangement”) under the *Business Corporations Act* (Ontario). Brookfield Asset Management Ltd. (the “Manager”) was established by the Corporation to become a company through which investors, including the existing shareholders of the Corporation, can directly access its leading, pure-play global alternative asset management business currently carried on by the Corporation and its subsidiaries to be owned and operated through Brookfield Asset Management ULC (“our asset management business”).

The Arrangement involves the division of the Corporation into two publicly traded companies – the Manager, a pure-play asset manager with a leading global alternative asset management business, and the Corporation, focused on deploying capital across its operating businesses and compounding that capital over the long term. The Arrangement is designed to enhance long-term value for the Corporation’s shareholders by creating separate identities for these two distinct businesses, while preserving their ability to benefit each other, and thus all shareholders of the Manager and the Corporation.

If the shareholders of the Corporation approve the Arrangement and the other matters to be considered at the meeting, the Corporation will implement the Arrangement, as a result of which (i) the shareholders of the Corporation will become shareholders of the Manager, which will acquire a 25% interest in our asset management business, while retaining their shares of the Corporation, and (ii) the Corporation will change its name to “Brookfield Corporation”. If the Arrangement is completed, pursuant to the plan of arrangement, in addition to keeping the shares of the Corporation they already hold (a) holders of class A limited voting shares of the Corporation (“Corporation Class A Shares”) will receive one class A limited voting share of the Manager (a “Class A Share”) for every four Corporation Class A Shares and (b) holders of class B limited voting shares of the Corporation (“Corporation Class B Shares”) will receive one class B limited voting share of the Manager (a “Class B Share”) for every four Corporation Class B Shares held, in each case, as of the record date for the Arrangement. In addition, pursuant to the plan of arrangement, holders of class A preference shares, series 8 and series 9 (“Corporation Affected Preference Shares”) will receive, in exchange for each existing Corporation Affected Preference Share held as of the record date for the Arrangement, a fraction of a Class A Share and a new class A preference share of the Corporation with terms comparable to the terms of the Corporation Affected Preference Share held but adjusted to reflect the distribution of Class A Shares. Shareholders will not be entitled to receive any fractional interest in a Class A Share and those holders who would otherwise be entitled to a fractional Class A Share will instead receive a cash payment. At the completion of the Arrangement, existing shareholders of the Corporation will own 100% of both the Manager and the Corporation.

At the meeting, you will be asked to pass a special resolution approving the Arrangement as well as ordinary resolutions approving the stock option plan for the Manager, the non-qualified stock option plan for the Manager and the escrowed stock option plan for the Manager, all as described in detail in the accompanying Circular. The matters to be approved at the meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the shareholders have also approved the other matters to be voted on at the meeting.

The Board has reviewed the terms and conditions of the Arrangement and, for the reasons set out in the accompanying Circular, has unanimously concluded that the Arrangement is in the best interests of the Corporation.

**The Board unanimously recommends that shareholders of the Corporation vote FOR the resolutions approving the Arrangement and the related matters at the meeting.**

To become effective, the special resolution in respect of the Arrangement must be approved by: (i) not less than  $66\frac{2}{3}\%$  of the votes cast at the meeting by the holders of Corporation Class A Shares and Corporation Affected Preference Shares, voting together; (ii) not less than  $66\frac{2}{3}\%$  of the votes cast at the meeting by the holder of Corporation Class B Shares; and (iii) not less than a majority of the votes cast at the meeting by the holders of the Corporation Class A Shares other than (a) the votes attaching to Corporation Class A Shares held, directly or indirectly, by an “interested party” within the meaning of Multilateral Instrument 61-101 – *Protection of Minority*

*Security Holders in Special Transactions* or otherwise required to be excluded under the requirements of such instrument, (b) an “affiliate” of the Corporation, within the meaning of the *Securities Act* (Ontario), (c) “control persons” of the Corporation, within the meaning of OSC Rule 56-501 – *Restricted Shares*, and (d) a person that beneficially owns, directly or indirectly, securities of the Corporation carrying more than 20% of the votes attaching to the Corporation’s voting securities and any associate, affiliate or insider of such a person or any other person excluded pursuant to paragraph 624(n) of the TSX Company Manual.

The Arrangement is also subject to the satisfaction of certain other conditions, including the receipt of the approval of the Ontario Superior Court of Justice. Subject to the receipt of all required approvals and the satisfaction or waiver, as applicable, of the other conditions contained in the Arrangement Agreement between, among others, the Corporation and the Manager, it is anticipated that the Arrangement will be completed before year end.

The accompanying Circular provides a detailed description of the Arrangement and the other matters to be considered at the meeting. **You are urged to read this information carefully and, if you require assistance, to consult your own legal, tax, financial or other professional advisor.**

**Your vote is important regardless of the number of shares you own. Whether or not you plan to attend the meeting, please take the time to vote by using the internet or by telephone as described in the Circular or by completing the enclosed proxy card and mailing it in the enclosed envelope. Information about the meeting, the Arrangement and the other business to be considered at the meeting is contained in the Circular. You are urged to read the Circular carefully.**

If you are not registered as the holder of your shares but hold your shares through a broker or other intermediary, you should follow the instructions provided by your broker or other intermediary to vote your shares. See the section in the Circular entitled “The Meeting” and “General Proxy Matters” for further information on how to vote your shares.

On behalf of the Board, I express our appreciation for your continued support. We look forward to having you join us on November 9, 2022.

Yours truly,



The Honourable Frank J. McKenna  
Chair  
September 30, 2022

## NOTICE OF SPECIAL MEETING OF SHAREHOLDERS

A special meeting (the “meeting”) of the holders of class A limited voting shares, class B limited voting shares and class A preference shares, Series 8 and Series 9 (collectively, the “Shareholders”) of Brookfield Asset Management Inc. (the “Corporation”) will be held on **Wednesday, November 9, 2022 at 11:30 a.m. Toronto time** in a virtual meeting format via live audio webcast at: <https://web.lumiagm.com/432503728>:

1. to consider, pursuant to an order (the “Interim Order”) of the Ontario Superior Court of Justice dated September 28, 2022, and, if deemed advisable, to pass a special resolution (the “Arrangement Resolution”), the full text of which is set forth in Appendix A to the accompanying Management Information Circular (the “Circular”), with or without variation, approving an arrangement (the “Arrangement”) involving the Corporation under Section 182 of the *Business Corporations Act* (Ontario) and as more particularly described in the Circular;
2. if the Arrangement Resolution is passed, to consider and, if deemed advisable, to pass, with or without variation, an ordinary resolution the full text of which is set forth in Appendix I to the accompanying Circular, approving a stock option plan for Brookfield Asset Management Ltd. (the “Manager”), as more particularly described in the Circular;
3. if the Arrangement Resolution is passed, to consider and, if deemed advisable, to pass, with or without variation, an ordinary resolution the full text of which is set forth in Appendix J to the accompanying Circular, approving a non-qualified stock option plan for the Manager, as more particularly described in the Circular;
4. if the Arrangement Resolution is passed, to consider and, if deemed advisable, to pass, with or without variation, an ordinary resolution the full text of which is set forth in Appendix K to the accompanying Circular, approving an escrowed stock plan for the Manager, as more particularly described in the Circular; and
5. to transact such other business as may properly come before the meeting or any adjournment or postponement thereof.

Specific details relating to the Arrangement and the other matters to be considered at the meeting are set forth in the Circular. The matters to be approved at the meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Shareholders have also approved the other matters to be voted on at the meeting.

**The Board of Directors of the Corporation unanimously recommends that Shareholders vote FOR the Arrangement Resolution and the related matters at the meeting.**

The meeting will be held in a virtual meeting format only. Shareholders will be able to listen to, participate in and vote at the meeting in real time through a web-based platform instead of attending the meeting in person. You can attend and vote at the meeting by joining the live audio webcast at: <https://web.lumiagm.com/432503728>, entering your control number and password “brookfield2022” (case sensitive). See “The Meeting” and “General Proxy Matters” in the Circular for more information on how to listen, register for and vote at the meeting.

You have the right to vote at the meeting by online ballot through the live audio webcast platform if you were a shareholder of the Corporation at the close of business on October 3, 2022, the record date for the meeting.

### Instructions on Voting at the Meeting

**Your vote is important regardless of the number of shares you own.** Registered Shareholders and duly appointed proxyholders will be able to attend the meeting and vote in real time, provided they are connected to the internet and follow the instructions in the Circular. See “The Meeting” and “General Proxy Matters” in the Circular. Non-registered shareholders who have not duly appointed themselves as proxyholder will be able to attend the meeting as guests but will not be able to ask questions or vote at the meeting.

If you wish to appoint a person other than the management nominees identified in the forms of proxy or voting instruction form (including if you are a non-registered shareholder who wishes to appoint themselves to attend the meeting) you must carefully follow the instructions in the Circular and on the forms of proxy or voting instruction form. See “The Meeting” and “General Proxy Matters” in the Circular. These instructions include the additional step of registering your proxyholder with our transfer agent, TSX Trust Company, after submitting the forms of proxy or voting instruction form. **Failure to register the proxyholder with our transfer agent will result in the proxyholder not receiving a control number to participate in the meeting and only being able to attend as a guest. Guests will be able to listen to the meeting but will not be able to ask questions or vote.**

### Information for Registered Shareholders

Registered Shareholders and duly appointed proxyholders (including non-registered shareholders who have duly appointed themselves as proxyholder) that attend the meeting online will be able to vote by completing a ballot online during the meeting through the live webcast platform.

If you are not attending the meeting and wish to vote by proxy, we must receive your vote by 5:00 p.m. Toronto time on Monday, November 7, 2022. You can cast your proxy vote in the following ways:

- On the Internet at [www.tsxtrust.com/vote-proxy](http://www.tsxtrust.com/vote-proxy);
- Fax your signed proxy to (416) 368-2502 or 1-866-781-3111;
- Mail your signed proxy using the business reply envelope accompanying your proxy;
- Scan and send your signed proxy to [proxyvote@tmx.com](mailto:proxyvote@tmx.com); or
- Call by telephone at 1-888-489-5760.

**Information for Non-Registered Shareholders**

Non-registered Shareholders will receive a voting instruction form with their physical copy of this notice. If you wish to vote, but not attend the meeting, the voting instruction form must be completed, signed and returned in accordance with the directions on the form.

If you wish to appoint a proxyholder, you must complete the additional step of registering the proxyholder by calling our transfer agent, TSX Trust Company at 1-866-751-6315 (within North America) or 1 (212) 235-5754 (outside of North America) or online at <https://www.tsxtrust.com/control-number-request> by no later than 5:00 p.m. Toronto time on Monday, November 7, 2022.

By Order of the Board

A handwritten signature in black ink, appearing to read 'Justin B. Beber', is written over a horizontal line. The signature is stylized and includes a large loop at the bottom.

Justin B. Beber  
Managing Partner

September 30, 2022

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## INFORMATION FOR ALL SHAREHOLDERS

Information contained in this Circular is given as at September 19, 2022, except as otherwise noted.

This Circular does not constitute an offer to sell, or a solicitation of an offer to purchase, any securities, or the solicitation of a proxy, by any person in any jurisdiction in which such an offer or solicitation is not authorized or in which the person making such offer or solicitation is not qualified to do so or to any person to whom it is unlawful to make such an offer or solicitation of an offer or proxy solicitation. Neither the delivery of this Circular nor any distribution of the securities referred to in this Circular will, under any circumstances, create an implication that there has been no change in the information set forth herein since the date as of which such information is given in this Circular.

All capitalized terms used in this Circular, including the Appendices hereto, but not otherwise defined have the meanings set forth under “Glossary of Terms”. Unless otherwise noted or the context otherwise requires:

- the term “Corporation” means Brookfield Asset Management Inc. (which will change its name to “Brookfield Corporation” on completion of the Arrangement) and its subsidiaries (including the perpetual affiliates) other than the Asset Management Company and its subsidiaries and does not, for greater certainty, include the Manager, Brookfield Reinsurance or Oaktree and their respective subsidiaries;
- the term “Manager” means the Manager together with our asset management business and Oaktree;
- the term “Asset Management Company” means Brookfield Asset Management ULC;
- the term “Brookfield” means the Corporation and the Manager, collectively;
- the term “our asset management business” means the global alternative asset management business currently carried on by the Corporation and its subsidiaries, which, following completion of the Arrangement, will be owned 75% by the Corporation and 25% by the Manager through their ownership of common shares of the Asset Management Company;
- the term “managed assets” means the businesses, operations and other assets managed by the Corporation prior to completion of the Arrangement and to be managed by our asset management business, following completion of the Arrangement; and
- words importing the singular number include the plural, and vice versa, and words importing any gender include all genders.

**This Circular is delivered in connection with the solicitation of proxies by and on behalf of the management of the Corporation for use at the Meeting and any adjournment or postponement thereof for the purposes set forth in the accompanying Notice of Meeting. See “General Proxy Matters”.**

No person has been authorized to give any information or make any representation in connection with the matters to be considered at the Meeting other than those contained, or incorporated by reference, in this Circular and, if given or made, any such information or representation must not be relied upon as having been authorized.

Unless otherwise noted, the information provided in this Circular is given as of September 19, 2022. All dollar values (\$) in this Circular are in U.S. dollars unless otherwise noted.

Shareholders should not construe the contents of this Circular as legal, tax or financial advice and should consult with their own legal, tax, financial or other professional advisors in considering the matters contained in this Circular.

This Circular includes market and industry data and other information that has been obtained from third party sources, including industry publications and other publicly available sources. Although the Corporation believes such information to be reliable, the Corporation has not independently verified any of the data or information included in this Circular that was obtained from third party or publicly available sources, nor has the Corporation evaluated the underlying data or assumptions relied upon by such sources. References in this Circular to any publications, reports, surveys or articles prepared by third parties should not be construed as depicting the complete findings of the entire publication, report, survey or article. The information in any such publication, report, survey or article is not incorporated by reference in this Circular.

**This Circular and the transactions contemplated in connection with the Arrangement, including the securities to be issued pursuant to the Arrangement, have not been approved or disapproved by any securities regulatory authority nor has any securities regulatory authority passed upon the merits or fairness of such transactions or upon the accuracy or adequacy of this Circular. Any representation to the contrary is an offence.**



## INFORMATION FOR U.S. SHAREHOLDERS

The securities issuable to Shareholders of the Corporation pursuant to the Arrangement have not been and will not be registered under the U.S. Securities Act. Such securities will be issued in reliance upon the exemption from the registration requirements of the U.S. Securities Act provided by Section 3(a)(10) thereof on the basis of the approval of the Court, which will consider, among other things, the fairness of the Arrangement to the persons affected. In addition, the securities to be issued pursuant to the Arrangement will be issued in compliance with or pursuant to an exemption from the registration or qualification requirements of the Blue Sky Laws. See “Certain Legal and Regulatory Matters – United States Securities Laws Matters”.

The solicitation of proxies is not subject to the requirements of Section 14(a) of the U.S. Exchange Act. The solicitation of proxies is being made by or on behalf of a Canadian issuer in accordance with Canadian corporate and securities laws, and this Circular has been prepared in accordance with disclosure requirements applicable in Canada. Shareholders of the Corporation should be aware that requirements under such Canadian laws and such disclosure requirements may differ from requirements under United States corporate and securities laws relating to United States corporations. Unless expressly noted, information concerning the Corporation, the Manager and the Asset Management Company and their respective current or expected businesses, properties and operations, as applicable, contained or incorporated herein by reference has been prepared in accordance with disclosure requirements applicable in Canada and such disclosure requirements may be materially different from those applicable in the United States.

The enforcement by shareholders of the Corporation of civil liabilities under the securities laws of the United States, including the Blue Sky Laws, may be affected adversely by the fact that the parties to the Arrangement are organized under the laws of jurisdictions other than the United States, that some or all of their officers and directors are residents of countries other than the United States, and that some or all of the experts named in this Circular may be residents of countries other than the United States. As a result, it may be difficult or impossible for shareholders of the Corporation to effect service of process within the United States upon the parties to the Arrangement, their respective officers and directors or the experts named herein, or to realize against them upon judgments of United States courts predicated upon civil liabilities under the securities laws of the United States, including the Blue Sky Laws. In addition, shareholders of the Corporation should not assume that the courts of Canada: (a) would enforce judgments of United States courts obtained in actions against such persons predicated upon civil liabilities under the securities laws of the United States or any Blue Sky Laws; or (b) would enforce, in original actions, liabilities against such persons predicated upon civil liabilities under the securities laws of the United States or any Blue Sky Laws.

Shareholders of the Corporation who are U.S. taxpayers should be aware that the Arrangement described in this Circular may have tax consequences both in Canada and in the United States which are not described fully herein. Shareholders of the Corporation are urged to consult their tax advisers regarding the U.S. federal and Canadian income tax consequences of the Arrangement.

**The securities to be issued pursuant to the Arrangement have not been approved or disapproved by the SEC or the securities regulatory authority of any state of the United States, nor has the SEC or the securities regulatory authority of any state passed on the adequacy or accuracy of this Circular. Any representation to the contrary is a criminal offence.**

## INFORMATION FOR SHAREHOLDERS OF BROOKFIELD ASSET MANAGEMENT REINSURANCE PARTNERS LTD.

Brookfield Reinsurance was formed by the Corporation to establish a publicly-traded company to own and operate a leading reinsurance business focused on providing capital-based and annuity solutions to insurance and reinsurance companies and pension risk transfer products for pension plan sponsors. In June 2021, holders of Corporation Class A Shares and Corporation Class B Shares received Brookfield Reinsurance Class A Shares through an in specie (special) dividend by the Corporation. Each Brookfield Reinsurance Class A Share was structured with the intention of providing an economic return equivalent to one Corporation Class A Share (subject to adjustment to reflect certain capital events), and each Brookfield Reinsurance Class A Share is exchangeable with the Corporation at the option of the holder for one Corporation Class A Share (subject to adjustment to reflect certain capital events) or its cash equivalent (the form of payment to be determined at the election of the Corporation), subject to certain limitations. In the event of a spin off of a business by the Corporation to the holders of Corporation Class A Shares, the exchange factor (which currently is one) for the Brookfield Reinsurance Class A Shares is subject to adjustment in accordance with Brookfield Reinsurance’s bye-laws unless a corresponding event (or a distribution/equivalent compensation) occurs in respect of the Brookfield Reinsurance Class A Shares, which does not depend on the relative trading prices of the Brookfield Reinsurance Class A Shares and the Corporation Class A Shares.

The holder of Brookfield Reinsurance Class B Shares is entitled to receive the same distributions as are paid on the Brookfield Reinsurance Class A Shares, and the Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares rank pari passu with respect to the payment of distributions (if, as and when made by the board of Brookfield Reinsurance). As a result, the holder of the Brookfield Reinsurance Class B Shares will also receive Class A Shares in the Special Distribution.

Brookfield Reinsurance shareholders, as they are not shareholders of the Corporation, are not able to participate directly in the Arrangement, but Brookfield Reinsurance and the Corporation determined that it would be preferable to undertake the Special Distribution rather than adjusting the one-for-one exchange ratio for the Brookfield Reinsurance Class A Shares. Pursuant to the Special Distribution, holders of Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares will be entitled to receive one Class A Share for every four Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares held as of the record date for the Special Distribution. As a result of the Special Distribution and in accordance with Brookfield Reinsurance's bye-laws, there will be no adjustment required to the exchange factor for the Brookfield Reinsurance Class A Shares. The Manager will file a prospectus and a U.S. registration statement in connection with the Special Distribution, but these documents have not yet become effective.

Holders of Brookfield Reinsurance Class A Shares will not be required to exchange their shares for Corporation Class A Shares or take any other action in order to receive Class A Shares. The Special Distribution will result in shareholders of Brookfield Reinsurance receiving the same interest in the Manager that they would have received if they held Corporation Class A Shares directly and participated in the Arrangement. Following completion of the Arrangement, the Brookfield Reinsurance Class A Shares will continue to be exchangeable with the Corporation at the option of the holder for one Corporation Class A Share.

Holders of Brookfield Reinsurance Class A Shares will not be entitled to attend or vote at the Meeting, however, a special meeting of shareholders of Brookfield Reinsurance will be called to consider and, if deemed advisable, pass (i) a resolution approving a return of capital distribution to holders of Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares and corresponding reductions to the share capital of Brookfield Reinsurance in the amount necessary to permit the Special Distribution to be effected as a capital reduction resulting in a return of capital and (ii) a resolution, authorizing Brookfield Reinsurance to change its name to "Brookfield Reinsurance Ltd." in order to facilitate continuing alignment between the names of Brookfield Reinsurance and the Corporation following the completion of the Arrangement. If the resolution is approved, then it is expected that the Special Distribution will be effected as a capital reduction resulting in a return of capital. If the resolution is not approved, then the Special Distribution will be fulfilled as a dividend. Further information about the capital reduction resolution and the other matters to be presented to shareholders of Brookfield Reinsurance for approval will be included in a management information circular to be mailed to Brookfield Reinsurance shareholders in connection with the Brookfield Reinsurance Meeting and is available on SEDAR at [www.sedar.com](http://www.sedar.com) and on EDGAR at [www.sec.gov](http://www.sec.gov).

## **FORWARD-LOOKING STATEMENTS AND INFORMATION**

This Circular contains, and incorporates by reference, forward-looking statements within the meaning of Canadian provincial securities laws and regulations and forward-looking statements within the meaning of applicable U.S. securities laws. The forward-looking statements in this Circular are presented for the purpose of providing disclosure of the current expectations of the Corporation for the future event or results, having regard to current plans, objectives and proposals, and such information may not be appropriate for other purposes. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, include statements which reflect management's expectations regarding the operations, business, financial condition, expected financial results, performance, prospects, opportunities, priorities, targets, goals, ongoing objectives, strategies and outlook of the Corporation and its subsidiaries, as well as the outlook for North American and international economies for the current fiscal year and subsequent periods, and include words such as "expects," "anticipates," "plans," "believes," "estimates," "seeks," "intends," "targets," "projects," "forecasts" or negative versions thereof and other similar expressions, or future or conditional verbs such as "may," "will," "should," "would" and "could." In particular, forward-looking statements contained in this Circular, and incorporated by reference, include statements regarding the listing and distribution of our asset management business, including the anticipated timing and value of such transaction and the impact that such transaction may have on the Corporation and its shareholders.

This Circular contains, and incorporates by reference, forward-looking statements concerning: the completion of a number of preliminary transactions to reorganize the business of the Corporation, undertaken to facilitate the Arrangement, the effect of which will be, among other things, to reorganize our asset management business so that it is owned, directly or indirectly, by the Asset Management Company; the completion and proposed terms of, and matters relating to, the Arrangement and the expected timing related thereto; the expected benefits of the Arrangement to the Corporation and its shareholders and the anticipated effect of the completion of the Arrangement on the Corporation and the Manager and their respective future operations; the anticipated business strategies or further actions of each of the Corporation and the Manager following the completion of the Arrangement and their respective abilities to accomplish same; certain Canadian and U.S. federal income tax consequences resulting from the completion of the Arrangement; the timing for the delivery of DRS statements representing the Class A Shares, Class B Shares and Corporation New Preference Shares; and expectations with respect to future general economic and market conditions. The pro forma information set forth in this Circular should not be considered to be what the actual financial position or other results of operations would have necessarily been had the Arrangement and Pre-Arrangement Reorganization been completed as, at, or for the periods stated.

There can be no assurance that the Arrangement will occur or that the anticipated benefits will be realized. The proposed Arrangement is subject to the fulfillment of certain conditions, including receipt of the required shareholder approval, the Final Order, the TSX Approvals, the NYSE Approvals and the completion of the Pre-Arrangement Reorganization, and there can be no assurance that any such conditions will be met. The proposed Arrangement and Arrangement Agreement could be modified, restructured or terminated.

These statements and other forward-looking information are based on opinions, assumptions and estimates are made in light of the Corporation's experience and perception of historical trends, current conditions and expected future developments, as well as other factors that the Corporation believes are appropriate and reasonable in the circumstances, but there can be no assurance that such estimates and assumptions will prove to be correct. Accordingly, readers should not place undue reliance on forward-looking statements. The Corporation does not undertake to update any forward-looking statements contained herein, except as required by applicable securities laws.

Please refer to the heading "Forward-Looking Statements and Information" in Appendix E to this Circular with respect to forward-looking statements and risks applicable to the Manager.

## **PRESENTATION OF FINANCIAL INFORMATION**

### **Currency**

The financial statements and other financial information contained in this Circular, or incorporated herein by reference, is presented in United States dollars. In this Circular, all references to "\$" are to United States dollars and references to "C\$" are to Canadian dollars.

### **Financial Information**

The financial information of the Corporation contained in this Circular, unless otherwise indicated, has been prepared in accordance with IFRS, as issued by the IASB.

The financial information relating to the Manager and the Asset Management Company contained in this Circular has been prepared in conformity with U.S. GAAP.

Following completion of the Arrangement (i) the Manager will hold its 25% interest in our asset management business through common shares of the Asset Management Company and will equity account for our asset management business in its financial statements and (ii) our asset management business will equity account for its interest in Oaktree in its financial statements (as is the case today for the Corporation).

### **Use of Non-IFRS Measures by the Corporation**

To measure performance, the Corporation focuses on net income, an IFRS measure, as well as certain non-IFRS measures, such as FFO and Distributable Earnings.

FFO is defined by the Corporation as net income excluding the impact of depreciation and amortization, deferred income taxes, breakage and transaction costs. FFO is a measure of operating performance that is not calculated in accordance with, and does not have any standardized meaning prescribed by, IFRS. FFO is therefore unlikely to be comparable to similar measures presented by other issuers. FFO has limitations as an analytical tool. Specifically, the Corporation's definition of FFO may differ from the definition used by other organizations, as well as the definition of FFO used by the Real Property Association of Canada and NAREIT, in part because the NAREIT definition is based on U.S. GAAP, as opposed to IFRS.

Distributable Earnings is defined by the Corporation as the sum of the following: our asset management segment FFO (i.e., fee-related earnings and realized carried interest); distributions from our perpetual affiliates; and other investments that pay regular cash distributions and FFO from our corporate cash and financial assets; other invested capital earnings, which include FFO from our residential operations, energy contracts, sustainable resources and other real estate, private equity, corporate investments that do not pay regular cash distributions, corporate costs and corporate interest expense (excluding equity-based compensation costs and net of preferred share dividend payments). Distributable Earnings is a measure that provides insight into earnings received by the Corporation that are available for distribution to common shareholders or to be reinvested into the business. Distributable Earnings is not calculated in accordance with, and does not have any standardized meaning prescribed by, IFRS, and is therefore unlikely to be comparable to similar measures presented by other issuers. Distributable Earnings has limitations as an analytical tool.

## **Use of Non-GAAP Measures by the Manager and Brookfield Asset Management ULC**

The Manager and Brookfield Asset Management ULC prepare their financial statements in conformity with U.S. GAAP. This Circular discloses a number of non-GAAP financial measures and supplemental operating measures which are utilized in managing our asset management business, including for performance measurement, capital allocation and valuation purposes. The Manager believes that providing these performance measures is helpful to investors in assessing the overall performance of the business. The Manager's non-GAAP and supplemental operating measures are those of our asset management business, in which the Manager will own a 25% interest following completion of the Arrangement. These non-GAAP financial measures should not be considered as the sole measure of the Manager's and our asset management business' performance and should not be considered in isolation from, or as a substitute for, similar financial measures calculated in conformity with U.S. GAAP financial measures. The non-GAAP measures the Manager utilizes are fee revenue, fee-related earnings and Distributable Earnings. These non-GAAP measures are not standardized financial measures and may not be comparable to similar financial measures used by other issuers. Supplemental financial measures include assets under management, fee-bearing capital and uncalled fund commitments. The Manager includes its share of the asset management activities of Oaktree, an equity accounted affiliate, in its key financial and operating measures for our asset management business.

See Appendix E "Information Concerning the Manager Post-Arrangement", the Combined Consolidated Carve-out Financial Statements of Brookfield Asset Management ULC attached as Appendix G, and the Unaudited Condensed Combined Carve-Out Financial Statements of Brookfield Asset Management ULC attached as Appendix H.

## QUESTIONS AND ANSWERS REGARDING THE ARRANGEMENT AND THE MEETING

The following briefly addresses some questions you may have regarding the Arrangement and the Meeting. The below information is only a summary of certain information contained elsewhere in this Circular and is qualified in its entirety by the more detailed information and financial data and statements contained in or referred to elsewhere in this Circular, including the Appendices and documents that are incorporated by reference herein, all of which are important and should be reviewed carefully. Capitalized terms used in these questions and answers but not otherwise defined herein have the meanings set forth in the “Glossary of Terms” in this Circular.

| Questions  | Answers about the Arrangement and the Meeting  |
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| What am I being asked to vote on at the Meeting?   | <p>At the Meeting, you are asked to consider and, if thought advisable, pass the Arrangement Resolution approving the Arrangement. If the shareholders of the Corporation approve the Arrangement, the Corporation will implement the Arrangement, as a result of which (i) the shareholders of the Corporation will become shareholders of the Manager, which will acquire a 25% interest in our asset management business, while retaining their shares of the Corporation, and (ii) the Corporation will change its name to “Brookfield Corporation”. Pursuant to the Arrangement, holders of Corporation Class A Shares and Corporation Class B Shares will receive one Class A Share and one Class B Share for every four Corporation Class A Shares and Corporation Class B Shares held as of the record date for the Arrangement, and holders of Corporation Affected Preference Shares will receive one quarter (0.25) of the Applicable Fraction of a Class A Share and a Corporation New Preference Share of the Corporation with terms comparable to the terms of the Corporation Affected Preference Share for every Corporation Affected Preference Share held as of the record date for the Arrangement but with the Applicable Redemption Price.</p> <p>If the Arrangement Resolution is passed, you will be asked to consider and, if thought advisable, pass the Manager MSOP Resolution, the Manager NQMSOP Resolution and the Manager Escrowed Stock Plan Resolution. The matters to be approved at the Meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Corporation Class A Shareholders and the Corporation Class B Shareholder have also approved the other matters to be voted on at the Meeting. See “The Arrangement – Details of the Arrangement” and “Other Matters to be Acted Upon”.</p> |
| Why is the Corporation pursuing the Arrangement?   | <p>The Arrangement involves the division of the Corporation into two publicly traded companies – the Manager, a pure-play asset manager with a leading global alternative asset management business, and the Corporation, focused on deploying capital across its operating businesses and compounding that capital over the long term. The Arrangement is designed to enhance long-term value for the Corporation’s shareholders by creating separate identities for these two distinct businesses, while preserving their ability to benefit each other, and thus all shareholders of the Manager and the Corporation. See “The Arrangement – Details of the Arrangement”.</p>   |
| How does the Corporation Board recommend I vote on the Arrangement Resolution, Manager MSOP Resolution, Manager NQMSOP and Manager Escrowed Stock Plan Resolution? | <p>The Corporation Board has determined that the Arrangement is in the best interests of the Corporation and unanimously recommends that you vote <b>FOR</b> each of the Arrangement Resolution, Manager MSOP Resolution, Manager NQMSOP Resolution and Manager Escrowed Stock Plan Resolution. The matters to be approved at the Meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Corporation Class A Shareholders and the Corporation Class B Shareholder have also approved the other matters to be voted on at the Meeting. For more information, see “The Arrangement – Recommendation of the Corporation Board” and “Other Matters to be Acted Upon”.</p>   |
| Why should I vote <b>FOR</b> the Arrangement Resolution?   | <p>The Corporation Board carefully evaluated the Arrangement and believes that the Arrangement is in the best interests of the Corporation and unanimously approved the Arrangement. In the course of its evaluation, the Corporation Board considered, among other things, the following factors:</p> <ul style="list-style-type: none"><li>• the Arrangement is designed to enhance long-term value for the Corporation’s shareholders by creating separate identities for these two distinct businesses, while preserving their ability to benefit each other, and thus all stakeholders;</li><li>• the Arrangement will allow shareholders to retain similar economic exposure to what they currently have, but through two more focused companies; and</li></ul>  |

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**Questions**

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**Answers about the Arrangement and the Meeting**

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- the Arrangement will generally occur on a tax-deferred basis for Shareholders resident in Canada or the United States who hold their Corporation Shares as capital property.

For a full description of these factors, among others, considered by the Corporation Board, see “The Arrangement – Reasons for the Arrangement”.

What will the Manager’s relationship with the Corporation be after the Arrangement?

Following completion of the Arrangement, the Corporation and the Manager will have 75% and 25%, respectively, ownership of our asset management business. The Manager and the Corporation will enter into several agreements that will outline their relationship with respect to, among other things, board nominations for the Asset Management Company, preserving the mutual benefit and competitive advantages derived from the combination of the Corporation’s significant resources and the Manager’s asset management franchise, and sharing of carried interest and distributions. For more information on the Manager’s relationship with the Corporation following completion of the Arrangement, see “Information Concerning the Corporation Post-Arrangement”.

When will the Arrangement be completed?

The Corporation expects to complete the Arrangement once all approvals have been obtained. It is currently expected that the Arrangement will be completed before year end. If the Arrangement does not proceed, the Corporation will not proceed with the other matters described in this Circular.

What is the record date for the Arrangement?

The record date for the Arrangement is expected to be approximately one week before the Distribution Date.

What will I receive upon completion of the Arrangement?

Under the Arrangement, holders of Corporation Class A Shares and the holder of Corporation Class B Shares will receive one Class A Share and one Class B Share, respectively, for every four Corporation Class A Shares and Corporation Class B Shares held, in addition to retaining all of the current Corporation Class A Shares and Corporation Class B Shares held by such holder. Holders of Corporation Affected Preference Shares will receive one quarter (0.25) of the Applicable Fraction of a Class A Share and a Corporation New Preference Share with terms comparable to the terms of the Corporation Affected Preference Share for every Corporation Affected Preference Share but with the Applicable Redemption Price. Holders of Corporation Affected Preference Shares will not retain their current Corporation Affected Preference Shares. See “The Arrangement – Details of the Arrangement” and “The Arrangement – Treatment of Corporation Class A Preference Shares”.

Will the Corporation continue to pay dividends before and after the completion of the Arrangement?

If you retain your Corporation Class A Shares and Corporation Class B Shares, you will continue to receive dividends if, as and when declared and paid on the Corporation Class A Shares and Corporation Class B Shares. The declaration and payment of dividends on the Corporation Class A Shares and Corporation Class B Shares are at the discretion of the Corporation Board. Dividends on the Corporation Class A Shares and Corporation Class B Shares are paid quarterly, at the end of March, June, September and December of each year. Payment of dividends on the Corporation New Preference Shares will be the same as the payment of dividends on the Corporation Affected Preference Shares but will be calculated based on the Applicable Redemption Price.

Following completion of the Arrangement and concurrently with the initial dividend declared on the Class A Shares and Class B Shares, it is expected that the dividend on the Corporation Class A Shares and Corporation Class B Shares will be reduced by an amount that will approximate the initial distribution declared on the Class A Shares and Class B Shares.

Assuming that a holder of Corporation Class A Shares and a holder of Corporation Class B Shares does not dispose of the Class A Shares and Class B Shares received pursuant to the Arrangement, respectively, it is expected that the total amount of dividends received by such Shareholders will approximate the dividends received by such Shareholders prior to effecting the Arrangement.

Subsequent to the initial quarterly dividend declarations post-Arrangement on Corporation Class A Shares and Corporation Class B Shares and on Class A Shares and Class B Shares, the

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**Questions**

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**Answers about the Arrangement and the Meeting**

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|   | <p>dividend policies of the Corporation and the Manager will be independently determined by their respective boards. The Corporation Board will continue to support a dividend policy in line with past practice and may consider increasing dividends from time to time based on growth in the underlying cash flows generated by the business, among other factors.</p>  |
| <p>Does the Manager intend to pay dividends?</p>  | <p>If you retain the Class A Shares and Class B Shares you receive in the Arrangement, you will receive dividends if, as and when declared and paid on the Class A Shares and Class B Shares. It is currently expected that the Manager will commence paying dividends in the first quarter of 2023 to its shareholders on a quarterly basis equal to approximately 90% of its Distributable Earnings in the preceding quarter. See “Information Concerning the Manager Post-Arrangement – Dividend Policy”.</p>   |
| <p>Where will I be able to trade the Class A Shares?</p>  | <p>There is currently no market for the Class A Shares. The listing of the Class A Shares on the TSX under the symbol “BAM” has been conditionally approved and the Manager has also applied to list the Class A shares on the NYSE under the symbol “BAM”. In connection with the Arrangement, the Manager expects that trading in the Class A Shares will commence on an “if, as and when issued” basis on the NYSE under the symbol “BAM.WI” and on the TSX under the symbol “NBAM” on a date prior to the Distribution Date, which will be announced by the Corporation in a press release. Following completion of the Arrangement, the Class A Shares are expected to commence trading on the NYSE and the TSX under the symbol “BAM” and the Corporation Class A Shares are expected to commence trading on the NYSE and the TSX under the symbol “BN”. The listing of the Class A Shares on the NYSE is subject to the Manager fulfilling all the requirements of the NYSE. The listing of the Class A Shares on the TSX is subject to the Manager fulfilling all the requirements of the TSX, including distribution of these securities to a minimum number of public shareholders. The NYSE has not conditionally approved the Manager’s listing application and there is no assurance that the NYSE will approve the listing application. For more information, see “Information Concerning the Manager Post-Arrangement”.</p> |
| <p>Will the number of Corporation Class A Shares and Corporation Class B Shares that I own change as a result of the Arrangement?</p> | <p>No. The number of Corporation Class A Shares that a Corporation Class A Shareholder owns and the number of Corporation Class B Shares that a Corporation Class B Shareholder owns will not change as a result of the Arrangement.</p>   |
| <p>What will happen to the listing of the Corporation Class A Shares and the Corporation Affected Preference Shares?</p>              | <p>Upon completion of the Arrangement, the Corporation Class A Shares will continue to be traded on the NYSE and the TSX under the symbol “BN”. The listing of the Corporation New Preference Shares has been conditionally approved by the TSX under the symbols “BN.PF.K” (Series 51) and “BN.PF.L” (Series 52). See “Information Concerning the Corporation Post-Arrangement”.</p>  |
| <p>If the Arrangement is completed, when can I expect to receive my new shares?</p>   | <p>If all conditions are met, it is anticipated that the Arrangement will be completed before year end. As soon as practicable following the Effective Time, TSX Trust will deliver to each Registered Shareholder at the close of business on the record date for the Arrangement DRS statements for the Class A Shares, Class B Shares and Corporation New Preference Shares to which such Shareholder is entitled to pursuant to the Arrangement. See “The Arrangement – Delivery of Shares”.</p>   |
| <p>What will happen if the Arrangement is not approved or completed?</p>  | <p>If the Arrangement is not approved or completed for any reason, the Arrangement Agreement will be terminated. In this scenario, the Corporation will continue to operate in the ordinary course. For more information, see “Risk Factors – Risks Relating to the Arrangement”.</p>  |
| <p>What approvals are required of Shareholders at the Meeting?</p>  | <p>To become effective, the Arrangement Resolution must be approved by: (i) not less than 66<sup>2/3</sup>% of the votes cast at the Meeting by the holders of Corporation Class A Shares and Corporation Affected Preference Shares, voting together, (ii) not less than 66<sup>2/3</sup>% of the votes cast at the Meeting by the holder of Corporation Class B Shares, and (iii) not less than a majority of the votes cast at the Meeting by the Minority Shareholders.</p>  |

For more information see, “Certain Legal and Regulatory Matters – Shareholder Approval” and “Certain Legal and Regulatory Matters – Canadian Securities Law Matters – MI 61-101”.

## Questions

## Answers about the Arrangement and the Meeting

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| What other approvals are required for the Arrangement to become effective?   | The Arrangement is also subject to the satisfaction of certain other conditions, including the receipt of the Final Order, the TSX Approvals, the NYSE Approvals and the completion of the Pre-Arrangement Reorganization. The Arrangement is also subject to the satisfaction or waiver of other customary conditions. For more information, see “Certain Legal and Regulatory Matters”.  |
| Who is eligible to vote at the Meeting?  | If you held Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares on the close of business on October 3, 2022, you will be entitled to receive notice of and vote at the Meeting or any adjournment or postponement, even if you have since that date disposed of your shares.  |
| I am a Registered Shareholder. How do I vote my Corporation Shares?  | Voting procedures for Registered Shareholders generally allow voting online at <a href="http://www.tsxtrust.com/vote-proxy">www.tsxtrust.com/vote-proxy</a> , by fax to (416) 368-2502 or 1-866-781-3111, by mail using the business reply envelope accompanying your proxy, by scanning and sending your signed proxy to <a href="mailto:proxyvote@tmx.com">proxyvote@tmx.com</a> or by telephone at 1-888-489-5760. See “The Meeting” and “General Proxy Matters”.   |
| I am a Non-Registered Shareholder. How do I vote my Corporation Shares?  | If your shares are held through a bank, trust company, broker or other Intermediary, you are a Non-Registered Shareholder and must contact your Intermediary to vote your Corporation Shares. The procedures generally allow voting on the internet and by telephone at and by mail. See “The Meeting” and “General Proxy Matters”.  |
| When is the proxy cut-off?   | Registered Shareholders must submit their proxy prior to 5:00 pm Toronto time on November 7, 2022. Non-Registered Shareholders must submit their voting instruction form to their Intermediary by following the instructions on their voting instruction form. See “The Meeting” and “General Proxy Matters”.  |
| Can I appoint someone else to vote my proxy?   | Yes. You have the right to appoint another person or company (who need not be a Shareholder) to attend and act for you and on your behalf at the Meeting and you may exercise such right by inserting the name of the desired person in the blank space provided in the forms of proxy. See “The Meeting” and “General Proxy Matters”.   |
| Can I change or revoke my proxy after I have submitted it?   | Yes. Registered Shareholders have the right to revoke a proxy. In addition to revocation in any manner permitted by law, a Registered Shareholder who has given a proxy may revoke it by providing new instructions. Registered Shareholders can download a blank proxy form from SEDAR, EDGAR or from our website at <a href="https://bam.brookfield.com">https://bam.brookfield.com</a> under “Reports & Filings” and send a new proxy form in one of the following ways: <ul style="list-style-type: none"><li>• complete and sign the proxy form with a later date than the one previously sent and deliver or deposit it to TSX Trust as described on the proxy form before 5:00 pm Toronto time on Monday, November 7, 2022;</li><li>• submit new voting instructions to TSX Trust by telephone or internet before 5:00 pm Toronto time on Monday, November 7, 2022;</li><li>• deliver or deposit an instrument in writing with new voting instructions signed by the Registered Shareholder or attorney as authorized by the Registered Shareholder in writing to the Corporation before 5:00 pm Toronto time on Tuesday, November 8, 2022 or if the Meeting is postponed, before 5:00 pm Toronto time on the business day before the Meeting is reconvened; or</li><li>• if a Registered Shareholder has followed the instructions for attending and voting at the meeting online, voting at the meeting online will revoke the previous instructions.</li></ul> Non-Registered Shareholders who wish to change their vote should contact their intermediaries to determine the procedure to be followed. See “The Meeting” and “General Proxy Matters”. |
| What are the material Canadian income tax consequences of the Arrangement and certain related transactions for Resident Holders? | Generally, a Resident Holder who holds its Corporation Class A Shares, Corporation Class B Shares, or Corporation Affected Preference Shares, as applicable, as capital property for purposes of the Tax Act will not realize a capital gain or capital loss as a result of the transactions involving their shares pursuant to the Arrangement, unless such Resident Holder chooses to  |



recognize a capital gain or capital loss on the transfer to the Manager of Butterfly Shares received pursuant to the Arrangement. See “Certain Canadian Federal Income Tax Considerations”.

Each Shareholder is encouraged to consult its own tax advisor as to the specific consequences of the Arrangement to such Shareholder based on its particular circumstances, including the application and effect of the income and other tax laws of any country, province, territory, state or local jurisdiction.

How will a Resident Holder determine their adjusted cost base for Canadian federal income tax purposes in the shares of the Corporation and Manager held at the completion of the Arrangement?

A Resident Holder who holds Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares, as applicable, who does not indicate that they are a Tax-Exempt Shareholder in the letter of transmittal and election form and who does not choose to recognize all or any portion of the gain or loss otherwise determined in respect of the transfer of a Resident Holder’s Butterfly Shares to the Manager pursuant to the Arrangement, the Resident Holder’s aggregate adjusted cost base of the Corporation Class A Shares, Corporation Class B Shares, or Corporation Affected Preference Shares, as applicable, held immediately prior to the Arrangement will generally be allocated between the shares of the Corporation and the shares of the Manager held at the completion of the Arrangement on the basis that: (i) a proportion of the aggregate adjusted cost base of the applicable class of shares held prior to the Arrangement equal to the Butterfly Proportion will be allocated to the applicable class of shares of the Manager held at the completion of the Arrangement, and (ii) the remaining proportion of the aggregate adjusted cost base of the applicable class of shares held prior to the Arrangement will be allocated to the applicable class of shares of the Corporation held at the completion of the Arrangement, provided, however, that the aggregate adjusted cost base of a Resident Holder’s Class A Shares, if any, held immediately following the completion of the Arrangement will be reduced by the adjusted cost base allocated to any fractional Class A Shares based on the relative fair market value of such shares. See “Certain Canadian Federal Income Tax Considerations – Holders Resident in Canada – Effect of the Arrangement on Adjusted Cost Base” for further details.

Each Shareholder is encouraged to consult its own tax advisor regarding this allocation based on its particular circumstances, including the application and effect of the income and other tax laws of any country, province, territory, state or local jurisdiction.

What are the material U.S. federal income tax consequences of the Arrangement and certain related transactions?

In connection with the Arrangement, the Corporation expects to receive the U.S. Tax Opinion, substantially to the effect that, subject to certain qualifications and limitations, for U.S. federal income tax purposes, Section 355(a) of the Code should apply to the deemed distribution of Class A Shares or Class B Shares to the Shareholders.

Accordingly, for U.S. federal income tax purposes, Shareholders generally will not recognize any gain or loss on the deemed distribution resulting from the Arrangement, except for any gain or loss attributable to the receipt of cash in lieu of fractional shares, if any. The material U.S. federal income tax consequences of the Arrangement are described in further detail under “Certain United States Federal Income Tax Considerations – Tax Consequences of the Arrangement.” Information regarding tax matters in this Circular does not constitute tax advice.

Each Shareholder is encouraged to consult its own tax advisor as to the specific consequences of the Arrangement to such Shareholder, including the effect of any state, local or non-U.S. tax laws and of changes in applicable tax law.

How will I determine my tax basis for U.S. federal income tax purposes in the Corporation Class A Shares I continue to hold and the Class A Shares I receive pursuant to the Arrangement?

Assuming that the Arrangement is tax-free for U.S. federal income tax purposes, the tax basis in the Corporation Class A Shares that a Corporation Class A Shareholder holds immediately prior to the Arrangement will be allocated between such Corporation Class A Shares and the Class A Shares received pursuant to the Arrangement in proportion to the relative fair market values of each immediately following the Arrangement. See “Certain United States Federal Income Tax Considerations – Tax Consequences of the Arrangement” for a more detailed description of the effects of the Arrangement on the Shareholders’ tax basis in Corporation Class A Shares and Class A Shares.

Each Shareholder is encouraged to consult its own tax advisor as to how this allocation will work in such Shareholder's situation (including a situation where a Shareholder has purchased Corporation Class A Shares at different times or for different amounts) and regarding any particular consequences of the deemed distribution to such shareholder, including the application of state, local and non-U.S. tax laws.

Who should complete a letter of transmittal?

*Corporation Class A Shareholders*

In connection with the Arrangement, each holder of Corporation Class A Shares will be asked to complete a letter of transmittal and election form in which they will indicate whether they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder. For Canadian federal income tax purposes, all holders of Corporation Class A Shares will generally be entitled to rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares pursuant to the Arrangement, but Tax-Exempt Shareholders and Non-Resident Shareholders will not benefit from such treatment (in the case of a Non-Resident Shareholder, on the basis that the Butterfly Class A Shares are not taxable Canadian property, as discussed in "Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property").

Accordingly, a holder that provides confirmation that they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder will not be entitled to the rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager for shares of the Manager pursuant to the Arrangement and will be considered to have acquired their shares of the Manager at a cost equal to fair market value and the Manager will acquire the holder's Butterfly Class A Shares issued pursuant to the Arrangement at a cost equal to fair market value.

**Holders of Corporation Class A Shares, other than Tax-Exempt Shareholders and Non-Resident Shareholders, are not required to complete a letter of transmittal and election form and any holder that does not do so will be treated as a Taxable Canadian Holder entitled to rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares pursuant to the Arrangement.** See "The Arrangement – Letters of Transmittal – Corporation Class A Shareholders".

*Corporation Affected Preference Shareholders*

Registered holders of Corporation Affected Preference Shares will also receive a letter of transmittal, which they will be required to complete and return to the depositary with the certificates representing their Corporation Affected Preference Shares.

**Non-registered holders of Corporation Affected Preference Shares do not need to take any further steps to receive the consideration to which they are entitled under the Arrangement.**

See "The Arrangement – Letters of Transmittal – Corporation Affected Preference Shareholders".

If I am a Tax-Exempt Shareholder or a Non-Resident Shareholder of Corporation Class A Shares, how do I complete the letter of transmittal and election form?

To complete the letter of transmittal and election form, a registered holder of Corporation Class A Shares must sign the letter of transmittal and election form provided with this Circular, make a proper election thereunder and return it, together with the certificate(s) representing their shares and any additional documents that may be required, to the depositary in accordance with the instructions contained therein, which must be received by the depositary prior to the Election Deadline, being 5:00 p.m. (Toronto time) on the day which is three (3) business days preceding the record date for the Arrangement. Any letter of transmittal and election form, once deposited with the depositary, shall be irrevocable and may not be withdrawn.

Non-registered holders of Corporation Class A Shares, whose shares are registered in the name of a broker, investment dealer or other intermediary, should contact that broker, investment dealer or other intermediary for instructions and assistance in making their election. To be valid, the elections of non-registered holders of Corporation Class A Shares must be received by the depositary prior to the Election Deadline.

**Questions**

**Answers about the Arrangement and the Meeting**

Whom do I contact for information regarding the Manager and the Arrangement?

Before the Arrangement, you should direct inquiries relating to the Arrangement to:

Brookfield Asset Management Inc.  
Suite 100, Brookfield Place, 181 Bay Street  
Toronto, Ontario, Canada M5J 2T3  
Attention: Company Secretary

After the Arrangement, you should direct inquiries relating to the Class A Shares to:

Brookfield Asset Management Ltd.  
Suite 100, Brookfield Place, 181 Bay Street  
Toronto, Ontario, Canada M5J 2T3  
Attention: Company Secretary

After the Arrangement, the transfer agent and registrar for the Class A Shares will be:

TSX Trust Company  
P.O. Box 700, Station B  
Montreal, Quebec H3B 3K3

and the co-transfer agent for the Class A Shares will be:

American Stock Transfer & Trust Company, LLC  
6201 15<sup>th</sup> Avenue  
Brooklyn, New York 11219

## SUMMARY

*The following is a summary of certain information contained elsewhere in this Circular and is qualified in its entirety by reference to the more detailed information and financial data and statements contained in or referred to elsewhere in this Circular, including the Appendices and documents that are incorporated by reference herein. The capitalized terms used in this Circular are defined in the “Glossary of Terms” starting on page 94 of this Circular.*

### **The Meeting**

The Corporation has called the Meeting to consider, and if thought advisable, pass the Arrangement Resolution, as set forth in Appendix A “Arrangement Resolution”. If the Arrangement Resolution is approved, Corporation Class A Shareholders and the Corporation Class B Shareholder will be asked to consider and vote upon the Manager MSOP Resolution, the Manager NQMSOP Resolution and the Manager Escrowed Stock Plan Resolution. See “The Arrangement” and “Other Matters to be Acted Upon” for more information on the business of the Meeting. The matters to be approved at the Meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Corporation Class A Shareholders and the Corporation Class B Shareholder have also approved the other matters to be voted on at the Meeting.

The Meeting will be held in a virtual meeting format only on November 9, 2022 at 11:30 a.m. Toronto time, via live audio and video webcast available online at <https://web.lumiagm.com/432503728> (Meeting ID: 432-503-728; Password: “brookfield2022” (case sensitive)). The Meeting will be broadcast live by audio webcast.

Each Registered Shareholder holding Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares as at the close of business on October 3, 2022 is entitled to vote at the Meeting on the Arrangement Resolution. If the Arrangement Resolution is passed, each Registered Shareholder holding Corporation Class A Shares or Corporation Class B Shares as at the close of business on October 3, 2022 is entitled to vote at the Meeting on the Manager MSOP Resolution, the Manager NQMSOP Resolution and the Manager Escrowed Stock Plan Resolution.

See “General Proxy Matters”.

### **The Arrangement**

On May 12, 2022, the Corporation announced the approval in principle by the Corporation Board of the separation of the Corporation through the separate listing and distribution of a 25% interest in our asset management business to be done on a tax-free basis to both Canadian and U.S. shareholders pursuant to the Arrangement.

The Arrangement involves the division of the Corporation into two publicly traded companies – the Manager, a pure-play asset manager with a leading global alternative asset management business, and the Corporation, focused on deploying capital across its operating businesses and compounding that capital over the long term. Following completion of the Arrangement and certain related transactions, the Corporation and the Manager will have 75% and 25%, respectively, ownership of our asset management business.

The Manager and the Corporation will enter into several agreements that will outline their relationship with respect to, among other things, board nominations for the Asset Management Company, preserving the mutual benefit and competitive advantages derived from the combination of the Corporation’s significant resources and the Manager’s asset management franchise, and sharing of carried interest and distributions. See Appendix E “Information Concerning the Manager Post-Arrangement”.

If the Arrangement is completed, pursuant to the Plan of Arrangement, in addition to keeping the Corporation Shares of the Corporation they already hold (a) holders of Corporation Class A Shares will receive one Class A Share for every four Corporation Class A Shares held and (b) the holder of Corporation Class B Shares will receive one Class B Share for every four Corporation Class B Shares held, in each case, as of the record date for the Arrangement. In addition, pursuant to the Plan of Arrangement, holders of Corporation Affected Preference Shares will receive, in exchange for each existing Corporation Affected Preference Share held as of the record date for the Arrangement, one quarter (0.25) of the Applicable Fraction of a Class A Share and a Corporation New Preference Share with terms comparable to the terms of the Corporation Affected Preference Share held but adjusted to reflect the distribution of Class A Shares.

The Corporation, the Manager, the Asset Management Company and Subco have entered into the Arrangement Agreement to provide for the terms of the Arrangement and certain customary indemnities and covenants.

See “The Arrangement – Arrangement Agreement”.

## Reasons for the Recommendation of the Corporation Board

The Corporation Board carefully evaluated the Arrangement and believes that the Arrangement is in the best interests of the Corporation. In the course of its evaluation, the Corporation Board considered, among other things, the following:

- *Business and Strategic Focus:* The Arrangement involves the division of the two businesses of the Corporation today – the business of asset management and the business of owning and operating assets. The transaction will enable shareholders to access a pure-play asset manager with a leading global alternative asset management business, through the Manager, and an asset owner focused on deploying capital across its operating businesses and compounding that capital over the long term, through the Corporation. The asset management business will continue to grow and benefit from having a strong, dedicated, decentralized management team that is focused on its strategies and will retain the synergies and alignment that have long existed with the proprietary capital of the Corporation. Similarly, the Corporation will be able to focus on its own growth strategies. The Arrangement is designed to enhance long-term value for the Corporation’s shareholders by creating separate identities for these two distinct businesses, while preserving their ability to benefit each other, and thus all stakeholders.
- *Increased Transparency and Optionality:* The Arrangement is expected to increase operational and financial transparency for the Corporation and the Manager. It will allow investors and analysts to compare and evaluate our asset management business more easily on a stand-alone basis against appropriate peers, benchmarks, and performance criteria specific to that business. The Corporation expects public markets to have a better understanding of the newly created security thereby increasing optionality for shareholders and serving as a currency available to our asset management business as it continues to expand. The Corporation’s experience with its other five principal businesses over the past 15 years, the majority of which were at one stage integrated with the Corporation and now operate on a standalone basis with dedicated management teams, has been positive. It is for this reason that the Corporation believes the optionality created by this separation will offer increased future growth opportunities to the Corporation and our asset management business over time. Immediately following the completion of the Arrangement, existing shareholders of the Corporation will own 100% of both the Manager and the Corporation. Separated from the “asset heavy” activities, the Corporation expects our asset management business to become more appealing to investors desirous of a pure-play investment in the alternatives industry. Shareholders who wish to retain exposure to the Corporation’s operating business assets may favour the Corporation, which will continue to own 75% of our asset management business together with its existing interests in the renewable power and transition, infrastructure, private equity and insurance solutions businesses. The Arrangement will allow shareholders to retain similar economic exposure to what they currently have, but through two more focused companies.
- *Strategic Alignment and Synergies:* The Corporation will own 75% of our asset management business and the Corporation will continue to have capital managed by our asset management business. The over 2,000 investment and asset management professionals will continue to leverage the expertise of the 180,000 operating employees, across the renewable power and transition, infrastructure, private equity and real estate strategies, through the investment life cycle of an asset in order to help underwrite new opportunities, achieve operating efficiencies, and enhance returns. Our asset management business will continue to play a key role in managing the capital of the Corporation and provide investment opportunities to the other businesses owned by the Corporation. Each company will be led by experienced leaders who have demonstrated success building the business of the Corporation as it stands today and who have the requisite experience and ability to grow their respective businesses, after the completion of the division. The business leaders, while being focused on developing their platforms, understand and appreciate the benefits of collaboration with each other and the senior management of the Corporation – having experienced these benefits in growing their businesses within the Corporation for decades. As a result, the extensive synergies that historically have existed between the various businesses owned by the Corporation are expected to continue to be preserved and enhanced.
- *Shareholder and Court Approval:* The procedures by which the Arrangement will be approved, including both shareholder approval and approval of the Court, offers substantial protection to shareholders. See “Certain Legal and Regulatory Matters – Completion of the Arrangement”.
- *Neutral Tax Treatment:* The Arrangement will generally occur on a tax-deferred basis for the Corporation and for Shareholders resident in Canada or the United States who hold their Corporation Shares as capital property.
- *Fair Treatment of Stakeholders:* The Arrangement is intrinsically fair and treats all the stakeholders of the Corporation fairly.

The foregoing summary of factors considered by the Corporation Board is not intended to be exhaustive. In reaching the determination to unanimously approve and recommend the Arrangement to Shareholders and given the variety and complexity of factors considered, the Corporation Board did not assign any relative or specific weight to the factors that were considered. Additionally, individual directors may have given different weights to these factors. The Corporation Board’s recommendations were made after consideration of all of the above and other factors, the risk factors set out in this Circular, and in light of the directors’ collective knowledge of the business, financial condition and prospects of the Corporation.

See “The Arrangement – Background to the Arrangement”, “The Arrangement – Reasons for the Arrangement”, “The Arrangement – Details of the Arrangement”, “The Arrangement – Arrangement Agreement”, “The Arrangement – Tax Matters Agreement”, “The Arrangement – Pre-Arrangement Reorganization” and “The Arrangement – Plan of Arrangement”.

### **Recommendation of the Corporation Board**

After careful consideration, the Corporation Board unanimously determined that the Arrangement is in the best interests of the Corporation.

**The Corporation Board unanimously recommends that Shareholders vote FOR the Arrangement Resolution.**

### **Delivery of Shares**

As soon as practicable following the Effective Time, TSX Trust will deliver to each Registered Shareholder DRS statements for the Class A Shares and Class B Shares to which such Registered Shareholder is entitled pursuant to the Arrangement. DRS statements for Corporation New Preference Shares will be sent to registered holders of Corporation Affected Preference Shares only once they have completed and returned a letter of transmittal. All DRS statements will be sent to Registered Shareholders by mail to the most recent address of the registered holder of Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares, as applicable, on the lists of Registered Shareholders maintained by TSX Trust or, in the case of registered holders of Corporation Affected Preference Shares, to the address specified in their completed letter of transmittal. Non-registered holders of Corporation Class A Shares will continue to hold their Corporation Class A Shares through their brokers and do not need to take any action. Non-registered holders of Corporation Affected Preference Shares will be issued the Class A Shares and Corporation New Preference Shares to which they are entitled pursuant to the Arrangement and are not required to complete and return a letter of transmittal.

Shareholders will not be entitled to receive any fractional interests in the Class A Shares, and those holders who would otherwise be entitled to a fractional Class A Share will receive a cash payment. The Corporation will use the volume-weighted average of the trading price of the Class A Shares for the five (5) trading days immediately following the Effective Date to determine the value of the Class A Shares for the purpose of calculating the cash payable in lieu of any fractional interests.

See “The Arrangement – Delivery of Shares”.

### **Letters of Transmittal**

In connection with the Arrangement, each holder of Corporation Class A Shares will be asked to complete a letter of transmittal and election form in which they will indicate whether they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder. For Canadian federal income tax purposes, all holders of Corporation Class A Shares will generally be entitled to rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares pursuant to the Arrangement, but Tax-Exempt Shareholders and Non-Resident Shareholders will not benefit from such treatment (in the case of a Non-Resident Shareholder, on the basis that the Butterfly Class A Shares are not taxable Canadian property, as discussed in “Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property”). Accordingly, an Electing Holder that provides confirmation in the letter of transmittal and election form that they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder will not be entitled to the rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager for shares of the Manager pursuant to the Arrangement and will be considered to have acquired their shares of the Manager at a cost equal to fair market value and the Manager will acquire the Electing Holder’s Butterfly Class A Shares at a cost equal to fair market value. Holders of Corporation Class A Shares, other than Tax-Exempt Shareholders and Non-Resident Shareholders, are not required to complete a letter of transmittal and election form and any holder that does not do so will be treated as a Taxable Canadian Holder entitled to rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares issued pursuant to the Arrangement. See “The Arrangement – Letters of Transmittal – Corporation Class A Shareholders”.

Registered holders of Corporation Affected Preference Shares will also receive a letter of transmittal together with this Circular, which they will be required to complete and return with the certificates representing their Corporation Affected Preference Shares. Non-registered holders of Corporation Affected Preference Shares do not need to take any further steps to receive the consideration to which they are entitled under the Arrangement. See “The Arrangement – Letters of Transmittal – Corporation Affected Preference Shareholders”.

### **Stock Exchange Listings**

The Corporation Class A Shares are currently listed on the TSX under the symbol “BAM.A” and the NYSE under the symbol “BAM”, and on and following the Effective Date (at which time, pursuant to the Arrangement, the Corporation will have changed its name to “Brookfield Corporation”), the Corporation Class A Shares will continue to be listed on the TSX and the NYSE under the new trading symbol “BN”.

The Corporation Affected Preference Shares are currently listed on the TSX under the symbols “BAM.PR.E” (Series 8) and “BAM.PR.G” (Series 9). Pursuant to the Arrangement, the Corporation Affected Preference Shares will be exchanged for a portion of a Class A Share and a Corporation New Preference Share. The Corporation has received conditional approval to list the Corporation New Preference Shares on the TSX under the symbols “BN.PF.K” (Series 51) and “BN.PF.L” (Series 52).

See “Stock Exchange Listings”.

### **Completion of the Arrangement**

Completion of the Arrangement is subject to the conditions precedent in the Arrangement Agreement having been satisfied or, where legally permissible, waived, as applicable, including receipt of: (i) the required shareholder approval of the Arrangement Resolution and approval of the other matters having been obtained; (ii) the Canadian Tax Opinion, having been not withdrawn or modified and all of the transactions referred to in the Canadian Tax Opinion as occurring on or prior to the Effective Time having occurred and all conditions or terms of the Canadian Tax Opinion having been satisfied; (iii) the U.S. Tax Opinion, having been not withdrawn or modified and all of the transactions referred to in the U.S. Tax Opinion as occurring on or prior to the Effective Time having occurred and all conditions or terms of the U.S. Tax Opinion having been satisfied; (iv) the Final Order; (v) the TSX Approvals; and (vi) the NYSE Approvals. It is anticipated that the Arrangement will be completed before year end.

See “Certain Legal and Regulatory Matters – Completion of the Arrangement”.

### **Shareholder Approval**

To become effective, the Arrangement Resolution must be approved by: (i) not less than 66 $\frac{2}{3}$ % of the votes cast at the Meeting by the holders of Corporation Class A Shares and the holders of Corporation Affected Preference Shares, present in person or represented by proxy at the Meeting; (ii) not less than 66 $\frac{2}{3}$ % of the votes cast at the Meeting by the holder of Corporation Class B Shares, present in person or represented by proxy at the Meeting; and (iii) not less than a majority of the votes cast at the Meeting by Minority Shareholders. The matters to be approved at the Meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Corporation Class A Shareholders and the Corporation Class B Shareholder have also approved the other matters to be voted on at the Meeting.

See “Certain Legal and Regulatory Matters – Shareholder Approval” and “Certain Legal and Regulatory Matters – Canadian Securities Law Matters – MI 61-101”.

### **Court Approval**

It is a condition of the Arrangement Agreement that the Interim Order and the Final Order must be obtained from the Court. Prior to the mailing of this Circular, the Corporation obtained the Interim Order, which provides for, among other things, the calling and holding of the Meeting.

It is expected that shortly after the Meeting, subject to the approval of the Arrangement Resolution by Shareholders at the Meeting, an application will be made for the Court’s final approval of the Arrangement. At the hearing for the Final Order, the Court will determine whether to approve the Arrangement. Participation in the hearing for the Final Order, including who may participate and present evidence or argument and the procedure for doing so, is subject to the terms of the Interim Order and any subsequent direction of the Court. Subject to the approval of the Arrangement Resolution by the Shareholders at the Meeting, the Company will announce by news release the time and place of the hearing for the Final Order.

See “Certain Legal and Regulatory Matters – Court Approval” and a copy of the Interim Order attached as Appendix D. The Interim Order sets out how Shareholders and other interested parties may participate in the hearing for the Final Order, which has been set for November 14, 2022.

### **Other Matters to be Acted Upon**

At the Meeting, Corporation Class A Shareholders and the Corporation Class B Shareholder will be asked to consider and, if deemed appropriate, approve the Manager MSOP Resolution, the Manager NQMSOP Resolution and the Manager Escrowed Stock Plan Resolution. The matters to be approved at the Meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Corporation Class A Shareholders and the Corporation Class B Shareholder have also approved the other matters to be voted on at the Meeting.

See “Other Matters to be Acted Upon”.

### **Certain Canadian Federal Income Tax Considerations**

Generally, a Holder that is resident in Canada for purposes of the Tax Act who holds its Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares, as applicable, and any shares of the Corporation and the Manager received pursuant to the Arrangement, as capital property for purposes of the Tax Act will not realize a capital gain or capital loss as a result of the transactions involving their shares pursuant to the Arrangement, unless such Resident Shareholder chooses to recognize a capital gain or capital loss on the transfer to the Manager of Butterfly Shares received pursuant to the Arrangement.

Generally, a Holder that is not resident in Canada for purposes of the Tax Act and whose Corporation Class A Shares and any shares of the Corporation and the Manager acquired and disposed of pursuant to the Arrangement, are not taxable Canadian property at the time of disposition will not be subject to Canadian income tax as a result of the transactions in the Arrangement.

Each Shareholder is encouraged to consult its own tax advisor as to the specific consequences of the Arrangement to such Shareholder based on its particular circumstances, including the application and effect of the income and other tax laws of any country, province, territory, state or local jurisdiction.

See “Certain Canadian Federal Income Tax Considerations”.

### **Certain United States Federal Income Tax Considerations**

Subject to the discussion under “Certain United States Federal Income Tax Considerations”, for U.S. federal income tax purposes, Shareholders generally will not recognize any gain or loss on the deemed distribution resulting from the Arrangement, except for any gain or loss attributable to the receipt of cash in lieu of fractional shares, if any. Each Shareholder is encouraged to consult its own tax advisor as to the specific consequences of the Arrangement to such Shareholder, including the effect of any state, local or non-U.S. tax laws and of changes in applicable tax law.

See “Certain United States Federal Income Tax Considerations”.

### **Risk Factors**

Shareholders should be aware that there are various risks in connection with the Arrangement and the ownership of securities of the Corporation and the Manager after the Arrangement. In deciding whether to approve the Arrangement Resolution and the other matters, Shareholders should carefully consider the risk factors described in the Circular.

See “Risk Factors”.



## THE MEETING

### **Time, Date and Place**

The Meeting will be held in a virtual meeting format only on November 9, 2022 at 11:30 a.m. Toronto time, via live audio and video webcast available online at <https://web.lumiagm.com/432503728> (Meeting ID: 432-503-728; Password: “brookfield2022” (case sensitive)). The Meeting will be broadcast live by audio webcast.

### **Record Date for Notice and Shareholders Entitled to Vote**

The close of business on October 3, 2022 has been fixed for the determination of Shareholders entitled to receive notice of, to attend and to vote at the Meeting, or any adjournment(s) or postponement(s) thereof, as described in this Circular.

With respect to the Arrangement Resolution, each Corporation Class A Share, Corporation Class B Share and Corporation Affected Preference Share entitles the holder of record thereof to one vote per share. With respect to matters described under “Other Matters to be Acted Upon”, each Corporation Class A Share and Corporation Class B Share entitles the holder of record thereof to one vote per share.

As at September 19, 2022, there were 1,641,700,013 outstanding Corporation Class A Shares, 85,120 outstanding Corporation Class B Shares, 3,320,486 outstanding Corporation Class A Preference Shares, Series 8 and 1,177,580 outstanding Corporation Class A Preference Shares, Series 9.

### **Business of the Meeting**

At the Meeting, shareholders will be asked to consider and vote upon, pursuant to the Interim Order, the Arrangement Resolution, as set forth in Appendix A “Arrangement Resolution”. If the Arrangement Resolution is approved, Corporation Class A Shareholders and the Corporation Class B Shareholder will be asked to consider and vote upon the Manager MSOP Resolution, the Manager NQMSOP Resolution and the Manager Escrowed Stock Plan Resolution. See “The Arrangement” and “Other Matters to be Acted Upon” for more information on the business of the Meeting. The matters to be approved at the Meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Corporation Class A Shareholders and the Corporation Class B Shareholder have also approved the other matters to be voted on at the Meeting.

### **Voting Information**

#### ***Proxy Solicitation***

This solicitation will be made primarily by sending proxy materials to Shareholders by mail and email, and in relation to the delivery of this Circular, by and in relation to the delivery of this Circular, by posting this Circular on the Corporation’s website at <https://bam.brookfield.com> under “Key Links” and under “Reports & Filings”, on the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com) and on the Corporation’s EDGAR profile at [www.sec.gov/edgar](http://www.sec.gov/edgar). Proxies may also be solicited personally or by telephone by regular employees of the Corporation at nominal cost. The cost of solicitation will be borne by the Asset Management Company.

#### ***Who Can Vote?***

Each Registered Shareholder holding Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares as at the close of business on October 3, 2022 is entitled to vote at the Meeting on the Arrangement Resolution. If the Arrangement Resolution is passed, each Registered Shareholder holding Corporation Class A Shares or Corporation Class B Shares as at the close of business on October 3, 2022 is entitled to vote at the Meeting on the Manager MSOP Resolution, the Manager NQMSOP Resolution and the Manager Escrowed Stock Plan Resolution. The matters to be approved at the Meeting are conditional upon each other, and the Corporation will not proceed with the Arrangement unless the Corporation Class A Shareholders and the Corporation Class B Shareholder have also approved the other matters to be voted on at the Meeting.

## Q&A on Voting

### *What am I voting on?*

| Resolution                             | Who Votes   | Corporation Board Recommendation |
|--|---|----------------------------------|
| Arrangement Resolution                 | Corporation Class A Shareholders<br>Corporation Class B Shareholder<br>Corporation Affected Preference Shareholders | <b><u>FOR</u></b> the resolution |
| Manager MSOP Resolution                | Corporation Class A Shareholders<br>Corporation Class B Shareholder   | <b><u>FOR</u></b> the resolution |
| Manager NQMSOP Resolution              | Corporation Class A Shareholders<br>Corporation Class B Shareholder   | <b><u>FOR</u></b> the resolution |
| Manager Escrowed Stock Plan Resolution | Corporation Class A Shareholders<br>Corporation Class B Shareholder   | <b><u>FOR</u></b> the resolution |

### *Who is entitled to vote?*

Registered Shareholders and duly appointed proxyholders will be able to attend the Meeting, submit questions and vote in real time, provided they are connected to the internet, have a control number and follow the instructions in this Circular. Non-Registered Shareholders who have not duly appointed themselves as proxyholder will be able to attend the Meeting as guests but will not be able to ask questions or vote at the Meeting.

Shareholders who wish to appoint a person other than the management nominees identified in the forms of proxy or voting instruction form (including a Non-Registered Shareholder who wishes to appoint themselves to attend the Meeting) must carefully follow the instructions in this Circular and on their forms of proxy or voting instruction form. These instructions include the additional step of registering such proxyholder with the Corporation's transfer agent, TSX Trust, after submitting the forms of proxy or voting instruction form by calling TSX Trust at 1-866-751-6315 (within North America) or (212) 235-5754 (outside North America) or online at <https://www.tsxtrust.com/control-number-request> no later than 5:00 p.m. Toronto time on November 7, 2022 and providing TSX Trust with information on your appointee. TSX Trust will provide your appointee with a 13-digit control number which will allow your appointee to log in to and vote at the meeting. **Failure to register the proxyholder with TSX Trust, the Corporation's transfer agent, will result in the proxyholder not receiving a 13-digit control number to participate in the Meeting and only being able to attend as a guest. Guests will be able to listen to the Meeting but will not be able to ask questions or vote.**

### *How do I vote?*

Shareholders can vote in one of two ways, as follows:

- by submitting your proxy or voting instruction form prior to the Meeting
- during the Meeting by online ballot through the live webcast platform

### *What if I plan to attend the Meeting and vote by online ballot?*

If you are a Registered Shareholder or a duly appointed proxyholder, you can attend and vote during the Meeting by completing an online ballot through the live webcast platform. Guests (including Non-Registered Shareholders who have not duly appointed themselves as proxyholder) can log into the Meeting. Guests will be able to listen to the Meeting but will not be able to ask questions or vote during the Meeting.

### *What if my shares are not registered in my name?*

If you are a Non-Registered Shareholder and wish to vote your shares, see "General Proxy Matters – If my shares are not registered in my name but are held in the name of an Intermediary, how do I vote my shares?" for more information.

## Principal Holders of Corporation Shares

For over 50 years, executives of the Corporation have held a substantial portion of their investment in Corporation Class A Shares, as well as stewardship of the Corporation Class B Shares, in partnership with one another, which is referred to as the "**Partnership**". The Partnership, whose members include both current and former senior executives of the Corporation (each, a "**Partner**" and collectively, the "**Partners**"), has been and continues to be instrumental in ensuring orderly management succession while fostering a culture of strong governance and mutual respect, a commitment to collective excellence and achievement, and a focus on long-term value creation for all stakeholders.

The Corporation believes that the Partnership promotes decision-making that is entrepreneurial, aligned with the long-term interests of the Corporation, and collaborative. The financial strength and sustainability of the Partnership is underpinned by a consistent focus on renewal – longstanding members mentoring new generations of leaders and financially supporting their admission as partners. This is a critical component to preserving the Corporation’s culture and vision.

Over several decades, and through economic downturns and financial disruptions, the Partnership has proven itself resolutely focused on the long-term success of the Corporation for the benefit of all stakeholders. This long-term focus is considered critical to the sustainability of the Corporation’s asset management franchise.

The Partners collectively own interests in approximately 300 million Corporation Class A Shares and Brookfield Reinsurance Class A Shares (on a fully diluted basis). These economic interests consist primarily of (i) the direct ownership of Corporation Class A Shares and Brookfield Reinsurance Class A Shares, as well as indirect ownership (such as Corporation Class A Shares that are held through holding companies and by foundations), by the Partners on an individual basis; and (ii) the Partners’ proportionate beneficial interests in Corporation Class A Shares held by investment entities named Partners Limited and Partners Value Investments LP (“**PVI**”).

Partners Limited and its affiliates are private corporations (initially formed in 1995), which are owned by over 50 individual Partners. PVI is a limited partnership, the common units of which are owned approximately 58% by Partners Limited and approximately 30% by individual Partners; PVI owns approximately 130 million Corporation Class A Shares.

In order to further reinforce the long-term stability of ownership of the Corporation Class B Shares, a group of longstanding senior leaders of the Partnership have been designated to oversee stewardship of the Corporation Class B Shares. Under these arrangements, the Corporation Class B Shares are held in a trust (the “**BAM Partnership**”). The beneficial interests in the BAM Partnership, and the voting interests in its trustee (“**BAM Partners**”), are held as follows: one-third by Jack L. Cockwell, one-third by Bruce Flatt, and one-third jointly by Brian W. Kingston, Brian D. Lawson, Cyrus Madon, Samuel J.B. Pollock and Sachin G. Shah in equal parts. As such, no single individual or entity controls the BAM Partnership.

In the event of a fundamental disagreement in the BAM Partnership (and until the disagreement is resolved), three individuals have been granted the authority to govern and direct the actions of the BAM Partnership. The individuals, at the current time, none of whom are Partners, are Marcel R. Coutu, Frank J. McKenna and Lord O’Donnell. These individuals are, and their successors are required to be, longstanding and respected business colleagues associated with the Corporation.

Under these arrangements, the BAM Partnership has become a party to the Trust Agreement with Montreal Trust Company of Canada (now operating as Computershare Trust Company of Canada) as trustee for the holders of Corporation Class A Shares, dated August 1, 1997 (the “**1997 Agreement**”), as has been the case since creation of the Corporation Class B Shares. The 1997 Agreement provides, among other things, that the BAM Partnership not sell any Corporation Class B Shares, directly or indirectly, pursuant to a takeover bid at a price per share in excess of 115% of the market price of the Corporation Class A Shares or as part of a transaction involving purchases made from more than five persons or companies in the aggregate, unless a concurrent offer is made to all holders of Corporation Class A Shares.

The concurrent offer must be: (i) for the same percentage of Corporation Class A Shares as the percentage of Corporation Class B Shares offered to be purchased from the BAM Partnership; (ii) at a price per share at least as high as the highest price per share paid pursuant to the takeover bid for the Corporation Class B Shares; and (iii) on the same terms in all material respects as the offer for the Corporation Class B Shares. These provisions in the 1997 Agreement also apply to any transaction that would be deemed an indirect offer for the Corporation Class B Shares under the takeover bid provisions of the Securities Act. Additionally, the BAM Partnership, will agree to prevent any person or company from carrying out a direct or indirect sale of Corporation Class B Shares in contravention of the 1997 Agreement.

To the knowledge of the directors and officers of the Corporation, there are no other persons or corporations that beneficially own, exercise control or direction over, have contractual arrangements such as options to acquire, or otherwise hold voting securities of the Corporation carrying more than 10% of the votes attached to any class of outstanding voting securities of the Corporation.

As at September 19, 2022, the BAM Partnership owns all of the 85,120 Corporation Class B Shares. The following indicates, as at September 19, 2022, the number, designation and the percentage of the outstanding securities of the Corporation Class A Shares beneficially owned or over which control or direction is exercised, directly or indirectly, by the Partners who are directors and senior officers of the Corporation:

| <u>Name</u>                        | <u>Relationship with Corporation</u>                                    | <u># of Corporation Class A Shares Beneficially Owned</u> | <u># of Corporation Options Beneficially Owned<sup>(1)</sup></u> | <u>Total # of Corporation Class A Shares Beneficially Owned<sup>(1)(2)</sup></u> | <u>% of Outstanding Corporation Class A Shares Beneficially Owned<sup>(3)</sup></u> |
|------------------------------------|---|---|--|--|---|
| Bruce Flatt <sup>(4)</sup>         | Chief Executive Officer and Director                                    | 68,598,877  | —  | 68,598,877   | 4.18%   |
| Jack L. Cockwell <sup>(4)</sup>    | Director  | 41,348,706  | —  | 41,348,706   | 2.52%   |
| Brian D. Lawson <sup>(4)</sup>     | Vice Chair and Director   | 18,994,383  | —  | 18,994,383   | 1.16%   |
| Jeffrey M. Blidner                 | Director  | 11,026,720  | —  | 11,026,720   | 0.67%   |
| Nicholas H. Goodman                | Managing Partner and Chief Financial Officer                            | 1,842,066   | 985,350  | 2,827,416  | 0.17%   |
| Justin B. Beber                    | Managing Partner, Head of Corporate Strategy and Chief Legal Officer    | 1,562,496   | 612,750  | 2,175,246  | 0.13%   |
| Craig W. A. Noble                  | Chief Executive Officer of Alternative Investments and Managing Partner | 1,251,509   | 3,163,750  | 4,415,259  | 0.27%   |
| Lori A. Pearson                    | Managing Partner and Chief Operating Officer                            | 2,317,247   | 337,500  | 2,654,747  | 0.16%   |
| Brian W. Kingston                  | Chief Executive Officer of Real Estate and Managing Partner             | 5,182,643   | 4,525,000  | 9,707,643  | 0.59%   |
| Cyrus Madon                        | Chief Executive Officer of Private Equity and Managing Partner          | 14,174,164  | —  | 14,174,164   | 0.86%   |
| Samuel J.B. Pollock <sup>(4)</sup> | Chief Executive Officer of Infrastructure and Managing Partner          | 24,509,233  | —  | 24,509,233   | 1.49%   |
| Sachin G. Shah                     | Chief Executive Officer of Insurance Solutions and Managing Partner     | 8,337,594   | —  | 8,337,594  | 0.51%   |
| Connor D. Teskey                   | Chief Executive Officer of Renewable Power and Managing Partner         | 2,272,595   | 1,239,887  | 3,512,482  | 0.21%   |

(1) Assumes the full exercise of vested and unvested Corporation Options.

(2) As of September 19, 2022. The figures in this column include (i) directors and senior officers' Corporation Class A Shares, held directly and indirectly, including under the Corporation DSUPs, the Corporation RSUP and the Corporation Restricted Stock Plans; (ii) the directors and senior officers' indirect pro rata interests in Corporation Class A Shares held by Partners Limited and Partners Value Investments LP (on a consolidated basis); (iii) the directors and senior officers' Corporation Escrowed Shares, which also represent an indirect pro rata interest in Corporation Class A Shares; and (iv) any other securities that are exchangeable into Corporation Class A Shares. The value of these indirect pro rata interests is impacted by a number of factors including the terms of their ownership, the capital structure of each company, the value of the Corporation Class A Shares held by each company and their net liabilities and preferred share obligations.

(3) Percentages are based on 1,641,700,013 Corporation Class A Shares outstanding on September 19, 2022.

(4) Interested Corporation Class A Shareholder to be excluded for purposes of the minority approval. As at September 19, 2022, the Corporation estimates that a total of 153,451,199 Corporation Class A Shares (approximately 9.35% of the outstanding Corporation Class A Shares) will be excluded in determining whether minority approval of the Arrangement Resolution is obtained. For more information, see "Certain Legal and Regulatory Matters – Canadian Securities Law Matters – MI 61-101".

## THE ARRANGEMENT

### Background to the Arrangement

The Corporation's history dates back to the establishment of its predecessor company in 1899 for the purpose of providing electricity and transportation services. The Corporation evolved throughout the 20th century and underwent a number of name changes. In the 1970s, the Corporation shifted its investment focus to real estate, financial services, hydroelectric power and industrial investments. Thus, the Corporation's roots are in the direct ownership and operation of businesses, sometimes in partnership with others but mostly for its own account.

The Corporation did not begin to provide asset management services to third parties, in a meaningful way, until the early 2000s. Over the more than 20 years since then, the Corporation's expertise in investing its own capital has greatly benefitted the Corporation's asset management clients, and the asset management business has expanded rapidly. The investment sectors that our asset management business is focused on – renewable power & transition, infrastructure, private equity, real estate, credit and insurance solutions, which have turned out to be prime components of what is now known as the “alternative investment” industry, and these components are very much in demand. The Corporation has emphasized achieving superior returns on its clients' investments and from its holdings of businesses alongside those clients, and the Corporation has developed dedicated, expert management in each of the above sectors.

Thus, the Corporation has generated strong returns for its clients and for its shareholders, and its asset management organization has taken its place as one of the very top alternative investment firms. The Corporation believes that the combination of its top-tier alternative asset management organization with its very significant operating assets makes the Corporation unique among its peers and has represented a significant competitive advantage to the Corporation in building its business. This combination leverages the Corporation's significant operating expertise across all its businesses; it further aligns the Corporation's interests with the investors in its funds; and it means the Corporation can move rapidly to seize new opportunities. In short, the Corporation today consists of two businesses that are very different in nature but work together very well.

The Corporation is constantly evaluating opportunities for growth and diversification. This includes updating existing strategies, developing new strategies and verticals, acquisitions that are a natural fit with current strategies, and carving out well-established businesses into standalone managed businesses. The Corporation has seen the benefits that can be derived from having separately managed businesses that have strong, dedicated, decentralized management teams whose efforts are concentrated on their respective businesses.

At its strategy session in December 2021, the Corporation Board reviewed management's business plan and the significant growth potential embedded in both its asset management business and its operating assets. Reflecting on the Corporation's prior success in launching its other standalone businesses, the Corporation Board and management agreed to assess a possible separation of the asset management business from the Corporation's operating assets, while preserving the benefits derived from their complementary nature and alignment.

The prospects and rationale for the separation and public listing of a partial interest in our asset management business was again discussed at the Corporation Board's meeting in February 2022, and management was tasked with undertaking a more thorough analysis of its viability.

Together with the Corporation's advisors, management commenced work on preparing a more detailed workplan to assess the separation. The Corporation also engaged with multiple agencies to confirm the potential impact of the proposed separation on the credit rating and debt capacity of the Corporation and received advice that it would not materially impact the current credit rating or debt capacity of the Corporation. The Corporation concluded that it would continue to retain sufficient capacity to access the debt markets notwithstanding the separation of, and a dilution in the ownership interest in, our asset management business.

Management presented its findings and a broad plan of action to the Corporation Board at meetings held on April 29, 2022 and May 11, 2022. On May 12, 2022 the Corporation announced its intention to move forward with the separation.

On August 10, 2022, management updated the Corporation Board on the progress made on the various workstreams and the Corporation Board identified and delegated to the Corporation Governance and Nominating Committee and the Corporation Management Resources and Compensation Committee specified terms of the transaction concerning related party matters and compensation matters, respectively.

On September 22, 2022, the Corporation Governance and Nominating Committee met to review certain elements of the transaction that could be considered to give rise to conflicts of interest, either now or in the future, and unanimously approved the Arrangement for recommendation to the Corporation Board. On September 22, 2022, the Corporation Management Resources and Compensation

Committee met to review management and compensation related matters, including the treatment of the participants in the Corporation's long-term incentive plans, the terms of compensation plans to be adopted by the Manager and the acceleration of certain awards and the grant of new awards of the Corporation and the Manager in advance of and/or pursuant to the Arrangement, and unanimously approved these matters for recommendation to the Corporation Board. On September 22, 2022, the Corporation Audit Committee met to review the financial statements and management's discussion and analysis relating to the Manager, the Asset Management Company and the Arrangement and unanimously approved this disclosure for recommendation to the Corporation Board.

On September 23, 2022, the Corporation Board met, to consider various matters, including the proposed terms of the Plan of Arrangement and all matters incidental to the same. At this meeting, management presented the Corporation Board with updates on various aspects of the separation, the terms of the Arrangement Agreement and other agreements relating to the Arrangement, and the required disclosure documents. After taking into consideration all the matters presented by management, the documents provided in support of the separation transaction and the recommendations received from the Corporation Governance and Nominating Committee, the Corporation Management Resources and Compensation Committee and the Corporation Audit Committee, the Corporation Board unanimously approved the Arrangement and the related matters described in this Circular and resolved to recommend that shareholders approve the Arrangement Resolution. The Corporation Board considered a number of factors including those set out below under "The Arrangement – Reasons for The Arrangement".

### **Reasons for the Arrangement**

The Corporation Board carefully evaluated the Arrangement and believes that the Arrangement is in the best interests of the Corporation. In the course of its evaluation, the Corporation Board considered, among other things, the following:

- *Business and Strategic Focus:* The Arrangement involves the division of the two businesses of the Corporation today – the business of asset management and the business of owning and operating assets. The transaction will enable shareholders to access a pure-play asset manager with a leading global alternative asset management business, through the Manager, and an asset owner focused on deploying capital across its operating businesses and compounding that capital over the long term, through the Corporation. The asset management business will continue to grow and benefit from having a strong, dedicated, decentralized management team that is focused on its strategies and will retain the synergies and alignment that have long existed with the proprietary capital of the Corporation. Similarly, the Corporation will be able to focus on its own growth strategies. The Arrangement is designed to enhance long-term value for the Corporation's shareholders by creating separate identities for these two distinct businesses, while preserving their ability to benefit each other, and thus all stakeholders.
- *Increased Transparency and Optionality:* The Arrangement is expected to increase operational and financial transparency for the Corporation and the Manager. It will allow investors and analysts to compare and evaluate our asset management business more easily on a stand-alone basis against appropriate peers, benchmarks, and performance criteria specific to that business. The Corporation expects public markets to have a better understanding of the newly created security thereby increasing optionality for shareholders and serving as a currency available to our asset management business as it continues to expand. The Corporation's experience with its other five principal businesses over the past 15 years, the majority of which were at one stage integrated with the Corporation and now operate on a standalone basis with dedicated management teams, has been positive. It is for this reason that the Corporation believes the optionality created by this separation will offer increased future growth opportunities to the Corporation and our asset management business over time. Immediately following the completion of the Arrangement, existing shareholders of the Corporation will own 100% of both the Manager and the Corporation. Separated from the "asset heavy" activities, the Corporation expects our asset management business to become more appealing to investors desirous of a pure-play investment in the alternatives industry. Shareholders who wish to retain exposure to the Corporation's operating business assets may favour the Corporation, which will continue to own 75% of our asset management business together with its existing interests in the renewable power and transition, infrastructure, private equity and insurance solutions businesses. The Arrangement will allow shareholders to retain similar economic exposure to what they currently have, but through two more focused companies.
- *Strategic Alignment and Synergies:* The Corporation will own 75% of our asset management business and the Corporation will continue to have capital managed by our asset management business. The over 2,000 investment and asset management professionals will continue to leverage the expertise of the 180,000 operating employees, across the renewable power and transition, infrastructure, private equity and real estate strategies, through the investment life cycle of an asset in order to help underwrite new opportunities, achieve operating efficiencies, and enhance returns. Our asset management business will continue to play a key role in managing the capital of the Corporation and provide investment opportunities to the other businesses owned by the Corporation. Each company will be led by experienced leaders who have demonstrated success building the business of the Corporation as it stands today and who have the requisite experience and ability to grow their respective businesses, after the completion of the division. The business leaders, while being focused on developing their platforms, understand and appreciate the benefits of collaboration with each other and the senior management of the Corporation – having experienced these benefits in growing their businesses within the Corporation for decades. As a result, the extensive synergies that historically have existed between the various businesses owned by the Corporation are expected to continue to be preserved and enhanced.

- *Shareholder and Court Approval:* The procedures by which the Arrangement will be approved, including both shareholder approval and approval of the Court, offers substantial protection to shareholders. See “Certain Legal and Regulatory Matters – Completion of the Arrangement”.
- *Neutral Tax Treatment:* The Arrangement will generally occur on a tax-deferred basis for the Corporation and for Shareholders resident in Canada or the United States who hold their Corporation Shares as capital property.
- *Fair Treatment of Stakeholders:* The Arrangement is intrinsically fair and treats all the stakeholders of the Corporation fairly, including Shareholders, participants in the Corporation’s incentive plans, employees, lenders to and debtholders of the Corporation and holders of Corporation Class A Preference Shares.

In considering the above, the Corporation Board noted that the Corporation received advice that the Arrangement would not materially impact the current credit rating or debt capacity of the Corporation and that the Corporation would continue to retain sufficient capacity to access the debt markets notwithstanding the separation of, and a dilution in the ownership interest in, our asset management business. In addition, the Corporation has confirmed that the ratings for the Corporation New Preference Shares will be the same as the ratings for the Corporation Affected Preference Shares.

The foregoing summary of factors considered by the Corporation Board is not intended to be exhaustive. In reaching the determination to unanimously approve and recommend the Arrangement to Shareholders and given the variety and complexity of factors considered, the Corporation Board did not assign any relative or specific weight to the factors that were considered. Additionally, individual directors may have given different weights to these factors. The Corporation Board’s recommendations were made after consideration of all of the above and other factors, the risk factors set out in this Circular, and in light of the directors’ collective knowledge of the business, financial condition and prospects of the Corporation.

### **Recommendation of the Corporation Board**

After careful consideration, the Corporation Board unanimously determined that the Arrangement is in the best interests of the Corporation.

**The Corporation Board unanimously recommends that Shareholders vote FOR the Arrangement Resolution.**

**The management nominees designated on the forms of proxy intend to cast the votes to which the shares represented by such proxy are entitled in favour of the Arrangement Resolution, unless the Shareholder has specified on the forms of proxy that the shares represented by such proxy are to be voted against the Arrangement Resolution.**

### **Details of the Arrangement**

The Arrangement involves the division of the Corporation into two publicly traded companies – the Manager, a pure-play asset manager with a leading global alternative asset management business, and the Corporation, focused on deploying capital across its operating business and compounding that capital over the long term. Following completion of the Arrangement and certain related transactions, the Corporation and the Manager will have 75% and 25%, respectively, ownership of our asset management business.

The Manager and the Corporation will enter into several agreements that will outline their relationship with respect to, among other things, board nominations for the Asset Management Company, preserving the mutual benefit and competitive advantages derived from the combination of the Corporation’s significant resources and the Manager’s asset management franchise, and sharing of carried interest and distributions. See Appendix E “Information Concerning the Manager Post-Arrangement”.

If the Arrangement is completed, pursuant to the Plan of Arrangement, in addition to keeping the Corporation Shares of the Corporation they already hold (a) holders of Corporation Class A Shares will receive one Class A Share for every four Corporation Class A Shares held and (b) the holder of Corporation Class B Shares will receive one Class B Share for every four Corporation Class B Shares held, in each case, as of the record date for the Arrangement. In addition, pursuant to the Plan of Arrangement, holders of Corporation Affected Preference Shares will receive, in exchange for each existing Corporation Affected Preference Share held as of the record date for the Arrangement, one quarter (0.25) of the Applicable Fraction of a Class A Share and a Corporation New Preference Share with the terms comparable to the terms of the Corporation Affected Preference Share held but adjusted to reflect the distribution of Class A Shares.

### **Arrangement Agreement**

The following is a summary of the material terms and conditions of the Arrangement Agreement. This summary may not contain all of the information about the Arrangement Agreement that is important to Shareholders and is qualified in its entirety by the full text of the Arrangement Agreement, which is attached to this Circular as Appendix B “Arrangement Agreement”. Shareholders are urged to read the Arrangement Agreement in its entirety.

The Corporation, the Manager, the Asset Management Company and Subco have entered into the Arrangement Agreement to provide for the terms of the Arrangement and certain customary covenants.

### ***Covenants Regarding the Arrangement***

The Arrangement Agreement contains certain customary covenants of the parties that they will, subject to the terms of the Arrangement Agreement, (i) use their respective commercially reasonable efforts to implement the Pre-Arrangement Reorganization and the Arrangement, on such date as the Corporation may determine, (ii) cooperate with and assist each other in dealing with transitional and other matters relating to or arising from the Pre-Arrangement Reorganization or the Arrangement or the Arrangement Agreement, and (iii) satisfy the conditions precedent to the completion of the Arrangement.

In addition, the Corporation agrees to use commercially reasonable efforts to, prior to the Effective Date prepare and file with all applicable securities commissions or similar securities regulatory authorities all necessary applications to seek any required exemptions from securities legislation. The Manager has agreed to use commercially reasonable efforts to, prior to the Effective Date, make an application to list the Class A Shares on the TSX and the NYSE. The Corporation has agreed to use commercially reasonable efforts to, prior to the Effective Date, make an application to list the Corporation New Preference Shares on the TSX.

### ***Conditions Precedent***

Completion of the Arrangement is subject to certain customary conditions precedent, including: (i) completion of the Pre-Arrangement Reorganization; (ii) approval of the Arrangement Resolution by the shareholders of the Corporation; (iii) obtaining of the Interim Order and the Final Order; (iv) the entering into of the Tax Matters Agreement; and (v) conditional approval to list the Class A Shares on the TSX and the NYSE and the Corporation New Preference Shares on the TSX. The conditions precedent in the Arrangement Agreement may be waived, in whole or in part, in the Corporation's sole discretion. Certain conditions precedent to the completion of the Arrangement in the Arrangement Agreement will be deemed to be satisfied, waived or released on the filing of the Articles of Arrangement.

### ***Amendments***

The Arrangement Agreement provides that, subject to the provisions of the Interim Order, the Plan of Arrangement and applicable law, at any time and from time to time before the Effective Time of the Arrangement: (i) the Arrangement Agreement and the Plan of Arrangement may be amended, modified or supplemented by written agreement of the parties, without further notice to or authorization on the part of the Corporation's shareholders; and (ii) the Corporation may, in its sole and absolute discretion, without the consent or approval of the other parties or the shareholders of the Corporation, (a) amend the Plan of Arrangement, provided that such amendment is not, in the opinion of the Corporation, materially adverse to the other parties, and (b) amend the Arrangement Agreement to the extent the Corporation may reasonably consider such amendment necessary or desirable due to the Interim Order or the Final Order.

### ***Termination***

The Arrangement Agreement may be terminated, at any time before or after the Meeting but prior to the implementation of the Arrangement, unilaterally by the Corporation without further notice to or authorization on the part of the shareholders of the Corporation or the other parties.

### ***Tax Matters Agreement***

In connection with the Arrangement, the Corporation, the Manager and the Asset Management Company have entered into, or intend to enter into, the Tax Matters Agreement that governs each parties' respective rights, responsibilities and obligations with respect to allocation of tax liabilities, the preparation and filing of tax returns, the payment of taxes, the control of tax contests, and certain other matters regarding taxes.

### ***Covenants***

The Tax Matters Agreement will contain certain customary covenants with respect to the filing of tax returns, payment of taxes, cooperation, assistance, document retention and certain other administration and procedural matters regarding taxes. In general, the Tax Matters Agreement provides that the party that is responsible for filing and making any tax payments under applicable law generally shall be the party primarily responsible for preparing and filing such tax returns. The Tax Matters Agreement also assigns responsibilities for administrative tax matters, such retention of records and the control and conduct of tax audits, examinations or other similar proceedings. The party responsible for preparing and filing a given tax return will generally have authority to control tax contests related to any such tax return, subject to certain notice, assistance and cooperation provisions to the extent the resolution of such tax contest has the potential of impacting another party's tax liability.



The Tax Matters Agreement will also contain certain covenants that, for a period of two years after the Effective Date, may prohibit, except in specific circumstances, the parties from taking or failing to take certain actions that could cause the Pre-Arrangement Reorganization, the Arrangement or any transaction contemplated by the Arrangement Agreement to be taxed in a manner that is inconsistent with the manner provided for in the Tax Opinions. The foregoing restrictions may limit for a period of time the Corporation's, the Manager's and the entities conducting the asset management business' ability to pursue certain strategic transactions or other transactions; however, are designed to preserve the intended Canadian and U.S. federal income tax treatment of the Arrangement. Pursuant to the Tax Matters Agreement, the parties agree to indemnify and hold harmless the other parties and their representatives against any loss suffered or incurred by the others as a result of or in connection with a breach of any covenant made by the indemnifying party under the Tax Matters Agreement.

### **Indemnification**

Pursuant to the Tax Matters Agreement, the parties each agree to indemnify and hold harmless the other parties and their representatives against any losses suffered or incurred by the others as a result of or in connection with a breach of any covenant made by the indemnifying party under the Tax Matters Agreement.

### **Pre-Arrangement Reorganization**

Prior to the Effective Date, certain steps of the Pre-Arrangement Reorganization will be undertaken by the Corporation to facilitate the Arrangement in a tax-efficient manner. On July 4, 2022, the Manager and the Asset Management Company were formed under the BCBCA in order to facilitate the Arrangement. The effect of the Pre-Arrangement Reorganization will be, among other things, to transfer to the Asset Management Company the assets and liabilities associated with our asset management business, which is to be 25% held by the Manager after giving effect to the Arrangement. There are a number of securities transfers of non-reporting issuers that will take place as part of the Pre-Arrangement Reorganization. As a result, there are a number of steps that will be undertaken in reliance on an exemption under applicable securities law.

### **Plan of Arrangement**

*The following description of the steps of the Arrangement is qualified in its entirety by reference to the full text of the Plan of Arrangement attached as Schedule A to the Arrangement Agreement, which is attached as Appendix B to this Circular. Shareholders are urged to read the Plan of Arrangement in its entirety.*

The Plan of Arrangement pursuant to which the Arrangement will be implemented is appended as Schedule A to the Arrangement Agreement. See Appendix B "Arrangement Agreement". The Plan of Arrangement may be amended at any time by the Corporation in accordance with the terms of the Plan of Arrangement and the Arrangement Agreement. The steps in the Arrangement are highly technical and are generally intended to ensure that the Arrangement is implemented as a "butterfly reorganization" pursuant to Section 55 of the Tax Act. The following description of the steps of the Arrangement is qualified in its entirety by reference to the full text of the Plan of Arrangement set out in Schedule A to the Arrangement Agreement, which is attached as Appendix B to this Circular. Shareholders are urged to read the Plan of Arrangement in its entirety.

If all of the conditions to the implementation of the Arrangement have been satisfied or waived in accordance with the Arrangement Agreement and the Arrangement Agreement has not been terminated, the Arrangement will become effective at the Effective Time, and the following steps will occur and be deemed to occur sequentially, in the following order, without any further act or formality required by the Corporation, the Manager or the Asset Management Company.

- (a) The Corporation irrevocably waives and disclaims its right to convert the Corporation Class A Preference Shares, Series 17, and Corporation Class A Preference Shares, Series 18, into Corporation Class A Shares with the effect that such a conversion right can no longer be exercised by the Corporation as a term of the Corporation Class A Preference Shares, Series 17, and Corporation Class A Preference Shares, Series 18.
- (b) The articles of the Corporation will be amended to create and authorize the issuance (in addition to the shares that the Corporation is authorized to issue immediately before such amendment) of the following:
  - (i) an unlimited number of Corporation Class C Shares;
  - (ii) an unlimited number of Corporation Class D Shares;
  - (iii) an unlimited number of Corporation New Class A Shares;
  - (iv) an unlimited number of Corporation New Class B Shares;
  - (v) an unlimited number of Corporation New Class C Shares;

- (vi) an unlimited number of Corporation New Class D Shares;
  - (vii) an unlimited number of Butterfly Class A Shares;
  - (viii) an unlimited number of Butterfly Class B Shares;
  - (ix) an unlimited number of Butterfly Class C Shares;
  - (x) an unlimited number of Butterfly Class D Shares;
  - (xi) 4,500,000 of Corporation Series 51 Shares; and
  - (xii) 4,500,000 of Corporation Series 52 Shares.
- (c) Each Corporation Affected Preference Shareholder will exchange each issued and outstanding Corporation Affected Preference Share that it owns for, in the case of the Corporation Class A Preference Shares, Series 8 the Applicable Fraction for such shares of a Corporation Class C Share and, in the case of the Corporation Class A Preference Shares, Series 9 the Applicable Fraction for such shares of a Corporation Class D Share (the “**Corporation Affected Preference Share Reorganization**”). In connection with the Corporation Affected Preference Share Reorganization:
- (i) the Corporation will not make a joint election under the provisions of section 85 of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) with any Corporation Shareholder; and
  - (ii) the aggregate amount to be added by the Corporation to the stated capital of the Corporation Class C Shares and the Corporation Class D Shares, respectively, will be an amount equal to the aggregate PUC of the Corporation Class A Preference Shares, Series 8 and Corporation Class A Preference Shares, Series 9, respectively, immediately prior to the Corporation Affected Preference Share Reorganization.
- (d) Each Corporation Shareholder will exchange each issued and outstanding Corporation Class A Share, Corporation Class B Share, Corporation Class C Share and Corporation Class D Share that it owns for Corporation New Shares and Butterfly Shares (the “**Corporation Capital Reorganization**”) as follows:
- (i) each Corporation Shareholder will exchange each issued and outstanding Corporation Class A Share that it owns for (i) one (1) Corporation New Class A Share and (ii) the Transferred Multiple number of Butterfly Class A Shares, and the Corporation Class A Shares so exchanged will be cancelled;
  - (ii) each Corporation Shareholder will exchange each issued and outstanding Corporation Class B Share that it owns for (i) one (1) Corporation New Class B Share and (ii) the Transferred Multiple number of Butterfly Class B Shares, and the Corporation Class B Shares so exchanged will be cancelled;
  - (iii) each Corporation Shareholder will exchange each issued and outstanding Corporation Class C Share that it owns for (i) one (1) Corporation New Class C Share and (ii) the Transferred Multiple number of Butterfly Class C Shares, and the Corporation Class C Shares so exchanged will be cancelled; and
  - (iv) each Corporation Shareholder will exchange each issued and outstanding Corporation Class D Share that it owns for (i) one (1) Corporation New Class D Share and (ii) the Transferred Multiple number of Butterfly Class D Shares, and the Corporation Class D Shares so exchanged will be cancelled.

In connection with the Corporation Capital Reorganization:

- (v) the Corporation will not make a joint election under the provisions of section 85 of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) with any Corporation Shareholder; and
- (vi) the aggregate amount to be added by the Corporation to the stated capital of each of the classes of Corporation New Shares and Butterfly Shares immediately after the Corporation Capital Reorganization will be such that the aggregate stated capital of the Butterfly Shares will be 25.1% of the Aggregate Ordinary Stated Capital and, in particular, the amount to be added to the stated capital of each of the classes of Corporation New Shares and Butterfly Shares will be:
  - (A) in the case of the Corporation New Class A Shares, an amount equal to the aggregate PUC of the Corporation Class A Shares immediately prior to the Corporation Capital Reorganization, less the amount added to the stated capital of the Butterfly Class A Shares pursuant to subparagraph (B);
  - (B) in the case of the Butterfly Class A Shares, an amount equal to 25.1% of the Aggregate Ordinary Stated Capital, less an amount equal to the aggregate amounts added to the stated capital of the Butterfly Class B Shares, the Butterfly Class C Shares and the Butterfly Class D Shares pursuant to subparagraphs (C) to (E);
  - (C) in the case of the Corporation New Class B Shares and the Butterfly Class B Shares, an amount equal to the aggregate PUC of the Corporation Class B Shares immediately prior to the Corporation Capital Reorganization, and

such PUC will be allocated between the Corporation New Class B Shares and the Butterfly Class B Shares based on the proportion that the FMV of the Corporation New Class B Shares and the Butterfly Class B Shares, as the case may be, is of the aggregate FMV of all of the Corporation New Class B Shares and the Butterfly Class B Shares issued on the Corporation Capital Reorganization;

(D) in the case of the Corporation New Class C Shares and the Butterfly Class C Shares, an amount equal to the aggregate PUC of the Corporation Class C Shares immediately prior to the Corporation Capital Reorganization, and such PUC will be allocated between the Corporation New Class C Shares and the Butterfly Class C Shares based on the proportion that the FMV of the Corporation New Class C Shares and the Butterfly Class C Shares, as the case may be, is of the aggregate FMV of all of the Corporation New Class C Shares and the Butterfly Class C Shares issued on the Corporation Capital Reorganization; and

(E) in the case of the Corporation New Class D Shares and the Butterfly Class D Shares, an amount equal to the aggregate PUC of the Corporation Class D Shares immediately prior to the Corporation Capital Reorganization, and such PUC will be allocated between the Corporation New Class D Shares and the Butterfly Class D Shares based on the proportion that the FMV of the Corporation New Class D Shares and the Butterfly Class D Shares, as the case may be, is of the aggregate FMV of all of the Corporation New Class D Shares and the Butterfly Class D Shares issued on the Corporation Capital Reorganization.

(e) Concurrently with the Corporation Capital Reorganization, each holder of Corporation Options will dispose of all of such holder's outstanding Corporation Options in exchange for:

(i) an equal number of Corporation New Options with each Corporation New Option having an exercise price equal to the product of the original exercise price for the Corporation Option being exchanged and the Corporation Exercise Price Proportion; and

(ii) that number of Manager Options equal to the product of 0.25 and the number of the holder's outstanding Corporation Options being exchanged (with any fractional Manager Option being rounded down to the nearest whole number), with each Manager Option having an exercise price equal to the product of the original exercise price for the Corporation Option being exchanged and the Manager Exercise Price Proportion;

provided, however, that appropriate adjustments will be made to the exercise prices of the Corporation New Options and the Manager Options to ensure compliance with applicable tax laws in the jurisdictions in which the holders thereof reside. A holder of Corporation Options will receive no consideration for the disposition of such Corporation Options other than the Corporation New Options and the Manager Options. The granting by the Manager of the Manager Options will be in anticipation of the Spin-off Distribution, will be granted by the Manager for and on behalf of Subco and will form part of the non-share consideration relating to such transfer. As consideration for the Manager granting the Manager Options, Subco will issue one Subco Share to the Manager and the amount to be added to the stated capital of the Subco Share so issued will be \$1.00.

(f) Concurrently with the Corporation Capital Reorganization:

(i) each holder of Corporation DSUs will receive from the Corporation 0.25 of a Manager Tracking DSU for each Corporation DSU that it holds; and

(ii) each holder of Corporation RSUs will receive from the Corporation that number of Corporation DSUs equal to the Transferred Multiple for each Corporation RSU that it holds.

(g) Each holder of Butterfly Shares will transfer each Butterfly Share that it owns to the Manager in exchange for Manager Shares as follows (the "**Manager Share Exchange**"):

(i) each Taxable Canadian Holder of Butterfly Class A Shares will transfer each Butterfly Class A Share it owns to the Manager in exchange for two (2) Class A Shares;

(ii) each holder of Butterfly Class B Shares will transfer each Butterfly Class B Share it owns to the Manager in exchange for two (2) Class B Shares;

(iii) each holder of Butterfly Class C Shares will transfer each Butterfly Class C Share it owns to the Manager in exchange for two (2) Class A Shares;

(iv) each holder of Butterfly Class D Shares will transfer each Butterfly Class D Share it owns to the Manager in exchange for two (2) Class A Shares; and

(v) each holder of Butterfly Class A Shares other than Taxable Canadian Holders will transfer each Butterfly Class A Share that it owns to the Manager in exchange for one (1) Class A Share and one (1) Manager Special Limited Voting Share.

In connection with the Manager Share Exchange described in (g)(i) through (iv) above, the aggregate amount to be added by the Manager to the stated capital of each class of Manager Shares will be an amount equal to the aggregate stated capital of the applicable class of Butterfly Shares so transferred to the Manager. In connection with the Manager Share Exchange described in (g)(v) above, the aggregate amount to be added by the Manager to the stated capital of (X) the Class A Shares will be an amount equal to one half of the FMV of the Butterfly Class A Shares so exchanged and (Y) the Manager Special Limited Voting Shares will be an amount equal to one half of the FMV of the Butterfly Class A Shares so exchanged.

- (h) The Corporation will transfer the Spin-off Distribution Property to Subco for a purchase price equal to its aggregate FMV (the “**Spin-off Distribution**”), which will be satisfied by Subco issuing 100,000,000 Subco Shares to the Corporation and the Manager having granted the Manager Options for and on behalf of Subco in (g) above. The aggregate amount to be added by Subco to the stated capital of the Subco Shares will be an amount equal to the aggregate cost to Subco of the Spin-off Distribution Property acquired from the Corporation (determined for purposes of the Tax Act, including pursuant to subsection 85(1) of the Tax Act, where relevant), less the aggregate FMV of all of the Manager Options granted by the Manager as described above. The FMV of each Manager Option will be determined as the amount equal to the amount by which the FMV of the Class A Share that is the subject of the particular Manager Option exceeds the exercise price of such Manager Option, and further, the FMV of the Class A Share issuable under a Manager Option will be determined based on the volume—weighted average trading price of one Class A Share on the NYSE for a five-day trading period commencing on the date the Class A Shares commence trading on the NYSE.

The Net Fair Market Value of the property owned by the Manager immediately after the Spin-Off Distribution will be equal to or approximate that proportion of the Net Fair Market Value of all property owned by the Corporation immediately before the Spin-off Distribution that (i) the aggregate FMV of the Butterfly Shares owned by the Manager immediately before the Spin-off Distribution, is of, (ii) the aggregate FMV of all of the issued and outstanding shares in the capital of the Corporation immediately before the Spin-off Distribution.

The Corporation and Subco will jointly elect, in prescribed form and within the time limits referred to in subsection 85(6) of the Tax Act, to have the provisions of subsection 85(1) of the Tax Act apply to the transfer of the Spin-off Distribution Property, and if applicable, the Corporation and Subco will jointly elect under the provisions of any corresponding provincial tax legislation. The agreed amount for each property specified in the subsection 85(1) election will be an amount that is not less than the greater of (X) the aggregate adjusted cost base (as defined in Section 54 of the Tax Act) of the particular Spin-off Distribution Property to the Corporation immediately before the transfer and (Y) the FMV of the Manager Options allocated to such property as determined by the Corporation in its sole discretion, which amount will, in respect of each property, be less than the FMV of such property at the time of the transfer.

- (i) Subco will purchase for cancellation and cancel all the 100,000,000 Subco Shares held by the Corporation for a purchase price equal to the aggregate FMV of such shares and will issue to the Corporation, as payment therefor, the Subco Note. The Corporation will accept the Subco Note as full payment of the aggregate purchase price of the Subco Shares so purchased, with the risk of this note being dishonoured. The amount of any deemed dividend resulting from the application of subsection 84(3) of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) to the purchase of all of the Subco Shares will be designated by Subco, to the extent permitted under the Tax Act (or the provisions of any corresponding applicable provincial tax legislation), as an eligible dividend.
- (j) Subco will wind up in accordance with subsection 88(1) of the Tax Act and Section 211(2.1) of the ABCA and, in connection with and as a consequence thereof, will distribute all of its assets, rights and properties to the Manager, including, for clarity, all of Subco’s interest in the Spin-off Distribution Property, and all the liabilities and obligations of Subco, including the liability of Subco under the Subco Note, will be assumed by the Manager, with articles of dissolution for Subco to be filed subsequently outside of the Plan of Arrangement.
- (k) The Corporation will purchase for cancellation and cancel all of the Butterfly Shares of each class of Butterfly Shares held by the Manager for a purchase price equal to the aggregate FMV of shares of each respective class of Butterfly Shares and will issue to the Manager, as payment therefor, the Corporation Note. The Manager will accept the Corporation Note as full payment of the aggregate purchase price of each class of Butterfly Shares so purchased, with the risk of this note being dishonoured. The amount of any deemed dividends resulting from the application of subsection 84(3) of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) to the purchase of all of the Butterfly Shares of each class of shares will be designated by the Corporation, to the extent permitted under the Tax Act (or the provisions of any corresponding applicable provincial tax legislation), as an eligible dividend.
- (l) In order to settle the promissory notes issued by Subco and the Corporation, the following transactions will occur simultaneously:
  - (i) the Corporation will satisfy its obligations under the Corporation Note by transferring the Subco Note to the Manager and the Manager will accept the Subco Note in full satisfaction of the Corporation’s obligations under the Corporation Note; and

- (ii) the Manager will satisfy its obligations under the Subco Note by transferring the Corporation Note to the Corporation and the Corporation will accept the Corporation Note in full satisfaction of the Manager's obligations under the Subco Note.

The Corporation Note and the Subco Note will be cancelled.

- (m) The following conversions of Corporation New Shares will occur:
  - (i) Each holder of Corporation New Class A Shares will exercise the conversion rights of those shares and each Corporation New Class A Share will be converted into one (1) Corporation Class A Share. An amount equal to the stated capital of the Corporation New Class A Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class A Shares;
  - (ii) Each holder of Corporation New Class B Shares will exercise the conversion rights of those shares and each Corporation New Class B Share will be converted into one (1) Corporation Class B Share. An amount equal to the stated capital of the Corporation New Class B Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class B Shares;
  - (iii) Each holder of Corporation New Class C Shares will exercise the conversion rights of those shares and each Corporation New Class C Share will be converted into one (1) Corporation Class C Share. An amount equal to the stated capital of the Corporation New Class C Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class C Shares; and
  - (iv) Each holder of Corporation New Class D Shares will exercise the conversion rights of those shares and each Corporation New Class D Share will be converted into one (1) Corporation Class D Share. An amount equal to the stated capital of the Corporation New Class D Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class D Shares.
- (n) Each holder of Corporation Class C Shares will exercise the conversion rights of those shares and each Corporation Class C Share will be converted into a number of Corporation Series 51 Shares equal to the inverse of the Applicable Fraction for the Corporation Class A Preference Shares, Series 8, with the result that the aggregate number of Corporation Series 51 Shares held by each holder will be equal to the number of Corporation Class A Preference Shares, Series 8 held immediately prior to the Effective Time. An amount equal to the stated capital of the Corporation New Class C Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Series 51 Shares.
- (o) Each holder of Corporation Class D Shares will exercise the conversion rights of those shares and each Corporation Class D Share will be converted into a number of Corporation Series 52 Shares equal to the inverse of the Applicable Fraction for the Corporation Class A Preference Shares, Series 9, with the result that the aggregate number of Corporation Series 52 Shares held by each holder will be equal to the number of Corporation Class A Preference Shares, Series 9 held immediately prior to the Effective Time. An amount equal to the stated capital of the Corporation New Class D Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Series 52 Shares.
- (p) Each holder of Manager Special Limited Voting Shares will exercise the conversion rights of those shares and each Manager Special Limited Voting Share will be converted into one (1) Class A Share. An amount equal to the stated capital of the Manager Special Limited Voting Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Class A Shares.
- (q) Each Class A Share and Class B Share will be subdivided into a number of Class A Shares and Class B Shares, respectively, equal to the amount, expressed as a decimal, equal to the quotient of (X) one (1) divided by (Y) eight (8) times the Transferred Multiple. (While the Arrangement results in the Corporation Class A Shareholders and the Corporation Class B Shareholder receiving one Manager Class A Share or Manager Class B Share, as applicable, for every four Corporation Class A Shares and Corporation Class B Shares held, a multiple of 8 times is used in this calculation as a result of the prior interim step pursuant to which each Corporation Class A Shareholder and Corporation Class B Shareholder will receive two Manager Shares for every Corporation Class A Share or Corporation Class B Share held. See paragraph (g) above.)
- (r) The Corporation Class A Shares received by the holders of the Corporation Restricted Shares pursuant to the Corporation Spin-Off Butterfly in exchange for Corporation Restricted Shares will be subject to the Corporation Restricted Stock Plan and subject to the same transfer restrictions, vesting, forfeiture and other terms and conditions as were applicable to such Corporation Restricted Shares immediately prior to the Effective Time. In addition, the Class A Shares received by the holders of the Corporation Restricted Shares pursuant to the Corporation Spin-Off Butterfly in exchange for Corporation Restricted Shares will be subject to the Manager Restricted Stock Plan and subject to the same transfer restrictions, vesting, forfeiture and other terms and conditions as were applicable to such Corporation Restricted Shares immediately prior to the Effective Time.
- (s) The articles of the Corporation will be amended to delete the amendments made to the authorized capital of the Corporation pursuant the Plan of Arrangement.
- (t) The name of the Corporation will be changed to "Brookfield Corporation".

- (u) The Manager Escrowed Companies will purchase Class A Shares from specified holders for consideration equal to the aggregate FMV of the Class A Shares so purchased.
- (v) On the sixth Business Day after the Class A Shares are listed and posted for trading on the TSX, the Manager Escrowed Companies will purchase Class A Shares from the specified Participants and will issue to the relevant Participants, as payment therefor, such number of Manager Escrowed Shares having an aggregate FMV equal to the purchase price of the Class A Shares purchased from such Participant. Such Participant will accept such Manager Escrowed Shares as full payment of the aggregate purchase price of the Class A Shares so purchased.
- (w) Immediately following the share transfer in (v) above, the Manager will subscribe for Manager Escrowed Shares for a purchase price equal to the aggregate FMV of the Manager Escrowed Shares.
- (x) Immediately following the subscription in (w) above, the Manager will transfer Manager Escrowed Shares purchased in (w) above to Participants as a bonus.

## **Treatment of Corporation Class A Preference Shares**

### ***Corporation Affected Preference Shares***

The holders of Corporation Affected Preference Shares are participating in the Arrangement because the terms of the Corporation Affected Preference Shares, and in particular the redemption price for the Corporation Class A Preference Shares, Series 8, which reflects a premium that is not an early redemption premium, results in the Corporation Class A Preference Shares, Series 8 and Series 9 (which are convertible into Series 8 shares) being considered not to be shares of a “specified class” within the meaning of the Tax Act. As a result, and in order to provide for the intended Canadian federal income tax treatment for the Arrangement, the holders of Corporation Affected Preference Shares will participate in the Arrangement in a manner similar to the holders of Corporation Class A Shares, receiving a fraction of a Class A Share and a Corporation New Preference Share with a reduced value, so that the aggregate value of the securities the holders of Corporation Affected Preference Shares will hold after the Arrangement will be equal to the value of a Corporation Affected Preference Share before the Arrangement.

Pursuant to the Plan of Arrangement, the holders of Corporation Affected Preference Shares will receive, in exchange for each existing Corporation Affected Preference Share held as of the record date for the Arrangement, a quarter (0.25) of the Applicable Fraction of a Class A Share plus a Corporation New Preference Share (Corporation Series 51 Shares for the holders of Corporation Class A Preference Shares, Series 8 and Corporation Series 52 Shares for holders of Corporation Class A Preference Shares, Series 9) with the same terms as the applicable Corporation Affected Preference Share held but (a) with a redemption price equal to the Applicable Redemption Price and (b) with dividends and the liquidation entitlement in each case being calculated by reference to the Applicable Redemption Price for the Corporation Series 52 Shares. The terms of the Corporation New Preference Shares are contained in Exhibit I to the Plan of Arrangement, which is attached to the Arrangement Agreement that is appended to this Circular as Appendix B.

The Applicable Fraction and Applicable Redemption Price will be determined shortly prior to the Effective Date, as the follows:

Applicable Fraction = A / B

Applicable Redemption Price = A x (1 – the Butterfly Proportion) (e.g., for the Corporation Series 51 Shares, C\$25.50 x (0.88) = C\$22.44)

Where:

A = Redemption Price of Corporation Affected Preference Shares (for the Corporation Class A Preference Shares, Series 8, C\$25.50 plus any accrued and unpaid dividends; and for the Corporation Class A Preference Shares, Series 9, C\$25.00 plus any accrued and unpaid dividends)

B = Trading Price of the Corporation Class A Shares on the TSX for a five trading day period ending prior to the date on which the Articles of Arrangement are filed with the OBCA Director

For purposes of the above calculation, an estimate of the Butterfly Proportion shortly before the Effective Date will be used. It is currently estimated that the Butterfly Proportion will be 0.12, but the final determination will be disclosed by the Corporation on the Effective Date. In addition, the Corporation intends to confirm the Applicable Fraction and the Applicable Redemption Price of the Corporation New Preference Shares by way of a press release to be issued on or prior to the date that the Arrangement is completed. Holders of Corporation Affected Preference Shares will not be entitled to receive any fractional interest in a Class A Share, and those holders who would otherwise be entitled to a fractional Class A Share will instead receive a cash payment.

The Corporation has confirmed that the ratings for the Corporation New Preference Shares will be the same as the ratings for the Corporation Affected Preference Shares. The TSX has conditionally approved the listing of the Class A Shares on the TSX under the

symbol “BAM” and the TSX has conditionally approved the listing of the Corporation New Preference Shares on the TSX under the symbols “BN.PF.K” (Series 51) and “BN.PF.L” (Series 52). The listing of the Corporation New Preference Shares on the TSX is subject to the Corporation fulfilling all of the requirements of the TSX. The Manager has also applied to list the Class A Shares on the NYSE under the symbol “BAM”. The listing of the Class A Shares on the NYSE is subject to the Manager fulfilling all the requirements of the NYSE. The listing of the Class A Shares on the TSX is subject to the Manager fulfilling all the requirements of the TSX, including distribution of these securities to a minimum number of public shareholders. The NYSE has not conditionally approved the Manager’s listing application and there is no assurance that the NYSE will approve the listing application. See “Stock Exchange Listings” for more information on the listing and trading of the Corporation’s and Manager’s shares.

The following is a summary of the terms and conditions that will be attached to the Corporation New Preference Shares. This description is in all respects subject to and qualified in its entirety by applicable law and the provisions of the Corporation Articles.

*Corporation Series 51 Shares*

Corporation Series 51 Shares will be issued to holders of Corporation Class A Preference Shares, Series 8 pursuant to the Arrangement. Such holder will receive one quarter (0.25) of the Applicable Fraction of a Class A Share and a Corporation Series 51 Share for every Corporation Class A Preference Share, Series 8 held as of the record date for the Arrangement. The Corporation Series 51 Shares have been conditionally approved for listing on the TSX under the symbol “BN.PF.K”.

Dividends

The holders of the Corporation Series 51 Shares will be entitled to receive monthly floating cumulative preferential cash dividends, accruing daily, as and when declared by the Corporation Board of Directors on the 12th day of each month in an amount per share equal to the product of the Series 52 Redemption Price per share and one-twelfth of the annual floating dividend rate applicable to the month being the average Prime Rate for the month multiplied by a “Designated Percentage” as provided in the share conditions. The Designated Percentage established for November 2001 was 85%. Thereafter, the Designated Percentage has been adjusted each month based on the average trading price of the Corporation Series 51 Shares, to a maximum of 100% and a minimum of 50%. The adjustment factor applied to the Designated Percentage will be calculated in accordance with the calculated trading prices for the Corporation Series 51 Shares. The grid will be determined prior to the Effective Date based on the Applicable Redemption Price. The grid below is indicative of what it will be if the Series 51 Redemption Price is C\$22.44.

“**Adjustment Factor**” for any month means the percentage per annum, positive or negative, based on the calculated trading price of the Corporation Series 51 Shares for the preceding month, determined in accordance with the following table:

| If Calculated Trading Price Is                         | The Adjustment Factor<br>as a Percentage of<br>Prime Shall Be: |
|--|--|
| \$22.44 or more . . . . .                              | -4.00%   |
| \$22.315 and less than \$22.44 . . . . .               | -3.00%   |
| \$22.19 and less than \$22.315 . . . . .               | -2.00%   |
| \$22.065 and less than \$22.19 . . . . .               | -1.00%   |
| Greater than \$21.815 and less than \$22.065 . . . . . | nil  |
| Greater than \$21.69 to \$21.815 . . . . .             | 1.00%  |
| Greater than \$21.565 to \$21.69 . . . . .             | 2.00%  |
| Greater than \$21.44 to \$21.565 . . . . .             | 3.00%  |
| \$21.44 or less . . . . .                              | 4.00%  |

The maximum Adjustment Factor for any month will be +4.00%.

Redemption

Subject to applicable law and certain restrictions and to the rights, privileges, restrictions and conditions attached to other shares of the Corporation, all, but not less than all, of the Corporation Series 51 Shares will be redeemable at the option of the Corporation at the Applicable Redemption Price which will be determined prior to the Effective Date based on the redemption price of the Corporation Class A Preference Shares, Series 8 as reduced to reflect the distribution of shares of the Manager to the holders of the shares. The Applicable Redemption Price for the Corporation Series 51 Shares (“**Series 51 Redemption Price**”) will be C\$25.50 multiplied by (1—the Butterfly Proportion). It is currently estimated that the Butterfly Proportion will be 0.12, in which case the Series 51 Redemption Price will be C\$22.44, together with all accrued and unpaid dividends thereon.

## Exchange

Subject to certain restrictions, the holders of the Corporation Series 51 Shares will have the right, on November 1, 2026, and on November 1 every fifth year thereafter, to exchange any or all of the Corporation Series 51 Shares held by them for Corporation Series 52 Shares on a one-for-one basis. Under certain circumstances, the Corporation Series 51 Shares automatically convert into Corporation Series 52 Shares, on a one-for-one basis.

## Rights of Liquidation

In the event of the liquidation, dissolution or winding-up of the Corporation, the holders of the Corporation Series 51 Shares will be entitled to receive the Series 51 Redemption Price per share together with all dividends accrued and unpaid to the date of payment before any amount will be paid or any assets of the Corporation distributed to the holders of any shares ranking junior to the Corporation Series 51 Shares.

## Voting Rights

Except as below or as permitted by law, the holders of Corporation Series 51 Shares are not entitled to notice or to attend any meeting of the shareholders of the Corporation or to vote at any such meeting. At any time that 24 monthly dividends, whether or not consecutive, on the Corporation Series 51 Shares are not paid and thereafter until such time as all arrears of dividends on the Corporation Series 51 Shares are paid, the holders of Corporation Series 51 Shares are entitled to receive notice of and to attend each meeting of shareholders that takes place more than 60 days after the date such failure first occurs and to one vote in respect of such Corporation Series 51 Share held, voting, with respect to directors, with holders of Corporation Class A Shares and, in certain circumstances, with the holders of certain other series of the Corporation Class A Preference Shares in the election of one-half of the Corporation Board of Directors (less the number of directors that the holders of the Corporation Class A Preference Shares, Series 2 may be entitled to elect).

## Rank

The Corporation Series 51 Shares will rank on parity with each other Corporation Class A Preference Share and will rank prior to the Corporation Class A Shares and Corporation Class B Shares as to the payment of dividends and the distribution of assets on dissolution, liquidation or winding-up of the Corporation.

## *Corporation Series 52 Shares*

Corporation Series 52 Shares will be issued to holders of Corporation Class A Preference Shares, Series 9 pursuant to the Arrangement. Such holder will receive one quarter (0.25) of the Applicable Fraction of a Class A Share and a Corporation Series 52 Share for every Corporation Class A Preference Share, Series 9 held as of the record date for the Arrangement. The Corporation Series 52 Shares have been conditionally approved for listing on the TSX under the symbol “BN.PF.L”.

## Dividends

The holders of the Corporation Series 52 Shares will be entitled to receive fixed cumulative preferred cash dividends, as and when declared by the Corporation Board of Directors, payable quarterly on the first day of February, May, August and November in each year, in an amount per share per annum equal to the product of the Series 52 Redemption Price and a percentage (which shall not be less than 80%) of the yield on certain Government of Canada bonds, established for each five year period commencing November 1, 2001 (and each fifth anniversary of that date).

For the five year period from November 1, 2021 until October 31, 2026, the Corporation Series 52 Shares will pay on a quarterly basis, as and when declared by the Corporation Board of Directors, a fixed cash dividend in an amount equal to 2.75% per annum applied to the Series 52 Redemption Price per share.

## Redemption

Subject to applicable law and certain restrictions and to the rights, privileges, restrictions and conditions attached to other shares of the Corporation, on November 1, 2026 and on November 1 every fifth year thereafter, all, but not less than all, of the Corporation Series 52 Shares will be redeemable at the option of the Corporation at the Applicable Redemption Price which will be determined prior to the Effective Date based on the redemption price of the Corporation Class A Preference Shares, Series 9 as reduced to reflect the distribution of shares of the Manager to the holders of the shares. The Applicable Redemption Price for the Corporation Series 52 Shares (“**Series 52 Redemption Price**”) will be C\$25.00 multiplied by (1—the Butterfly Proportion). It is currently estimated that the Butterfly Proportion will be 0.12, in which case the Series 52 Redemption Price will be C\$22.00, together with all accrued and unpaid dividends thereon.



## Exchange

Subject to certain restrictions, the holders of the Corporation Series 52 Shares will have the right, on November 1, 2026, and on November 1 every fifth year thereafter, to exchange any or all of the Corporation Series 52 Shares held by them for Corporation Series 51 Shares on a one-for-one basis. Under certain circumstances, the Corporation Series 52 Shares automatically convert into Corporation Series 51 Shares, on a one-for-one basis.

## Rights of Liquidation

In the event of the liquidation, dissolution or winding-up of the Corporation, the holders of the Corporation Series 52 Shares will be entitled to receive the Series 52 Redemption Price per share together with all dividends accrued and unpaid to the date of payment before any amount will be paid or any assets of the Corporation distributed to the holders of any shares ranking junior to the Corporation Series 52 Shares.

## Voting Rights

Except as below or as permitted by law, the holders of Corporation Series 52 Shares are not entitled to notice or to attend any meeting of the shareholders of the Corporation or to vote at any such meeting. At any time that eight quarterly dividends, whether or not consecutive, on the Corporation Series 52 Shares are not paid and thereafter until such time as all arrears of dividends on the Corporation Series 52 Shares are paid, the holders of Corporation Series 52 Shares are entitled to receive notice of and to attend each meeting of shareholders that takes place more than 60 days after the date such failure first occurs and to one vote in respect of such Corporation Series 52 Share held, voting, with respect to directors, with holders of Corporation Class A Shares and, in certain circumstances, with the holders of certain other series of the Corporation Class A Preference Shares in the election of one-half of the Corporation Board of Directors (less the number of directors that the holders of the Corporation Class A Preference Shares, Series 2 may be entitled to elect).

## Rank

The Corporation Series 52 Shares will rank on parity with each other Corporation Class A Preference Share and will rank prior to the Corporation Class A Shares and Corporation Class B Shares as to the payment of dividends and the distribution of assets on dissolution, liquidation or winding-up of the Corporation.

## ***Remaining Corporation Class A Preference Shares***

Other than the Corporation Affected Preference Shares, the Corporation Class A Preference Shares will not be affected by the Arrangement. The Corporation has confirmed that the ratings for the Corporation Class A Preference Shares will be unaffected by the Arrangement. As a result of the name change of the Corporation pursuant to the Plan of Arrangement, the trading symbol for the Corporation will become "BN" following closing, and the symbols for the Corporation Class A Preference Shares will change accordingly. See "Stock Exchange Listings" for more information on the listing and trading of the Corporation's and Manager's shares.

## **Treatment of Corporation Class A Shares under the Corporation DRIP**

The Corporation DRIP permits Corporation DRIP Participants to automatically reinvest all cash dividends paid on their Corporation Class A Shares. The Corporation DRIP will not be affected by the Arrangement and will continue in relation to the Corporation Class A Shares on the same terms and conditions following completion of the Arrangement.

With respect to their Corporation DRIP Shares, each Corporation DRIP Participant will automatically receive Class A Shares on the same basis as other holders of Corporation Class A Shares, provided they continue to own their Corporation DRIP Shares on the record date for the Arrangement. Corporation DRIP Participants should be aware that the Manager will not have a dividend reinvestment plan in place on the Effective Date.

Further information regarding the Corporation DRIP can be obtained by contacting either TSX Trust, as plan agent, or the Corporation.

## **Treatment of Debt Securities and Credit Facilities**

The Arrangement is not expected to affect any of the Corporation's outstanding debt securities or credit facilities. Each of DBRS Limited, Fitch Ratings, Inc. and S&P Global Ratings have confirmed that the Arrangement will not affect the Corporation's existing credit ratings.

## **Treatment of Corporation Long-Term Share Ownership Awards**

Certain modifications will be made to the Corporation's long-term share ownership awards in connection with the Arrangement. The objective is to make such modifications on a basis that will result in compensation arrangements as equivalent as possible to those in effect prior to the Arrangement becoming effective. Other than as described herein, the Arrangement will not result in employees, officers or directors of the Corporation receiving any material benefit that Shareholders do not receive generally in connection with the Arrangement. Except as described herein, there will be no accelerated vesting of awards, triggering of change of control provisions or other payments or benefits being made to employees, officers or directors of the Corporation in connection with the Arrangement.

### ***Treatment of Outstanding Corporation Options***

In connection with the Arrangement, each holder of Corporation Options will dispose of his or her rights to such Corporation Options in consideration for the grant by the Corporation to such holder of an equal number of Corporation New Options and the grant by the Manager to such holder of that number of Manager Options equal to the product of 0.25 and the number of the holder's outstanding Corporation Options (with any fractional Manager Option being rounded down to the nearest whole number) and such old Corporation Options will be cancelled and terminated. Each Corporation New Option will, once vested, be exercisable to acquire a Corporation Class A Share and each Manager Option will, once vested, be exercisable to acquire a Class A Share.

To preserve the economic benefits of each Corporation Option immediately before the Arrangement becomes effective, the exercise price of each Corporation Option exchanged will be apportioned between the Corporation New Option and the Manager Option. The exercise price of each Manager Option will be equal to the product of the original exercise price for the Corporation Option being exchanged and the Manager Exercise Price Proportion.

Except with respect to the exercise price, each Corporation New Option and Manager Option will otherwise have similar terms and conditions, including as to expiry and vesting, adjusted as appropriate, as the Corporation Option held by the holder thereof immediately prior to the Arrangement becoming effective.

In furtherance of the foregoing, the terms of the Corporation Options will be amended to provide that each person that is an officer, employee or consultant of the Corporation or any of its affiliates who holds a Corporation Option immediately prior to the Effective Time and who will, following the Effective Time, not be an officer, employee or consultant of the Corporation or any of its affiliates shall, for so long as such person remains an officer, employee or consultant of the Manager or any its affiliates on or after the Effective Time, be permitted to hold and exercise his or her Corporation New Options in accordance with their terms as though such person was an officer, employee or consultant, as applicable, of the Corporation or any of its affiliates.

The Manager MSOP has been approved by each of the Corporation Board and the Manager Board for adoption in connection with the Arrangement. Approval of the Manager MSOP by the shareholders is required by the TSX and is a condition precedent to completion of the Arrangement. See "Other Matters to be Acted Upon – Manager MSOP".

### ***Treatment of Outstanding Corporation DSUs***

In connection with the Arrangement, each holder of a Corporation DSU will continue to hold such Corporation DSU (the value of which will continue to reflect the fair market value of a Corporation Class A Share) and will be granted one quarter (0.25) of a Manager Tracking DSU for each Corporation DSU (the value of which will reflect the fair market value of the Class A Shares) to reflect the reduction in the fair market value of the Corporation DSUs as a result of the Arrangement. This additional grant is intended to provide the participants with an aggregate value immediately following the Arrangement equal to the aggregate value of the Corporation DSUs they held immediately before the Arrangement. The Manager Tracking DSUs will be granted by the Corporation and will otherwise have similar terms and conditions, including as to settlement and vesting, adjusted as appropriate, as the corresponding Corporation DSUs held by the holder thereof immediately prior to the Arrangement becoming effective.

### ***Treatment of Outstanding Corporation RSUs***

In connection with the Arrangement, each holder of a Corporation RSU will continue to hold such Corporation RSU (the value of which will continue to be based on the fair market value of a Corporation Class A Share) and will be granted Corporation DSUs to reflect the reduction in the fair market value of the Corporation RSUs as a result of the Arrangement. This additional grant is intended to provide the participants with an aggregate value immediately following the Arrangement equal to the aggregate value of the Corporation RSUs they held immediately before the Arrangement. The Corporation DSUs will otherwise have similar terms and conditions as to settlement and vesting, adjusted as appropriate, as the corresponding Corporation RSUs held by the holder thereof immediately prior to the Arrangement becoming effective. Following the Arrangement, and at the discretion of the Corporation Board, certain holders of Corporation RSUs on the Effective Date will be granted a one-time award of Manager Escrowed Shares in an amount up to one Manager Escrowed Share for every four Corporation RSUs held.

### ***Treatment of Outstanding Corporation Restricted Shares***

No changes will be made to the Corporation Restricted Shares in connection with the Arrangement. Each holder of a Corporation Restricted Share will continue to hold such Corporation Restricted Share and will participate in the Arrangement on the same basis as all other holders of Corporation Class A Shares and will receive one Manager Restricted Share for every four Corporation Restricted Shares held. Each Manager Restricted Share will otherwise have similar terms and conditions, including as to vesting, adjusted as appropriate, as the corresponding Corporation Restricted Share held by the holder thereof immediately prior to the Arrangement becoming effective.

### ***Treatment of Corporation Escrowed Shares***

Prior to completion of the Arrangement, the vesting for the majority of the Corporation Escrowed Shares that are outstanding will be accelerated, and the Corporation Escrowed Shares (“**Exchanged Corporation Escrowed Shares**”) will be exchanged for Corporation Class A Shares issued from treasury such that holders thereof will participate in the Arrangement on the same basis as all other holders of Corporation Class A Shares. In connection with the Arrangement, each previous holder of an Exchanged Corporation Escrowed Share that was granted in 2014 or later will be granted a fraction of a Corporation Escrowed Share (“**Corporation New Escrowed Share**”) and a fraction of a Manager Escrowed Share to reflect the leverage lost on the early exchange of the Exchanged Corporation Escrowed Share. The number of Corporation New Escrowed Shares and Manager Escrowed Shares granted to such previous holders of Exchanged Corporation Escrowed Shares will be determined based on the difference between the number of such Exchanged Corporation Escrowed Shares previously held and the number of Corporation Class A Shares received in exchange therefor. Such Corporation New Escrowed Shares and Manager Escrowed Shares granted in connection with the Arrangement will generally vest 20% each year commencing on the first anniversary of the grant date or 100% seven years after the grant date, will generally be required to be held until the fifth or seventh anniversary of the grant date, respectively, and will have the right to be exchanged for a Corporation Class A Share or Class A Share, respectively, issued from treasury no later than the 10<sup>th</sup> anniversary of the grant date. For participants who no longer receive annual awards under the Corporation Escrowed Stock Plan, the Corporation New Escrowed Shares and Manager Escrowed Shares granted in connection with the Arrangement will have vesting, exchange and expiry terms consistent with their corresponding Exchanged Corporation Escrowed Shares.

Except as described above, each Corporation New Escrowed Share and Manager Escrowed Share will otherwise have similar terms and conditions, adjusted as appropriate, as the corresponding Exchanged Corporation Escrowed Share.

In furtherance of the foregoing, the terms of the Corporation New Escrowed Shares will be amended to provide that each person that is an officer or employee of the Corporation or any of its affiliates who held an Exchanged Corporation Escrowed Share and who will, following the Effective Time, not be an officer or employee of the Corporation or any of its affiliates shall, for so long as such person remains an officer or employee of the Manager or any of its affiliates on or after the Effective Time, be permitted to hold and exchange his or her Corporation New Escrowed Shares in accordance with their terms as though such person was an officer or employee, as applicable, of the Corporation or any of its affiliates.

The Manager Escrowed Stock Plan has been approved by each of the Corporation Board and the Manager Board for adoption in connection with the Arrangement. Approval of the Manager Escrowed Stock Plan by Shareholders is required by the TSX and is a condition precedent to completion of the Arrangement. See “Other Matters to be Acted Upon – Manager Escrowed Stock Plan”.

Notwithstanding the above, certain Corporation Escrowed Shares granted to employees in particular foreign jurisdictions or in connection with one-time special transactions will not be accelerated or exchanged for Corporation Class A Shares in connection with the Arrangement and holders thereof will not receive Corporation New Escrowed Shares or Manager Escrowed Shares. Instead, such holders will continue to hold their Corporation Escrowed Shares, the value of which will reflect the value of both the Corporation Class A Shares and the Class A Shares following the Arrangement and which will otherwise be unaffected by the Arrangement.

As a result of the treatment of the Corporation Escrowed Shares in connection with the Arrangement, the Arrangement may be considered a “business combination” subject to MI 61-101. See “Certain Legal and Regulatory Matters – Canadian Securities Law Matters – MI 61-101”.

### ***Delivery of Shares***

As soon as practicable following the Effective Time, TSX Trust will deliver to each Registered Shareholder DRS statements for the Class A Shares and Class B Shares to which such Registered Shareholder is entitled pursuant to the Arrangement. DRS statements for Corporation New Preference Shares will be sent to registered holders of Corporation Affected Preference Shares only once they have completed and returned a letter of transmittal. All DRS statements will be sent to Registered Shareholders by mail to the most recent address of the registered holder of Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares, as applicable, on the lists of Registered Shareholders maintained by TSX Trust or, in the case of registered holders of Corporation

Affected Preference Shares, to the address specified in their completed letter of transmittal. Non-registered holders of Corporation Class A Shares will continue to hold their Corporation Class A Shares through their brokers and do not need to take any action. Non-registered holders of Corporation Affected Preference Shares will be issued the Class A Shares and Corporation New Preference Shares to which they are entitled pursuant to the Arrangement and are not required to complete and return a letter of transmittal.

**No new certificates will be issued in respect of the Corporation Class A Shares or the Corporation Class B Shares, which will remain outstanding. Holders of Corporation Affected Preference Shares are required to complete and return a letter of transmittal, together with the certificates representing their Corporation Affected Preference Shares (if any) for cancellation.**

Holders of Corporation Class A Shares will not be entitled to receive any fractional interests in the Class A Shares, and those holders who would otherwise be entitled to a fractional Class A Share will receive a cash payment. The Corporation will use the volume-weighted average of the trading price of the Class A Shares for the five (5) trading days immediately following the Effective Date to determine the value of the Class A Shares for the purpose of calculating the cash payable in lieu of any fractional interests.

## **Letters of Transmittal**

### ***Corporation Class A Shareholders***

In connection with the Arrangement, each holder of Corporation Class A Shares will be asked to complete a letter of transmittal and election form in which they will indicate whether they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder. For Canadian federal income tax purposes, all holders of Corporation Class A Shares will generally be entitled to rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares pursuant to the Arrangement, but Tax-Exempt Shareholders and Non-Resident Shareholders will not benefit from such treatment (in the case of a Non-Resident Shareholder, on the basis that the Butterfly Class A Shares are not taxable Canadian property, as discussed in “Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property”). Accordingly, a holder that provides confirmation in the letter of transmittal and election form that they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder (each such holder, an “**Electing Holder**”) will not be entitled to the rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager for shares of the Manager pursuant to the Arrangement and will be considered to have acquired their shares of the Manager at a cost equal to fair market value and the Manager will acquire the Electing Holder’s Butterfly Class A Shares at a cost equal to fair market value. Holders of Corporation Class A Shares, other than Tax-Exempt Shareholders and Non-Resident Shareholders, are not required to complete a letter of transmittal and election form and any holder that does not do so will be treated as a Taxable Canadian Holder entitled to rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares issued pursuant to the Arrangement.

For a registered holder of Corporation Class A Shares to make the election to acquire the Class A Shares for their fair market value, such shareholder must sign a letter of transmittal and election form provided with this Circular, make a proper election thereunder and return it, together with the certificate(s) representing their shares and any additional documents that may be required, to the depositary in accordance with the instructions contained therein, which must be received by the depositary prior to the election deadline, being 5:00 p.m. (Toronto time) on the business day which is three (3) business days preceding the record date of the Arrangement (the “**Election Deadline**”). Any letter of transmittal and election form, once deposited with the depositary, shall be irrevocable and may not be withdrawn.

Non-registered holders of Corporation Class A Shares, whose shares are registered in the name of a broker, investment dealer or other Intermediary, should contact that broker, investment dealer or other Intermediary for instructions and assistance in making the election. To be valid, the elections of non-registered holders must be received by the depositary prior to the Election Deadline.

### ***Corporation Affected Preference Shareholders***

Registered holders of Corporation Affected Preference Shares will also receive a letter of transmittal with this Circular, which they will be required to complete and return to the depositary with the certificates representing their Corporation Affected Preference Shares.

At the Effective Time, whether or not a registered holder of Corporation Affected Preference Shares has completed and returned a letter of transmittal, their certificates representing Corporation Affected Preference Shares will represent only the right to receive Corporation New Preference Shares in accordance with the Arrangement. If any registered holder of Corporation Affected Preference Shares does not complete and return a letter of Transmittal on or before the fifth anniversary of the Effective Date, the right of such holder to receive Corporation New Preference Shares in accordance with the Arrangement shall terminate and be deemed to be surrendered and forfeited to the Corporation for no consideration. Registered holders of Corporation Affected Preference Shares will receive the Class A Shares to which they are entitled under the Arrangement regardless of whether they have completed and returned a letter of transmittal.

**Non-registered holders of Corporation Affected Preference Shares do not need to take any further steps to receive the consideration to which they are entitled under the Arrangement.**

### **Directors' and Officers' Liability Insurance**

The Corporation and certain of its associated companies (collectively, the “**Organization**”) maintain directors' and officers' insurance with an aggregate limit of \$125 million for claims where an entity within the Organization is obligated and able to indemnify its directors or officers, as well as those claims where an indemnity is not available. There is an additional \$50 million of coverage for directors and officers directly for claims where such indemnity is not available. The total limit of \$175 million is applied under a shared program for the Organization, and therefore payments made under the program in a given year are deducted from the aggregate insurance coverage available under the program for that year.

Under the directors' and officers' insurance program, an entity within the Organization is eligible for reimbursement for indemnity payments made to directors or officers as required or permitted by law, including legal costs arising from acts, errors or omissions committed by directors and officers during the course of their duties as such. The insurance coverage for directors and officers has certain exclusions including, but not limited to, those acts for which an entity within the Organization is not permitted to indemnify directors under applicable law, such as acts determined to be deliberately fraudulent or dishonest or to have resulted in personal profit or advantage with such exclusions only being applicable after a final non-adjudicable decision is made. Claims by entities within the Organization are subject to a deductible of up to \$2.5 million, other than for the Corporation itself where the deductible can be up to \$5 million. Individual directors and officers do not pay any deductible if it is necessary for them to make a claim directly because they are not indemnified by an entity within the Organization.

The cost of the directors' and officers' insurance program is borne by the Organization and is currently \$6,314,500 annually.

### **Expenses of the Arrangement**

The estimated fees, costs and expenses of the Arrangement are expected to be, in the aggregate, approximately \$30 million. Pursuant to the Arrangement Agreement, all fees, costs and expenses incurred directly in connection with the Pre-Arrangement Reorganization and the Arrangement, including financing fees, advisory and other professional expenses and printing and mailing costs associated with the Meeting Materials will be the responsibility of, and will be paid for by, the Asset Management Company.

## STOCK EXCHANGE LISTINGS

### **Corporation Shares**

The Corporation Class A Shares are currently listed on the TSX under the symbol “BAM.A” and the NYSE under the symbol “BAM”, and on and following the Effective Date (at which time, pursuant to the Arrangement, the Corporation will have changed its name to “Brookfield Corporation”), the Corporation Class A Shares will continue to be listed on the TSX and the NYSE under the new trading symbol “BN”. The trading price of the Corporation Class A Shares following the Arrangement will be determined by the market.

The Corporation Affected Preference Shares are currently listed on the TSX under the symbols “BAM.PR.E” (Series 8) and “BAM.PR.G” (Series 9). Pursuant to the Arrangement, the Corporation Affected Preference Shares will be exchanged for a portion of a Class A Share and a Corporation New Preference Share. The Corporation has received conditional approval to list the Corporation New Preference Shares on the TSX under the symbols “BN.PF.K” (Series 51) and “BN.PF.L” (Series 52).

The following is a summary of the trading markets that are expected to develop for the Corporation Class A Shares prior to the Effective Date. Shareholders are encouraged to consult their brokers and financial advisors regarding the specific consequences of trading Corporation Class A Shares prior to the Effective Date.

### ***Regular Way***

“Regular-way” trading typically involves a trade of a listed share that settles on the second full trading day following the date of the acquisition or disposition of such share. The Corporation Class A Shares currently trade on a “regular-way” basis on the TSX and the NYSE and, on the first trading day following the Distribution Date, the Corporation Class A Shares and Class A Shares will trade on a “regular-way” basis on the TSX and the NYSE.

### ***Ex-Distribution***

As the settlement of a “regular-way” trade occurs on the second full trading day following the date of the acquisition or disposition of a listed share, in the event an issuer is making a distribution to holders of that share of record on a particular record date, at the opening of trading on the date that is one day prior to such record date (the “**Ex Date**”), the share will trade “ex-distribution”, meaning those who acquire or dispose of that share on or after the Ex Date will have settlement occur on the second full trading day following the date of the acquisition or disposition, which settlement day will be after the record date and thus the buyer will not be entitled to receive, and the seller will retain the right to receive, the applicable distribution when made. As a result, the market value of the listed share will typically decline as of the Ex Date to reflect the lack of the entitlement to the distribution.

With respect to the Arrangement, since completion of the Arrangement is subject to the satisfaction of conditions precedent, it is possible that the Arrangement will not be completed on the expected Effective Date or at all, in which case, the expected record date for the Arrangement and distribution date will change or be nullified, as the case may be. Therefore, the Ex Date in respect of the Arrangement cannot be determined with certainty and market valuation issues could arise between the expected Ex Date and the actual Effective Date. Accordingly, a “due bill” trading market will be used in connection with the Arrangement in order to address such uncertainties.

### ***Due Bills***

A “due bill” is an entitlement to receive (among other things) a security that can attach to a share. In circumstances where an issuer will be undergoing certain material corporate events that will involve a distribution, such as stock-splits, spin-offs or other distributions in circumstances where the effective date or payment date of the event cannot be determined with certainty in advance, “due bills” are attached to the listed shares of that issuer on the Ex Date, which “due bills” represent the entitlement to receive that distribution notwithstanding that the shares began trading “ex-distribution” on the Ex Date. In this way, the buyer and seller of the share will be acquiring and disposing of both the share and the distribution “due bill” entitlement on and after the Ex Date, and therefore the listed share should continue to carry the appropriate market value until the “due bill” entitlement has been paid.

A “due bill” trading market will be used in connection with the Arrangement in order to address such uncertainties. In such a market, any Corporation Class A Share or Corporation Affected Preference Share traded during the applicable period will have “due bills” attached carrying the right to receive Class A Shares. By having such a “due bill” market for the Corporation Class A Shares, the Ex Date for the Corporation Class A Shares or Corporation Affected Preference Shares in such market will be deferred and buyers and sellers of the Corporation Class A Shares or Corporation Affected Preference Shares will be certain of the entitlements attaching thereto. Shareholders trading Corporation Class A Shares or Corporation Affected Preference Shares in this market during the applicable period will not be required to take any special action. Any trades of Corporation Class A Shares or Corporation Affected Preference Shares that are executed during the applicable period will be automatically flagged to ensure buyers receive the distribution entitlement and sellers do not.

### ***When Issued/If, As and When Issued***

“When-issued” or “if, as and when issued” trading refers to a share transaction made conditionally on or before the distribution or issuance date because the share is not yet available (and if the conditions to the distribution or issuance are not met, such that the distribution or issuance is not made, all “when-issued” or “if, as and when issued” trades do not settle and are null and void).

### ***Trading on the TSX and the NYSE***

It is anticipated that, on the business day prior to the record date for the Arrangement and continuing through the Distribution Date, there will be the following two markets in the Corporation Class A Shares on both the TSX and the NYSE:

1. A “due bills” market – the Corporation Class A Shares that trade on the “due-bills” market will trade with an entitlement to receive Class A Shares under the Arrangement, and such shares will settle on a “regular-way” basis. The symbols for this trading will be under “BAM.A” on the TSX and “BAM” on the NYSE.
2. A “when issued ex-distribution” market – the Corporation Class A Shares that trade on the “when issued ex-distribution” market will trade without an entitlement to receive Class A Shares under the Arrangement, and such trades will generally settle within two trading days after the Distribution Date. The symbols for this trading will be under “BN” on the TSX and under “BN.WI” on the NYSE.

Therefore, if you sell shares in the “due-bills” market during the period commencing on the business day prior to the record date and ending on the Distribution Date, you will be selling your right to receive Class A Shares under the Arrangement. However, if you own shares on the record date for the Arrangement and sell those shares in the “when issued ex-distribution” market during the period commencing on the business day prior to the record date and ending on the Distribution Date, you will still be entitled to receive Class A Shares under the Arrangement. On the first trading day following the Distribution Date, Corporation Class A Shares will begin trading on the TSX and the NYSE without any entitlement to receive Class A Shares. If the Arrangement is not approved and the Arrangement and the issuance of the Class A Shares does not occur, all “when issued ex-distribution” trades in Corporation Class A Shares will not be settled and therefore will be null and void.

### **Manager Shares**

There is no current trading market for the Class A Shares. The Manager has received conditional approval to have the Class A Shares listed on the TSX under the same symbol “BAM”, and the Manager has also applied to list the Class A Shares on the NYSE under the symbol “BAM”. The listing of the Class A Shares on the NYSE is subject to the Manager fulfilling all the requirements of the NYSE. The listing of the Class A Shares on the TSX is subject to the Manager fulfilling all the requirements of the TSX, including distribution of these securities to a minimum number of public shareholders. The NYSE has not conditionally approved the Manager’s listing application and there is no assurance that the NYSE will approve the listing application. The trading price of the Class A Shares will be determined by the market.

Receipt of the TSX’s and the NYSE’s conditional approval for the listing of the Class A Shares and receipt of the TSX’s conditional approval for the listing of the Corporation New Preference Shares, in each case to be issued pursuant to the Arrangement, are conditions precedent to the completion of the Arrangement under the terms of the Arrangement Agreement. The Corporation will not proceed with the Arrangement unless the TSX and the NYSE have conditionally approved (subject to compliance with normal listing requirements of the TSX and the NYSE) the listing of such shares.

As the Class A Shares will not be issued until the Distribution Date, a “when-issued” or “if, as and when issued” market for the Class A Shares will be made available on the TSX and the NYSE during the period commencing on the business day prior to the record date for the Arrangement and ending on the Effective Date. When-issued trades on the TSX and the NYSE generally settle within two trading days after the applicable distribution date. On the first trading day following the Effective Date, it is expected that the “when-issued” or “if, as and when issued” market for the Class A Shares will end and “regular-way” trading will begin. If the Arrangement is not approved and the Arrangement and the issuance of the Class A Shares and the Corporation New Preference Shares does not occur, all “when-issued” or “if, as and when issued” trades in the Class A Shares and the Corporation New Preference Shares will not be settled and therefore will be null and void.

## CERTAIN LEGAL AND REGULATORY MATTERS

### Completion of the Arrangement

Completion of the Arrangement is subject to the conditions precedent in the Arrangement Agreement having been satisfied or, where legally permissible, waived, as applicable, including receipt of the following:

- the required shareholder approval of the Arrangement Resolution and approval of the other matters having been obtained;
- the Canadian Tax Opinion, having been not withdrawn or modified and all of the transactions referred to in the Canadian Tax Opinion as occurring on or prior to the Effective Time having occurred and all conditions or terms of the Canadian Tax Opinion having been satisfied;
- the U.S. Tax Opinion, having been not withdrawn or modified and all of the transactions referred to in the U.S. Tax Opinion as occurring on or prior to the Effective Time having occurred and all conditions or terms of the U.S. Tax Opinion having been satisfied;
- the Final Order;
- the TSX Approvals; and
- the NYSE Approvals.

The Arrangement Agreement provides for the Articles of Arrangement to be filed with the OBCA Director at such time as the Corporation deems appropriate, in its sole discretion, after the conditions precedent contained in the Arrangement Agreement have been satisfied or, where legally permissible, waived, as applicable. See “The Arrangement – Arrangement Agreement – Conditions Precedent”.

### Timing

The Corporation expects to complete the Arrangement following the receipt of the required shareholder approval, the issue of the Final Order and the receipt of all other approvals. It is anticipated that the Arrangement will be completed before year end. However, completion of the Arrangement is dependent on many factors, and it is not possible at this time to determine precisely when the Arrangement will become effective.

### Shareholder Approval

At the Meeting, shareholders will be asked to approve the Arrangement Resolution. In accordance with the Interim Order, the approval of the Arrangement Resolution will require the affirmative vote of:

1. not less than 66⅔% of the votes cast at the Meeting by the holders of Corporation Class A Shares and the holders of Corporation Affected Preference Shares, present in person or represented by proxy at the Meeting;
2. not less than 66⅔% of the votes cast at the Meeting by the holder of Corporation Class B Shares, present in person or represented by proxy at the Meeting; and
3. not less than a majority of the votes cast at the Meeting by Minority Shareholders.

See “Certain Legal and Regulatory Matters – Canadian Securities Law Matters – MI 61-101”.

Notwithstanding the approval by the Shareholders of the Arrangement Resolution in accordance with the foregoing, the Arrangement Resolution authorizes the Corporation Board to, without notice to or approval of the Shareholders, (i) amend, modify or supplement the Arrangement Agreement or the Plan of Arrangement to the extent permitted thereby, as described under “The Arrangement – Arrangement Agreement – Amendments”, and (ii) subject to the terms of the Arrangement Agreement, not to proceed with the Arrangement and/or any related transactions.

### Court Approval

It is a condition of the Arrangement Agreement that the Interim Order and the Final Order must be obtained from the Court. Prior to the mailing of this Circular, the Corporation obtained the Interim Order, which provides for, among other things:

- the calling and holding of the Meeting;
- the required shareholder approval;



- the notice requirements with respect to the presentation of the application to the Court for the Final Order;
- the ability of the Corporation to adjourn or postpone the Meeting from time to time without the need for additional approval of the Court; and
- other procedural matters.

A copy of the Interim Order is attached as Appendix D to this Circular. The Interim Order sets out how Shareholders and other interested parties may participate in the hearing for the Final Order, which has been set for November 14, 2022.

It is expected that shortly after the Meeting, subject to the approval of the Arrangement Resolution by Shareholders at the Meeting, an application will be made for the Court's final approval of the Arrangement. At the hearing for the Final Order, the Court will determine whether to approve the Arrangement. Participation in the hearing for the Final Order, including who may participate and present evidence or argument and the procedure for doing so, is subject to the terms of the Interim Order and any subsequent direction of the Court. Subject to the approval of the Arrangement Resolution by the Shareholders at the Meeting, the Company will announce by news release the time and place of the hearing for the Final Order. The copy of the Interim Order is appended hereto as Appendix D.

At the hearing for the Final Order, the Court will consider, among other things, the fairness and reasonableness of the Arrangement and the rights of every person affected. The Court may approve the Arrangement in any manner the Court may direct, subject to compliance with such terms and conditions, if any, as the Court deems fit. In connection with the hearing for the Interim Order, the Court was informed that the Final Order will also constitute the basis for an exemption from registration under the U.S. Securities Act for the securities to be issued pursuant to the Arrangement to Shareholders pursuant to Section 3(a)(10) of the U.S. Securities Act.

## **Canadian Securities Law Matters**

### ***MI 61-101***

As a reporting issuer or the equivalent in all provinces of Canada, the Corporation is, among other things, subject to the securities laws of Ontario and Québec, including MI 61-101. MI 61-101 regulates certain types of related party and other transactions to ensure equality of treatment among security holders and may require enhanced disclosure, approval by a majority of security holders (excluding interested or related parties), independent valuations and, in certain instances, approval and oversight of certain transactions by a special committee of independent directors. The protections afforded by MI 61-101 apply to, among other transactions, "business combinations" (as such term is defined in MI 61-101).

None of the steps in the Pre-Arrangement Reorganization, the Arrangement or the Special Distribution constitutes a related party transaction under MI 61-101. The steps in the Pre-Arrangement Reorganization are all "downstream transactions" within the meaning of MI 61-101 for the Corporation (and do not involve any other reporting issuers other than wholly-owned subsidiaries of the Corporation). In addition, the subscriptions by the Corporation and Brookfield Reinsurance described under the heading "Certain Legal and Regulatory Matters – Brookfield Reinsurance Subscription" are not related party transactions as the Corporation is not a related party of Brookfield Reinsurance and Brookfield Reinsurance will not be a related party of the Manager at the time the subscription is agreed to.

The Arrangement may be a "business combination" subject to MI 61-101 as a result of the treatment of the Corporation Escrowed Shares, for some of the participants, in connection with the Arrangement. This is because a "business combination" includes transactions in which a person that is a "related party" (as such term is defined in MI 61-101) of the Corporation at the time the Arrangement was agreed to receives certain forms of consideration, directly or indirectly, as a consequence of the transaction (such as a payment for surrendering securities), regardless of the existence of any offsetting costs to the related party. Accordingly, the Corporation will comply with MI 61-101. For more information on the treatment of Corporation Escrowed Shares in connection with the Arrangement, see "The Arrangement – Treatment of Corporation Long-Term Share Ownership Awards – Treatment of Corporation Escrowed Shares."

Pursuant to MI 61-101, the Arrangement is not a business combination for which a formal valuation is required as there is no "interested party" (as such term is defined in MI 61-101) that would, as a consequence of the Arrangement, directly or indirectly acquire the business of the Corporation or combine with the Corporation.

MI 61-101 requires that every "prior valuation" (as defined in MI 61-101) in respect of the Corporation that has been made in the 24 months prior to the date of this Circular, the existence of which is known, after reasonable inquiry, to the Corporation or any of its directors or senior officers, be disclosed in the Circular. To the knowledge of the Corporation or any of its directors or senior officers, after reasonable inquiry, there has been no "prior valuation" of the Corporation or of its securities, including the Corporation Shares, or material assets in the 24 months preceding the date of this Circular.

MI 61-101 requires that, in addition to any other required security holder approval, a business combination is subject to "minority approval" (as such term is defined in MI 61-101) of every class of "affected securities" (as such term is defined in MI 61-101) of the

issuer, in each case voting separately as a class. In relation to the Arrangement, the Corporation Class A Shares and the Corporation Class B Shares are “affected securities” and “minority approval” means the approval of the Arrangement Resolution by the affirmative vote of a simple majority of the votes cast by the holders of the Corporation Class A Shares, other than: (A) the Interested Corporation Class A Shareholders; (B) a related party of any interested party, and (C) any person that is a “joint actor” (as such term is defined in MI 61-101) with any of the foregoing, voting separately as a class. In addition, the minority approval will exclude shareholders required to be excluded under OSC Rule 56-501 and paragraph 624(n) of the TSX Company Manual.

As at September 19, 2022, the Corporation estimates that a total of 153,451,199 Corporation Class A Shares (approximately 9.35% of the outstanding Corporation Class A Shares) will be excluded in determining whether minority approval of the Arrangement Resolution is obtained. The number, designation and the percentage of the outstanding securities of the Corporation Class A Shares beneficially owned or over which control or direction is exercised by each director and senior officer of the Corporation whose Corporation Class A Shares will be excluded in determining whether minority approval of the Arrangement Resolution is described in more detail under the headings “The Meeting – Principal Holders of Voting Shares” and “Information Concerning the Corporation Pre-Arrangement – Interest of Directors and Executives in Matters to be Acted Upon”.

### ***OSC Rule 56-501***

OSC Rule 56-501 regulates the creation and distribution of “restricted shares” by reporting issuers governed by Ontario securities law. The definition of “restricted shares” includes equity shares to which are attached voting rights exercisable in all circumstances, irrespective of the number or percentage of shares owned, that are less, on a per share basis, than the voting rights attaching to any other shares of an outstanding class of shares of the issuer.

OSC Rule 56-501 provides, among other things, that the prospectus exemptions under Ontario securities law are not available in respect of a “stock distribution” (as defined in OSC Rule 56-501), unless either: (i) the “stock distribution” or (ii) the “reorganization” (as defined in OSC Rule 56-501) that resulted in the creation of the “restricted shares”, received “minority approval” in addition to any other required security holder approval. “Minority approval” means approval by a majority of the votes cast by holders of voting shares and, if required by applicable corporate law, by a majority of the votes cast by holders of a class of shares voting separately as a class, other than, in both cases, the votes attaching at the time to securities held directly or indirectly by: (A) “affiliates” (as defined in the Securities Act) of the issuer; or (B) “control persons” (as defined in OSC Rule 56-501) of the issuer. OSC Rule 56-501 provides an exemption from the foregoing requirements to obtain minority approval if the stock distribution is of securities of an issuer that was a private company immediately before the completion of the stock distribution or it is a subsequent distribution by such an issuer of securities of the same class.

In connection with the Arrangement, the Corporation Class A Shares and the Class A Shares, which will be “restricted shares” within the meaning of OSC Rule 56-501, are being created and distributed. The distribution of the Class A Shares may be exempt from the minority approval requirements of OSC Rule 56-501 because the Manager will be a private company immediately prior to the Arrangement.

Therefore, in order to: (a) create and distribute Corporation Class A Shares in connection with the Arrangement and to create and distribute Class A Shares without the benefit of the “private company” exemption that may be available under OSC Rule 56-501; and (b) effect distributions of Class A Shares in the future on a prospectus-exempt basis without the benefit of the “private company” exemption that may be available under OSC Rule 56-501, in each case, without obtaining “minority approval” for any such distribution, the Corporation is seeking “minority approval” of the Arrangement Resolution.

A specific discretionary exemption is being sought by the Corporation and the Manager from the applicable securities regulators for relief from such future securityholder approval requirement under OSC Rule 56-501, to the extent applicable in the future. The discretionary exemption would also allow the Manager to refer to the Class A Shares and the Manager Special Limited Voting Shares without using the prescribed restricted security terms, subject to the satisfaction of certain conditions specified in the exemption order. If obtained, a copy of such exemption order issued by the OSC will be available at [www.osc.gov.on.ca](http://www.osc.gov.on.ca).

In relation to the Arrangement Resolution, “minority approval” means approval by the affirmative vote of a simple majority of the votes cast by holders of the Corporation Class A Shares, other than the votes attaching to the Corporation Class A Shares held directly or indirectly by the shareholders identified as Interested Corporation Class A Shareholders in the table above under “Certain Legal and Regulatory Matters – Canadian Securities Law Matters – MI 61-101”.

### ***Qualification and Resale of Securities***

The shares to be issued in connection with the Arrangement will be issued in reliance on an exemption from the prospectus requirements of securities legislation in each province and territory of Canada. Subject to certain disclosure and regulatory requirements and to customary restrictions applicable to distributions of shares that constitute “control distributions”, the shares issued pursuant to the Arrangement may be resold in each province and territory in Canada, subject in certain circumstances, to the usual conditions that no unusual effort, or no effort, has been made to prepare the market or create demand.

## **United States Securities Laws Matters**

The following discussion is only a general overview of certain requirements of U.S. federal securities laws that may be applicable to holders of the Class A Shares to be issued in connection with the Arrangement. All holders of such securities are urged to obtain legal advice to ensure that the resale of such securities complies with applicable U.S. federal and state securities laws.

### ***Exemption from U.S. Registration***

The issuance of the securities pursuant to the Arrangement will not be registered under the U.S. Securities Act and will be made in reliance on Section 3(a)(10) of the U.S. Securities Act, and in compliance with, or in reliance on an exemption from, the registration or qualification requirements of any Blue Sky Laws. Section 3(a)(10) of the U.S. Securities Act exempts from registration the offer and sale of a security which is issued in exchange for outstanding securities, claims or property interests, or partly in such exchange and partly for cash, where the terms and conditions of such issue and exchange are approved, after a hearing upon the fairness of such terms and conditions at which all persons to whom it is proposed to issue securities in such exchange have the right to appear, by a court or governmental authority expressly authorized by law to grant such approval. The Final Order, if granted, will constitute the basis for the Section 3(a)(10) exemption from the registration requirements of the U.S. Securities Act with respect to the shares issued in connection with the Arrangement. In connection with the hearing for the Interim Order, the Court will be advised that the shares will be issued in reliance on the Section 3(a)(10) exemption.

The U.S. Securities Act will impose certain restrictions on resale on the shares to be received by a Shareholder who will be an “affiliate” of the Manager (in the case of the Class A Shares) or of the Corporation (in the case of the Corporation New Preference Shares) after the Arrangement. As defined in Rule 144 under the U.S. Securities Act, an “affiliate” of an issuer is a person that directly or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with, the issuer. Typically, persons who are executive officers, directors or 10% or greater shareholders of an issuer are considered to be its “affiliates”. Holders should consult with their own legal counsel regarding status as an “affiliate”.

Shareholders who are not “affiliates” of the Manager or of the Corporation, as applicable, and have not been “affiliates” of the Manager or of the Corporation, as applicable, within 90 days of the date of the Arrangement, may resell their Class A Shares or Corporation New Preference Shares, as applicable, issued to them pursuant to the Arrangement in the United States without restriction under the U.S. Securities Act.

Shareholders who are “affiliates” of the Manager after the Arrangement may not resell their Class A Shares, and shareholders who are “affiliates” of the Corporation after the Arrangement may not resell their Corporation New Preference Shares, in each case that they receive in connection with the Arrangement in the absence of registration under the U.S. Securities Act, unless an exemption from registration is available, such as the exemptions contained in Rule 144 or Regulation S. For “affiliates”, Rule 144 imposes additional resale requirements, including volume limitations and manner of sale and notice requirements. Under Regulation S, resales by “affiliates” of the Manager (in the case of the Class A Shares) or of the Corporation (in the case of the Corporation New Preference Shares), otherwise than solely by virtue of their position as a director or officer, also may be subject to additional resale restrictions.

Shareholders are urged to consult with their own legal counsel to ensure that any subsequent resale of Class A Shares or Corporation New Preference Shares, as applicable, distributed to them under the Arrangement complies with applicable securities laws.

### **Tax Opinions**

The respective obligations of the parties to the Arrangement Agreement to complete the Arrangement are conditional upon receipt of the Tax Opinions by the Corporation and the Manager, in form and substance satisfactory to the Corporation, and that such Tax Opinions will not have been withdrawn or modified and all of the transactions referred to in the Tax Opinions as occurring on or prior to the Effective Time will have occurred and all conditions or terms of the Tax Opinions will have been satisfied.

### **Brookfield Reinsurance Subscription**

Following completion of the Arrangement and prior to the Special Distribution, (i) the Corporation will subscribe for shares of Brookfield Reinsurance (expected to be junior preferred shares) for cash and (ii) Brookfield Reinsurance will use that cash to subscribe for the Class A Shares to be distributed by Brookfield Reinsurance in the Special Distribution. Those subscriptions will be made pursuant to the accredited investor exemption available under Canadian securities law.

## INFORMATION CONCERNING THE CORPORATION PRE-ARRANGEMENT

### Overview and Documents Incorporated by Reference

The Corporation is a leading global alternative asset manager with approximately \$750 billion of assets under management across real estate, infrastructure, renewable power and transition, private equity and credit. The Corporation owns and operates long-life assets and businesses, many of which form the backbone of the global economy. Utilizing its global reach, access to large-scale capital and operational expertise, the Corporation offers a range of alternative investment products to investors around the world – including public and private pension plans, endowments and foundations, sovereign wealth funds, financial institutions, insurance companies and private wealth investors.

The Corporation was formed by articles of amalgamation dated August 1, 1997 and is organized pursuant to articles of amalgamation under the OBCA dated January 1, 2005. The Corporation's registered office and head office is located at Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3.

For further information in respect of the Corporation pre-Arrangement, see the following documents, which have been filed with the securities regulatory authorities in Canada and are specifically incorporated by reference in, and form and integral part of, this Circular (collectively, the "**Documents Incorporated by Reference**"):

- (a) the Corporation's annual information form for the financial year ended December 31, 2021, filed on SEDAR on March 30, 2022;
- (b) the Corporation's audited comparative consolidated financial statements and the notes thereto for the fiscal years ended December 31, 2021 and 2020, together with the accompanying auditor's report thereon;
- (c) the management's discussion and analysis for the audited comparative consolidated financial statements referred to in (b) above;
- (d) the Corporation's unaudited comparative interim consolidated financial statements for the three and six months ended June 30, 2022 and 2021;
- (e) the management's discussion and analysis for the unaudited comparative interim consolidated financial statements referred to in paragraph (d) above; and
- (f) the Corporation's management information circular dated April 28, 2022.

Any documents of the Corporation of the type described in item 11.1 of Form 44-101F1 – *Short Form Prospectus* that are required to be filed by the Corporation with the applicable securities regulatory authorities in Canada after the date of this Circular and prior to the date of the Arrangement, shall be deemed to be incorporated by reference into this Circular. Copies of these documents and all other public filings of the Corporation may be obtained on request without charge from the office of the Corporate Secretary of the Corporation at Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3, Telephone: (416) 363-9491, and are also available electronically on SEDAR at [www.sedar.com](http://www.sedar.com). **Any statement contained in this Circular or in a document incorporated or deemed to be incorporated by reference in this Circular shall be deemed to be modified or superseded for the purposes of this Circular to the extent that a statement contained in this Circular or in any other subsequently filed document that also is or is deemed to be incorporated by reference in this Circular modifies or supersedes that statement. The modifying or superseding statement need not state that it has modified or superseded a prior statement or includes any other information set forth in the document that it modifies or supersedes. The making of a modifying or superseding statement shall not be deemed an admission for any purposes that the modified or superseded statement, when made, constituted a misrepresentation, an untrue statement of a material fact or an omission to state a material fact that is required to be stated or that is necessary to make a statement not misleading in light of the circumstances in which it was made. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Circular.**

## Trading Price and Volume of Corporation Shares

The Corporation Class A Shares are co-listed on the NYSE under the symbol “BAM” and the TSX under the symbol “BAM.A.” The Corporation Affected Preference Shares are listed on the TSX under the symbols “BAM.PR.E” (Series 8) and “BAM.PR.G” (Series 9). The following table sets forth, for the calendar periods indicated, the intraday high and low sale prices and composite volume of trading of the Corporation Class A Shares as reported on the TSX and the NYSE.

| Month                                  | TSX (BAM.A) |           |            | NYSE (BAM)  |            |            |
|--|-------------|-----------|------------|-------------|------------|------------|
|  | High (\$C)  | Low (\$C) | Volume     | High (\$US) | Low (\$US) | Volume     |
| September 2021                         | 71.81       | 66.35     | 35,496,919 | 57.06       | 51.70      | 39,757,377 |
| October 2021                           | 76.69       | 66.98     | 22,765,258 | 61.97       | 53.24      | 28,183,893 |
| November 2021                          | 77.51       | 71.34     | 41,007,375 | 62.20       | 55.88      | 27,509,619 |
| December 2021                          | 78.67       | 70.43     | 30,915,045 | 61.47       | 54.85      | 26,238,068 |
| January 2022                           | 77.57       | 64.59     | 33,401,940 | 61.06       | 50.87      | 37,464,458 |
| February 2022                          | 79.04       | 64.26     | 35,509,880 | 62.47       | 50.05      | 44,326,652 |
| March 2022                             | 73.03       | 66.47     | 40,354,580 | 58.41       | 51.78      | 32,298,310 |
| April 2022                             | 73.41       | 63.68     | 24,455,684 | 59.16       | 49.67      | 29,147,364 |
| May 2022                               | 66.14       | 57.40     | 44,232,763 | 51.95       | 44.13      | 49,489,448 |
| June 2022                              | 64.64       | 55.51     | 33,586,784 | 51.47       | 42.86      | 34,600,646 |
| July 2022                              | 64.24       | 55.60     | 25,223,452 | 50.10       | 42.21      | 28,038,397 |
| August 2022                            | 69.25       | 62.92     | 24,594,073 | 54.08       | 48.08      | 29,728,329 |
| September 1, 2022 – September 19, 2022 | 66.81       | 61.26     | 22,170,689 | 57.06       | 51.70      | 39,757,377 |

The following table sets forth, for the calendar periods indicated, the intraday high and low sale prices and composite volume of trading of the Corporation Affected Preference Shares as reported on the TSX.

| Month                                  | Series 8<br>TSX (BAM.PR.E) |           |         | Series 9<br>TSX (BAM.PR.G) |           |        |
|--|----------------------------|-----------|---------|----------------------------|-----------|--------|
|  | High (\$C)                 | Low (\$C) | Volume  | High (\$C)                 | Low (\$C) | Volume |
| September 2021                         | 18.15                      | 17.50     | 78,110  | 18.23                      | 17.25     | 51,050 |
| October 2021                           | 20.27                      | 18.20     | 91,477  | 19.01                      | 18.32     | 32,169 |
| November 2021                          | 20.75                      | 20.00     | 109,780 | 20.16                      | 18.72     | 8,214  |
| December 2021                          | 20.60                      | 19.49     | 17,807  | 18.51                      | 17.59     | 7,910  |
| January 2022                           | 20.60                      | 20.05     | 73,925  | 20.00                      | 17.55     | 5,982  |
| February 2022                          | 20.50                      | 19.70     | 45,500  | 18.81                      | 17.76     | 1,678  |
| March 2022                             | 20.00                      | 18.62     | 16,207  | 17.61                      | 17.15     | 2,653  |
| April 2022                             | 20.32                      | 17.72     | 30,359  | 17.11                      | 14.95     | 2,888  |
| May 2022                               | 18.73                      | 17.52     | 12,022  | 15.36                      | 15.36     | 325    |
| June 2022                              | 19.54                      | 18.20     | 44,522  | 16.49                      | 15.46     | 2,505  |
| July 2022                              | 18.55                      | 17.97     | 27,637  | 16.39                      | 14.10     | 11,367 |
| August 2022                            | 19.11                      | 18.01     | 27,637  | 15.49                      | 14.70     | 6,829  |
| September 1, 2022 – September 19, 2022 | 19.08                      | 18.20     | 18,675  | 15.31                      | 14.51     | 6,735  |

## Prior Sales

Except as described below, during the twelve-month period preceding September 19, 2022, no securities of the Corporation were purchased or sold by the Corporation.

During the twelve-month period preceding September 19, 2022, the Corporation (i) granted 3,956,350 Corporation Options at an average exercise price of \$56.9319 per Corporation Class A Share, (ii) granted 1,985,039 Corporation Restricted Shares, and (iii) issued 1,944,181 Corporation Class A Shares on the exercise of Corporation Options. During the twelve-month period preceding September 19, 2022, 1,489,365 Corporation Restricted Shares vested.

## Normal Course Issuer Bid

### Corporation Class A Shares

The Corporation renewed its normal course issuer bid in May 2022 in respect of the Corporation Class A Shares. This renewal entitles the Corporation to repurchase up to 138,664,974 Corporation Class A Shares during the twelve-month period ending May 24, 2023, representing 10% of the public float. To date, the Corporation has not repurchased any Corporation Class A Shares pursuant to this renewed normal course issuer bid.

### Corporation Class A Preference Shares

The Corporation renewed its normal course issuer bid in August 2022 in respect of the Corporation Class A Preference Shares. This renewal entitles the Corporation to repurchase up to 10% of the public float of each series of the outstanding Corporation Class A Preference Shares that are listed on the TSX during the twelve-month period ending August 21, 2023. To date, the Corporation has not repurchased any Corporation Class A Shares pursuant to this renewed normal course issuer bid.

### Indebtedness of Directors, Officers and Employees

The amount of debt outstanding by employees of the Corporation as at September 19, 2022 to the Corporation was \$6,390,622 which loans bear interest at a minimum rate of 1.60%. The purpose of such loans is to enable certain employees of the Corporation to fund certain near-term expenses without monetizing previously granted equity awards under the Corporation’s long-term share ownership plans thereby preserving long-term alignment with the Corporation.

### Interest of Directors and Executives in Matters to be Acted Upon

The number, designation and the percentage of the outstanding securities of the Corporation Class A Shares beneficially owned or over which control or direction is exercised by the Partners who are directors and senior officers of the Corporation is described in more detail under the heading “The Meeting – Principal Holders of Voting Shares.” The following indicates, as at September 19, 2022, the number, designation and the percentage of the outstanding securities of the Corporation Class A Shares beneficially owned or over which control or direction is exercised by each other director of the Corporation and, to the knowledge of the Corporation after reasonable inquiry, by the other insiders of the Corporation and the associates and affiliates of the Corporation and its insiders:

| <u>Name</u>                     | <u>Relationship<br/>with Corporation</u> | <u>Total # of<br/>Corporation<br/>Class A Shares<br/>Beneficially<br/>Owned<sup>(1)</sup></u> | <u>% of<br/>Outstanding<br/>Corporation<br/>Class A Shares<br/>Beneficially<br/>Owned<sup>(2)</sup></u> |
|---------------------------------|--|---|---|
| M. Elyse Allan                  | Director                                 | 43,871  | *   |
| Angela F. Braly                 | Director                                 | 51,060  | *   |
| Marcel R. Coutu                 | Director                                 | 237,307   | *   |
| Janice Fukakusa                 | Director                                 | 27,083  | *   |
| Maureen Kempston Darkes         | Director                                 | 97,201  | *   |
| Howard S. Marks                 | Director                                 | 1,019,715   | *   |
| The Hon. Frank J. McKenna       | Chair and Director                       | 321,962   | *   |
| Rafael Miranda                  | Director                                 | 32,046  | *   |
| Lord Augustine Thomas O’Donnell | Director                                 | 146,125   | *   |
| Hutham S. Olayan                | Director                                 | 24,376  | *   |
| Seek Ngee Huat                  | Director                                 | 102,928   | *   |
| Diana L. Taylor                 | Director                                 | 99,902  | *   |

(1) As of September 19, 2022. The figures in this column include (i) the directors’ Corporation Class A Shares, held directly and indirectly, including under the Corporation DSUPs; and (ii) any other securities that are exchangeable into Corporation Class A Shares.

(2) Percentages are based on 1,641,700,013 Corporation Class A Shares outstanding on September 19, 2022.

\* Represents less than 1% Corporation Class A Shares.

See “Certain Legal and Regulatory Matters – Canadian Securities Law Matters – MI 61-101”.

To the knowledge of the Corporation, other than as disclosed above and elsewhere in this Circular, as at September 19, 2022, no director or executive officer of the Corporation or any associate or affiliate of any director or executive officer, has had any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise, in matters to be acted upon as described in this Circular.

**Interest of Informed Persons in Material Transactions**

To the knowledge of the Corporation, other than as disclosed elsewhere in this Circular, as at September 19, 2022, no informed person of the Corporation or any associate or affiliate of any informed person, has had any interest in any transaction within the three years before the date of this Circular that has materially affected or is reasonably expected to materially affect the Corporation or a subsidiary of the Corporation.

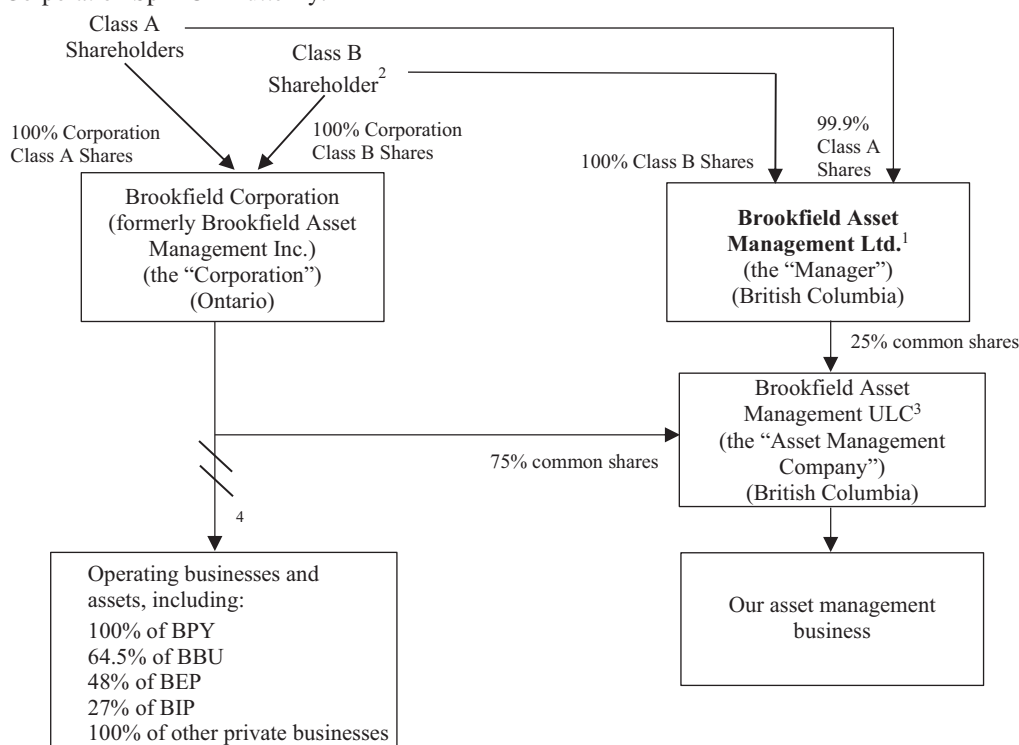
For the purposes of this circular, an “informed person” means a director or officer of the Corporation, a director or officer of a person or company that is itself an “informed person” or subsidiary of the Corporation; any person or company who beneficially owns or controls or directs, directly or indirectly, voting securities of the Corporation or who exercises control or direction over voting securities of the Corporation or a combination of both carrying more than 10 percent of the voting rights attached to all outstanding voting securities of the Corporation.

## INFORMATION CONCERNING THE CORPORATION POST-ARRANGEMENT

### Corporate Structure

Following completion of the Arrangement, the Corporation will have a 75% ownership interest of our asset management business and will focus on deploying capital across its operating businesses and compounding that capital over the long term. For additional information about the Corporation, please refer to the Documents Incorporated by Reference, as modified by information about the Arrangement and other financial information contained in this Circular.

The following provides an illustration of the simplified corporate structure of the Corporation and the Manager immediately following completion of the Corporation Spin-Off Butterfly.



1 – The Class A Shares and Class B Shares will each elect one-half of the Board. See “Information Concerning the Manager Post-Arrangement – Description of Share Capital of the Manager – Class A Shares and Class B Shares – Election of Directors”. Immediately following completion of the Corporation Spin-Off Butterfly, existing shareholders will own 100% of both the Corporation and the Manager (with the holders of Corporation Affected Preference Shares owning approximately 0.1%), and immediately following the completion of the remaining steps of the Arrangement and the Special Distribution, (i) the Shareholders will own, in aggregate, 95.7% of the issued and outstanding Class A Shares, (ii) the holders of Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares will own, in aggregate, 0.7% of the Class A Shares, and (iii) the Manager Escrowed Companies will own, in aggregate, 3.6%. Of the shares owned by the Shareholders following completion of the Arrangement and the Special Distribution, approximately 18.8% will be owned by the Partners and any affiliates, related entities and reporting insiders, and the remainder will be owned by the other existing holders of the Corporation Class A Shares. The Corporation will not own any securities of the Manager and the Manager will not own any securities of the Corporation. See “Security Ownership” in Appendix E “Information Concerning the Manager Post-Arrangement” for more information on the beneficial ownership of the Manager’s shares immediately following the Special Distribution.

2 – The Corporation Class A Shares and Corporation Class B Shares each elect one-half of the Corporation Board. The Corporation Class B Shares are held by the BAM Partnership, who will also own the Class B Shares, and no other shares of Manager. The beneficial interests in the BAM Partnership, and the voting interests in its trustee, are held as follows: one-third by Jack L. Cockwell, one-third by Bruce Flatt, and one-third jointly by Brian W. Kingston, Brian D. Lawson, Cyrus Madon, Samuel J.B. Pollock and Sachin G. Shah in equal parts. These individuals, the majority of whom are also directors and officers of Manager, will also beneficially own, in the aggregate (but not as a group) approximately 11.6% of the Class A Shares. The trustee will vote the Class B Shares with no single individual or entity controlling the BAM Partnership. See “Security Ownership” in Appendix E “Information Concerning the Manager Post-Arrangement” for more information on the BAM Partnership.

3 – Following completion of the Arrangement, the Corporation and the Manager will each have the right to nominate one-half of the board of directors of the Asset Management Company.

4 – BBU, BEP, BIP and BPY are limited partnerships formed under the laws of Bermuda. Economic interest is shown. The Corporation also indirectly owns 100% of the shares of the general partners of BBU, BEP, BIP and BPY, each of which is a company formed under the laws of Bermuda.



## **Description of the Business**

### ***Overview***

The Corporation will continue focusing on deploying capital across its operating businesses, growing its cashflows and compounding that capital at over 15% a year over the long-term. Today, the Corporation has a perpetual capital base of \$150 billion that is deployed across three core pillars – asset management, insurance solutions and operating businesses. The cashflows from each of these market leading businesses are underpinned by stable, predictable and growing revenue streams and low annual maintenance capex, thereby generating high cash margins. On its own, each business has a strong growth profile but together they generate synergies which significantly enhance their growth.

As each of its existing businesses continues to grow, the Corporation is also focused on deploying over \$5 billion of annual free cash flow and on recycling capital into higher growth opportunities, further enhancing returns for shareholders. The Corporation's conservatively capitalized balance sheet provides downside protection and its scale, stability and diversity create a differentiated business model and positions the Corporation as the partner of choice for the global buildout of infrastructure and transition to a sustainable energy future. The Corporation expects the flexibility of its capital and reputation as a good partner to create a highly proprietary pipeline of opportunities.

The Corporation's business philosophy is based on its conviction that acting responsibly toward stakeholders is foundational to operating a productive, profitable and sustainable business, and that value creation and sustainable development are complementary goals. The Corporation recognizes that well-run businesses are those that have a solid moral authority from all stakeholders to execute their business plans. The Corporation's long-term focus lends itself to implementing robust ESG programs throughout its owned and operated businesses and their underlying operations, which has always been a key priority.

The Corporation's global presence, the scale and flexibility of its capital, as well as the synergies of its businesses provide significant opportunities for growth. Combined with the Corporation's conservatively capitalized balance sheet, it is focused on compounding capital over the long term for its shareholders by continuing to scale its three core pillars, investing discretionary capital in operating businesses for long term value and incubating the next market leading businesses.

In assessing new opportunities to deploy capital, the Corporation will seek to identify new businesses or assets that are the same attributes as its existing market leading, global operating businesses. Such as:

- stable, largely contracted, and growing revenues
- highly cash generative
- high barriers to entry with a market leading position,
- long term or perpetual in nature
- offer continuous deployment opportunities
- drive outsized financial returns through operational excellence

### ***Competitive Advantages***

The Corporation and its affiliates operate in a mutually beneficial ecosystem that the Corporation believes enables them to derive benefits for their respective businesses and, as a result, for the Corporation.

### ***Significant & Perpetual Capital Base***

The Corporation has a perpetual capital base of \$150 billion and a stable and growing annual free cash flow of \$5 billion. The access to significant resources has enabled the Corporation to (1) pursue highly accretive growth, (2) accelerate the growth of our asset management business, and (3) build and grow new businesses.

The Corporation and its affiliates have the right to participate up to 25% in each new fund sponsored by our asset management business. The capital committed to the managed fund strategies has primarily been contributed either directly or through the listed and unlisted affiliates of the Corporation, in the strategy most relevant to each of their businesses. The Corporation's access to its capital coupled with its 100+ years of operating history are invaluable to support the growth of its existing businesses and to identify the next set of global market leading businesses.

### *Global Presence & Reputation*

The Corporation has incubated, built and launched market leading businesses over the past 20 years, each of which has reached global scale and enables the Corporation to pursue acquisition or growth of the next market leader. The Corporation's existing relationships and reputation as a superior partner are true differentiators and have increasingly positioned it as the capital solutions provider of choice for major global brands. The Corporation expects to leverage its resources and reputation to continue to seek opportunities that will provide returns of over 15% a year over the long-term.

### *Synergies Across Strategies*

The Corporation believes that separation of business activities achieves efficient capital structures and focused growth opportunities and collaboration achieves higher returns and better outcomes for all of the Corporation's market leading businesses. The Corporation and its market leading businesses are strategically aligned for all of them to perform and deliver strong results for stakeholders.

The leadership team that is at the helm of the Corporation, our asset management business and each of the asset operating businesses, has successfully worked together for many years and has been instrumental in building the various businesses. The leadership at Brookfield works cohesively and ensures strong strategic partnership between the businesses. The chief executives of each of the Corporation's operating platforms are leaders who strategize across capital deployment and asset management. They are focused on growing their individual platforms while continuing to collaborate with each other. The senior management of the Corporation provides strategic guidance to all the owned businesses. The Corporation is entitled to receive one-third of the carried interest on new sponsored funds of our asset management business and is represented on investment committees across the product strategies of our asset management business.

The collaboration between the 2,000+ investment and asset management professionals in our asset management business and the 180,000 operating employees located in over 30 countries on five continents, provides Brookfield with deep investment and operating expertise across several sectors and industries, global reach and unique access to proprietary investment opportunities. The complimentary skillsets of Brookfield's people position Brookfield to manage operational risk, achieve operating efficiencies and enhance returns.

### *The Corporation's Capital*

The Corporation has \$150 billion of perpetual capital on its balance sheet, primarily through its ownership of interests across its operating businesses and also through its commitments to the private fund strategies sponsored by our asset management business, all of which provide attractive financial returns.

The following are the key attributes of the capital that is invested across the Corporation's businesses:

- *Diversified, long-term, stable cash flows* – received from the Corporation's underlying listed and unlisted businesses. These cash flows are underpinned by investments in real assets and/or long term contracts and other attributes which provide inflation protection and less volatility compared to traditional equities, and higher yields compared to fixed income.
- *Strong alignment of interests* – the Corporation holds the largest interest in each of its market leading operating businesses, and in turn, these businesses typically hold the largest interest in each of the private fund strategies sponsored by our asset management business.
- *Transparent* – a significant portion of the Corporation's capital is in publicly traded businesses and recently privatized real estate business, which continues to report publicly for its residual public stakeholders.

The Corporation's capital generates significant, recurring cash flows, which may be used for (i) reinvestment into the various existing businesses and diversifying into new business strategies; or (ii) returning cash to shareholders.

The Corporation's substantial cash flows are underpinned by:

- Distributions from businesses which are stable and backed by largely long-term contracted or regulated revenue streams.
- Carried interest from our asset management business, as mature investments are monetized and capital is returned to investors in the funds managed by our asset management business.

### *Liquidity and Capital Resources*

The Corporation has \$5 billion of core liquidity and \$110 billion of total liquidity on a group basis as at June 30, 2022.

The Corporation manages its liquidity and capitalization on a group-wide basis, organized into three principal tiers:

- i) The Corporation:
  - Strong levels of liquidity are maintained to support growth and ongoing operations.
  - Capitalization consists of a large common equity base, supplemented with perpetual preferred shares, long-dated corporate bonds and, from time to time, draws on the Corporation's corporate credit facilities.
  - Negligible guarantees are provided on the financial obligations of owned businesses.
  - High levels of cash flows are available after payment of common share dividends.
- ii) The operating businesses:
  - Strong levels of liquidity are maintained at each of our operating businesses to support their growth and ongoing operations.
  - Each of these businesses is intended to be self-funding with stable capitalization through market cycles.
  - Financial obligations have no recourse to the Corporation.
- iii) Managed funds of our asset management business, or assets, either held directly or within the owned businesses:
  - Each underlying business is typically funded on a standalone basis.
  - Fund level borrowings are generally limited to subscription facilities backed by the capital commitments to the fund.
  - Financial obligations have no recourse to the Corporation.

### ***Approach to Capitalization***

The Corporation maintains a prudent level of long-dated capitalization in the form of common equity, perpetual preferred shares and corporate bonds, which provides a very stable capital structure. In addition, the Corporation maintain appropriate levels of liquidity throughout the organization to fund operating, development and investment activities as well as unforeseen requirements.

A key element of the Corporation's capital strategy is to maintain significant liquidity at the corporate level, primarily in the form of cash, financial assets and undrawn credit lines.

The Corporation strives to:

- Ensure that each of the Corporation's owned businesses can finance their operations on a standalone basis without recourse to or reliance on the Corporation.
- Provide recourse only to the specific businesses or assets being financed, without cross-collateralization or parental guarantees.
- Match the duration of the Corporation's debt to the underlying leases or contracts and match the currency of the Corporation's debt to that of the assets such that the remaining exposure is on the net equity of the asset.

As at June 30, 2022, only \$10 billion of long-term debt has recourse to the Corporation. The remaining debt on the Corporation's consolidated balance sheet is held within managed entities and has no recourse to the Corporation but is consolidated under IFRS.

### ***The Corporation's Strategies***

The Corporation has \$150 billion of the Corporation's perpetual capital invested across three core pillars:

- asset management, which provides target returns of 15-20% to the Corporation,
- insurance solutions, which provides target returns of 20% to the Corporation, and
- operating businesses, which provide target returns of 12-15% to the Corporation.

### ***Asset Management***

The Corporation will own a 75% interest in a leading, pure play global alternative asset management business, which is being separated into a standalone business and is expected to be launched before the end of 2022. 25% of our asset management business is being distributed to public shareholders, which will be held through Brookfield Asset Management Ltd., and listed on the NYSE and TSX. Our asset management business is one of the largest scale alternative investment businesses globally, with \$750 billion of assets under

management as at June 30, 2022. The business invests capital on behalf of over 2,000 clients, made up of some of the world's largest institutional investors, including, sovereign wealth funds, pension plans, endowments, foundations, financial institutions, insurance companies and individual investors.

Our asset management business predominantly invests client capital in real assets and seeks to deliver strong risk-adjusted returns across market cycles, leveraging its disciplined investment approach, across five core strategies—renewable power and transition, infrastructure, private equity, real estate and credit. In undertaking its asset management activities, the business accesses operating expertise through Brookfield's network of owned businesses.

The products of our asset management business broadly fall into one of three categories: (i) long-term private funds, (ii) perpetual strategies, and (iii) liquid strategies. As of March 31, 2022, our asset management business has:

- approximately \$174 billion of fee bearing capital across a diverse range of long-term private funds that target opportunistic (20%+, gross), value-add (15%-16%, gross), core and core plus (9%-13%, gross) returns. These funds are generally closed-end and have a long duration, typically committed for 10 years with two one-year extension options.
- approximately \$128 billion of fee-bearing capital across various perpetual strategies, which include our operating businesses, BEP, BIP, BBU and BPG, as well as the capital in certain perpetual core and core plus private funds.
- approximately \$77 billion of fee-bearing capital across liquid strategies, which includes capital managed on behalf of publicly listed funds and separately managed accounts, with a focus on fixed income and equity securities across real estate, infrastructure and natural resources.

The Credit strategy of our asset management business provides a unique opportunity to the Corporation for capital deployment across businesses that are outside of the traditional sectors in which the Corporation owns businesses. Our asset management business owns a majority interest in Oaktree, which continues to operate as a standalone business. The two businesses share fundamental values and an approach to investing that is long-term, value-driven and contrarian, with a focus on the downside protection of capital. The partnership with Oaktree enables the Corporation to deploy capital in opportunistic businesses across various sectors, thus providing an opportunity for diversification. Oaktree's experienced team of investment professionals, global platform and unifying investment philosophy—based on its six tenets of risk control, consistency, market inefficiency, specialization, bottom-up analysis and disavowal of market timing—have made it an acknowledged leader in credit investing. Together, our asset management business and Oaktree provide investors with one of the most comprehensive offerings of alternative investment products available today.

### *Insurance Solutions*

Brookfield Reinsurance owns and operates a leading financial services business providing capital-based solutions to the insurance industry. Brookfield Reinsurance was separated from the Corporation in 2021 as a standalone corporation. Through its operating subsidiaries, Brookfield Reinsurance provides annuity-based reinsurance products to insurance and reinsurance companies and acts as a direct issuer of pension risk transfer products for pension plan sponsors. In doing so, Brookfield Reinsurance seeks to match long-duration liabilities with a portfolio of high-quality investments in order to generate attractive, risk-adjusted returns.

Brookfield Reinsurance currently has over \$7 billion of equity capital and approximately \$40 billion of assets. The goal of Brookfield Reinsurance is to create one of the leading platforms for insurance solutions globally. As part of the separation in 2021, the Corporation provided an equity commitment in the amount of \$2 billion to fund future growth of Brookfield Reinsurance. It is expected that the capital base of this business will be vastly greater in the future, achieved through internal growth as well as through the addition of new capital from the Corporation and other business partners.

The Corporation has a non-controlling interest in Brookfield Reinsurance. The shares of Brookfield Reinsurance were paired with the shares of the Corporation in 2021, and this is expected to continue to be the case for the foreseeable future.

Our asset management business acts as the investment manager of certain assets and accounts of Brookfield Reinsurance.

### *Capital Invested in Market Leading Businesses*

The Corporation has \$70 billion of capital invested across:

- One of the world's largest publicly traded, pure-play renewable power platforms, through BEP. BEP is listed on the NYSE and TSX and has a market capitalization of over \$22 billion as at June 30, 2022. BEP owns and operates a portfolio consisting of hydroelectric, wind, solar and storage facilities in North America, South America, Europe and Asia. Given the trillions of

dollars required to decarbonize hard to abate industrial sectors over the coming decades, BEP is well positioned to grow its carbon capture footprint over time, in light of its strong expertise in decarbonization and experience as an operating partner and capital provider to its global network of like-minded customers.

- One of the largest owners and operators of critical global infrastructure networks which facilitate the movement and storage of energy, water, freight, passengers and data, through BIP. BIP is listed on the NYSE and TSX and has a market capitalization of \$30 billion as at June 30, 2022. BIP is one of the few pure play, publicly traded, global infrastructure vehicles that invests in premier infrastructure assets with stable cash flows, high margins and strong growth prospects. BIP boasts an experienced management team with a proven track record and a demonstrated commitment to growing returns to unitholders and has approximately 44,000 employees with operating experience across its portfolio of infrastructure assets.
- A global business services and industrial company focused on owning and operating high-quality providers of essential products and services, through BBU. BBU is listed on the NYSE and TSX and has a market capitalization of \$4.6 billion as at June 30, 2022. The operations of BBU are diversified across the industrial, infrastructure services and business services sectors. BBU acquires high-quality businesses and applies the global investing and operational expertise accessible through the other businesses owned by the Corporation, to create value focused on enhancing profitability, sustainable margins and sustainable cash flows.
- a vast portfolio of real estate assets in the world's most dynamic markets and a residential development business that operates predominantly in North America and Brazil, through Brookfield Property Partners and Brookfield Residential Properties Inc. (collectively, "BPG"). BPG owns, operates and develops a portfolio that spans multiple asset classes including office, retail, multifamily, industrial, hospitality, triple net lease, student housing and manufactured housing assets. BPG's assets are diversified by sector and geography, reducing exposure to movement in any single market and minimizing volatility.

Our asset management business manages and provides various administrative services to BEP, BIP, BBU and BPG, including overall strategic advice relating to its capital-raising activities, business expansion activities and acquisitions and dispositions.

### ***ESG Management***

Implementing robust ESG programs throughout the Corporation's businesses and underlying operations has always been a key priority. The Corporation understands that good governance is essential to sustainable business operations. The Corporation Board, through the Corporation Governance and Nominating Committee, has ultimate oversight of its ESG strategy and receives regular updates on the Corporation's ESG initiatives.

The Corporation's ESG programs are supported by senior executives and experts within our asset management business, who are charged with primary accountability for driving ESG initiatives based on business imperatives, industry developments and best practices.

### ***Environmental***

Climate change mitigation and adaptation continues to be a key area of focus and the Corporation has made progress in a number of areas:

- The Corporation continues to make progress on aligning with the Task Force on Climate-related Financial Disclosures ("TCFD") and recently completed a climate risk management review to better understand the Corporation's physical and transition risk and opportunities profile across the Corporation's businesses. The Corporation is leveraging those results to identify improvement opportunities in approaching climate change mitigation and adaptation and continue to work to integrate these considerations into the Corporation's business and its owned and operating businesses and their strategies. The Corporation's climate change risk management approach is aligned with the TCFD's recommendations.
- The Corporation became a signatory to the Net Zero Asset Managers initiative ("NZAM"), to further its commitment to support the transition to a net zero carbon economy. NZAM is a group of international asset managers committed to supporting the goal of net zero greenhouse gas (GHG) emissions by 2050 or sooner. To fulfil this commitment, our asset management business intends to take account of emissions, prioritize emissions reductions across the Corporation's businesses, and work towards publishing disclosures in line with the recommendations of the TCFD.

The Corporation progressed several initiatives to support its commitment to both diversity and inclusion. The Corporation's Global Diversity Advisory Group provides insight into the concerns, challenges, and successes around attracting and retaining members from underrepresented groups and find ways to increase the Corporation's engagement with them. In 2021, the Corporation became a signatory to the ILPA Diversity in Action initiative, bringing together limited and general partners to demonstrate commitment to advancing diversity and inclusion, both within organizations and the industry more broadly.

## *Social*

### Diversity, Equity and Inclusion

The Corporation recognizes that people drive success across its businesses. Developing its people and ensuring their continued engagement is one of the Corporation's top priorities. The Corporation aims to create an environment that is built on strong relationships and conducive to developing its workforce, and where individuals from diverse backgrounds can thrive. In 2022, the Corporation continued to work on ensuring that its talent attraction and retention efforts and diversity, equity and inclusion efforts are in line with best practices.

The Corporation's approach to diversity, equity and inclusion has been deliberate and is integrated into its human capital development processes and initiatives. Having a diverse workforce reinforces the Corporation's culture of collaboration and strengthens the Corporation's ability to develop team members and maintain an engaged workforce. The Corporation seeks to foster a diverse and inclusive workplace by ensuring leaders understand their role in creating an inclusive environment and by maintaining a focus on disciplined talent management processes that seek to mitigate the impact of unconscious bias. The Corporation believes that these priorities are foundational to its success in enhancing diversity and inclusion within the workplace, where career advancement is directly tied to performance and to alignment with its values of making decisions with intense collaboration and a long-term focus.

### Occupational Health and Safety

Occupational health and safety continues to be integral to how the Corporation manages its businesses. As health and safety risk varies across industries, sectors, and the nature of operations, the Corporation emphasizes the importance of its operating businesses having direct accountability and responsibility for managing and reporting risks within their operations, with the Corporation providing support and strategic oversight at the business' board (or similarly situated governance body). For details on the Corporation's health and safety framework, as it relates to the Corporation's operating businesses, please refer to the Corporation's latest ESG report.

### Human Rights and Modern Slavery

The Corporation's approach to addressing modern slavery is designed to be commensurate with the risks the Corporation faces, which vary based on jurisdiction, industry and sector. In 2021, the Corporation expanded its U.K. modern slavery and human trafficking policy to a global modern slavery policy that covers all the Corporation entities and provides guidance on measures to prevent and detect modern slavery. In addition, the Corporation has several other policies and procedures that provide guidance on the identification of modern slavery risks and the steps to be taken to mitigate these risks. These include the Corporation's Code of Business Conduct and Ethics, Vendor Management Guidelines, ESG Due Diligence Guidelines, ABC Program, Anti-Money Laundering Program and Whistleblowing Program. The senior management team of each businesses is responsible for identifying and managing the modern slavery and human rights risks for their individual businesses.

Employees in certain jurisdictions and functions receive modern slavery training as part of the onboarding process and access ongoing training, as necessary. In particular, the Corporation regularly trains employees involved in higher-risk functions, such as procurement. The Corporation also encourages employees, suppliers and business partners to report concerns in accordance with its whistleblowing policy.

The Corporation is cognizant of the fact that the risks of modern slavery and human trafficking are complex and evolving, and it will continue to work on addressing these risks in its business.

## *Governance*

The Corporation recognizes that strong governance is essential to sustainable business operations, and the Corporation aims to conduct its business according to the highest ethical and legal standards.

### Proxy Voting Guidelines

In 2021, the Corporation formally established Proxy Voting Guidelines, which apply when the Corporation votes proxies in relation to its owned businesses. These guidelines ensure that the Corporation votes in its investors' best interests, in accordance with any applicable proxy voting agreements and consistent with the investment mandate. The Corporation considered it important to formally record the variety of ESG factors that it assesses in determining whether voting a proxy is in investors' best interests, including gender equality, board diversity, ecology and sustainability, climate change, ethics, human rights, and data security and privacy. As part of its Proxy Voting Guidelines, the Corporation has created a Proxy Voting Committee that comprises senior executives across the Corporation and oversees proxy voting across its holdings.

## ESG Regulation

The Corporation aims to uphold strong governance practices, and it actively monitors proposed and evolving ESG legislation, regulation and market practices in all jurisdictions in which the Corporation operates. This includes, for example, the EU Sustainable Finance Disclosure Regulation and EU Taxonomy Regulation as well as the newly announced International Sustainability Standards Board. The Corporation seeks to continuously improve and refine its processes by actively participating in the development and implementation of new industry standards and best practices.

## Data Privacy and Cybersecurity

Data privacy and cybersecurity remain key ESG focus areas. In 2022, the Corporation undertook initiatives to further enhance its data protection and threat-intelligence capabilities and worked on improving its processes for third-party risk management. The Corporation reviews and updates its cybersecurity program annually and conducts regular external-party assessments of the program's maturity based on the NIST Cybersecurity Framework. The results of the NIST Cybersecurity Maturity Assessment conducted in 2021 validated the strength of the program. Finally, in addition to continued mandatory cybersecurity education for all employees, the Corporation enhanced phishing simulations to include social engineering.

## ***Risk Management***

Managing risk is an integral and critical part of the Corporation's business. The Corporation has a well-established, proactive and disciplined risk management approach that is based on clear operating methods and a strong risk management culture. The Corporation ensures that it has the necessary capacity and resilience to respond to changing environments by evaluating both current and emerging risks. The Corporation adheres to a robust risk management framework and methodology that is designed to enable comprehensive and consistent management of risk across the organization and its owned and operated businesses. The Corporation uses a detailed and integrated risk assessment process to identify and evaluate risk areas across the business such as human capital, climate change, liquidity, disruption, regulatory compliance and other strategic, financial, and operational risks. Management and mitigation practices are tailored to the specific risk areas and executed by business and functional groups for their businesses and areas of responsibility, with appropriate coordination and oversight through monitoring and reporting processes.

## ***Regulatory and Compliance Matters***

The Corporation's business is subject to substantial and increasing regulatory compliance obligations and oversight, and this higher level of scrutiny may lead to more regulatory enforcement actions. The Corporation's business and the businesses of its operating assets are not only regulated in the U.S., but also in other jurisdictions including the E.U., the U.K., Canada, Brazil, Australia, India, South Korea and China.

## ***Code of Business Conduct and Ethics***

The Corporation has a Code of Business Conduct and Ethics that sets out the expected conduct of its directors, officers and employees, and those of the Corporation's subsidiaries and controlled affiliates, in relation to honesty, integrity and compliance with all legal and regulatory requirements. Copies of the Code are available on SEDAR at [www.sedar.com](http://www.sedar.com) and EDGAR at [www.sec.gov/edgar](http://www.sec.gov/edgar) and may also be obtained on the Corporation's website at [www.brookfield.com](http://www.brookfield.com) under "Corporate Governance/Governance Documents."

## **Directors and Executive Officers of the Corporation**

The current directors of the Corporation will continue to serve as directors of the Corporation following the Arrangement, except that Marcel R. Coutu will resign as a director of the Corporation and will become a director of the Manager. The directors of the Corporation intend to fill the vacancy created by Mr. Coutu's resignation at a later time.

Following completion of the Arrangement, the executive officers of the Corporation will be as follows:

- Bruce Flatt – Chief Executive Officer
- Nicholas H. Goodman – Managing Partner, President and Chief Financial Officer
- Lori A. Pearson – Managing Partner, Chief Operating Officer
- Sachin G. Shah – Managing Partner, Chief Executive Officer of Insurance Solutions

## **Dividend Policy**

### ***Corporation Class A Shares and Corporation Class B Shares***

Following completion of the Arrangement, the declaration and payment of dividends on the Corporation Class A Shares and Corporation Class B Shares will continue to be at the discretion of the Corporation Board. Dividends on the Corporation Class A Shares and Corporation Class B Shares will continue to be paid quarterly, at the end of March, June, September and December of each year. The Corporation Board will continue to support a stable and consistent dividend policy and will consider increasing dividends from time to time at a rate based on a portion of the growth rate in cash flow from operations per share. Special dividends may also be declared from time to time to implement corporate strategic initiatives.

Following completion of the Arrangement and concurrently with the initial dividend declared on the Class A Shares and Class B Shares, it is expected that the dividend on the Corporation Class A Shares and Corporation Class B Shares will be reduced by an amount that will approximate the initial distribution declared on the Class A Shares and Class B Shares. Assuming that a holder of Corporation Class A Shares and a holder of Corporation Class B shares does not dispose of the Class A Shares and Class B Shares received pursuant to the Arrangement, respectively, it is expected that the total amount of dividends received by Shareholders of the Corporation will approximate the dividends received by such Shareholders prior to effecting the Arrangement. Subsequent to this initial quarterly dividend declarations post-Arrangement on Corporation Class A Shares and Corporation Class B Shares and on Class A Shares and Class B Shares, the dividend policies of the Corporation and the Manager will be independently determined by their respective boards. The Corporation Board will continue to support a dividend policy in line with past practice and may consider increasing dividends from time to time based on growth in the underlying cash flows generated by the business, among other factors.

The Corporation will continue to have the Corporation DRIP which enables registered holders of Corporation Class A Shares who are resident in the United States or Canada to receive their dividends in the form of newly issued Corporation Class A Shares.

Registered holders of Corporation Class A Shares who are resident in the United States may continue to elect to receive their dividends in the form of newly issued Corporation Class A Shares at a price equal to the volume-weighted average price (in U.S. dollars) at which board lots of Corporation Class A Shares have traded on the NYSE based on the average closing price during each of the five trading days immediately preceding the relevant Investment Date on which at least one board lot of Corporation Class A Shares has traded, as reported by the NYSE (the “NYSE VWAP”).

Registered holders of Corporation Class A Shares who are resident in Canada may also continue to elect to receive their dividends in the form of newly issued Corporation Class A Shares at a price equal to the NYSE VWAP multiplied by an exchange factor which is calculated as the average daily exchange rate as reported by the Bank of Canada during each of the five trading days immediately preceding the relevant Investment Date.

The Corporation DRIP will allow current shareholders of the Corporation who are resident in the United States or Canada to increase their investment in the Corporation free of commissions.

### ***Corporation Class A Preference Shares***

The declaration and payment of dividends on the Corporation Class A Preference Shares will continue to be at the discretion of the Corporation Board. Dividends on the Corporation Class A Preference Shares, Series 2, 4, 13, 15, 17, 18, 24, 25, 26, 28, 30, 32, 34, 36, 37, 38, 40, 42, 44, 46 and 48 will continue to be paid quarterly, normally at the end of March, June, September and December of each year.

Dividends on the Corporation New Preference Shares, Series 52 will be paid quarterly, normally at the beginning of February, May, August and November. Dividends on the Corporation New Preference Shares, Series 51 will be paid monthly. Dividends on the Corporation Preference Shares will continue to be declared in Canadian dollars.

### **Listing and Trading of Corporation Class A Shares and Corporation New Preference Shares**

The Corporation Class A Shares are currently listed on the TSX under the symbol “BAM.A” and the NYSE under the symbol “BAM”. On and following the Effective Date (at which time, pursuant to the Arrangement, the Corporation will have changed its name to “Brookfield Corporation”), the Corporation Class A Shares will continue to be listed on the TSX and the NYSE under the new trading symbol “BN”. The trading price of the Corporation Class A Shares following the Arrangement will be determined by the market.

The Corporation Affected Preference Shares are currently listed on the TSX under the symbols “BAM.PR.E” (Series 8) and “BAM.PR.G” (Series 9). Pursuant to the Arrangement, the Corporation Affected Preference Shares will be exchanged for a portion of a Class A Share and a Corporation New Preference Share. The TSX has conditionally approved the listing of the Corporation New



Preference Shares on the TSX under the symbols “BN.PF.K” (Series 51) and “BN.PF.L” (Series 52). The listing of the Corporation New Preference Shares on the TSX is subject to the Corporation fulfilling all of the requirements of the TSX.

For a summary of the trading markets that are expected to develop for the Corporation Class A Shares prior to the Effective Date, see “Stock Exchange Listings – Corporation Shares”.

### **Corporation Board Committees**

Following completion of the Arrangement, the four standing Corporation Committees of the Corporation Board will continue to be the Corporation Audit Committee, the Corporation Governance and Nominating Committee, the Corporation Management Resources and Compensation Committee and the Corporation Risk Management Committee.

The responsibilities of these Corporation Committees are each set out in written charters, which will continue to be reviewed and approved annually by the Corporation Board. The Charter of each Committee, which includes the position description of its respective Committee Chair, can be found at [www.brookfield.com](http://www.brookfield.com) under “Corporate Governance” of the Corporation’s webpage. It will continue to be the Corporation Board’s policy that all Committees, except the Corporation Risk Management Committee, must consist entirely of independent directors. The Corporation Risk Management Committee must not include any current members of management. Special committees may be formed from time to time to review particular matters or transactions. While the Corporation Board will continue to retain overall responsibility for corporate governance matters, each standing Corporation Committee will have specific responsibilities for certain aspects of corporate governance in addition to its other responsibilities.

### **Auditor, Transfer Agent and Registrar**

The Corporation’s auditor will continue to be Deloitte LLP. Deloitte LLP is independent with respect to the Corporation within the meaning of the U.S. Securities Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) and within the meaning of the rules of professional conduct of the Chartered Professional Accountants of Ontario. The offices of Deloitte LLP are located at 8 Adelaide Street West, Toronto, Ontario M5H 0A9.

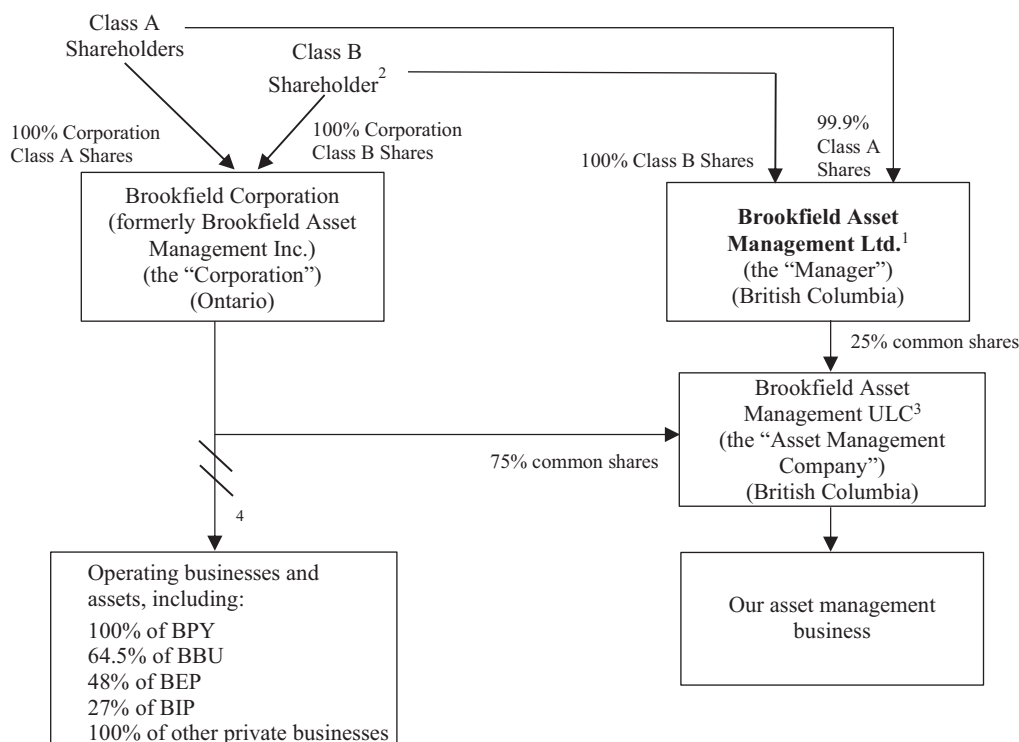
The transfer agent and registrar of the Corporation will continue to be TSX Trust (formerly AST Trust Company (Canada)) at its principal office in Toronto, Ontario, Canada. TSX Trust will continue to maintain registers for the transfer of the Corporation’s publicly listed equity securities at its offices in Toronto, Ontario, in Montreal, Quebec and in Vancouver, British Columbia in Canada. The co-transfer agent of the Corporation in the U.S. will continue to be American Stock Transfer & Trust Company, LLC for transfers of the Corporation Class A Shares, at its principal office in Brooklyn, New York, United States.

## INFORMATION CONCERNING THE MANAGER POST-ARRANGEMENT

### Corporate Structure

The Manager was incorporated under the BCBCA on July 4, 2022. The head office of the Manager is located at Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3 and the registered office of the Manager is located at 1055 West Georgia Street, Suite 1500, P.O. Box 11117, Vancouver, British Columbia V6E 4N7. As of September 19, 2022, the Manager has not carried on any active business and has not issued any shares.

The following provides an illustration of the simplified corporate structure of the Manager immediately following completion of the Corporation Spin-Off Butterfly.



1 – The Class A Shares and Class B Shares will each elect one-half of the Board. See “Information Concerning the Manager Post-Arrangement – Description of Share Capital of the Manager – Class A Shares and Class B Shares – Election of Directors”. Immediately following completion of the Corporation Spin-Off Butterfly, existing shareholders will own 100% of both the Corporation and the Manager (with the holders of Corporation Affected Preference Shares owning approximately 0.1%), and immediately following the completion of the remaining steps of the Arrangement and the Special Distribution, (i) the Shareholders will own, in aggregate, 95.7% of the issued and outstanding Class A Shares, (ii) the holders of Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares will own, in aggregate, 0.7% of the Class A Shares, and (iii) the Manager Escrowed Companies will own, in aggregate, 3.6%. Of the shares owned by the Shareholders following completion of the Arrangement and the Special Distribution, approximately 18.8% will be owned by the Partners and any affiliates, related entities and reporting insiders, and the remainder will be owned by the other existing holders of the Corporation Class A Shares. The Corporation will not own any securities of the Manager and the Manager will not own any securities of the Corporation. See “Security Ownership” in Appendix E “Information Concerning the Manager Post-Arrangement” for more information on the beneficial ownership of the Manager’s shares immediately following the Special Distribution.

2 – The Corporation Class A Shares and Corporation Class B Shares each elect one-half of the Corporation Board. The Corporation Class B Shares are held by the BAM Partnership, who will also own the Class B Shares, and no other shares of Manager. The beneficial interests in the BAM Partnership, and the voting interests in its trustee, are held as follows: one-third by Jack L. Cockwell, one-third by Bruce Flatt, and one-third jointly by Brian W. Kingston, Brian D. Lawson, Cyrus Madon, Samuel J.B. Pollock and Sachin G. Shah in equal parts. These individuals, the majority of whom are also directors and officers of Manager, will also beneficially own, in the aggregate (but not as a group) approximately 11.6% of the Class A Shares. The trustee will vote the Class B Shares with no single individual or entity controlling the BAM Partnership. See “Security Ownership” in Appendix E “Information Concerning the Manager Post-Arrangement” for more information on the BAM Partnership.

3 – Following completion of the Arrangement, the Corporation and the Manager will each have the right to nominate one-half of the board of directors of the Asset Management Company.

4 – BBU, BEP, BIP and BPY are limited partnerships formed under the laws of Bermuda. Economic interest is shown. The Corporation also indirectly owns 100% of the shares of the general partners of BBU, BEP, BIP and BPY, each of which is a company formed under the laws of Bermuda.

## **Description of the Business**

### ***Business Overview***

Following completion of the Arrangement, the Manager will own 25% of one of the world's leading alternative asset managers, with approximately \$750 billion of assets under management as of June 30, 2022 across renewable power and transition, infrastructure, private equity, real estate and credit. The Manager will invest client capital for the long-term with a focus on real assets and essential service businesses that form the backbone of the global economy. The Manager draws on Brookfield's heritage as an owner and operator to invest for value and generate strong returns for clients, across economic cycles.

To do this, the Manager will leverage its exceptional team of over 2,000 investment and asset management professionals, the Manager's global reach, deep operating expertise and access to large-scale capital to identify attractive investment opportunities and invest on a proprietary basis. The Manager's investment approach and strong track record will be the foundation and driver of its growth.

The Manager will provide a highly diversified suite of alternative investment strategies to its clients and are constantly innovating new strategies to meet their needs. The Manager will have approximately 50 unique product offerings that span a wide range of risk-adjusted returns, including opportunistic, value-add, core, super-core, and credit. The Manager will evaluate the performance of these product offerings and its investment strategies using a number of non-GAAP measures as outlined in Appendix E "Information Concerning the Manager Post-Arrangement – Management's Discussion and Analysis of Financial Condition and Results of Operations". The Manager will utilize Distributable Earnings to measure performance, while, in addition to this metric, Fee Revenues and Fee-Related Earnings are closely utilized in order to assess the performance of our asset management business.

The Manager will have over 2,000 clients, made up of some of the world's largest institutional investors, including sovereign wealth funds, pension plans, endowments, foundations, financial institutions, insurance companies and individual investors.

The Manager is in a fortunate position to be trusted with its clients' capital and its objective is to meet their financial goals and provide for a better financial future while providing a market leading experience. The Manager's team of 250 client service professionals across 18 global offices are dedicated to its clients and ensuring the Manager is exceeding their service expectations.

The Manager's guiding principle is to operate its business and conduct its relationships with the highest level of integrity. The Manager's emphasis on diversity and inclusion reinforces Brookfield's culture of collaboration, allowing the Manager to attract and retain top talent. Strong ESG practices are embedded throughout its business, underpinning the Manager's goal of having a positive impact on the communities and environment within which it operates.

See Appendix E "Information Concerning the Manager Post-Arrangement" for a further description of the business of the Manager after giving effect to the Arrangement.

### **Pro Forma Financial Information**

See Appendix E "Information Concerning the Manager Post-Arrangement – Pro Forma Financial Information".

## Directors and Executive Officers of the Manager

Following completion of the Arrangement, the Manager will have a board fixed at 12 directors, which will be comprised of the 10 directors named below and two additional independent directors to be added by the directors following closing. The table below sets forth information regarding the directors and executive officers of the Manager expected to hold office immediately following completion of the Arrangement and the Special Distribution.

| <u>Name, Age, City, Province and Country of Residence<sup>(a)</sup></u> | <u>Position/Title with the Manager</u>   | <u>Independent</u> | <u>Current Principal Occupation<sup>(b)</sup></u>  |
|---|--|--------------------|--|
| Mark Carney (57)<br>Ottawa, Ontario, Canada                             | Chair of the Board and<br>Head of Transition Investing   | No                 | Vice Chair and Head of<br>Transition Investing   |
| Bruce Flatt (57)<br>London, U.K. / New York, New York, USA              | Chief Executive Officer<br>Director  | No                 | Chief Executive Officer  |
| Marcel R. Coutu <sup>(c)(d)(e)</sup> (68)<br>Calgary, Alberta, Canada   | Lead Independent Director  | Yes                | Corporate Director   |
| Nili Gilbert <sup>(c)(d)(e)</sup> (44) New York, New York, USA          | Director   | Yes                | Vice Chairwoman of Carbon<br>Direct LLC  |
| Keith Johnson <sup>(c)(d)(e)</sup> (47)<br>Jackson, Wyoming, USA        | Director   | Yes                | Senior Managing Director,<br>Sequoia Heritage  |
| Justin B. Beber <sup>(c)</sup> (53)<br>Toronto, Ontario, Canada         | Managing Partner and<br>Chief Administrative Officer<br>Director                                       | No                 | Managing Partner, Head of<br>Corporate Strategy and<br>Chief Legal Officer   |
| Brian W. Kingston <sup>(c)</sup> (48)<br>New York, New York, USA        | Managing Partner and<br>Chief Executive Officer of<br>Real Estate<br>Director                          | No                 | Managing Partner and Chief<br>Executive Officer of Real<br>Estate  |
| Cyrus Madon (57)<br>Toronto, Ontario, Canada                            | Managing Partner and<br>Chief Executive Officer of<br>Private Equity<br>Director                       | No                 | Managing Partner and Chief<br>Executive Officer of Private<br>Equity   |
| Bahir Manios <sup>(f)</sup> (44)<br>Toronto, Ontario, Canada            | Managing Partner and<br>Chief Financial Officer  | N/A                | Managing Partner and Chief<br>Strategy Officer of<br>Infrastructure and Chief<br>Investment Officer of<br>Brookfield Reinsurance |
| Craig W. A. Noble <sup>(c)</sup> (48)<br>Toronto, Ontario, Canada       | Managing Partner and<br>Chief Executive Officer of<br>Alternative Investments<br>Director              | N/A                | Managing Partner and Chief<br>Executive Officer of<br>Alternative Investments  |
| Lori A. Pearson <sup>(c)</sup> (60)<br>Toronto, Ontario, Canada         | Director   | No                 | Managing Partner and Chief<br>Operating Officer  |
| Samuel J. B. Pollock (56)<br>Toronto, Ontario, Canada                   | Managing Partner and<br>Chief Executive Officer of<br>Infrastructure<br>Director                       | No                 | Managing Partner and Chief<br>Executive Officer of<br>Infrastructure   |
| Connor D. Teskey <sup>(c)</sup> (34)<br>London, U.K.                    | Managing Partner and<br>President and<br>Chief Executive Officer<br>of Renewable Power &<br>Transition | N/A                | Managing Partner and Chief<br>Executive Officer of<br>Renewable Power &<br>Transition  |

(a) The business address of each of Mr. Flatt and Mr. Teskey is One Canada Square, Level 25 Canary Wharf, London U.K. E14 5AA. The business address of each of Ms. Gilbert and Mr. Kingston is Brookfield Place, 250 Vesey Street, 15th Floor, New York, NY 10281. The business address of each of Mr. Beber, Mr. Carney, Mr. Manios, Mr. Madon, Mr. Noble, Ms. Pearson and Mr. Pollock is Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3. The business address of Mr. Coutu is Brookfield Place, Suite 1210, 225 - 6th Ave. S.W., Calgary, Alberta T2P 1N2. The business address of Mr. Johnson is 2800 Sand Hill Road, Suite 101, Melo Park, CA 94025.

(b) Current principal occupation is with the Corporation, unless otherwise noted. See “Directors and Executive Officers” in Appendix E to this Circular for more information on each director and executive officer.

(c) Has agreed to serve and will be appointed on or prior to completion of the Arrangement and the Special Distribution.

- (d) Expected to serve as a member of the Audit Committee.
- (e) Expected to serve as a member of the Governance, Nominating and Compensation Committee.
- (f) Mr. Manios served as Chief Strategy Officer of Brookfield Infrastructure and Chief Investment Officer of Brookfield Reinsurance until August 2022.

Upon completion of the Arrangement and the Special Distribution, the Manager's directors and executive officers collectively are expected to own, or control or direct, directly or indirectly, approximately 8.2% of the Manager's issued and outstanding Class A Shares. See Appendix E "Information Concerning the Manager Post-Arrangement".

### **Description of Share Capital of the Manager**

Following completion of the Arrangement, the Manager's authorized share capital will consist of: (i) an unlimited number of preference shares designated as Class A Preference Shares, issuable in series; (ii) an unlimited number of Class A Shares; and (iii) 21,280 Class B Shares. Immediately following completion of the Arrangement and the Special Distribution, approximately 400 million Class A Shares, 21,280 Class B Shares and no Class A Preference Shares are expected to be issued and outstanding.

Prior to the Arrangement, the Manager's authorized share capital included an unlimited number of Manager Special Limited Voting Shares. The Manager Special Limited Voting Shares will be transitory in that they will be issued but then converted into Class A Shares as part of the Arrangement. Immediately following completion of the Arrangement, the Manager Special Limited Voting Shares will be removed from the Manager's authorized share capital.

The following is a summary of certain provisions attaching to or affecting the Class A Preference Shares, Class A Shares, Class B Shares and Manager Special Limited Voting Shares. This description is in all respects subject to and qualified in its entirety by applicable law and the provisions of the Articles.

#### ***Class A Preference Shares***

##### *Series*

The Class A Preference Shares may be issued from time to time in one or more series. The Board will fix the number of shares in each series and the provisions attached to each series before issue.

##### *Priority*

The Class A Preference Shares rank senior to the Class A Shares, the Class B Shares and other shares ranking junior to the Class A Preference Shares with respect to priority in the payment of dividends and in the distribution of assets in the event of the liquidation, dissolution or winding up of the Manager, whether voluntary or involuntary, or in the event of any other distribution of assets of the Manager among its shareholders for the purpose of winding up its affairs. Each series of Class A Preference Shares ranks on a parity with every other series of Class A Preference Shares with respect to priority in the payment of dividends and in the distribution of assets in the event of the liquidation, dissolution or winding up of the Manager, whether voluntary or involuntary, or in the event of any other distribution of assets of the Manager among its shareholders for the purpose of winding up its affairs.

##### *Shareholder Approvals*

The Manager shall not delete or vary any preference, right, condition, restriction, limitation or prohibition attaching to the Class A Preference Shares as a class or create preference shares ranking in priority to or on parity with the Class A Preference Shares except by special resolution passed by at least 66 2/3% of the votes cast at a meeting of the holders of the Class A Preference Shares duly called for that purpose, in accordance with the provisions of the Articles. Each holder of Class A Preference Shares entitled to vote at a class meeting of holders of Class A Preference Shares, or at a joint meeting of the holders of two or more series of Class A Preference Shares, has one vote in respect of each C\$25.00 of the issue price of each Class A Preference Share held by such holder.

#### ***Class A Shares and Class B Shares***

The attributes of the Class A Shares and the Class B Shares are substantially equivalent, except for the differing voting rights attached to the two classes of shares.

##### *Priority*

Subject to the prior rights of the holders of the Class A Preference Shares and any other senior-ranking shares outstanding from time to time, holders of Class A Shares and Class B Shares rank on a parity with each other with respect to the payment of dividends (if, as and

when declared by the Board) and the return of capital on the liquidation, dissolution or winding up of the Manager or any other distribution of the assets of the Manager among its shareholders for the purpose of winding up its affairs.

### *Voting Rights*

Except as set out below under “Information Concerning the Manager Post-Arrangement – Share Capital – Class A Shares and Class B Shares – Election of Directors”, each holder of Class A Shares and Class B Shares is entitled to notice of, and to attend and vote at, all meetings of the Manager’s shareholders, other than meetings at which holders of only a specified class or series may vote, and shall be entitled to cast one vote per share. Subject to applicable law and in addition to any other required shareholder approvals, all matters to be approved by shareholders (other than the election of directors), must be approved: by a majority or, in the case of matters that require approval by a special resolution of shareholders, at least 66 2/3%, of the votes cast by holders of Class A Shares who vote in respect of the resolution or special resolution, as the case may be; and by a majority or, in the case of matters that require approval by a special resolution of shareholders, at least 66 2/3%, of the votes cast by holders of Class B Shares who vote in respect of the resolution or special resolution, as the case may be. On any matters for the Manager that require shareholder approval, approval must be obtained from the holders of the Class A Shares and the holder of Class B Shares, in each case voting separately as a class. In the event that holders of Class A Shares vote for a resolution and the holder of Class B Shares votes against, or vice versa, such resolution would not receive the requisite approval and would therefore not be passed.

### *Election of Directors*

In the election of directors, holders of Class A Shares are entitled to elect one-half of the Board and holders of Class B Shares are entitled to elect the other one-half of the Board.

The Articles provide that each holder of shares of a class or series of shares of the Manager entitled to vote in an election of directors has the right to cast a number of votes equal to the number of votes attached to the shares held by the holder multiplied by the number of directors to be elected by the holder and the holders of shares of the classes or series of shares entitled to vote with the holder in the election of directors. A holder may cast all such votes in favour of one candidate or distribute such votes among its candidates in any manner the holder sees fit. Where a holder has voted for more than one candidate without specifying the distribution of votes among such candidates, the holder shall be deemed to have divided the holder’s votes equally among the candidates for whom the holder voted.

The Articles provide that decisions of the directors are to be decided by a majority of votes and do not contain processes or procedures, such as a casting vote, to break a decision-making deadlock at the Board.

### *Other Provisions*

Immediately following the completion of the Arrangement, the Manager, the BAM Partnership and Computershare Trust Company of Canada will enter into the 2022 Trust Agreement. The 2022 Trust Agreement provides, among other things, that the BAM Partnership will not sell any Class B Shares, directly or indirectly, pursuant to a takeover bid at a price per share in excess of 115% of the market price of the Class A Shares or as part of a transaction involving purchases made from more than five persons or companies in the aggregate, unless a concurrent offer is made to all holders of Class A Shares. The 2022 Trust Agreement will also provide that the concurrent offer must be: (i) for the same percentage of Class A Shares as the percentage of Class B Shares offered to be purchased from the BAM Partnership; (ii) at a price per share at least as high as the highest price per share paid pursuant to the takeover bid for the Class B Shares; and (iii) on the same terms in all material respects as the offer for the Class B Shares.

These provisions in the 2022 Trust Agreement will also apply to any transaction that would be deemed an indirect offer for the Class B Shares under applicable takeover bid legislation in Canada. Additionally, the BAM Partnership, will agree to prevent any person or company from carrying out a direct or indirect sale of Class B Shares in contravention of the 2022 Trust Agreement. See Appendix E “Information Concerning the Manager Post-Arrangement” for further information.

### *Manager Special Limited Voting Shares*

Prior to the Arrangement, the Manager’s authorized share capital includes an unlimited number of Manager Special Limited Voting Shares. The Manager Special Limited Voting Shares will be transitory in that they will be issued but then converted into Class A Shares as part of the Arrangement. In connection with the Arrangement, each holder of Corporation Class A Shares will be asked to complete a letter of transmittal and election form in which they will indicate whether they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder. For Canadian federal income tax purposes, all holders of Corporation Class A Shares will generally be entitled to rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares pursuant to the Arrangement, but Tax-Exempt Shareholders and Non-Resident Shareholders will not benefit from such treatment (in the case of a Non-

Resident Shareholder, on the basis that the Butterfly Class A Shares are not taxable Canadian property, as discussed in “Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property”). Accordingly, an Electing Holder that provides confirmation in the letter of transmittal and election form that they are (i) a Tax-Exempt Shareholder or (ii) a Non-Resident Shareholder will not be entitled to the rollover treatment with respect to the transfer of Butterfly Class A Shares to the Manager for shares of the Manager pursuant to the Arrangement and will be considered to have acquired their shares of the Manager at a cost equal to fair market value and the Manager will acquire the Electing Holder’s Butterfly Class A Shares at a cost equal to fair market value. In order to achieve this result, as a step in the Plan of Arrangement, the Electing Holders will receive Manager Special Limited Voting Shares that will subsequently be converted into Class A Shares on a one-for-one basis pursuant to the Arrangement. See “The Arrangement – Letters of Transmittal – Corporation Class A Shareholders”.

Immediately following completion of the Arrangement, the Manager Special Limited Voting Shares will be removed from the Manager’s authorized share capital. The following are the attributes of the Manager Special Limited Voting Shares.

#### *Priority*

The Manager Special Limited Voting Shares will rank on parity with the Class A Shares and the Class B Shares and after the Class A Preference Shares (none of which will be outstanding on closing of the Arrangement) with respect to the payment of dividends and the return of capital on the liquidation, dissolution or winding-up of the Manager.

#### *Voting*

Each holder of Manager Special Limited Voting Shares shall be entitled to notice of and to attend all meetings of shareholders of the Company (except meetings at which only holders of another specified class or series of shares are entitled to vote) and shall be entitled to cast at any such meeting one vote per share, provided that such holders will vote with holders of Class A Shares.

#### *Conversion*

The Manager Special Limited Voting Shares will be convertible into Class A Shares on a one-for-one basis at any time and from time to time. The Manager Special Limited Voting Shares will be converted into Class A Shares as a step in the Plan of Arrangement. See “The Arrangement – Plan of Arrangement”.

#### **Dividend Policy**

The Manager intends to pay dividends to shareholders on a quarterly basis equal to approximately 90% of its Distributable Earnings in the preceding quarter. Our asset management business intends to pay dividends to the Manager and the Corporation on a quarterly basis sufficient to ensure that the Manager can pay its intended dividend. Dividends will be variable and will change in line with the growth of Distributable Earnings. The Manager intends to retain 10% or less of its Distributable Earnings each quarter to support organic or inorganic growth initiatives or to opportunistically repurchase Class A Shares.

Any determination to pay dividends in the future will be at the discretion of the Board (and the board of our asset management business) and will depend on many factors, including, among others, the Manager’s (and our asset management business’) financial condition, current and anticipated cash requirements, contractual restrictions and financing agreement covenants, solvency tests imposed by applicable corporate law and other factors.

See Appendix E “Information Concerning the Manager Post-Arrangement – Dividend Policy” for further information.

#### **Listing and Trading of Class A Shares**

There is currently no market for the Class A Shares. The TSX has conditionally approved the Manager’s listing application to list the Class A Shares on the TSX under the symbol “BAM”, and the Manager has also applied to list the Class A Shares on the NYSE under the symbol “BAM”. In connection with the Arrangement, it is expected that trading in the Class A Shares will commence on an “if, as and when issued” basis on the NYSE under the symbol “BAM.WI” and on the TSX under the symbol “NBAM” on a date prior to the Distribution Date, which will be announced by the Corporation in a press release. After the Arrangement, the Class A Shares are expected to commence trading on the NYSE and the TSX under the symbol “BAM” and the Corporation Class A Shares are expected to commence trading on the NYSE and the TSX under the symbol “BN”. The listing of the Class A Shares on the NYSE is subject to the Manager fulfilling all the requirements of the NYSE. The listing of the Class A Shares on the TSX is subject to the Manager fulfilling all the requirements of the TSX, including distribution of these securities to a minimum number of public shareholders. The NYSE has not conditionally approved the Manager’s listing application and there is no assurance that the NYSE will approve the listing application.

## **Board Committees**

The Manager will have the following two standing Committees of the Board, which will assist in the effective functioning of the Board and help ensure that the views of independent directors are effectively represented:

- Audit Committee; and
- Governance, Nominating and Compensation Committee.

The responsibilities of these Committees will be set out in written charters, which will be reviewed and approved annually by the Board. It is the Board's policy that all Committees must consist entirely of independent directors. Special committees may be formed from time to time to review particular matters or transactions. While the Board retains overall responsibility for corporate governance matters, each standing Committee has specific responsibilities for certain aspects of corporate governance in addition to its other responsibilities, as described below. See Appendix E "Information Concerning the Manager Post-Arrangement" under "Governance" for further information.

## **Auditors**

Deloitte LLP is the auditor of the Manager and our asset management business. Deloitte LLP is independent with respect to Brookfield Asset Management ULC and the Manager within the meaning of the U.S. Securities Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) and within the meaning of the rules of professional conduct of the Chartered Professional Accountants of Ontario. The offices of Deloitte LLP are located at 8 Adelaide Street West, Toronto, Ontario M5H 0A9.

## **Additional Information**

See Appendix E "Information Concerning the Manager Post-Arrangement" for further information concerning the Manager after giving effect to the Arrangement.



## OTHER MATTERS TO BE ACTED UPON

### Manager MSOP

#### *Manager MSOP Resolution*

At the Meeting, Corporation Class A Shareholders and the Corporation Class B Shareholder will be asked to consider and, if deemed appropriate, approve the Manager MSOP Resolution to authorize and approve the Manager MSOP. See Appendix I “Manager MSOP Resolution” for the full text of the Manager MSOP Resolution.

In order for the Manager MSOP Resolution to be passed, it must be approved by a majority of the votes cast by Corporation Class A Shareholders and the Corporation Class B Shareholder, each voting separately as a class, who vote in person or by proxy at the Meeting. **The Corporation Board of Directors unanimously recommends that Corporation Class A Shareholders and the Corporation Class B Shareholder vote FOR the Manager MSOP Resolution.**

Approval of the Manager MSOP by Corporation Class A Shareholders and the Corporation Class B Shareholder is required by the TSX and has been made a condition precedent to completion of the Arrangement to allow the Manager Options to be granted in connection with the Arrangement. See “The Arrangement – Treatment of Corporation Long-Term Share Ownership Awards – Treatment of Outstanding Corporation Options”.

**The management nominees designated on the form of proxy intend to cast the votes to which the shares represented by such proxy are entitled in favour of the Manager MSOP Resolution, unless the Shareholder has specified on the form of proxy that the shares represented by such proxy are to be voted against the Manager MSOP Resolution.**

#### *Purpose of the Manager MSOP*

The Manager’s use of Manager Options is an important component of its long-term incentive compensation arrangements for executives. This practice achieves alignment between executives and shareholder interests and assists in attracting and retaining qualified and motivated senior executives and employees.

#### *Manager MSOP Shares Reserved*

Assuming completion of the Arrangement, there will be approximately 11,261,342 Manager Options outstanding under the Manager MSOP, representing approximately 2.7% of the estimated total number of Class A Shares outstanding immediately following completion of the Arrangement and the Special Distribution. Assuming approval by Shareholders at the Meeting of the Manager MSOP Resolution, there will be approximately an additional 6,238,658 Manager Options (other than Manager Options issued in connection with the Arrangement) available for grant, representing approximately 1.5% of the estimated total number of Class A Shares outstanding immediately following completion of the Arrangement and the Special Distribution. In aggregate, there will be a maximum of 17,500,000 Class A Shares reserved for issuance under the Manager MSOP, representing approximately 4.2% of the estimated total number of Class A Shares outstanding immediately following completion of the Arrangement and the Special Distribution.

#### *Summary of the Manager MSOP*

The Manager MSOP will have substantially similar terms as the Corporation MSOPs. The following is a summary of the principal terms of the Manager MSOP.

Except with respect to the Manager Options issued in connection with the Arrangement, the Board of Directors establishes the exercise price of each Manager Option at the time it is granted, which may not be less than the volume-weighted average price of a Class A Share on the NYSE for the five trading days preceding the effective grant date. If Manager Options are approved during a blackout period, the effective grant date may not be less than six business days after the blackout ends.

Employees, officers and consultants of the Manager and its affiliates and others designated by the Board of Directors are eligible to participate in the Manager MSOP. Non-employee directors are not eligible to participate in the Manager MSOP. The number of Class A Shares issuable to insiders at any time, or issued in any one year to insiders, under any of the Manager’s security-based compensation arrangements cannot exceed in either case 10% of the issued and outstanding Class A Shares; and no more than 5% of the issued and outstanding Class A Shares may be issued under these arrangements to any one person. Except with respect to the Manager Options issued in connection with the Arrangement, the Board of Directors determines the vesting period for each Manager Option grant, which is normally 20% per year over five years commencing the first year after the grant. Except with respect to the Manager Options issued in connection with the Arrangement, the Board of Directors also sets the expiry period for each Manager Option grant, which may not exceed 10 years, except where the expiry date falls during or shortly after a blackout period, in which case the expiry date is 10 days after the blackout period ends.

The Manager MSOP sets out provisions regarding the exercise and cancellation of Manager Options following a change in the employment status of a plan participant. In general, all vested Manager Options must be exercised by, and all unvested Manager Options are cancelled on, a participant's termination date, except as follows: in the event of termination by the Manager for reasons other than cause or due to a continuous leave of absence as a result of a disability, vested Manager Options must be exercised within 60 days following the termination date; in the event of retirement, vested Manager Options continue to be exercisable until the applicable expiry date; and in the event of death, all granted Manager Options continue to vest and be exercisable for six months following death. No incremental entitlements are triggered by a change in control of the Manager under the Manager MSOP.

The Manager MSOP permits participants to exercise vested Manager Options in exchange for a number of Class A Shares equivalent in value to (i) the aggregate fair market value of the Class A Shares underlying the Manager Options on the exercise date over the aggregate exercise price of the Manager Options, less (ii) applicable withholding taxes (only to the extent such taxes have not otherwise been satisfied by the participant). This provides for a reduction in shareholder dilution upon the exercise of Manager Options using this feature.

The Manager MSOP also provides that each person that is an officer, employee or consultant of the Corporation or any of its affiliates shall, for so long as such person remains an officer, employee or consultant of the Corporation or any its affiliates, be permitted to hold and exercise his or her Manager Options issued in accordance with their terms as though such person was an officer, employee or consultant, as applicable, of the Manager or any of its affiliates.

#### *Procedure for Amending Manager MSOP*

The Manager MSOP contains an amending provision setting out the types of amendments which can be approved by the Board of Directors without shareholder approval and those which require shareholder approval. Shareholder approval is required for any amendment that increases the number of shares issuable under the Manager MSOP, that lengthens the period of time after a blackout period during which Manager Options may be exercised, results in the exercise price being lower than fair market value of a Class A Share at the date of grant, reduces the exercise price or any cancellation and reissuance of a Manager Option which would be considered a repricing under TSX rules, expands insider participation, extends the term of a Manager Option beyond its expiry date or other amendments required by law to be approved by shareholders. The Manager MSOP also requires shareholder approval for any amendment which would permit Manager Options to be transferable or assignable other than for normal estate planning purposes, any amendment to the amendment provisions, any amendment expanding the categories of eligible participants which may permit the introduction or reintroduction of non-employee directors on a discretionary basis and any amendment to remove or exceed the insider participation limit. Shareholder approval is not required for any amendment to the Manager MSOP or any Manager Option that is of a housekeeping or administrative nature, that is necessary to comply with applicable laws or to qualify for favourable tax treatment, that is to the vesting, termination or early termination provisions (provided that the amendment does not entail an extension beyond the expiry period of the Manager Options), that adds or modifies a cashless exercise feature that provides for a full deduction of the number of Class A Shares from the Manager MSOP reserve, and to suspend or terminate the Manager MSOP.

#### *Other Features of the Manager MSOP*

The Manager does not provide any financial assistance to plan participants to facilitate the purchase of Class A Shares issued pursuant to the exercise of Manager Options under the Manager MSOP. Manager Options granted under the Manager MSOP may be assigned by the plan participant to (i) his or her spouse, descendants or any other immediate family member; or (ii) a trust, the beneficiaries of which are one or more of the plan participant and the participant's spouse, descendants or immediate family members; or (iii) a corporation or limited liability company controlled by the plan participant or by one or more of the participant and the participant's spouse, and/or the immediate family members, the shares or interests of which are held directly or indirectly by the plan participant, participant's spouse and/or immediate family members; or (iv) such other transferees for estate planning purposes as may be permitted by the Board of Directors in its discretion.

The Board of Directors, on the recommendation of the Governance, Nominating and Compensation Committee, approves all Manager Option awards. The Governance, Nominating and Compensation Committee recommends the long-term incentive award for the CEO. All other Manager Option awards are recommended by the CEO to the Governance, Nominating and Compensation Committee.

### **Manager NQMSOP**

#### ***Manager NQMSOP Resolution***

At the Meeting, Corporation Class A Shareholders and the Corporation Class B Shareholder will be asked to consider and, if deemed appropriate, approve the Manager NQMSOP Resolution to authorize and approve the Manager NQMSOP. See Appendix J "Manager NQMSOP Resolution" for the full text of the Manager NQMSOP Resolution.

In order for the Manager NQMSOP Resolution to be passed, it must be approved by a majority of the votes cast by Corporation Class A Shareholders and the Corporation Class B Shareholder, each voting separately as a class, who vote in person or by proxy at the Meeting. **The Corporation Board of Directors unanimously recommends that Corporation Class A Shareholders and the Corporation Class B Shareholder vote FOR the Manager NQMSOP Resolution.**

Approval of the Manager NQMSOP by Corporation Class A Shareholders and the Corporation Class B Shareholder is required by the TSX.

**The management nominees designated on the form of proxy intend to cast the votes to which the shares represented by such proxy are entitled in favour of the Manager NQMSOP Resolution, unless the Shareholder has specified on the form of proxy that the shares represented by such proxy are to be voted against the Manager NQMSOP Resolution.**

#### *Purpose of the Manager NQMSOP*

The Manager's use of Manager NQ Options is an important component of its long-term incentive compensation arrangements for executives. This practice achieves alignment between executives and shareholder interests and assists in attracting and retaining qualified and motivated senior executives and employees.

#### *Manager NQMSOP Shares Reserved*

Assuming approval by Shareholders at the Meeting of the Manager NQMSOP Resolution, there will be a maximum of 12,500,000 Class A Shares reserved for issuance under the Manager NQMSOP, representing approximately 3.0% of the estimated total number of Class A Shares outstanding immediately following completion of the Arrangement and the Special Distribution. No Manager NQ Options are expected to be outstanding under the Manager NQMSOP upon completion of the Arrangement.

#### *Summary of the Manager NQMSOP*

The Manager NQMSOP will have substantially similar terms as the Corporation MSOPs except that participants will only be able to exercise vested Manager NQ Options in exchange for a number of Class A Shares equivalent in value to (i) the aggregate fair market value of the Class A Shares underlying the Manager NQ Options on the exercise date over the aggregate exercise price of the Manager NQ Options, less (ii) applicable withholding taxes (only to the extent such taxes have not otherwise been satisfied by the participant). This provides for a reduction in shareholder dilution upon the exercise of Manager NQ Options in contrast to traditional stock options. The following is a summary of the principal terms of the Manager NQMSOP.

The Board of Directors establishes the exercise price of each Manager NQ Option at the time it is granted, which may not be less than the volume-weighted average price of a Class A Share on the NYSE for the five trading days preceding the effective grant date. If Manager NQ Options are approved during a blackout period, the effective grant date may not be less than six business days after the blackout ends.

Employees, officers and consultants of the Manager and its affiliates and others designated by the Board of Directors are eligible to participate in the Manager NQMSOP. Non-employee directors are not eligible to participate in the Manager NQMSOP. The number of Class A Shares issuable to insiders at any time, or issued in any one year to insiders, under any of the Manager's security-based compensation arrangements cannot exceed in either case 10% of the issued and outstanding Class A Shares; and no more than 5% of the issued and outstanding Class A Shares may be issued under these arrangements to any one person. The Board of Directors determines the vesting period for each Manager NQ Option grant, which is normally 20% per year over five years commencing the first year after the grant. The Board of Directors also sets the expiry period for each Manager NQ Option grant, which may not exceed 10 years, except where the expiry date falls during or shortly after a blackout period, in which case the expiry date is 10 days after the blackout period ends.

The Manager NQMSOP sets out provisions regarding the exercise and cancellation of Manager NQ Options following a change in the employment status of a plan participant. In general, all vested Manager NQ Options must be exercised by, and all unvested Manager NQ Options are cancelled on, a participant's termination date, except as follows: in the event of termination by the Manager for reasons other than cause or due to a continuous leave of absence as a result of a disability, vested Manager NQ Options must be exercised within 60 days following the termination date; in the event of retirement, vested Manager NQ Options continue to be exercisable until the applicable expiry date; and in the event of death, all granted Manager NQ Options continue to vest and be exercisable for six months following death. No incremental entitlements are triggered by a change in control of the Manager under the Manager NQMSOP.

The Manager NQMSOP also provides that each person that is an officer, employee or consultant of the Corporation or any of its affiliates shall, for so long as such person remains an officer, employee or consultant of the Corporation or any its affiliates, be permitted to hold and exercise his or her Manager NQ Options in accordance with their terms as though such person was an officer, employee or consultant, as applicable, of the Manager or any of its affiliates.

### *Procedure for Amending Manager NQMSOP*

The Manager NQMSOP contains an amending provision setting out the types of amendments which can be approved by the Board of Directors without shareholder approval and those which require shareholder approval. Shareholder approval is required for any amendment that increases the number of shares issuable under the Manager NQMSOP, that lengthens the period of time after a blackout period during which Manager NQ Options may be exercised, results in the exercise price being lower than fair market value of a Class A Share at the date of grant, reduces the exercise price or any cancellation and reissuance of a Manager NQ Option which would be considered a repricing under TSX rules, expands insider participation, extends the term of a Manager NQ Option beyond its expiry date or other amendments required by law to be approved by shareholders. The Manager NQMSOP also requires shareholder approval for any amendment which would permit Manager NQ Options to be transferable or assignable other than for normal estate planning purposes, any amendment to the amendment provisions, any amendment expanding the categories of eligible participants which may permit the introduction or reintroduction of non-employee directors on a discretionary basis and any amendment to remove or exceed the insider participation limit. Shareholder approval is not required for any amendment to the Manager NQMSOP or any Manager NQ Option that is of a housekeeping or administrative nature, that is necessary to comply with applicable laws or to qualify for favourable tax treatment, that is to the vesting, termination or early termination provisions (provided that the amendment does not entail an extension beyond the expiry period of the Manager NQ Options), that adds or modifies a cashless exercise feature that provides for a full deduction of the number of Class A Shares from the Manager NQMSOP reserve, and to suspend or terminate the Manager NQMSOP.

### *Other Features of the Manager NQMSOP*

The Manager does not provide any financial assistance to plan participants to facilitate the purchase of Class A Shares issued pursuant to the exercise of Manager NQ Options under the Manager NQMSOP. Manager NQ Options granted under the Manager NQMSOP may be assigned by the plan participant to (i) his or her spouse, descendants or any other immediate family member; or (ii) a trust, the beneficiaries of which are one or more of the plan participant and the participant's spouse, descendants or immediate family members; or (iii) a corporation or limited liability company controlled by the plan participant or by one or more of the participant and the participant's spouse, and/or the immediate family members, the shares or interests of which are held directly or indirectly by the plan participant, participant's spouse and/or immediate family members; or (iv) such other transferees for estate planning purposes as may be permitted by the Board of Directors in its discretion.

The Board of Directors, on the recommendation of the Governance, Nominating and Compensation Committee, approves all Manager NQ Option awards. The Governance, Nominating and Compensation Committee recommends the long-term incentive award for the CEO. All other Manager NQ Option awards are recommended by the CEO to the Governance, Nominating and Compensation Committee.

## **Manager Escrowed Stock Plan**

### *Manager Escrowed Stock Plan Resolution*

At the Meeting, Corporation Class A Shareholders and the Corporation Class B Shareholder will be asked to consider and, if deemed appropriate, approve the Manager Escrowed Stock Plan Resolution to authorize and approve the Manager Escrowed Stock Plan. See Appendix K "Manager Escrowed Stock Plan Resolution" for the full text of the Manager Escrowed Stock Plan Resolution.

In order for the Manager Escrowed Stock Plan Resolution to be passed, it must be approved by a majority of the votes cast by Corporation Class A Shareholders and the Corporation Class B Shareholder, each voting separately as a class, who vote in person or by proxy at the Meeting. **The Corporation Board of Directors unanimously recommends that Corporation Class A Shareholders and the Corporation Class B Shareholder vote FOR the Manager Escrowed Stock Plan Resolution.**

Approval of the Manager Escrowed Stock Plan by Corporation Class A Shareholders and the Corporation Class B Shareholder is required by the TSX and has been made a condition precedent to completion of the Arrangement to allow the Manager Escrowed Shares to be granted in connection with the Arrangement. See "The Arrangement – Treatment of Corporation Long-Term Share Ownership Awards – Treatment of Corporation Escrowed Shares".

**The management nominees designated on the form of proxy intend to cast the votes to which the shares represented by such proxy are entitled in favour of the Manager Escrowed Stock Plan Resolution, unless the Shareholder has specified on the form of proxy that the shares represented by such proxy are to be voted against the Manager Escrowed Stock Plan Resolution.**

### *Purpose of the Manager Escrowed Stock Plan*

The Manager Escrowed Stock Plan is intended to incent and retain designated executives or other persons designated by the Board of Directors for an extended period and to further align their interests with those of other shareholders in a manner that is less dilutive than alternative long term ownership plans such as option plans.

### ***Manager Escrowed Shares Reserved***

A maximum of 11,000,000 Class A Shares may be issued under the Manager Escrowed Stock Plan, representing approximately 2.7% of the estimated total number of Class A Shares outstanding immediately following completion of the Arrangement and the Special Distribution. When Class A Shares are issued in exchange for Manager Escrowed Shares, the number of Class A Shares remaining for future issuance under the Manager Escrowed Stock Plan will be reduced. On the wind-up or merger of a Manager Escrowed Company, as described below, the number of Class A Shares held by a Manager Escrowed Company that are cancelled in respect of Class A Shares previously issued by the Manager in exchange for Manager Escrowed Shares will be added back to the number of Class A Shares available for future issuance under the Manager Escrowed Stock Plan. The Manager Escrowed Stock Plan also provides that when Class A Shares are issued in exchange for Manager Escrowed Shares and immediately thereafter the Manager Escrowed Company is wound up or merged into the Manager and the Class A Shares held by it are cancelled, the number of Class A Shares remaining for future issuance under the Manager Escrowed Stock Plan will not be reduced.

### ***Summary of the Manager Escrowed Stock Plan***

The Manager Escrowed Stock Plan will have substantially similar terms as the Corporation Escrowed Stock Plan. The following is a summary of the principal terms of the Manager Escrowed Stock Plan.

The Manager Escrowed Stock Plan governs the award of Manager Escrowed Shares of a Manager Escrowed Company to executives or other individuals designated by the Board of Directors. Each Manager Escrowed Company is capitalized with common shares and preferred shares issued to the Manager for cash proceeds. Except for Class A Shares acquired by the Manager Escrowed Companies in connection with the Arrangement, each Manager Escrowed Company uses its cash resources to directly or indirectly purchase Class A Shares of the Manager in the open market. Dividends paid to each Manager Escrowed Company on the Class A Shares acquired by the Manager Escrowed Company will be used to pay dividends on the preferred shares which are held by the Manager and on certain Manager Escrowed Shares held by participants who contributed the underlying Class A Shares to a Manager Escrowed Company in connection with the Arrangement. The Class A Shares acquired by a Manager Escrowed Company will not be voted.

Except as otherwise determined by the Board of Directors, 20% of Manager Escrowed Shares will vest on the first anniversary of the granting of such shares, with an additional 20% vesting on each subsequent anniversary, up to and including the fifth anniversary of the grant of the Manager Escrowed Shares.

On date(s) determined by the holders of the Manager Escrowed Shares that are between five years (or in the case of U.S. and Brazil participants, one year) and 10 years after the initial grant, the vested Manager Escrowed Shares will be acquired by the Manager in exchange for the issuance of Class A Shares from treasury, where the value of the Class A Shares being issued is equal to the value of the Manager Escrowed Shares being acquired. The value of the Manager Escrowed Shares will be equal to the increase in value of the Class A Shares held by the Manager Escrowed Company since the grant date of the Manager Escrowed Shares, based on the volume-weighted average price of a Class A Share on the NYSE on the date of the exchange. Participants are not permitted to exchange Escrowed Shares during a blackout period, except with the consent of the Board of Directors. Once all participants of a Manager Escrowed Company have elected to exchange their Manager Escrowed Shares, the Manager Escrowed Company will be wound up or merged into the Manager and the Manager will cancel at least that number of Class A Shares held by one or more Manager Escrowed Companies that is equivalent to the number of Class A Shares that have been issued to holders of the Manager Escrowed Shares of the Manager Escrowed Company on exchanges.

Eligibility for participation in the Manager Escrowed Stock Plan is restricted to designated executives of the Manager and its affiliates or any other persons designated by the Board of Directors. The number of Manager Escrowed Shares to be granted to each participant is determined at the discretion of the Board of Directors, on the recommendation of the Governance, Nominating and Compensation Committee. The Governance, Nominating and Compensation Committee recommends the award of Manager Escrowed Shares for the CEO. All other awards of Manager Escrowed Shares are recommended by the CEO to the Governance, Nominating and Compensation Committee. The number of Class A Shares issuable to insiders at any time, or issued in any one year to insiders, under any of the Manager's security-based compensation arrangements cannot exceed in either case 10% of the issued and outstanding Class A Shares; and no more than 5% of the issued and outstanding Class A Shares may be issued under these arrangements to any one person. Aside from transfers to the Manager in the case of termination of employment or for personal tax planning purposes, transfers of Manager Escrowed Shares are not permitted. No incremental entitlements are triggered by a change in control of the Manager under the Manager Escrowed Stock Plan.

The Manager Escrowed Stock Plan sets out provisions regarding the exchange and forfeiture of Manager Escrowed Shares following a change in the employment status of a plan participant. In general, all vested Manager Escrowed Shares are exchangeable (subject to the hold period), and all unvested Manager Escrowed Shares are forfeited on, a participant's termination date, except as follows: in the event of termination by the Manager for cause all vested and unvested Manager Escrowed Shares are forfeited.

The Manager Escrowed Stock Plan also provides that each person that is an officer, employee or other service provider of the Corporation or any of its affiliates shall, for so long as such person remains an officer, employee or service provider of the Corporation or any its affiliates, be permitted to hold and exercise his or her Manager Escrowed Shares in accordance with their terms as though such person was an officer or employee, as applicable, of the Manager or any of its affiliates.

*Procedure for Amending the Manager Escrowed Stock Plan*

The Manager Escrowed Stock Plan contains an amending provision setting out the types of amendments which can be approved by the Board of Directors without shareholder approval and those which require shareholder approval. Shareholder approval is required for any amendment that increases the number of Class A Shares issuable under the Manager Escrowed Stock Plan, expands insider participation, any amendment to the amendment provisions or other amendments required by law to be approved by shareholders. Shareholder approval is not required for any amendment to the Manager Escrowed Stock Plan that is of a housekeeping or administrative nature, that is necessary to comply with applicable laws or to qualify for favourable tax treatment, that is to vesting provisions, that is to the termination or early termination provisions (provided that the amendment does not entail an extension beyond the tenth anniversary of the award date for any particular Manager Escrowed Company), and to suspend or terminate the Manager Escrowed Stock Plan.

## CERTAIN CANADIAN FEDERAL INCOME TAX CONSIDERATIONS

In the opinion of Torys LLP, the following is, as of the date hereof, a summary of the principal Canadian federal income tax considerations under the Tax Act in respect of the Arrangement generally applicable to a beneficial owner of Corporation Affected Preference Shares, Corporation Class A Shares or Corporation Class B Shares, as applicable, who, for purposes of the Tax Act, and at all relevant times: (1) holds their shares of the Corporation, and will hold any shares of the Corporation or the Manager received pursuant to the Arrangement, as capital property, (2) deals at arm's length with each of the Corporation and the Manager, and (3) is not affiliated with the Corporation or the Manager (a "**Holder**"). Generally, any shares of the Corporation and the Manager received pursuant to the Arrangement will be capital property to a Holder provided the Holder does not hold such shares in the course of carrying on a business of buying and selling securities and has not acquired such shares in one or more transactions considered to be an adventure or concern in the nature of trade. Certain Resident Holders whose Corporation Affected Preference Shares, Corporation Class A Shares, Corporation Class B Shares, and any shares of the Corporation and the Manager received pursuant to the Arrangement, as applicable, might not otherwise qualify as capital property may be entitled to make an irrevocable election in accordance with subsection 39(4) of the Tax Act to have such shares, and any other "Canadian security" (as defined in the Tax Act) owned in the taxation year in which the election is made and all subsequent taxation years, deemed to be capital property. Resident Holders contemplating making such an election should consult their own tax advisors as such an election will affect the income tax treatment of other Canadian securities held.

This summary is not applicable to a Holder: (i) that is a "financial institution" (as defined in the Tax Act) for the purposes of the "mark-to-market" property rules; (ii) that is a "specified financial institution" (as defined in the Tax Act); (iii) who makes or has made a functional currency reporting election pursuant to section 261 of the Tax Act; (iv) an interest in which would be a "tax shelter investment" (as defined in the Tax Act) or who acquires any shares of the Corporation and the Manager received pursuant to the Arrangement as a "tax shelter investment" (and this summary assumes that no such persons hold such shares); (v) that has, directly or indirectly, a "significant interest" (as defined in subsection 34.2(1) of the Tax Act) in the Corporation or the Manager; (vi) if any affiliate of the Corporation or the Manager is, or becomes as part of a series of transactions that includes the acquisition of shares of the Corporation or the Manager, a "foreign affiliate" (for purposes of the Tax Act) of such Holder or of any corporation that does not deal at arm's length with such Holder for purposes of the Tax Act; (vii) that has entered or will enter into a "derivative forward agreement", as defined in the Tax Act, in respect of any shares of the Corporation and the Manager received pursuant to the Arrangement; (viii) that is exempt from tax under Part I of the Tax Act, or (ix) is considered to be a partnership for purposes of the Tax Act. This summary is also not applicable to a Resident Holder that identifies as a non-resident of Canada for Canadian federal income tax purposes in the letter of transmittal and election form. Any such Holders should consult their own tax advisors with respect to an investment in any shares of the Corporation and the Manager received pursuant to the Arrangement.

**In addition, this summary does not apply to a person holding Corporation Options, Corporation RSUs, Corporation DSUs or other conversion or exchange rights to acquire shares of the Corporation or to a Holder who received shares of the Corporation upon exercise of a Corporation Option or upon the exercise of any such conversion or exchange rights to acquire shares of the Corporation.**

This summary does not address the deductibility of interest on money borrowed to acquire the Corporation Affected Preference Shares, Corporation Class A Shares or Corporation Class B Shares, as applicable.

This summary is based on the current provisions of the Tax Act, the Tax Proposals and the current published administrative and assessing policies and practices of the CRA. This summary assumes that all Tax Proposals will be enacted in the form proposed but no assurance can be given that the Tax Proposals will be enacted in the form proposed or at all. This summary does not otherwise take into account or anticipate any changes in law, whether by judicial, administrative or legislative decision or action or changes in the CRA's administrative and assessing policies and practices, nor does it take into account provincial, territorial or foreign income tax legislation or considerations, which may differ significantly from those described herein.

**This summary is not exhaustive of all Canadian federal income tax considerations. Further, this summary is of a general nature only and is not intended to be, nor should it be considered to be, legal or tax advice to any particular Holder and no representation is made with respect to the income tax consequences to any particular Holder. Accordingly, Holders should consult their own tax advisors concerning the application and effect of the income and other taxes of any country, province, territory, state or local tax authority, having regard to their particular circumstances.**

### **Holders Resident in Canada**

The following portion of the summary is generally applicable to Holders of Corporation Affected Preference Shares, Corporation Class A Shares or Corporation Class B Shares, as applicable, who, for purposes of the Tax Act and at all relevant times are, or are deemed to be, resident in Canada ("**Resident Holders**").

***Resident Holders Who Hold Corporation Class A Shares or Corporation Class B Shares, As Applicable***

*Exchange of (i) Corporation Class A Shares for Corporation New Class A Shares and Butterfly Class A Shares or (ii) Corporation Class B Shares for Corporation New Class B Shares and Butterfly Class B Shares, as applicable*

As part of the Arrangement, Corporation Class A Shares and Corporation Class B Shares will be exchanged as follows:

- each Resident Holder who holds Corporation Class A Shares will, in exchange for each such share, receive one Corporation New Class A Share and the Transferred Multiple number of Butterfly Class A Shares; and
- each Resident Holder who holds Corporation Class B Shares will, in exchange for each such share, receive one Corporation New Class B Share and the Transferred Multiple number of Butterfly Class B Shares.

On such share exchange, a Resident Holder will be deemed to have disposed of all of their Corporation Class A Shares or Corporation Class B Shares, as applicable, for proceeds of disposition equal to the aggregate adjusted cost base of the shares received on such share exchange.

The aggregate adjusted cost base to the Resident Holder of the Corporation New Class A Shares, Butterfly Class A Shares, Corporation New Class B Shares and Butterfly Class B Shares, as applicable, received on the exchange will be determined by allocating the aggregate adjusted cost base of the Resident Holder's Corporation Class A Shares or Corporation Class B Shares, as applicable, immediately before such share exchange among the Resident Holder's Corporation New Class A Shares, Butterfly Class A Shares, Corporation New Class B Shares, and Butterfly Class B Shares, as applicable, on the basis of the proportion of the adjusted cost base equal to the Butterfly Proportion for the Butterfly Class A Shares or Butterfly Class B Shares, as applicable, and the remaining proportion of the adjusted cost base will be allocated to the Corporation New Class A Shares or Corporation New Class B Shares, as applicable. Accordingly, a Resident Holder will not realize a capital gain or a capital loss as a result of such share exchange. The Corporation intends to inform Resident Holders on the Corporation's website following the Arrangement as to the Corporation's estimate of the proportionate allocation; however, the Corporation's allocation will not be binding on the CRA or on any Resident Holder.

*Transfer of (i) Butterfly Class A Shares to the Manager for Class A Shares or (ii) Butterfly Class B Shares to the Manager for Class B Shares, as applicable*

As part of the Arrangement, the Butterfly Class A Shares and Butterfly Class B Shares, as applicable, will be transferred to the Manager as follows:

- each Resident Holder who holds Butterfly Class A Shares will transfer each such share to the Manager in consideration for the issuance to the Resident Holder of two Class A Shares; and
- each Resident Holder who holds Butterfly Class B Shares will transfer each such share to the Manager in consideration for the issuance to the Resident Holder of two Class B Shares.

Unless the Resident Holder includes any portion of the gain or loss otherwise determined in respect of the transfer of a Resident Holder's Butterfly Shares to the Manager in computing its income for the taxation year in which the transfer occurs, on the transfer of a Resident Holder's Butterfly Shares in exchange for shares of the Manager, such Holder will be deemed to have disposed of all such Resident Holder's applicable class of Butterfly Shares for proceeds of disposition equal to the Resident Holder's aggregate adjusted cost base of such share immediately before the share transfer.

The aggregate adjusted cost base of the Class A Shares or Class B Shares, as applicable, received by such Resident Holder will be equal to the aggregate adjusted cost base immediately before the share transfer of the applicable class of Butterfly Shares so transferred. Accordingly, a Resident Holder will not realize a capital gain or a capital loss as a result of such transfer.

Where a Resident Holder includes any portion of the gain or loss otherwise determined in respect of the transfer in computing its income for the taxation year in which the transfer occurs, the Resident Holder will realize a capital gain (or capital loss) on the applicable class of Butterfly Shares to the extent that the Resident Holder's aggregate proceeds of disposition for the applicable class of Butterfly Shares, net of any reasonable costs of disposition, exceed (or are less than) the aggregate adjusted cost base of the applicable class of Butterfly Shares to the Resident Holder immediately before the transfer. The Resident Holder's proceeds of disposition for a particular class of Butterfly Shares will be equal to the fair market value of the Class A Shares or Class B Shares, as applicable, received in exchange for the transfer. The Resident Holder's aggregate adjusted cost base of the Class A Shares or Class B Shares, as applicable, received by the Resident Holder on the transfer will also be equal to that fair market value.



*Conversion of (i) Corporation New Class A Shares into Corporation Class A Shares or (ii) Corporation New Class B Shares into Corporation Class B Shares, as applicable*

As part of the Arrangement, Resident Holders will be deemed to exercise the conversion right to convert the Corporation New Class A Shares and Corporation New Class B Shares as follows:

- each Corporation New Class A Share will be converted into one Corporation Class A Share; and
- each Corporation New Class B Share will be converted into one Corporation Class B Share.

Such conversion will not be a disposition of property for purposes of the Tax Act and, accordingly, will not give rise to a capital gain or capital loss on such conversion. The aggregate adjusted cost base of the Corporation Class A Shares or Corporation Class B Shares, as applicable, received by a Resident Holder on such conversion will be equal to the aggregate adjusted cost base to the Resident Holder immediately before such conversion of the Corporation New Class A Shares or Corporation New Class B Shares, as applicable, so converted.

*Subdivision of Class A Shares and Class B Shares*

As part of the Arrangement, each Class A Share and Class B Share will be subdivided into a number of Class A Shares and Class B Shares, respectively, equal to the amount, expressed as a decimal, equal to the quotient obtained when (a) one (1) is divided by (b) eight (8) times the Transferred Multiple. (While the Arrangement results in the Corporation Class A Shareholders and the Corporation Class B Shareholder receiving one Manager Class A Share or Manager Class B Share, as applicable, for every four Corporation Class A Shares and Corporation Class B Shares held, a multiple of 8 times is used in this calculation as a result of a prior interim step pursuant to which each Corporation Class A Shareholder and Corporation Class B Shareholder will receive two Manager Shares for every Corporation Class A Share or Corporation Class B Share held. See “ The Arrangement - Plan of Arrangement”.) There should generally be no Canadian federal income tax consequences to Resident Holders in connection with such subdivision. The Resident Holder’s aggregate adjusted cost base of the Class A Shares or Class B Shares, as applicable, after the subdivision will be equal to the Resident Holder’s aggregate adjusted cost base of such shares before the subdivision.

Pursuant to the CRA’s current administrative practice, a Resident Holder who receives cash not exceeding C\$200 in lieu of a fractional Class A Share will have the option of recognizing the capital gain (or capital loss) arising on the disposition of the fractional Class A Share, or, alternatively, of reducing the adjusted cost base of the Class A Shares acquired by the amount of cash so received.

***Resident Holders Who Hold Corporation Affected Preference Shares***

*Exchange of Corporation Affected Preference Shares for Corporation Class C Shares or Corporation Class D Shares, as applicable*

As part of the Arrangement, the Corporation Affected Preference Shares will be exchanged as follows:

- each Resident Holder who holds Corporation Class A Preference Shares, Series 8 will, in exchange for each such share, receive the Applicable Fraction for the Corporation Class A Preference Shares, Series 8 of a Corporation Class C Share; and
- each Resident Holder who holds Corporation Class A Preference Shares, Series 9 will, in exchange for each such share, receive the Applicable Fraction for the Corporation Class A Preference Shares, Series 9 of a Corporation Class D Share.

On such share exchange, a Resident Holder will be deemed to have disposed of all of their Corporation Affected Preference Shares for proceeds of disposition equal to the aggregate adjusted cost base of the Corporation Class C Shares or Corporation Class D Shares, as applicable, received on such exchange.

The aggregate adjusted cost base of the Corporation Class C Shares and the Corporation Class D Shares, as applicable, received by a Resident Holder on such share exchange will be equal to the aggregate adjusted cost base to the Resident Holder immediately before such share exchange of the Corporation Affected Preference Shares so exchanged. Accordingly, a Resident Holder will not realize a capital gain or a capital loss as a result of such share exchange.

*Exchange of (i) Corporation Class C Shares for Corporation New Class C Shares and Butterfly Class C Shares or (ii) Corporation Class D Shares for Corporation New Class D Shares and Butterfly Class D Shares, as applicable*

As part of the Arrangement, the Corporation Class C Shares and Corporation Class D Shares will be exchanged as follows:

- each Resident Holder who holds Corporation Class C Shares will, in exchange for each such share, receive one Corporation New Class C Share and the Transferred Multiple number of Butterfly Class C Shares; and
- each Resident Holder who holds Corporation Class D Shares will, in exchange for each such share, receive one Corporation New Class D Share and the Transferred Multiple number of Butterfly Class D Shares.

On such share exchange, a Resident Holder will be deemed to have disposed of all of their Corporation Class C Shares or Corporation Class D Shares, as applicable, for proceeds of disposition equal to the aggregate adjusted cost base of the shares received on such share exchange.

The aggregate adjusted cost base to the Resident Holder of the Corporation New Class C Shares, Butterfly Class C Shares, Corporation New Class D Shares and Butterfly Class D Shares, as applicable, received on the exchange will be determined by allocating the aggregate adjusted cost base of the Resident Holder's Corporation Class C Shares or Corporation Class D Shares, as applicable, immediately before such share exchange among the Resident Holder's Corporation New Class C Shares, Butterfly Class C Shares, Corporation New Class D Shares, and Butterfly Class D Shares, as applicable, on the basis of the proportion of the adjusted cost base equal to the Butterfly Proportion for the Butterfly Class C Shares or Butterfly Class D Shares, as applicable, and the remaining proportion of the adjusted cost base will be allocated to the Corporation New Class C Shares or Corporation New Class D Shares, as applicable. Accordingly, a Resident Holder will not realize a capital gain or a capital loss as a result of such share exchange. The Corporation intends to inform Resident Holders on the Corporation's website following the Arrangement as to the Corporation's estimate of the proportionate allocation; however, the Corporation's allocation will not be binding on the CRA or on any Resident Holder.

*Transfer of Butterfly Class C Shares or Butterfly Class D Shares, as applicable, to the Manager for Class A Shares*

As part of the Arrangement, the Butterfly Class C Shares and Butterfly Class D Shares, as applicable, will be transferred to the Manager as follows:

- each Resident Holder who holds Butterfly Class C Shares will, in exchange for each such share, receive two Class A Shares; and
- each Resident Holder who holds Butterfly Class D Shares will, in exchange for each such share, receive two Class A Shares.

The income tax consequences of such transfers will be the same as discussed above under "Certain Canadian Federal Income Tax Considerations – Holders Resident in Canada – Transfer of (i) Butterfly Class A Shares to the Manager for Class A Shares or (ii) Butterfly Class B Shares to the Manager for Class B Shares, as applicable".

*Conversion of (i) Corporation New Class C Shares for Corporation Class C Shares or (ii) Corporation New Class D Shares for Corporation Class D Shares*

As part of the Arrangement, Resident Holders will be deemed to exercise the conversion right to convert the Corporation New Class C Shares and Corporation New Class D Shares as follows:

- each Corporation New Class C Share will be converted into one Corporation Class C Share; and
- each Corporation New Class D Share will be converted into one Corporation Class D Share.

Such conversion will not be a disposition of property for purposes of the Tax Act and, accordingly, will not give rise to a capital gain or capital loss on such conversion. The aggregate adjusted cost base of the Corporation Class C Shares or Corporation Class D Shares, as applicable, received by a Resident Holder on such conversion will be equal to the aggregate adjusted cost base to the Resident Holder immediately before such conversion of the Corporation New Class C Shares or Corporation New Class D Shares, as applicable, so converted.

*Conversion of Corporation Class C Shares or Corporation Class D Shares, as applicable, for Corporation New Preference Shares*

As part of the Arrangement, Resident Holders will be deemed to exercise the conversion right to convert the Corporation Class C Shares and Corporation Class D Shares as follows:

- each Corporation Class C Share will be converted into a number of Corporation Series 51 Shares equal to the inverse of the Applicable Fraction for the Corporation Class A Preference Shares, Series 8; and
- each Corporation Class D Share will be converted into a number of Corporation Series 52 Shares equal to the inverse of the Applicable Fraction for the Corporation Class A Preference Shares, Series 9.

Such conversion will not be a disposition of property for purposes of the Tax Act and, accordingly, will not give rise to a capital gain or capital loss on such conversion. The aggregate adjusted cost base of the Corporation New Preference Shares received by a Resident Holder on such conversion will be equal to the aggregate adjusted cost base to the Resident Holder immediately before such conversion of the Corporation Class C Shares or Corporation Class D Shares, as applicable, so converted.

### *Subdivision of Class A Shares*

As part of the Arrangement, each Class A Share will be subdivided into a number of Class A Shares equal to the amount, expressed as a decimal, equal to the quotient obtained when (a) one (1) is divided by (b) eight (8) times the Transferred Multiple.

The income tax consequences of the subdivision of Class A Shares will be the same as discussed above under “Certain Canadian Federal Income Tax Considerations – Holders Resident in Canada – Subdivision of Class A Shares and Class B Shares”.

### *Effect of the Arrangement on Adjusted Cost Base for Resident Holders who Transfer their Butterfly Shares to the Manager on a Rollover Basis*

For a Resident Holder that does not choose to realize all or any portion of the gain or loss otherwise determined on the transfer of Butterfly Shares to the Manager in exchange for shares of the Manager (as discussed above under “Certain Canadian Federal Income Tax Considerations – Holders Resident in Canada – Transfer of (i) Butterfly Class A Shares to the Manager for Class A Shares or (ii) Butterfly Class B Shares to the Manager for Class B Shares, as applicable”), the Resident Holder’s aggregate adjusted cost base of the applicable shares of the Corporation held by the Resident Holder immediately before the Arrangement will be allocated between the shares of the Corporation and the Shares of the Manager held by the Resident Holder immediately following the completion of the Arrangement on the basis that: (i) a proportion of the aggregate adjusted cost base of the Corporation Class A Shares, Corporation Class B Shares, or Corporation Affected Preference Shares, as applicable, held by the Resident Holder immediately before the Arrangement equal to the Butterfly Proportion will be allocated to the Class A Shares or Class B Shares, as applicable, held by the Resident Holder immediately following the completion of the Arrangement, and (ii) the remaining proportion of the aggregate adjusted cost base of the Corporation Class A Shares, Corporation Class B Shares, or Corporation Affected Preference Shares, as applicable, held by the Resident Holder immediately before the Arrangement will be allocated to the Corporation Class A Shares, Corporation Class B Shares, Corporation Class A Preference Shares, Series 51, or Corporation Class A Preference Shares, Series 52, as applicable, held by the Resident Holder immediately following the completion of the Arrangement, provided, however, that the aggregate adjusted cost base of a Resident Holder’s Class A Shares, if any, held immediately following the completion of the Arrangement will be reduced by the adjusted cost base allocated to any fractional Class A Shares.

### *Holding and Disposing of Resident Arrangement Shares*

#### *Dividends on Resident Arrangement Shares*

Dividends received or deemed to be received by a Resident Holder on any shares of the Corporation or the Manager received pursuant to the Arrangement (“**Resident Arrangement Shares**”) that are paid or credited, or that are deemed to be paid or credited, to a Resident Holder after the completion of the Arrangement will be included in computing the Holder’s income for the purposes of the Tax Act. Such dividends received or deemed to be received by a Resident Holder that is an individual (including a trust) will generally be subject to the gross-up and dividend tax credit rules in the Tax Act normally applicable to taxable dividends received from corporations resident in Canada, including the enhanced gross-up and dividend tax credit rules applicable to any dividends designated as “eligible dividends” for these purposes, if applicable. Dividends received or deemed to be received on such shares by an individual and certain trusts may give rise to alternative minimum tax under the Tax Act.

Generally, dividends received or deemed to be received on Resident Arrangement Shares by a Resident Holder that is a corporation will be included in computing the corporation’s income, but will be deductible in computing the corporation’s taxable income, subject to certain limitations in the Tax Act. A Holder of such shares that is a “private corporation” or a “subject corporation” (as defined in the Tax Act) generally will be subject to a refundable tax to the extent such dividends are deductible in computing the Holder’s taxable income.

#### *Dispositions of Resident Arrangement Shares*

A disposition by a Resident Holder of Resident Arrangement Shares after the completion of the Arrangement generally will result in the Resident Holder realizing a capital gain (or a capital loss) to the extent that the proceeds of disposition received, net of any reasonable costs of the disposition, exceed (or are less than) the aggregate adjusted cost base of such shares to such Resident Holder immediately before the disposition. The tax treatment of capital gains and capital losses is discussed below under the heading “Certain Canadian Federal Income Tax Considerations – Holders Resident in Canada – Taxation of Capital Gains and Capital Losses”.

#### *Taxation of Capital Gains and Capital Losses*

Generally, a Resident Holder will be required to include in computing its income for a taxation year one-half of any capital gain (a “**taxable capital gain**”) realized by it in that year. Subject to and in accordance with the provisions of the Tax Act, a Resident Holder must deduct one-half of the amount of any capital loss (an “**allowable capital loss**”) realized in a taxation year from taxable capital gains realized by the Resident Holder in that year, and any excess may be carried back to any of the three preceding taxation years or carried forward to any subsequent taxation year and deducted against net taxable capital gains realized in such years.

The amount of a capital loss realized on the disposition of a Resident Arrangement Share by a Resident Holder that is a corporation may, to the extent and under the circumstances specified in the Tax Act, be reduced by the amount of dividends received or deemed to be received on such shares. Similar rules may apply where a corporation is a member of a partnership or a beneficiary of a trust that owns such shares, directly or indirectly, through a partnership or trust. Resident Holders who may be affected by these rules are urged to consult with their own tax advisors in this regard.

A Resident Holder that is a “Canadian-controlled private corporation” throughout the year or, pursuant to Tax Proposals, a “substantive CCPC” may be liable to pay an additional tax (refundable in certain circumstances) on its “aggregate investment income” for the year, which is defined in the Tax Act to include an amount in respect of taxable capital gains (each as such term is defined in the Tax Act).

#### *Alternative Minimum Tax*

A capital gain realized, or a dividend received (or deemed to be received) by a Resident Holder who is an individual, including a trust (other than certain specified trusts), as a result of the sale of Resident Arrangement Shares after the completion of the Arrangement may give rise to a liability for alternative minimum tax. Such Canadian Resident Holders should consult their own tax advisors with respect to the alternative minimum tax rules set out in the Tax Act.

#### *Eligibility for Investment*

Provided that (a) the Resident Arrangement Shares are listed on a “designated stock exchange” (as defined in the Tax Act and which currently includes the TSX and the NYSE) or (b) the Corporation or the Manager, as applicable, is a “public corporation” (within the meaning of the Tax Act), each class of Resident Arrangement Shares would be a qualified investment under the Tax Act for a trust governed by a registered retirement savings plan (“RRSP”), registered retirement income fund (“RRIF”), registered education savings plan (“RESP”), registered disability savings plan (“RDSP”), deferred profit sharing plan (“DPSP”) and a tax-free savings account (“TFSA”) (collectively, “Registered Plans”).

Notwithstanding that the Resident Arrangement Shares may be a qualified investment for a TFSA, RDSP, RRSP, RRIF or RESP, the holder of a TFSA or RDSP, the annuitant of an RRSP or RRIF or the subscriber of an RESP, as the case may be, would be subject to a penalty tax if such shares are a “prohibited investment” for purposes of the Tax Act for such Registered Plans. Based on the current provisions of the Tax Act and the regulations thereunder, the Resident Arrangement Shares would not be a prohibited investment for a TFSA, RDSP, RRSP, RRIF or RESP, provided that the holder of the TFSA or RDSP, the annuitant of the RRSP or RRIF or the subscriber of the RESP, as the case may be, (i) deals at arm’s length with the Corporation and the Manager, as applicable, for purposes of the Tax Act and (ii) does not have a “significant interest” (as defined in subsection 207.01(4) of the Tax Act) in the Corporation or the Manager, as applicable. In addition, the Resident Arrangement Shares would not be a prohibited investment if such shares are “excluded property” (as defined in subsection 207.01(1) the Tax Act) for a TFSA, RDSP, RRSP, RRIF or RESP.

Pursuant to Tax Proposals released on August 9, 2022, to implement tax measures applicable to first home savings accounts (“FHSAs”) first proposed by the 2022 Federal Budget (Canada) (the “FHSA Amendments”), FHSAs would be subject to the rules described above for Registered Plans for purposes of the Tax Act. In particular, pursuant to the FHSA Amendments, it is expected that the Resident Arrangement Shares will be qualified investments for a trust governed by an FHSA provided the conditions discussed above in relation to Registered Plans are satisfied. In addition, the rules in respect of a “prohibited investment” are also proposed to apply to FHSAs and the holders thereof. The FHSA Amendments are proposed to come into force on January 1, 2023.

Holders who will hold or who intend to hold the Resident Arrangement Shares in a Registered Plan should consult their own tax advisors with respect to the application of these rules in their particular circumstances.

#### **Holders Not Resident in Canada**

The following portion of the summary is applicable generally to Holders of Corporation Class A Shares who, for purposes of the Tax Act and any applicable Tax Treaty at all relevant times, are not, and are not deemed to be, resident in Canada, and do not use or hold, are not deemed to use or hold, and will not use or hold or be deemed to use or hold, such shares in carrying on a business in Canada (“Non-Resident Holders”). Special rules, which are not discussed in this summary, may apply to a Non-Resident Holder that is an insurer which carries on business in Canada and elsewhere. The following portion of the summary assumes that no Non-Resident Holder will file a Canadian tax return that reports all or any portion of the gain or loss otherwise determined on the exchange of Butterfly Shares for Class A Shares pursuant to the Arrangement. For the reasons set out below in “Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property”, this summary assumes that the Corporation Class A Shares, the Non-Resident Arrangement Shares and the Manager Special Limited Voting Shares disposed of pursuant to the Arrangement will not be, or be deemed to be, taxable Canadian property of any Non-Resident Holder for purposes of the Tax Act.

### ***Non-Resident Holders That Are Electing Holders***

An Electing Holder will generally be subject to the same Canadian federal income tax consequences as described above for Resident Holders with respect to the following transactions pursuant to the Arrangement:

- The exchange of Corporation Class A Shares for Corporation New Class A Shares and Butterfly Class A Shares;
- The conversion of Corporation New Class A Shares for Corporation Class A Shares; and
- The subdivision of the Class A Shares.

However, an Electing Holder will transfer their Butterfly Class A Shares to the Manager in consideration for one Class A Share and one Manager Special Limited Voting Share, as described in further detail below.

#### ***Transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares and Manager Special Limited Voting Shares***

As part of the Arrangement, each Electing Holder who holds Butterfly Class A Shares will transfer each of their Butterfly Class A Shares to the Manager for one Class A Share and one Manager Special Limited Voting Share. The Electing Holder will be considered to have disposed of the Butterfly Class A Shares for proceeds of disposition equal to the aggregate fair market value of the Class A Shares and the Manager Special Limited Voting Shares received in exchange for the transfer. However, the Electing Holder will not be subject to tax under the Tax Act on any capital gain realized on the transfer unless the Butterfly Class A Shares constitute taxable Canadian property of the Electing Holder. The circumstances under which the Butterfly Class A Shares will constitute taxable Canadian property to a Non-Resident Holder are discussed below under “Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property”. As discussed below under “Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property”, it is not expected that the Butterfly Class A Shares will constitute taxable Canadian property of any Non-Resident Holder at any relevant time.

#### ***Conversion of Manager Special Limited Voting Shares for Class A Shares***

As part of the Arrangement, Electing Holders will be deemed to exercise the conversion right to convert each Manager Special Limited Voting Share into one Class A Share.

Such conversion will not be a disposition of property for purposes of the Tax Act and, accordingly, will not give rise to a capital gain or capital loss on such conversion.

The aggregate adjusted cost base of the Class A Shares received by an Electing Holder on such conversion will be equal to the aggregate adjusted cost base to the Electing Holder immediately before such conversion of the Manager Special Limited Voting Shares.

### ***Non-Resident Holders That Are Not Electing Holders***

A Non-Resident Holder that is not an Electing Holder will generally be subject to the same Canadian federal income tax consequences as described above for Resident Holders with respect to the following transactions pursuant to the Arrangement:

- The exchange of Corporation Class A Shares for Corporation New Class A Shares and Butterfly Class A Shares;
- The conversion of Corporation New Class A Shares for Corporation Class A Shares;
- The transfer of Butterfly Class A Shares to the Manager in consideration for Class A Shares; and
- The subdivision of the Class A Shares.

### ***Holding and Disposing of Non-Resident Arrangement Shares***

#### ***Dividends on Non-Resident Arrangement Shares***

Dividends received or deemed to be received by a Non-Resident Holder on any shares of the Corporation or the Manager received pursuant to the Arrangement (“**Non-Resident Arrangement Shares**”) that are paid or credited, or that are deemed to be paid or credited, to a Non-Resident Holder after the Arrangement will be subject to Canadian withholding tax at the rate of 25% of the gross amount of such dividends. This rate may be reduced under any applicable Tax Treaty. Under the U.S. Treaty, a Non-Resident Holder that is a resident of the United States for the purposes of, and entitled to the benefits of, the U.S. Treaty will generally be subject to Canadian withholding tax at a rate of 15% of the amount of such dividends.

### *Dispositions of Non-Resident Arrangement Shares*

On a disposition or deemed disposition of Non-Resident Arrangement Shares after the Arrangement, a Non-Resident Holder will not be subject to tax under the Tax Act unless, at the time of disposition, the shares of the particular class are taxable Canadian property of the Non-Resident Holder. The circumstances under which the Non-Resident Arrangement Shares will constitute taxable Canadian property of the Non-Resident Holder are discussed below under “Certain Canadian Federal Income Tax Considerations – Holders Not Resident in Canada – Taxable Canadian Property”.

### ***Taxable Canadian Property***

Each class of Non-Resident Arrangement Shares that are listed on a “designated stock exchange” (as defined in the Tax Act and which currently includes the TSX and the NYSE) will generally not constitute taxable Canadian property of a Non-Resident Holder at the time of a disposition or deemed disposition unless, at any time during the sixty-month period immediately preceding that time, the following two conditions are met concurrently: (a) 25% or more of the issued shares of any class of the Corporation or the Manager, as applicable, were owned by or belonged to one or any combination of (i) the Non-Resident Holder, (ii) persons with whom the Non-Resident Holder did not deal at arm’s length, and (iii) partnerships in which the Non-Resident Holder or persons with whom the Non-Resident Holder did not deal at arm’s length holds a membership interest, directly or indirectly through one or more other partnerships; and (b) more than 50% of the fair market value of the applicable class or series of shares received pursuant to the Arrangement was derived directly or indirectly from one or any combination of: (i) real or immovable property situated in Canada, (ii) “Canadian resource properties” (as defined in the Tax Act), (iii) “timber resource properties” (as defined in the Tax Act), and (iv) options in respect of, or interests or rights in, property described in (i) to (iii), whether or not the property exists. Notwithstanding the foregoing, in certain circumstances set out in the Tax Act, the applicable class and series of shares received pursuant to the Arrangement may be deemed to be taxable Canadian property of a Non-Resident Holder.

Each class of Non-Resident Arrangement Shares that are not listed on a “designated stock exchange” will generally not constitute taxable Canadian property of a Non-Resident Holder at the time of disposition or deemed disposition unless, at any time during the sixty-month period immediately preceding that time, more than 50% of the fair market value of the applicable class or series of shares received pursuant to the Arrangement was derived directly or indirectly (otherwise than through a corporation, partnership or trust the shares or interest in which are not themselves taxable Canadian property at the particular time) from one or any combination of: (i) real or immovable property situated in Canada, (ii) “Canadian resource properties” (as defined in the Tax Act), (iii) “timber resource properties” (as defined in the Tax Act), and (iv) options in respect of, or interests or rights in, property described in (i) to (iii), whether or not the property exists. Notwithstanding the foregoing, in certain circumstances set out in the Tax Act, the applicable class and series of shares received pursuant to the Arrangement may be deemed to be taxable Canadian property of a Non-Resident Holder.

The Corporation has advised counsel that that it does not believe that the Corporation Class A Shares will constitute taxable Canadian property at any relevant time on the basis that during the sixty-month period immediately preceding the Effective Date, such shares are not expected to derive more than 50% of their fair market value from (i) real or immovable property situated in Canada, (ii) “Canadian resource properties” (as defined in the Tax Act), (iii) “timber resource properties” (as defined in the Tax Act), and (iv) options in respect of, or interests or rights in, property described in (i) to (iii), whether or not the property exists, at any relevant time. Consequently, it is not expected that any Non-Resident Arrangement Shares acquired in exchange for any Corporation Class A Shares and disposed of pursuant to the Arrangement will be deemed to be taxable Canadian property.

In addition, the Manager has advised counsel that that it does not believe that the Manager Special Limited Voting Shares will constitute taxable Canadian property at the time such shares are converted into Class A Shares pursuant to the Arrangement on the basis that such shares are not expected to derive more than 50% of their fair market value from (i) real or immovable property situated in Canada, (ii) “Canadian resource properties” (as defined in the Tax Act), (iii) “timber resource properties” (as defined in the Tax Act), and (iv) options in respect of, or interests or rights in, property described in (i) to (iii), whether or not the property exists, at any relevant time.

## CERTAIN UNITED STATES FEDERAL INCOME TAX CONSIDERATIONS

The following discussion summarizes certain material U.S. federal income tax considerations applicable to U.S. Holders with respect to the receipt of Class A Shares pursuant to the Arrangement and the ownership and disposition of Class A Shares by such U.S. Holders. This section is general in nature and does not purport to be a complete analysis of all potential tax effects. The effects of other U.S. federal tax laws, such as estate and gift tax laws and any applicable state, local or non-U.S. tax laws are not discussed.

This discussion only addresses persons that hold Corporation Class A Shares, and will hold Class A Shares received in the Arrangement, as capital assets for U.S. federal income tax purposes (generally, property held for investment). This discussion does not address all U.S. federal income tax consequences relevant to a U.S. Holder's particular circumstances, including the impact of the Medicare contribution tax on net investment income, or any tax consequences of (i) any dispositions of property, other than the Class A Shares received in the Arrangement or (ii) any transactions occurring prior to or after the Arrangement. This discussion does not constitute tax advice and does not address all aspects of U.S. federal income taxation that may be relevant to particular holders of Corporation Class A Shares or Class A Shares in light of their personal circumstances, or to any holders subject to special treatment under the Code, such as:

- banks, mutual funds, and other financial institutions;
- real estate investment trusts and regulated investment companies;
- traders in securities who elect to apply a mark-to-market method of accounting;
- tax-exempt organizations or governmental organizations;
- insurance companies;
- dealers or brokers in securities or foreign currency;
- individual retirement and other tax-deferred accounts;
- persons whose functional currency is not the U.S. dollar;
- U.S. expatriates and former citizens or long-term residents of the United States;
- passive foreign investment companies, controlled foreign corporations, or corporations that accumulate earnings to avoid U.S. federal income tax;
- persons subject to the alternative minimum tax;
- persons subject to the Medicare contribution tax on net investment income;
- persons who own or will own (directly, indirectly, or constructively) 10% or more of the total voting power of all classes of shares entitled to vote or of the total value of all classes of shares of any of the Corporation or the Manager;
- persons who own (directly, indirectly, or constructively) Corporation Class B Shares or Corporation Affected Preference Shares;
- persons who hold their Corporation Class A Shares or Class A Shares as part of a straddle, hedging, conversion, constructive sale, or other risk-reduction transaction;
- persons who purchase or sell their Corporation Class A Shares or Class A Shares as part of a wash sale for tax purposes;
- partnerships or other entities or arrangements classified as partnerships for U.S. federal income tax purposes (and investors therein);
- persons who are subject to special tax accounting rules under Section 451(b) of the Code; and
- persons who received their Corporation Class A Shares or Class A Shares through the exercise of employee stock options or otherwise as compensation or through a tax-qualified retirement plan.

For purposes of this discussion, a “**U.S. Holder**” is a beneficial owner of Corporation Class A Shares or, after the completion of the Arrangement, Class A Shares, that for U.S. federal income tax purposes is:

- an individual who is a citizen or resident of the United States;
- a corporation (or other entity taxable as a corporation for U.S. federal income tax purposes) created or organized in the United States, any state thereof, or the District of Columbia;
- an estate the income of which is subject to U.S. federal income taxation regardless of its source; or
- a trust if (i) a court within the United States is able to exercise primary supervision over the administration of the trust and one or more U.S. persons have the authority to control all substantial decisions of the trust, or (ii) the trust has a valid election in effect under applicable Treasury Regulations to be treated as a U.S. person for U.S. federal income tax purposes.

If a partnership, including for this purpose any arrangement or entity that is treated as a partnership for U.S. federal income tax purposes, holds Corporation Class A Shares or, after completion of the Arrangement, Class A Shares, the tax treatment of a partner in the partnership generally will depend upon the status of the partner and the activities of the partnership. Holders that are partnerships for U.S. federal income tax purposes and the partners in such partnerships are urged to consult their tax advisers regarding the U.S. federal income tax consequences of the Arrangement and the ownership and disposition of Class A Shares.

This discussion is based on current provisions of the Code, the Treasury Regulations, judicial decisions, published positions of the IRS, and other applicable authorities, all as in effect on the date hereof, and all of which are subject to change, possibly with retroactive effect, and to differing interpretations. This discussion does not address all U.S. federal tax laws (such as estate or gift tax laws), nor does it address any aspects of U.S. state or local or non-U.S. taxation. The Corporation does not intend to seek any ruling from the IRS regarding the U.S. federal income tax consequences of the Arrangement or the other matters discussed below. There can be no assurance that the IRS will not challenge the conclusions reflected herein or that a court would not sustain any such challenge.

**This discussion is for informational purposes only and is not tax advice. Holders of Corporation Class A Shares or, after the completion of the Arrangement, Class A Shares are urged to consult their tax advisers regarding the U.S. federal income tax consequences to them of the Arrangement and the ownership and disposition of Class A Shares in light of their particular circumstances, as well as any tax consequences of such matters arising under the U.S. federal tax laws other than those pertaining to income tax, including estate or gift tax laws, or under any state, local, or non-U.S. tax laws or any applicable income tax treaty.**

### **Tax Consequences of the Arrangement**

The Arrangement will be effected under applicable provisions of Canadian corporate law, which are technically different from analogous provisions of U.S. corporate law. Therefore, the U.S. federal income tax consequences of certain aspects of the Arrangement are not certain.

In connection with the Arrangement, the Corporation expects to receive the U.S. Tax Opinion, substantially to the effect that, for U.S. federal income tax purposes, Section 355(a) of the Code, should apply to the deemed distribution of Class A Shares to the Corporation Class A Shareholders. The opinion of Weil, Gotshal & Manges LLP will be based and will rely on, among other things, certain facts and assumptions, as well as certain representations, statements, and undertakings of the Corporation and the Manager (including those relating to the past and future conduct of the Corporation and the Manager). If any of these representations, statements, or undertakings are, or become, inaccurate or incomplete, or if the Corporation or the Manager breach any of their respective covenants in the transaction documents, the U.S. Tax Opinion may be invalid and the conclusions reached therein could be jeopardized.

The U.S. Tax Opinion is not binding on the IRS or the courts. The Corporation has not sought and will not seek any rulings from the IRS with respect to the treatment of the Arrangement and certain related transactions for U.S. federal income tax purposes and there can be no assurance that the IRS will not assert that the Arrangement and/or certain related transactions are taxable. Thus, notwithstanding receipt by the Corporation of the U.S. Tax Opinion, the IRS could assert that the Arrangement and/or certain related transactions do not qualify for tax-free treatment for U.S. federal income tax purposes. If the IRS were successful in taking this position, the Corporation, the Manager and the Corporation shareholders could be subject to significant U.S. federal income tax liability as discussed below.

If the deemed distribution of Class A Shares to U.S. Holders qualifies as a distribution under Section 355(a) of the Code, then for U.S. federal income tax purposes:

- no gain or loss should be recognized by, or be includible in the income of, a U.S. Holder of Corporation Class A Shares, solely as a result of the deemed receipt of Class A Shares pursuant to the Arrangement;
- the aggregate tax basis of Corporation Class A Shares and Class A Shares in the hands of a U.S. Holder of Class A Shares immediately after the Arrangement should be the same as the aggregate tax basis of the Corporation Class A Shares held by the U.S. Holder immediately before the Arrangement, allocated between the Corporation Class A Shares and Class A Shares (including, to the extent applicable, any fractional share interest in Class A Shares for which cash is received) in proportion to their relative fair market values on the date of the Arrangement;
- the holding period with respect to Class A Shares received by a U.S. Holder of Corporation Class A Shares should include the holding period of its Corporation Class A Shares; and
- to the extent applicable, a U.S. Holder of Corporation Class A Shares who receives cash in lieu of a fractional share of Class A Shares in the deemed distribution resulting from the Arrangement should be treated as having sold such fractional share for cash and generally should recognize capital gain or loss in an amount equal to the difference between the amount of cash received and such U.S. Holder's adjusted tax basis in the fractional share. That gain or loss will be long-term capital gain or loss if the U.S. Holder's holding period for its Corporation Class A Shares exceeds one year.



U.S. Holders of Corporation Class A Shares that have acquired different blocks of Corporation Class A Shares at different times or at different prices are urged to consult their own tax advisors regarding the allocation of their aggregate adjusted basis among, and their holding period of, Class A Shares and Corporation Class A Shares.

In the event that the Class A Shares that a U.S. Holder is deemed to receive pursuant to the Arrangement is treated as stock of a PFIC, the U.S. federal income tax treatment is not entirely clear. A U.S. Holder, however, can be treated as holding stock of a PFIC in periods prior to the Arrangement, and therefore may not be able to make a QEF Election for such stock and may be subject to the adverse U.S. tax treatment described below under “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Passive Foreign Investment Company Considerations.” For purposes of this section “Certain United States Federal Income Tax Considerations,” the Corporation has assumed that it is not, and has never been, a PFIC.

As discussed above, the Corporation has not and does not intend to seek a ruling from the IRS with respect to the treatment of the Arrangement and certain related transactions for U.S. federal income tax purposes. Notwithstanding receipt by the Corporation of an opinion from counsel, the IRS could assert that the deemed distribution resulting from the Arrangement does not qualify for tax-free treatment for U.S. federal income tax purposes. If the IRS were successful in taking this position, the U.S. federal income tax consequences described in the previous section would not apply and U.S. Holders of Corporation Class A Shares could be subject to significant U.S. federal income tax liability as discussed below. In addition, certain events that may or may not be within the control of the Corporation or the Manager could cause the Arrangement and certain related transactions to fail to qualify as a transaction that is generally tax-free, for U.S. federal income tax purposes, under Section 355 of the Code. Depending on the circumstances, the Manager may be required to indemnify the Corporation for taxes (and certain related losses) resulting from the Arrangement not qualifying as tax-free.

If, notwithstanding the conclusions that the Corporation expects to be included in the opinion from counsel, the deemed distribution arising from the Arrangement is ultimately determined to not qualify under Section 355(a) of the Code, each U.S. Holder who receives Class A Shares pursuant to the Arrangement would be treated as receiving a taxable distribution in an amount equal to the fair market value of the Class A Shares that were deemed distributed to the U.S. Holder. Specifically, the full value of the Class A Shares deemed distributed to a U.S. Holder generally would be treated first as a taxable dividend to the extent of the U.S. Holder’s pro rata share of the Corporation’s current and accumulated earnings and profits, then as a non-taxable return of capital to the extent of the U.S. Holder’s basis in the Corporation Class A Shares, and finally as capital gain from the sale or exchange of the Corporation Class A Shares with respect to any remaining value. For a further discussion on the U.S. federal income tax treatment of distributions made with respect to shares, see “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Distributions on Class A Shares.”

## **Tax Consequences of the Ownership and Disposition of Class A Shares**

### ***Distributions on Class A Shares***

Subject to the discussion below under “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Passive Foreign Investment Company Considerations”, the gross amount of a distribution paid to a U.S. Holder with respect to Class A Shares will be included in the holder’s gross income as a dividend to the extent paid out of the current or accumulated earnings and profits of Manager, as determined under U.S. federal income tax principles. To the extent that the amount of a distribution exceeds the current and accumulated earnings and profits of Manager, the excess would be treated as a recovery of basis to the extent of the U.S. Holder’s basis in Class A Shares and then as capital gain. The Manager currently does not intend to calculate its earnings and profits under U.S. federal income tax principles. Thus, U.S. Holders should expect that distributions will be reported as dividends for U.S. federal income tax purposes.

Dividends received by individuals and certain other non-corporate U.S. Holders of Class A Shares readily tradable on the NYSE generally will be “qualified dividend income” subject to tax at preferential rates applicable to long-term capital gains, provided that such holders meet certain holding period and other requirements and the Manager is not treated as a PFIC for the taxable year in which the dividend is paid or for the preceding taxable year. Dividends on Class A Shares generally will not be eligible for the dividends-received deduction allowed to U.S. shareholders that are treated as corporations for U.S. federal tax purposes. U.S. Holders are urged to consult their tax advisers regarding the application of the relevant rules in light of their particular circumstances.

Dividends paid by the Manager generally will constitute foreign-source income for foreign tax credit limitation purposes. Accordingly, any Canadian federal withholding tax assessed on dividends received by U.S. Holders may, subject to certain limitations, be claimed as a foreign tax credit or as a deduction for U.S. federal income tax purposes. Notwithstanding the foregoing, the rules relating to foreign tax credits are complex, and the availability of a foreign tax credit depends on numerous factors. U.S. Holders are urged to consult their tax advisers regarding the availability of the foreign tax credit with respect to their particular circumstances.

### *Sale or Other Disposition of Class A Shares*

Subject to the discussion below under “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Passive Foreign Investment Company Considerations”, a U.S. Holder will recognize taxable gain or loss upon the sale, exchange, or other taxable disposition of Class A Shares equal to the difference, if any, between the amount realized for the Class A Shares and the U.S. Holder’s tax basis in the Class A Shares. The amount realized will equal the amount of cash, if any, plus the fair market value of any property received in exchange for the Class A Shares. Any such capital gain or loss will be long-term capital gain or loss if the U.S. Holder’s holding period for the Class A Shares exceeds one year at the time of the sale, exchange, or other taxable disposition. Gain or loss, as well as the holding period for the Class A Shares, will be determined separately for each block of Class A Shares (that is, shares acquired at the same cost in a single transaction) sold or otherwise subject to a taxable disposition. Gain or loss recognized by a U.S. Holder generally will be treated as U.S.-source gain or loss for foreign tax credit limitation purposes. Long-term capital gains of non-corporate U.S. Holders, including individual U.S. Holders that have held their Class A Shares for more than one year, currently are eligible for preferential tax rates. The deductibility of capital losses is subject to limitations.

### *Passive Foreign Investment Company Considerations*

Certain adverse U.S. federal income tax consequences generally apply to a U.S. person that owns stock of a non-U.S. corporation that is treated as a PFIC for any taxable year during the U.S. person’s holding period for the stock. In general, a non-U.S. corporation will be a PFIC during a taxable year if (i) 75% or more of its gross income constitutes passive income or (ii) 50% or more of its assets produce, or are held for the production of, passive income. Passive income generally includes interest, dividends, and other investment income. For these purposes, a non-U.S. corporation that owns, directly or indirectly, at least 25% of the value of the stock of another corporation, or at least 25% of the value of the interests in a partnership, generally is treated as if it received directly its proportionate share of the income, and held its proportionate share of the assets, of the other corporation or partnership.

Based on its current and expected income, assets, and activities, the Manager does not expect to be classified as a PFIC for the current taxable year or in the foreseeable future. However, the determination of whether the Manager is a PFIC depends upon the composition of its income and assets and the nature of its activities from time to time and must be made annually as of the close of each taxable year. The PFIC determination also depends on the application of complex U.S. federal income tax rules that are subject to differing interpretations. Thus, there can be no assurance that the Manager will not be classified as a PFIC for any taxable year, or that the IRS or a court will agree with the Manager’s determination as to its PFIC status.

If, contrary to expectation, the Manager were a PFIC for any taxable year during a U.S. Holder’s holding period for Class A Shares, then the holder would be subject to special tax rules with respect to any “excess distribution” (as defined below) received by the holder and any gain recognized by the U.S. Holder upon the sale or other disposition of the Class A Shares, unless the U.S. Holder were to make a valid QEF Election or Mark-to-Market Election (each as defined below). Distributions received by a U.S. Holder in a taxable year that exceed 125% of the average annual distributions received by the holder during the shorter of the three preceding taxable years or the holder’s holding period for the Class A Shares would be treated as “excess distributions.” Under these special tax rules:

- the excess distribution or gain would be allocated ratably over the U.S. Holder’s holding period for the Class A Shares;
- the amount allocated to the current taxable year, and any taxable year in the U.S. Holder’s holding period prior to the first taxable year in which the Manager is a PFIC, would be treated as ordinary income; and
- the amount allocated to each other taxable year would be subject to the highest tax rate in effect for individuals or corporations, as applicable, for each such year and the interest charge generally applicable to underpayments of tax would be imposed on the resulting tax attributable to each such year.

In addition, if the Manager were classified as a PFIC with respect to a U.S. Holder, to the extent any of the Manager’s subsidiaries were also PFICs, the U.S. Holder might be deemed to own shares in any such lower-tier PFICs directly or indirectly owned by the Manager in that proportion which the value of the Class A Shares owned by the holder bears to the value of all of the Manager’s outstanding shares, and the holder therefore might be subject to the adverse tax consequences described above with respect to the shares of such lower-tier PFICs deemed owned by the U.S. Holder.

Certain elections may be available to mitigate the adverse tax consequences of PFIC status described above. If a U.S. Holder were to elect to treat its interest in the Manager as a “qualified electing fund” (the “**QEF Election**”) for the first year the holder were treated as holding such interest, then in lieu of the tax consequences described above, the holder would be required to include in income each year a portion of the ordinary earnings and net capital gains of the Manager, even if not distributed to the holder. A QEF Election must be made by a U.S. Holder on an entity-by-entity basis. However, a U.S. Holder may make a QEF Election with respect to Class A Shares (or shares of any lower-tier PFIC) only if the Manager furnishes certain tax information to such holder annually, and there can be no assurance that such information will be provided.

In lieu of making a QEF Election, a U.S. Holder may avoid the unfavorable rules described above by making a “**Mark-to-Market Election**” with respect to the holder’s Class A Shares. The Mark-to-Market Election is available only for “marketable stock,” which is stock regularly traded on certain qualified exchanges, including the NYSE. For these purposes, the Class A Shares generally will be considered regularly traded during any calendar year during which they are traded, other than in de minimis quantities, on at least 15 days during each calendar quarter. There can be no assurance that trading in the Class A Shares will be sufficiently regular for the shares to qualify as marketable stock. Moreover, the Manager does not expect the Mark-to-Market Election to be available with respect to any non-U.S. subsidiary of the Manager classified as a PFIC. In general, if a U.S. Holder were to make a timely and effective Mark-to-Market Election, the holder would include as ordinary income each year the excess, if any, of the fair market value of the holder’s Class A Shares at the end of the taxable year over its adjusted basis in Class A Shares. Any gain recognized by the U.S. Holder on the sale or other disposition of Class A Shares would be ordinary income, and any loss would be an ordinary loss to the extent of the net amount of previously included income as a result of the Mark-to-Market Election and, thereafter, a capital loss. The Mark-to-Market Election is not expected to be available with respect to shares of any lower-tier PFIC.

Subject to certain exceptions, a U.S. person who owns an interest in a PFIC generally is required to file an annual report on IRS Form 8621, and the failure to file such report could result in the imposition of penalties on the U.S. person and the extension of the statute of limitations with respect to federal income tax returns filed by the U.S. person. U.S. Holders are urged to consult their tax advisers regarding the application of the PFIC rules, including the foregoing filing requirements and the advisability of making any available election under the PFIC rules, with respect to their ownership and disposition of the Class A Shares.

### ***Reporting and Backup Withholding***

Following the Effective Date, the Corporation will prepare and file in accordance with Treasury Regulations (including by posting a copy on the investor relations section of its website) an IRS Form 8937 with respect to the Arrangement. It is anticipated that information regarding the qualification of the Arrangement under Section 355(a) of the Code, including the Corporation’s estimate of the proportionate allocation of tax basis, will be made available on such IRS Form 8937 following the consummation of the Arrangement. The Corporation’s estimated allocation will not be binding on the IRS or on any U.S. Holder. U.S. Holders are urged to consult their own tax advisors regarding the information provided on IRS Form 8973, including regarding the allocation of their aggregate adjusted tax basis among, and their holding period of, Class A Shares and Corporation Class A Shares.

A U.S. Holder may be subject to backup withholding with respect to the Class A Shares deemed received pursuant to the Arrangement, payments of cash in lieu of fractional Class A Shares, dividends on Class A Shares, and proceeds from the sale or other disposition of Class A Shares, unless the holder (i) is a corporation or is otherwise exempt from backup withholding and demonstrates this fact when required or (ii) provides a taxpayer identification number, certifies as to no loss of exemption from backup withholding tax, and otherwise complies with the applicable requirements of the backup withholding tax rules. Backup withholding is not an additional tax, and it generally may be refunded or credited against a U.S. Holder’s U.S. federal income tax liability, provided that the required information is timely furnished to the IRS.

### ***Foreign Financial Asset Reporting***

Certain U.S. persons are required to report information relating to interests in “specified foreign financial assets” on IRS Form 8938. A U.S. Holder’s interest in Class A Shares may be subject to such reporting, subject to certain exceptions (including an exception for Class A Shares held in accounts maintained by certain financial institutions). The failure to report such information could result in the imposition of penalties on the U.S. Holder and the extension of the statute of limitations with respect to U.S. federal income tax returns filed by the U.S. Holder. U.S. Holders are urged to consult their tax advisers regarding the effect, if any, of this reporting requirement on their ownership and disposition of Class A Shares.

## RISK FACTORS

### **Risks Relating to the Arrangement**

#### ***Completion of the Arrangement is subject to a number of conditions precedent and required approvals.***

The completion of the Arrangement is subject to a number of conditions precedent, some of which are outside of the Corporation's control, including receipt of the Final Order. At the hearing for the Final Order, the Court will consider whether to approve the Arrangement based on the applicable legal requirements and the evidence before the Court. Other conditions precedent which are outside of the Corporation's control include, without limitation, the required shareholder approvals, certain regulatory and third party approvals and the TSX Approvals and the NYSE Approvals. There can be no certainty, nor can the Corporation provide any assurance, that all conditions precedent to the Arrangement will be satisfied or waived, or, if satisfied or waived, when they will be satisfied or waived. If certain approvals and consents are not received prior to the anticipated Effective Date, the Corporation may decide to proceed nonetheless, or it may either delay or amend the implementation of all or part of the Arrangement, including possibly delaying the completion of the Arrangement in order to allow sufficient time to complete such matters. If the Arrangement is delayed or not completed, the market price of the Corporation Class A Shares may be materially adversely affected.

#### ***The Arrangement Agreement may be terminated.***

It is possible that future factors may arise that make it inadvisable to proceed with, or advisable to delay, all or part of the Arrangement. The Arrangement Agreement may be unilaterally terminated by the Corporation. The Corporation may also determine to delay implementation of all or part of the Arrangement. If the Arrangement is delayed or not completed as currently planned, the market price of the Corporation Class A Shares may be materially adversely affected.

#### ***The combined trading prices of the securities of the Corporation and the Manager held by shareholders of the Corporation after the Arrangement may be less than the trading price of the shares held immediately prior to the Arrangement and trading prices may fluctuate.***

Upon completion of the Arrangement, the holders of Corporation Class A Shares will become holders of Class A Shares and the holder of Corporation Class B Shares will become the holder of Class B Shares. Following the completion of the Arrangement, the respective businesses of the Corporation and the Manager will differ (to varying degrees) from the Corporation's business as it existed immediately prior to the completion of the Arrangement, and their respective results of operations may be affected by factors different from those previously affecting the Corporation's results of operations prior to the completion of the Arrangement. Therefore, events or circumstances that might have caused an increase or decrease in the value of the Corporation Class A Shares or the Corporation Class B Shares prior to the Arrangement might not result in an increase or decrease, respectively, in the value of Class A Shares or the Class B Shares following the Arrangement.

In addition, the trading price of the Class A Shares may be affected by factors different from those previously affecting the trading prices of the Corporation Class A Shares. The trading price of the Corporation Class A Shares is expected to be lower following the Arrangement than the trading price of the Corporation Class A Shares prior thereto, reflecting the transfer of 25% of our asset management business to the Manager, and such price may fluctuate significantly for a period of time following the Arrangement. Moreover, the trading prices of the securities of the Corporation and the Manager held by shareholders of the Corporation after the Arrangement, taken together, may also be less than, equal to or greater than the trading price of the shares held immediately prior to the Arrangement.

#### ***There is currently no established market for the Class A Shares and, even if markets do develop, current Shareholders may be unwilling or unable to hold Class A Shares after the Arrangement, which could have a negative effect on trading prices.***

Currently, there is no public market for Class A Shares and there can be no assurance as to the price at which trading in these shares will occur after the completion of the Arrangement. If public markets for Class A Shares do develop, there may be a significant number of holders who wish to sell their Class A Shares. Some holders may determine that they do not wish to have an investment solely in the Manager. In addition, following completion of the Arrangement, some holders may be subject to investment restrictions which preclude them from holding Class A Shares, while other holders may elect to sell for different reasons. If there are a significant number of sellers of Class A Shares without a corresponding number of buyers, the trading price of those shares could decline and such decline could be material.

#### ***The Corporation and the Manager will have indemnification obligations to each other following the Arrangement that could be significant.***

In connection with the Arrangement, the Corporation and the Manager, among others, have agreed to a number of representations, warranties and covenants, including agreeing to indemnify and hold harmless the other parties and their respective representatives

against any loss suffered or incurred resulting from or in connection with a breach of certain tax-related covenants. One of these covenants is that each of the parties, for a period of two years after the Effective Date, will not take any action, omit to take any action or enter into any transaction that could cause the Pre-Arrangement Reorganization, the Arrangement or certain transactions occurring in conjunction therewith to be taxed in a manner that is inconsistent with that provided for in the Tax Opinions without obtaining a tax ruling or an opinion of a nationally recognized accounting firm or law firm that satisfactorily demonstrates that such action, omission or transaction will not have such effect. Any indemnification claim against the Corporation or the Manager could be substantial, may not be able to be satisfied and may have a material adverse effect upon the Corporation or the Manager, as applicable.

***Certain costs of the Arrangement will be incurred regardless of whether the Arrangement is completed.***

There are certain costs related to the Arrangement, such as those for legal and accounting advisory services, that must be paid even if the Arrangement is not completed. There are also opportunity costs associated with the diversion of management attention away from the conduct of business in the ordinary course.

**Risks Relating to Taxes**

***Failure to comply with all requirements of the butterfly reorganization may result in negative tax consequences and the need for one party to indemnify the other.***

Although the Arrangement is structured to comply with all of the requirements of the public company “butterfly reorganization” rules in Section 55 of the Tax Act, there are certain requirements of these rules that depend on events occurring after the Arrangement is completed or that may not be within the control of the Corporation or the Manager. If these requirements are not met, the Corporation and/or the Manager would recognize a taxable gain in respect of the Arrangement. If incurred, tax liabilities could be substantial and could have a material effect on the financial position of the Corporation and/or the Manager, as applicable. In addition, if such requirements are not met due to an act of the Corporation or the Manager, the Corporation or the Manager, as applicable, would generally be required to indemnify the other party under the Tax Matters Agreement. See “The Arrangement – Tax Matters Agreement”.

***To preserve the intended Canadian and U.S. federal income tax treatment of the Arrangement, the Corporation, the Manager and the entities conducting the asset management business expect to agree to certain restrictions that may significantly reduce its strategic and operating flexibility.***

The Corporation and the Manager will engage in various restructuring transactions in connection with the Arrangement. To preserve the intended Canadian federal income tax treatment of these transactions, which is that these transactions are generally intended to occur on a tax deferred basis under the Tax Act, the Corporation, the Manager and their subsidiaries (including the Asset Management Company) will be prohibited for a period of two years following the Effective Date, except in specific circumstances, from taking any action, omitting to take any action or entering into any transaction that could cause the Pre-Arrangement Reorganization, the Arrangement or certain other transactions occurring in conjunction therewith to be taxed in a manner that is inconsistent with that provided for in the Canadian Tax Opinion. To preserve the intended U.S. federal income tax treatment of these transactions, for a period of time following the Arrangement, the Corporation, the Manager or the Asset Management Company may be prohibited, except in specific circumstances, from taking or failing to take certain actions that would prevent certain steps pursuant to the Arrangement from qualifying as a transaction that is generally tax-free for U.S. federal income tax purposes under Section 355(a) of the Code. The foregoing restrictions may limit for a period of time the Corporation’s, the Manager’s and the entities conducting the asset management business’ ability to pursue certain strategic transactions or other transactions that it believes to be in the best interests of its shareholders or that might increase the value of its business.

***Tax laws and regulations may change in the jurisdictions in which the Corporation or the Manager operates, which may adversely affect the Corporation, the Manager, and/or holders of shares of the Corporation or the Manager.***

The Corporation and the Manager each operate in countries with differing tax laws and tax rates. The Corporation’s and the Manager’s tax reporting is supported by tax laws in the countries in which each entity operates and the application of tax treaties between the various countries in which each entity operates. Tax laws, regulations, and administrative practices in various jurisdictions may be subject to significant change, with or without notice, due to economic, political, and other conditions, and significant judgment is required in evaluating and estimating the Corporation’s provision and accruals for these taxes. Such changes could have a material adverse effect on the holders of shares of the Corporation or the Manager or the business, financial condition and results of operations of the Corporation or the Manager. The Corporation’s income tax reporting is subject to audit by tax authorities in the countries in which the Corporation operates. The Corporation’s effective tax rate may change from year to year, based on (i) changes in the mix of activities and income earned among the different jurisdictions in which the Corporation operates, (ii) changes in tax laws in these jurisdictions, (iii) changes in the tax treaties between the countries in which the Corporation operates, (iv) changes in the Corporation’s eligibility for benefits under those tax treaties, and (v) changes in the estimated values of deferred tax assets and liabilities, which could result in a substantial increase in the effective tax rate on all or a portion of the Corporation’s income.

***There can be no assurance that the shares of the Corporation or the Manager received as a result of the Arrangement will continue to be qualified investments for Registered Plans.***

The Corporation and the Manager, as applicable, will endeavor to ensure that the shares of the Corporation and Manager received as a result of the Arrangement continue to be qualified investments for Registered Plans for purposes of the Tax Act. However, no assurance can be given in this regard. The Tax Act imposes penalties for the acquisition or holding of non-qualified investments by Registered Plans. See “Certain Canadian Federal Income Tax Considerations - Holders Resident in Canada - Eligibility for Investment”.

***The receipt of Class A Shares or Class B Shares in connection with the Arrangement is currently intended to qualify as a tax-free transaction from a U.S. federal income tax perspective, but no assurance can be given that such treatment is correct.***

The Corporation has not sought and will not seek any rulings from the IRS with respect to the treatment of the Arrangement and certain related transactions for U.S. federal income tax purposes, as applicable, and there can be no assurance that the IRS will not assert that the Arrangement and/or certain related transactions are taxable. In connection with the Arrangement, the Corporation expects to receive the U.S. Tax Opinion. The U.S. Tax Opinion will be based and will rely on, among other things, certain facts and assumptions, as well as certain representations, statements, and undertakings of both the Manager and the Corporation (including those relating to past and future conduct). If any of these representations, statements, or undertakings are, or become, inaccurate or incomplete, or if the Corporation or the Manager breach any of the respective covenants in the transaction documents, the Corporation may not be able to rely on the U.S. Tax Opinion, and the Shareholders could be subject to significant U.S. federal income tax liabilities.

Notwithstanding the opinion of counsel, the IRS could determine on audit that the Arrangement should be treated as a taxable transaction if the IRS determines that any of these representations, assumptions, or undertakings upon which such opinion was based are incorrect or have been violated or if the IRS disagrees with the conclusions in the opinion of counsel. If the IRS were successful in taking this position, the deemed distribution of Class A Shares and Class B Shares could be treated as a taxable dividend or capital gain to the Shareholders for U.S. federal income tax purposes and the Shareholders that are subject to U.S. federal income tax could be subject to significant U.S. federal income tax liabilities. Accordingly, the Corporation cannot provide assurance that the intended tax treatment will be achieved, or that shareholders will not incur substantial U.S. federal income tax liabilities in connection with the Arrangement and certain related transactions. For a more detailed discussion of the tax consequences of the Arrangement to U.S. Holders, see “Certain United States Federal Income Tax Considerations – Tax Consequences of the Arrangement.”

***If the Manager is classified as a passive foreign investment company, U.S. persons who own Class A Shares could be subject to adverse U.S. federal income tax consequences.***

If the Manager is classified as a PFIC for U.S. federal income tax purposes, a U.S. Holder who owns Class A Shares could be subject to adverse tax consequences, including a greater tax liability than might otherwise apply, an interest charge on certain taxes deemed deferred as a result of the Manager’s non-U.S. status, and additional U.S. tax reporting obligations. In general, a non-U.S. corporation will be a PFIC during a taxable year if, taking into account the income and assets of certain of its affiliates, (i) 75% or more of its gross income constitutes passive income or (ii) 50% or more of its assets produce, or are held for the production of, passive income. Passive income generally includes interest, dividends, and other investment income.

Based on its current and expected income, assets, and activities, the Manager does not expect to be classified as a PFIC for the current taxable year or in the foreseeable future. However, the determination of whether the Manager is a PFIC depends upon the composition of its income and assets and the nature of its activities from time to time and must be made annually as of the close of each taxable year. The PFIC determination also depends on the application of complex U.S. federal income tax rules that are subject to differing interpretations. Thus, there can be no assurance that the Manager will not be classified as a PFIC for any taxable year, or that the IRS or a court will agree with the Manager’s determination as to its PFIC status. U.S. Holders are urged to consult their tax advisers regarding the application of the PFIC rules, including the related reporting requirements and the advisability of making any available election under the PFIC rules, with respect to their ownership and disposition of Class A Shares. See “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Passive Foreign Investment Company Considerations.”

## GENERAL PROXY MATTERS

In order to attend the Meeting, you will need to complete the following steps:

**Step 1:** Log in online at: <https://web.lumiagm.com/432503728>

**Step 2:** Follow these instructions:

- **Registered Shareholders:** Click “I have a control number” and then enter your 13-digit control number and password “brookfield2022” (case sensitive). The 13-digit control number located on the forms of proxy or in the email notification you received from TSX Trust is your control number. If you use your control number to log in to the meeting, any vote you cast at the meeting will revoke any proxy you previously submitted. If you do not wish revoke a previously submitted proxy, you should not vote during the meeting.
- **Duly appointed proxyholders:** Click “I have a control number” and then enter your 13-digit control number and password “brookfield2022” (case sensitive). Proxyholders who have been duly appointed and registered with TSX Trust as described in this Circular will receive a 13-digit control number by email from TSX Trust after the proxy voting deadline has passed.
- **Guests:** Click “Guest” and then complete the online form.

The meeting website will be accessible 60 minutes prior to the start of the meeting. It is important that all attendees log in to the meeting website at least ten minutes prior to the start of the meeting to allow enough time to complete the log in process. You will need the latest versions of Chrome, Safari, Edge and Firefox. Please ensure your browser is compatible by logging in early. **Please do not use Internet Explorer.**

*Internal network security protocols including firewalls and VPN connections may block access to the Lumi platform for the meeting. If you are experiencing any difficulty connecting or watching the meeting, ensure your VPN setting is disabled or use a computer on a network not restricted to security settings of your organization.*

### What if I plan to vote by proxy in advance of the Meeting?

You can also vote by proxy up to 5:00 p.m. Toronto time on November 7, 2022 (or 48 hours prior to the time of any adjourned meeting), as follows:

- to vote by internet, accessing [www.tsxtrust.com/vote-proxy](http://www.tsxtrust.com/vote-proxy) and following the instructions for electronic voting. You will need your control number;
- sign the form of proxy sent to you and vote or withhold from voting your shares at the Meeting and submit your executed proxy via any of the following options:
  - i. by mail: in the envelope provided or in one addressed to TSX Trust Company, Attention: Proxy Department, P.O. Box 721, Agincourt, Ontario M1S 0A1;
  - ii. by fax: to 416-368-2502 or 1-866-781-3111; or
  - iii. by email: scan and send the proxy to [proxyvote@tmx.com](mailto:proxyvote@tmx.com).

**You can appoint the persons named in the forms of proxy or some other person (who need not be a shareholder of the Corporation) to represent you as proxyholder at the Meeting by writing the name of this person (or company) in the blank space on the forms of proxy.** If you wish to appoint a person other than the management nominees identified in the forms of proxy, you will need to complete the additional step of registering your proxyholder by calling TSX Trust at 1-866-751-6315 (within North America) or 1 (212) 235-5754 (outside of North America) or online at <https://www.tsxtrust.com/control-number-request> by no later than 5:00 p.m. Toronto time on Monday, November 7, 2022.

To vote by telephone, call toll-free at 1-888-489-5760. You will be prompted to provide the control number printed below the preprinted name and address on the forms of proxy sent to you. The telephone voting service is not available on the day of the meeting.

If you are a Non-Registered Shareholder and your Corporation Shares are held in the name of an intermediary such as a bank, trust company, securities dealer, broker or other intermediary (each, an “**Intermediary**”), to direct the votes of shares beneficially owned, see “General Proxy Matters – If my shares are not registered in my name but are held in the name of an Intermediary, how do I vote my shares?” for voting instructions.

### **Who is soliciting my proxy?**

The proxy is being solicited by management of the Corporation and the associated costs will be borne by the Corporation. The Corporation will pay all costs incurred in sending or delivering copies of the Notice of Meeting, this Circular and the form(s) of proxy to the beneficial owners of Corporation Shares. The Corporation is not sending the materials relating to the Meeting directly to non-objecting beneficial holders (as defined in National Instrument 54-101 – *Communication with Beneficial Owners of Securities of a Reporting Issuer*).

### **What happens if I sign the proxy sent to me?**

Signing the proxy appoints Frank J. McKenna or Brian D. Lawson, each of whom is a director of the Corporation, or another person you have appointed, to vote or withhold from voting your shares at the meeting.

### **Can I appoint someone other than these directors to vote my shares?**

**Yes, you may appoint another person or company other than the Corporation directors named on the forms of proxy to be your proxyholder. Write the name of this person (or company) in the blank space on the forms of proxy.** The person you appoint does not need to be a shareholder. Please make sure that such other person you appoint is attending the Meeting and knows he or she has been appointed to vote your shares. You will need to complete the additional step of registering such proxyholder with the Corporation's transfer agent, TSX Trust, after submitting the form of proxy or voting instruction form. See "General Proxy Matters – If my shares are not registered in my name but are held in the name of an Intermediary, how do I vote my shares?" for instructions on registering your proxy with TSX Trust. Registered Shareholders may not appoint another person or company as proxyholder other than the Corporation directors named in the forms of proxy when voting by telephone.

### **What do I do with my completed form of proxy?**

Return it to TSX Trust in the envelope provided to you by mail, by fax at (416) 368-2502 or 1-866-781-3111 or scan and send by email to [proxyvote@tmx.com](mailto:proxyvote@tmx.com) no later than 5:00 p.m. Toronto time on **Monday, November 7, 2022**, which is two business days before the day of the Meeting.

### **Can I vote by Internet in advance of the meeting?**

Yes. If you are a registered shareholder, go to [www.tsxtrust.com/vote-proxy](http://www.tsxtrust.com/vote-proxy) and follow the instructions on this website. You will need your control number (located under your address on the form of proxy) to identify yourself to the system. You must submit your vote by no later than 5:00 p.m. Toronto time on **Monday, November 7, 2022**, which is two business days before the day of the Meeting.

### **If I change my mind, can I submit another proxy or take back my proxy once I have given it?**

Yes. If you are a Registered Shareholder, you may deliver another properly executed form of proxy with a later date to replace the original proxy in the same way you delivered the original proxy. If you wish to revoke your proxy, prepare a written statement to this effect signed by you (or your attorney as authorized in writing) or, if the shareholder is a corporation, under its corporate seal or by a duly authorized officer or attorney of the corporation. **This statement must be delivered to the Corporate Secretary of the Corporation at the address below no later than 5:00 p.m. Toronto time on the last business day preceding the date of the Meeting, Tuesday, November 8, 2022, or any adjournment of the meeting, or to the Chair prior to the start of the Meeting on Wednesday, November 9, 2022, or the day of the adjourned meeting. You may also vote during the Meeting by submitting an online ballot, which will revoke your previous proxy.**

Corporate Secretary  
Brookfield Asset Management Inc.  
Suite 100, Brookfield Place  
181 Bay Street, P.O. Box 762, Toronto, Ontario M5J 2T3  
Fax: (416) 362-9642

If you are a Non-Registered Shareholder, you may revoke a voting instruction form previously given to an Intermediary at any time by written notice to the Intermediary. An Intermediary is not required to act on a revocation of a voting instruction form unless they receive it at least seven calendar days before the Meeting. A Non-Registered Shareholder may then submit a revised voting instruction form in accordance with the directions on the form.



### **How will my shares be voted if I give my proxy?**

The persons named on the forms of proxy must vote your shares for or against or withhold from voting, in accordance with your directions, or you can let your proxyholder decide for you. If you specify a choice with respect to any matter to be acted upon, your shares will be voted accordingly. **In the absence of voting directions, proxies received by management will be voted in favour of all resolutions put before the Shareholders at the Meeting.**

### **What if amendments are made to these matters or if other matters are brought before the Meeting?**

The persons named on the proxy will have discretionary authority with respect to amendments or variations to matters identified in the Notice of Meeting and with respect to other matters which may properly come before the Meeting.

As at the date of this Circular, management of the Corporation is not aware of any amendment, variation or other matter expected to come before the meeting. If any other matters properly come before the Meeting, the persons named on the forms of proxy will vote on them in accordance with their best judgment.

### **Who counts the votes?**

The Corporation's transfer agent, TSX Trust, counts and tabulates the proxies.

### **How do I contact the transfer agent?**

For general shareholder enquiries, you can contact TSX Trust as follows:

| <b>Mail</b>   | <b>Telephone/Fax</b>  | <b>Online</b>  |
|---|---|--|
| TSX Trust Company<br>P.O. Box 700, Postal Station B<br>Montreal, Quebec H3B 3K3 | Tel: (416) 682-3860<br><br>within Canada and the United States<br><br>toll free at 1-800-387-0825<br><br>Fax: 1-888-249-6189 or<br>(514) 985-8843 | Email: <a href="mailto:shareholderinquiries@tmx.com">shareholderinquiries@tmx.com</a><br><br>Website: <a href="http://www.tsxtrust.com">www.tsxtrust.com</a> |

### **If my shares are not registered in my name but are held in the name of an Intermediary, how do I vote my shares?**

In many cases, Corporation Class A Shares that are beneficially owned by a Non-Registered Shareholder are registered either:

- in the name of an Intermediary or a trustee or administrator of self-administered RRSPs, RRIFs, RESPs and similar plans; or
- in the name of a depository such as CDS or DTC, which the Intermediary is a participant of.

Your Intermediary is required to send you a voting instruction form for the number of shares you beneficially own.

Since the Corporation has limited access to the names of its Non-Registered Shareholders, if you attend the Meeting, the Corporation may have no record of your shareholdings or of your entitlement to vote unless your Intermediary has appointed you as proxyholder. Therefore, if you wish to vote by online ballot at the meeting, you will need to complete the following steps:

- **Step 1:** insert your name in the space provided on the voting instruction form and return it by following the instructions provided therein.
- **Step 2:** you must complete the additional step of registering yourself (or your appointees other than if your appointees are the management nominees) as the proxyholder by calling TSX Trust at 1-866-751-6315 (within North America) or 1 (212) 235-5754 (outside of North America) or online at <https://www.tsxtrust.com/control-number-request> by no later than 5:00 p.m. Toronto time on Monday, November 7, 2022.

Failing to register online as a proxyholder will result in the proxyholder not receiving a control number, which is required to vote at the meeting. Non-Registered Shareholders who have not duly appointed themselves as proxyholder will not be able to vote at the Meeting but will be able to participate as a guest.

A Non-Registered Shareholder who does not wish to attend and vote at the Meeting and wishes to vote prior to the Meeting must complete and sign the voting instruction form and return it in accordance with the directions on the form.

The Corporation has distributed copies of the Notice Package to CDS and DTC and to Intermediaries for onward distribution to non-registered shareholders. Intermediaries are required to forward the Notice Package to Non-Registered Shareholders.

Non-Registered Shareholders who have not opted for electronic delivery will receive a voting instruction form to permit them to direct the voting of the shares they beneficially own. **Non-Registered Shareholders should follow the instructions on the forms they receive and contact their Intermediaries promptly if they need assistance.**

#### **Intention of Directors and Senior Officers**

Each of the directors and senior officers of the Corporation has indicated an intention to vote **FOR** the Arrangement Resolution, the Manager MSOP Resolution, the Manager NQMSOP Resolution and the Manager Escrowed Stock Plan Resolution. As at September 19, 2022, such directors and senior officers beneficially owned, or controlled or directed, directly or indirectly, in the aggregate, 203,621,804 Corporation Class A Shares, representing approximately 12.4% of the outstanding Corporation Class A Shares.

In addition, the holder of the Corporation Class B Shares is the BAM Partnership, which holds 100% of the outstanding Corporation Class B Shares.

## LEGAL MATTERS

The following persons and companies have prepared certain sections of this Circular and/or Appendices attached hereto as described below, or are named as having prepared or certified a report, statement or opinion in or incorporated by reference in this Circular.

| <u>Name of Expert</u>                               | <u>Nature of Relationship</u>               |
|---|---|
| Torys LLP <sup>(1)</sup> . . . . .                  | External Legal Counsel of the Corporation   |
| Weil, Gotshal & Manges LLP <sup>(1)</sup> . . . . . | External U.S Tax Counsel of the Corporation |

- (1) To the knowledge of the Corporation, none of the experts so named (of any of the designated professionals thereof) held securities representing more than 1% of all issued and outstanding Corporation Shares as of the date of the statement, report or valuation in question, and none of the persons above is or is expected to be elected, appointed or employed as a director, officer or employee of the Corporation or of any associate or affiliate of the Corporation.

## ADDITIONAL INFORMATION

The Corporation will provide any person or company, upon request, a copy of this Circular and the audited comparative consolidated financial statements and the notes thereto for the fiscal years ended December 31, 2021 and 2020, together with the accompanying auditor's report thereon. Upon request to the Corporate Secretary of the Corporation, the Corporation will provide any person or company the Corporation's annual information form for the financial year ended December 31, 2021, together with a copy of any document or the pertinent pages of any document incorporated therein by reference; management's discussion and analysis of financial condition and results of operation from its most recently completed financial year; and/or the interim financial statements of the Corporation for the periods subsequent to the end of its fiscal year. Financial information on the Corporation is provided in its comparative annual financial statements and management's discussion and analysis of financial condition and results of operation. Requests for the Corporation's annual information form for the financial year ended December 31, 2021; management's discussion and analysis of financial condition and results of operation; and the interim financial statements of the Corporation for the periods subsequent to the end of its fiscal year can be made to the Corporation by mail at Suite 100, Brookfield Place, 181 Bay Street, P.O. Box 762, Toronto, Ontario M5J 2T3, by telephone at (416) 363-9491, by fax at (416) 365-9642, or by email at [enquiries@brookfield.com](mailto:enquiries@brookfield.com). All of these documents and additional information related to the Corporation are also available on the Corporation's website, <https://bam.brookfield.com>, on SEDAR at [www.sedar.com](http://www.sedar.com) and on EDGAR at [www.sec.gov/edgar](http://www.sec.gov/edgar).

## GENERAL INFORMATION

The contents of this Circular and the sending thereof to the Shareholders have been approved by the Corporation Board.

**By Order of the Corporation Board**



The Honourable Frank J. McKenna Chair

September 30, 2022

## CONSENTS

### **Consent of Torys LLP**

We hereby consent to the references to our name and opinion under “Questions and Answers Regarding the Arrangement”, “Certain Legal and Regulatory Matters”, “Certain Canadian Federal Income Tax Considerations”, “Risk Factors” and Appendix B “Arrangement Agreement” and to our name under “The Arrangement – Background to the Arrangement”, “Legal Matters” and “Glossary of Terms” in the Management Information Circular dated September 30, 2022 with respect to a proposed Plan of Arrangement involving Brookfield Asset Management Inc., Brookfield Asset Management Ltd., Brookfield Asset Management ULC and others.

DATED at Toronto, Ontario, Canada this 30<sup>th</sup> day of September, 2022.

*“Torys LLP”*

### **Consent of Weil, Gotshal & Manges LLP**

We hereby consent to the references to our name and opinion under “Questions and Answers Regarding the Arrangement”, “Certain Legal and Regulatory Matters”, “Certain United States Federal Income Tax Considerations”, “Risk Factors” and Appendix B “Arrangement Agreement” and to our name under “Legal Matters” and “Glossary of Terms” in the Management Information Circular dated September 30, 2022 with respect to a proposed Plan of Arrangement involving Brookfield Asset Management Inc., Brookfield Asset Management Ltd., Brookfield Asset Management ULC and others. In giving this consent, we do not admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the regulations promulgated thereunder. In giving this consent, we do not admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the regulations promulgated thereunder.

DATED at Washington, D.C., United States this 30<sup>th</sup> day of September, 2022.

*“Weil, Gotshal & Manges LLP”*

## GLOSSARY OF TERMS

*Unless the context otherwise requires or where otherwise provided, the following words and terms shall have the respective meanings set forth below when used in this Circular and the Appendices hereto. Words importing the singular, where the context requires, include the plural and vice versa and words importing any gender include all genders.*

“**1997 Agreement**” has the meaning ascribed thereto under “The Meeting – Principal Holders of Corporation Shares”.

“**2022 Trust Agreement**” means the agreement to be entered into between the Manager, BAM Partnership and Computershare Trust Company of Canada relating to the Class B Shares.

“**ABCA**” means the *Business Corporations Act* (Alberta)

“**Aggregate Ordinary Stated Capital**” means the amount equal to the aggregate stated capital of each class or series of issued and outstanding shares in the capital of Corporation (other than Corporation Class A Preference Shares, Series 17, Corporation Class A Preference Shares, Series 18, Corporation Class A Preference Shares, Series 36 and Corporation Class A Preference Shares, Series 37) immediately before the Corporation Capital Reorganization.

“**allowable capital loss**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Taxation of Capital Gains and Capital Losses”.

“**Appendices**” means the appendices to this Circular and “**Appendix**” means any one of them.

“**Applicable Fraction**” has the meaning ascribed thereto under “The Arrangement – Treatment of Corporation Class A Preference Shares – Corporation Affected Preference Shares”.

“**Applicable Redemption Price**” has the meaning ascribed thereto under “The Arrangement – Treatment of Corporation Class A Preference Shares – Corporation Affected Preference Shares”.

“**Arrangement**” means the court approved plan of arrangement of the Corporation as a result of which (i) the shareholders of the Corporation will become shareholders of the Manager, which will acquire a 25% interest in our asset management business, while retaining their shares of the Corporation, and (ii) the Corporation will change its name to “Brookfield Corporation”.

“**Arrangement Agreement**” means the agreement dated September 23, 2022 among the Corporation, the Manager, the Asset Management Company and Subco providing for the terms of the Arrangement and certain customary indemnities and covenants.

“**Arrangement Resolution**” means the special resolution approving the Plan of Arrangement to be considered at the Meeting, substantially in the form and content attached as Appendix A to this Circular.

“**Articles**” means the notice of articles and articles of the Manager.

“**Articles of Arrangement**” means the articles of arrangement of the Corporation in respect of the Arrangement, to be filed with the OBCA Director pursuant to Section 183(1) of the OBCA after the Final Order is made, which shall include the Plan of Arrangement.

“**Asset Management Company**” means Brookfield Asset Management ULC.

“**Asset Management Company Shares**” means common shares of the Asset Management Company.

“**assets under management**” or “**AUM**” has the meaning ascribed thereto in Appendix E “Information Concerning the Manager Post-Arrangement – Management’s Discussion and Analysis of Financial Condition and Results of Operations – Key Financial and Operating Measures”.

“**Audit Committee**” means the audit committee of the Board, as further described in Appendix E “Information Concerning the Manager Post-Arrangement – Governance – Committees of the Board”.

“**BAM Partners**” has the meaning ascribed thereto under “The Meeting – Principal Holders of Corporation Shares”.

“**BAM Partnership**” has the meaning ascribed thereto under “The Meeting – Principal Holders of Corporation Shares”.

“**BBU**” means Brookfield Business Partners L.P., together with its subsidiaries including its paired corporation, Brookfield Business Corporation.

“**BCBCA**” means the *Business Corporations Act* (British Columbia).

“**BEP**” means Brookfield Renewable Partners L.P., together with its subsidiaries including its paired corporation, Brookfield Renewable Corporation.

“**Bermuda Act**” means the *Companies Act* 1981 of Bermuda.

“**BIP**” means Brookfield Infrastructure Partners L.P., together with its subsidiaries including its paired corporation, Brookfield Infrastructure Corporation.

“**Blue Sky Laws**” means U.S. state securities or “blue sky” laws.

“**Board**” or “**Board of Directors**” means the board of directors of the Manager.

“**BPG**” has the meaning ascribed thereto under “Information Concerning the Corporation Post-Arrangement – Description of the Business – The Corporation’s Strategies – Capital Invested in Market Leading Businesses”.

“**BPY**” means Brookfield Property Partners L.P., together with its subsidiaries.

“**Brookfield**” has the meaning ascribed thereto under “Information for All Shareholders”.

“**Brookfield Reinsurance**” means Brookfield Asset Management Reinsurance Partners Ltd.

“**Brookfield Reinsurance Class A Shares**” means the class A exchangeable limited voting shares of Brookfield Reinsurance.

“**Brookfield Reinsurance Class B Shares**” means the class B limited voting shares of Brookfield Reinsurance.

“**Brookfield Reinsurance Meeting**” means the special general meeting of shareholders of Brookfield Reinsurance expected to be held on November 9, 2022.

“**Business Day**” means a day, other than a Saturday, Sunday or statutory or civic holiday in both Ontario and British Columbia, when banks are generally open for the transaction of business in both Toronto, Ontario and Vancouver, British Columbia.

“**Butterfly Class A Shares**” means the butterfly class A shares of the Corporation created pursuant to the Plan of Arrangement.

“**Butterfly Class B Shares**” means the butterfly class B shares of the Corporation created pursuant to the Plan of Arrangement.

“**Butterfly Class C Shares**” means the butterfly class C shares of the Corporation created pursuant to the Plan of Arrangement.

“**Butterfly Class D Shares**” means the butterfly class D shares of the Corporation created pursuant to the Plan of Arrangement.

“**Butterfly Proportion**” means the quotient (expressed as a decimal) obtained by dividing: (i) the Net Fair Market Value (within the meaning of the Plan of Arrangement) of the Spin-off Distribution Property; by (ii) the Net Fair Market Value of all property owned by the Corporation immediately before the Manager Share Exchange.

“**Butterfly Shares**” means Butterfly Class A Shares, Butterfly Class B Shares, Butterfly Class C Shares and/or Butterfly Class D Shares.

“**Canadian Tax Opinion**” means an opinion of Torys LLP to be dated at or prior to the Effective Date, addressed to the Corporation Board and the Board and otherwise in a form acceptable to the Corporation Board, confirming the Canadian federal income tax consequences of certain aspects of the Pre-Arrangement Reorganization and the Arrangement to the parties thereto.

“**Capital Reduction Resolution**” means the resolution that holders of Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares will be asked to consider and, if deemed advisable, pass at the Brookfield Reinsurance Meeting approving a

return of capital on each of the Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares, and corresponding reductions to the share capital of Brookfield Reinsurance in the amount necessary to permit the Special Distribution to be effected as a capital reduction resulting in a return of capital.

“**CDS**” means The Canadian Depository for Securities Limited.

“**Chair**” means the Chair of the Corporation Board.

“**Circular**” means this Circular, including all Appendices attached hereto.

“**Class A Preference Shares**” means the class A preference shares, issuable in series, in the capital of the Manager.

“**Class A Shares**” means the class A limited voting shares in the capital of the Manager.

“**Class B Shares**” means the class B limited voting shares in the capital of the Manager.

“**Code**” means the U.S. Internal Revenue Code of 1986, as amended.

“**Code of Conduct**” means the code of business conduct and ethics of the Manager.

“**Committees**” means, collectively, the Audit Committee and the Governance, Nominating and Compensation Committee.

“**Corporation**” means Brookfield Asset Management Inc.

“**Corporation Affected Preference Share Reorganization**” has the meaning ascribed thereto under “The Arrangement – Plan of Arrangement”.

“**Corporation Affected Preference Shareholders**” means the holders of Corporation Affected Preference Shares.

“**Corporation Affected Preference Shares**” means Corporation Class A Preference Shares, Series 8 and Corporation Class A Preference Shares, Series 9.

“**Corporation Articles**” means the articles of the Corporation at the applicable time.

“**Corporation Audit Committee**” means the audit committee of the Corporation Board.

“**Corporation Board**” or “**Corporation Board of Directors**” means the Board of Directors of the Corporation as constituted from time to time.

“**Corporation Capital Reorganization**” has the meaning ascribed thereto under “The Arrangement – Plan of Arrangement”.

“**Corporation Class A Preference Shares**” means the Class A Preference Shares in the capital of the Corporation, issuable in series.

“**Corporation Class A Shareholders**” means the holders of Corporation Class A Shares.

“**Corporation Class B Shareholder**” means the holder of Corporation Class B Shares.

“**Corporation Class A Shares**” means the class A limited voting shares of the Corporation.

“**Corporation Class B Shares**” means the class B limited voting shares of the Corporation.

“**Corporation Class C Shares**” means the class C non-voting common shares of the Corporation created pursuant to the Plan of Arrangement.

“**Corporation Class D Shares**” means the class D non-voting common shares of the Corporation created pursuant to the Plan of Arrangement.

“**Corporation Committees**” means, collectively, the Corporation Audit Committee, the Corporation Governance and Nominating Committee, the Corporation Management Resources and Compensation Committee and the Corporation Risk Management Committee.

“**Corporation DRIP**” means the dividend reinvestment plan established by the Corporation on August 11, 1997, as amended on July 13, 2012.

**“Corporation DRIP Participant”** means Corporation Class A Shareholders that elect to participate in the Corporation DRIP.

**“Corporation DRIP Shares”** means additional Corporation Class A Shares to be issued from treasury pursuant to the Corporation DRIP.

**“Corporation DSU”** means a deferred share unit of the Corporation awarded pursuant to a Corporation DSUP.

**“Corporation DSUPs”** means the deferred share unit plans of the Corporation.

**“Corporation Escrowed Company”** means a private company that awards Corporation Escrowed Shares.

**“Corporation Escrowed Share”** means an award of a non-voting common share of one or more private companies pursuant to the Corporation Escrowed Stock Plan.

**“Corporation Escrowed Stock Plan”** means the escrowed stock plan of the Corporation.

**“Corporation Exercise Price Proportion”** means the quotient expressed as a decimal obtained by dividing A by B where:

- (a) “A” is the volume-weighted average trading price of one Corporation Class A Share on the NYSE for a five-day trading period commencing on the date the Corporation Class A Shares commence trading on the NYSE on an ex-dividend basis with respect to the Arrangement; and
- (b) “B” is the sum of (x) A plus (y) the product of 0.25 and the volume-weighted average trading price of one Class A Share on the NYSE for a five-day trading period commencing on the date the Class A Shares commence trading on the NYSE.

**“Corporation Governance and Nominating Committee”** means the Governance and Nominating Committee of the Corporation Board.

**“Corporation Management Resources and Compensation Committee”** means the Management Resources and Compensation Committee of the Corporation Board.

**“Corporation MSOPs”** means the management share option plans of the Corporation.

**“Corporation New Class A Shares”** means the new class A limited voting shares of the Corporation created pursuant to the Plan of Arrangement.

**“Corporation New Class B Shares”** means the new class B limited voting shares of the Corporation created pursuant to the Plan of Arrangement.

**“Corporation New Class C Shares”** means the new class C limited voting shares of the Corporation created pursuant to the Plan of Arrangement.

**“Corporation New Class D Shares”** means the new class D limited voting shares of the Corporation created pursuant to the Plan of Arrangement.

**“Corporation New Preference Shares”** means the Corporation Series 51 Shares and the Corporation Series 52 Shares, to be issued to Corporation Affected Preference Shareholders pursuant to the Arrangement.

**“Corporation New Shares”** means the Corporation New Class A Shares, Corporation New Class B Shares, Corporation New Class C Shares and/or Corporation New Class D Shares.

**“Corporation Note”** means a non-interest-bearing promissory note, payable on demand, having a principal amount and FMV equal to the aggregate purchase price of the Butterfly Shares purchased by Corporation.

**“Corporation Option”** means an option to acquire Corporation Class A Shares awarded pursuant to a Corporation MSOP.

**“Corporation New Escrowed Share”** has the meaning ascribed thereto under “The Arrangement – Treatment of Corporation Long-Term Share Ownership Awards – Treatment of Corporation Escrowed Shares”.



**“Corporation New Option”** means a new option granted by the Corporation to a holder of a Corporation Option in connection with the Arrangement pursuant to a Corporation MSOP.

**“Corporation Restricted Share”** means a restricted Corporation Class A Share awarded pursuant to a Corporation Restricted Stock Plan.

**“Corporation Restricted Stock Plans”** means the restricted stock plans of the Corporation.

**“Corporation Risk Management Committee”** means the risk management committee of the Corporation Board.

**“Corporation RSU”** means a restricted share unit awarded pursuant to the Corporation RSUP.

**“Corporation RSUP”** means the restricted share unit plan of the Corporation.

**“Corporation Series 51 Shares”** means Corporation Class A Preference Shares, Series 51.

**“Corporation Series 52 Shares”** means Corporation Class A Preference Shares, Series 52.

**“Corporation Shareholders”** means the Corporation Class A Shareholders, the Corporation Class B Shareholder and the Corporation Affected Preference Shareholders at the applicable time.

**“Corporation Shares”** means the Corporation Class A Shares, Corporation Class B Shares and the Corporation Affected Preference Shares.

**“Corporation Spin-off Butterfly”** means the transactions described in paragraphs (b) to (q) under “The Arrangement – Plan of Arrangement”.

**“Corporation Tracking DSU Plan”** means a deferred share unit plan of a subsidiary of the Corporation.

**“Court”** means the Ontario Superior Court of Justice.

**“CRA”** means the Canada Revenue Agency.

**“Documents Incorporated by Reference”** has the meaning ascribed thereto under “Information Concerning the Corporation Pre-Arrangement – The Corporation”.

**“DRS”** means the direct registration system.

**“Distributable Earnings”** with respect to the Corporation, has the meaning ascribed thereto under “Presentation of Financial Information – Use of Non-IFRS Measures by the Corporation” and with respect to the Manager, such term is intended to represent the cash available for distribution to shareholders or to be reinvested by the Manager or the Asset Management Company, as applicable. Distributable Earnings of the Manager represent its share of Distributable Earnings from the Asset Management Company less general and administrative expenses, but excluding equity-based compensation costs, of the Manager. Distributable Earnings of the Asset Management Company is calculated as the sum of its fee-related earnings, realized carried interest, realized principal investments, interest expense, and general and administrative expenses, excluding equity-based compensation costs and depreciation and amortization.

**“Distribution Date”** means the day on which Shareholders will receive the shares of the Manager and, if applicable, the Corporation New Preference Shares, pursuant to the Arrangement, which is expected to be the Effective Date.

**“DPSP”** has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

**“DTC”** means the Depository Trust Company.

**“EDGAR”** means the Electronic Data Gathering, Analysis, and Retrieval system at <http://www.sec.gov>.

**“Effective Date”** means the date shown on the Certificate of Arrangement.

**“Effective Time”** means 3:01 a.m. Toronto time on the Effective Date, or such other time as may be determined by the Corporation as shown on the Certificate of Arrangement.

**“Electing Holder”** has the meaning ascribed thereto under “The Arrangement – Letters of Transmittal – Corporation Class A Shareholders”.

**“Election Deadline”** has the meaning ascribed thereto under “The Arrangement – Letters of Transmittal – Corporation Class A Shareholders”.

**“ESG”** means environment, social and governance.

**“Ex Date”** has the meaning ascribed thereto under “Stock Exchange Listings – Corporation Shares – E-Distribution”.

**“Exchanged Corporation Escrowed Shares”** has the meaning ascribed thereto under “The Arrangement – Treatment of Corporation Long-Term Share Ownership Awards – Treatment of Corporation Escrowed Shares”.

**“Fee-Related Earnings”** has the meaning ascribed thereto in Appendix E “Information Concerning the Manager Post-Arrangement – Management’s Discussion and Analysis of Financial Condition and Results of Operations – Key Financial and Operating Measures”.

**“Fee Revenues”** has the meaning ascribed thereto in Appendix E “Information Concerning the Manager Post-Arrangement – Management’s Discussion and Analysis of Financial Condition and Results of Operations – Key Financial and Operating Measures”.

**“FFO”** has the meaning ascribed thereto under “Presentation of Financial Information – Use of Non-IFRS Measures by the Corporation”.

**“FHSA Amendments”** has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

**“FHSAs”** has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

**“Final Order”** means the final order of the Court or, if appealed, the final order affirmed by an appellate court, approving the Arrangement, pursuant to Section 182 of the OBCA.

**“FMV”** means fair market value, being the highest price, expressed in lawful money of Canada or the United States, as the context requires, available in an open and unrestricted market between informed prudent parties acting at arm’s length and without compulsion to act, expressed in terms of money.

**“Governance, Nominating and Compensation Committee”** means the governance, nominating and compensation committee of the Board, as further described in Appendix E “Information Concerning the Manager Post-Arrangement – Governance – Committees of the Board”;

**“Holder”** has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations”.

**“IASB”** means the International Accounting Standards Board.

**“IFRS”** means the International Financial reporting Standards.

**“Interested Corporation Class A Shareholders”** means, at the applicable time, a holder of Corporation Class A Shares who is, for the purposes of voting on the Arrangement Resolution: (i) an “interested party” within the meaning of MI 61 – 101 or otherwise required to be excluded for the purposes of a vote on the Arrangement Resolution under the requirements of MI 61-101; (ii) a “control person” of the Corporation within the meaning of OSC Rule 56-501 – *Restricted Shares*; (iii) an “affiliate” of the Corporation within the meaning of the Securities Act; or (iv) a Person that beneficially owns, directly or indirectly, securities of the Corporation carrying more than 20% of the votes attaching to the Corporation’s voting securities and any associate, affiliate or insider of such a Person or any other Person excluded pursuant to paragraph 624(n) of the TSX Company Manual.

**“Interim Order”** means the interim order of the Court in respect of the Arrangement, as it may be varied or amended, as contemplated by the Arrangement Agreement.

**“Intermediary”** has the meaning ascribed thereto under “General Proxy Matters – What if I plan to vote by proxy in advance of the Meeting?”.

**“Investment Date”** means each dividend payment date upon which cash dividends paid on all Corporation Class A Shares registered in the name of a shareholder, net of any applicable withholding taxes, are reinvested.

**“IRS”** means the Internal Revenue Service.

**“managed assets”** has the meaning ascribed thereto under “Information for All Shareholders”.

**“Manager”** means Brookfield Asset Management Ltd.

**“Manager Escrowed Company”** means a private company whose non-voting common shares are awarded to Participants pursuant to the Manager Escrowed Stock Plan.

**“Manager Escrowed Share”** means an award of a non-voting common share of one or more private companies pursuant to the Manager Escrowed Stock Plan.

**“Manager Escrowed Stock Plan”** means the escrowed stock plan of the Manager, including an escrowed stock investment plan for participants in Brazil, to be adopted in connection with the Arrangement.

**“Manager Escrowed Stock Plan Resolution”** means the ordinary resolution of holders of Corporation Class A Shares and Corporation Class B Shares approving the Manager Escrowed Stock Plan to be considered at the Meeting.

**“Manager Exercise Price Proportion”** means the quotient expressed as a decimal obtained by dividing A by B where:

- (a) “A” is the volume-weighted average trading price of one Class A Share on the NYSE for a five-day trading period commencing on the date the Class A Shares commence trading on the NYSE; and
- (b) “B” is the sum of (x) the product of 0.25 and A and (y) the volume-weighted average trading price of one Corporation Class A Share on the NYSE for a five-day trading period commencing on the date the Corporation Class A Shares commence trading on the NYSE on an ex-dividend basis with respect to the Arrangement.

**“Manager MSOP”** means the management share option plan of the Manager to be adopted in connection with the Arrangement.

**“Manager MSOP Resolution”** means the ordinary resolution of holders of Corporation Class A Shares and Corporation Class B Shares approving the Manager MSOP to be considered at the Meeting.

**“Manager NQMSOP”** means the non-qualified management share option plan of the Manager to be adopted in connection with the Arrangement.

**“Manager NQMSOP Resolution”** means the ordinary resolution of the holders of Corporation Class A Shares and Corporation Class B Shares approving the Manager NQMSOP to be considered at the Meeting.

**“Manager NQ Option”** means an option to acquired Class A Shares pursuant to the Manager NQMSOP.

**“Manager Option”** means an option to acquire Class A Shares pursuant to the Manager MSOP, including those granted by the Manager to a holder of a Corporation Option in connection with the Arrangement.

**“Manager Restricted Share”** means a restricted Class A Share awarded pursuant to a Manager Restricted Stock Plan.

**“Manager Restricted Stock Plans”** means the restricted stock plans of the Manager adopted in connection with the Arrangement.

**“Manager Share Exchange”** has the meaning ascribed thereto under “The Arrangement – Plan of Arrangement”.

**“Manager Special Limited Voting Shares”** means the special shares, series 1 in the capital of the Manager.

**“Manager Tracking DSU”** means a deferred share unit awarded pursuant to the Corporation Tracking DSU Plan, which tracks the value of a Class A Share.

“**Market to Market Election**” has the meaning ascribed thereto under “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Passive Foreign Investment Company Considerations”.

“**Meeting**” means the special meeting of Shareholders to be held on November 9, 2022, and any adjournment or postponement thereof, for the purpose of, among other things, considering and, if deemed advisable, approving the Arrangement Resolution.

“**Meeting Materials**” means, collectively, this Circular, the Notice of Meeting and the forms of proxy.

“**MI 61-101**” means Multilateral Instrument 61-101 – *Protection of Minority Security Holders in Special Transactions*.

“**Minority Shareholders**” means the holders of Corporation Class A Shares, other than the Interested Corporation Class A Shareholders.

“**NAREIT**” has the meaning ascribed thereto under “Presentation of Financial Information – Use of Non-IFRS Measures by the Corporation”.

“**Net Fair Market Value**” means, in respect of any property, the net FMV of that property determined on a consolidated basis in accordance with all administrative policies of the CRA in effect at the Effective Time and, in determining Net Fair Market Value, the following principles will apply:

- (a) any tax-related accounts in any corporation (such as deferred income taxes, the balance of non-capital losses and the balance of net capital losses) will not be considered to be property of that corporation;
- (b) the amount of any liability will be its principal amount;
- (c) no amount will be considered to be a liability unless it represents a true legal liability which is capable of quantification;
- (d) the portion of the long-term debt due within one (1) year will be treated as a current liability; and
- (e) liabilities of a corporation will include its respective partnership share of each liability of any partnership of which such corporation is a partner.

“**Non-Resident Arrangement Shares**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations”.

“**Non-Resident Holders**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations”.

“**Non-Resident Shareholder**” means a Shareholder who is non-resident of Canada for Canadian federal income tax purposes.

“**Non-Registered Shareholder**” means Shareholders who do not hold their Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares, as applicable, in their own name, but whose Corporation Class A Shares, Corporation Class B Shares or Corporation Affected Preference Shares, as applicable, are registered in the name of an Intermediary.

“**Notice Package**” means the Notice of Meeting and a form of proxy or voting instruction form.

“**Notice of Meeting**” means the notice of Meeting accompanying this Circular.

“**NYSE**” means the New York Stock Exchange.

“**NYSE Approvals**” means the conditional approval of the NYSE in respect of the listing and posting for trading of the Class A Shares to be issued to the Shareholders pursuant to the Arrangement and other technical listings required pursuant to the Arrangement.

“**NYSE VWAP**” has the meaning ascribed thereto under “Information Concerning the Corporation Post-Arrangement – Dividend Policy – Corporation Class A Shares and Corporation Class B Shares”.

“**Oaktree**” means Oaktree Capital Management, L.P. together with its affiliates.

“**OBCA**” means the *Business Corporations Act* (Ontario).

“**OBCA Director**” means the Director appointed pursuant to Section 278 of the OBCA.

“**Organization**” has the meaning ascribed thereto under “The Arrangement – Directors’ and Officers’ Liability Insurance”.

“**OSC Rule 56-501**” means Ontario Securities Commission Rule 56-501 – Restricted Shares.

“**our asset management business**” has the meaning ascribed thereto under “Information for All Shareholders”.

“**Participant**” means a Person who is awarded Manager Escrowed Shares pursuant to the Manager Escrowed Stock Plan.

“**Partner**” or “**Partners**” has the meaning ascribed thereto under “The Meeting – Principal Holders of Corporation Shares”.

“**Partnership**” has the meaning ascribed thereto under “The Meeting – Principal Holders of Corporation Shares”.

“**perpetual affiliates**” means BEP, BIP, BBU and BPY.

“**Person**” means and includes an individual, sole proprietorship, partnership, unincorporated association, unincorporated syndicate, unincorporated organization, trust, body corporate, trustee, executor, administrator or other legal representative and the Crown or any agency or instrumentality thereof.

“**PFIC**” means a passive foreign investment company.

“**Plan of Arrangement**” means the plan of arrangement attached as Schedule “A” to the Arrangement Agreement, which is attached to this Circular as Appendix A, which plan of arrangement may be amended, varied or supplemented in accordance with the terms thereof, the terms of the Arrangement Agreement or made at the discretion of the Court.

“**Pre-Arrangement Reorganization**” means the preliminary transactions to reorganize the business of Brookfield Asset Management Inc. that have been, and will be, undertaken to facilitate the Arrangement.

“**PUC**” means “paid-up capital” as defined in subsection 89(1) of the Tax Act.

“**PVI**” has the meaning ascribed thereto under “The Meeting – Principal Holders of Corporation Shares”.

“**QEF Election**” has the meaning ascribed thereto under “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Passive Foreign Investment Company Considerations”.

“**Registered Plans**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

“**Registered Shareholder**” means a Shareholder whose name is set out in the register of the Corporation for the Corporation Class A Shares, Corporation Class B Shares and Corporation Affected Preference Shares maintained by TSX Trust.

“**Regulation S**” means Regulation S under the U.S. Securities Act.

“**Resident Arrangement Shares**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Holding and Disposing of Resident Arrangement Shares”.

“**Resident Holders**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Holders Resident in Canada”.

“**RESP**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

“**RDSP**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

“**RRIF**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

“**RRSP**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

“**Rule 144**” means Rule 144 under the U.S. Securities Act.

“**SEC**” means the United States Securities and Exchange Commission.

“**Securities Act**” means the *Securities Act* (Ontario).

“**SEDAR**” means the System for Electronic Document Analysis and Retrieval at [www.sedar.com](http://www.sedar.com).

“**Series 51 Redemption Price**” has the meaning ascribed thereto under “The Arrangement – Treatment of Corporation Class A Preference Shares – Corporation Affected Preference Shares”.

“**Series 52 Redemption Price**” has the meaning ascribed thereto under “The Arrangement – Treatment of Corporation Class A Preference Shares – Corporation Affected Preference Shares”.

“**Shareholders**” means the Corporation Class A Shareholders, the Corporation Class B Shareholder and the Corporation Affected Preference Shareholders.

“**Special Distribution**” means the special dividend or distribution of Class A Shares to holders of Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares.

“**Spin-off Distribution**” has the meaning ascribed thereto under “The Arrangement – Plan of Arrangement”.

“**Spin-off Distribution Property**” means (a) that number of the common shares in the capital of the Asset Management Company owned by the Corporation immediately prior to the Spin-off Distribution representing 25% of the issued and outstanding Asset Management Company Shares and (b) a debt receivable of the Asset Management Company owned by Corporation immediately prior to the Spin-off Distribution.

“**Subco**” means 2451634 Alberta Inc.

“**Subco Note**” means a non-interest-bearing promissory note, payable on demand, having a principal amount and FMV equal to the aggregate purchase price of the Subco Shares purchased by Subco.

“**Subco Shares**” means the common shares in the capital of Subco.

“**Tax Act**” means the *Income Tax Act* (Canada) and the regulations promulgated from time to time thereunder.

“**Tax Matters Agreement**” means the tax matters agreement among the Corporation, the Manager and the Asset Management Company to be entered into prior to or following the Arrangement, which will govern certain matters relating to taxes.

“**Tax Opinions**” means the Canadian Tax Opinion and the U.S. Tax Opinion.

“**Tax Proposals**” means all specific proposals to amend the Tax Act announced by or on behalf of the Minister of Finance (Canada) prior to the date of this Circular.

“**Tax Treaty**” means any bilateral tax convention to which Canada is a party that is in force as at the date of this Circular.

“**Tax-Exempt Shareholder**” means a Shareholder who is exempt from tax under Part I of the Tax Act.

“**Taxable Canadian Holder**” means any holder other than an Electing Holder.

“**taxable Canadian property**” means “taxable Canadian property” as defined in subsection 248(1) of the Tax Act.

“**taxable capital gain**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Taxation of Capital Gains and Capital Losses”.

“**TFSA**” has the meaning ascribed thereto under “Certain Canadian Federal Income Tax Considerations – Eligibility for Investment”.

“**Transferred Multiple**” means the quotient (expressed as a decimal) obtained by dividing: (i) the Butterfly Proportion by (ii) one (1) minus the Butterfly Proportion.

“**Treasury Regulations**” means the treasury regulations promulgated under the Code.

“**TSX**” means the Toronto Stock Exchange.

**“TSX Approvals”** means the conditional approval of the TSX in respect of the listing and posting for trading of the Class A Shares and Corporation New Preference Shares to be issued to the Shareholders pursuant to the Arrangement and other technical listings required pursuant to the Arrangement.

**“TSX Trust”** means the TSX Trust Company.

**“U.S. Exchange Act”** means the United States *Securities Exchange Act of 1934*, as amended, and the rules and regulations promulgated from time to time thereunder.

**“U.S. GAAP”** means the accounting principles generally accepted in the United States.

**“U.S. Holder”** has the meaning ascribed thereto under “Certain United States Federal Income Tax Considerations”.

**“U.S. Securities Act”** means the United States *Securities Act of 1933*, as amended, and the rules and regulations promulgated from time to time thereunder.

**“U.S. Tax Opinion”** means an opinion of Weil, Gotshal & Manges LLP to be dated at or prior to the Effective Date, addressed to the Corporation Board and the Board and otherwise in a form acceptable to the Corporation Board, confirming the U.S. federal tax consequences of certain transactions pursuant to the Pre-Arrangement Reorganization and the Arrangement.

**“U.S. Treaty”** means the *Convention Between the U.S. and Canada with Respect to Taxes on Income and on Capital*, signed on September 26, 1980 and as amended by the protocols signed on June 14, 1983, March 28, 1984, March 17, 1995, July 29, 1997, and September 21, 2007.

## APPENDIX A – ARRANGEMENT RESOLUTION

### BE IT RESOLVED, AS A SPECIAL RESOLUTION, THAT:

1. The arrangement (the “**Arrangement**”) under section 182 of the *Business Corporations Act* (Ontario) (the “**OBCA**”) involving, among others, Brookfield Asset Management Inc. (the “**Corporation**”), the holders of the Corporation’s class A limited voting shares, class B limited voting shares and series 8 and 9 class A preference shares (the “**Shareholders**”), Brookfield Asset Management Ltd. (the “**Manager**”) and Brookfield Asset Management ULC (the “**Asset Management Company**”), as more particularly described and set forth in the management information circular (the “**Circular**”) of the Corporation dated September 30, 2022, as the Arrangement may be modified or amended, and all the transactions contemplated thereby are hereby authorized and approved.
2. The plan of arrangement, as it may be or have been amended (the “**Plan of Arrangement**”) involving, the Corporation, the Shareholders, the Manager and the Asset Management Company, the full text of which is set out in Appendix B to the Circular, is hereby authorized and approved.
3. The Arrangement Agreement dated September 23, 2022, among the Corporation, the Manager, the Asset Management Company and others (the “**Arrangement Agreement**”), and all the transactions contemplated therein, together with the actions of the directors of the Corporation in approving the Arrangement and the actions of the authorized persons of the Corporation in executing and delivering the Arrangement Agreement and any amendments thereto are hereby ratified and approved.
4. The Corporation is hereby authorized to apply for a final order from the Superior Court of Justice of Ontario to approve the Arrangement on the terms set forth in the Arrangement Agreement and the Plan of Arrangement (as they may be or may have been amended or modified to the extent permitted by the Arrangement Agreement or the Plan of Arrangement, as applicable).
5. Notwithstanding that this resolution has been passed (and the Arrangement adopted) by the Shareholders or that the Arrangement has been approved by the Superior Court of Justice of Ontario, the directors of the Corporation are hereby authorized and empowered (i) to amend the Arrangement Agreement or the Plan of Arrangement to the extent permitted by the Arrangement Agreement, and (ii) subject to the terms of the Arrangement Agreement, not to proceed with the Arrangement.
6. Any authorized signatory, officer or director of the Corporation is hereby authorized and directed for and on behalf of the Corporation to execute and deliver articles of arrangement and such other documents as are necessary or desirable to the Director under the OBCA in accordance with the Arrangement Agreement.
7. Any authorized signatory, officer or director of the Corporation is hereby authorized and directed for and on behalf of the Corporation to execute or cause to be executed and to deliver or cause to be delivered, all such other documents, agreements and instruments and to perform or cause to be performed all such other acts and things as in such person’s opinion may be necessary or desirable to give full effect to the foregoing resolution and the matters authorized thereby, such determination to be conclusively evidenced by the execution and delivery of such document, agreement or instrument or the doing of any such act or thing.



**APPENDIX B – ARRANGEMENT AGREEMENT**

**ARRANGEMENT AGREEMENT**

**AMONG**

**BROOKFIELD ASSET MANAGEMENT INC.**

**and**

**BROOKFIELD ASSET MANAGEMENT LTD.**

**and**

**BROOKFIELD ASSET MANAGEMENT ULC**

**and**

**2451634 ALBERTA INC.**

**September 23, 2022**

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## ARRANGEMENT AGREEMENT

This Arrangement Agreement made as of the 23rd day of September, 2022,

### **A M O N G:**

**BROOKFIELD ASSET MANAGEMENT INC.**, a corporation existing under the laws of Ontario,  
(hereinafter referred to as the “**Corporation**”)

- and -

**BROOKFIELD ASSET MANAGEMENT LTD.**, a corporation existing under the laws of British Columbia,  
(hereinafter referred to as the “**Manager**”)

- and -

**BROOKFIELD ASSET MANAGEMENT ULC**, an unlimited liability company existing under the laws of British Columbia,  
(hereinafter referred to as the “**Asset Management Company**”)

- and -

**2451634 ALBERTA INC.**, a corporation existing under the laws of Alberta,  
(hereinafter referred to as “**Subco**”)

**WHEREAS** the Corporation is comprised of two distinct businesses: (i) a leading global alternative asset management business (the “**Asset Management Business**”), and (ii) a business focused on compounding capital over time through its investments in several operating businesses (the “**Remaining Business**”);

**AND WHEREAS** the Corporation wishes to divide its businesses into two publicly traded companies: (i) the Manager, a pure play asset manager which will hold 25% of the Asset Management Business, and (ii) the Corporation, which will hold the Remaining Business and 75% of the Asset Management Business, by means of the Pre-Arrangement Reorganization and the Arrangement (as such terms are defined herein);

**AND WHEREAS** on completion of the Arrangement, (i) 100% of the Asset Management Business will be held by the Asset Management Company, directly and indirectly through its Subsidiaries, (ii) the Corporation and the Manager will hold 75% and 25%, respectively, of the Asset Management Company, (iii) the Corporation Shareholders (as defined herein) will hold shares of the Manager, (iv) the Corporation will change its name to “**Brookfield Corporation**”, and (v) the Class A Shares will be listed and posted for trading on the NYSE and the TSX (as such terms are defined herein);

**AND WHEREAS** the Parties will participate in the Pre-Arrangement Reorganization (as such terms are defined herein);

**AND WHEREAS** it is intended that, for U.S. federal income tax purposes, certain of the transactions pursuant to the Pre-Arrangement Reorganization and the Arrangement shall be treated as an integrated series of steps constituting a reorganization within the meaning of Section 368 of the Code (as defined herein) and a distribution by the Corporation of the stock of the Manager (constituting “**control**” of the Manager, within the meaning of Section 368(c) of the Code) that, together with the other members of the Manager’s “**separate affiliated group**” (within the meaning of Section 355(b)(3) of the Code), conducts the Asset Management Business, to which Section 355(a) of the Code applies, and that this Agreement is intended to be, and is hereby adopted as, a “**plan of reorganization**” within the meaning of Treasury Regulations Section 1.368-2(g);

**AND WHEREAS** the Corporation Board (as defined herein) has reviewed the terms and conditions of the Arrangement and, for the reasons set out in the Meeting Materials (as defined herein), has unanimously concluded, that the Arrangement is in the best interests of the Corporation;

**NOW THEREFORE THIS AGREEMENT WITNESSES** that, in consideration of the mutual covenants and agreements hereinafter set forth and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged by each Party, the Parties hereby covenant and agree as follows:

## ARTICLE 1 INTERPRETATION

### 1.1 Definitions.

In this Agreement, including the recitals hereto, other than the schedules and unless there is something in the subject matter or context inconsistent therewith, the following capitalized words and terms shall have the following meanings:

“**Affiliate**” means, in respect of any Person, another Person if: (i) one of them is the Subsidiary of the other; or (ii) each of them is Controlled by the same Person.

“**Agreement**” means this arrangement agreement, including the schedules attached hereto, as supplemented or amended from time to time.

“**Applicable Law**” means in respect of any Person: (i) any applicable domestic or foreign law including any statute, subordinate legislation or treaty; and (ii) any applicable guideline, directive, rule, standard, requirement, policy, order, judgment, injunction, award or decree of a Governmental Authority having the force of law.

“**Arrangement**” means an arrangement under Section 182 of the OBCA in accordance with the terms and subject to the conditions set out in the Plan of Arrangement, subject to any amendments, variations or supplements to the Plan of Arrangement made in accordance with its terms, the terms of this Agreement or made at the direction of the Court.

“**Arrangement Resolution**” means the special resolution approving the Plan of Arrangement to be considered at the Meeting, to be substantially in the form and content attached as Appendix “A” to the Circular.

“**Articles of Arrangement**” means the articles of arrangement of the Corporation in respect of the Arrangement, to be filed with the OBCA Director pursuant to Section 183(1) of the OBCA after the Final Order is made, which shall include the Plan of Arrangement.

“**Asset Management Business**” has the meaning given to such term in the Preamble to this Agreement.

“**Asset Management Company**” has the meaning given to such term in the Preamble to this Agreement.

“**Business Day**” means a day, other than a Saturday, Sunday or statutory or civic holiday in both Ontario and British Columbia, when banks are generally open for the transaction of business in both Toronto, Ontario and Vancouver, British Columbia.

“**Canadian Tax Opinion**” means an opinion of Torys LLP to be dated at or prior to the Effective Date, addressed to the Corporation Board and the Manager Board and otherwise in a form acceptable to the Corporation Board, confirming the Canadian federal income tax consequences of certain aspects of the Pre-Arrangement Reorganization and the Arrangement to the Parties.

“**Circular**” means the management information circular of the Corporation, including all appendices and schedules thereto, and any information incorporated by reference therein, to be sent to the Corporation Shareholders in connection with the Meeting, as amended, supplemented or otherwise modified from time to time in accordance with this Agreement.

“**Code**” means the Internal Revenue Code of 1986, as amended.

“**Control**” means, when applied to a relationship between two Persons, that a Person (the “**first Person**”) is considered to control another Person (the “**second Person**”) if: (i) the first Person, directly or indirectly, beneficially owns or exercises control or direction over securities, interests or contractual rights of the second Person carrying votes which, if exercised, would entitle the first Person to elect a majority of the directors of the second Person, or a majority of any other Persons who have the right to manage or supervise the management of the business and affairs of the second Person, unless that first Person holds the securities, interests or rights only to secure a debt or similar obligation; (ii) the second Person is a partnership, other than a limited partnership, and the first Person, together with any Person Controlled by the first Person, holds more than 50% of the interests (measured by votes or by value) of the partnership; or (iii) the second Person is a limited partnership and the general partner of the limited partnership is the first Person or any Person Controlled by the first Person, and the term “**Controlled**” has a corresponding meaning.

“**Corporation**” has the meaning given to such term in the Preamble to this Agreement.

“**Corporation Affected Preference Shares**” means the Corporation Class A Preference Shares, Series 8 and the Corporation Class A Preference Shares, Series 9.

**“Corporation Board”** means the Board of Directors of the Corporation as constituted from time to time.

**“Corporation Class A Preference Shares”** means the Class A Preference Shares in the capital of the Corporation, issuable in series.

**“Corporation Class AA Preference Shares”** means the Class AA Preference Shares in the capital of the Corporation, issuable in series.

**“Corporation Class A Shares”** means the Class A Limited Voting Shares in the capital of the Corporation.

**“Corporation Class B Shares”** means the Class B Limited Voting Shares in the capital of the Corporation.

**“Corporation Disclosure Letter”** means the confidential disclosure letter executed and delivered by the Corporation to the Manager, the Asset Management Company and Subco in connection with the execution of this Agreement, as may be amended and/or supplemented pursuant to Section 6.2 of this Agreement.

**“Corporation Escrowed Share”** means an award of a non-voting common share of one or more private companies pursuant to the Corporation Escrowed Stock Plan.

**“Corporation Escrowed Stock Plan”** means the escrowed stock plan of the Corporation.

**“Corporation Escrowed Stock Plan Share Reserve Increase Resolution”** means the ordinary resolution of holders of Corporation Class A Shares and Corporation Class B Shares approving an increase in the number of Corporation Class A Shares issuable on the exchange of Corporation Escrowed Shares pursuant to the Corporation Escrowed Stock Plan to be considered at the Meeting.

**“Corporation MSOPs”** means the management share option plans of the Corporation.

**“Corporation New Option”** means a new option to acquire Corporation Class A Shares pursuant to a Corporation MSOP and granted by the Corporation to a holder of a Corporation Option in connection with the Arrangement.

**“Corporation New Preference Shares”** means the new Corporation Class A Preference Shares to be issued in the Arrangement to the holders of the Corporation Affected Preference Shares.

**“Corporation Option”** means an option to acquire Corporation Class A Shares awarded pursuant to a Corporation MSOP.

**“Corporation Shareholders”** means collectively the holders of Corporation Class A Shares, the holders of Corporation Class B Shares and the holders of Corporation Affected Preference Shares, entitled to receive notice of the Meeting and vote on the Arrangement Resolution, in accordance with the Interim Order.

**“Court”** means the Ontario Superior Court of Justice.

**“Effective Date”** means the date upon which the Arrangement becomes effective as established by the date shown on the Certificate of Arrangement.

**“Effective Time”** means 3:01 a.m. Toronto local time on the Effective Date, or such other time as may be required.

**“Encumbrance”** means any mortgage, charge, pledge, lien, hypothec, security interest, encumbrance, adverse claim or right of any third party to acquire or restrict the use of property.

**“Final Order”** means the final order of the Court or, if appealed, the final order affirmed by an appellate court, approving the Arrangement, pursuant to Section 182 of the OBCA.

**“Governmental Authority”** means any multinational, federal, provincial, territorial, state, regional, municipal, local or other government, governmental or quasi-governmental entity or municipality, or political or other subdivision thereof, department, commission, board, self-regulating authority, regulatory body, bureau, branch, or authority, or any agency or instrumentality of any such government, governmental or quasi-governmental entity or municipality, or political or other subdivision thereof, or any federal, provincial, territorial, state, local or foreign court, commission, board, agency, arbitrator or other tribunal, and any other entity exercising

executive, legislative, judicial, taxing, regulatory, or administrative powers or functions of government, and any official of any of the foregoing, including any securities commission or stock exchange.

“**Intended U.S. Tax Treatment**” has the meaning given to it in Section 2.6 of this Agreement.

“**Interested Corporation Class A Shareholder**” means, at the applicable time, a holder of Corporation Class A Shares who is, for the purposes of voting on the Arrangement Resolution: (i) an “*interested party*” within the meaning of MI 61-101 or otherwise required to be excluded for the purposes of a vote on the Arrangement Resolution under the requirements of MI 61-101; (ii) a “*control person*” of the Corporation within the meaning of OSC Rule 56-501 — *Restricted Shares*; (iii) an “*affiliate*” of the Corporation within the meaning of the Securities Act, or (iv) a Person that beneficially owns, directly or indirectly, securities of the Corporation carrying more than 20% of the votes attaching to the Corporation’s voting securities and any associate, affiliate or insider of such a Person or any other Person excluded pursuant to paragraph 624(n) of the TSX Company Manual.

“**Interim Order**” means the interim order of the Court in respect of the Arrangement, as it may be varied or amended, as contemplated by Section 2.3 of this Agreement.

“**Manager**” has the meaning given to such term in the Preamble to this Agreement.

“**Manager Board**” means the Board of Directors of the Manager as constituted from time to time.

“**Manager Class A Preference Shares**” means the Class A Preference shares in the capital of the Manager, issuable in series.

“**Manager Class A Shares**” means the Class A Limited Voting Shares in the capital of the Manager.

“**Manager Class B Shares**” means the Class B Limited Voting Shares in the capital of the Manager.

“**Manager Escrowed Share**” means an award of a non-voting common share of one or more private companies pursuant to the Manager Escrowed Stock Plan.

“**Manager Escrowed Stock Plan**” means the escrowed stock plan of the Manager to be adopted in connection with the Arrangement.

“**Manager Escrowed Stock Plan Resolution**” means the ordinary resolution of holders of Corporation Class A Shares and Corporation Class B Shares approving the Manager Escrowed Stock Plan to be considered at the Meeting.

“**Manager MSOP**” means the management share option plan of the Manager to be adopted in connection with the Arrangement.

“**Manager MSOP Resolution**” means the ordinary resolution of holders of Corporation Class A Shares and Corporation Class B Shares approving the Manager MSOP to be considered at the Meeting.

“**Manager Option**” means an option to acquire Manager Class A Shares pursuant to the Manager MSOP and granted by the Manager to a holder of a Corporation Option in connection with the Arrangement.

“**Manager Special Limited Voting Shares**” means the Special Shares, Series 1, in the capital of the Manager.

“**material adverse effect**” means, in respect of any corporation or company, any change, event, fact, circumstance or occurrence that has, or would reasonably be expected to have, a material and adverse effect upon the business, assets, liabilities, capitalization, financial condition or results of operation of that corporation or company and its Subsidiaries considered as a whole.

“**Meeting**” means the special meeting of Corporation Shareholders (including any adjournment or postponement thereof) to be called and held in accordance with the Interim Order to consider, and if deemed advisable, to approve, the Arrangement Resolution, the Corporation Escrowed Stock Plan Share Reserve Increase Resolution, the Manager MSOP Resolution and the Manager Escrowed Stock Plan Resolution and the other matters set out in the notice of meeting accompanying the Circular.

“**Meeting Materials**” means the notice of meeting, the Circular, the letter of transmittal and election form and the form of proxy in respect of the Meeting which accompanies the Circular.

“**MI 61-101**” means Multilateral Instrument 61-101 — *Protection of Minority Security Holders in Special Transactions*.

“**misrepresentation**” means an untrue statement of a material fact, or an omission to state a material fact that is required to be stated or that is necessary to make a statement not misleading in light of the circumstances in which it was made.

“**NYSE**” means the New York Stock Exchange.

“**OBCA**” means the *Business Corporations Act* (Ontario) and the regulations made thereunder, each as amended from time to time.

“**OBCA Director**” means the Director appointed pursuant to Section 278 of the OBCA.

“**Party**” means a party to this Agreement.

“**Person**” means and includes an individual, sole proprietorship, partnership, unincorporated association, unincorporated syndicate, unincorporated organization, trust, body corporate, trustee, executor, administrator or other legal representative and the Crown or any agency or instrumentality thereof.

“**Plan of Arrangement**” means the plan of arrangement attached as Schedule “A”, as amended, varied or supplemented in accordance with the terms thereof, the terms of this Agreement or made at the discretion of the Court.

“**Pre-Arrangement Reorganization**” means the transactions and actions for certain reorganizations and the transfer of the assets and liabilities of the Corporation and its Subsidiaries relating to the Asset Management Business to the Asset Management Company, as further described in the Corporation Disclosure Letter.

“**Relationship Agreement**” means the relationship agreement among the Corporation, the Manager and the Asset Management Company to be entered into following the Arrangement, which will govern aspects of their relationship.

“**Remaining Business**” has the meaning given to such term in the Preamble to this Agreement.

“**Representatives**” means, collectively, the directors, officers, employees and agents of a Party at any time and their respective heirs, executors, administrators and other legal representatives.

“**Securities Act**” means the *Securities Act* (Ontario) and the regulations made thereunder, each as amended from time to time.

“**Services Agreements**” means (i) the Asset Management Services Agreement between the Manager and the Asset Management Company to be entered into following the Arrangement, which will provide for, among other things, the provision of services by the Manager to the Asset Management Company and its Subsidiaries, and (ii) the Transitional Services Agreement among the Corporation, the Manager and the Asset Management Company to be entered into following the Arrangement, which will provide for, among other things, the provision of certain services on a transitional basis.

“**Specified Corporation**” has the meaning given to such term in subsection 55(1) of the Tax Act.

“**Subco**” has the meaning given to such term in the Preamble of this Agreement.

“**Subco Shares**” means the common shares in the capital of Subco.

“**Subsidiary**” means, at a particular time, a Person Controlled, directly or indirectly, by another Person.

“**Tax Act**” means the *Income Tax Act* (Canada), as amended, including the regulations promulgated thereunder.

“**Tax Matters Agreement**” means the tax matters agreement among the Corporation, the Manager and the Asset Management Company to be entered into on or before the Effective Date, and effective immediately following the completion of the “Corporation Spin-off Butterfly” transactions as part of the Arrangement, which will govern certain matters relating to Taxes.

“**Taxes**” includes all applicable present and future income taxes, capital taxes, stamp taxes, charges to tax, withholdings, sales and use taxes, value added taxes and goods and services taxes, harmonized sales taxes and all penalties, interest and other payments on or in respect thereof.

“**Tax Opinions**” means the Canadian Tax Opinion and the U.S. Tax Opinion.

“**Transaction Costs**” means all fees, costs and expenses incurred directly in connection with the Pre-Arrangement Reorganization and the Arrangement, including financing fees, advisory and other professional expenses and printing and mailing costs associated with the Meeting Materials, but specifically excludes fee, costs, expenses and payment obligations incurred in connection with an obligation to indemnify as set forth in the Tax Matters Agreement.

“**Treasury Regulations**” means the final, temporary or proposed U.S. federal income tax regulations promulgated under the Code, as such tax regulations may be amended from time to time.

“**TSX**” means the Toronto Stock Exchange.

“**U.S. Securities Act**” means the United States Securities Act of 1933 as amended, and the rules and regulations promulgated thereunder.

“**U.S. Tax Opinion**” means an opinion of Weil, Gotshal & Manges LLP to be dated at or prior to the Effective Date, addressed to the Corporation Board and the Manager Board and otherwise in a form acceptable to the Corporation Board, confirming the U.S. federal tax consequences of certain transactions pursuant to the Pre-Arrangement Reorganization and the Arrangement.

## **1.2 Construction.**

In this Agreement, unless otherwise expressly stated or the context otherwise requires:

- (a) the division of this Agreement into Articles and Sections and the use of headings are for convenience of reference only and do not affect the construction or interpretation hereof;
- (b) the words “hereunder”, “hereof” and similar expressions refer to this Agreement and not to any particular Article or Section and references to “Articles” and “Sections” are to Articles and Sections of this Agreement;
- (c) words importing the singular include the plural and vice versa, words importing any gender include all genders and words importing persons include individuals, corporations, general and limited partnerships, associations, trusts, unincorporated organizations, joint ventures, Governmental Authorities and other entities;
- (d) the word “including” means “including without limiting the generality of the foregoing”;
- (e) if any date on which any action is required to be taken under this Agreement is not a Business Day, such action will be required to be taken on the next succeeding Business Day;
- (f) a reference to time is to local time in Toronto, Ontario; and
- (g) a reference to the knowledge of a Party means to the best of the knowledge of any of the executive officers of such Party after reasonable enquiry.

## **1.3 Currency.**

All references to currency herein are to lawful money of Canada unless otherwise specified.

## **1.4 Corporation Disclosure Letter.**

The Corporation Disclosure Letter itself and all information contained in it is confidential information and may not be disclosed unless (i) it is required to be disclosed pursuant to Applicable Law unless such Applicable Law permits the Parties to refrain from disclosing the information for confidentiality or other purposes or (ii) a Party needs to disclose it in order to enforce its rights under this Agreement.

## **1.5 Schedules.**

The following schedule is attached to this Agreement and forms a part hereof:

Schedule A — Plan of Arrangement

## **ARTICLE 2 THE ARRANGEMENT**

### **2.1 Arrangement.**

Each of the Parties agrees that the Arrangement will be implemented in accordance with and subject to the terms and conditions contained in this Agreement and on the terms set forth in the Plan of Arrangement.



## **2.2 Effective Date and Effective Time.**

The Arrangement will become effective on the Effective Date, and commencing at the Effective Time, the steps to be carried out pursuant to the Arrangement will become effective in the order set out in the Plan of Arrangement without any further act or formality, except as contemplated in the Plan of Arrangement.

## **2.3 Interim Order.**

As soon as reasonably practicable following the execution of this Agreement, the Corporation will apply to the Court pursuant to Section 182 of the OBCA and prepare, file and diligently pursue an application for the Interim Order, which will provide, among other things:

- (a) for the calling and holding of the Meeting for the purpose, among other things, of considering the Arrangement Resolution, the Corporation Escrowed Stock Plan Share Reserve Increase Resolution, the Manager MSOP Resolution and the Manager Escrowed Stock Plan Resolution;
- (b) for the class of Persons to whom notice is to be provided in respect of the Arrangement and the Meeting and for the manner in which such notice is to be provided;
- (c) that the requisite approval for the Arrangement Resolution will be: (i) not less than 66 $\frac{2}{3}$ % of the votes cast by the holders of Corporation Class A Shares and holders of Corporation Affected Preference Shares, voting together, present in person or represented by proxy at the Meeting; (ii) not less than 66 $\frac{2}{3}$ % of the votes cast by the holders of Corporation Class B Shares present in person or represented by proxy at the Meeting; and (iii) not less than a majority of the votes cast by the holders of Corporation Class A Shares present in person or represented by proxy at the Meeting, other than votes cast in respect of Corporation Class A Shares that are beneficially owned by any Interested Corporation Class A Shareholders or over which control or direction is exercised by any Interested Corporation Class A Shareholder;
- (d) that, in all other respects, the terms, conditions and restrictions of the Corporation's articles and by-laws, including quorum requirements for the Corporation Shareholders, and all other matters, shall apply in respect of the Meeting;
- (e) for the notice requirements with respect to the presentation of the application to the Court for the Final Order;
- (f) for the confirmation of the record date for the Meeting;
- (g) that the Meeting may be adjourned or postponed from time to time by the Corporation without the need for additional approval of the Court; and
- (h) in seeking the Interim Order, the Corporation shall advise the Court that it is the Corporation's intention to rely upon the exemption from registration provided by Section 3(a)(10) of the U.S. Securities Act with respect to the issuance of the securities of the Manager and the Corporation based on the Court's approval of the Arrangement.

## **2.4 Meeting and Meeting Materials.**

Subject to the terms of this Agreement and the receipt of the Interim Order:

- (a) the Corporation will convene and conduct the Meeting in accordance with the Interim Order and Applicable Law as soon as reasonably practicable for the purpose of considering the Arrangement Resolution, the Corporation Escrowed Stock Plan Share Reserve Increase Resolution, the Manager MSOP Resolution and the Manager Escrowed Stock Plan Resolution (and any other proper purpose as may be set out in the Meeting Materials); and
- (b) the Corporation will: (i) prepare the Meeting Materials (and any necessary amendments or supplements to the Circular), together with any other documents required by Applicable Law in connection with the Meeting; and (ii) cause the Meeting Materials and other documentation required under Applicable Law in connection with the Meeting to be mailed and filed as required by the Interim Order and in accordance with Applicable Law. The Parties will cooperate in the preparation of any amendment or supplement to the Meeting Materials as required or appropriate, and the Corporation will promptly mail or otherwise publicly disseminate any amendment or supplement to the Meeting Materials to the Corporation Shareholders in accordance with the Interim Order and, if required by the Court or Applicable Law, file the same with any Governmental Authority.

## **2.5 Effecting the Arrangement and Ancillary Filings with the OBCA Director.**

Subject to the rights of termination contained in Section 6.3, upon the Corporation Shareholders approving the Arrangement as set out in the Interim Order, the Corporation obtaining the Final Order and the satisfaction (or waiver, if applicable) of the other conditions herein contained in favour of each of the Parties, the Parties covenant and agree to, on a date and at a time to be determined exclusively

by the Corporation, file with the OBCA Director any and all documents (including, with respect to the filing to be made pursuant to subsection 183(1) of the OBCA, the Articles of Arrangement) and to exchange (to the extent not previously exchanged) such other documents as may be necessary or desirable to give effect to the Arrangement and implement the Plan of Arrangement on such date. The closing of the Arrangement will take place at the offices of Torys LLP, Suite 3300, 79 Wellington Street West, Toronto, Ontario M5K 1N2 at 8:00 a.m. (Toronto local time) on the Effective Date, or at such other time and place as may be agreed to by the Parties.

## **2.6 Intended U.S. Tax Treatment.**

Each Party hereto intends that, for U.S. federal income tax purposes, certain of the transactions pursuant to the Pre-Arrangement Reorganization and the Arrangement shall be treated as an integrated series of steps constituting a reorganization within the meaning of Section 368 of the Code and a distribution by the Corporation of stock of the Manager (constituting “control” of the Manager, within the meaning of Section 368(c) of the Code) that, together with the other members of the Manager’s “separate affiliated group” (within the meaning of Section 355(b)(3) of the Code), conducts the Asset Management Business, to which Section 355(a) of the Code applies (the “**Intended U.S. Tax Treatment**”), and that this Agreement is intended to be, and is hereby adopted as, a “plan of reorganization” within the meaning of Treasury Regulations Section 1.368-2(g). No Party hereto nor any of their Affiliates shall take any position for U.S. federal, state, local or non-U.S. income or franchise tax purposes, or any other tax reporting position, which is inconsistent with the foregoing unless required to do so by Applicable Law.

## **ARTICLE 3 REPRESENTATIONS AND WARRANTIES**

### **3.1 Mutual Representations and Warranties.**

Each Party represents and warrants to each of the other Parties as follows and acknowledges that the other Parties are relying on such representations and warranties in connection with entering into this Agreement and consummating the Arrangement:

- (a) it is duly incorporated, amalgamated or continued and is validly existing under the laws of its governing jurisdiction and has the corporate power and authority to enter into this Agreement and, subject to obtaining the requisite approvals contemplated hereby, to perform its obligations hereunder;
- (b) except as disclosed in the Circular or in writing to the other Parties, the execution and delivery of this Agreement by it and the completion by it of the transactions contemplated herein do not and will not:
  - (i) result in the breach of, or violate any term or provision of, its articles or by-laws;
  - (ii) conflict with, result in the breach of, constitute a default under, or accelerate or permit the acceleration of the performance required by, any agreement, instrument, license, permit or authority to which it is a party or by which it is bound, or to which any assets of such Party are subject, or result in the creation of any Encumbrance upon any of its assets under any such agreement or instrument, or give to others any interest or right, including rights of purchase, termination cancellation or acceleration, under any such agreement, instrument, license, permit or authority, which in any case would have a material adverse effect on it; or
  - (iii) violate any provisions of any Applicable Law or any judicial or administrative award, judgement, order or decree applicable and known to it, the violation of which would have a material adverse effect on it;
- (c) no dissolution, winding-up, bankruptcy, liquidation or similar proceeding has been commenced or is pending or, to such Party’s knowledge, is proposed in respect of it, except as contemplated by the Plan of Arrangement; and
- (d) the execution and delivery of this Agreement and the completion of the transaction contemplated herein have been duly approved by its board of directors, and this Agreement constitutes a valid and binding obligation of such Party enforceable against it in accordance with its terms, subject to bankruptcy, insolvency and other laws affecting the enforcement of creditors’ rights generally and to general principles of equity and limitations upon the enforcement of indemnification for fines or penalties imposed by law.

### **3.2 Representations and Warranties of the Corporation.**

The Corporation represents and warrants to each of the other Parties as follows and acknowledges that the other Parties are relying on such representations and warranties in connection with entering into this Agreement and consummating the Arrangement:

- (a) the authorized capital of the Corporation consists of an unlimited number of Corporation Class A Preference Shares, an unlimited number of Corporation Class AA Preference Shares, an unlimited number of Corporation Class A Shares, and 85,120 Corporation Class B Shares; and

- (b) as at the date of this Agreement, the Corporation is the owner of all of the issued and outstanding shares of the Asset Management Company, with good and marketable title thereto.

### **3.3 Representations and Warranties of the Manager.**

The Manager represents and warrants to each of the Parties as follows and acknowledges that the Parties are relying on such representations and warranties in connection with entering into this Agreement and consummating the Arrangement:

- (a) the authorized capital of the Manager consists of an unlimited number of Manager Class A Preference Shares, an unlimited number of Manager Class A Shares, 85,120 Manager Class B Shares and an unlimited number of Manager Special Limited Voting Shares;
- (b) as at the date of this Agreement, the Manager is the owner of all of the issued and outstanding shares of Subco, with good and marketable title thereto; and
- (c) it has no assets, no liabilities and it has carried on no business other than relating to, and contemplated by, this Agreement, the Plan of Arrangement and the Pre-Arrangement Reorganization.

### **3.4 Representations and Warranties of the Asset Management Company.**

The Asset Management Company represents and warrants to each of the other Parties as follows and acknowledges that the other Parties are relying on such representations and warranties in connection with entering into this Agreement and consummating the Arrangement:

- (a) the authorized capital of the Asset Management Company consists of an unlimited number of common shares; and
- (b) it has no assets, no liabilities and it has carried on no business other than relating to, and contemplated by, this Agreement, the Plan of Arrangement and the Pre-Arrangement Reorganization.

### **3.5 Representations and Warranties of Subco.**

Subco represents and warrants to each of the Parties as follows and acknowledges that the Parties are relying on such representations and warranties in connection with entering into this Agreement and consummating the Arrangement:

- (a) the authorized capital of Subco consists of an unlimited number of Subco Shares; and
- (b) it has no assets (other than the nominal subscription price for Subco Shares issued to the Manager), no liabilities and it has carried on no business other than relating to, and contemplated by, this Agreement, the Plan of Arrangement and the Pre-Arrangement Reorganization.

### **3.6 Survival.**

The representations and warranties of each Party contained in this Agreement will not survive the completion of the Arrangement and will expire and be terminated on the earlier of the Effective Time and the date on which this Agreement is terminated in accordance with its terms.

## **ARTICLE 4 COVENANTS**

### **4.1 General Covenants.**

Subject to the terms of this Agreement, each Party will:

- (a) use its commercially reasonable efforts and do all things reasonably required of it to cause the Pre-Arrangement Reorganization and the Plan of Arrangement to become effective on such dates as the Corporation may determine;
- (b) prior to the Effective Date, cooperate in obtaining the Tax Opinions, including providing, as applicable, any validly signed and executed representation letters, and making such amendments to this Agreement as may be necessary to obtain the Tax Opinions, implement the Pre-Arrangement Reorganization and the Plan of Arrangement or as may be desired by the Corporation to enable it to carry out transactions deemed advantageous by it for the separation of its businesses as herein contemplated;
- (c) prior to and following the Effective Date, do and perform all such acts and things, and execute and deliver all such agreements (including the Services Agreements and the Relationship Agreement), assurances, notices and other documents and instruments, as may be reasonably required to facilitate the carrying out of the intent and purpose of this Agreement;

- (d) prior to and following the Effective Date, cooperate with and assist each other Party in dealing with transitional and other matters relating to or arising from the Pre-Arrangement Reorganization, the Services Agreements, the Relationship Agreement, the Arrangement or this Agreement;
- (e) following the Effective Date, but subject to any restrictions set forth in the Tax Matters Agreement, to take all steps and actions necessary to transfer promptly and completely any assets or liabilities comprising the Asset Management Business to the Asset Management Company (or as directed by the Asset Management Company), if such assets or liabilities were incorrectly or inadvertently not transferred to the Manager pursuant to the Pre-Arrangement Reorganization or the Plan of Arrangement; and
- (f) following the Effective Date, but subject to any restrictions set forth in the Tax Matters Agreement, to take all steps and actions necessary to transfer promptly and completely any assets or liabilities comprising the Remaining Business to the Corporation (or as directed by the Corporation), if such assets or liabilities were incorrectly or inadvertently transferred to the Asset Management Company pursuant to the Pre-Arrangement Reorganization or the Plan of Arrangement.

#### **4.2 Covenants of the Corporation.**

The Corporation covenants and agrees to (and will cause each of its Subsidiaries, as applicable, to):

- (a) perform the obligations required to be performed by the Corporation under the Pre-Arrangement Reorganization and the Plan of Arrangement and do all such other acts and things as may be necessary or desirable and are within its power and control in order to carry out and give effect to the Pre-Arrangement Reorganization, the Arrangement and any transactions necessary for the issuance of the Tax Opinions, including using all commercially reasonable efforts to obtain:
  - (i) the approval of Corporation Shareholders required for the implementation of the Arrangement;
  - (ii) the Interim Order and the Final Order;
  - (iii) such other consents, orders, rulings or approvals and assurances as are necessary or desirable for the implementation of the Arrangement, including those referred to in Section 5.1; and
  - (iv) satisfaction of the other conditions precedent referred to in Article 5;
- (b) not, on or before the Effective Date, perform any act or enter into any transaction that could:
  - (i) interfere or could be inconsistent with the completion of the Pre-Arrangement Reorganization, the Arrangement or any transaction contemplated by this Agreement; or
  - (ii) cause the Corporation, or any Subsidiary of the Corporation that is a corporation and that will participate in the Pre-Arrangement Reorganization, to cease to be or fail to qualify as a Specified Corporation on or before the Effective Date;
- (c) on or before the Effective Date, assist and cooperate in the preparation and filing with all applicable securities commissions or similar securities regulatory authorities in Canada and the United States of all necessary applications to seek exemptions, if required, from the prospectus, registration and other requirements of applicable securities laws of jurisdictions in Canada and the United States for the issue by the Corporation and the Manager of the securities to be issued in the Pre-Arrangement Reorganization and the Arrangement, and such other exemptions that are necessary or desirable in connection with the Pre-Arrangement Reorganization and the Arrangement;
- (d) on or before the Effective Date, enter into the Tax Matters Agreement; and
- (e) prior to the Effective Date, (i) make an application to list the Corporation New Preference Shares on the TSX; and (ii) jointly with the Manager, make an application to list the Manager Class A Shares on the TSX and NYSE.

#### **4.3 Covenants of the Manager, the Asset Management Company and Subco.**

Each of the Manager, the Asset Management Company and Subco covenants and agrees to (and will cause each of its Subsidiaries, as applicable, to):

- (a) perform the obligations required to be performed by it under the Pre-Arrangement Reorganization and the Plan of Arrangement and do all such other acts and things as may be necessary or desirable and are within its power and control in order to carry out and give effect to the Pre-Arrangement Reorganization, the Arrangement and any transactions necessary for the issuance of the Tax Opinions, including using all commercially reasonable efforts to obtain (on its own or in cooperation with the Corporation, as applicable):

- (i) the Interim Order and the Final Order;
  - (ii) such other consents, rulings, orders, approvals and assurances as are necessary or desirable for the implementation of the Arrangement, including those referred to in Section 5.1; and
  - (iii) satisfaction of the other conditions precedent referred to in Article 5; and
- (b) not, on or before the Effective Date, perform any act or enter into any transaction that could interfere or could be inconsistent with the completion of the Pre-Arrangement Reorganization, the Arrangement or any transaction contemplated by this Agreement; and
  - (c) on or before the Effective Date, enter into the Tax Matters Agreement.

## ARTICLE 5 CONDITIONS

### 5.1 Mutual Conditions Precedent.

The respective obligations of the Parties to complete the transactions contemplated by this Agreement are subject to the satisfaction, at or prior to the Effective Time, of each of the following conditions precedent, each of which may be waived, in whole or in part, by the Corporation:

- (a) the Pre-Arrangement Reorganization will have been completed at or prior to the Effective Time;
- (b) the Arrangement Resolution will have been approved by the Corporation Shareholders at the Meeting in accordance with the Interim Order;
- (c) the Corporation Escrowed Stock Plan Share Reserve Increase Resolution, the Manager MSOP Resolution and the Manager Escrowed Stock Plan Resolution will have been approved by the holders of Corporation Class A Shares and Corporation Class B Shares at the Meeting;
- (d) the Interim Order and the Final Order will have each been obtained on terms consistent with this Agreement and shall not have been set aside or modified in a manner unacceptable to the Corporation;
- (e) all governmental, court, regulatory, third party and other approvals, consents, expiry of waiting periods, waivers, permits, exemptions, orders and agreements and all amendments and modifications to, and terminations of, agreements, indentures and arrangements considered by the Parties, each acting reasonably, to be necessary or desirable for the completion of the transactions provided for in this Agreement, the Plan of Arrangement or the Pre-Arrangement Reorganization will have been obtained or received on terms that are satisfactory to the Parties, each acting reasonably;
- (f) the Tax Matters Agreement will have been validly executed by and among the Corporation, the Manager and the Asset Management Company;
- (g) no law, regulation or policy will have been proposed, enacted, issued, promulgated, enforced or applied that interferes with or is inconsistent with the completion of the Arrangement or the Tax Opinions or their effective application to the Arrangement, including any material change to the income tax laws of Canada or the United States, or any province, state or territory thereof;
- (h) the Tax Opinions will have been received by the Corporation and the Manager, in form and substance satisfactory to the Corporation, will not have been withdrawn or modified and all of the transactions referred to in the Tax Opinions as occurring at or prior to the Effective Time will have occurred and all conditions or terms of the Tax Opinions shall have been satisfied;
- (i) there will not be in force any order or decree restraining or enjoining the completion of the transactions contemplated by this Agreement;
- (j) (i) the Manager Class A Shares will have been conditionally approved to be listed and posted for trading on the NYSE and the TSX; (ii) the Corporation New Preference Shares will have been conditionally approved to be listed and posted for trading on the TSX; (iii) the Corporation Class A Shares issuable on the exercise of Corporation New Options and the Manager Class A Shares issuable on the exercise of Manager Options to be issued pursuant to the Arrangement will have been conditionally approved to be listed and posted for trading on the NYSE and the TSX; and (iv) the Corporation Class A Shares issuable on the exchange of Corporation Escrowed Shares and the Manager Class A Shares issuable on the exchange of Manager Escrowed Shares to be issued pursuant to the Arrangement will have been conditionally approved to be listed and posted for trading on the NYSE and the TSX; subject to, in each case, standard listing conditions imposed by the NYSE and the TSX, as applicable, in similar circumstances; and
- (k) this Agreement will not have been terminated pursuant to the provisions of Article 6.

The conditions contained in this Section 5.1 are for the sole benefit of the Corporation and may be waived, in whole or in part, by the Corporation at any time. Such conditions will not give rise to or create any duty on the part of the Corporation or the Corporation Board to waive or not to waive such conditions and will not in any way limit the Corporation's right to terminate this Agreement as set forth in Section 6.3 or alter the consequences of any such termination from those specified in Section 6.4. Any determination made by the Corporation prior to the Arrangement concerning the satisfaction and waiver of any or all of the conditions set forth in this Section 5.1 will be final and conclusive, and neither the Corporation nor any of its Affiliates or Representatives shall have any liability as a result of any such determination.

## **5.2 Conditions to Obligations of Each Party.**

The obligation of each Party to complete the transactions contemplated by this Agreement is further subject to the conditions (which may be waived, in whole or in part, by such Party without prejudice to its right to rely on any other condition in its favour) that (i) the covenants of each other Party to be performed on or before the Effective Date pursuant to the terms of this Agreement will have been duly performed in all material respects; and (ii) except as set forth in this Agreement, the representations and warranties of each other Party will be true and correct in all material respects as at the Effective Date as though made at the Effective Time, with the same effect as if such representations and warranties had been made at, and as of, such time.

## **5.3 Merger of Conditions.**

- (a) Subject to Section (b), the conditions set out in Section 5.1 and Section 5.2 will be conclusively deemed to have been satisfied or waived, as applicable, on the filing by the Corporation of Articles of Arrangement under the OBCA to give effect to the Plan of Arrangement.
- (b) The conditions set out in sections 5.1(d), 5.1(h) (as it relates to the Tax Opinions), and 5.1(j) may not be waived by the Corporation.

# **ARTICLE 6 AMENDMENT AND TERMINATION**

## **6.1 Amendment.**

Subject to the provisions of the Interim Order, the Plan of Arrangement and Applicable Law, this Agreement and the Plan of Arrangement may, at any time and from time to time before or after the holding of the Meeting but not later than the Effective Time, be amended, modified or supplemented by written agreement of the Parties, without further notice to or authorization on the part of the Corporation Shareholders. Notwithstanding the foregoing, the Corporation reserves the right, in its sole discretion, without notice to or the approval of the other Parties or the Corporation Shareholders, to amend: (i) the Plan of Arrangement so long as such amendment(s) is not, in the opinion of the Corporation (acting reasonably), materially adverse to the other Parties; and (ii) this Agreement to the extent the Corporation may reasonably consider such amendment necessary or desirable due to the Interim Order, the Final Order or the Tax Opinions. None of the Parties (or their respective Affiliates or Representatives) shall have any liability to the Corporation Shareholders or other Parties, as applicable, for any amendment made pursuant to the foregoing sentence of this Section 6.1.

## **6.2 Modifications to the Corporation Disclosure Letter.**

The Corporation shall be permitted to supplement, amend, or otherwise modify the Corporation Disclosure Letter prior to the Effective Date to reflect any events, actions, omissions or other facts arising or otherwise occurring after the date hereof by delivery to the other Parties of an updated version thereof, and upon the delivery of such updated Corporation Disclosure Letter, such updated Corporation Disclosure Letter shall be deemed to modify for all purposes of this Agreement the corresponding representations, warranties, covenants and conditions, as applicable.

## **6.3 Termination.**

This Agreement may, at any time before or after the holding of the Meeting but prior to the issue under the OBCA of a certificate of arrangement giving effect to the Plan of Arrangement, be terminated unilaterally by the Corporation without further notice to or authorization on the part of the Corporation Shareholders, the Manager or the Asset Management Company and nothing expressed or implied herein or in the Plan of Arrangement shall be construed as fettering the absolute discretion of the Corporation to elect to unilaterally terminate this Agreement and discontinue efforts to effect the Plan of Arrangement for whatever reason it may consider appropriate.

#### **6.4 Effect of Termination.**

Upon the termination of this Agreement pursuant to Section 6.3 hereof, no Party will have any liability or further obligation to the other Parties hereto or any other Person.

#### **6.5 Limitations of Covenants.**

None of the covenants of the Corporation contained herein shall prevent the Corporation Board from:

- (a) acting in accordance with its view of its fiduciary duties;
- (b) responding as required by Applicable Law to any unsolicited submission or proposal regarding any acquisition or disposition of its assets or assets of any of its Subsidiaries, or any unsolicited proposal to amalgamate, merge or effect an arrangement or any unsolicited acquisition proposal generally involving the Corporation or any of its Subsidiaries; or
- (c) making any disclosure to the Corporation Shareholders, which, in the judgement of the Corporation Board, is required under Applicable Law.

### **ARTICLE 7 GENERAL**

#### **7.1 Expenses.**

The Parties agree that all Transaction Costs will be the responsibility of, and will be paid for by, the Asset Management Company.

#### **7.2 Notices.**

Any demand, notice or other communication to be given in connection with this Agreement must be given in writing and delivered personally or by courier or by facsimile addressed to the recipient as follows:

- (a) To the Corporation  
Brookfield Asset Management Inc.  
Brookfield Place  
181 Bay Street, EP 100  
Toronto, Ontario M5J 2T3  
  
Attention: Justin Beber  
E-mail: justin.beber@brookfield.com
- (b) To the Manager:  
Brookfield Asset Management Ltd.  
Brookfield Place  
181 Bay Street, EP 100  
Toronto, Ontario M5J 2T3  
  
Attention: Kathy Sarpash  
E-mail: kathy.sarpash@brookfield.com
- (c) To the Asset Management Company:  
Brookfield Asset Management ULC  
Brookfield Place  
181 Bay Street, EP 100  
Toronto, Ontario M5J 2T3  
  
Attention: Kathy Sarpash  
E-mail: kathy.sarpash@brookfield.com
- (d) To Subco:  
Brookfield Asset Management Inc.  
Brookfield Place  
181 Bay Street, EP 100  
Toronto, Ontario M5J 2T3  
  
Attention: Kathy Sarpash  
E-mail: kathy.sarpash@brookfield.com

or other such address that a Party may, from time to time, advise the other Parties hereto by notice in writing given in accordance with the foregoing. Date of receipt of any such notice will be deemed to be the date of actual delivery thereof or, if given by facsimile, on the day of transmittal thereof if given during the normal business hours of the recipient with written confirmation of receipt by fax and verbal confirmation of same and on the next Business Day, if not given during such hours.

### **7.3 Time of the Essence.**

Time is of the essence of this Agreement.

### **7.4 Assignment.**

No Party may assign its rights or obligations under this Agreement or the Plan of Arrangement without the prior written consent of the other Parties, provided that no such consent will be required for any Party to assign its rights and obligations under this Agreement and the Plan of Arrangement to a corporate successor to such Party (whether by way of amalgamation or winding-up) or to a purchaser of all or substantially all of the assets of such Party.

### **7.5 Binding Effect.**

This Agreement will be binding upon and enure to the benefit of the Parties hereto and their respective successors and permitted assigns.

### **7.6 Waiver.**

Any waiver or release of any of the provisions of this Agreement, to be effective, must be in writing executed by the Party granting the same.

### **7.7 Entire Agreement.**

This Agreement, together with the agreements and other documents herein or therein referred to, constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior agreements, understandings, negotiations and discussions, whether oral or written, between the Parties with respect thereto.

### **7.8 Governing Law; Attornment.**

This Agreement will be governed by and construed in accordance with the laws of the Province of Ontario and the laws of Canada applicable therein. Each Party agrees that any action or proceeding arising out of or relating to this Agreement may be instituted in the courts of Ontario, waives any objection which it may have now or later to the venue of that action or proceeding, irrevocably submits to the non-exclusive jurisdiction of those courts in that action or proceeding and agrees to be bound by any judgment of those courts.

### **7.9 Limitation on Liability.**

No Representative of a Party shall have any personal liability whatsoever on behalf of such Party (or any of its Subsidiaries) to any other Party under this Agreement, the Arrangement or any other transactions entered into, or documents delivered, in connection with any of the foregoing. In no event will one Party be liable to any other Party for any special, consequential, indirect, collateral, incidental or punitive damages or lost profits or failure to realize expected savings or other commercial or economic loss of any kind, however caused and on any theory of liability, arising in any way out of this Agreement, whether or not such Person has been advised of the possibility of such damages.

### **7.10 Severability.**

If any term or other provision of this Agreement is invalid, illegal or incapable of being enforced by any rule or Applicable Law or public policy, all other conditions and provisions of this Agreement will nevertheless remain in full force and effect so long as the economic or legal substance of the transactions contemplated by this Agreement is not affected in any manner materially adverse to any Party. Upon such determination that any term or other provision is invalid, illegal or incapable of being enforced, the Parties will negotiate in good faith to modify this Agreement so as to effect the original intent of the Parties as closely as possible in any acceptable manner to the end that the transactions contemplated by this Agreement are fulfilled to the fullest extent possible.



**7.11 Counterparts; Facsimiles.**

This Agreement may be executed in one or more counterparts, each of which will be deemed to be an original and all of which taken together will be deemed to constitute the same instrument. Delivery of an executed signature page to this Agreement by any Party by electronic transmission will be as effective as delivery of a manually executed copy of the Agreement by such Party.

**[Remainder of page intentionally left blank]**

**IN WITNESS WHEREOF** the Parties have executed this Agreement.

**BROOKFIELD ASSET MANAGEMENT INC.**

By: /s/ Justin Beber  
Name: Justin Beber  
Title: Chief Legal Officer

**BROOKFIELD ASSET MANAGEMENT LTD.**

By: /s/ Kathy Sarpash  
Name: Kathy Sarpash  
Title: Authorized Signatory

**BROOKFIELD ASSET MANAGEMENT ULC**

By: /s/ Kathy Sarpash  
Name: Kathy Sarpash  
Title: Director

**2451634 ALBERTA INC.**

By: /s/ Kathy Sarpash  
Name: Kathy Sarpash  
Title: Vice President & Secretary

## SCHEDULE A

### PLAN OF ARRANGEMENT UNDER SECTION 182 OF THE BUSINESS CORPORATIONS ACT (ONTARIO)

#### ARTICLE 1 DEFINITIONS AND INTERPRETATION

##### 1.1 Definitions

In this Plan of Arrangement, unless the context otherwise requires, capitalized terms used but not defined shall have the meanings ascribed to them below:

“**ACB**” means “adjusted cost base” as defined in section 54 of the Tax Act.

“**Aggregate Ordinary Stated Capital**” means the amount equal to the aggregate stated capital of each class or series of issued and outstanding shares in the capital of Corporation (other than Corporation Class A Preference Shares, Series 17, Corporation Class A Preference Shares, Series 18, Corporation Class A Preference Shares, Series 36 and Corporation Class A Preference Shares, Series 37) immediately before the Corporation Capital Reorganization.

“**Applicable Fraction**” means, for each series of Corporation Affected Preference Shares, the quotient, expressed as a decimal, obtained by dividing: (i) the redemption price of the applicable series of Corporation Affected Preference Shares by (ii) the weighted average trading price of the Corporation Class A Shares on the TSX for a five trading day period ending prior to the date on which the Articles of Arrangement are filed with the Director.

“**Applicable Law**” means in respect of any person: (i) any applicable domestic or foreign law including any statute, subordinate legislation or treaty; and (ii) any applicable guideline, directive, rule, standard, requirement, policy, order, judgment, injunction, award or decree of a Governmental Authority having the force of law.

“**Arrangement**” means an arrangement under Section 182 of the OBCA in accordance with the terms and subject to the conditions set out in the Plan of Arrangement, subject to any amendments, variations or supplements to the Plan of Arrangement made in accordance with its terms, the terms of this Arrangement Agreement or made at the direction of the Court.

“**Arrangement Agreement**” means the arrangement agreement dated September 23, 2022 between the Corporation, the Manager, the Asset Management Company and Subco (including the schedules thereto), as amended or supplemented in accordance with its terms.

“**Arrangement Resolution**” means the special resolution approving the Plan of Arrangement to be considered at the Meeting, to be substantially in the form and content attached as Appendix “A” to the Circular.

“**Articles of Arrangement**” means the articles of arrangement of the Corporation in respect of the Arrangement, to be filed with the OBCA Director pursuant to Section 183(1) of the OBCA after the Final Order is made, which shall include the Plan of Arrangement.

“**Asset Management Company**” means Brookfield Asset Management ULC, an unlimited liability company governed under the laws of British Columbia.

“**Asset Management Company Shares**” means common shares of the Asset Management Company.

“**Award Schedule**” means the schedule of Manager Escrowed Shares to be issued and transferred by the Manager to Participants pursuant to the Manager Escrowed Stock Plan, in the form approved by the Manager Board.

“**Business Day**” means a day, other than a Saturday, Sunday or statutory or civic holiday in Ontario, when banks are generally open for the transaction of business in Toronto, Ontario.

“**Butterfly Class A Shares**” has the meaning given in paragraph 3.1(b)(vii) of this Plan of Arrangement.

“**Butterfly Class B Shares**” has the meaning given in paragraph 3.1(b)(viii) of this Plan of Arrangement.

“**Butterfly Class C Shares**” has the meaning given in paragraph 3.1(b)(ix) of this Plan of Arrangement.

**“Butterfly Class D Shares”** has the meaning given in paragraph 3.1(b)(x) of this Plan of Arrangement.

**“Butterfly Proportion”** means the quotient (expressed as a decimal) obtained by dividing: (i) the Net Fair Market Value of the Spin-off Distribution Property; by (ii) the Net Fair Market Value of all property owned by the Corporation immediately before the Manager Share Exchange, determined, in each case, immediately before the Spin-off Distribution.

**“Butterfly Shares”** means Butterfly Class A Shares, Butterfly Class B Shares, Butterfly Class C Shares and/or Butterfly Class D Shares.

**“Circular”** means the management information circular of the Corporation, including all appendices and schedules thereto, and any information incorporated by reference therein, to be sent to the Corporation Shareholders in connection with the Meeting, as amended, supplemented or otherwise modified from time to time in accordance with the Arrangement Agreement.

**“Control”** means, when applied to a relationship between two Persons, that a Person (the **“first Person”**) is considered to control another Person (the **“second Person”**) if: (i) the first Person, directly or indirectly, beneficially owns or exercises control or direction over securities, interests or contractual rights of the second Person carrying votes which, if exercised, would entitle the first Person to elect a majority of the directors of the second Person, or a majority of any other Persons who have the right to manage or supervise the management of the business and affairs of the second Person, unless that first Person holds the voting securities only to secure a debt or similar obligation; (ii) the second Person is a partnership, other than a limited partnership, and the first Person, together with any Person Controlled by the first Person, holds more than 50% of the interests (measured by votes or by value) of the partnership; or (iii) the second Person is a limited partnership and the general partner of the limited partnership is the first Person or any Person Controlled by the first Person, and the term “Controlled” has a corresponding meaning.

**“Corporation”** means Brookfield Asset Management Inc., a corporation governed under the laws of Ontario.

**“Corporation Affected Preference Shareholder”** means a holder of a Corporation Affected Preference Share at the applicable time.

**“Corporation Affected Preference Share Reorganization”** has the meaning given in subsection 3.1(c) of this Plan of Arrangement.

**“Corporation Affected Preference Shares”** means the Corporation Class A Preference Shares, Series 8 and Corporation Class A Preference Shares, Series 9 and a reference to a series of Corporation Affected Preference Shares is a reference to the applicable series of Corporation Class A Preference Shares.

**“Corporation Capital Reorganization”** has the meaning given in subsection 3.1(e) of this Plan of Arrangement.

**“Corporation Class A Preference Shares”** means the Class A Preference Shares in the capital of the Corporation, issuable in series.

**“Corporation Class A Shareholder”** means a holder of a Corporation Class A Share at the applicable time.

**“Corporation Class A Shares”** means the Class A Limited Voting Shares in the capital of the Corporation.

**“Corporation Class B Shareholder”** means a holder of a Corporation Class B Share at the applicable time.

**“Corporation Class B Shares”** means the Class B Limited Voting Shares in the capital of the Corporation.

**“Corporation Class C Shares”** has the meaning given in paragraph 3.1(b)(i) of this Plan of Arrangement.

**“Corporation Class D Shares”** has the meaning given in paragraph 3.1(b)(ii) of this Plan of Arrangement.

**“Corporation DSU”** means a deferred share unit of the Corporation awarded pursuant to a Corporation DSUP.

**“Corporation DSUPs”** means the deferred share unit plans of the Corporation.

**“Corporation Escrowed Share”** means an award of a non-voting common share of one or more private companies pursuant to the Corporation Escrowed Stock Plan.

**“Corporation Escrowed Stock Plan”** means the escrowed stock plan of the Corporation.

**“Corporation Exercise Price Proportion”** means the quotient expressed as a decimal obtained by dividing A by B where:

- (a) “A” is the volume-weighted average trading price of one Corporation Class A Share on the NYSE for a five-day trading period commencing on the date the Corporation Class A Shares commence trading on the NYSE on an ex-dividend basis with respect to the Arrangement; and
- (b) “B” is the sum of (x) A plus (y) the product of 0.25 and the volume-weighted average trading price of one Manager Class A Share on the NYSE for a five-day trading period commencing on the date the Manager Class A Shares commence trading on the NYSE.

**“Corporation MSOPs”** means the management share option plans of the Corporation.

**“Corporation New Class A Shares”** has the meaning given in paragraph 3.1(b)(iii) of this Plan of Arrangement.

**“Corporation New Class B Shares”** has the meaning given in paragraph 3.1(b)(iv) of this Plan of Arrangement.

**“Corporation New Class C Shares”** has the meaning given in paragraph 3.1(b)(v) of this Plan of Arrangement.

**“Corporation New Class D Shares”** has the meaning given in paragraph 3.1(b)(vi) of this Plan of Arrangement.

**“Corporation New Option”** means a new option granted by the Corporation to a holder of a Corporation Option in connection with the Arrangement pursuant to a Corporation MSOP.

**“Corporation New Shares”** means Corporation New Class A Shares, Corporation New Class B Shares, Corporation New Class C Shares and/or Corporation New Class D Shares.

**“Corporation Note”** means a non-interest-bearing promissory note, payable on demand, having a principal amount and FMV equal to the aggregate purchase prices of the Butterfly Shares purchased by Corporation in subsection 3.1(n) of this Plan of Arrangement.

**“Corporation Option”** means an option to acquire Corporation Class A Shares awarded pursuant to a Corporation MSOP.

**“Corporation Plans”** means, collectively, the Corporation MSOPs, Corporation DSUPs, Corporation Restricted Stock Plans, Corporation RSUP and Corporation Escrowed Stock Plan.

**“Corporation Restricted Share”** means a restricted Corporation Class A Share awarded pursuant to a Corporation Restricted Stock Plan.

**“Corporation Restricted Stock Plans”** means the restricted stock plans of the Corporation.

**“Corporation RSU”** means a restricted share unit awarded pursuant to the Corporation RSUP.

**“Corporation RSUP”** means the restricted share unit plan of the Corporation.

**“Corporation Series 51 Shares”** has the meaning given in paragraph 3.1(b)(xi) of this Plan of Arrangement.

**“Corporation Series 52 Shares”** has the meaning given in paragraph 3.1(b)(xii) of this Plan of Arrangement.

**“Corporation Shareholders”** means the Corporation Class A Shareholders, the Corporation Class B Shareholders and the Corporation Affected Preference Shareholders at the applicable time.

**“Corporation Spin-off Butterfly”** means the transactions described in subsections 3.1(b) to 3.1(v) of this Plan of Arrangement.

**“Corporation Tracking DSU Plan”** means a deferred share unit plan of a Subsidiary of the Corporation.

**“Court”** means the Ontario Superior Court of Justice.

**“Depository”** means TSX Trust Company or such other Person as the Corporation may agree to appoint to act as depository for the Corporation Affected Preference Shares in relation to the Arrangement.

**“Distribution Record Date”** means the record date established by the Corporation for the Arrangement.

“**DRS**” means direct registration system.

“**Effective Date**” means the date upon which the Arrangement becomes effective as established by the date shown on the Certificate of Arrangement.

“**Effective Time**” means 3:01 a.m. Toronto local time on the Effective Date, or such other time as may be determined by the Corporation as shown on the Certificate of Arrangement.

“**Electing Holder**” means a holder of Corporation Class A Shares that has duly completed a Letter of Transmittal and Election Form (as determined in the sole discretion of the Corporation) in which it has indicated that the holder satisfies either of the following (a) for purposes of the Tax Act, and at all relevant times, it is not and is not deemed to be resident in Canada and does not use or hold, is not deemed to use or hold or will not be deemed to use or hold Corporation Class A Shares in carrying on a business in Canada or (b) it is exempt from income tax under the Tax Act.

“**eligible dividend**” means “eligible dividend” as defined in subsection 89(1) of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation).

“**Encumbrance**” means any mortgage, charge, pledge, lien, hypothec, security interest, encumbrance, adverse claim or right of any third party to acquire or restrict the use of property.

“**Final Order**” means the final order of the Court or, if appealed, the final order of, or affirmed an appellate court, approving the Arrangement, pursuant to Section 182 of the OBCA, as it may be amended or affirmed prior to the Effective Time by the Court or an appellate court, as the case may be.

“**FMV**” means fair market value, being the highest price, expressed in lawful money of Canada or the United States, as the context requires, available in an open and unrestricted market between informed prudent parties acting at arm’s length and without compulsion to act, expressed in terms of money.

“**Governmental Authority**” means any multinational, federal, provincial, territorial, state, regional, municipal, local or other government, governmental or quasi-governmental entity or municipality, or political or other subdivision thereof, department, commission, board, self-regulating authority, regulatory body, bureau, branch, or authority, or any agency or instrumentality of any such government, governmental or quasi-governmental entity or municipality, or political or other subdivision thereof, or any federal, provincial, territorial, state, local or foreign court, commission, board, agency, arbitrator or other tribunal, and any other entity exercising executive, legislative, judicial, taxing, regulatory, or administrative powers or functions of government, and any official of any of the foregoing, including any securities commission or stock exchange.

“**Interim Order**” means the interim order of the Court in respect of the Arrangement, as it may be varied or amended, as contemplated by Section 2.3 of the Arrangement Agreement.

“**Letter of Transmittal**” means a letter of transmittal to be completed by holders of Corporation Affected Preference Shares in connection with the Arrangement.

“**Letter of Transmittal and Election Form**” mean a letter of transmittal and election form to be completed by holders of Corporation Class A Shares in connection with the Arrangement.

“**Manager**” means Brookfield Asset Management Ltd., a corporation governed by the laws of British Columbia.

“**Manager Board**” means the board of directors of the Manager as constituted from time to time.

“**Manager Class A Shares**” means the Class A Limited Voting Shares in the capital of the Manager.

“**Manager Class B Shares**” means the Class B Limited Voting Shares in the capital of the Manager.

“**Manager Escrowed Share**” means an award of a non-voting common share of one or more Manager ESPcos pursuant to the Manager Escrowed Stock Plan.

“**Manager Escrowed Stock Plan**” means the escrowed stock plan of the Manager adopted in connection with the Arrangement.

**“Manager ESPco”** means a private company whose non-voting common shares are awarded to Participants pursuant to the Manager Escrowed Stock Plan.

**“Manager ESPco Schedule”** means the schedule of Manager Class A Shares to be purchased by Manager ESPcos pursuant to subsections 3.1(z) and 3.1(aa) of this Plan of Arrangement, in the form approved by the Manager Board.

**“Manager Exercise Price Proportion”** means the quotient expressed as a decimal obtained by dividing A by B where:

- (a) “A” is the volume-weighted average trading price of one Manager Class A Share on the NYSE for a five-day trading period commencing on the date the Manager Class A Shares commence trading on the NYSE; and
- (b) “B” is the sum of (x) the product of 0.25 and A and (y) the volume-weighted average trading price of one Corporation Class A Share on the NYSE for a five-day trading period commencing on the date the Corporation Class A Shares commence trading on the NYSE on an ex-dividend basis with respect to the Arrangement.

**“Manager MSOP”** means the management share option plan of the Manager adopted in connection with the Arrangement.

**“Manager Option”** means an option to acquire Manager Class A Shares pursuant to the Manager MSOP and granted by the Manager to a holder of a Corporation Option in connection with the Arrangement.

**“Manager Restricted Share”** means a restricted Manager Class A Share awarded pursuant to a Manager Restricted Stock Plan.

**“Manager Restricted Stock Plans”** means the restricted stock plans of the Manager adopted in connection with the Arrangement.

**“Manager Share Exchange”** has the meaning given in subsection 3.1(i) of this Plan of Arrangement.

**“Manager Shares”** means the Manager Class A Shares, Manager Class B Shares and/or Manager Special Limited Voting Shares.

**“Manager Special Limited Voting Shares”** means the Special Shares, Series 1 in the capital of the Manager.

**“Manager Tracking DSU”** means a deferred share unit awarded pursuant to the Corporation Tracking DSU Plan, which tracks the value of a Manager Class A Share.

**“Meeting”** means the special meeting of Corporation Shareholders (including an adjournment or postponement thereof) to be called and held in accordance with the Interim Order to consider, and if deemed advisable, to approve the Arrangement Resolution and the other matters set out in the notice of meeting accompanying the Circular.

**“Net Fair Market Value”** means, in respect of any property, the net FMV of that property determined on a consolidated basis in accordance with all administrative policies of the CRA in effect at the Effective Time and, in determining Net Fair Market Value, the following principles will apply:

- (a) any tax-related accounts in any corporation (such as deferred income taxes, the balance of non-capital losses and the balance of net capital losses) will not be considered to be property of that corporation;
- (b) the amount of any liability will be its principal amount;
- (c) no amount will be considered to be a liability unless it represents a true legal liability which is capable of quantification;
- (d) the portion of the long-term debt due within one (1) year will be treated as a current liability; and
- (e) liabilities of a corporation will include its respective partnership share of each liability of any partnership of which such corporation is a partner.

**“NYSE”** means the New York Stock Exchange.

**“OBCA”** means the *Business Corporations Act* (Ontario).

**“OBCA Director”** means the Director appointed pursuant to Section 278 of the OBCA.

**“Participant”** means a Person who is awarded Manager Escrowed Shares pursuant to the Manager Escrowed Stock Plan.

“**Person**” means and includes an individual, sole proprietorship, partnership, unincorporated association, unincorporated syndicate, unincorporated organization, trust, body corporate, trustee, executor, administrator or other legal representative and the Crown or any agency or instrumentality thereof.

“**Plan of Arrangement**” means this plan of arrangement, as amended, varied or supplemented in accordance with the terms hereof, the terms of the Arrangement Agreement or made at the direction of the Court.

“**PUC**” means “paid-up capital” as defined in subsection 89(1) of the Tax Act.

“**Registered Shareholder**” means a Corporation Shareholder whose name is set out in the register of Corporation maintained by the Transfer Agent.

“**Spin-off Distribution**” has the meaning given in subsection 3.1(k) of this Plan of Arrangement.

“**Spin-off Distribution Property**” means (a) that number of the Asset Management Company Shares owned by the Corporation immediately prior to the Spin-off Distribution representing 25% of the issued and outstanding Asset Management Company Shares and (b) a debt receivable of the Asset Management Company owned by Corporation immediately prior to the Spin-off Distribution.

“**Subco**” means 2451634 Alberta Inc., a company governed by the laws of Alberta.

“**Subco Note**” means a non-interest-bearing promissory note, payable on demand, having a principal amount and FMV equal to the aggregate purchase price of the Subco Shares purchased by Subco in subsection 3.1(l) of this Plan of Arrangement.

“**Subco Shares**” means the common shares in the capital of Subco.

“**Subsidiary**” means, at a particular time, a Person Controlled, directly or indirectly, by another Person.

“**Taxable Canadian Holder**” means any holder other than an Electing Holder.

“**Tax Act**” means the *Income Tax Act* (Canada), R.S.C. 1985 (5th Supp) C.1, as amended, including the regulations promulgated thereunder.

“**Transfer Agent**” means TSX Trust Company, the Corporation’s and the Manager’s transfer agent.

“**Transferred Multiple**” means the quotient (expressed as a decimal) obtained by dividing: (i) the Butterfly Proportion by (ii) one (1) minus the Butterfly Proportion.

“**TSX**” means the Toronto Stock Exchange.

“**U.S. Securities Act**” means the United States *Securities Act of 1933* as amended, and the rules and regulations promulgated thereunder.

In addition, words and phrases used herein and defined in the OBCA and not otherwise defined herein or in the Arrangement Agreement shall have the same meaning herein as in the OBCA unless the context otherwise requires.

## **1.2 Interpretation Not Affected by Headings**

The division of this Plan of Arrangement into articles, sections, subsections, paragraphs and subparagraphs and the insertion of headings herein are for convenience of reference only and shall not affect the construction or interpretation of this Plan of Arrangement. The terms “this Plan of Arrangement”, “hereof”, “herein”, “hereto”, “hereunder” and similar expressions refer to this Plan of Arrangement and not to any particular article, section or other portion hereof and include any instrument supplementary or ancillary hereto.

## **1.3 Rules of Construction**

In this Plan of Arrangement, unless the context otherwise requires: (a) words importing the singular shall include the plural and vice versa, (b) words importing the use of either gender shall include both genders and neuter, (c) “include”, “includes” and “including” shall be deemed to be followed by the words “without limitation”, and (d) the word person and words importing persons shall include a natural person, firm, trust, partnership, association, corporation, joint venture or government (including any governmental agency, political subdivision or instrumentality thereof) and any other entity or group of persons of any kind or nature whatsoever.



#### **1.4 Date for any Action**

If the date on which any action is required or permitted to be taken hereunder is not a Business Day, such action shall be required or permitted to be taken on the next succeeding day which is a Business Day.

#### **1.5 Statutory References**

In this Plan of Arrangement, unless something in the subject matter or context is inconsistent therewith or unless otherwise herein provided, a reference to a statute includes all regulations made thereunder, all amendments to such statute or regulation in force from time to time and any statute or regulation that supplements or supersedes such statute or regulation.

#### **1.6 Currency**

Unless otherwise stated, all references herein to amounts of money are to be expressed in lawful currency of Canada. If an amount is required to be converted from or into another currency, the conversion will be effected using an exchange rate chosen by the Corporation.

#### **1.7 Calculations**

If an amount is to be expressed as a decimal, the number will be expressed to 10 decimal places.

Time shall be of the essence in every matter or action contemplated hereunder. All times expressed herein are local time in Toronto, Ontario unless otherwise stipulated herein.

For the purposes of determining trading price, the trading price of a security using the TSX volume-weighted average trading price shall be expressed in lawful currency of Canada, and the trading price of a security using the NYSE volume-weighted average trading price shall be expressed in lawful currency of the United States.

#### **1.8 Exhibits**

The following Exhibits are attached to this Plan of Arrangement and form part hereof:

Exhibit I New Share Terms of the Corporation

### **ARTICLE 2 ARRANGEMENT AGREEMENT**

#### **2.1 Arrangement Agreement**

This Plan of Arrangement is made pursuant to, and is subject to the provisions of, the Arrangement Agreement, except in respect of the sequence of the steps comprising the Arrangement, which shall occur as set forth herein.

#### **2.2 Binding Effect**

At and after the Effective Time, this Plan of Arrangement shall be binding on: (a) the Corporation, the Manager, the Asset Management Company, Subco and the Manager ESPcos; (b) all Corporation Shareholders and participants in Corporation Plans, including in their capacity as Participants and (c) the Transfer Agent, in each case without any further authorization, act or formality on the part of any person, except as expressly provided herein.

### **ARTICLE 3 ARRANGEMENT**

#### **3.1 Arrangement**

Commencing at the Effective Time, except as otherwise noted, each of the steps set out below shall occur in the following order without any further act or formality, with each step occurring two minutes after the completion of the immediately preceding step:

*Waiver and Disclaimer by the Corporation*

- (a) the Corporation irrevocably waives and disclaims its right to convert the Corporation Class A Preference Shares, Series 17, and Corporation Class A Preference Shares, Series 18, into Corporation Class A Shares with the effect that such a conversion right can no longer be exercised by the Corporation as a term of the Corporation Class A Preference Shares, Series 17, and Corporation Class A Preference Shares, Series 18.

*Corporation Spin-off Butterfly*

- (b) The articles of the Corporation will be amended to create and authorize the issuance (in addition to the shares that the Corporation is authorized to issue immediately before such amendment) of the following:
  - (i) an unlimited number of class C non-voting common shares (the “**Corporation Class C Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (ii) an unlimited number of class D non-voting common shares (the “**Corporation Class D Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (iii) an unlimited number of new class A limited voting shares (the “**Corporation New Class A Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (iv) an unlimited number of new class B limited voting shares (the “**Corporation New Class B Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (v) an unlimited number of new class C non-voting common shares (the “**Corporation New Class C Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (vi) an unlimited number of new class D non-voting common shares (the “**Corporation New Class D Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (vii) an unlimited number of Butterfly class A common shares (the “**Butterfly Class A Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (viii) an unlimited number of Butterfly class B common shares (the “**Butterfly Class B Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (ix) an unlimited number of Butterfly class C common shares (the “**Butterfly Class C Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (x) an unlimited number of Butterfly class D common shares (the “**Butterfly Class D Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement;
  - (xi) 4,500,000 of Corporation Class A Preference Shares, series 51 (the “**Corporation Series 51 Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement; and
  - (xii) 4,500,000 of Corporation Class A Preference Shares, series 52 (the “**Corporation Series 52 Shares**”), having the rights, privileges, restrictions and conditions set out in Exhibit I to this Plan of Arrangement.
- (c) Each Corporation Affected Preference Shareholder will exchange each issued and outstanding Corporation Affected Preference Share that it owns for, in the case of the Corporation Affected Preference Shares, Series 8 the Applicable Fraction for such shares of a Corporation Class C Share and, in the case of the Corporation Affected Preference Shares, Series 9 the Applicable Fraction for such shares of a Corporation Class D Share (the “**Corporation Affected Preference Share Reorganization**”). In connection with the Corporation Affected Preference Share Reorganization:
  - (i) the Corporation will not make a joint election under the provisions of section 85 of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) with any Corporation Shareholder; and
  - (ii) the aggregate amount to be added by the Corporation to the stated capital of the Corporation Class C Shares and the Corporation Class D Shares, respectively, will be an amount equal to the aggregate PUC of the Corporation Affected Preference Shares, Series 8 and Corporation Affected Preference Shares, Series 9, respectively, immediately prior to the Corporation Affected Preference Share Reorganization.
- (d) Concurrently with the Corporation Affected Preference Share Reorganization, the Corporation Class C Shares and Corporation Class D Shares will, outside of this Plan of Arrangement, be listed and posted for trading on the TSX (subject to standard listing conditions imposed by the TSX in similar circumstances), and for greater certainty, such listing will be effective before the Spin-off Distribution in subsection 3.1(k) of this Plan of Arrangement.
- (e) Each Corporation Shareholder will exchange each issued and outstanding Corporation Class A Share, Corporation Class B Share, Corporation Class C Share and Corporation Class D Share that it owns for Corporation New Shares and Butterfly Shares (the “**Corporation Capital Reorganization**”) as follows:
  - (i) each Corporation Shareholder will exchange each issued and outstanding Corporation Class A Share that it owns for
    - (i) one (1) Corporation New Class A Share and
    - (ii) the Transferred Multiple number of Butterfly Class A Shares, and the Corporation Class A Shares so exchanged will be cancelled;

- (ii) each Corporation Shareholder will exchange each issued and outstanding Corporation Class B Share that it owns for (i) one (1) Corporation New Class B Share and (ii) the Transferred Multiple number of Butterfly Class B Shares, and the Corporation Class B Shares so exchanged will be cancelled;
- (iii) each Corporation Shareholder will exchange each issued and outstanding Corporation Class C Share that it owns for (i) one (1) Corporation New Class C Share and (ii) the Transferred Multiple number of Butterfly Class C Shares, and the Corporation Class C Shares so exchanged will be cancelled; and
- (iv) each Corporation Shareholder will exchange each issued and outstanding Corporation Class D Share that it owns for (i) one (1) Corporation New Class D Share and (ii) the Transferred Multiple number of Butterfly Class D Shares, and the Corporation Class D Shares so exchanged will be cancelled.

In connection with the Corporation Capital Reorganization:

- (v) the Corporation will not make a joint election under the provisions of section 85 of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) with any Corporation Shareholder; and
- (vi) the aggregate amount to be added by the Corporation to the stated capital of each of the classes of Corporation New Shares and Butterfly Shares immediately after the Corporation Capital Reorganization will be such that the aggregate stated capital of the Butterfly Shares will be 25.1% of the Aggregate Ordinary Stated Capital and, in particular, the amount to be added to the stated capital of each of the classes of Corporation New Shares and Butterfly Shares will be:
  - (A) in the case of the Corporation New Class A Shares, an amount equal to the aggregate PUC of the Corporation Class A Shares immediately prior to the Corporation Capital Reorganization, less the amount added to the stated capital of the Butterfly Class A Shares pursuant to subparagraph 3.1(e)(vi)(B) of this Plan of Arrangement;
  - (B) in the case of the Butterfly Class A Shares, an amount equal to 25.1% of the Aggregate Ordinary Stated Capital, less an amount equal to the aggregate amounts added to the stated capital of the Butterfly Class B Shares, the Butterfly Class C Shares and the Butterfly Class D Shares pursuant to subparagraphs 3.1(e)(vi)(C) to (E) of this Plan of Arrangement;
  - (C) in the case of the Corporation New Class B Shares and the Butterfly Class B Shares, an amount equal to the aggregate PUC of the Corporation Class B Shares immediately prior to the Corporation Capital Reorganization, and such PUC will be allocated between the Corporation New Class B Shares and the Butterfly Class B Shares based on the proportion that the FMV of the Corporation New Class B Shares and the Butterfly Class B Shares, as the case may be, is of the aggregate FMV of all of the Corporation New Class B Shares and the Butterfly Class B Shares issued on the Corporation Capital Reorganization;
  - (D) in the case of the Corporation New Class C Shares and the Butterfly Class C Shares, an amount equal to the aggregate PUC of the Corporation Class C Shares immediately prior to the Corporation Capital Reorganization, and such PUC will be allocated between the Corporation New Class C Shares and the Butterfly Class C Shares based on the proportion that the FMV of the Corporation New Class C Shares and the Butterfly Class C Shares, as the case may be, is of the aggregate FMV of all of the Corporation New Class C Shares and the Butterfly Class C Shares issued on the Corporation Capital Reorganization; and
  - (E) in the case of the Corporation New Class D Shares and the Butterfly Class D Shares, an amount equal to the aggregate PUC of the Corporation Class D Shares immediately prior to the Corporation Capital Reorganization, and such PUC will be allocated between the Corporation New Class D Shares and the Butterfly Class D Shares based on the proportion that the FMV of the Corporation New Class D Shares and the Butterfly Class D Shares, as the case may be, is of the aggregate FMV of all of the Corporation New Class D Shares and the Butterfly Class D Shares issued on the Corporation Capital Reorganization.
- (f) Concurrently with the Corporation Capital Reorganization, the Corporation New Class A Shares, Butterfly Class A Shares, Corporation New Class C Shares, Butterfly Class C Shares, Corporation New Class D Shares and Butterfly Class D Shares will, outside of this Plan of Arrangement, be listed and posted for trading on the TSX (subject to standard listing conditions imposed by the TSX in similar circumstances), and for greater certainty, such listing will be effective before the Spin-off Distribution in subsection 3.1(k) of this Plan of Arrangement.
- (g) Concurrently with the Corporation Capital Reorganization, each holder of Corporation Options will dispose of all of such holder's outstanding Corporation Options in exchange for:
  - (i) an equal number of Corporation New Options with each Corporation New Option having an exercise price equal to the product of the original exercise price for the Corporation Option being exchanged and the Corporation Exercise Price Proportion; and

- (ii) that number of Manager Options equal to the product of 0.25 and the number of the holder's outstanding Corporation Options being exchanged (with any fractional Manager Option being rounded down to the nearest whole number), with each Manager Option having an exercise price equal to the product of the original exercise price for the Corporation Option being exchanged and the Manager Exercise Price Proportion;

provided, however, that appropriate adjustments will be made to the exercise prices of the Corporation New Options and the Manager Options determined pursuant to paragraphs 3.1(g)(i) and (ii) of this Plan of Arrangement in accordance with the rules of the TSX and NYSE to ensure compliance with subsection 7(1.4) of the Tax Act (or the provisions of any corresponding applicable foreign tax legislation). A holder of Corporation Options will receive no consideration for the disposition of such Corporation Options other than the Corporation New Options and the Manager Options. The granting by the Manager of the Manager Options will be in anticipation of the Spin-off Distribution, will be granted by the Manager for and on behalf of Subco and will form part of the non-share consideration relating to such transfer. As consideration for the Manager granting the Manager Options, Subco will issue one Subco Share to the Manager and the amount to be added to the stated capital of the Subco Share so issued will be \$1.00.

- (h) Concurrently with the Corporation Capital Reorganization:
  - (i) each holder of Corporation DSUs will receive from the Corporation 0.25 of a Manager Tracking DSU for each Corporation DSU that it holds; and
  - (ii) each holder of Corporation RSUs will receive from the Corporation that number of Corporation DSUs equal to the Transferred Multiple for each Corporation RSU that it holds.
- (i) Each holder of Butterfly Shares will transfer each Butterfly Share that it owns to the Manager in exchange for Manager Shares as follows (the "**Manager Share Exchange**"):
  - (i) each Taxable Canadian Holder of Butterfly Class A Shares will transfer each Butterfly Class A Share it owns to the Manager in exchange for two (2) Manager Class A Shares;
  - (ii) each holder of Butterfly Class B Shares will transfer each Butterfly Class B Share it owns to the Manager in exchange for two (2) Manager Class B Shares;
  - (iii) each holder of Butterfly Class C Shares will transfer each Butterfly Class C Share it owns to the Manager in exchange for two (2) Manager Class A Shares;
  - (iv) each holder of Butterfly Class D Shares will transfer each Butterfly Class D Share it owns to the Manager in exchange for two (2) Manager Class A Shares; and
  - (v) each holder of Butterfly Class A Shares other than Taxable Canadian Holders will transfer each Butterfly Class A Share that it owns to the Manager in exchange for one (1) Manager Class A Share and one (1) Manager Special Limited Voting Share.

In connection with the Manager Share Exchange described in paragraphs 3.1(i)(i) to (iv), the aggregate amount to be added by the Manager to the stated capital of each class of Manager Shares will be an amount equal to the aggregate stated capital of the applicable class of Butterfly Shares so transferred to the Manager. In connection with the Manager Share Exchange described in paragraph 3.1(i)(v), the aggregate amount to be added by the Manager to the stated capital of (X) the Manager Class A Shares will be an amount equal to one half of the FMV of the Butterfly Class A Shares so exchanged and (Y) the Manager Special Limited Voting Shares will be an amount equal to one half of the FMV of the Butterfly Class A Shares so exchanged.

- (j) Concurrently with the issuance of the Manager Class A Shares on the Manager Share Exchange, the Manager Class A Shares and Manager Special Limited Voting Shares will, outside of this Plan of Arrangement, be listed and posted for trading on the TSX (subject to standard listing conditions imposed by the TSX in similar circumstances), and for greater certainty, such listing will be effective before the Spin-off Distribution in subsection 3.1(k) of this Plan of Arrangement.
- (k) The Corporation will transfer the Spin-off Distribution Property to Subco for a purchase price equal to its aggregate FMV (the "**Spin-off Distribution**"), which will be satisfied by Subco issuing 100,000,000 Subco Shares to the Corporation and the Manager having granted the Manager Options for and on behalf of Subco in subsection 3.1(g) of this Plan of Arrangement. The aggregate amount to be added by Subco to the stated capital of the Subco Shares will be an amount equal to the aggregate cost to Subco of the Spin-off Distribution Property acquired from the Corporation (determined for purposes of the Tax Act, including pursuant to subsection 85(1) of the Tax Act, where relevant), less the aggregate FMV of all of the Manager Options granted by the Manager as described above. The FMV of each Manager Option will be determined as the amount equal to the amount by which the FMV of the Manager Class A Share that is the subject of the particular Manager Option exceeds the exercise price of the such Manager Option, and further, and the FMV of a Manager Class A Share issuable under a Manager Option will be determined based on the volume-weighted average trading price of one Manager Class A Share on the NYSE for a five-day trading period commencing on the date the Manager Class A Shares commence trading on the NYSE.

The Net Fair Market Value of the property owned by the Manager immediately after the Spin-Off Distribution will be equal to or approximate that proportion of the Net Fair Market Value of all property owned by the Corporation immediately before the Spin-off Distribution that:

(i) the aggregate FMV of the Butterfly Shares owned by the Manager immediately before the Spin-off Distribution;  
is of

(ii) the aggregate FMV of all of the issued and outstanding shares in the capital of the Corporation immediately before the Spin-off Distribution.

The Corporation and Subco will jointly elect, in prescribed form and within the time limits referred to in subsection 85(6) of the Tax Act, to have the provisions of subsection 85(1) of the Tax Act apply to the transfer of the Spin-off Distribution Property, and if applicable, the Corporation and Subco will jointly elect under the provisions of any corresponding provincial tax legislation. The agreed amount for each property specified in the subsection 85(1) election will be an amount that is not less than the greater of (X) the ACB of the particular Spin-off Distribution Property to the Corporation immediately before the transfer and (Y) the FMV of the Manager Options allocated to such property as determined by the Corporation in its sole discretion, which amount will, in respect of each property, be less than the FMV of such property at the time of the transfer.

- (l) Subco will purchase for cancellation and cancel all the 100,000,000 Subco Shares held by the Corporation for a purchase price equal to the aggregate FMV of such shares and will issue to the Corporation, as payment therefor, the Subco Note. The Corporation will accept the Subco Note as full payment of the aggregate purchase price of the Subco Shares so purchased, with the risk of this note being dishonoured. The amount of any deemed dividend resulting from the application of subsection 84(3) of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) to the purchase of all of the Subco Shares is hereby designated by Subco, to the extent permitted under the Tax Act (or the provisions of any corresponding applicable provincial tax legislation), as an eligible dividend.
- (m) Subco will wind up in accordance with subsection 88(1) of the Tax Act and section 211(2.1) of the Alberta Business Corporations Act and, in connection with and as a consequence thereof, will distribute all of its assets, rights and properties to the Manager, including, for clarity, all of Subco's interest in the Spin-off Distribution Property, and all the liabilities and obligations of Subco, including the liability of Subco under the Subco Note, will be assumed by the Manager, with articles of dissolution for Subco to be filed subsequently outside of this Plan of Arrangement.
- (n) The Corporation will purchase for cancellation and cancel all of the Butterfly Shares of each class of Butterfly Shares (with the stated capital of such Butterfly Shares being equal to the aggregate stated capital additions set out in paragraph 3.1(e)(vi) of this Plan of Arrangement) held by the Manager for a purchase price equal to the aggregate FMV of shares of each respective class of Butterfly Shares and will issue to the Manager, as payment therefor, the Corporation Note. The Manager will accept the Corporation Note as full payment of the aggregate purchase price of each class of Butterfly Shares so purchased, with the risk of this note being dishonoured. The amount of any deemed dividends resulting from the application of subsection 84(3) of the Tax Act (or the provisions of any corresponding applicable provincial tax legislation) to the purchase of all of the Butterfly Shares of each class of shares is hereby designated by the Corporation, to the extent permitted under the Tax Act (or the provisions of any corresponding applicable provincial tax legislation), as an eligible dividend.
- (o) In order to settle the promissory notes issued by Subco and the Corporation, the following transactions will occur simultaneously:
  - (i) the Corporation will satisfy its obligations under the Corporation Note by transferring the Subco Note to the Manager and the Manager will accept the Subco Note in full satisfaction of the Corporation's obligations under the Corporation Note; and
  - (ii) the Manager will satisfy its obligations under the Subco Note by transferring the Corporation Note to the Corporation and the Corporation will accept the Corporation Note in full satisfaction of the Manager's obligations under the Subco Note.

The Corporation Note and the Subco Note will be cancelled.

- (p) The following conversions of Corporation New Shares will occur:
  - (i) Each holder of Corporation New Class A Shares will exercise the conversion rights of those shares and each Corporation New Class A Share will be converted into one (1) Corporation Class A Share. An amount equal to the stated capital of the Corporation New Class A Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class A Shares;
  - (ii) Each holder of Corporation New Class B Shares will exercise the conversion rights of those shares and each Corporation New Class B Share will be converted into one (1) Corporation Class B Share. An amount equal to the stated capital of the Corporation New Class B Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class B Shares;

- (iii) Each holder of Corporation New Class C Shares will exercise the conversion rights of those shares and each Corporation New Class C Share will be converted into one (1) Corporation Class C Share. An amount equal to the stated capital of the Corporation New Class C Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class C Shares; and
- (iv) Each holder of Corporation New Class D Shares will exercise the conversion rights of those shares and each Corporation New Class D Share will be converted into one (1) Corporation Class D Share. An amount equal to the stated capital of the Corporation New Class D Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Class D Shares.
- (q) Concurrently with the share conversions in subsection 3.1(p) of this Plan of Arrangement, the Corporation Class A Shares, Corporation Class C Shares and Corporation Class D Shares will, outside of this Plan of Arrangement, continue to be listed and posted for trading on the TSX (subject to standard listing conditions imposed by the TSX in similar circumstances).
- (r) Each holder of Corporation Class C Shares will exercise the conversion rights of those shares and each Corporation Class C Share will be converted into a number of Corporation Series 51 Shares equal to the inverse of the Applicable Fraction for the Corporation Affected Preference Shares, Series 8, with the result that the aggregate number of Corporation Series 51 Shares held by each holder will be equal to the number of Corporation Affected Preference Shares, Series 8 held immediately prior to the Effective Time. An amount equal to the stated capital of the Corporation New Class C Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Series 51 Shares.
- (s) Each holder of Corporation Class D Shares will exercise the conversion rights of those shares and each Corporation Class D Share will be converted into a number of Corporation Series 52 Shares equal to the inverse of the Applicable Fraction for the Corporation Affected Preference Shares, Series 9, with the result that the aggregate number of Corporation Series 52 Shares held by each holder will be equal to the number of Corporation Affected Preference Shares, Series 9 held immediately prior to the Effective Time. An amount equal to the stated capital of the Corporation New Class D Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Corporation Series 52 Shares.
- (t) Concurrently with the share conversions in subsections 3.1(r) and 3.1(s) of this Plan of Arrangement, the Corporation Series 51 Shares and Corporation Series 52 Shares will, outside of this Plan of Arrangement, be listed and posted for trading on the TSX (subject to standard listing conditions imposed by the TSX in similar circumstances).
- (u) Each holder of Manager Special Limited Voting Shares will exercise the conversion rights of those shares and each Manager Special Limited Voting Share will be converted into one (1) Manager Class A Share. An amount equal to the stated capital of the Manager Special Limited Voting Shares will be deducted from the stated capital of those shares and will be added to the stated capital of the Manager Class A Shares.
- (v) Each Manager Class A Share and Manager Class B Share will be subdivided into a number of Manager Class A Shares and Manager Class B Shares, respectively, equal to the amount, expressed as a decimal, equal to the quotient of (X) one (1) divided by (Y) eight (8) times the Transferred Multiple.

#### *Corporation Restricted Stock*

- (w) The Corporation Class A Shares received by the holders of the Corporation Restricted Shares pursuant to the Corporation Spin-Off Butterfly in exchange for Corporation Restricted Shares will be subject to the Corporation Restricted Stock Plan and subject to the same transfer restrictions, vesting, forfeiture and other terms and conditions as were applicable to such Corporation Restricted Shares immediately prior to the Effective Time. In addition, the Manager Class A Shares received by the holders of the Corporation Restricted Shares pursuant to the Corporation Spin-Off Butterfly in exchange for Corporation Restricted Shares will be subject to the Manager Restricted Stock Plan and subject to the same transfer restrictions, vesting, forfeiture and other terms and conditions as were applicable to such Corporation Restricted Shares immediately prior to the Effective Time.

#### *Amendment to Corporation Articles*

- (x) The articles of the Corporation will be amended to delete the amendments made to the authorized capital of the Corporation pursuant to paragraphs 3.1(b)(i)-(x) of this Plan of Arrangement.
- (y) The name of the Corporation will be changed to “Brookfield Corporation”.

#### *Manager Escrowed Stock Plan*

- (z) The Manager ESPcos will purchase Manager Class A Shares from specified holders for consideration equal to the aggregate FMV of the Manager Class A Shares so purchased, in each case as set out in the Manager ESPco Schedule.

- (aa) On the sixth Business Day after the Manager Class A Shares are listed and posted for trading on the TSX in subsection 3.1(j) of this Plan of Arrangement, the Manager ESPcos will purchase Manager Class A Shares from the specified Participants and will issue to the relevant Participants, as payment therefor, such number of Manager Escrowed Shares having an aggregate FMV equal to the purchase price of the Manager Class A Shares purchased from such Participant, in each case as set out in the Manager ESPco Schedule. Each Participant set out in the Manager ESPco Schedule will accept such Manager Escrowed Shares as full payment of the aggregate purchase price of the Manager Class A Shares so purchased.
- (bb) Immediately following the share transfer in subsection 3.1(aa) of this Plan of Arrangement, the Manager will subscribe for Manager Escrowed Shares for a purchase price equal to the aggregate FMV of the Manager Escrowed Shares as set out in the Award Schedule.
- (cc) Immediately following the subscription in subsection 3.1(bb) of this Plan of Arrangement, the Manager will transfer Manager Escrowed Shares purchased in subsection 3.1(bb) of this Plan of Arrangement to Participants as a bonus, in each case as set out in the Award Schedule.

## **ARTICLE 4 SHARES**

### **4.1 Registers of Holders**

- (a) Upon the exchange of the Corporation Affected Preference Shares pursuant to subsection 3.1(c) of this Plan of Arrangement, the name of each relevant Corporation Shareholder will be deemed to be removed from the register of holders of Corporation Affected Preference Shares and will be deemed to be added to the registers of holders of Corporation Class C Shares or Corporation Class D Shares, as applicable, as the holder of the number of Corporation Class C Shares or Corporation Class D Shares, respectively, issued to such Corporation Affected Preference Shareholder. Upon the cancellation of the Corporation Affected Preference Shares pursuant to subsection 3.1(c) of this Plan of Arrangement, appropriate entries will be made in the register of holders of Corporation Class C Shares and Corporation Class D Shares.
- (b) Upon the exchange of the Corporation Class A Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, the name of each relevant Corporation Shareholder will be deemed to be removed from the register of holders of Corporation Class A Shares and will be deemed to be added to the registers of holders of Corporation New Class A Shares and Butterfly Class A Shares as the holder of the number of Corporation New Class A Shares and Butterfly Class A Shares, respectively, issued to such Corporation Shareholder. Upon the cancellation of the Corporation Class A Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, appropriate entries will be made in the register of holders of Corporation Class A Shares.
- (c) Upon the exchange of the Corporation Class B Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, the name of each relevant Corporation Shareholder will be deemed to be removed from the register of holders of Corporation Class B Shares and will be deemed to be added to the registers of holders of Corporation New Class B Shares and Butterfly Class B Shares as the holder of the number of Corporation New Class B Shares and Butterfly Class B Shares, respectively, issued to such Corporation Shareholder. Upon the cancellation of the Corporation Class B Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, appropriate entries will be made in the register of holders of Corporation Class B Shares.
- (d) Upon the exchange of the Corporation Class C Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, the name of each relevant Corporation Shareholder will be deemed to be removed from the register of holders of Corporation Class C Shares and will be deemed to be added to the registers of holders of Corporation New Class C Shares and Butterfly Class C Shares as the holder of the number of Corporation New Class C Shares and Butterfly Class C Shares, respectively, issued to such Corporation Shareholder. Upon the cancellation of the Corporation Class C Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, appropriate entries will be made in the register of holders of Corporation Class C Shares.
- (e) Upon the exchange of the Corporation Class D Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, the name of each relevant Corporation Shareholder will be deemed to be removed from the register of holders of Corporation Class D Shares and will be deemed to be added to the registers of holders of Corporation New Class D Shares and Butterfly Class D Shares as the holder of the number of Corporation New Class D Shares and Butterfly Class D Shares, respectively, issued to such Corporation Shareholder. Upon the cancellation of the Corporation Class D Shares pursuant to subsection 3.1(e) of this Plan of Arrangement, appropriate entries will be made in the register of holders of Corporation Class D Shares.
- (f) Upon the exchange of the Butterfly Shares pursuant to subsection 3.1(i) of this Plan of Arrangement:
  - (i) the name of each relevant holder of Butterfly Class A Shares, Butterfly Class C Shares and Butterfly Class D Shares will be deemed to be removed from the registers of holders of Butterfly Class A Shares, Butterfly Class C Shares and Butterfly Class D Shares, respectively, and will be deemed to be added to the register of holders of Manager Class A Shares and, if applicable, Manager Special Limited Voting Shares as the holder of the number of Manager Class A Shares and, if applicable, Manager Special Limited Voting Shares issued to such holder of Butterfly Shares;

- (ii) the name of each relevant holder of Butterfly Class B Shares will be deemed to be removed from the register of holders of Butterfly Class B Shares and will be deemed to be added to the register of holders of Manager Class B Shares as the holder of the number of Manager Class B Shares issued to such holder of Butterfly Class B Shares; and
  - (iii) the Manager will be deemed to be added to the registers of holders of Butterfly Shares as the holder of the number of Butterfly Shares received on the exchange by the Manager pursuant to subsection 3.1(i) of this Plan of Arrangement and will be deemed to be the legal and beneficial owner thereof.
- (g) Upon the transfer of the Spin-off Distribution Property to Subco pursuant to subsection 3.1(k) of this Plan of Arrangement:
- (i) the register of holders of Asset Management Company Shares will be deemed to be revised to reflect the decrease in the number of Asset Management Company Shares owned by the Corporation as a result of the transfer, (ii) Subco will be deemed to be recorded as the registered holder of the Asset Management Company Shares so transferred on the register of holders of Asset Management Company Shares and will be deemed to be the legal and beneficial owner thereof, and (iii) the Corporation will be deemed to be added to the register of holders of Subco Shares as the holder of the number of Subco Shares issued to the Corporation pursuant to subsection 3.1(k) of this Plan of Arrangement.
- (h) Upon the purchase for cancellation of the Subco Shares pursuant to subsection 3.1(l) of this Plan of Arrangement, the Corporation will be deemed to be removed from the register of holders of Subco Shares and appropriate entries will be made in the register of holders of Subco Shares.
- (i) Upon the wind up of Subco pursuant to subsection 3.1(m) of this Plan of Arrangement, Subco will be deemed to be removed from the register of holders of Asset Management Company Shares, the Manager will be deemed to be recorded as the registered holder of the Asset Management Company Shares and will be deemed to be the legal and beneficial owner thereof and appropriate entries will be made in the register of holders of Asset Management Company Shares.
- (j) Upon the purchase for cancellation of the Butterfly Shares pursuant to subsection 3.1(n) of this Plan of Arrangement, the Manager will be deemed to be removed from the registers of holders of Butterfly Shares and appropriate entries will be made in the register of holders of Butterfly Shares.
- (k) Upon the conversions of Corporation New Shares pursuant to subsection 3.1(p) of this Plan of Arrangement:
- (i) the name of each relevant holder of Corporation New Class A Shares will be deemed to be removed from the register of holders of Corporation New Class A Shares and will be deemed to be added to the register of holders of Corporation Class A Shares as the holder of the number of Corporation Class A Shares received on the conversion by such Corporation Shareholder;
  - (ii) the name of each relevant holder of Corporation New Class B Shares will be deemed to be removed from the register of holders of Corporation New Class B Shares and will be deemed to be added to the register of holders of Corporation Class B Shares as the holder of the number of Corporation Class B Shares received on the conversion by such Corporation Shareholder;
  - (iii) the name of each relevant holder of Corporation New Class C Shares will be deemed to be removed from the register of holders of Corporation New Class C Shares and will be deemed to be added to the register of holders of Corporation Class C Shares as the holder of the number of Corporation Class C Shares received on the conversion by such Corporation Shareholder;
  - (iv) the name of each relevant holder of Corporation New Class D Shares will be deemed to be removed from the register of holders of Corporation New Class D Shares and will be deemed to be added to the register of holders of Corporation Class D Shares as the holder of the number of Corporation Class D Shares received on the conversion by such Corporation Shareholder.
- (l) Upon the conversion of Corporation Class C Shares pursuant to subsection 3.1(r) of this Plan of Arrangement the name of each relevant holder of Corporation Class C Shares will be deemed to be removed from the register of holders of Corporation Class C Shares and will be deemed to be added to the register of holders of Corporation Series 51 Shares as the holder of the number of Corporation Series 51 Shares received on the conversion by such Corporation Shareholder.
- (m) Upon the conversion of Corporation Class D Shares pursuant to subsection 3.1(s) of this Plan of Arrangement the name of each relevant holder of Corporation Class D Shares will be deemed to be removed from the register of holders of Corporation Class D Shares and will be deemed to be added to the register of holders of Corporation Series 52 Shares as the holder of the number of Corporation Series 52 Shares received on the conversion by such Corporation Shareholder.
- (n) Upon the conversion of the Manager Special Limited Voting Shares pursuant to subsection 3.1(u) of this Plan of Arrangement, the name of each relevant holder of Manager Special Limited Voting Shares will be deemed to be removed from the register of holders of Manager Special Limited Voting Shares and will be deemed to be added to the register of holders of Manager Class A Shares as the holder of the number of Manager Special Limited Voting Shares so converted.



#### **4.2 Deemed Fully Paid and Non-Assessable Shares**

All Corporation Class A Shares, Corporation Class B Shares, Corporation Class C Shares, Corporation Class D Shares, Corporation Series 51 Shares, Corporation Series 52 Shares, Corporation New Class A Shares, Corporation New Class B Shares, Corporation New Class C Shares, Corporation New Class D Shares, Butterfly Class A Shares, Butterfly Class B Shares Butterfly Class C Shares and Butterfly Class D Shares issued pursuant hereto will be deemed to be or have been validly issued and outstanding as fully paid and non-assessable shares for all purposes of the OBCA.

### **ARTICLE 5 DELIVERY OF CONSIDERATION**

#### **5.1 Delivery of DRS Statements**

No new certificates will be issued in respect of the Corporation Class A Shares or Corporation Class B Shares. As soon as practicable following the Effective Time:

- (a) the Transfer Agent will deliver to each Registered Shareholder of Corporation Class A Shares at the close of business on the Distribution Record Date DRS statements representing the Manager Class A Shares to which such Corporation Shareholder is entitled pursuant to the Arrangement;
- (b) the Transfer Agent will deliver to each Registered Shareholder of Corporation Class B Shares at the close of business on the Distribution Record Date DRS statements representing the Manager Class B Shares to which such Corporation Shareholder is entitled pursuant to the Arrangement;
- (c) the Transfer Agent will deliver to each Registered Shareholder of Corporation Affected Preference Shares at the close of business on the Distribution Record Date a DRS statement representing the Manager Class A Shares to which such Corporation Shareholder is entitled pursuant to the Arrangement, together with, if applicable, a check in lieu of any fractional shares;
- (d) upon surrender to the Depository for cancellation of a certificate and/or DRS statement which immediately prior to the Effective Time represented outstanding Corporation Affected Preference Shares, together with a duly completed and executed Letter of Transmittal and any such additional documents and instruments as the Depository or the Corporation may reasonably require, the Corporation Shareholders represented by such surrendered certificate and/or DRS statement shall be entitled to receive in exchange therefor, and the Depository shall deliver to such holder, DRS statement(s) representing the Corporation Series 51 Shares and/or Corporation Series 52 Shares to which such Corporation Shareholder is entitled pursuant to the Arrangement, together with, if applicable, a check in lieu of any fractional shares; and
- (e) until surrendered as contemplated by this Section 5.1, each certificate that immediately prior to the Effective Time represented Corporation Affected Preference Shares shall be deemed after the Effective Time to represent only the right to receive the Corporation Series 51 Shares and/or Corporation Series 52 Shares to which such Corporation Shareholder is entitled pursuant to the Arrangement, together with, if applicable, a check in lieu of any fractional shares. Any such certificate or DRS advice formerly representing Corporation Affected Preference Shares not duly surrendered on or before the fifth (5th) anniversary of the Effective Date shall cease to represent a claim by or interest of any former holder of Corporation Affected Preference Shares of any kind or nature against or in the Corporation. On such date, the Corporation Series 51 Shares and/or Corporation Series 52 Shares to which such former holder was entitled shall be deemed to have been surrendered to the Corporation, or as directed by the Corporation, by the Depository for no consideration.

Such DRS statements will be sent by first class mail to the most recent address of the Corporation Shareholder on the lists of Registered Shareholders maintained by the Transfer Agent in respect of the Corporation Class A Shares, Corporation Class B Shares and Corporation Affected Preference Shares, as the case may be.

#### **5.2 Lost Certificates**

In the event any certificate which immediately prior to the Effective Time represented one or more outstanding Corporation Affected Preference Shares shall have been lost, stolen or destroyed, upon the making of an affidavit of that fact by the Person claiming such certificate to be lost, stolen or destroyed, the Depository will issue in exchange for such lost, stolen or destroyed certificate the Corporation Series 51 Shares and/or Corporation Series 52 Shares to which such Corporation Shareholder is entitled pursuant to the Arrangement and in accordance with such holder's duly completed and executed Letter of Transmittal. When authorizing such issuance in exchange for any lost, stolen or destroyed certificate, the Person to whom such Corporation Series 51 Shares and/or Corporation Series 52 Shares are to be delivered shall as a condition precedent to the delivery of such cash, give a bond satisfactory to the Corporation and the Depository (each acting reasonably) in such sum as the Corporation may direct (acting reasonably), or otherwise indemnify the Corporation in a manner satisfactory to the Purchaser (acting reasonably) against any claim that may be made against the Corporation with respect to the certificate alleged to have been lost, stolen or destroyed.

### **5.3 No Fractional Shares**

In no event shall any Corporation Shareholder be entitled to a fractional Manager Class A Share. Where the aggregate number of Manager Class A Shares to be issued to a Person as consideration under or as a result of this Arrangement would result in a fraction of a share being issuable, in lieu thereof, the holder will receive a cash payment.

### **5.4 Withholding Rights**

Each of the Corporation and the Manager (and their transfer agents on their behalf) shall be entitled to deduct and withhold from amounts payable under this Plan of Arrangement such amounts as each of the Corporation and the Manager (and their transfer agents on their behalf) is required to deduct and withhold with respect to such payment under the Tax Act or any provision of any applicable federal, provincial, territorial, state, local or foreign tax law. To the extent that amounts are so withheld, such withheld amounts shall be treated for all purposes as having been paid to the recipient of the payment in respect of which such deduction and withholding was made, provided that such withheld amounts are actually remitted in accordance with Applicable Law to the appropriate Governmental Authority.

### **5.5 No Encumbrances**

Any exchange or transfer of securities pursuant to this Plan of Arrangement shall be free and clear of any Encumbrances, except for claims of the transferring or exchanging securityholder to be paid the consideration payable to such securityholder pursuant to the terms of this Plan of Arrangement.

### **5.6 Paramountcy**

From and after the Effective Time:

- (a) this Plan of Arrangement shall apply to any and all Corporation Class A Shares, Corporation Class B Shares, Corporation Class A Preference Shares, Series 17, Corporation Class A Preference Shares, Series 18, Corporation Affected Preference Shares, Corporation Options, Corporation DSUs, Corporation Escrowed Shares and Corporation RSUs issued prior to the Effective Time;
- (b) the rights and obligations of the Registered Shareholders, holders of Corporation Options, holders of Corporation DSUs, holders of Corporation Escrowed Shares, holders of Corporation RSUs, the Corporation, Subco, the Manager and any transfer agent or other depository of the Corporation and the Manager, shall be solely as provided for in this Plan of Arrangement; and
- (c) all actions, causes of action, claims or proceedings (actual or contingent and whether or not previously asserted) based on or in any way relating to any Corporation Class A Shares, Corporation Class B Shares, Corporation Affected Preference Shares, Corporation Options, Corporation DSUs, Corporation Escrowed Shares or Corporation RSUs shall be deemed to have been settled, compromised, released and determined without liability except as set forth herein.

## **ARTICLE 6 AMENDMENTS**

### **6.1 Amendments to Plan of Arrangement**

- (a) The Corporation reserves the right to amend, modify or supplement this Plan of Arrangement at any time and from time to time, provided that each such amendment, modification or supplement must be: (i) set out in writing; (ii) filed with the Court and, if made following the Meeting, approved by the Court; and (iii) communicated to Corporation Shareholders or former Corporation Shareholders if and as required by the Court.
- (b) Any amendment, modification or supplement to this Plan of Arrangement may be proposed by the Corporation at any time prior to the Meeting, with or without any other prior notice or communication (other than as may be required under the Interim Order), and, if so proposed and accepted by the persons voting at the Meeting, shall become part of this Plan of Arrangement for all purposes.
- (c) Any amendment, modification or supplement to this Plan of Arrangement that is approved by the Court following the Meeting shall be effective only if: (i) it is consented to in writing by each of the Corporation and the Manager; (ii) it is filed with the Court; and (iii) if required by the Court, it is approved by the Corporation Shareholders voting in the manner directed by the Court.
- (d) This Plan of Arrangement may be withdrawn prior to the Effective Time in accordance with the terms of the Arrangement Agreement.

- (e) Any amendment, modification or supplement to this Plan of Arrangement may be made following the Effective Time by the Corporation, provided that it concerns a matter which, in the reasonable opinion of the Corporation, is of an administrative nature required to better give effect to the implementation of this Plan of Arrangement and is not adverse to the financial or economic interests of any Corporation Shareholder.

## **ARTICLE 7 FURTHER ASSURANCES**

### **7.1 Further Assurances**

Notwithstanding that the transactions and events set out herein shall occur and be deemed to occur in the order set out in this Plan of Arrangement without any further act or formality, each of the parties to the Arrangement Agreement shall make, do and execute, or cause to be made, done and executed, all such further acts, deeds, agreements, transfers, assurances, instruments or documents as may reasonably be required by any of them to further document or evidence any of the transactions or events set out herein.

APPENDIX C – NOTICE OF APPLICATION FOR FINAL ORDER



Commercial List Court File No.

**ONTARIO  
SUPERIOR COURT OF JUSTICE  
COMMERCIAL LIST**

**IN THE MATTER OF AN APPLICATION UNDER SECTION 182 OF THE *BUSINESS CORPORATIONS ACT* (ONTARIO) R.S.O. 1990, c. B.16, AS AMENDED**

**AND IN THE MATTER OF A PROPOSED PLAN OF ARRANGEMENT INVOLVING BROOKFIELD ASSET MANAGEMENT INC.**

**BROOKFIELD ASSET MANAGEMENT INC.**

**Applicant**

**NOTICE OF APPLICATION**

TO THE RESPONDENT

A LEGAL PROCEEDING HAS BEEN COMMENCED by the applicant. The claim made by the applicant appears on the following page.

THIS APPLICATION will come on for a hearing on Monday, November 14, 2022, at 10:00 AM ET, before a judge presiding over the Commercial List.

IF YOU WISH TO OPPOSE THIS APPLICATION, to receive notice of any step in the application or to be served with any documents in the application, you or an Ontario lawyer acting for you must forthwith prepare a notice of appearance in Form 38A prescribed by the *Rules of Civil Procedure*, serve it on the applicant's lawyer or, where the applicant does not have a lawyer, serve it on the applicant, and file it, with proof of service, in this court office, all in accordance with the Interim Order, dated September 28, 2022, and you or your lawyer must appear at the hearing.

IF YOU WISH TO PRESENT AFFIDAVIT OR OTHER DOCUMENTARY EVIDENCE TO THE COURT OR TO EXAMINE OR CROSS-EXAMINE WITNESSES ON THE APPLICATION, you or your lawyer must, in addition to serving your notice of appearance, serve a copy of the evidence on the applicant's lawyer in accordance with the terms of the Interim Order, dated September 28, 2022, and file it, with proof of service, in the court office where the application is to be heard as soon as possible, in accordance with the Interim Order, dated September 28, 2022.

IF YOU FAIL TO APPEAR AT THE HEARING, JUDGMENT MAY BE GIVEN IN YOUR ABSENCE AND WITHOUT FURTHER NOTICE TO YOU. IF YOU WISH TO OPPOSE THIS APPLICATION BUT ARE UNABLE TO PAY LEGAL FEES, LEGAL AID MAY BE AVAILABLE TO YOU BY CONTACTING A LOCAL LEGAL AID OFFICE.

Date September 01, 2022

Issued by "Gurwinderjit Singh Brar"  
Local Registrar

Address of court office: Superior Court of Justice  
330 University Avenue, 9th Floor  
Toronto, Ontario  
M5G 1R7

TO: HOLDERS OF CLASS A LIMITED VOTING SHARES OF BROOKFIELD ASSET MANAGEMENT INC.

AND TO: HOLDERS OF CLASS B LIMITED VOTING SHARES OF BROOKFIELD ASSET MANAGEMENT INC.

AND TO: HOLDERS OF OPTIONS, DEFERRED SHARE UNITS, RESTRICTED SHARE UNITS AND ESCROWED SHARES OF BROOKFIELD ASSET MANAGEMENT INC.

AND TO: HOLDERS OF CLASS A PREFERENCE SHARES, SERIES 8 AND SERIES 9, OF BROOKFIELD ASSET MANAGEMENT INC.

AND TO: THE DIRECTORS OF BROOKFIELD ASSET MANAGEMENT INC.

AND TO: THE AUDITOR OF BROOKFIELD ASSET MANAGEMENT INC.

**APPLICATION**

**THE APPLICANT, BROOKFIELD ASSET MANAGEMENT INC., MAKES APPLICATION FOR:**

- (a) an interim order for advice and directions (the “Interim Order”) pursuant to section 182(5) of the *Business Corporations Act* (Ontario), R.S. 1990, c.B.1, as amended (“OBCA”) with respect to calling and conducting a virtual meeting (the “Meeting”) of the holders of shares of Brookfield Asset Management Inc. (the “Corporation”) to consider, among other things, a proposed arrangement (the “Arrangement”) involving, the division of the Corporation into two publicly traded companies — the “Manager”, a pure play asset manager with a leading global alternative asset management business, and the Corporation, focused on deploying capital across its operating businesses and compounding that capital over the long term — pursuant to a plan of arrangement;
- (b) an order pursuant to s. 182(5) of the OBCA approving the Arrangement; and
- (c) such further and other Relief as to this Honourable Court may seem just.

**THE GROUNDS OF THE APPLICATION ARE:**

- (a) the Corporation is organized under the OBCA and it is headquartered in Toronto;
- (b) the Arrangement is an “arrangement” within the meaning of s. 182(1) of the OBCA;
- (c) all preconditions to the Court’s approval of the Arrangement will have been satisfied prior to the hearing of the Application, including compliance with the terms of the OBCA and any Interim Order made by the Court;
- (d) the Arrangement is fair and reasonable;
- (e) the Corporation intends to rely upon the exemption from registration provided by Section 3(a)(10) of the United States Securities Act of 1933, as amended, with respect to the issuance of the securities of Manager and the Corporation based on the Court’s approval of the Arrangement;
- (f) section 182 of the OBCA;
- (g) rules 14.05(1), 14.05(2), 14.05(3)(f), 17.02 and 38 of the *Rules of Civil Procedure*; and
- (h) such further and other grounds as the lawyers may advise.

**THE FOLLOWING DOCUMENTARY EVIDENCE WILL BE USED AT THE HEARING OF THE APPLICATION:**

- (a) the Interim Order;
- (b) affidavit evidence, to be sworn;
- (c) supplementary affidavit evidence reporting, among other things, on the results of the Meeting; and
- (d) such further and other material as counsel may advise and this Honourable Court may permit.

September 1, 2022

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Lawyers for the Applicant,  
Brookfield Asset Management Inc.

**IN THE MATTER OF AN APPLICATION UNDER SECTION 182 OF THE *BUSINESS CORPORATIONS ACT*, R.S.O. 1990 c. B. 16, AS AMENDED**  
**AND IN THE MATTER OF A PROPOSED PLAN OF ARRANGEMENT INVOLVING**  
**BROOKFIELD ASSET MANAGEMENT INC.**  
**BROOKFIELD ASSET MANAGEMENT INC.**

Commercial List Court File No.

**Applicant**

**ONTARIO**  
**SUPERIOR COURT OF JUSTICE**  
**COMMERCIAL LIST**

Proceeding commenced at TORONTO

**NOTICE OF APPLICATION**

**TORYS LLP**

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Lawyers for the Applicant,  
Brookfield Asset Management Inc.



**APPENDIX D – INTERIM ORDER**

Court File No. CV-22-00686448-00CL

**ONTARIO  
SUPERIOR COURT OF JUSTICE  
COMMERCIAL LIST**

THE HONOURABLE  
MADAM JUSTICE CONWAY

)  
)  
)

WEDNESDAY, THE 28th  
DAY OF SEPTEMBER 2022

**IN THE MATTER OF AN APPLICATION UNDER SECTION 182 OF THE *BUSINESS CORPORATIONS ACT* (ONTARIO) R.S.O. 1990, c. B.16, AS AMENDED**

**AND IN THE MATTER OF A PROPOSED PLAN OF ARRANGEMENT INVOLVING BROOKFIELD ASSET MANAGEMENT INC.**

**BROOKFIELD ASSET MANAGEMENT INC.**

**Applicant**

**INTERIM ORDER  
(SEPTEMBER 28, 2022)**

**THIS MOTION** made by the applicant, Brookfield Asset Management Inc. (the “Corporation”), for an interim order for advice and directions (the “Interim Order”) pursuant to section 182 of the *Business Corporations Act*, R.S.O. 1990, c. B.16, as amended (the “OBCA”), was heard this day by Zoom.

**ON READING** the Notice of Motion, the Notice of Application issued on September 1, 2022 and the affidavit of Justin B. Beber, sworn September 25, 2022 (the “Beber Affidavit”) including the plan of arrangement, which is attached as Schedule A to the Arrangement Agreement attached as Appendix B to the draft management information circular (the “Circular”), which is attached as Exhibit “A” to the Beber Affidavit, and on hearing the submissions of counsel for the Corporation.

**Definitions**

1. **THIS COURT ORDERS** that all definitions used in this Interim Order shall have the meaning ascribed thereto in the Beber Affidavit or the Circular or otherwise as specifically defined herein.

**The Meeting**

2. **THIS COURT ORDERS** that the Corporation is permitted to call, hold and conduct a special meeting (the “Meeting”) of the holders of Corporation Class A Shares, Corporation Class B Shares and Corporation Affected Preference Shares (collectively, the “Shareholders”) to be held virtually as an electronic meeting on November 9, 2022 at 11:30 a.m. (Toronto time) in order for the Shareholders to consider and, if determined advisable, approve the Arrangement Resolution.

3. **THIS COURT ORDERS** that the Meeting shall be called, held and conducted in accordance with the OBCA, the notice of special meeting which accompanies the Circular (the “Notice of Meeting”) and the articles and by-law of the Corporation, subject to what may be provided hereafter and subject to further order of this Court.

4. **THIS COURT ORDERS** that the record date (the “Record Date”) for determination of Shareholders entitled to notice of, and to vote at, the Meeting shall be October 3, 2022. Any adjournment or postponement of the Meeting, as set out in paragraph 12 below, will not result in a change to the Record Date.

5. **THIS COURT ORDERS** that the only persons entitled to attend or speak at the Meeting shall be:

- (a) Shareholders or their proxyholders;
- (b) the officers, directors and advisors of the Corporation; and

(c) other persons who may receive the permission of the Chair of the Meeting.

6. **THIS COURT ORDERS** that the Corporation may transact such other business at the Meeting as is contemplated in the Circular, or as may otherwise be properly before the Meeting, including the Corporation Escrowed Stock Plan Share Reserve Increase Resolution, the Manager MSOP Resolution and the Manager Escrowed Stock Plan Resolution.

7. **THIS COURT ORDERS** that, notwithstanding the requirements of the OBCA and the articles and by-laws of the Corporation: (i) the Corporation is permitted to conduct the Meeting (including conducting voting at the Meeting), in whole or in part using exclusively electronic means, including one or more of webcasting, telephone conference, and/or other electronic means as may be practicable and as determined by the Corporation acting reasonably; (ii) the Corporation is not required to convene an in-person Meeting in respect of the Arrangement; and (iii) quorum for the Meeting may be satisfied by the attendance of Shareholders, in person or represented by proxy, through webcast, telephone conference or another electronic means employed by the Corporation in accordance with this Order.

#### **Quorum**

8. **THIS COURT ORDERS** that the Chair of the Meeting shall be determined by the Corporation and that the quorum at the Meeting shall be two persons present in person or virtually at the opening of the Meeting who are entitled to vote at the Meeting either as Shareholders or their proxyholders.

#### **Amendments to the Arrangement and Plan of Arrangement**

9. **THIS COURT ORDERS** that the Corporation is authorized to make, subject to the terms of the Arrangement Agreement, and paragraph 10, below, such amendments, modifications or supplements to the Arrangement and the Plan of Arrangement as it may determine without any additional notice to Shareholders, or others entitled to receive notice under paragraphs 13 and 14 hereof and the Arrangement and Plan of Arrangement, as so amended, modified or supplemented shall be the Arrangement and Plan of Arrangement to be submitted to Shareholders at the Meeting and shall be the subject of the Arrangement Resolution. Amendments, modifications or supplements may be made following the Meeting, but shall be subject to review and, if appropriate, further direction by this Court at the hearing for the final approval of the Arrangement.

10. **THIS COURT ORDERS** that, if any amendments, modifications or supplements to the Arrangement or Plan of Arrangement made after initial notice is provided as contemplated in paragraph 9, above, which would, if disclosed, reasonably be expected to affect a Shareholder's decision to vote for or against the Arrangement Resolution, notice of such amendment, modification or supplement shall be distributed, subject to further order of this Court, by press release, newspaper advertisement, prepaid ordinary mail, electronic transmission, or by the method most reasonably practicable in the circumstances, as the Corporation may determine.

#### **Amendments to the Circular**

11. **THIS COURT ORDERS** that the Corporation is authorized to make such amendments, revisions and/or supplements to the draft Circular as it may determine and the Circular, as so amended, revised and/or supplemented, shall be the Circular to be distributed in accordance with paragraphs 13 and 14.

#### **Adjournments and Postponements**

12. **THIS COURT ORDERS** that the Corporation, if it deems advisable, is specifically authorized to adjourn or postpone the Meeting on one or more occasions, without the necessity of first convening the Meeting or first obtaining any vote of the Shareholders respecting the adjournment or postponement and notice of any such adjournment or postponement shall be given by such method as the Corporation may determine is appropriate in the circumstances. This provision shall not limit the authority of the Chair of the Meeting in respect of adjournments and postponements.

#### **Notice of Meeting**

13. **THIS COURT ORDERS** that, in order to effect notice of the Meeting, the Corporation shall send the Circular (including the Notice of Application and this Interim Order) (the "Court Materials"), the Notice of Meeting, the forms of proxy and the letters of transmittal, along with such amendments or additional documents as the Corporation may determine are necessary or desirable and are not inconsistent with the terms of this Interim Order (collectively, the "Meeting Materials"), as follows:

- (a) registered Shareholders at the close of business on the Record Date, at least 21 days prior to the date of the Meeting, excluding the date of sending and the date of the Meeting, by one of more of the follow methods:
  - i) by pre-paid ordinary or first-class mail at the addresses of the Shareholders as they appear on the books and records of the Corporation, or its registrar and transfer agent, at the close of business on the Record Date and if no address is shown therein, then the last address of the person known to the corporate secretary of the Corporation;

- ii) by delivery, in person or by recognized courier service or inter-office mail, to the address specified in i) above; or
  - iii) by facsimile or electronic transmission to any Shareholder;
- (b) non-registered Shareholders by providing sufficient copies of the Meeting Materials to intermediaries and registered nominees in a timely manner, in accordance with National Instrument 54-101 of the Canadian Securities Administrators; and
- (c) the directors and auditor of the Corporation by recognized courier service, by pre-paid ordinary or first-class mail or, with the consent of the person, by facsimile or electronic transmission, at least 21 days prior to the date of the Meeting, excluding the date of sending and the date of the Meeting;

and that compliance with this paragraph shall constitute sufficient notice of the Meeting.

14. **THIS COURT ORDERS** that the Court Materials and any other materials considered appropriate shall be sent to the Shareholders, the holders of Corporation Options, Corporation DSUs, Corporation Escrowed Shares and Corporation RSUs, by any method permitted for notice to Shareholders as set forth in paragraph 13 above concurrently with the distribution described in paragraph 13 of this Interim Order. Distribution to such persons shall be to their addresses as they appear on the books and records of the Corporation or its respective registrar and transfer agent, as the case may be, at the close of business on the Record Date.

15. **THIS COURT ORDERS** that accidental failure or omission by the Corporation to give notice of the Meeting or to distribute the Meeting Materials or Court Materials to any person entitled by this Interim Order to receive notice, or any failure or omission to give such notice as a result of events beyond the reasonable control of the Corporation, or the non-receipt of such notice shall, subject to further order of this Court, not constitute a breach of this Interim Order nor shall it invalidate any resolution passed or proceedings taken at the Meeting. If any such failure or omission is brought to the attention of the Corporation, it shall use its best efforts to rectify it by the method and in the time most reasonably practicable in the circumstances.

16. **THIS COURT ORDERS** that the Corporation is hereby authorized to make such amendments, revisions or supplements to the Meeting Materials and Court Materials as the Corporation may determine in accordance with the terms of the Arrangement Agreement (“Additional Information”), and that notice of such Additional Information may, subject to paragraph 10, above, be distributed by press release, newspaper advertisement, pre-paid ordinary mail, electronic transmission, or by the method most reasonably practicable in the circumstances, as the Corporation may determine.

17. **THIS COURT ORDERS** that distribution of the Meeting Materials and Court Materials pursuant to paragraphs 13 and 14 of this Interim Order shall constitute notice of the Meeting and good and sufficient service of the within Application upon the persons described in paragraphs 13 and 14 and that those persons are bound by any orders made on the within Application. Further, no other form of service of the Meeting Materials or the Court Materials or any portion thereof need be made, or notice given or other material served in respect of these proceedings and/or the Meeting to such persons or to any other persons, except to the extent required by paragraph 10, above.

#### **Solicitation and Revocation of Proxies**

18. **THIS COURT ORDERS** that the Corporation is authorized to use the letter of transmittal and election form and the form of proxy substantially in the form of the drafts accompanying the Circular, with such amendments and additional information as the Corporation may determine are necessary or desirable. The Corporation is authorized, at its expense, to solicit proxies, directly or through its officers, directors or employees, and through such agents or representatives as they may retain for that purpose, and by mail or such other forms of personal or electronic communication as it may determine. The Corporation may waive generally, in its discretion, the time limits set out in the Circular for the deposit or revocation of proxies by Shareholders, if the Corporation deems it advisable to do so.

19. **THIS COURT ORDERS** that Shareholders shall be entitled to revoke their proxies in accordance with s. 110(4) of the OBCA (except as the procedures of that section are varied by this paragraph) provided that any instruments in writing delivered pursuant to s.110(4)(a)(i) of the OBCA: (i) may be deposited at the registered office of the Corporation or with the agent of the Corporation as set out in the Circular; and (ii) any such instruments must be received by the Corporation or its agent not later than two business days immediately preceding the Meeting (or any adjournment or postponement thereof). Registered Shareholders that have followed the instructions for attending and voting at the Meeting are able to revoke previous instructions by voting at the meeting online.

#### **Voting**

20. **THIS COURT ORDERS** that the only persons entitled to vote in person or by proxy on the Arrangement Resolution, or such other business as may be properly brought before the Meeting, shall be the Shareholders as of the close of business on the Record Date. Illegible votes, spoiled votes, defective votes and abstentions shall be deemed to be votes not cast. Proxies that are properly signed and dated but which do not contain voting instructions shall be voted in favour of the Arrangement Resolution.

21. **THIS COURT ORDERS** that votes shall be taken at the Meeting on the basis of one vote per share and that in order for the Arrangement and the Plan of Arrangement to be implemented, subject to further Order of this Court, the Arrangement Resolution must be passed, with or without variation, at the Meeting by an affirmative vote of:

- (a) at least two-thirds ( $66\frac{2}{3}\%$ ) of the votes cast by the holders of Corporation Class A Shares and Corporation Affected Preference Shares;
- (b) at least two-thirds ( $66\frac{2}{3}\%$ ) of the votes cast by the holders of Corporation Class B Shares; and
- (c) not less than a majority of the votes cast by Minority Shareholders.

Such votes shall be sufficient to authorize the Corporation to do all such acts and things as may be necessary or desirable to give effect to the Arrangement and the Plan of Arrangement on a basis consistent with what is provided for in the Circular without the necessity of any further approval by the Shareholders, subject only to final approval of the Arrangement by this Court.

22. **THIS COURT ORDERS** that in respect of matters properly brought before the Meeting pertaining to items of business affecting the Corporation (other than in respect of the Arrangement Resolution), each Shareholder is entitled to one vote for each share held.

#### **Hearing of Application for Approval of the Arrangement**

23. **THIS COURT ORDERS** that upon approval of the Arrangement in the manner set forth in this Interim Order, the applicant may apply to this Court for final approval of the Arrangement, at a hearing at which the substantive and procedural fairness of the Arrangement is considered and at which Shareholders, and other interested parties have the right to appear, subject to paragraph 26 hereof, which final order will serve as a basis of a claim for the exemption from the registration requirements of the United States Securities Act of 1933, as amended, set forth in Section 3(a)(10) thereof regarding the distribution of securities pursuant to the Arrangement.

24. **THIS COURT ORDERS** that distribution of the Notice of Application and the Interim Order in the Circular, when sent in accordance with paragraphs 13 and 14 shall constitute good and sufficient service of the Notice of Application and this Interim Order and no other form of service need be effected and no other material need be served unless a Notice of Appearance is served in accordance with paragraph 25.

25. **THIS COURT ORDERS** that any Notice of Appearance served in response to the Notice of Application shall be served on the lawyers for the Corporation, with a copy to counsel for the applicant, as soon as reasonably practicable, and, in any event, no less than five business days before the hearing of this Application at the following addresses:

Torys LLP  
79 Wellington St. W., 30th Floor  
Box 270, TD South Tower  
Toronto, ON M5K 1N2  
Attn: Andrew Gray [agray@torys.com](mailto:agray@torys.com)  
& Alexandra Shelley [ashelley@torys.com](mailto:ashelley@torys.com)  
Lawyers for Brookfield Asset Management Inc.

26. **THIS COURT ORDERS** that, subject to further order of this Court, the only persons entitled to appear and be heard at the hearing of the application shall be:

- (a) the Corporation; and
- (b) any person who has filed a Notice of Appearance herein in accordance with the Notice of Application, this Interim Order and the *Rules of Civil Procedure*.

27. **THIS COURT ORDERS** that any materials to be filed by the Corporation in support of the within Application for final approval of the Arrangement may be filed up to one day prior to the hearing of the Application without further order of this Court.

28. **THIS COURT ORDERS** that in the event the within Application for final approval does not proceed on the date set forth in the Notice of Application, and is adjourned, only those persons who served and filed a Notice of Appearance in accordance with paragraph 25 shall be entitled to be given notice of the adjourned date.

#### **Precedence**

29. **THIS COURT ORDERS** that, to the extent of any inconsistency or discrepancy between this Interim Order and the terms of any instrument creating, governing or collateral to the Corporation Shares, the Corporation Options, the Corporation DSUs, the Corporation Escrowed Shares, the Corporation RSUs, or the articles or by-laws of the Corporation, this Interim Order shall govern.

**Service and Notice**

30. **THIS COURT ORDERS** that the applicant and its counsel are at liberty to serve and distribute this Interim Order, any other materials and orders as may be reasonably required in these proceedings, including any notices, or other correspondence, by forwarding true copies thereof by electronic message to the Shareholders or other interested parties and their advisors.

**Extra-Territorial Assistance**

31. **THIS COURT** seeks and requests the aid and recognition of any court or any judicial, regulatory or administrative body in any province of Canada and any judicial, regulatory or administrative tribunal or other court constituted pursuant to the Parliament of Canada or the legislature of any province and any court or any judicial, regulatory or administrative body of the United States or other country to act in aid of and to assist this Court in carrying out the terms of this Interim Order.

**Variance**

32. **THIS COURT ORDERS** that the Corporation shall be entitled to seek leave to vary this Interim Order upon such terms and upon the giving of such notice as this Court may direct.

\_\_\_\_\_  
/s/ Conway J.

**IN THE MATTER OF AN APPLICATION UNDER SECTION 182 OF THE *BUSINESS CORPORATIONS ACT*, R.S.O. 1990 c. B. 16, AS AMENDED**

**AND IN THE MATTER OF A PROPOSED PLAN OF ARRANGEMENT INVOLVING  
BROOKFIELD ASSET MANAGEMENT INC.**

**BROOKFIELD ASSET MANAGEMENT INC.**

Court File No. CV-22-00686448-00CL

**Applicant**

**ONTARIO  
SUPERIOR COURT OF JUSTICE  
COMMERCIAL LIST**

Proceeding commenced at TORONTO

**INTERIM ORDER  
(SEPTEMBER 28, 2022)**

**TORYS LLP**

79 Wellington St. W., 30th Floor  
Box 270, TD South Tower  
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Lawyers for the Applicant,  
Brookfield Asset Management Inc.

## APPENDIX E – INFORMATION CONCERNING THE MANAGER POST-ARRANGEMENT

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## NOTICE TO READER

### About this Appendix

As at the date hereof, the Manager has not carried on any active business. Pursuant to the Arrangement, the Manager will become an independent, public corporation. Unless otherwise indicated, the disclosure in this Appendix E “Information Concerning the Manager” has been prepared assuming the completion of the Arrangement and the Special Distribution. All capitalized terms used in this Appendix E “Information Concerning the Manager”, but not otherwise defined herein have the meanings set forth under “Glossary of Terms” in the Circular.

### Meaning of Certain References in this Appendix

Unless otherwise noted or the context otherwise requires:

- the disclosure in this document assumes that the Arrangement has been completed and that the Manager has acquired a 25% interest in our asset management business;
- the terms “we”, “us” and “our” mean the Manager together with our asset management business and Oaktree;
- the term “Asset Management Company” means Brookfield Asset Management ULC;
- the term “Corporation” means Brookfield Asset Management Inc. (which will change its name to Brookfield Corporation on completion of the Arrangement) and its subsidiaries (including the perpetual affiliates) other than the Asset Management Company and its subsidiaries and does not, for greater certainty, include the Manager, Brookfield Reinsurance or Oaktree and their subsidiaries;
- the term “Brookfield” means the Corporation and the Manager, collectively;
- the term “our asset management business” means the global alternative asset management business currently carried on by the Corporation and its subsidiaries, which, following completion of the Arrangement, will be owned 75% by the Corporation and 25% by the Manager through their ownership of common shares of the Asset Management Company;
- the term “managed assets” means the businesses, operations and other assets managed by the Corporation prior to completion of the Arrangement and to be managed by our asset management business, following completion of the Arrangement; and
- words importing the singular number include the plural, and *vice versa*, and words importing any gender include all genders.

### Historical Results and Market Data

This document contains information relating to our business as well as historical results and market data. When considering this data, you should bear in mind that historical results and market data may not be indicative of the future results that you should expect from us.

### Financial Information

The financial information contained in this document is presented in United States dollars and, unless otherwise indicated, has been prepared in conformity with accounting principles generally accepted in the United State (“U.S. GAAP”). In this document, all references to “\$” are to United States dollars and references to “C\$” are to Canadian dollars.

The financial information included in this document has been derived from:

- the consolidated financial statements of Brookfield Asset Management Ltd. as at September 30, 2022 and for the period from incorporation on July 4, 2022 to September 30, 2022, together with the accompanying notes thereto;
- the combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at December 31, 2021 and December 31, 2020 and for the years ended December 31, 2021, December 31, 2020 and December 31, 2019, together with the accompanying notes thereto;
- the unaudited condensed combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at June 30, 2022 and December 31, 2021, and for the three and six months ended June 30, 2022 and June 30, 2021, together with the accompanying notes thereto; and
- the unaudited pro forma financial statements of Brookfield Asset Management Ltd. as at June 30, 2022 and for the year ended December 31, 2021 and for the six months ended June 30, 2022, together with the accompanying notes thereto.



Following completion of the Arrangement (i) the Manager will hold its 25% interest in our asset management business through common shares of the Asset Management Company and will equity account for our asset management business in its financial statements, and (ii) our asset management business will equity account for its interest in Oaktree in its financial statements (as is the case today for the Corporation).

### **Use of Non-GAAP Measures**

The Manager and the Asset Management Company prepare their financial statements in conformity with U.S. GAAP. This document discloses a number of non-GAAP financial and supplemental financial measures which are utilized in monitoring our asset management business, including for performance measurement, capital allocation and valuation purposes. The Manager believes that providing these performance measures is helpful to investors in assessing the overall performance of our asset management business. These non-GAAP financial measures should not be considered as the sole measure of the Manager's or our asset management business' performance and should not be considered in isolation from, or as a substitute for, similar financial measures calculated in conformity with U.S. GAAP financial measures. Non-GAAP measures include Distributable Earnings, Fee Revenues and Fee-Related Earnings. These non-GAAP measures are not standardized financial measures and may not be comparable to similar financial measures used by other issuers. Supplemental financial measures include assets under management (AUM), Fee-Bearing Capital and Uncalled Fund Commitments. The Manager includes the asset management activities of Oaktree, an equity accounted affiliate, in its key financial and operating measures for the asset management business. See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Financial and Operating Measures" in this Appendix E.

### **Market Data and Industry Data**

Market and industry data presented throughout this document was obtained from third-party sources, industry publications, and publicly available information, as well as industry and other data prepared by the Manager on the basis of our knowledge of the Canadian, U.S. and international markets and economies (including estimates and assumptions relating to these markets and economies based on that knowledge). We believe that the market and economic data is accurate and that the estimates and assumptions are reasonable, but there can be no assurance as to the accuracy or completeness thereof. The accuracy and completeness of the market and economic data used throughout this document, or incorporated by reference herein, are not guaranteed and we do not make any representation as to the accuracy of such information. Although we believe it to be reliable, we have not independently verified any of the data from third party sources referred to or incorporated by reference in this document, analyzed or verified the underlying studies or surveys relied upon or referred to by such sources, or ascertained the underlying economic and other assumptions relied upon by such sources. For the avoidance of doubt, nothing stated in this paragraph operates to relieve the Manager from liability for any misrepresentation contained in this document under applicable securities laws.

## SUMMARY

*Unless otherwise indicated, the disclosure in this document assumes that the Arrangement has been completed and that the Manager has acquired a 25% interest in our asset management business. The following is a summary of some of the more detailed information and financial data and statements contained elsewhere in this document. This summary does not contain all of the information you should know about the Manager, our business and the Class A Shares. You should read this entire document carefully, especially the “Risk Factors” section and the more detailed information and financial data and statements contained elsewhere in this document. Some of the statements in this document constitute forward-looking statements that involve risks and uncertainties. See “Special Note Regarding Forward-Looking Information” for more information.*

### **Our Business**

We are one of the world’s leading alternative asset managers, with over \$750 billion of assets under management as of June 30, 2022 across renewable power and transition, infrastructure, private equity, real estate and credit. We invest client capital for the long-term with a focus on real assets and essential service businesses that form the backbone of the global economy. We draw on our heritage as an owner and operator to invest for value and generate strong returns for our clients, across economic cycles.

To do this, we leverage our exceptional team of over 2,000 investment and asset management professionals, our global reach, deep operating expertise and access to large-scale capital to identify attractive investment opportunities and invest on a proprietary basis. Our investment approach and strong track record have been the foundation and driver of our growth.

We provide a highly diversified suite of alternative investment strategies to our clients and are constantly innovating new strategies to meet their needs. We have approximately 50 unique product offerings that span a wide range of risk-adjusted returns, including opportunistic, value-add, core, super-core, and credit. We evaluate the performance of these product offerings and our investment strategies using a number of non-GAAP measures as outlined in “Management’s Discussion and Analysis of Financial Condition and Results of Operations”. The Manager will utilize Distributable Earnings to measure performance, while, in addition to this metric, Fee Revenues and Fee-Related Earnings are closely utilized in order to assess the performance of our asset management business.

We have over 2,000 clients, made up of some of the world’s largest institutional investors, including sovereign wealth funds, pension plans, endowments, foundations, financial institutions, insurance companies and individual investors.

We are in a fortunate position to be trusted with our clients’ capital and our objective is to meet their financial goals and provide for a better financial future while providing a market leading experience. Our team of 250 client service professionals across 18 global offices are dedicated to our clients and ensuring we are exceeding their service expectations.

Our guiding principle is to operate our business and conduct our relationships with the highest level of integrity. Our emphasis on diversity and inclusion reinforces our culture of collaboration, allowing us to attract and retain top talent. Strong ESG practices are embedded throughout our business, underpinning our goal of having a positive impact on the communities and environment within which we operate.

### **Value Creation**

We create shareholder value by increasing the earnings profile of our asset management business. Alternative asset management businesses such as ours are typically valued based on multiples of their fee-related earnings and performance income. Accordingly, we create value by increasing the amount and quality of fee-related earnings and carried interest, net of associated costs. This growth is achieved primarily by expanding the amount of fee-bearing capital we manage, earning performance income such as carried interest through superior investment results and maintaining competitive operating margins.

As at June 30, 2022, we have Fee-Bearing Capital of approximately \$392 billion, of which 80% is long-dated or perpetual in nature, providing significant stability to our earnings profile. We consider Fee-Bearing Capital that is long-dated or perpetual in nature to be Fee-Bearing Capital relating to our long-term private funds, which are typically committed for 10 years with two one-year extension options, and Fee-Bearing Capital relating to our perpetual strategies, which include the perpetual affiliates as well as capital we manage in our perpetual core and core plus private funds. We seek to increase our fee-bearing capital by growing the

size of our existing product offering and developing new strategies that cater to our clients' investment needs. We also aim to deepen our existing institutional relationships, develop new institutional relationships and access new distribution channels such as high net worth individuals and retail.

As of June 30, 2022, we have over 2,000 clients with a strong base in North America, Asia, the Middle East and Australia and a growing proportion of third-party commitments from Europe. Our high-net-worth channel also continues to grow and is close to 10% of current commitments. We have a dedicated team of over 100 people that are focused on distributing and developing catered products to the private wealth channel.

We are also actively progressing new growth strategies, including secondaries, technology, insurance and transition. These new initiatives, in addition to our existing strategies are expected to have a very meaningful impact on our growth trajectory in the long term.

As we grow our fee-bearing capital, we earn incremental base management fees. In order to support this growth, we have been growing our exceptional team of investment and asset management professionals. Our costs are predominantly in the form of compensation for the over 2,000 professionals we employ globally.

When deploying our clients' capital, we seek to leverage our competitive advantages to acquire high-quality real assets or businesses that provide essential services that form the backbone of the global economy. We use our global reach and access to scale capital to source attractive investment opportunities and leverage our deep operating expertise to underwrite investments and create value throughout our ownership. Our goal is to deliver superior investment returns to our clients and successfully doing so results in the continued growth of realized carried interest.

We generate robust free cash flows or Distributable Earnings, which is our primary financial performance metric. Distributable Earnings of the Manager represent its share of Distributable Earnings from our asset management business less general and administrative expenses, but excluding equity-based compensation costs, of the Manager. The Manager intends to pay out approximately 90% of its Distributable Earnings to shareholders quarterly and reinvest the balance back into the business. See "Dividend Policy" for more information.

We also monitor the broader markets and occasionally identify attractive, strategic investment opportunities that have the potential to supplement our existing business and add to our organic growth. Acquisitions can allow us to achieve immediate scale in a new asset class or grant us access to additional distribution channels. An example of such growth is the partnership we formed with Oaktree in 2019. Such acquisitions may happen from time to time should they be additive to our franchise, attractive to our clients and accretive to our shareholders.

### ***Competitive Advantages***

We seek to harness three distinct competitive advantages that enable us to consistently identify and acquire high-quality assets and create significant value in the assets that we invest in and operate on behalf of our clients.

- We have over \$750 billion in assets under management and approximately \$392 billion in Fee-Bearing Capital as of June 30, 2022. We offer our investors a large portfolio of private funds that have global mandates and diversified strategies. Our access to large-scale, flexible capital that is further enhanced by our relationship with the Corporation, enables us to pursue transactions of a size that lessens competition.
- We are supported globally by approximately 180,000 operating employees of our managed businesses, who are instrumental in maximizing the value and cash flows of our managed assets. We believe that strong operating experience is essential in maximizing efficiency and productivity – and ultimately, returns. We do this by maintaining a culture of long-term focus, alignment of interest and collaboration through the people we hire and our operating philosophy. This operating expertise developed through our heritage as an owner-operator is invaluable in underwriting acquisitions and executing value-creating development and capital projects.
- We invest on behalf of our clients in more than 30 countries on five continents around the world. Our global reach allows us to diversify and identify a broad range of opportunities. We can invest where capital is scarce, and our scale enables us to move quickly and pursue multiple opportunities across different markets. Our global reach also allows us to operate our assets more effectively: we believe that a strong on-the-ground presence is critical to operating

successfully in many of our markets, and many of our businesses are truly local. Furthermore, the combination of our strong local presence and global reach enables us to bring global relationships and operating practices to bear across markets to enhance returns.

For more information on our business, including our products, people, investment process and strategies and ESG management, see “Our Business”.

### **Relationship Arrangements**

Upon completion of the Arrangement, the Corporation and the Manager will have 75% and 25%, respectively, ownership of our asset management business. Due to the ownership interest in the Asset Management Company of the Manager and the Corporation, if the Corporation and the Manager do not make pro rata investments in the Asset Management Company, whether in connection with acquisitions or otherwise, the relative percentage shareholdings of the Corporation and the Manager would change. The Manager and the Corporation will enter into several agreements that will outline their relationship with respect to, among other things, board nominations for the Asset Management Company, preserving the mutual benefit and competitive advantages derived from the combination of the Corporation’s significant resources and the Manager’s asset management franchise, and sharing of carried interest and similar distributions. See “Relationship Arrangements”.

### **Relationship Agreement**

The Corporation, the Manager and the Asset Management Company will enter into the Relationship Agreement to govern aspects of their relationship following the Arrangement. Under the Relationship Agreement, the Corporation has the right (but not the obligation) to participate up to 25% in each new sponsored fund or other entity of our asset management business, and this includes any participation by the Corporation’s perpetual affiliates and Brookfield Reinsurance. Any commitment of our asset management business to such sponsored fund will be separate from the up to 25% allocation of the Corporation.

The Corporation has no obligation to provide backstops or other guarantees relating to new investments or acquisitions, or to commit capital on a transitional basis while other investors are being sourced, but any arrangements or understandings existing at the time of completion of the Arrangement will be continued.

The Corporation will retain all of the ownership interests in the perpetual affiliates and the Asset Management Company will be entitled to receive the incentive distributions (if any) paid following completion of the Arrangement. In addition, the Manager and the Asset Management Company agree with the Corporation that they will perform (or cause the Service Providers to perform) all obligations that the Service Providers have under the Master Services Agreements and Affiliate Relationship Agreements. The base management fee will be earned by the Service Providers and the parties agree that these agreements cannot be terminated without the Corporation’s consent. See “Relationship Arrangements – Governance and Management of Perpetual Affiliates”.

The Corporation is entitled to receive 33.3% of the carried interest and similar distributions on new sponsored funds and open-end funds of our asset management business and will retain 100% of the carried interest earned on mature funds. For more information on the Corporation’s entitlement to carried interest and similar distributions, see “Relationship Arrangements – Sharing of Carried Interest and Other Distributions”. The Corporation and the Asset Management Company will be responsible for clawback obligations in relation to carried interest or similar distributions in the same proportion as their entitlements.

The Asset Management Company has a pre-emptive right over acquisition opportunities presented to the Corporation that relate to businesses whose revenues are predominantly derived from asset management activities, but the Corporation is not otherwise subject to restrictions in its pursuit of any other types of acquisitions or transactions.

### **Voting Agreement**

Following the completion of the Arrangement, the Corporation and the Manager will enter into the Voting Agreement in order to provide for the following agreements relating to the board of directors of the Asset Management Company:

- the number of directors of the company is fixed at four directors, unless agreed otherwise, notwithstanding a change in the shareholding of either party;

- each of the Corporation and the Manager have the right to nominate one-half of the directors of the company, and agree to vote their shares in favor of those four nominated directors; and
- each nominated director may at any time and for any reason be removed from the board of the company by the shareholder that nominated the director (and only that shareholder), and the vacancy created, and any other vacancy, will also be filled by a director nominated by the shareholder whose nominated director has left the board.

The Voting Agreement is not a unanimous shareholder agreement and does not give either party additional governance rights relating to, or take any powers away from, the directors of the company to manage or supervise the management of the business and affairs of the company. See “Relationship Arrangements – Ownership and Governance of Our Asset Management Business”.

### **Dividend Policy**

The Manager intends to pay dividends to shareholders on a quarterly basis equal to approximately 90% of its Distributable Earnings in the preceding quarter. Our asset management business intends to pay dividends to the Manager and the Corporation on a quarterly basis sufficient to ensure that the Manager can pay its intended dividend. Dividends will be variable and will change in line with the growth of Distributable Earnings. The Manager intends to retain 10% or less of its Distributable Earnings each quarter to support organic or inorganic growth initiatives or to opportunistically repurchase Class A Shares. Any determination to pay dividends in the future will be at the discretion of the Board (and the board of our asset management business) and will depend on many factors, including, among others, the Manager’s (and our asset management business’) financial condition, current and anticipated cash requirements, contractual restrictions and financing agreement covenants, solvency tests imposed by applicable corporate law and other factors. The Manager intends to adopt a Dividend Reinvestment Plan following completion of the Arrangement and Special Distribution, which will enable registered holders of Class A Shares who are resident in the U.S. or Canada to receive their dividends in the form of newly issued Class A Shares. See “Dividend Policy”.

### **Share Capital**

In order to foster within the Manager the same benefits of long-term stability and continuity as the Corporation has benefited from, the share capital of the Manager has been structured to mirror that of the Corporation, providing holders of the Class A Shares with governance rights that are intended to be the same as the rights of holders of the Corporation Class A Shares. Following completion of the Arrangement, the Manager’s authorized share capital will consist of: (i) an unlimited number of Class A Preference Shares, issuable in series (the number of shares and the provisions attached to each series of which may be fixed by the Board); (ii) an unlimited number of Class A Shares; and (iii) 21,280 Class B Shares. Immediately following completion of the Arrangement and the Special Distribution, approximately 400 million Class A Shares, 21,280 Class B Shares and no Class A Preference Shares are expected to be issued and outstanding. See “Description of Share Capital of the Manager”.

Following completion of the Arrangement, the shareholders of Brookfield Reinsurance and the Corporation will hold all of the Class A Shares. The Class B Shares will be held by the BAM Partnership, which also holds the Corporation Class B Shares. The beneficial interests in the BAM Partnership, and the voting interests in its trustee, are held as follows: one-third by Jack L. Cockwell, one-third by Bruce Flatt, and one-third jointly by Brian W. Kingston, Brian D. Lawson, Cyrus Madon, Samuel J.B. Pollock and Sachin G. Shah in equal parts. These individuals, the majority of whom also are or will be directors and officers of the Manager, will also beneficially own, in the aggregate (but not as a group) approximately 11.6% of the Class A Shares. The trustee will vote the Class B Shares with no single individual or entity controlling the BAM Partnership. See “Security Ownership”.

Subject to the prior rights of the holders of the Class A Preference Shares and any other senior-ranking shares outstanding from time to time, holders of Class A Shares and Class B Shares rank on a parity with each other with respect to the payment of dividends (if, as and when declared by the Board) and the return of capital on the liquidation, dissolution or winding up of the Manager or any other distribution of the assets of the Manager among its shareholders for the purpose of winding up its affairs.

Except as set out below, each holder of Class A Shares and Class B Shares is entitled to notice of, and to attend and vote at, all meetings of the Manager’s shareholders, other than meetings at which holders of only a specified class or series may vote, and shall be entitled to cast one vote per share. Subject to applicable law and in addition to any other required shareholder approvals, all matters to be approved by shareholders (other than the election of directors), must be approved: by a majority or, in the case of matters that require approval by a special resolution of shareholders, at least 66  $\frac{2}{3}$ %, of the votes cast by holders of Class A Shares who vote in respect of the resolution or special resolution, as the case may be; and by a majority or, in the case of matters

that require approval by a special resolution of shareholders, at least 66 <sup>2</sup>/<sub>3</sub>%, of the votes cast by holders of Class B Shares who vote in respect of the resolution or special resolution, as the case may be. On any matters for the Manager that require shareholder approval, approval must be obtained from the holders of the Class A Shares and the holder of the Class B Shares, in each case voting separately as a class. In the event that holders of Class A Shares vote for a resolution and the holder of Class B shares votes against, or vice versa, such resolution would not receive the requisite approval and would therefore not be passed.

In the election of directors, holders of Class A Shares are entitled to elect one-half of the Board and holders of Class B Shares are entitled to elect the other one-half of the Board.

### **Risk Factors**

We are subject to a number of risks of which you should be aware. These risks are discussed more fully under “Risk Factors”.

### **Corporate Information**

The head office of the Manager is located at Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3 and the registered office of the Manager is located at 1055 West Georgia Street, Suite 1500, P.O. Box 11117, Vancouver, British Columbia V6E 4N7.

### **Summary of Selected Historical Financial Information**

The following tables present selected historical financial data for our asset management business. We have prepared the combined consolidated carve-out financial statements of Brookfield Asset Management ULC in conformity with U.S. GAAP. You should read this data together with the combined consolidated carve-out financial statements of Brookfield Asset Management ULC and their related notes appearing elsewhere in this document and the information under “Capitalization” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations”.

The annual historical financial data for our asset management business has been derived from selected combined statements of income data for the years ended December 31, 2021, December 31, 2020, and December 31, 2019, and selected combined statements of financial position data as at December 31, 2021, and December 31, 2020, from the audited combined consolidated carve-out financial statements of Brookfield Asset Management ULC included in this document. We have derived interim historical financial data from the combined statements of income for the three and six months ended June 30, 2022 and 2021, and combined statement of financial position data as at June 30, 2022, from the unaudited interim condensed combined consolidated carve-out financial statements of Brookfield Asset Management ULC included in this document.

### Combined Statements of Financial Position Data of Brookfield Asset Management ULC:

| As at (US\$ Millions)  | June 30, | December 31, |          |
|--|----------|--------------|----------|
|  | 2022     | 2021         | 2020     |
| Cash and cash equivalents  | \$ 2,640 | \$ 2,494     | \$ 2,101 |
| Due from affiliates  | 7,195    | 6,545        | 6,537    |
| Investments  | 14,774   | 13,837       | 10,960   |
| Total assets   | 27,519   | 25,729       | 22,471   |
| Total liabilities  | 14,661   | 11,400       | 10,523   |
| Redeemable non-controlling interest  | 4,996    | 4,532        | 2,844    |
| Net parent investment  | 7,862    | 9,797        | 9,104    |
| Total liabilities, redeemable non-controlling interest and net parent investment | 27,519   | 25,729       | 22,471   |

### Combined Statements of Income Data of Brookfield Asset Management ULC:

| (US\$ Millions)  | Three Months Ended June 30, |               | Six Months Ended June 30, |               | Year Ended December 31, |                |                 |
|--|-----------------------------|---------------|---------------------------|---------------|-------------------------|----------------|-----------------|
|  | 2022                        | 2021          | 2022                      | 2021          | 2021                    | 2020           | 2019            |
| Revenues   |                             |               |                           |               |                         |                |                 |
| Management fee revenues  |                             |               |                           |               |                         |                |                 |
| Base management and advisory fees                                      | \$ 581                      | \$ 449        | \$1,168                   | \$ 895        | \$ 1,951                | \$ 1,586       | \$ 1,394        |
| Incentive distributions  | 84                          | 84            | 168                       | 168           | 315                     | 306            | 262             |
| Performance fees   | —                           | 79            | —                         | 79            | 157                     | —              | —               |
| Total management fee revenues  | 665                         | 612           | 1,336                     | 1,142         | 2,423                   | 1,892          | 1,656           |
| Total investment income  | 163                         | 83            | 162                       | 115           | 348                     | (65)           | 86              |
| Interest and dividend revenue  | 74                          | 40            | 141                       | 106           | 293                     | 287            | 370             |
| Other revenues   | 22                          | 6             | 40                        | 10            | 23                      | 40             | 61              |
| <b>Total revenues</b>  | <b>924</b>                  | <b>741</b>    | <b>1,679</b>              | <b>1,373</b>  | <b>3,087</b>            | <b>2,154</b>   | <b>2,173</b>    |
| Expenses   |                             |               |                           |               |                         |                |                 |
| Total compensation, operating, and general and administrative expenses | (134)                       | (192)         | (303)                     | (354)         | (1,020)                 | (790)          | (816)           |
| Total carried interest allocation compensation                         | (55)                        | (46)          | (106)                     | (86)          | (211)                   | (120)          | (141)           |
| Interest expense paid to related parties                               | (34)                        | (29)          | (74)                      | (61)          | (171)                   | (257)          | (154)           |
| <b>Total expenses</b>  | <b>(284)</b>                | <b>(356)</b>  | <b>(699)</b>              | <b>(709)</b>  | <b>(1,402)</b>          | <b>(1,167)</b> | <b>(1,111)</b>  |
| Other income (expenses), net   | 269                         | 185           | 726                       | 600           | 1,486                   | (242)          | 634             |
| Share of income (loss) from equity accounted investments               | 87                          | 24            | 155                       | (16)          | 161                     | 38             | 26              |
| Income before taxes  | 996                         | 594           | 1,861                     | 1,248         | 3,332                   | 783            | 1,722           |
| Income tax (expense) benefit   | (162)                       | (62)          | (304)                     | (151)         | (504)                   | (226)          | 375             |
| <b>Net income</b>  | <b>834</b>                  | <b>532</b>    | <b>1,557</b>              | <b>1,097</b>  | <b>2,828</b>            | <b>557</b>     | <b>2,097</b>    |
| Net income attributable to redeemable non-controlling interest         | (166)                       | (118)         | (541)                     | (256)         | (977)                   | (175)          | (184)           |
| <b>Net income attributable to Brookfield Asset Management ULC</b>      | <b>\$ 668</b>               | <b>\$ 414</b> | <b>\$1,016</b>            | <b>\$ 841</b> | <b>\$ 1,851</b>         | <b>\$ 382</b>  | <b>\$ 1,913</b> |

## RISK FACTORS

You should carefully consider the following factors in addition to the other information contained elsewhere in this document. The following factors assume that the Arrangement has been completed and that the Manager has acquired a 25% interest in our asset management business through its ownership of common shares of the Asset Management Company. If any of the following risks were actually to occur, our business, financial condition, results of operations and prospects and the value of the Manager's shares would likely suffer.

### **Risks Relating to the Manager**

*The material assets of the Manager consist solely of its 25% interest in the common shares of the Asset Management Company.*

The material assets of the Manager consist solely of its 25% interest in the common shares of the Asset Management Company. While the Manager has the right to nominate one-half of the board of the Asset Management Company, the Corporation holds the remaining 75% interest in the common shares of the Asset Management Company and has the right to nominate the other one-half of the board of the Asset Management Company. Therefore, the Manager will rely on the cooperation of the Corporation to make decisions regarding our asset management business. If the interests of the Manager and the Corporation differ with respect to our asset management business, the Manager may not be able to implement policies at our asset management business that it determines are desirable.

For example, while the Manager intends to pay regular dividends to shareholders, the Manager has no independent means of generating revenue. The Manager depends on distributions and other payments from our asset management business to provide it with the funds necessary to meet its financial obligations as well as pay dividends to shareholders. As discussed under "Dividend Policy", the Manager intends to pay dividends to shareholders on a quarterly basis equal to approximately 90% of its Distributable Earnings in the preceding quarter and our asset management business intends to pay dividends to the Manager and the Corporation on a quarterly basis sufficient to ensure that the Manager can pay its intended dividend. Dividends will be variable and will change in line with the growth of Distributable Earnings. The declaration and payment of any dividends will be at the discretion of the Board (and the board of our asset management business), and may change at any time, including, without limitation, to reduce such quarterly dividends or to eliminate such dividends entirely.

Our asset management business and our managed assets are legally distinct from the Manager and some of them are or may become restricted in their ability to pay dividends and distributions or otherwise make funds available to the Manager pursuant to local law, regulatory requirements and their contractual agreements, including agreements governing their financing arrangements. Our asset management business and our managed assets will generally be required to service their debt and other obligations before making distributions to the Manager.

*The Corporation's actions could adversely affect our business and financial condition.*

Following completion of the Arrangement, the Corporation will be a significant investor in our asset management business and we will rely on the Corporation for many aspects of our business. In addition, the Corporation has the right (but not the obligation) to participate up to 25% (net of any participation of our asset management business) in each new sponsored fund of our asset management business. This participation includes any participation by the Corporation's perpetual affiliates and Brookfield Reinsurance, but they are also not obligated to invest capital in our funds. Any fees to be paid to our asset management business on the Corporation's managed capital must be agreed by the Corporation, in its sole discretion. It is expected that most of the Corporation's capital will continue to be provided by the perpetual affiliates, for whom existing fee arrangements will continue to apply. For greater certainty, for any new capital, the Corporation has a right to determine that no fees will apply. If the Corporation does not commit all the capital it is entitled to provide, or does not agree for its capital to be fee-bearing, we may have difficulty growing our managed capital or our revenues.

In addition, the Corporation, following completion of the Arrangement, will continue to have significant influence through its 75% interest in the common shares of the Asset Management Company. While the Manager has the right to nominate one-half of the board of the Asset Management Company, the Corporation holds the remaining 75% interest in the common shares of the Asset Management Company and has the right to nominate the other one-half of the board of the Asset Management Company. If the interests of the Manager and the Corporation differ with respect to our asset management business, the Manager may not be able to implement policies at our asset management business that it determines are desirable. There is no formal dispute resolution mechanism in the Voting Agreement relating to the voting of shares of our asset management business, and, if we are unable to agree, we may be prevented from achieving our objectives, including our financial objectives.

In addition, a significant portion of our fee-bearing capital today is represented by the capital of the perpetual affiliates, which are controlled by the Corporation. The Corporation will therefore exercise significant influence over their operation, including (among other things) distribution policies that enable us to earn incentive distributions.



Brookfield has no obligation to provide backstops or other guarantees relating to new investments or acquisitions, or to commit capital on a transitional basis while other investors are being sourced, but any arrangements or understandings existing at the time of completion of the Arrangement will be continued. Moreover, if the Corporation does make transitory investments it will generally be entitled to receive the same cost of carry for such investment as the relevant fund of our asset management business is entitled to under its fund documents (typically 8%) as well as stand-by / commitment fees at market rates and such other compensation as otherwise may be mutually agreed. It is possible that our ability to deploy capital may be adversely affected by not having the Corporation's backstops or other guarantees, or we may be required to deploy our own capital, or to pay for other sources of capital.

We depend on our global reputation for integrity and investment acumen. Our business could be negatively impacted by changes in the Corporation's global reputation. In addition, other than as described in this document, the Corporation is not committed to an exclusive relationship with us, and we may compete with the Corporation (except for capital represented by the perpetual affiliates, which is exclusive) or compete with other asset managers for the Corporation's capital.

***The Manager is a newly formed company with no separate operating history and the historical and pro forma financial information included herein does not reflect the financial condition or operating results we would have achieved during the periods presented, and therefore may not be a reliable indicator of our future financial performance.***

The Manager is a newly formed company with no separate operating history and the historical and pro forma financial information included herein does not reflect the financial condition or operating results we would have achieved during the periods presented, and therefore may not be a reliable indicator of our future financial performance. The Manager was formed in July 2022 and has only recently commenced activities and has not generated any significant net income to date. Our lack of operating history will make it difficult to assess our ability to operate profitably and make distributions to shareholders. Although our business has been under the Corporation's control prior to the formation of the Manager, its results have not previously been reported on a stand-alone basis and, therefore, may not be indicative of our future financial condition or operating results. We urge you to carefully consider the basis on which the historical and pro forma financial information included herein was prepared and presented.

***We may be liable for the debts and liabilities of our asset management business.***

The Asset Management Company is an unlimited liability company formed under the laws of British Columbia, and certain of its subsidiaries are also unlimited liability companies. As a result, the Manager and the Corporation will be jointly and severally liable to contribute to the assets of our asset management business for the payment of its debts and liabilities on a liquidation or a dissolution. If the Manager has assets other than its interest in our asset management business, and if the assets of our asset management business are not sufficient to cover its debts and liabilities (including those arising as a result of its obligations towards its unlimited liability company subsidiaries), then the Manager's assets would be required to be contributed to Manager, potentially to a degree that exceeds its 25% interest, further reducing the assets in the Manager available to its shareholders.

***Our organizational and ownership structure may create conflicts of interest that may be resolved in a manner that is not in our best interests or the best interests of our shareholders.***

Our organizational and ownership structure involves a number of relationships that may give rise to conflicts of interest between us and our shareholders, on the one hand, and the Corporation, on the other hand. For example, except to a limited extent, the Corporation is not committed to an exclusive relationship with us, and we may compete with the Corporation (except for capital represented by the perpetual affiliates, which is exclusive) or may compete with other asset managers for the Corporation's capital.

Many of our executives and employees have a material portion of their equity compensation awards that are tied to the performance of the shares of the Corporation. If the market value of the Manager's shares and the Corporation's shares are not fully aligned, the existence of these awards may result in our executives and employees being less focused on the Manager's financial success.

***The Manager is expected to be a "foreign private issuer" under U.S. securities law. Therefore, the Manager will be exempt from requirements applicable to U.S. domestic registrants listed on the NYSE.***

Although the Manager will be subject to the periodic reporting requirement of the U.S. Exchange Act, the periodic disclosure required of foreign private issuers under the Exchange Act is different from periodic disclosure required of U.S. domestic registrants. Therefore, there may be less publicly available information about the Manager than is regularly published by or about other companies in the United States. The Manager is exempt from certain other sections of the U.S. Exchange Act to which U.S. domestic issuers are subject, including the requirement to provide its shareholders with information statements or proxy statements that comply with the U.S. Exchange Act. In addition, insiders and large shareholders of the Manager are not obligated to file reports under Section 16 of the U.S. Exchange Act.

The Manager will be permitted to follow certain home country corporate governance practices instead of those otherwise required under the NYSE Listed Company Manual for domestic issuers. The NYSE requires listed companies to have, among other things, a majority of its board members be independent. As a foreign private issuer, however, the Manager is permitted to follow home country practice in lieu of the above requirement. Canadian securities laws do not require a majority of the Manager's board to consist of independent directors. Following completion of the Arrangement, the Manager expects that no fewer than three members of the Board will be independent. The Manager expects that the Board will be majority independent no later than the annual meeting that follows the completion of the Manager's first full fiscal year after the Arrangement. Other than with respect to the foregoing, the Manager currently intends to follow the same corporate practices that would be applicable to U.S. domestic companies under U.S. federal securities laws and NYSE corporate governance practices. However, the Manager may, in the future, elect to follow its home country laws for certain of its corporate governance practices, as permitted by the rules of the NYSE, in which case the protection that is afforded to the Manager's shareholders would be different from that accorded to investors of U.S. domestic issuers.

***The Manager is an “emerging growth company” and the reduced disclosure requirements applicable to emerging growth companies may make our Class A Shares less attractive to investors.***

The Manager is an “emerging growth company”, as defined in the JOBS Act, and is eligible for certain exemptions from various requirements that are applicable to other public companies that are not “emerging growth companies”, including, but not limited to, reduced disclosure obligations and exemptions from the requirements to comply with the auditor attestation requirements of Section 404 of the Sarbanes-Oxley Act. The Manager will remain an “emerging growth company” until the earliest of (a) the last day of the first fiscal year in which its annual gross revenues exceed \$1.07 billion, (b) the date that the Manager becomes a “large accelerated filer” as defined in Rule 12b-2 under the U.S. Exchange Act, which would occur if the market value of the Class A Shares that are held by non-affiliates exceeds \$700 million as of the last business day of our most recently completed second fiscal quarter, (c) the date on which the Manager has issued more than \$1.0 billion in nonconvertible debt during the preceding three-year period or (d) the last day of our fiscal year containing the fifth anniversary of the Arrangement and the Special Distribution. We may choose to rely upon some or all of the available exemptions. When we are no longer deemed to be an emerging growth company, we will not be entitled to the exemptions provided in the JOBS Act discussed above. We cannot predict if investors will find our Class A Shares less attractive as a result of our reliance on exemptions under the JOBS Act. If investors find the Class A Shares less attractive as a result, there may be a less active trading market for the Class A Shares and our share price may be more volatile.

***Canadian and U.S. investors may find it difficult or impossible to effect service of process and enforce judgments against us, our directors and our executive officers.***

Certain directors of the Manager reside outside of Canada. Consequently, it may not be possible for Canadian investors to enforce judgments obtained in Canada against any person who resides outside of Canada, even if the party has appointed an agent for service of process. Furthermore, it may be difficult to realize upon or enforce in Canada any judgment of a court of Canada against the directors of the Manager who reside outside of Canada since a substantial portion of the assets of such person may be located outside of Canada.

Similarly, the Manager is a company incorporated under the laws of British Columbia, Canada, most of its officers and directors are not residents of the United States, and a substantial portion of the assets of the Manager and said persons are located outside the United States. As a result, it may be difficult for U.S. investors to: (i) effect service of process within the United States upon the Manager or those directors and officers who are not residents of the United States; or (ii) realize in the United States upon judgments of courts of the United States predicated upon the civil liability provisions of the United States federal securities laws.

## **Risks Relating to our Business**

***Growth in fee-bearing capital could be adversely impacted by poor product development or marketing efforts. In addition, investment returns could be lower than target returns due to inappropriate allocation of capital or ineffective investment management.***

Our business depends on our ability to fundraise third-party capital, deploy that capital effectively, and produce targeted investment returns.

Our ability to raise third-party capital depends on a number of factors, including many that are outside our control such as the general economic environment and the number of other investment funds being raised at the same time by our competitors. Investors may reduce (or even eliminate) their investment allocations to alternative investments, including closed-ended private funds. Investors that are required to maintain specific asset class allocations within their portfolio may be required to reduce their investment allocations to alternative investments, particularly during periods when other asset classes such as public securities are decreasing in value. In addition, investors may prefer to insource and make direct investments; therefore, becoming competitors and ceasing to be clients and/or make new capital commitments.

Competition from other asset managers for raising public and private capital is intense, with competition based on a variety of factors, including investment performance, the quality of service provided to investors, the quality and availability of investment products, marketing efforts, investor liquidity and willingness to invest, and reputation. Poor investment performance could hamper our ability to compete for these sources of capital or force us to reduce our management fees. Our investors and potential investors continually assess investment performance and our ability to raise capital for existing and future funds depends on our funds' relative and absolute performance. If poor investment returns or changes in investment mandates prevent us from raising further capital from our existing partners, we may need to identify and attract new investors in order to maintain or increase the size of our private funds, and there are no assurances that we will be able to find new investors. Further, as competition and disintermediation in the asset management industry increases, we may face pressure to reduce or modify our asset management fees, including base management fees and/or carried interest, or modify other terms governing our current asset management fee structure, in order to attract and retain investors.

The successful execution of our investing strategy is uncertain as it requires suitable opportunities, careful timing and business judgment, as well as the resources to complete asset purchases and restructure them, if required, notwithstanding difficulties experienced in a particular industry.

There is no certainty that we will be able to identify suitable or sufficient opportunities that meet our investment criteria and be able to acquire additional high-quality assets at attractive prices to supplement our growth in a timely manner, or at all. In pursuing investment opportunities and returns, we and our managed assets face competition from other investment managers and investors worldwide. Each of our strategies is subject to competition in varying degrees and our competitors may have certain competitive advantages over us when pursuing investment opportunities. Some of our competitors may have higher risk tolerances, different risk assessments, lower return thresholds, a lower cost of capital, or a lower effective tax rate (or no tax rate at all), all of which could allow them to consider a wider variety of investments and to bid more aggressively than us for investments. We may lose investment opportunities in the future if we do not match investment prices, structures and terms offered by our competitors, some of whom may have synergistic businesses which allow them to consider bidding a higher price than we can reasonably offer. While we will continue to attempt to deal with competitive pressures by leveraging our asset management strengths and the operating capabilities of the Corporation and compete on more than just price, there is no guarantee these measures will be successful, and we may have difficulty competing for investment opportunities, particularly those offered through auction or other competitive processes. If we are unable to successfully raise, retain, and deploy third-party capital into investments, or make acquisitions which yield attractive returns, we may be unable to collect management fees, carried interest or transaction fees, which would materially reduce our revenue and cash flows and adversely affect our financial condition.

Our approach to investing often entails adding assets to our existing managed assets through tuck-in acquisitions when the competition for assets is weakest; typically, when depressed economic conditions exist in the market relating to a particular entity or industry. Such an investing style carries with it inherent risks when investments are made in either markets or industries that are undergoing some form of dislocation. We may fail to value opportunities accurately or to consider all relevant factors that may be necessary or helpful in evaluating an opportunity, may underestimate the costs necessary to bring an acquisition up to standards established for its intended market position, may be exposed to unexpected risks and costs associated with these investments, including risks arising from alternative technologies that could impair or eliminate the competitive advantage of our managed assets in a particular industry, and/or may be unable to quickly and effectively integrate new acquisitions into existing operations or exit from the investment on favorable terms. In addition, liabilities may exist that we or our managed assets do not discover in due diligence prior to the consummation of an acquisition, or circumstances may exist with respect to the entities or assets acquired that could lead to future liabilities and, in each case, we or our managed assets may not be entitled to sufficient, or any, recourse against the contractual counterparties to an acquisition.

Our credit strategies, the majority of which are managed through Oaktree, offer a broad diverse range of long-term fund and perpetual strategies to our investors. Similar to our other long-term private funds, we earn base management fees and carried interest on Oaktree's fund capital in its credit strategies. Cyclicalities is important to credit strategies and weak economic environments have tended to afford the best investment opportunities and best relative investment performance to such strategies. Any prolonged economic expansion or recession could have an adverse impact on certain credit strategies and materially affect the ability to deliver superior investment returns for clients or generate incentive or other income in respect of those strategies.

We generally pursue investment opportunities that involve business, regulatory, legal and other complexities. Our tolerance for complexity presents risks, as completing complex transactions on behalf of our managed assets can be more difficult, expensive and time consuming to finance and execute, and have a higher risk of execution failure. It can also be more difficult to manage or realize value from the assets acquired in such transactions and such transactions sometimes entail a higher level of regulatory scrutiny or a greater risk of contingent liabilities.

At times, we make investments (for one or more of our funds or managed assets) in companies that we do not control. These investments are subject to the risk that the company in which the investment is made may make business, financial or management

decisions with which we do not agree or that the majority stakeholders or the management of the company may take risks or otherwise act in a manner that does not serve our interests.

Certain strategies may be concentrated in particular asset types or geographic regions, which could exacerbate any negative performance of one or more of our managed assets to the extent those concentrated investments are in assets or regions that experience market dislocation. In addition, certain of our funds hold publicly traded securities the price of which will be volatile and are likely to fluctuate due to a number of factors beyond our control, including actual or anticipated changes in the profitability of the issuers of such securities; general economic, social, or political developments; changes in industry conditions; changes in governance regulation; inflation; the general state of the securities markets; COVID-19; and other material events.

The failure of a newly acquired business to perform according to expectations could have a material adverse effect on our assets, liabilities, business, financial condition, results of operations and cash flows. Alternatively, we may be required to sell a business before it has realized our expected level of returns for such business.

If any of our managed investments perform poorly or experience prolonged periods of volatility, or we are unable to deploy capital effectively, our fee-based revenue, cash available for distribution and/or carried interest would decline. Accordingly, our expected returns on these investments may be less than we have assumed in forecasting the value of our business.

***Actions or conduct that have a negative impact on investors' or stakeholders' perception of us could adversely impact our ability to attract and/or retain investor capital and generate fee revenue.***

The growth of our business relies on continuous fundraising for various private and public investment products, and retention of capital raised from third-party investors. We depend on our business relationships and our global reputation for integrity and high-caliber asset management services to attract and retain investors and advisory clients, and to pursue investment opportunities for our clients. Our business relationships and reputation could be negatively impacted by a number of factors including poor performance; actual, potential or perceived conflicts of interest that are not adequately addressed; misconduct or alleged misconduct by employees; rumors or innuendos; or failed or ineffective implementation of new investments or strategies. If we are unable to continue to raise and retain capital from third-party investors, including from the Corporation, either privately, publicly or both, or otherwise are unable to pursue our investment opportunities, this could materially reduce our revenue and cash flows and adversely affect our financial condition.

Poor performance of any kind could damage our reputation with current and potential investors in our managed assets, making it more difficult for us to raise new capital. Investors may decline to invest in current and future managed assets and may withdraw their investments from our managed assets as a result of poor performance in the entity in which they are invested, and investors in our private funds may demand lower fees for new or existing funds, all of which would decrease our revenue.

As a global alternative asset manager with various lines of business and investment products, some of which have overlapping mandates, we may be subject to a number of actual, potential or perceived conflicts of interest.

In addressing these conflicts, we have implemented a variety of policies and procedures; however, there can be no assurances that these will be effective at mitigating actual, potential or perceived conflicts of interest in all circumstances, or will not reduce the positive synergies that we seek to cultivate. It is also possible that actual, potential or perceived conflicts of interest if not properly addressed, could give rise to investor dissatisfaction, litigation, regulatory enforcement actions or other detrimental outcomes. See “—Our organizational and ownership structure may create conflicts of interest that may be resolved in a manner that is not in our best interests or the best interests of our shareholders”.

Appropriately dealing with conflicts of interest for an asset manager like us is a priority and our reputation could be damaged if we fail, or appear to fail, to deal appropriately with actual, potential or perceived conflicts of interest. Asset manager conflicts are subject to enhanced regulatory scrutiny in the markets in which we operate and in the U.S. in particular. Such regulatory scrutiny can lead to fines, penalties and other negative consequences. Regulatory scrutiny of, or litigation in connection with, conflicts of interest could have a material adverse effect on our reputation, business, financial condition or results of operations in a number of ways, including an inability to adequately capitalize existing managed assets or raise new managed assets, including private funds, and a reluctance of counterparties to do business with us. For information regarding conflicts of interests between the businesses within our asset management operations that operate on opposite sides of an information barrier, see “—Information barriers may give rise to certain conflicts and risks and investment teams managing the activities of businesses that operate on opposite sides of an information barrier will not be aware of, and will not have the ability to manage, such conflicts and risks” herein.

Our reputation could also be negatively impacted if there is misconduct or alleged misconduct by our personnel or those of our managed assets, including historical misconduct prior to the investment in such managed asset. Risks associated with misconduct at our managed assets is heightened in cases where we do not have legal control or significant influence over a particular managed asset or are

not otherwise involved in actively managing an investment. In such situations, given our management position and affiliation with the managed asset, we may still be negatively impacted from a reputational perspective through this association. In addition, even where we have management over an asset, if it is a newly acquired asset that we are in the process of integrating then we may face reputational risks related to historical or current misconduct or alleged misconduct at such managed asset for a period of time. We may also face increased risk of misconduct to the extent investments in operating assets in emerging markets and distressed companies increases. If we face allegations of improper conduct by private litigants or regulators, whether the allegations are valid or invalid or whether the ultimate outcome is favorable or unfavorable to us, such allegations may result in negative publicity and press speculation about us, our investment activities or the asset management industry in general, which could harm our reputation and may be more damaging to our business than to other types of businesses.

We are subject to a number of obligations and standards arising from our business and our authority over the assets we manage. The violation of these obligations and standards by any of our employees may adversely affect our partners and our business and reputation. Our business often requires that we deal with confidential matters. If our employees were to improperly use or disclose confidential information, or a security breach results in an inadvertent disclosure of such information, we could suffer serious harm to our reputation, financial position and current and future business relationships. It is not always possible to detect or deter employee misconduct or security breaches, and the precautions we take in this regard may not be effective.

Implementation of new investment and growth strategies involves a number of risks that could result in losses and harm to our professional reputation, including the risk that the expected results are not achieved, that new strategies are not appropriately planned for or integrated, that new strategies may conflict with, detract from or compete against our managed assets, and that the investment process, controls and procedures that we have developed will prove insufficient or inadequate. Furthermore, our strategic initiatives may include joint ventures, in which case we will be subject to additional risks and uncertainties in that we may be dependent upon and subject to liability, losses or reputational damage relating to systems, controls and personnel that are not under our complete control or under the control of another.

In addition to impacting our ability to raise and retain third-party capital and pursue investment opportunities, certain of the risks identified herein that may have a negative impact on our reputation also could, in extreme cases, result in our removal as general partner or an acceleration of the liquidation date of the private funds that we manage. The governing agreements of our private funds provide that, subject to certain conditions (which may, particularly in the case of our removal as general partner, include final legal adjudications of the merits of the particular issue), third-party investors in these funds will have the right to remove us as general partner or to accelerate the liquidation date of the fund. Additionally, at any time, investors may seek to terminate a fund and accelerate the liquidation date upon the vote of a super-majority of investors in such fund. A significant negative impact to our reputation would be expected to increase the likelihood that investors could seek to terminate a private fund. This effect would be magnified if, as is often the case, an investor is invested in more than one fund. Such an event, were it to occur, would result in a reduction in the fees we would earn from such fund, particularly if we are unable to maximize the value of the fund's investments during the liquidation process or in the event of the triggering of a "clawback" for fees already paid out to us as general partner.

***The Class A Shares have never been publicly traded and an active and liquid trading market for the Class A Shares may not develop.***

The Manager has applied to list the Class A Shares on the NYSE and the TSX. The listing of the Class A Shares on the NYSE is subject to the Manager fulfilling all the requirements of the NYSE. The listing of the Class A Shares on the TSX is subject to the Manager fulfilling all the requirements of the TSX. The TSX has conditionally approved the Manager's application to list the Class A Shares on the TSX. The NYSE has not conditionally approved the Manager's listing application and there is no assurance that the NYSE will approve the listing application. Prior to the Arrangement and the Special Distribution, there has not been a market for the Class A Shares. We cannot predict the extent to which investor interest will lead to the development of an active and liquid trading market for the Class A Shares or, if such a market develops, whether it will be maintained. We cannot predict the effects on the price of the Class A Shares if a liquid and active trading market for the Class A Shares does not develop. In addition, if such a market does not develop, relatively small sales of the Class A Shares may have a significant negative impact on the price of the Class A Shares. A number of factors, principally factors relating to our business but also including factors specific to our managed assets and their business, financial condition and liquidity, economic and financial market conditions, interest rates, availability of capital and financing sources, volatility levels and other factors could lead to a decline in the value of Class A Shares and a lack of liquidity in any market for Class A Shares.

***The trading price of the Class A Shares is subject to volatility due to market conditions and other factors and cannot be predicted.***

Our shareholders may not be able to sell their Class A Shares at or above the implied price at which they acquired such shares pursuant to the Arrangement, the Special Distribution or otherwise due to trading price fluctuations in the capital markets. The trading price could fluctuate significantly in response to factors both related and unrelated to our operating performance and/or future prospects, including, but not limited to: (i) variations in our operating results and financial condition; (ii) actual or prospective changes in government laws, rules or regulations affecting our business and our managed assets; (iii) material announcements by us, our affiliates or

our competitors; (iv) the general state of the securities markets; (v) market conditions and events specific to the industries in which we and our managed assets operate; (vi) changes and developments in general economic, political, or social conditions, including as a result of COVID-19 or other pandemics and related economic disruptions; (vii) changes in the values of our investments and distributions or changes in the amount of interest paid in respect of investments; (viii) differences between our actual financial results and those expected by investors and analysts; (ix) changes in analysts' recommendations or earnings projections; (x) the depth and liquidity of the market for the Class A Shares; (xi) dilution from the issuance of additional equity; (xii) investor perception of our business, our managed assets and the sectors in which we deploy the funds from our strategies; (xiii) investment restrictions; (xiv) our dividend policy; (xv) the departure of key executives; (xvi) sales of Class A Shares by senior management or significant shareholders; and (xvii) the materialization of other risks.

***We are subject to numerous laws, rules, and regulatory requirements which may impact our business, including resulting in financial penalties, loss of business, and/or damage to our reputation in instances of non-compliance.***

There are many laws, governmental rules and regulations and listing exchange rules that apply to our business and our managed assets. Changes in these laws, rules and regulations, or their interpretation by governmental agencies or the courts, could adversely affect our business, our managed assets, or our prospects, or those of our affiliates, customers, clients or partners. The failure of the Manager, our asset management business or the entities that we manage to comply with these laws, rules and regulations, or with the rules and registration requirements of the respective stock exchanges on which we and they are listed, could adversely affect our reputation and financial condition.

Our business, including our investment advisory and broker-dealer business, is subject to substantial and increasing regulatory compliance obligations and oversight, and this higher level of scrutiny may lead to more regulatory enforcement actions. There continues to be uncertainty regarding the appropriate level of regulation and oversight of asset management businesses in a number of jurisdictions in which we operate. The financial services industry has been the subject of heightened scrutiny, and the SEC has specifically focused on asset managers in recent enforcement actions. Regulatory investigations and/or enforcement actions by our regulators could have a material adverse effect on our business and/or reputation. In addition, the introduction of new legislation and increased regulation may result in increased compliance costs and could materially affect the manner in which we conduct our business and adversely affect our profitability. Although there may be some areas where governments in certain jurisdictions propose deregulation, it is difficult to predict the timing and impact of any such deregulation, and we may not materially benefit from any such changes.

Our business is not only regulated in the U.S., but also in other jurisdictions where we conduct operations including the E.U., the U.K., Canada, Brazil, Australia, India, South Korea and China. Similar to the environment in the U.S., our business and how we market in jurisdictions outside the U.S. has become subject to further regulation. Governmental agencies around the world have proposed or implemented a number of initiatives and additional rules and regulations that could adversely affect our business and our managed assets, and governmental agencies may propose or implement further rules and regulations in the future. These rules and regulations may impact how we market in these jurisdictions and introduce compliance obligations with respect to disclosure and transparency, as well as restrictions on investor participation and distributions. Such regulations may also prescribe certain capital requirements on our managed assets, and conditions on the leverage our managed assets may employ and the liquidity these managed assets must have. Compliance with additional regulatory requirements will impose additional restrictions and expenses for us and could reduce our operating flexibility and fundraising opportunities.

The broker-dealer side of our managed assets is regulated by the SEC, the various Canadian provincial securities commissions, as well as self-regulatory organizations, including the Financial Industry Regulatory Authority in the U.S. These regulatory bodies may conduct administrative or enforcement proceedings that can result in censure, fine, suspension or expulsion of a broker-dealer, its directors, officers or employees. Such proceedings, whether or not resulting in adverse findings, can require substantial expenditures and can have an adverse impact on the reputation of a broker dealer.

The advisors of certain of our managed assets are registered as investment advisers with the SEC. Registered investment advisers are subject to the requirements and regulations of the Investment Advisers Act of 1940, which grants U.S. supervisory agencies broad administrative powers, including the power to limit or restrict the carrying on of business for failure to comply with laws or regulations. If such powers are exercised, the possible sanctions that may be imposed include the suspension of individual employees, limitations on the activities in which the investment adviser may engage, suspension or revocation of the investment adviser's registration, censure and fines. Compliance with these requirements and regulations results in the expenditure of resources, and a failure to comply could result in investigations, financial or other sanctions, and reputational damage.

The Investment Company Act of 1940 (the "**40 Act**") and the rules promulgated thereunder provide certain protections to investors and impose certain restrictions on entities that are deemed "investment companies" under the 40 Act. We are not currently, nor do we intend to become, an investment company under the 40 Act. To ensure that we are not deemed to be an investment company, we may be

required to materially restrict or limit the scope of our operations or plans and the types of acquisitions that we may make, and we may need to modify our organizational structure or dispose of assets that we would not otherwise dispose of. If we were required to register as an investment company, we would face severe limitations on the operation of our business. Among other things, we would be prohibited from engaging in certain business activities (or have conditions placed on our business activities), face restrictions on engaging in transactions with affiliated entities and issuing certain securities or engaging in certain types of financings, be restricted with respect to the amount and types of borrowings we are permitted to obtain, be required to limit the amount of investments that we make as principal, and face other limitations on our activities.

We have and may become subject to additional regulatory and compliance requirements as we expand our product offerings and investment platform which likely will carry additional legal and compliance costs, as well as additional operating requirements that may also increase costs.

Our strategies primarily invest in real estate, renewable power, infrastructure, business services and industrial assets. In doing so, our managed assets are required to comply with extensive and complex municipal, state or provincial, national and international laws and regulations. These laws and regulations can result in uncertainty and delays, and impose additional costs, which may adversely affect our results of operations. Changes in these laws and regulations may negatively impact us and our managed assets or may benefit our competitors and their businesses.

Additionally, liability under such laws, rules and regulations may occur without our fault. In certain cases, parties can pursue legal actions against us to enforce compliance as well as seek damages for non-compliance or for personal injury or property damage. Our insurance may not provide sufficient coverage in the event that a successful claim is made against us.

Most of our funds rely on Rule 506 of Regulation D under the U.S. Securities Act to raise capital from investors. Rule 506 is not available to issuers deemed to be “bad actors” under Rule 506 if a covered person of the issuer has been the subject to certain criminal, civil or regulatory disqualifying events. Covered persons include, among others, the issuer, executive officer or other officer participating in the offering of the issuer, any general partner or managing member of the foregoing entities, any promoter of the issuer and any beneficial owner of 20% or more of the issuer’s outstanding voting equity securities. If one or more of our funds were to lose the ability to rely on the Rule 506 exemption because a covered person has been the subject of a disqualifying event, our business, financial condition and results of operations could be materially and adversely affected.

***Our policies and procedures designed to ensure compliance by us and our managed assets with applicable laws, including anti-bribery and corruption laws, may not be effective in all instances to prevent violations and as a result we may be subject to related governmental investigations.***

We are from time to time subject to various governmental investigations, audits and inquiries, both formal and informal. These investigations, regardless of their outcome, can be costly, divert management attention, and damage our reputation. The unfavorable resolution of such investigations could result in criminal liability, fines, penalties or other monetary or non-monetary sanctions and could materially affect our business or results of operations.

There is a continued global focus on the enforcement of anti-bribery and corruption legislation, and this focus has heightened the risks that we face in this area, particularly as we continue to expand our operations globally. We are subject to a number of laws and regulations governing payments and contributions to public officials or other third parties, including restrictions imposed by the U.S. Foreign Corrupt Practices Act and similar laws in non-U.S. jurisdictions, such as the U.K. Bribery Act, the Canadian Corruption of Foreign Public Officials Act, and the Brazilian Clean Company Act. This global focus on anti-bribery and corruption enforcement may also lead to more investigations, both formal and informal, in this area, the results of which cannot be predicted.

Different laws and regulations that are applicable to us may contain conflicting provisions, making our compliance more difficult. If we fail to comply with such laws and regulations, we could be exposed to claims for damages, financial penalties, reputational harm, incarceration of our employees, restrictions on our operations and other liabilities, which could negatively affect our operating results and financial condition. In addition, we may be subject to successor liability for violations under these laws and regulations or other acts of bribery committed by entities in which we or our managed assets invest.

Instances of bribery, fraud, accounting irregularities and other improper, illegal or corrupt practices can be difficult to detect, in particular when conducting due diligence in connection with acquisitions, and fraud and other deceptive practices can be widespread in certain jurisdictions. Our managed assets are, and may be, located in emerging market countries that may not have established stringent anti-bribery and corruption laws and regulations, where existing laws and regulations may not be consistently enforced, or that are perceived to have materially higher levels of corruption according to international rating standards. Due diligence on investment opportunities in these jurisdictions is frequently more challenging because consistent and uniform commercial practices in such locations may not have developed or do not meet international standards. Bribery, fraud, accounting irregularities and corrupt practices can be

especially difficult to detect in such locations. When acquiring assets in distress, the quality of financial information of the target may also make it difficult to identify irregularities.

***Our cash flow, all of which will come from our asset management business, must be available to meet our financial obligations when due and enable us to capitalize on investment opportunities when they arise.***

We employ debt and other forms of leverage in the ordinary course of business to enhance returns. We are therefore subject to the risks associated with debt financing (directly and indirectly through our managed assets) and refinancing, including but not limited to the following: (i) our cash flow may be insufficient to meet required payments of principal and interest; (ii) payments of principal and interest on borrowings may leave us with insufficient cash resources to pay operating expenses and dividends; (iii) if we are unable to obtain committed debt financing for potential acquisitions or can only obtain debt at high interest rates or on other unfavorable terms, we may have difficulty completing acquisitions or may generate profits that are lower than would otherwise be the case; (iv) we may not be able to refinance indebtedness at maturity due to company and market factors such as the estimated cash flow produced by our assets, the value of our assets, liquidity in the debt markets, and/or financial, competitive, business and other factors; and (v) if we are able to refinance our indebtedness, the terms of a refinancing may not be as favorable as the original terms for such indebtedness. If we are unable to refinance our indebtedness on acceptable terms, or at all, we may need to utilize available liquidity, which would reduce our ability to pursue new investment opportunities, or we may need to dispose of one or more of our or our managed assets on disadvantageous terms, or raise equity, thereby causing dilution to existing shareholders. Regulatory changes may also result in higher borrowing costs and reduced access to credit.

The terms of our various credit agreements and other financing documents may require us to comply with a number of customary financial and other covenants, such as maintaining debt service coverage and leverage ratios, adequate insurance coverage and certain credit ratings. These covenants may limit our flexibility in conducting our business and breaches of these covenants could result in defaults under the instruments governing the applicable indebtedness, even if we have satisfied and continue to satisfy our payment obligations.

A large proportion of our managed assets include physical assets and securities that can be hard to sell, especially if market conditions are poor. Further, because our investment strategy can entail our having representation on public company boards, we may be restricted in our ability to effect sales during certain time periods. A lack of liquidity could limit our ability to vary our managed assets promptly in response to changing economic or investment conditions. Additionally, if financial or operating difficulties of other owners result in distress sales, such sales could depress asset values in the markets in which we manage assets. The restrictions inherent in managing physical assets could reduce our ability to respond to changes in market conditions and could adversely affect the performance of investments across our fund strategies, our financial condition and results of operations.

Because there is significant uncertainty in the valuation of, or in the stability of the value of illiquid or non-public investments, the fair values of such investments do not necessarily reflect the prices that would actually be obtained when such investments are realized. Realizations at values significantly lower than the values at which investments have been recorded would result in losses, a decline in asset management fees and the potential loss of carried interest and incentive fees.

Additionally, from time to time, we may guarantee the obligations of other entities that we manage. If we are required to fund these commitments and are unable to do so, this could result in damages being pursued against us or a loss of opportunity through default under contracts that are otherwise to our benefit.

***We may be exposed to risks associated with acquisitions.***

A part of the Manager's growth strategy involves seeking acquisition opportunities. We are not currently pursuing any strategic acquisitions and we will face competition for acquisitions, including from our competitors, many of whom will have greater financial resources than us. There can be no assurance that we will complete acquisitions. In addition, future acquisitions will likely involve some or all of the following risks, which could materially and adversely affect our business, financial condition or results of operations: the difficulty of integrating the acquired operations and personnel into our current operations; potential disruption of our current operations; diversion of resources, including our management's time and attention; the difficulty of managing the growth of a larger organization; the risk of entering markets in which we have little experience; the risk of becoming involved in labour, commercial or regulatory disputes or litigation related to the new enterprise; the risk of environmental or other liabilities associated with the acquired business; and the risk of a change of control resulting from an acquisition triggering rights of third parties or government agencies under contracts with, or authorizations held by, the operating business being acquired. It is possible that due diligence investigations into businesses being acquired may fail to uncover all material risks, or to identify a change of control trigger in a material contract or authorization, or that a contractual counterparty or government agency may take a different view on the interpretation of such a provision to that taken by us, thereby resulting in a dispute.



***Foreign exchange rate fluctuations could adversely impact our aggregate foreign currency exposure and hedging strategies may not be effective.***

We have pursued and intend to continue to pursue growth opportunities in international markets, and often deploy capital in countries where the U.S. dollar is not the local currency. As a result, we are subject to foreign currency risk due to potential fluctuations in exchange rates between foreign currencies and the U.S. dollar. A significant depreciation in the value of the currency utilized in one or more countries where we have a significant presence may have a material adverse effect on the results of our operations and financial position. In addition, we are active in certain markets where economic growth is dependent on the price of commodities and the currencies in these markets can be more volatile as a result.

Our business and our managed assets are impacted by changes in currency rates, interest rates, commodity prices and other financial exposures. We selectively utilize financial instruments to manage these exposures, including credit default swaps and other derivatives to hedge certain of our financial positions. However, a significant portion of these risks may remain unhedged. We may also choose to establish unhedged positions in the ordinary course of business.

There is no assurance that hedging strategies, to the extent they are used, will fully mitigate the risks they are intended to offset. Additionally, derivatives that we use are also subject to their own unique set of risks, including counterparty risk with respect to the financial well-being of the party on the other side of these transactions and a potential requirement to fund mark-to-market adjustments. Our financial risk management policies may not ultimately be effective at managing these risks.

The Dodd-Frank Act and similar laws in other jurisdictions impose rules and regulations governing oversight of the over-the-counter derivatives market and its participants. These regulations may impose additional costs and regulatory scrutiny on us. If our derivative transactions are required to be executed through exchanges or regulated facilities, we will face incremental collateral requirements in the form of initial margin and require variation margin to be cash settled on a daily basis. Such an increase in margin requirements (relative to bilateral agreements) or a more restricted list of securities that qualify as eligible collateral, would require us to hold larger positions in cash and treasuries, which could reduce income. We cannot predict the effect of changing derivatives legislation on our hedging costs, our hedging strategy or its implementation, or the risks that we hedge. Regulation of derivatives may increase the cost of derivative contracts, reduce the availability of derivatives to protect against operational risk and reduce the liquidity of the derivatives market, all of which may reduce our use of derivatives and result in the increased volatility and decreased predictability of our cash flows.

***We may be required to make temporary investments and backstop commitments with respect to our business and managed assets and may be unable to syndicate, assign or transfer such investments and commitments.***

We periodically may be asked to enter into agreements that commit us to acquire or stand in place of another entity to acquire assets or securities in order to support our managed assets with the expectation that our commitment is temporary. For example, we may acquire an asset suitable for a particular managed business that is fundraising and warehouse that asset through the fundraising period before transferring the asset to the managed business for which it was intended. As another example, our asset management business may commit capital for a particular acquisition transaction as part of a consortium alongside certain of our managed assets with the expectation that we will syndicate or assign all or a portion of our own commitment to investors prior to, at the same time as, or subsequent to, the anticipated closing of the transaction. In all of these cases, our support is intended to be of a temporary nature and we engage in this activity in order to further the growth and development of our asset management franchise.

Even if our asset management business' direct participation is intended to be of a temporary nature, our asset management business may be unable to syndicate, assign or transfer its interest or commitment as our asset management business intended and therefore may be required to take or keep ownership of assets or securities for an extended period. This would increase the amount of our asset management business' own capital deployed to certain assets and could have an adverse impact on our asset management business' liquidity, which may negatively impact its ability to meet other financial commitments.

***Rising interest rates could increase our interest costs and adversely affect our financial performance.***

Many long-life assets are interest rate sensitive. Increases in interest rates will, other things being equal, decrease the value of an asset by reducing the present value of the cash flows expected to be produced by such asset. As the value of an asset declines as a result of interest rate increases, certain financial and other covenants under credit agreements governing such asset could be breached, even if we have satisfied and continue to satisfy our payment obligations thereunder. Such a breach could result in negative consequences on our financial performance and results of operations.

Additionally, any of our debt or preferred shares that are subject to variable interest rates, either as an obligation with a variable interest rate or as an obligation with a fixed interest rate that resets into a variable interest rate in the future, are subject to interest rate risk. Further, the value of any debt or preferred share that is subject to a fixed interest rate will be determined based on the prevailing interest rates and, accordingly, this type of debt or preferred share is also subject to interest rate risk.

Although interest rates have remained at relatively low levels on a historical basis, in many jurisdictions in which we operate, a period of sharply rising interest rates may cause certain market dislocations that could negatively impact our financial performance, increase the cost and availability of debt financing and thereby negatively impact the ability of our managed assets to obtain attractive financing or refinancing and could increase the cost of such financing if obtained. Many factors may impact us and our managed assets, including interest rate increases, which would impact the amount of revenue generated by our managed assets and may lead to an increase in the amount of cash required to service our obligations.

The Financial Conduct Authority (the “FCA”) in the United Kingdom ceased compelling banks to submit rates for the calculation of LIBOR in 2021. In response, the Federal Reserve Board and the Federal Reserve Bank of New York organized the Alternative Reference Rates Committee which identified the Secured Overnight Financing Rate (“SOFR”) as its preferred alternative to USD-LIBOR in derivatives and other financial contracts. In November 2020, the ICE Benchmark Administration Limited, the benchmark administrator for USD LIBOR rates, proposed extending the publication of certain commonly-used USD LIBOR settings until June 30, 2023 and the FCA issued a statement supporting such proposal. It is not possible to predict the effect of these changes, including when LIBOR will cease to be available or when there will be sufficient liquidity in the SOFR markets.

We may have outstanding debt and derivatives with variable rates that are indexed to LIBOR. The discontinuance of, or changes to, benchmark interest rates may require adjustments to agreements to which we and other market participants are parties, as well as to related systems and processes. In the transition from the use of LIBOR to SOFR or other alternatives, uncertainty exists as to the extent and manner of which future changes may result in interest rates and/or payments that are higher than or lower than or that do not otherwise correlate over time with the interest rates and/or payments that would have been made on our obligations if LIBOR was available in its current form. Use of alternative interest rates or other LIBOR reforms could result in increased volatility or a tightening of credit markets which could adversely affect our ability to obtain cost-effective financing. In addition, the transition of our existing LIBOR financing agreements to alternative benchmarks may result in unanticipated changes to the overall interest rate paid on our liabilities.

***Our revenues may be adversely affected by a decline in the size or pace of investments made by our managed assets.***

The revenues that we earn are driven in part by the pace at which our funds make investments and the size of those investments, and a decline in the pace or the size of such investments may reduce our revenues. In particular, in recent years we have meaningfully increased the number of perpetual strategies we offer and the assets under management in such strategies. The fees we earn from our perpetual capital strategies represent a significant and growing portion of our overall revenues. If our funds, including our perpetual capital strategies, are unable to deploy capital at a sufficient pace, our revenues would be adversely impacted. Many factors could cause a decline in the pace of investment, including a market environment characterized by relative high prices, the inability of our investment professionals to identify attractive investment opportunities, competition for such opportunities among other potential acquirers, decreased availability of capital on attractive terms. Further, we may fail to consummate identified investment opportunities because of business, regulatory or legal complexities or uncertainty and adverse developments in the markets in which we operate, financial markets or geopolitical conditions, and our ability to deploy capital in certain countries may be adversely impacted by government policy changes and regulations.

***Our revenue, earnings, net income and cash flow can materially vary, which may affect our earnings growth and dividend on a quarterly basis and can affect the trading price of the Class A Shares.***

Our revenue, net income and cash flow, substantially all of which is derived from our asset management business, can vary materially due to our reliance on incentive distributions and performance-based returns, such as carried interest. We may experience fluctuations in our results, including our revenue and net income, from quarter to quarter due to a number of other factors, including timing of realizations, changes in the valuations of our funds’ investments, changes in the amount of distributions, dividends or interest paid in respect of investments, changes in our operating expenses, the degree to which we encounter competition and general economic and market conditions. Achieving steady growth in net income and cash flow on a quarterly basis may be difficult, which could in turn cause our dividend and our ability to pay dividends to fluctuate and lead to large adverse movements or general increased volatility in the price of the Class A Shares. See “Dividend Policy”. We also do not provide any guidance regarding our expected quarterly and annual operating results. The lack of guidance may affect the expectations of public market analysts and could cause increased volatility in the Class A Shares.

Our cash flow may fluctuate significantly due to the fact that we receive carried interest from certain of our funds only when investments are realized and achieve a certain preferred return. The payment of performance-based returns, including carried interest, depend on the applicable funds’ performance and opportunities for realizing gains, which may be limited. It takes a substantial period of time to identify attractive investment opportunities, to raise all the funds needed to make an investment and then to realize the cash value (or other proceeds) of an investment through a sale, public offering, recapitalization or other exit. Even if an investment proves to be profitable, it may be a number of years before any profits can be realized in cash (or other proceeds). We cannot predict when, or if, any realization of investments will occur.

The mark-to-market valuations of investments made by our funds are subject to volatility driven by economic and market conditions. Economic and market conditions may also negatively impact our realization opportunities.

The valuations of and realization opportunities for investments made by our funds could also be subject to high volatility as a result of uncertainty regarding governmental policy with respect to, among other things, tax, financial services regulation, international trade, immigration, healthcare, labor, infrastructure and energy.

In addition, upon the realization of a profitable investment by any of our funds featuring performance-based returns and prior to our receiving any carried interest in respect of that investment, 100% of the proceeds of that investment must generally be paid to the investors in such fund until they have recovered certain fees and expenses and achieved a certain return on all realized investments by that such fund as well as a recovery of any unrealized losses. A particular realization event may have a significant impact on our results for that particular quarter that may not be replicated in subsequent quarters. We recognize revenue on investments in our funds based on our allocable share of realized and unrealized gains (or losses) reported by such funds, and a decline in realized or unrealized gains, or an increase in realized or unrealized losses, would adversely affect our revenue and possibly cash flow, which could further increase the volatility of our quarterly results. Because our funds have preferred return thresholds to investors that need to be met prior to our receiving any carried interest or other performance-based returns, substantial declines in the carrying value of the investment portfolios of such funds can significantly delay or eliminate any performance-based returns paid to us in respect of that fund since the value of the assets in the fund would need to recover to their aggregate cost basis plus the preferred return over time before we would be entitled to receive any performance-based returns, including carried interest, from that fund.

The timing and receipt of performance-based returns also varies with the life cycle of our funds. During periods in which a relatively large portion of our assets under management is attributable to funds and investments in their “harvesting” period, our funds would make larger distributions than in the fundraising or investment periods that precede harvesting. During periods in which a significant portion of our assets under management is attributable to funds that are not in their harvesting periods, we may receive substantially lower performance-based returns, including carried interest.

The varying frequency of payments of our different funds and strategies will contribute to the volatility of our cash flow. Furthermore, we earn this incentive income only if the net asset value of a vehicle has increased or, in the case of certain vehicles, increased beyond a particular return threshold, or if the vehicle has earned a net profit. Certain of these vehicles also have “high water marks” whereby we do not earn incentive income during a particular period even though the vehicle had positive returns in such period as a result of losses in prior periods. If one of these vehicles experiences losses, we will not earn incentive income from it until it surpasses the previous high water mark. The incentive income we earn is therefore dependent on the net asset value or the net profit of the vehicle, which could lead to significant volatility in our results.

***Our access to retail investors and selling retail directed products in numerous jurisdictions opens us up to potential litigation and regulatory enforcement risks.***

We recently created a business group in partnership with Oaktree to serve the global wealth management channel, delivering access to Brookfield and Oaktree private and public funds. Our goal is to increase the number and type of investment products we offer to high-net-worth individuals and mass affluent investors in the U.S. and other jurisdictions around the world. In some cases, our unregistered funds are distributed to retail investors indirectly through third-party managed vehicles sponsored by brokerage firms, private banks or third-party feeder providers, and in other cases directly to the qualified clients of private banks, independent investment advisors and brokers. In other cases, we create investment products specifically designed for direct investment by retail investors in the U.S., some of whom are not accredited investors, or similar investors in non-U.S. jurisdictions, including in Europe. Such investment products are regulated by the SEC in the U.S. and by other similar regulatory bodies in other jurisdictions.

Accessing retail investors and selling retail directed products exposes us to new and greater levels of risk, including heightened litigation and regulatory enforcement risks. To the extent distribution of retail products is through new channels, including through an increasing number of distributors with whom we engage, we may not be able to effectively monitor or control the manner of their distribution, which could result in litigation or regulatory action against us, including with respect to, among other things, claims that products distributed through such channels are distributed to customers for whom they are unsuitable or that they are distributed in an otherwise inappropriate manner. Although we seek to ensure through due diligence and onboarding procedures that the third-party channels through which retail investors access our investment products conduct themselves responsibly, we are exposed to the risks of reputational damage and legal liability to the extent such third parties improperly sell our products to investors. This risk is heightened by the continuing increase in the number of third parties through whom we distribute our investment products around the world and who we do not control. For example, in certain cases, we may be viewed by a regulator as responsible for the content of materials prepared by third-party distributors.

Similarly, there is a risk that employees involved in the direct distribution of our products, or employees who oversee independent advisors, brokerage firms and other third parties around the world involved in distributing our products, do not follow our compliance

and supervisory procedures. In addition, the distribution of retail products, including through new channels whether directly or through market intermediaries, could expose us to allegations of improper conduct and/or actions by state and federal regulators in the U.S. and regulators in jurisdictions outside of the U.S. with respect to, among other things, product suitability, investor classification, compliance with securities laws, conflicts of interest and the adequacy of disclosure to customers to whom our products are distributed through those channels.

As we expand the distribution of products to retail investors outside of the U.S., we are increasingly exposed to risks in non-U.S. jurisdictions. While these risks are similar to those that we face in the distribution of products to retail investors in the U.S., securities laws and other applicable regulatory regimes in many jurisdictions, including the U.K. and the EEA, are extensive, complex, and vary by local jurisdiction. As a result, this expansion subjects us to additional litigation and regulatory risk.

In addition, our initiatives to expand our retail investor base, including outside of the U.S., requires the investment of significant time, effort and resources, including the potential hiring of additional personnel, the implementation of new operational, compliance and other systems and processes and the development or implementation of new technology. There is no assurance that our efforts to grow our retail assets under management will be successful.

***Ineffective maintenance of our culture, or ineffective management of human capital could adversely impact our business and financial performance.***

Our ability to compete effectively in our business will depend upon our ability to attract new employees and retain and motivate our existing employees. Our senior management team has a significant role in our success and oversees the execution of our investment strategies. If we are unable to attract and retain qualified employees this could limit our ability to compete successfully and achieve our business objectives, which could negatively impact our business, financial condition and results of operations.

Our ability to retain and motivate our management team, attract suitable replacements should any members of our management team leave, or attract new investment professionals as our business grows, is dependent on, among other things, the competitive nature of the employment market and the career opportunities and compensation that we can offer. In all of our markets, we face intense competition in connection with the attraction and retention of qualified employees.

We may experience departures of key professionals in the future. We cannot predict the impact that any such departures will have on our ability to achieve our objectives. Our senior management team possesses substantial experience and expertise and has strong business relationships with investors in our managed assets and other members of the business communities and industries in which we operate. As a result, the loss of these personnel could jeopardize our relationships with investors in our managed assets and other members of the business communities and industries in which we operate and result in the reduction of our assets under management or fewer investment opportunities. Accordingly, the loss of services from key professionals or a limitation in their availability could adversely impact our financial condition and cash flow. Furthermore, such a loss could be negatively perceived in the capital markets.

Additionally, the departure of certain individuals could trigger certain “key person” provisions in the documentation governing certain of our private funds, which would permit the limited partners of those funds to suspend or terminate the funds’ investment periods or withdraw their capital prior to the expiration of the applicable lock-up date. Our key person provisions vary by both strategy and fund and, with respect to each strategy and fund, are typically tied to multiple individuals, meaning that it would require the departure of more than one individual to trigger the key person provisions. Our human capital risks may be exacerbated by the fact that we do not maintain any key person insurance.

The conduct of our business and the execution of our strategy rely heavily on teamwork. Our continued ability to respond promptly to opportunities and challenges as they arise depends on co-operation and co-ordination across our organization and our team-oriented management structure, which may not materialize in the way we expect.

A portion of the workforce in some of our managed assets is unionized. If we are unable to negotiate acceptable collective bargaining agreements with any of our unions as existing agreements expire we could experience a work stoppage, which could result in a significant disruption to the affected operations, higher ongoing labor costs and restrictions on our ability to maximize the efficiency of our operations, all of which could have an adverse effect on our financial results.

***Political instability, changes in government policy, or unfamiliar cultural factors could adversely impact the value of our investments.***

We are subject to geopolitical uncertainties in all jurisdictions in which we operate. We make investments in businesses that are based outside of North America and we may pursue investments in unfamiliar markets, which may expose us to additional risks not

typically associated with investing in North America. We may not properly adjust to the local culture and business practices in such markets, and there is the prospect that we may hire personnel or partner with local persons who might not comply with our culture and ethical business practices; either scenario could result in the failure of our initiatives in new or existing markets and lead to financial losses for us and our managed assets. There are risks of political instability in several of our major markets and in other parts of the world in which we conduct business from factors such as political conflict, income inequality, refugee migration, terrorism, the potential break-up of political-economic unions and political corruption; the materialization of one or more of these risks could negatively affect our financial performance.

For example, recent military tensions and conflict in Eastern Europe could contribute to global economic uncertainty and could significantly disrupt the free movement of goods, services, and people and also have a destabilizing effect on energy markets, as well as potential higher costs of conducting business in Europe. Similarly, an inability of local and national governments to effectively manage ongoing political disputes, could result in local, regional and/or global instability. The materialization of one or more of these risks could negatively affect our financial performance and adversely impact our business.

The transition period following the U.K.'s formal departure from the E.U. ended on December 31, 2020, and E.U. law no longer applies in the U.K. There remains uncertainty related to the post-Brexit relationship between the U.K. and the E.U. and it is difficult to predict what the future economic, tax, fiscal, legal, regulatory and other implications of Brexit will be for the asset management industry, the broader European and global financial markets generally. Future impacts could include increased legal and regulatory complexities, as well as potentially higher costs of conducting business in Europe, which could have an adverse effect on our business.

Any existing or new operations may be subject to significant political, economic and financial risks, which vary by country, and may include: (i) changes in government policies and regulations, including protectionist policies, or personnel; (ii) changes in general economic or social conditions, including as a result of COVID-19; (iii) restrictions on currency transfer or convertibility; (iv) changes in labor relations; (v) military conflict, political instability and civil unrest; (vi) less developed or efficient financial markets than in North America; (vii) the absence of uniform accounting, auditing and financial reporting standards, practices and disclosure requirements; (viii) less government supervision and regulation; (ix) a less developed legal or regulatory environment; (x) heightened exposure to corruption risk; (xi) political hostility to investments by foreign investors; (xii) less publicly available information in respect of companies in non-North American markets; (xiii) adversely higher or lower rates of inflation; (xiv) higher transaction costs; (xv) difficulty in enforcing contractual obligations and expropriation or confiscation of assets; and (xvi) fewer investor protections.

In addition to the risks noted above, as a result of the ongoing prevalence of COVID-19, future developments may include the risk of new and potentially more severe variant strains of COVID-19, and additional actions that may be taken to contain COVID-19, such as reimposing previously lifted measures or putting in place additional restrictions, and the pace, availability, distribution, acceptance and effectiveness of vaccines. Such developments, depending on their nature, duration, and intensity, could have a material adverse effect on our business, financial position, results of operations or cash flows.

Unforeseen political events in markets where we have significant investors and/or where we have managed assets or may look to for further growth of our assets and businesses, such as the U.S., Canadian, Brazilian, Australian, European, Middle Eastern and Asian markets, may create economic uncertainty that has a negative impact on our financial performance. Such uncertainty could cause disruptions to our businesses, including affecting our managed assets and/or our relationships with our investors, customers and suppliers, as well as altering the relationship among tariffs and currencies, including the value of the British pound and the Euro relative to the U.S. dollar. Disruptions and uncertainties could adversely affect our financial condition, operating results and cash flows. In addition, political outcomes in the markets in which we operate may also result in legal uncertainty and potentially divergent national laws and regulations, which can contribute to general economic uncertainty. Economic uncertainty impacting us and our managed assets could be exacerbated by supply chain disruptions, trade policy and geopolitical tensions.

***Unfavorable economic conditions or changes in the industries in which we operate could adversely impact our financial performance.***

We are exposed to local, regional, national and international economic conditions and other events and occurrences beyond our control, including, but not limited to, the following: short-term and long-term interest rates; inflation; credit and capital market volatility; business investment levels; government spending levels; sovereign debt risks; consumer spending levels; changes in laws, rules or regulations; trade barriers; supply chain disruptions; commodity prices; currency exchange rates and controls; national and international political circumstances (including wars, terrorist acts, or security operations); catastrophic events (including pandemics/epidemics such as COVID-19, earthquakes, tornadoes, or floods); the rate and direction of economic growth; and general economic uncertainty. On a global basis, certain industries and sectors have created capacity that anticipated higher growth, which has caused volatility across all markets, including commodity markets, which may have a negative impact on our financial performance. Unfavorable economic conditions could affect the jurisdictions in which our entities are formed and where we and our managed assets operate businesses, and may cause a reduction in: (i) securities prices; (ii) the liquidity of investments made by our managed assets; (iii) the value or

performance of the investments made by our managed assets; and (iv) the ability of us and our managed assets to raise or deploy capital, each of which could adversely impact our financial condition.

In general, a decline in economic conditions, either in the markets or industries in which our strategies invest, or both, will result in downward pressure on our operating margins and asset values as a result of lower demand and increased price competition for the services and products that we provide. In particular, given the importance of the U.S. to our operations, an economic downturn in this market could have a significant adverse effect on our operating margins and asset values.

Many of our private funds have a finite life that may require us to exit an investment made in a fund at an inopportune time. Volatility in the exit markets for these investments, increasing levels of capital required to finance companies to exit and rising enterprise value thresholds to go public or complete a strategic sale can all contribute to the risk that we will not be able to exit a private fund investment successfully. We cannot always control the timing of our private fund investment exits or our realizations upon exit. See “—Actions or conduct that have a negative impact on our investors’ or stakeholders’ perception of us could adversely impact our ability to attract and/or retain investor capital and generate fee revenue”. If global economic conditions deteriorate, our investment performance could suffer, resulting in, for example, the payment of less or no carried interest to us. The payment of less or no carried interest to us could cause our cash flow from operations to decrease, which could materially adversely affect our liquidity position and the amount of cash we have on hand to conduct our operations. A reduction in our cash flow from our fee-bearing capital strategies and products could, in turn, require us to rely on other sources of cash such as the capital markets which may not be available to us on acceptable terms, or debt and other forms of leverage.

In addition, in an economic downturn, there is an increased risk of default by counterparties to our investments and other transactions. In these circumstances, it is more likely that such transactions will fail or perform poorly, which may in turn have a material adverse effect on our business, results of operation and financial condition.

***Catastrophic events (or combination of events), such as earthquakes, tornadoes, floods, fires, pandemics/epidemics such as COVID-19, climate change, military conflict/war or terrorism/sabotage, could adversely impact our financial performance.***

Our managed assets could be exposed to effects of catastrophic events, such as severe weather conditions, natural disasters, major accidents, pandemics/epidemics such as COVID-19 (including the emergence and progression of new variants), acts of malicious destruction, climate change, war/military conflict or terrorism, which could materially adversely impact our operations.

A local, regional, national or international outbreak of a contagious disease, such as COVID-19 which spread across the globe at a rapid pace impacting global commercial activity and travel or future public health crises, epidemics or pandemics, could materially and adversely affect our results of operations and financial condition due to the disruptions to commerce, reduced economic activity and other unforeseen consequences that are beyond our control.

The ongoing prevalence of COVID-19, the emergence and progression of new variants and actions taken in response to COVID-19 by government authorities across various geographies in which we and our managed assets operate have interrupted business activities and supply chains; disrupted travel; contributed to significant volatility in the financial markets; impacted social conditions; and adversely affected local, regional, national and international economic conditions, as well as the labor market. There can be no assurance that strategies that we employ to address potential disruptions in operations will mitigate the adverse impacts of any of these factors.

The longer-term economic impacts of COVID-19 will depend on future developments, which are highly uncertain, constantly evolving and difficult to predict. These developments may include the risk of new and potentially more severe variant strains of COVID-19, and additional actions that may be taken to contain COVID-19, such as reimposing previously lifted measures or putting in place additional restrictions, and the pace, availability, distribution, acceptance and effectiveness of vaccines. Such developments, depending on their nature, duration, and intensity, could have a material adverse effect on our business, financial position, results of operations or cash flows.

In addition, the potential effects of COVID-19 on our employees, or the employees of our managed assets or other companies with which we and they do business, could disrupt our business operations. The effectiveness of external parties, including governmental and non-governmental organizations, in combating the spread and severity of the pandemic could have a material impact on the adverse effects we experience. These events, which are beyond our control, could cause a material adverse effect on our results of operations in any period and, depending on their severity, could also materially and adversely affect our financial condition.

Natural disasters and ongoing changes to the physical climate in which we and our managed assets operate may have an adverse impact on our business, financial position, results of operations or cash flows. Changes in weather patterns or extreme weather (such as floods, droughts, hurricanes and other storms), may negatively affect our managed assets’ operations or damage assets that we may own or develop. Further, rising sea levels could, in the future, affect the value of any low-lying coastal real assets that we may manage.

Climate change may increase the frequency and severity of severe weather conditions and may change existing weather patterns in ways that are difficult to anticipate. Responses to these changes could result in higher costs, such as the imposition of new property taxes, increases in insurance rates or additional capital expenditures.

Our managed assets forming part of our commercial office strategy are concentrated in large metropolitan areas, some of which have been or may be perceived to be threatened by terrorist attacks or acts of war. Furthermore, many of such properties consist of highrise buildings which may also be subject to this actual or perceived threat. The perceived threat of a terrorist attack or outbreak of war could negatively impact our ability to lease office space in our managed real estate portfolio. Renewable power and infrastructure assets that we manage, such as roads, railways, power generation facilities and ports, may also be targeted by terrorist organizations or in acts of war. Any damage or business interruption costs as a result of uninsured or underinsured acts of terrorism or war could result in a material cost to us and could adversely affect our business, financial condition or results of operation. Adequate terrorism insurance may not be available at rates we believe to be reasonable in the future. These risks could be heightened by foreign policy decisions of the U.S. (where we have significant operations) and other influential countries or general geopolitical conditions.

Additionally, our managed assets rely on free movement of goods, services, and capital from around the globe. Any slowdown in international investment, business, or trade as a result of catastrophic events could also have a material adverse effect on our business, financial position, results of operations or cash flows.

***Deficiencies in our public company financial reporting and disclosures could adversely impact our reputation.***

As we expand the size and scope of our business, there is a greater susceptibility that our financial reporting and other public disclosure documents may contain material misstatements and that the controls we maintain to attempt to ensure the complete accuracy of our public disclosures may fail to operate as intended. The occurrence of such events could adversely impact our reputation and financial condition. In addition, we disclose certain metrics that do not have standardized meaning and are based on our own methodologies and assumptions, and which may not properly convey the information they purport to reflect.

Management is responsible for establishing and maintaining adequate internal controls over financial reporting to give our stakeholders assurance regarding the reliability of our financial reporting and the preparation of financial statements for external purposes in conformity with U.S. GAAP. However, the process for establishing and maintaining adequate internal controls over financial reporting has inherent limitations, including the possibility of human error.

Our internal controls over financial reporting may not prevent or detect misstatements in our financial disclosures on a timely basis, or at all. Some of these processes may be new for certain subsidiaries in our structure and in the case of acquisitions may take time to be fully implemented.

Our disclosure controls and procedures are designed to provide assurance that information required to be disclosed by us in reports filed or submitted under Canadian and U.S. securities laws is recorded, processed, summarized and reported within the time periods specified. Our policies and procedures governing disclosures may not ensure that all material information regarding us is disclosed in a proper and timely fashion, or that we will be successful in preventing the disclosure of material information to a single person or a limited group of people before such information is generally disseminated.

The Manager will use the equity method of accounting for its interest in our asset management business, and our asset management business' results will not be consolidated into our financial statements, and therefore the recording of our asset management business' transactions into its accounts are not part of the Manager's internal control structure. The Manager expects to provide Asset Management Company stand-alone financial statements. However, our asset management business will not be independently required to meet the Sarbanes-Oxley (SOX) Act of 2002 requirements and the Manager will not have the same control and certification processes with respect to the information on our asset management business that it would have if it were a wholly-owned subsidiary of the Manager.

***Ineffective management of environmental and sustainability issues, including climate change, and inadequate or ineffective health and safety programs could damage our reputation, adversely impact our financial performance and may lead to regulatory action.***

There is increasing stakeholder interest in ESG considerations and how they are managed. ESG considerations include climate change, human capital and labor management, corporate governance, diversity and privacy and data security, among others. Increasingly, investors and lenders are incorporating ESG considerations into their investment or lending process, respectively, alongside traditional financial considerations. Investors or potential investors may not invest in all our products given certain industries in which we operate. If we are unable to successfully integrate ESG considerations into our practices, we may incur a higher cost of capital, lower interest in our debt securities and/or equity securities or otherwise face a negative impact on our business, operating results and cash flows and result in reputational damage.

Certain of our managed assets may be subject to compliance with laws, regulations, regulatory rules and/or guidance relating to ESG, and any failure to comply with these laws, regulations, regulatory rules or guidance could expose us to material adverse consequences, including loss, limitations on our ability to undertake licensable business, legal liabilities, financial and non-financial sanctions and penalties, and/or reputational damage. New ESG requirements imposed by jurisdictions in which we do business, such as the EU Sustainable Finance Disclosure Regulation (2019/2088), could (a) result in additional compliance costs, disclosure obligations or other implications or restrictions; and/or (b) impact our established business practices, cost base and, by extension, our profitability.

ESG-related requirements and market practices differ by region, industry and issue and are evolving dynamically, and the sustainability requirements applicable to us, our managed assets, or our assessment of such requirements or practices may change over time. Under emerging sustainability requirements, we may be required to classify our businesses against, or determine the alignment of underlying investments under, ESG-related legislative and regulatory criteria and taxonomies, some of which can be open to subjective interpretation. Our view on the appropriate classifications may develop over time, including in response to statutory or regulatory guidance or changes in industry approach to classification. A change to the relevant classification may require further actions to be taken, for example it may require further disclosures, or it may require new processes to be set up to capture data, which may lead to additional cost, disclosure obligations or other implications or restrictions.

The transition to a lower-carbon economy has the potential to be disruptive to traditional business models and investment strategies. Efforts to limit global warming may give rise to changes in regulations, reporting and consumer sentiment that could have a negative impact on our existing operations by increasing the costs of operating our business or reducing demand for our products and services. The adverse effects of climate change and related regulation at state, provincial, federal or international levels could have a material adverse effect on our business, financial position, results of operations or cash flows.

The ownership and operation of some of our managed assets carry varying degrees of inherent risk or liability related to worker health and safety and the environment, including the risk of government-imposed orders to remedy unsafe conditions and contaminated lands and potential civil liability. Compliance with health, safety and environmental standards and the requirements set out in the relevant licenses, permits and other approvals obtained by the managed assets is crucial.

Our managed assets have incurred and will continue to incur significant capital and operating expenditures to comply with ESG requirements, including health and safety standards, to obtain and comply with licenses, permits and other approvals, and to assess and manage potential liability exposure. Nevertheless, they may be unsuccessful in obtaining or maintaining an important license, permit or other approval or become subject to government orders, investigations, inquiries or other proceedings (including civil claims) relating to health, safety and environmental matters, any of which could have a material adverse effect on us.

Health, safety and environmental laws and regulations can change rapidly and significantly, and we and/or our managed assets may become subject to more stringent laws and regulations in the future. The occurrence of any adverse health, safety or environmental event, or any changes, additions to, or more rigorous enforcement of, health, safety and environmental standards, licenses, permits or other approvals could have a significant impact on operations and/or result in material expenditures.

Owners and operators of real assets may become liable for the costs of removal and remediation of certain hazardous substances released or deposited on or in their properties, or at other locations regardless of whether the owner and operator caused the release or deposit of such hazardous materials. These costs could be significant and could reduce cash available for our managed assets. The failure to remove or remediate such substances, if any, could adversely affect our ability to sell our assets or to borrow using these assets as collateral, and could potentially result in claims or other proceedings.

Certain of our managed assets are involved in using, handling or transporting substances that are toxic, combustible or otherwise hazardous to the environment and may be in close proximity to environmentally sensitive areas or densely populated communities. If a leak, spill or other environmental incident occurred, it could result in substantial fines or penalties being imposed by regulatory authorities, revocation of licenses or permits required to operate the business, the imposition of more stringent conditions in those licenses or permits or legal claims for compensation (including punitive damages) by affected stakeholders.

Global ESG challenges, such as carbon emissions, privacy and data security, demographic shifts and regulatory pressures are introducing new risk factors for us that we may not have dealt with previously. If we are unable to successfully manage our ESG compliance, this could have a negative impact on our reputation and our ability to raise capital and could be detrimental to our economic value and the value of our managed assets.

***Failure to maintain the security of our information and technology systems could have a material adverse effect on us.***

We rely on certain information and technology systems, including the systems of others with whom we do business, which may be subject to security breaches or cyber-terrorism intended to obtain unauthorized access to proprietary information or personally



identifiable information, destroy data or disable, degrade or sabotage these systems, through the introduction of computer viruses, fraudulent emails, cyber-attacks or other means. Such acts of cyberterrorism could originate from a variety of sources including our own employees or unknown third parties. In the ordinary course of our business, we collect and store sensitive data, including personally identifiable information of our employees and our clients. Data protection and privacy rules have become a focus for regulators globally. For instance, the European General Data Protection Regulation (“GDPR”) amended data protection rules for individuals that are residents of the EU. GDPR imposes stringent rules and penalties for non-compliance, which could have an adverse effect on our business.

Although we take various measures to ensure the integrity of our systems and to safeguard against failures or security breaches, there can be no assurance that these measures will provide adequate protection, and a compromise in these systems could go undetected for a significant period of time. If these information and technology systems are compromised, we could suffer disruptions in our business or at our managed assets and experience, among other things, financial loss; a loss of business opportunities; misappropriation or unauthorized release of confidential or personal information; damage to our systems and those with whom we do business; violations of privacy and other laws, litigation, regulatory penalties or remediation and restoration costs (particularly in light of increased regulatory focus on cyber-security by regulators around the world); as well as increased costs to maintain our systems. This could have a negative impact on our operating results and cash flows and result in reputational damage. See “—Our organizational and ownership structure may create significant conflicts of interest that may be resolved in a manner that is not in the best interests of our company or the best interests of our shareholders”.

***The failure of our information technology systems, or those of our third-party service providers, could adversely impact our reputation and financial performance.***

We and our managed assets are dependent on information systems and technology, and we rely on third-party service providers to manage certain aspects of our businesses, including for certain information systems and technology, data processing systems, and the secure processing, storage and transmission of information. In particular, our financial, accounting and communications processes are all conducted through data processing systems. Our information technology and communications systems and those of our third-party service providers are vulnerable to damages or disruption from fire, power loss, telecommunications failure, system malfunctions, natural disasters, acts of war or terrorism, employee errors or malfeasance, computer viruses, cyber-attacks or other events which are beyond our control.

Our information systems and technology and those of the Corporation or our third-party vendors may not continue to be able to accommodate our growth and the cost of maintaining such systems may increase from its current level, either of which could have a material adverse effect on us.

Any interruption or deterioration in the performance or failures of the information systems and technology that are necessary for our businesses, including for business continuity purposes, could impair the quality of our operations and could adversely affect our business, financial condition and reputation.

***We and our managed assets may become involved in legal disputes in Canada, the U.S. and internationally that could adversely impact our financial performance and reputation.***

In the normal course of our and our managed assets’ business, we become involved in various legal actions, including claims relating to personal injury, property damage, property taxes, land rights and contract and other commercial disputes. The investment decisions we make and the activities of our investment professionals on behalf of our managed assets may subject us, and our managed assets to the risk of third-party litigation. Further, we have significant operations in the U.S. which may, as a result of the prevalence of litigation in the U.S., be more susceptible to legal action than certain of our other competitors.

The final outcome with respect to outstanding, pending or future litigation cannot be predicted with certainty, and the resolution of such actions may have an adverse effect on our financial position or results of our operations in a particular quarter or fiscal year. Any litigation may consume substantial amounts of our management’s time and attention, and that time and the devotion of these resources to litigation may, at times, be disproportionate to the amounts at stake in the litigation. Even if ultimately unsuccessful against us, any litigation has the potential to adversely affect our business, including by damaging our reputation.

***Losses not covered by insurance may be large, which could adversely impact the assets under management.***

We and our managed assets carry various insurance policies in relation to our respective business activities. These policies contain policy specifications, limits and deductibles that may mean that such policies do not provide coverage or sufficient coverage against all potential material losses. We or those also part of the group policy may also self-insure a portion of certain of these risks, and therefore we may not be able to recover from a third-party insurer in the event that we, if we had separate insurance coverage from a third party,

could make a claim for recovery. There are certain types of risk (generally of a catastrophic nature such as war or environmental contamination) that are either uninsurable or not economically insurable. Further, there are certain types of risk for which insurance coverage is not equal to the full replacement cost of the insured assets.

Should any uninsured or underinsured loss occur, we could lose our anticipated profits and cash flows from one or more of our assets under management.

We also carry directors' and officers' liability insurance ("D&O insurance") for losses or advancement of defense costs in the event a legal action is brought against our directors, officers or employees for alleged wrongful acts in their capacity as directors, officers or employees. Our D&O insurance contains certain customary exclusions that may make it unavailable for us in the event it is needed; and in any case our D&O insurance may not be adequate to fully protect us against liability for the conduct of our directors, officers or employees. We may also self-insure a portion of our D&O insurance, and therefore we may not be able to recover from a third-party insurer in the event that we, if we had D&O insurance from a third-party insurer, could make a claim for recovery.

For economic efficiency and other reasons, we may enter into insurance policies as a group (which may include the Corporation) that are intended to provide coverage for the entire group. Where group policies are in place, any payments under such policy could have a negative impact on other entities covered under the policy as they may not be able to access adequate insurance in the event it is needed. While management attempts to design coverage limits under group policies to ensure that all entities covered under a policy have access to sufficient insurance coverage, there are no guarantees that these efforts will be effective in obtaining this result.

***Inability to collect amounts owing to us could adversely impact financial performance.***

Third parties may not fulfill their payment obligations to us, which could include money, securities or other assets, thereby impacting our operations and financial results. These parties include deal and trading counterparties, governmental agencies, customers and financial intermediaries. Third parties may default on their obligations to us due to bankruptcy, lack of liquidity, operational failure, general economic conditions or other reasons.

We manage assets that loan money to distressed companies, either privately or via an investment in publicly traded debt securities. As a result, we actively take heightened credit risk in other entities from time to time and whether we realize satisfactory investment returns on these loans is uncertain and may be beyond our control. If some of these debt investments fail, our financial performance could be negatively impacted.

Investors in our private funds, including the Corporation and its affiliates, make capital commitments to these vehicles through the execution of subscription agreements. When a private fund makes an investment, these capital commitments are then satisfied by our investors via capital contributions. Investors in our private funds may default on their capital commitment obligations, which could have an adverse impact on our earnings or result in other negative implications to our business and our managed assets such as the requirement to redeploy our own capital to cover such obligations. This impact would be magnified if the investor that does so is in multiple funds.

***Information barriers may give rise to certain conflicts and risks and investment teams managing the activities of businesses that operate on opposite sides of an information barrier will not be aware of, and will not have the ability to manage, such conflicts and risks.***

Certain of our investment professionals operate largely independently of one another pursuant to an information barrier. The information barrier restricts businesses on opposite sides from coordinating or consulting with one another with respect to investment activities and/or decisions. Accordingly, these businesses manage their investment operations independently of each other. The investment activities and decisions made by a business on one side of an information barrier are not expected to be subject to any internal approvals by any person who would have knowledge and/or decision-making control of the investment activities and decisions made by a business on the other side of the information barrier. This absence of coordination and consultation will give rise to certain conflicts and risks in connection with the activities of the businesses within our asset management strategies, and make it more difficult to mitigate, ameliorate or avoid such situations. These conflicts (and potential conflicts) of interests may include: (i) competing from time to time for the same investment opportunities, (ii) the pursuit by a business on one side of the information barrier of investment opportunities suitable for a business on the other side of the information barrier, without making such opportunities available to such business, and (iii) the formation or establishment of new strategies or products that could compete or otherwise conduct their affairs without regard as to whether or not they adversely impact the strategies or products of businesses operating on the other side of the information barrier. Investment teams managing the activities of businesses that operate on opposite sides of an information barrier are not expected to be aware of, and will not have the need or ability to manage, such conflicts which may impact the investment strategy, performance, and investment returns of certain businesses within our asset management strategies.

The investment professionals that operate on opposite sides of an information barrier are likely to be deemed affiliates for purposes of certain laws and regulations notwithstanding that they may be operationally independent from one another. The information barrier does not eliminate the requirement to aggregate certain investment holdings for certain securities laws and other regulatory purposes. This may result in, among other things, earlier public disclosure of investments; restrictions on transactions (including the ability to make or dispose of certain investments at certain times); potential short-swing profit disgorgement; penalties and/or regulatory remedies; or adverse effects on the prices of investments for our investment professionals' businesses that operate on the other side of such information barrier.

Although these information barriers are intended to address the potential conflicts of interests and regulatory, legal and contractual requirements applicable to us, we may decide, at any time and without notice to our shareholders, to remove or modify the information barriers. In addition, there may be breaches (including inadvertent breaches) of the information barriers and related internal controls. In the event that the information barrier is removed or modified, it would be expected that we will adopt certain protocols designed to address potential conflicts and other considerations relating to the management of the investment activities of those businesses that previously operated on opposite sides of an information barrier. See “– Our organizational and ownership structure may create significant conflicts of interest that may be resolved in a manner that is not in the best interests of our company or the best interests of our shareholders”.

The breach or failure of our information barriers could result in the sharing of material non-public information between investment professionals that operate on opposite sides of an information barrier, which may restrict the acquisition or disposition activities of one of our strategies and ultimately impact the returns generated for our investors. In addition, any such breach or failure could also result in potential regulatory investigations and claims for securities laws violations in connection with our direct and/or indirect investment activities. Any inadvertent trading on material non-public information, or perception of trading on material non-public information by our personnel, could have a significant adverse effect on our reputation, result in the imposition of regulatory or financial sanctions, and negatively impact our ability to raise third-party capital and provide investment management services to our clients, all of which could result in negative financial impact to our investment activities.

***We face risks specific to our real estate strategies.***

Our real estate strategies invest in commercial properties and are therefore exposed to certain risks inherent in the commercial real estate business. Commercial real estate investments are subject to varying degrees of risk depending on the nature of the property. These risks include changes in general economic conditions (such as the availability and cost of mortgage capital), local conditions (such as an oversupply of space or a reduction in demand for real estate in the markets in which we operate), the attractiveness of the properties to tenants, competition from other landlords and our ability to provide adequate maintenance at an economical cost.

Certain expenditures, including property taxes, maintenance costs, mortgage payments, insurance costs and related charges, must be made whether or not a property is producing sufficient income to service these expenses. These commercial properties are typically subject to mortgages which require debt service payments. If we become unable or unwilling to meet mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or of sale.

Continuation of rental income is dependent on favorable leasing markets to ensure expiring leases are renewed and new tenants are found promptly to fill vacancies. It is possible that we may face a disproportionate amount of space expiring in any one year. Additionally, rental rates could decline, tenant bankruptcies could increase and tenant renewals may not be achieved, particularly in the event of an economic slowdown.

Our real estate strategies invest in businesses that operates in industries or geographies impacted by COVID-19. Many of these are facing financial and operational hardships due to COVID-19 and responses to it. Adverse impacts on our managed assets may include:

- a complete or partial closure of, or other operational issues at, one or more of our properties resulting from government or tenant action;
- a slowdown in business activity may severely impact our tenants' businesses, financial condition and liquidity and may cause one or more of our tenants to be unable to fund their business operations, meet their obligations to us in full, or at all, or to otherwise seek modifications of such obligations;
- an increase in re-leasing timelines, potential delays in lease-up of vacant space and the market rates at which such lease will be executed;
- reduced economic activity could result in a prolonged recession, which could negatively impact consumer discretionary spending; and
- expected completion dates for our development and redevelopment projects may be subject to delay as a result of local economic conditions that may continue to be disrupted as a result of the COVID-19 pandemic.

The retail real estate assets in our managed assets are susceptible to any economic factors that have a negative impact on consumer spending. Lower consumer spending would have an unfavorable effect on the sales of our retail tenants, which could result in their inability or unwillingness to make all payments owing to us, and on our ability to keep existing tenants and attract new tenants. Significant expenditures associated with each equity investment in real estate assets, such as mortgage payments, property taxes and maintenance costs, are generally not reduced when there is a reduction in income from the investment, so our income and cash flow would be adversely affected by a decline in income from our retail properties. In addition, low occupancy or sales at our retail properties, as a result of competition or otherwise, could result in termination of or reduced rent payable under certain of our retail leases, which could adversely affect our retail property revenues.

The hospitality and multifamily assets in our managed assets are subject to a range of operating risks common to these industries.

The profitability of our investments in these industries may be adversely affected by a number of factors, many of which are outside our control. For example, our hospitality business faces risks relating to climate change; hurricanes, earthquakes, tsunamis, and other natural and man-made disasters; the potential spread of contagious diseases such as COVID-19; and insect infestations more common to rental accommodations. Such factors could limit or reduce the demand for or the prices our hospitality properties are able to obtain for their accommodations or could increase our costs and therefore reduce the profitability of our hospitality businesses. There are numerous housing alternatives which compete with our multifamily properties, including other multifamily properties as well as condominiums and single-family homes. This competitive environment could have a material adverse effect on our ability to lease apartment homes at our present properties or any newly developed or acquired real estate, as well as on the rents realized.

***We face risks specific to our renewable power and transition strategies.***

Our renewable power and transition strategies invest in assets that are subject to changes in the weather, hydrology and price, but also include risks related to equipment or dam failure, counterparty performance, water rental costs, land rental costs, changes in regulatory requirements and other material disruptions.

The revenues generated by the power facilities we manage are correlated to the amount of electricity generated, which in turn is dependent upon available water flows, wind, irradiance and other elements beyond our control. Hydrology, wind and irradiance levels vary naturally from year to year and may also change permanently because of climate change or other factors. It is therefore possible that low water, wind and irradiance levels at certain of our power generating operations could occur at any time and potentially continue for indefinite periods.

A portion of the renewable power and transition revenue is tied, either directly or indirectly, to the wholesale market price for electricity, which is impacted by a number of external factors beyond our control. Additionally, a portion of the power that is generated is sold under long-term power purchase agreements, shorter-term financial instruments and physical electricity contracts which are intended to mitigate the impact of fluctuations in wholesale electricity prices; however, they may not be effective in achieving this outcome. Certain of the power purchase agreements of our managed assets will be subject to re-contracting in the future. If the price of electricity in power markets is declining at the time of such re-contracting, it may impact our ability to re-negotiate or replace these contracts on terms that are acceptable to us. Conversely, what appears to be an attractive price at the time of re-contracting could, if power prices rise over the power purchase agreement's term, result in us having committed to sell power in the future at below market rate. If we are unable to re-negotiate or replace these contracts, or unable to secure prices at least equal to the current prices we receive, our business, financial condition, results of operation and prospects could be adversely affected.

In our renewable power and transition portfolio, there is a risk of equipment failure due to wear and tear, latent defect, design error or operator error, among other things. The occurrence of such failures could result in a loss of generating capacity and repairing such failures could require the expenditure of significant capital and other resources. Failures could also result in exposure to significant liability for damages due to harm to the environment, to the public generally or to specific third parties. Equipment that our renewable power and transition operations need, including spare parts and components required for project development, may become unavailable or difficult to procure, inhibiting our ability to maintain full availability of existing plants and also our ability to complete development projects on scope, schedule and budget.

In certain cases, some catastrophic events may not excuse us from performing our obligations pursuant to agreements with third parties and we may be liable for damages or suffer further losses as a result.

The ability of the platforms we manage to develop greenfield renewable power projects in our development pipeline may be affected by a number of factors, including the ability to secure approvals, licenses and permits and the ability to secure a long-term power purchase agreement or other sales contracts on reasonable terms. The development of our pipeline of greenfield renewable power projects is also subject to environmental, engineering and construction risks that could result in cost-overruns, delays and reduced performance.

New regulatory initiatives related to ESG could adversely impact our managed assets. While we believe that regulatory initiatives and market trends towards an increased focus on ESG are generally beneficial to our renewable power and transition group, any such regulatory initiatives also have the potential to adversely impact us. For example, regulatory initiatives seeking to reorient investment toward sustainability by regulating green financial products could have the effect of increasing burdensome disclosure requirements around ESG and prescribing approaches to ESG policies that are inconsistent with our current practices. If regulators disagree with the ESG disclosures that we make, or with the categorization of our financial products, we may face regulatory enforcement action, and our business or reputation could be adversely affected.

***We face risks specific to our infrastructure strategies.***

Our infrastructure managed assets include utilities, transport, midstream and data businesses.

Our infrastructure assets include toll roads, telecommunication towers, electricity transmission systems, terminal operations, electricity and gas distribution companies, rail networks, ports and data centers. The principal risks facing the regulated and unregulated businesses comprising our infrastructure assets relate to government regulation, general economic conditions and other material disruptions, counterparty performance, capital expenditure requirements and land use.

Many of the infrastructure assets we manage are subject to forms of economic regulation, including with respect to revenues. If any of the respective regulators in the jurisdictions in which we operate decide to change the tolls or rates we are allowed to charge, or the amounts of the provisions we are allowed to collect, we may not be able to earn the rate of return on our investments that we had planned, or we may not be able to recover our initial cost.

General economic conditions affect international demand for the commodities handled and services provided by operators in our infrastructure managed assets. A downturn in the economy generally or specific to any of our infrastructure managed assets, may lead to a reduction in volumes, bankruptcies or liquidations of one or more large customers, which could reduce our revenues, increase our bad debt expense, reduce our ability to make capital expenditures or have other adverse effects on us.

Some of our managed assets have customer contracts as well as concession agreements in place with public and private sector clients. Our managed assets with customer contracts could be adversely affected by any material change in the assets, financial condition or results of operations of such customers. Protecting the quality of our revenue streams through the inclusion of take-or-pay or guaranteed minimum volume provisions into our contracts, is not always possible or fully effective.

Some of our managed assets may require substantial capital expenditures to maintain their asset base. Any failure to make necessary expenditures to maintain their operations could impair their ability to serve existing customers or accommodate increased volumes. In addition, we may not be able to recover investments in capital expenditures based upon the rates our operations are able to charge.

***We face risks specific to our private equity strategies.***

The principal risks for our private equity managed assets are potential loss of invested capital as well as insufficient investment or fee income to cover operating expenses and cost of capital. Our private equity platform is exposed to industrial, business services and infrastructure services businesses, many of which can be cyclical and/or illiquid and therefore may be difficult to monetize at our discretion, limiting our flexibility to react to changing economic or investment conditions. In addition, increasingly we have certain managed assets that provide goods and services directly to consumers across a variety of industries. These businesses are prone to greater liabilities, as well as reputational, litigation and other risks by virtue of being more public-facing and reliant on their ability to develop and preserve consumer relationships and achieve consumer satisfaction.

Unfavorable economic conditions, including those driven by the impact of the ongoing COVID-19 pandemic, could negatively impact the ability of our managed assets to repay debt. Adverse economic conditions facing our managed assets may adversely impact the value of our investments or deplete our financial or management resources. These investments are also subject to the risks inherent in the underlying businesses, some of which are facing difficult business conditions and may continue to do so for the foreseeable future. These risks are compounded by recent growth, as new acquisitions have increased the scale and scope of our operations, including in new geographic areas and industry sectors, and we may have difficulty managing these additional operations.

We may deploy our client's capital in managed assets that are experiencing significant financial or business difficulties, including companies involved in work-outs, liquidations, spin-outs, reorganizations, bankruptcies and similar transactions. Such an investment entails the risk that the transaction will be unsuccessful, will take considerable time or will result in a distribution of cash or new securities, the value of which may be less than the purchase price of the securities in respect of which such distribution is received. In

addition, if an anticipated transaction does not occur, we may be required to sell our investment at a loss. These managed assets may become subject to legal and/or regulatory proceedings and our investment may be adversely affected by external events beyond our control, leading to legal, indemnification or other expenses.

We have several managed assets that operate in the highly competitive service industry. A wide variety of micro and macroeconomic factors affecting our clients and over which we have no control can impact how these companies operate. For example, the majority of the revenue from our healthcare services businesses is derived from private health insurance funds, which may be affected by a deterioration in the economic climate, a change in economic incentives, increases in private health insurance premiums and other factors. In addition, alternative technologies in the health care industry could impact the demand for, or use of, our services and could impair or eliminate the competitive advantage of our businesses in this industry.

Our infrastructure services operations include companies in nuclear technology services, marine transportation and scaffolding services. The nuclear fuel and power industries are heavily regulated and could be significantly impacted by changes in government policies and priorities such as increased regulation and/or more onerous operating requirements that negatively impact our nuclear technology services. A future accident at a nuclear reactor could result in the shutdown of existing plants or impact the continued acceptance by the public and regulatory authorities of nuclear energy and the future prospects for nuclear generators. Accidents, terrorism, natural disasters or other incidents occurring at nuclear facilities or involving shipments of nuclear materials could reduce the demand for nuclear technology services. Marine transportation and oil production is inherently risky, particularly in the extreme conditions in which many of our vessels operate. An incident involving significant loss of product or environmental contamination by any of our vessels could harm our reputation and business. Our scaffolding services business is subject to the risks inherent to construction operations, including risks relating to seasonal fluctuations in the demand for our services, a dependence on labor and performance being materially impacted by a lack of availability of labor force or increases in the cost of labor available, and operational hazards that could result in personal injury or death, work stoppage or serious property and equipment damage.

#### **Risks Related to Taxation**

##### ***Changes in Canadian federal income tax law might adversely affect the Manager and/or Holders of Class A Shares.***

There can be no assurance that Canadian federal income tax laws, the judicial interpretation thereof, or the administrative policies and assessing practices of the CRA will not be changed in a manner that adversely affects the Manager and/or Holders of Class A Shares. Any such developments could have a material adverse effect on the Holders of Class A Shares or our business, financial condition and results of operations.

##### ***There can be no assurance that the Class A Shares will be qualified investments for Registered Plans.***

The Manager will endeavor to ensure that the Class A Shares are qualified investments for Registered Plans for purposes of the Tax Act. However, no assurance can be given in this regard. The Tax Act imposes penalties for the acquisition or holding of non-qualified investments by Registered Plans.

##### ***If the Manager is classified as a passive foreign investment company, U.S. persons who own Class A Shares could be subject to adverse U.S. federal income tax consequences.***

If the Manager is classified as a passive foreign investment company (“**PFIC**”) for U.S. federal income tax purposes, a U.S. Holder (as defined below) who owns Class A Shares could be subject to adverse tax consequences, including a greater tax liability than might otherwise apply, an interest charge on certain taxes deemed deferred as a result of the Manager’s non-U.S. status, and additional U.S. tax reporting obligations. In general, a non-U.S. corporation will be a PFIC during a taxable year if, taking into account the income and assets of certain of its affiliates, (i) 75% or more of its gross income constitutes passive income or (ii) 50% or more of its assets produce, or are held for the production of, passive income. Passive income generally includes interest, dividends, and other investment income.

Based on its current and expected income, assets, and activities, the Manager does not expect to be classified as a PFIC for the current taxable year or in the foreseeable future. However, the determination of whether the Manager is a PFIC depends upon the composition of its income and assets and the nature of its activities from time to time and must be made annually as of the close of each taxable year. The PFIC determination also depends on the application of complex U.S. federal income tax rules that are subject to differing interpretations. Thus, there can be no assurance that the Manager will not be classified as a PFIC for any taxable year, or that the U.S. Internal Revenue Service (“**IRS**”) or a court will agree with the Manager’s determination as to its PFIC status. U.S. Holders are urged to consult their tax advisers regarding the application of the PFIC rules, including the related reporting requirements and the advisability of making any available election under the PFIC rules, with respect to their ownership and disposition of Class A Shares. See “Certain United States Federal Income Tax Considerations – Tax Consequences of the Ownership and Disposition of Class A Shares – Passive Foreign Investment Company Considerations”.

***Tax laws and regulations may change in the jurisdictions in which we operate, which may affect the effective tax rate on all or a portion of our income.***

We operate in countries with differing tax laws and tax rates. Our tax reporting is supported by tax laws in the countries in which we operate and the application of tax treaties between the various countries in which we operate. Our income tax reporting is subject to audit by tax authorities in the countries in which we operate. Our effective tax rate may change from year to year, based on (i) changes in the mix of activities and income earned among the different jurisdictions in which we operate, (ii) changes in tax laws in these jurisdictions, (iii) changes in the tax treaties between the countries in which we operate, (iv) changes in our eligibility for benefits under those tax treaties, and (v) changes in the estimated values of deferred tax assets and liabilities. Tax laws, regulations, and administrative practices in various jurisdictions may be subject to significant change, with or without notice, due to economic, political, and other conditions, and significant judgment is required in evaluating and estimating our provision and accruals for these taxes. Such changes could result in a substantial increase in the effective tax rate on all or a portion of our income.

***To preserve the intended Canadian and U.S. federal income tax treatment of the Arrangement, the Manager expects to agree to certain restrictions that may significantly reduce its strategic and operating flexibility.***

The Corporation will engage in various restructuring transactions in connection with the Arrangement. To preserve the intended Canadian federal income tax treatment of these transactions, which is that these transactions are generally intended to occur on a tax deferred basis under the Tax Act, the Corporation, the Manager and their subsidiaries (including the Asset Management Company) will be prohibited for a period of two years following the Effective Date, except in specific circumstances, from taking any action, omitting to take any action or entering into any transaction that could cause the Pre-Arrangement Reorganization, the Arrangement or certain other transactions occurring in conjunction therewith to be taxed in a manner that is inconsistent with that provided for in the Canadian Tax Opinion. To preserve the intended U.S. federal income tax treatment of these transactions, for a period of time following the Arrangement, the Manager has covenanted with the Corporation and others, except in specific circumstances, not to take certain actions that would prevent certain steps pursuant to the Arrangement from qualifying as a transaction that is generally tax-free for U.S. federal income tax purposes under Section 355(a) of the U.S. Internal Revenue Code of 1986, as amended (the “Code”). The foregoing restrictions may limit for a period of time the Manager’s ability to pursue certain strategic transactions or other transactions that it believes to be in the best interests of its shareholders or that might increase the value of its business.

## SPECIAL NOTE REGARDING FORWARD-LOOKING INFORMATION

This document contains “forward-looking information” within the meaning of applicable securities laws. Forward-looking information may relate to our outlook and anticipated events or results and may include information regarding the financial position, business strategy, growth strategy, budgets, operations, financial results, taxes, dividends, distributions, plans and objectives of our business. Particularly, information regarding future results, performance, achievements, prospects or opportunities of the Manager, our asset management business or the Canadian, U.S. or international markets is forward-looking information. In some cases, forward-looking information can be identified by the use of forward-looking terminology such as “plans”, “targets”, “expects” or “does not expect”, “is expected”, “an opportunity exists”, “budget”, “scheduled”, “estimates”, “forecasts”, “intends”, “anticipates” or “does not anticipate” or “believes”, or variations of such words and phrases or state that certain actions, events or results “may”, “could”, “would”, “might”, “will” or “will be taken”, “occur” or “be achieved”.

Discussions containing forward-looking information may be found, among other places, under “Risk Factors”, “Capitalization”, “Our Business” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations”.

The forward-looking statements are based on our beliefs, assumptions and expectations of future performance, taking into account all information currently available to us. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to us or within our control. If a change occurs, our business, financial condition, liquidity and results of operations may vary materially from those expressed in our forward-looking statements. The following factors, among others, which are discussed in greater detail in the “Risk Factors” section of this document, could cause our actual results to vary from our forward-looking statements:

- the Manager’s lack of independent means of generating revenue;
- the Manager’s material assets consisting solely of its interest in the Asset Management Company;
- maintaining our relationship with the Corporation and potential conflicts of interest;
- the Manager being a newly formed company;
- the Manager’s liability for our asset management business;
- the Manager’s excepted status as a “foreign private issuer” and an “emerging growth company” under U.S. federal securities laws;
- the difficulty for investors to effect service of process and enforce judgments;
- the impact on growth in fee-bearing capital of poor product development or marketing efforts;
- our global reputation;
- volatility in the trading price of the Class A Shares;
- being subjected to numerous laws, rules and regulatory requirements;
- the potential ineffectiveness of our policies to prevent violations of applicable law;
- meeting our financial obligations due to our cash flow from our asset management business;
- foreign currency risk and exchange rate fluctuations;
- requirement of temporary investments and backstop commitments to support our asset management business;
- rising interest rates;
- revenues impacted by a decline in the size or pace of investments made by our managed assets;
- our earnings growth can vary, which may affect our dividend and the trading price of the Class A Shares;
- exposed risk due to increased amount and type of investment products in our managed assets;
- maintaining our culture;
- political instability or changes in government;
- unfavorable economic conditions or changes in the industries in which we operate;
- catastrophic events and COVID-19;
- deficiencies in public company financial reporting and disclosures;



- ineffective management of environment, social and governance considerations;
- failure of our information technology systems;
- the threat of litigation;
- losses not covered by insurance;
- inability to collect on amounts owing to us;
- information barriers that may give rise to conflicts and risks;
- risks related to our real estate, renewable power and transition, infrastructure and private equity strategies;
- risks relating to Canadian and United States taxation laws; and
- other factors described in this document, including those set forth under “Risk Factors”, “Our Business” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations”.

These statements and other forward-looking information are based on opinions, assumptions and estimates made by us in light of our experience and perception of historical trends, current conditions and expected future developments, as well as other factors that we believe are appropriate and reasonable in the circumstances, but there can be no assurance that such estimates and assumptions will prove to be correct. Accordingly, readers should not place undue reliance on forward-looking information. We do not undertake to update any forward-looking information contained herein, except as required by applicable securities laws.

## DIVIDEND POLICY

The Manager intends to pay dividends to shareholders on a quarterly basis equal to approximately 90% of its Distributable Earnings in the preceding quarter. Our asset management business intends to pay dividends to the Manager and the Corporation on a quarterly basis sufficient to ensure that the Manager can pay its intended dividend. Dividends will be variable and will change in line with the growth of Distributable Earnings. For a discussion of the Manager's calculation of Distributable Earnings, see "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Financial and Operating Measures". The Manager intends to retain 10% or less of its Distributable Earnings each quarter to support organic or inorganic growth initiatives or to opportunistically repurchase Class A Shares.

Any determination to pay dividends in the future will be at the discretion of the Board (and the board of our asset management business) and will depend on many factors, including, among others, the Manager's (and our asset management business') financial condition, current and anticipated cash requirements, contractual restrictions and financing agreement covenants, solvency tests imposed by applicable corporate law and other factors.

The Manager intends to adopt a Dividend Reinvestment Plan following completion of the Arrangement and Special Distribution, which will enable registered holders of Class A Shares who are resident in the U.S. or Canada to receive their dividends in the form of newly issued Class A Shares. Registered shareholders of Class A Shares who are resident in the U.S. may elect to receive their dividends in the form of newly issued Class A Shares at a price equal to the volume-weighted average price (in U.S. dollars) at which board lots of Class A Shares have traded on the NYSE based on the average closing price during each of the five trading days immediately preceding the relevant "Investment Date" (being each dividend payment date upon which cash dividends paid on all Class A Shares registered in the name of a shareholder, net of any applicable withholding taxes, are reinvested) on which at least one board lot of Class A Shares has traded, as reported by the NYSE (the "NYSE VWAP"). Registered shareholders of Class A Shares who are resident in Canada may also elect to receive their dividends in the form of newly issued Class A Shares at a price equal to the NYSE VWAP multiplied by an exchange factor which is calculated as the average daily exchange rate as reported by the Bank of Canada during each of the five trading days immediately preceding the relevant Investment Date. When adopted, the Dividend Reinvestment Plan would allow registered holders of Class A Shares who are resident in the U.S. or Canada to increase their investment in the Manager free of commissions.

## LISTING OF CLASS A SHARES

There is currently no market for the Class A Shares. The TSX has conditionally approved the Manager’s application to list the Class A Shares on the TSX under the symbol “BAM”, and the Manager has also applied to list the Class A Shares on the NYSE under the symbol “BAM”. In connection with the Arrangement, we expect that trading in the Class A Shares will commence on an “if, as and when issued” basis on the NYSE under the symbol “BAM.WT” and on the TSX under the symbol “NBAM” on a date prior to the Distribution Date, which will be announced by the Corporation in a press release. After the Arrangement, the Class A Shares are expected to commence trading on the NYSE and the TSX under the symbol “BAM” and the Corporation Class A Shares are expected to commence trading on the NYSE and the TSX under the symbol “BN”. The listing of the Class A Shares on the NYSE is subject to the Manager fulfilling all the requirements of the NYSE. The listing of the Class A Shares on the TSX is subject to the Manager fulfilling all the requirements of the TSX, including distribution of these securities to a minimum number of public shareholders. The NYSE has not conditionally approved the Manager’s listing application and there is no assurance that the NYSE will approve the listing application.

## CAPITALIZATION

The following table sets forth the capitalization of the Manager, effective June 30, 2022, as adjusted to give effect to the Arrangement and the Special Distribution. The capitalization presented below has been prepared on a basis consistent in all material respects with the accounting policies of our asset management business in conformity with U.S. GAAP and should be read together with the information under “Pro Forma Financial Information” and “Selected Historical Financial Information” contained elsewhere in this document, the audited consolidated financial statements of the Manager as at September 30, 2022 and the combined consolidated carve-out financial statements of Brookfield Asset Management ULC, including the related notes thereto, contained elsewhere in this document.

|                                 | As at June 30, 2022<br>(in millions of USD) |                          |
|---------------------------------|---|--------------------------|
|                                 | Actual <sup>(1)</sup>                       | Pro forma <sup>(2)</sup> |
| Cash and cash equivalents ..... | —   | \$ —                     |
| Share capital .....             | —   | 2,458                    |

(1) The Manager was incorporated on July 4, 2022 and actual results reflect the seed balance sheet as at September 30, 2022.

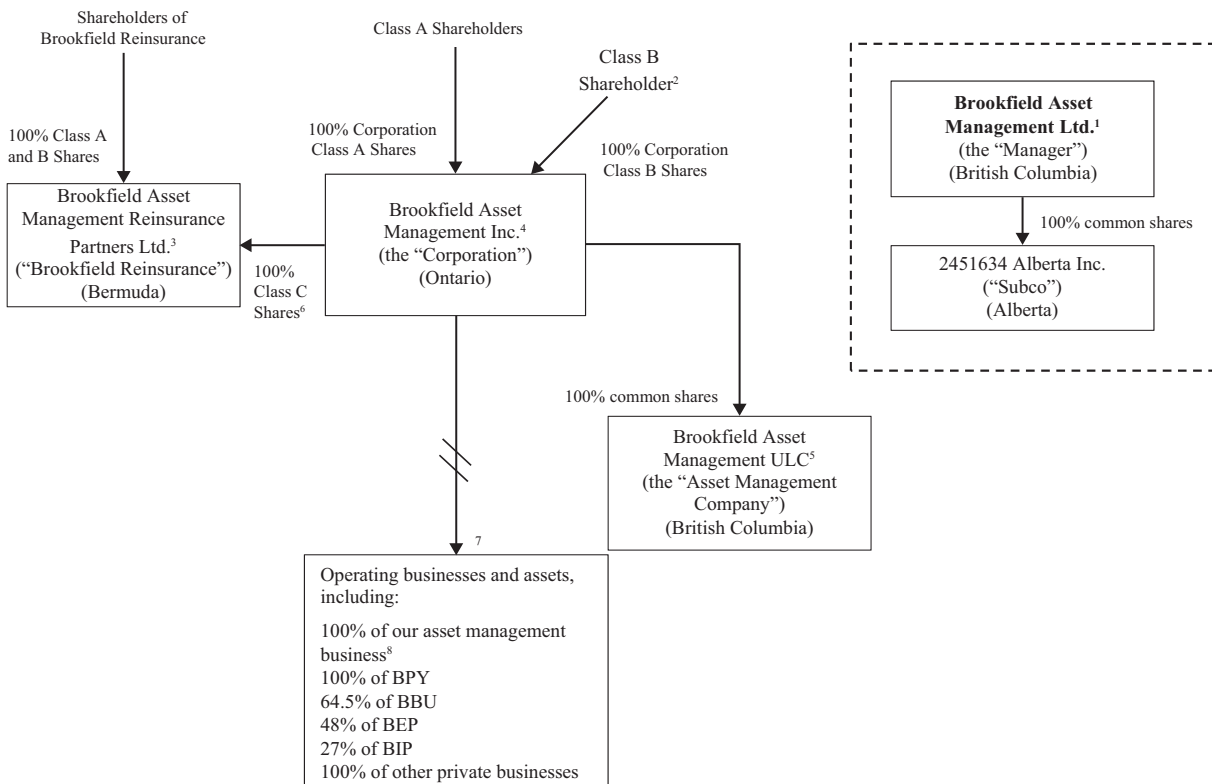
(2) See “Pro Forma Financial Information”.

## PRIOR SALES

Since its formation, no shares of the Manager have been issued.

## CORPORATE STRUCTURE

The Manager was incorporated under the BCBCA on July 4, 2022. The head office of the Manager is located at Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3 and the registered office of the Manager is located at 1055 West Georgia Street, Suite 1500, P.O. Box 11117, Vancouver, British Columbia V6E 4N7. The Manager was incorporated by Brookfield Asset Management Inc. for the purpose of effecting the Arrangement. On completion of the Arrangement (i) the shareholders of the Corporation will become shareholders of the Manager, which will acquire a 25% interest in our asset management business, while retaining their shares of the Corporation, and (ii) the Corporation will change its name to “Brookfield Corporation”. The Arrangement will be subject to the satisfaction of a number of conditions, including approval of the Corporation’s shareholders, and, as such, there can be no certainty that the Arrangement will proceed or proceed in the manner described. If the Arrangement does not proceed, Brookfield Reinsurance will not proceed with the Special Distribution. Immediately following completion of the Arrangement and the Special Distribution, (i) shareholders of the Corporation and Brookfield Reinsurance will hold all of the issued and outstanding Class A Shares, and (ii) the Class B Shares will be held in the BAM Partnership. See “Security Ownership”. Prior to completion of the Arrangement, the Manager has not issued any shares and the Asset Management Company is a wholly-owned subsidiary of the Corporation. The following provides an illustration of the simplified corporate structure of the Corporation and the other key entities involved in the Arrangement and Special Distribution before the transactions described in this document.



1 – The Manager has been formed by the Corporation without issuing any shares. The Manager holds one common share of Subco and no other assets or operations. Subco will be wound up following completion of the Arrangement.

2 – The Corporation Class B Shares are held by the BAM Partnership. The beneficial interests in the BAM Partnership, and the voting interests in its trustee, are held as follows: one-third by Jack L. Cockwell, one-third by Bruce Flatt, and one-third jointly by Brian W. Kingston, Brian D. Lawson, Cyrus Madon, Samuel J.B. Pollock and Sachin G. Shah in equal parts.

3 – Each Brookfield Reinsurance Class A Share was structured with the intention of providing an economic return equivalent to one Corporation Class A Share, and is exchangeable with the Corporation at the option of the holder for one Corporation Class A Share (subject to adjustment to reflect certain capital events) or its cash equivalent (the form of payment to be determined at the election of the Corporation). The Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares each elect one-half of the board of Brookfield Reinsurance. The Brookfield Reinsurance Class B Shares are owned by a trust and the beneficial interests in the trust, and the voting interests in its trustee, are held as follows: Bruce Flatt (40%), Brian W. Kingston (40%) and Sachin G. Shah, Anuj Ranjan and Connor Teskey (20% in equal parts).

4 – The Corporation Class A Shares and Corporation Class B Shares each elect one-half of the Board. See also note 2 for information on the holder of the Corporation Class B Shares.

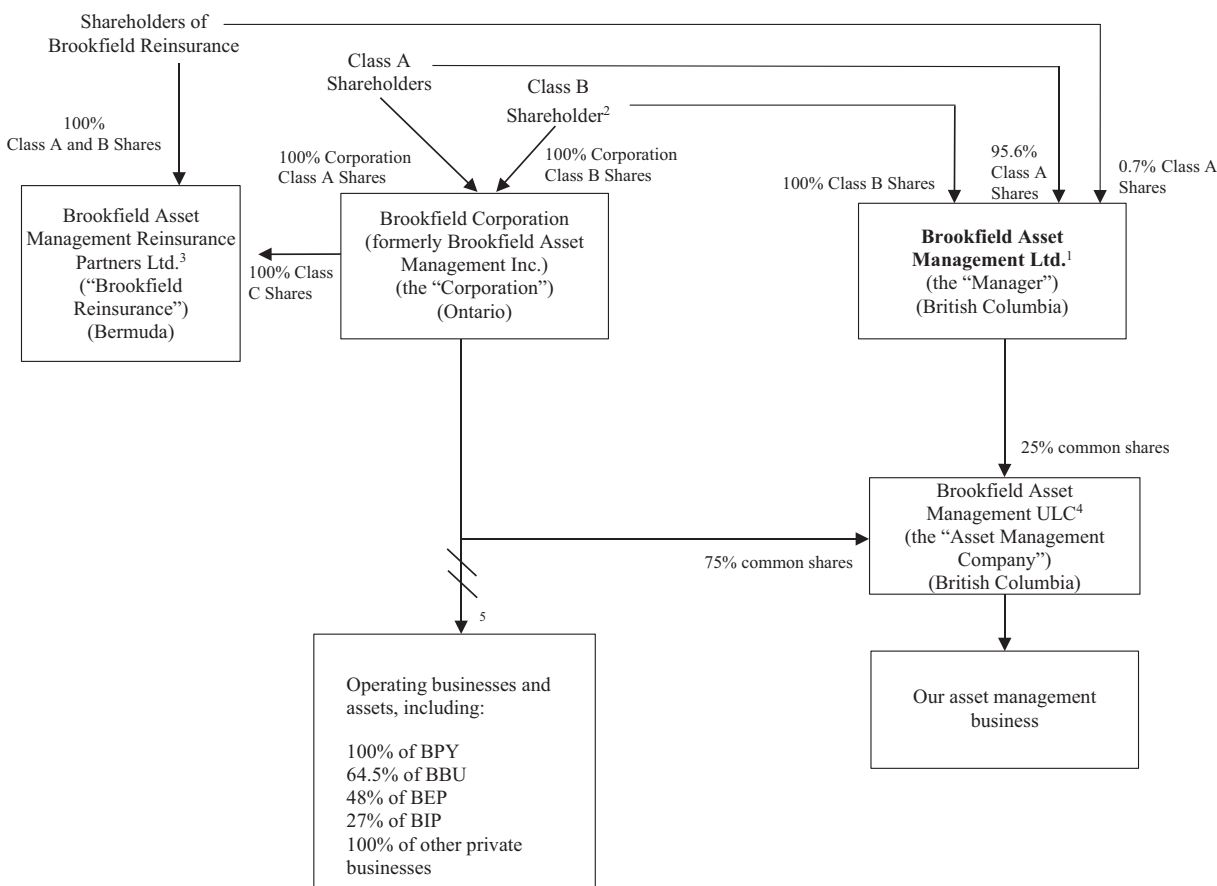
5 – The Corporation holds one common share of the Asset Management Company.

6 – The Corporation, as the holder of the Class C Shares of Brookfield Reinsurance, is not entitled to participate in the Special Distribution.

7 – BBU, BEP, BIP and BPY are limited partnerships formed under the laws of Bermuda. Economic interest is shown. The Corporation also indirectly owns 100% of the shares of the general partners of BBU, BEP, BIP and BPY, each of which is a company formed under the laws of Bermuda.

8 – Our asset management business is currently owned by subsidiaries of the Corporation. Prior to the Arrangement, the Corporation will reorganize its asset management business so that it is owned, directly or indirectly, by the Asset Management Company.

The following provides an illustration of the simplified corporate structure of the Manager immediately following completion of the Arrangement and the Special Distribution.



1 – The Class A Shares and Class B Shares will each elect one-half of the Board. See “Description of Share Capital of the Manager – Class A Shares and Class B Shares – Election of Directors”. Immediately following completion of the Arrangement and the Special Distribution, (i) the shareholders of the Corporation will own, in aggregate, 95.7% of the issued and outstanding Class A Shares (with the holders of Corporation Affected Preference Shares owning approximately 0.1%), (ii) the holders of Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares will own, in aggregate, in connection with their shares of Brookfield Reinsurance 0.7% of the Class A Shares, and (iii) the Manager Escrowed Companies will own, in aggregate, 3.6%. Of the shares owned by the Corporation shareholders, approximately 18.8% will be owned by the Partners and any affiliates, related entities and reporting insiders, and the remainder will be owned by the other existing holders of the Corporation Class A Shares. The Corporation will not own any securities of the Manager and the Manager will not own any securities of the Corporation. See “Security Ownership” for more information on the beneficial ownership of the Manager’s shares immediately following the Special Distribution.

2 – The Corporation Class A Shares and Corporation Class B Shares each elect one-half of the Board. The Corporation Class B Shares are held by the BAM Partnership, which will also own the Class B Shares, and no other shares of Manager. The beneficial interests in the BAM Partnership, and the voting interests in its trustee, are held as follows: one-third by Jack L. Cockwell, one-third by Bruce Flatt, and one-third jointly by Brian W. Kingston, Brian D. Lawson, Cyrus Madon, Samuel J.B. Pollock and Sachin G. Shah in equal parts. These individuals, the majority of whom are also or will be directors and officers of Manager, will also beneficially own, in the aggregate (but not as a group) approximately 11.6% of the Class A Shares. The trustee will vote the Class B Shares with no single individual or entity controlling the BAM Partnership. See “Security Ownership” for more information on the BAM Partnership.

3 – Each Brookfield Reinsurance Class A Share was structured with the intention of providing an economic return equivalent to one Corporation Class A Share, and is exchangeable with the Corporation at the option of the holder for one Corporation Class A Share (subject to adjustment to reflect certain capital events) or its cash equivalent (the form of payment to be determined at the election of the Corporation). The Brookfield Reinsurance Class A Shares and Brookfield Reinsurance Class B Shares each elect one-half of the board of Brookfield Reinsurance. The Brookfield Reinsurance Class B Shares are owned by a trust and the beneficial interests in the trust, and the voting interests in its trustee, are held as follows: Bruce Flatt (40%), Brian W. Kingston (40%) and Sachin G. Shah, Anuj Ranjan and Connor Teskey (20% in equal parts).

4 – Following completion of the Arrangement, the Corporation and the Manager will each have the right to nominate one-half of the board of directors of the Asset Management Company. See “Relationship Arrangements – Ownership and Governance of Our Asset Management Business” for more information.

5 – BBU, BEP, BIP and BPY are limited partnerships formed under the laws of Bermuda. Economic interest is shown. The Corporation also indirectly owns 100% of the shares of the general partners of BBU, BEP, BIP and BPY, each of which is a company formed under the laws of Bermuda.

The following is a list of the Asset Management Company’s principal subsidiaries following completion of the Arrangement and the Pre-Arrangement Reorganization. All subsidiaries will be wholly-owned, directly or through another subsidiary, unless otherwise noted.

| <b>Subsidiary of the Asset Management Company</b>  | <b>Jurisdiction</b> |
|--|---------------------|
| Atlas Holdings II LLC  | Delaware            |
| Brookfield Asset Management Private Institutional Capital Adviser US, LLC                | Delaware            |
| BREP Holding LP  | Bermuda             |
| Brookfield Asset Management Private Institutional Capital Adviser (Canada), L.P.         | Manitoba            |
| Brookfield Asset Management Private Institutional Capital Adviser (Private Equity), L.P. | Manitoba            |
| Brookfield Canada Renewable Manager LP   | Ontario             |
| Brookfield Capital Partners LLC  | Delaware            |
| Brookfield Global Infrastructure Advisor Limited   | England and Wales   |
| Brookfield Global Property Advisor Limited   | England and Wales   |
| Brookfield Global Renewable Energy Advisor Limited                                       | England and Wales   |
| Brookfield Infrastructure Group LLC  | Delaware            |
| Brookfield Infrastructure Group L.P.   | Ontario             |
| Brookfield Property Group LLC  | Delaware            |
| Brookfield Public Securities Group Holdings LLC  | Delaware            |
| Brookfield Renewable Energy Group LLC  | Delaware            |
| Brookfield Strategic Real Estate Partners II GP of GP LLC                                | Delaware            |
| Brookfield Strategic Real Estate Partners III GP of GP LLC                               | Delaware            |
| Brookfield US Holdings Inc. <sup>1</sup>   | Ontario             |
| Brookfield US Inc  | Delaware            |
| Oaktree AIF Investments LP <sup>2</sup>  | Delaware            |
| Oaktree Capital II, LP <sup>2</sup>  | Delaware            |
| Oaktree Capital Management (Cayman) LP <sup>2</sup>                                      | Cayman              |
| Oaktree Capital Management LP <sup>2</sup>   | Delaware            |

1 – The Corporation will own a minority investment in this company through Tracking Shares. See “Relationship Arrangements – Sharing of Carried Interests and Other Distributions” for more information on the Tracking Shares.

2 – The Asset Management Company will own an approximately 64% investment in this entity.

## PRO FORMA FINANCIAL INFORMATION

The Manager is a newly formed company incorporated under the laws of British Columbia created for the purpose of holding a 25% interest in Brookfield Asset Management ULC and to facilitate the Arrangement and the Special Distribution. Upon completion of the Arrangement and the Special Distribution, it is expected that the Manager will equity account for its interest in Brookfield Asset Management ULC. These unaudited consolidated pro forma financial statements of the Manager (the “**Unaudited Pro Forma Financial Statements**”) have been prepared in connection with the Arrangement and the Special Distribution.

As part of the Arrangement, it is expected that the Corporation will contribute certain indirect wholly-owned asset management subsidiaries to Brookfield Asset Management ULC. The contribution of these entities into Brookfield Asset Management ULC will be accounted for as a common control transaction and measured at historical cost.

In addition, the Manager and/or Brookfield Asset Management ULC expect to enter into several agreements and arrangements, among which include:

- the Asset Management Services Agreement to which the Manager will provide the services of its employees and its Chief Executive Officer to Brookfield Asset Management ULC on a cost recovery basis. The services to be provided to Brookfield Asset Management ULC by these individuals are expected to include investment, corporate and other services;
- the Transitional Services Agreement pursuant to which (i) Brookfield Asset Management ULC will agree to provide the Corporation and the Manager, on a transitional basis, certain services to support day-to-day corporate activities (including services relating to finance, treasury, accounting, legal and regulatory, marketing, communications, human resource, internal audit, information technology), and (ii) the Corporation will provide, on a transitional basis, certain services to Brookfield Asset Management ULC to facilitate the orderly transfer of our asset management business;
- certain deposit arrangements with the Corporation in which cash held by Brookfield Asset Management ULC may be placed on deposit with the Corporation at market terms;
- the issuance of preferred tracking shares by a subsidiary of Brookfield Asset Management ULC to the Corporation, entitling the Corporation to receive all carried interest distributions received by our asset management business in respect of existing funds that have already been largely deployed (such as BSREP I, BSREP II, BSREP III and Oaktree Cap II L.P.), net of associated costs, as well as any distributions received in respect of the Corporation’s limited partner interest in BSREP III U.S. Investments (i.e., its invested capital), which will also be contributed into our asset management business as part of the Pre-Arrangement Reorganization;
- an agreement with a wholly owned subsidiary of the Corporation, giving the Corporation all of the relevant rights over the general partner of BSREP III; and
- the settlement of historical due to affiliates and due from affiliates balances in the form of cash or other financial assets and transfer of certain investments historically held in Brookfield Asset Management ULC into subsidiaries of the Corporation.

These Unaudited Pro Forma Financial Statements reflect the following:

- the transfer of 25% of the Corporation’s interest in Brookfield Asset Management ULC, to the Manager, in exchange for common shares of Brookfield Asset Management ULC;
- the issuance of approximately 386 million Class A Shares of the Manager to the shareholders of Brookfield Reinsurance and the Corporation;
- the issuance of 21,280 Class B Shares of the Manager to the BAM Partnership;
- the incorporation of certain Manager subsidiaries, established for the purpose of facilitating a new long term escrow share incentive plan;
- the issuance of 14 million escrow share plan instruments to certain employees under the new plan; and
- additional autonomous adjustments arising from the Asset Management Services Agreement and the Transitional Services Agreement entered into by the Manager and/or Brookfield Asset Management ULC as described above.

The adjustments in the Unaudited Pro Forma Financial Statements that are related to the Arrangement and the Special Distribution are referred to as the “Transaction Accounting Adjustments” within the Unaudited Pro Forma Financial Statements. The adjustments and disclosures in the Unaudited Pro Forma Financial Statements that the Manager and Brookfield Asset Management ULC have made to the financial results reflect the Asset Management Services Agreement and the Transitional Services Agreement discussed above and are referred to as the “Autonomous Entity Adjustments”.

It is currently anticipated that immediately following the Arrangement and the Special Distribution, (i) shareholders of the Corporation, Brookfield Reinsurance and certain Escrow Share Plan Companies will hold all of the issued and outstanding Class A Shares of the Manager, and (ii) the BAM Partnership will hold all of the issued and outstanding Class B Shares of the Manager.

The information in the Unaudited Pro Forma Statements of Income gives effect to the Arrangement and the Special Distribution as if it had been consummated on January 1, 2021. The information in the Unaudited Pro Forma Balance Sheet gives effect to the transactions as if they had been consummated on June 30, 2022. All financial data in the Unaudited Pro Forma Financial Statements is presented in U.S. dollars and has been prepared using accounting policies that are consistent with U.S. GAAP. The Unaudited Pro Forma Financial Statements have been derived by the application of pro forma adjustments to the audited consolidated financial statements of the Manager as at September 30, 2022 and for the period from July 4, 2022 to September 30, 2022 and the historical audited combined consolidated carve-out financial statements of Brookfield Asset Management ULC for the year ended December 31, 2021 and historical unaudited combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at and for the six months ended June 30, 2022 included elsewhere in this circular, to give effect to the Arrangement and the Special Distribution.

The Unaudited Pro Forma Financial Statements are based on preliminary estimates, accounting judgments and currently available information and assumptions that management believes are reasonable. The notes to the Unaudited Pro Forma Financial Statements provide a detailed discussion of how such adjustments were derived and presented. The Unaudited Pro Forma Financial Statements should be read in conjunction with “Capitalization”, “Selected Historical Financial Information”, “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, the audited combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at December 31, 2021 and December 31, 2020 and for each of the three years ended December 31, 2021, 2020 and 2019, and the accompanying notes to such financial statements, the unaudited combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at and for the six months ended June 30, 2022 and the audited consolidated financial statements of the Manager as at September 30, 2022 and for the period from July 4, 2022 to September 30, 2022 and related notes thereto included elsewhere in this circular. The Unaudited Pro Forma Financial Statements have been prepared for illustrative purposes only and are not necessarily indicative of the Manager’s financial position or results of operations had the transactions for which the Manager is giving pro forma effect occurred on the dates or for the periods indicated, nor is such pro forma financial information necessarily indicative of the results to be expected for any future period. A number of factors may affect our results.



**BROOKFIELD ASSET MANAGEMENT LTD.**  
**PRO FORMA BALANCE SHEET**  
(unaudited)

| As at June 30, 2022<br>(millions)  | Manager    | Brookfield<br>Asset<br>Management<br>ULC<br>(pro forma) <sup>(1)</sup> | Autonomous<br>Entity<br>Adjustments <sup>(2)</sup> | Transaction<br>Accounting<br>Adjustments <sup>(3)</sup> | <i>Notes</i>   | Pro Forma             |
|--|------------|--|--|---|----------------|-----------------------|
| <b>Assets</b>  |            |  |  |   |                |                       |
| Cash and cash equivalents . . . . .  | \$—        | \$ 2,800   | \$—  | \$(2,800)   | 3a, 3b, 3c, 3d | \$ —                  |
| Investments . . . . .  | —          | 6,395  | —  | (4,094)   | 3b, 3d         | <b>2,301</b>          |
| Property, plant and equipment . . . . .  | —          | 62   | —  | (62)  | 3b             | —                     |
| Intangible assets . . . . .  | —          | 59   | —  | (59)  | 3b             | —                     |
| Goodwill . . . . .   | —          | 249  | —  | (249)   | 3b             | —                     |
| Deferred income tax assets . . . . .   | —          | 2,182  | —  | (2,182)   | 3b             | —                     |
| <b>Total Assets</b> . . . . .  | <u>\$—</u> | <u>\$11,747</u>  | <u>\$—</u>   | <u>\$(9,446)</u>  |                | <u><b>\$2,301</b></u> |
| <b>Liabilities</b>   |            |  |  |   |                |                       |
| Accounts payable and other . . . . .   | —          | 30   | (3)  | (30)  | 2b             | <b>(3)</b>            |
| Deferred income tax liabilities . . . . .  | —          | 831  | —  | (831)   | 3b             | —                     |
| <b>Total Liabilities</b> . . . . .   | <u>—</u>   | <u>861</u>   | <u>(3)</u>   | <u>(861)</u>  |                | <u><b>(3)</b></u>     |
| <b>Redeemable Non-controlling Interest</b> . . . . .                                   | —          | 1,683  | —  | (1,683)   | 3b             | —                     |
| <b>Equity</b>  |            |  |  |   |                |                       |
| Common equity – Brookfield Asset<br>Management ULC . . . . .                           | —          | 9,203  | —  | (9,203)   | 3a, 3b         | —                     |
| Common equity – the Manager . . . . .  | —          | —  | 3  | 2,281   | 3a, 3b         | <b>2,284</b>          |
| Non-controlling interest . . . . .   | —          | —  | —  | 20  | 3d             | <b>20</b>             |
| <b>Total Equity</b> . . . . .  | <u>—</u>   | <u>9,203</u>   | <u>3</u>   | <u>(6,902)</u>  |                | <u><b>2,304</b></u>   |
| <b>Total Liabilities, Redeemable Non-controlling<br/>Interest and Equity</b> . . . . . | <u>\$—</u> | <u>\$11,747</u>  | <u>\$—</u>   | <u>\$(9,446)</u>  |                | <u><b>\$2,301</b></u> |

See accompanying notes to the Unaudited Pro Forma Financial Statements.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**PRO FORMA STATEMENT OF INCOME**  
(unaudited)

| <u>Six Months Ended June 30, 2022</u><br>(millions except share data)              | <u>Manager</u> | <u>Brookfield<br/>Asset<br/>Management<br/>ULC<br/>(pro forma)<sup>(1)</sup></u> | <u>Autonomous<br/>Entity<br/>Adjustments<sup>(2)</sup></u> | <u>Transaction<br/>Accounting<br/>Adjustments<sup>(3)</sup></u> | <u>Notes</u> | <u>Pro Forma</u> |
|--|----------------|--|--|---|--------------|------------------|
| <b>Revenues</b>  |                |  |  |   |              |                  |
| Management fee revenues  |                |  |  |   |              |                  |
| Base management and advisory fees . . . . .  | \$—            | \$1,208  | \$—  | \$(1,208)   | 3b           | \$—              |
| Incentive distributions . . . . .  | —              | 168  | —  | (168)   | 3b           | —                |
| Total management fee revenues . . . . .  | —              | 1,376  | —  | (1,376)   |              | —                |
| Investment income  |                |  |  |   |              |                  |
| Carried interest allocations   |                |  |  |   |              |                  |
| Realized . . . . .   | —              | 57   | —  | (57)  | 3b           | —                |
| Unrealized . . . . .   | —              | 105  | —  | (105)   | 3b           | —                |
| Total investment income . . . . .  | —              | 162  | —  | (162)   |              | —                |
| Interest and dividend revenue . . . . .  | —              | 6  | —  | (6)   | 3b           | —                |
| Other revenues . . . . .   | —              | 40   | —  | (40)  | 3b           | —                |
| <b>Total revenues</b> . . . . .  | <b>—</b>       | <b>1,584</b>   | <b>—</b>   | <b>(1,584)</b>  |              | <b>—</b>         |
| <b>Expenses</b>  |                |  |  |   |              |                  |
| Compensation, operating, and general and<br>administrative expenses                |                |  |  |   |              |                  |
| Compensation and benefits . . . . .  | —              | (372)  | —  | 370   | 2a, 3b, 3d   | (2)              |
| Other operating expenses . . . . .   | —              | (106)  | —  | 106   | 3b           | —                |
| General, administrative and other . . . . .  | —              | (66)   | (3)  | 66  | 2b, 3b       | (3)              |
| Total compensation, operating and general<br>and administrative expenses . . . . . | —              | (544)  | (3)  | 542   |              | (5)              |
| Carried interest allocation compensation . . . . .                                 | —              | (131)  | —  | 131   | 3b           | —                |
| <b>Total expenses</b> . . . . .  | <b>—</b>       | <b>(675)</b>   | <b>(3)</b>   | <b>673</b>  |              | <b>(5)</b>       |
| Other income (expenses), net . . . . .   | —              | 147  | —  | (147)   | 3b           | —                |
| Share of income from equity accounted investments . .                              | —              | 155  | —  | 16  | 3b           | 171              |
| Income before taxes . . . . .  | —              | 1,211  | (3)  | (1,042)   |              | 166              |
| Income tax (expense) benefit . . . . .   | —              | (287)  | 1  | 287   | 2c, 3b       | 1                |
| <b>Net income</b> . . . . .  | <b>—</b>       | <b>924</b>   | <b>(2)</b>   | <b>(755)</b>  |              | <b>167</b>       |
| Net (income) loss attributable to redeemable<br>non-controlling interest . . . . . | —              | (241)  | —  | 241   | 3b           | —                |
| <b>Net income attributable to common<br/>shareholders</b> . . . . .                | <b>\$—</b>     | <b>\$ 683</b>  | <b>\$ (2)</b>  | <b>\$ (514)</b>   |              | <b>\$ 167</b>    |
| <i>Net income per Class A and Class B Share<sup>(4)</sup></i>                      |                |  |  |   |              |                  |
| Class A – basic . . . . .  | \$—            |  |  |   |              | \$0.43           |
| Class A – diluted . . . . .  | \$—            |  |  |   |              | \$0.42           |
| Class B – basic and diluted . . . . .  | \$—            |  |  |   |              | \$0.43           |

See accompanying notes to the Unaudited Pro Forma Financial Statements.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**PRO FORMA STATEMENT OF INCOME**  
(unaudited)

| Year Ended December 31, 2021<br>(millions except share data)          | Manager    | Brookfield<br>Asset<br>Management<br>ULC<br>(pro forma) <sup>(1)</sup> | Autonomous<br>Entity<br>Adjustments <sup>(2)</sup> | Transaction<br>Accounting<br>Adjustments <sup>(3)</sup> | Notes      | Pro Forma     |
|---|------------|--|--|---|------------|---------------|
| <b>Revenues</b>   |            |  |  |   |            |               |
| Management fee revenues   |            |  |  |   |            |               |
| Base management and advisory fees                                     | \$—        | \$ 2,077   | \$—  | \$(2,077)   | 3b         | \$—           |
| Incentive distributions   | —          | 315  | —  | (315)   | 3b         | —             |
| Performance fees  | —          | 157  | —  | (157)   | 3b         | —             |
| Total management fee revenues   | —          | 2,549  | —  | (2,549)   |            | —             |
| Investment income   |            |  |  |   |            |               |
| Carried interest allocations  |            |  |  |   |            |               |
| Realized  | —          | 49   | —  | (49)  | 3b         | —             |
| Unrealized  | —          | 299  | —  | (299)   | 3b         | —             |
| Total investment income   | —          | 348  | —  | (348)   |            | —             |
| Interest and dividend revenue   | —          | 12   | —  | (12)  | 3b         | —             |
| Other revenues  | —          | 23   | —  | (23)  | 3b         | —             |
| <b>Total revenues</b>   | <u>—</u>   | <u>2,932</u>   | <u>—</u>   | <u>(2,932)</u>  |            | <u>—</u>      |
| <b>Expenses</b>   |            |  |  |   |            |               |
| Compensation, operating, and general and administrative expenses      |            |  |  |   |            |               |
| Compensation and benefits   | —          | (627)  | (1)  | 623   | 2a, 3b, 3d | (5)           |
| Other operating expenses  | —          | (185)  | —  | 185   | 3b         | —             |
| General, administrative and other                                     | —          | (148)  | (5)  | 148   | 2b, 3b     | (5)           |
| Total compensation, operating and general and administrative expenses | —          | (960)  | (6)  | 956   |            | (10)          |
| Carried interest allocation compensation                              | —          | (211)  | —  | 211   | 3b         | —             |
| <b>Total expenses</b>   | <u>—</u>   | <u>(1,171)</u>   | <u>(6)</u>   | <u>1,167</u>  |            | <u>(10)</u>   |
| Other income (expenses), net  | —          | 13   | —  | (13)  | 3b         | —             |
| Share of income from equity accounted investments                     | —          | 161  | —  | 83  | 3b         | 244           |
| Income before taxes   | —          | 1,935  | (6)  | (1,695)   |            | 234           |
| Income tax (expense) benefit  | —          | (523)  | 2  | 523   | 2c, 3b     | 2             |
| <b>Net income</b>   | <u>—</u>   | <u>1,412</u>   | <u>(4)</u>   | <u>(1,172)</u>  |            | <u>236</u>    |
| Net (income) loss attributable to redeemable non-controlling interest | —          | (437)  | —  | 437   | 3b         | —             |
| <b>Net income attributable to common shareholders</b>                 | <u>\$—</u> | <u>\$ 975</u>  | <u>\$ (4)</u>                                      | <u>\$ (735)</u>   |            | <u>\$ 236</u> |
| <i>Net income per Class A and Class B Share<sup>(4)</sup></i>         |            |  |  |   |            |               |
| Class A – basic   | \$—        |  |  |   |            | \$0.62        |
| Class A – diluted   | \$—        |  |  |   |            | \$0.61        |
| Class B – basic and diluted   | \$—        |  |  |   |            | \$0.62        |

See accompanying notes to the Unaudited Pro Forma Financial Statements.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
**(unaudited)**

**1. Brookfield Asset Management ULC**

To facilitate the distribution of the Manager to the shareholders of the Corporation and Brookfield Reinsurance, the Corporation will contribute its asset management business to Brookfield Asset Management ULC. This is a transaction between entities under common control and has been recorded at historical cost within the historical combined consolidated carve-out financial statements included elsewhere in this circular. Upon completion of the Arrangement and Special Distribution, the specific arrangements and transaction agreements related to Brookfield Asset Management ULC include the following (which have also been described in the introduction to these Unaudited Pro Forma Financial Statements):

- Asset Management Services Agreement;
- Transitional Services Agreement;
- Deposit arrangement with the Corporation;
- Assignment of general partner rights in BSREP III to a wholly owned subsidiary of the Corporation;
- Settlement of historical due to and due from affiliates in the form of cash or other financial assets and transfer of certain investments to the Corporation;
- Issuance of preferred tracking shares from a wholly owned subsidiary of Brookfield Asset Management ULC to the Corporation; and
- Transfer of common shares of Brookfield Asset Management ULC to the Corporation and the Manager.

Pro forma adjustments pertaining to the Asset Management Services Agreement, Transitional Services Agreement and the deposit arrangement with the Corporation are autonomous entity adjustments whereas the remaining adjustments are transaction accounting adjustments.

The following tables reflect the pro forma adjustments made to give effect to the above noted items as if they had occurred as at June 30, 2022 for the Unaudited Pro Forma Balance Sheet and with respect to the Unaudited Pro Forma Statement of Income as if they had occurred on January 1, 2021.

| <u>As at June 30, 2022</u><br><u>(millions)</u> | <u>Historical</u><br><u>Brookfield Asset</u><br><u>Management ULC</u> | <u>Autonomous</u><br><u>Entity</u><br><u>Adjustments</u> | <u>Transaction</u><br><u>Accounting</u><br><u>Adjustments</u> | <u>Notes</u>    | <u>Brookfield Asset</u><br><u>Management ULC</u><br><u>(pro forma)</u> |
|---|---|--|---|-----------------|--|
| <b>Assets</b>                                   |   |  |   |                 |  |
| Cash and cash equivalents . . . . .             | \$ 2,640  | \$—  | \$ 160  | (ii), (iv), (v) | <b>\$ 2,800</b>  |
| Accounts receivable and other . . . . .         | 358   | —  | (358)   | (ii), (iv)      | —  |
| Due from affiliates . . . . .                   | 7,195   | —  | (7,195)   | (ii), (iv)      | —  |
| Investments . . . . .                           | 14,774  | —  | (8,379)   | (ii), (iv)      | <b>6,395</b>   |
| Property, plant and equipment . . . . .         | 62  | —  | —   |                 | <b>62</b>  |
| Intangible assets . . . . .                     | 59  | —  | —   |                 | <b>59</b>  |
| Goodwill . . . . .                              | 249   | —  | —   |                 | <b>249</b>   |
| Deferred income tax assets . . . . .            | 2,182   | —  | —   |                 | <b>2,182</b>   |
| <b>Total Assets</b> . . . . .                   | <u>27,519</u>   | <u>—</u>   | <u>(15,772)</u>   |                 | <u><b>11,747</b></u>   |
| <b>Liabilities</b>                              |   |  |   |                 |  |
| Accounts payable and other . . . . .            | 2,152   | —  | (2,122)   | (ii), (iv)      | <b>30</b>  |
| Due to affiliates . . . . .                     | 10,363  | —  | (10,363)  | (ii)            | —  |
| Corporate borrowings . . . . .                  | 1,315   | —  | (1,315)   | (ii)            | —  |
| Deferred income tax liabilities . . . . .       | 831   | —  | —   |                 | <b>831</b>   |
| <b>Total Liabilities</b> . . . . .              | <u>14,661</u>   | <u>—</u>   | <u>(13,800)</u>   |                 | <u><b>861</b></u>  |

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
**(unaudited)**

| <u>As at June 30, 2022</u><br><u>(millions)</u>      | <u>Historical</u><br><u>Brookfield Asset</u><br><u>Management ULC</u> | <u>Autonomous</u><br><u>Entity</u><br><u>Adjustments</u> | <u>Transaction</u><br><u>Accounting</u><br><u>Adjustments</u> | <u>Notes</u>                | <u>Brookfield Asset</u><br><u>Management ULC</u><br><u>(pro forma)</u> |
|--|---|--|---|-----------------------------|--|
| <b>Redeemable Non-controlling Interest</b> . . . . . | 4,996   | —  | (3,313)   | (ii), (iv)                  | <b>1,683</b>   |
| <b>Equity</b>  |   |  |   |                             |  |
| Net parent investment . . . . .                      | 7,716   | —  | (7,716)   | (i)                         | —  |
| Accumulated other comprehensive<br>income . . . . .  | 146   | —  | (146)   | (i)                         | —  |
| <b>Common Equity</b>                                 |   |  |   |                             |  |
| Brookfield Asset Management ULC . . . . .            | —   | —  | 9,203   | (i), (ii), (iii), (iv), (v) | <b>9,203</b>   |
| <b>Total Equity</b> . . . . .                        | <u>7,862</u>  | <u>—</u>   | <u>1,341</u>  |                             | <u>9,203</u>   |
| <b>Total Liabilities, Redeemable</b>                 |   |  |   |                             |  |
| <b>Non-controlling Interest and Equity</b> . . . . . | <u>\$27,519</u>   | <u>—</u>   | <u>\$(15,772)</u>   |                             | <u>11,747</u>  |

*Brookfield Asset Management ULC Transaction Accounting Adjustments – As at June 30, 2022*

i. Capital Issuance

The Unaudited Pro Forma Financial Statements are derived from the combined consolidated carve-out financial statements of Brookfield Asset Management ULC, included elsewhere in this circular. The Corporation will transfer its historical asset management business to Brookfield Asset Management ULC. This contribution will be valued based on the Corporation's book value on the date of contribution, as the transfer of these assets to Brookfield Asset Management ULC is considered to be a transaction between entities under common control. Brookfield Asset Management ULC expects to issue common shares to the Corporation and the Manager in exchange for the transfer of the Corporation's historical asset management business. This has been adjusted for within common equity of the asset management business equal to the carrying value of the net parent investment of \$7,716 million in the Unaudited Pro Forma Balance Sheet as at June 30, 2022. Upon issuance of these shares, AOCI of \$146 million will be classified into equity attributable to common shareholders.

ii. Related Party Transactions

As part of the transaction, due to affiliates and due from affiliates balances between the Corporation and Brookfield Asset Management ULC are expected to be settled through cash and other financial instruments. The historical balance of due from affiliates of \$7,216 million held by Brookfield Asset Management ULC (including \$21 million which was previously an intercompany loan and eliminated upon consolidation of BSREP III and which was recognized as a result of the deconsolidation of BSREP III; see footnote (iv)) will be collected from the Corporation and its subsidiaries and subsequently utilized to help repay \$10,363 million of existing due to affiliates balances held by Brookfield Asset Management ULC.

In addition, the following transactions with the Corporation are intended to occur as part of the Arrangement:

- Certain investments historically held in our asset management business will be transferred to subsidiaries of the Corporation, outside of the ownership of Brookfield Asset Management ULC for cash of \$3,359 million; and
- The Corporation will assume (i) \$1,315 million of corporate borrowings issued by a wholly owned subsidiary of Brookfield Asset Management ULC and (ii) the historical accounts payable and other balance (excluding \$20 million derecognized as part of the deconsolidation of BSREP III; see footnote (iv)) of \$2,132 million.

The remaining due to affiliates and due from affiliates balances of our asset management business (net of the impacts of the transactions above) will be settled with \$166 million in cash to be received by the Corporation. Following these transactions (including the impact of the deconsolidation of BSREP III), it is expected that the remaining cash and working capital held by our asset management business of \$2,800 million will be placed on deposit with the Corporation. The deposit is callable at any time and bears interest on market terms.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
**(unaudited)**

The adjustments to the Unaudited Pro Forma Balance Sheet are as follows:

| <u>(millions)</u>                   | <u>As at June 30, 2022</u> |
|-------------------------------------|----------------------------|
| Cash and cash equivalents .....     | \$ 166                     |
| Accounts receivable and other ..... | (358)                      |
| Due from affiliates .....           | (7,216)                    |
| Investments .....                   | (3,359)                    |
| Accounts payable and other .....    | (2,132)                    |
| Due to affiliates .....             | (10,363)                   |
| Corporate borrowings .....          | (1,315)                    |

iii. Preferred tracking shares

In connection with the Arrangement, subsidiaries of Brookfield Asset Management ULC will issue preferred tracking shares (“Tracking Shares”) to the Corporation, entitling the Corporation to retain the right to receive all carried interest distributions on mature funds which already have been largely deployed (such as BSREP I, BSREP II, BSREP III and Oaktree Cap II L.P.) as well in the case of BSREP III U.S. investments, any distributions received in respect of the Corporation’s limited partner interest, which will also be contributed into our asset management business as part of the Pre-Arrangement Reorganization. The Tracking Shares provide the holder thereof with a redemption right equal to the fair value of carried interest receivable, net of any compensation related costs by Brookfield Asset Management ULC, as well as future LP distributions from BSREP III U.S. investments. These interests are presented as redeemable non-controlling interest within the Unaudited Pro Forma Balance Sheet, outside of permanent equity and measured at their redemption value.

As at June 30, 2022, it is expected that the redemption value of the Tracking Shares outstanding will total \$1,672 million, consisting of \$547 million attributable to realized and unrealized carried interest, net of associated costs, outstanding from BSREP I, BSREP II, BSREP III and Oaktree Cap II L.P and \$1,125 million attributable to the value of the BSREP III U.S. investments limited partner interest.

As a result of this arrangement, the Corporation effectively retains 100% of the carried interest earned in these funds and their associated long-term incentive costs, whereas ongoing compensation costs of our employees excluding the long-term incentive compensation associated with these mature funds will reside within Brookfield Asset Management ULC (subject to any rebalancing through the cost sharing agreements – see footnote 1(i) under “Brookfield Asset Management ULC Autonomous Entity Adjustments – For the six months ended June 30, 2022” and footnote 2(a)).

iv. Assignment of BSREP III General Partner Rights to the Corporation

Following the execution of the Arrangement, Brookfield Asset Management ULC will enter into an agreement with a wholly owned subsidiary of the Corporation, giving the Corporation all of the relevant rights over the general partner of BSREP III. Brookfield Asset Management ULC will no longer control or influence BSREP III. As a result, BSREP III will be deconsolidated and accounted for as a financial asset by Brookfield Asset Management ULC.

This adjustment represents the deconsolidation of BSREP III from Brookfield Asset Management ULC, removing the impact of the consolidated assets and liabilities on the Unaudited Pro Forma Balance Sheet and establishing an investment accounted for as a financial asset. Fair value gains and losses of the BSREP III financial asset are expected to be immaterial.

The adjustments to the Unaudited Pro Forma Balance Sheet are as follows:

| <u>(millions)</u>                         | <u>As at June 30, 2022</u> |
|---|----------------------------|
| Cash and cash equivalents .....           | \$ (6)                     |
| Due from affiliates .....                 | 21                         |
| Investments .....                         | (5,020)                    |
| Accounts payable and other .....          | (20)                       |
| Redeemable non-controlling interest ..... | (4,985)                    |

v. Transaction costs

This adjustment reflects the legal, professional and other fees incurred, associated with the execution of the Plan of Arrangement and Special Distribution. For purposes of the pro forma balance sheet presented as at June 30, 2022, total transaction costs have been estimated to be \$30 million. As at June 30, 2022, none of the \$30 million estimated transaction costs have been paid. An increase in the accounts payable and other balance as at June 30, 2022 has been made for the unpaid balance of transaction costs.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
**(unaudited)**

| <u>Six Months Ended June 30, 2022 (millions)</u>                            | <u>Historical<br/>Brookfield<br/>Asset<br/>Management<br/>ULC</u> | <u>Autonomous<br/>Entity<br/>Adjustments</u> | <u>Transaction<br/>Accounting<br/>Adjustments</u> | <i>Notes</i> | <u>Brookfield<br/>Asset<br/>Management<br/>ULC<br/>(pro forma)</u> |
|---|---|--|---|--------------|--|
| <b>Revenues</b>   |   |  |   |              |  |
| Management fee revenues   |   |  |   |              |  |
| Base management and advisory fees .....                                     | \$1,168   | \$—  | \$ 40   | (iii)        | \$1,208  |
| Incentive distributions .....   | 168   | —  | —   |              | 168  |
| Total management fee revenues .....   | 1,336   | —  | 40  |              | 1,376  |
| Investment income   |   |  |   |              |  |
| Carried interest allocations  |   |  |   |              |  |
| Realized .....  | 57  | —  | —   |              | 57   |
| Unrealized .....  | 105   | —  | —   |              | 105  |
| Total investment income .....   | 162   | —  | —   |              | 162  |
| Interest and dividend revenue .....   | 141   | —  | (135)   | (i), (iii)   | 6  |
| Other revenues .....  | 40  | —  | —   |              | 40   |
| <b>Total revenues</b> .....   | <u>1,679</u>  | <u>—</u>                                     | <u>(95)</u>                                       |              | <u>1,584</u>   |
| <b>Expenses</b>   |   |  |   |              |  |
| Compensation, operating, and general and administrative expenses            |   |  |   |              |  |
| Compensation and benefits .....   | (303)   | (69)   | —   | (iv)         | (372)  |
| Other operating expenses .....  | (106)   | —  | —   |              | (106)  |
| General administrative and other .....                                      | (74)  | —  | 8   | (iii)        | (66)   |
| Total compensation, operating and general and administrative expenses ..... | (483)   | (69)   | 8   |              | (544)  |
| Carried interest allocation compensation .....                              | (131)   | —  | —   |              | (131)  |
| Interest expense paid to related parties .....                              | (85)  | —  | 85  | (i)          | —  |
| <b>Total expenses</b> .....   | <u>(699)</u>  | <u>(69)</u>                                  | <u>93</u>   |              | <u>(675)</u>   |
| Other income (expenses), net .....  | 726   | —  | (579)   | (ii), (iv)   | 147  |
| Share of income from equity accounted investments .....                     | 155   | —  | —   |              | 155  |
| Income before taxes .....   | 1,861   | (69)   | (581)   |              | 1,211  |
| Income tax (expense) benefit .....  | (304)   | 17   | —   | (ii)         | (287)  |
| <b>Net income</b> .....   | <u>1,557</u>  | <u>(52)</u>                                  | <u>(581)</u>                                      |              | <u>924</u>   |
| Net (income) loss attributable to redeemable non-controlling interest ..... | (541)   | —  | 300   | (ii), (iii)  | (241)  |
| <b>Net income attributable to common shareholders</b> .....                 | <u>\$1,016</u>  | <u>\$ (52)</u>                               | <u>\$(281)</u>                                    |              | <u>\$ 683</u>  |

Brookfield Asset Management ULC Transaction Accounting Adjustments – For the six months ended June 30, 2022

i. Related Party Transactions

It is expected that \$2,800 million of cash will be placed on deposit with the Corporation and will bear interest annually at a market rate, subject to market adjustments. As a result, the Unaudited Pro Forma Statements of Income reflect interest income of \$6 million for the six months ended June 30, 2022.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
**(unaudited)**

In addition, interest and dividend revenue and expenses associated with the due to affiliates balances, due from affiliates balances and investments which will be repaid or transferred have been adjusted in the Unaudited Pro Forma Statements of Income as follows (excluding \$10 million of interest and dividend revenue which was derecognized as a result of the deconsolidation of BSREP III; see footnote (iii)):

| <u>(millions)</u>                              | <u>Six months ended<br/>June 30, 2022</u> |
|--|---|
| Interest and dividend revenue .....            | \$(131)                                   |
| Interest expense paid to related parties ..... | 85  |

ii. Preferred tracking shares

All of the BSREP III U.S. investments limited partner distributions and the mature fund carried interest distributions will be allocated to the redeemable non-controlling interest as a result of their Tracking Shares which takes into consideration the contractual arrangements that govern allocation of income or loss. Net income attributable to the redeemable preferred shares held by the Corporation for the six months ended June 30, 2022 amounted to \$241 million.

As a result of this arrangement, the Corporation effectively retains 100% of the carried interest earned in these funds and their associated long-term incentive costs, whereas ongoing compensation costs of our employees excluding the long-term incentive compensation associated with these mature funds will reside within Brookfield Asset Management ULC (subject to any rebalancing through the cost sharing agreements — see footnote 1(i) under “Brookfield Asset Management ULC Autonomous Entity Adjustments — For the six months ended June 30, 2022” and footnote 2(a)).

iii. Assignment of BSREP III General Partner Rights to the Corporation

This adjustment represents the deconsolidation of BSREP III from Brookfield Asset Management ULC, removing the impact of the consolidated results of operations and adding back management and advisory fees which were previously eliminated on consolidation as a result of intercompany arrangements.

The adjustments to the Unaudited Pro Forma Statements of Income are as follows:

| <u>(millions)</u>  | <u>Six months ended<br/>June 30, 2022</u> |
|--|---|
| Management and advisory fees .....                                   | \$ 40                                     |
| Interest and dividend revenue .....                                  | (10)                                      |
| General, administrative and other .....                              | 8   |
| Other income (expenses), net .....                                   | (579)                                     |
| Net income attributable to redeemable non-controlling interest ..... | 541                                       |

Brookfield Asset Management ULC Autonomous Entity Adjustments – For the six months ended June 30, 2022

i. Asset Management Services Agreement and Transitional Services Agreement

The adjustment to the Unaudited Pro Forma Statements of Income related to compensation costs reflects the following adjustments to compensation expense:

- Certain employees of Brookfield Asset Management ULC, the Corporation, the Manager, and Brookfield Reinsurance, will be reallocated amongst each entity, resulting in a net increase of compensation expense of Brookfield Asset Management ULC of \$77 million.
- As part of the Transitional Services Agreement, (i) certain employees of Brookfield Asset Management ULC will provide the Corporation, on a transitional basis, certain services to support day-to day corporate activities and (ii) the Corporation will provide, on a transitional basis, certain services to Brookfield Asset Management ULC to facilitate the orderly transition of Brookfield Asset Management ULC. Accordingly, on a net basis, the impact to compensation expense is a decrease of \$8 million.

Adjustments related to the above result in a \$69 million increase in compensation expense of Brookfield Asset Management ULC for the six months ended June 30, 2022, after considering cost allocations made to the historical combined consolidated carve-out financial statements included elsewhere in this circular.



**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
**(unaudited)**

ii. Tax impact

The adjustment to reflect the tax effects of the pro forma adjustments is calculated at the average statutory rates in effect in each relevant jurisdiction for the periods presented. The impact of pro forma adjustments has the effect of increasing deductible temporary differences for which no deferred income tax recoveries have been recognized.

The Unaudited Pro Forma Statements of Income for the periods below have been adjusted for the tax impact of Brookfield Asset Management ULC's pro forma adjustments are as follows:

| <u>(millions)</u>   | <u>Six months ended</u><br><u>June 30, 2022</u>   |  |   |                 |  |
|---|---|--|---|-----------------|--|
| Benefit for taxes .....   |   |  |   | \$17            |  |
| <u>Year Ended December 31, 2021</u><br><u>(millions)</u>                    | <u>Historical</u><br><u>Brookfield</u><br><u>Asset</u><br><u>Management</u><br><u>ULC</u> | <u>Autonomous</u><br><u>Entity</u><br><u>Adjustments</u> | <u>Transaction</u><br><u>Accounting</u><br><u>Adjustments</u> | <i>Notes</i>    | <u>Brookfield Asset</u><br><u>Management</u><br><u>ULC</u><br><u>(pro forma)</u> |
| <b>Revenues</b>   |   |  |   |                 |  |
| Management fee revenues   |   |  |   |                 |  |
| Base management and advisory fees .....                                     | \$ 1,951  | \$—  | \$ 126  | (iv)            | \$ 2,077   |
| Incentive distributions .....   | 315   | —  | —   |                 | 315  |
| Performance fees .....  | 157   | —  | —   |                 | 157  |
| Total management fee revenues .....   | <u>2,423</u>  | <u>—</u>   | <u>126</u>  |                 | <u>2,549</u>   |
| Investment income   |   |  |   |                 |  |
| Carried interest allocations  |   |  |   |                 |  |
| Realized .....  | 49  | —  | —   |                 | 49   |
| Unrealized .....  | 299   | —  | —   |                 | 299  |
| Total investment income .....   | <u>348</u>  | <u>—</u>   | <u>—</u>  |                 | <u>348</u>   |
| Interest and dividend revenue .....   | 293   | —  | (281)   | (i), (iv)       | 12   |
| Other revenues .....  | 23  | —  | —   |                 | 23   |
| <b>Total revenues</b> .....   | <u>3,087</u>  | <u>—</u>   | <u>(155)</u>  |                 | <u>2,932</u>   |
| <b>Expenses</b>   |   |  |   |                 |  |
| Compensation, operating, and general and administrative expenses            |   |  |   |                 |  |
| Compensation and benefits .....   | (703)   | 76   | —   | (i)             | (627)  |
| Other operating expenses .....  | (185)   | —  | —   |                 | (185)  |
| General administrative and other .....                                      | (132)   | —  | (16)  | (iv), (vii)     | (148)  |
| Total compensation, operating and general and administrative expenses ..... | <u>(1,020)</u>  | <u>76</u>  | <u>(16)</u>   |                 | <u>(960)</u>   |
| Carried interest allocation compensation .....                              | (211)   | —  | —   |                 | (211)  |
| Interest expense paid to related parties .....                              | (171)   | —  | 171   | (i)             | —  |
| <b>Total expenses</b> .....   | <u>(1,402)</u>  | <u>76</u>  | <u>155</u>  |                 | <u>(1,171)</u>   |
| Other income (expenses) net .....   | 1,486   | —  | (1,473)   | (i), (ii), (iv) | 13   |
| Share of income from equity accounted investments .....                     | 161   | —  | —   |                 | 161  |
| Income before taxes .....   | 3,332   | 76   | (1,473)   |                 | 1,935  |
| Income tax (expense) benefit .....  | (504)   | (19)   | —   | (vi)            | (523)  |
| <b>Net income</b> .....   | <u>2,828</u>  | <u>57</u>  | <u>(1,473)</u>  |                 | <u>1,412</u>   |
| Net (income) loss attributable to redeemable non-controlling interest ..... | (977)   | —  | 540   | (iii), (iv)     | (437)  |
| <b>Net income attributable to common shareholders</b> .....                 | <u>\$ 1,851</u>   | <u>\$ 57</u>   | <u>\$ (933)</u>   |                 | <u>\$ 975</u>  |

**BROOKFIELD ASSET MANAGEMENT LTD.**  
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Brookfield Asset Management ULC Transaction Accounting Adjustments – For the year ended December 31, 2021

i. *Related Party Transactions*

It is expected that \$2,800 million of cash will be placed on deposit with the Corporation and will bear interest annually at a market rate. As a result, the Unaudited Pro Forma Statements of Income reflect interest income of \$12 million for the year ended December 31, 2021.

In addition, interest and dividend revenue and expenses associated with the due to affiliates balance, due from affiliates balance and equity instruments which will be repaid have been adjusted in the Unaudited Pro Forma Statements of Income as follows (excluding \$16 million of interest and dividend revenue which was derecognized as a result of the deconsolidation of BSREP III; see footnote (iv)):

| <u>(millions)</u>                              | <u>Year ended<br/>December 31, 2021</u> |
|--|---|
| Interest and dividend revenue .....            | \$(277)                                 |
| Interest expense paid to related parties ..... | 171                                     |

For the purposes of the Unaudited Pro Forma Statements of Income, other income (expenses), net has been adjusted for the fair value movements recognized on the investments transferred to the Corporation, resulting in a decrease of \$333 million for the year ended December 31, 2021.

ii. *Escrow Share Plan Adjustments*

In connection with the Arrangement and Special Distribution, the balance of vested and unvested Escrowed Shares will be accelerated and converted into Corporation Class A Shares, allowing holders of Escrowed Shares to participate in the Arrangement. Due to the conversion of Escrowed Shares into Corporation Class A Shares, the remaining cost associated with the unvested Escrowed Shares will be accelerated with an adjustment to other income (expenses), net in the Unaudited Pro Forma Statement of Income for the year ended December 31, 2021 of \$39 million.

iii. *Preferred Tracking Shares*

BSREP III U.S. investments limited partner distributions and the mature fund carried interest distributions, net of costs, will be allocated to the redeemable non-controlling interest as a result of their Tracking Shares which takes into consideration the contractual arrangements that govern allocation of income or loss. Net income attributable to the redeemable preferred shares held by the Corporation for the year ended December 31, 2021 amounted to \$437 million.

iv. *Assignment of BSREP III General Partner Rights to the Corporation*

This adjustment represents the deconsolidation of BSREP III from Brookfield Asset Management ULC, removing the impact of the consolidated results of operations and adding back management and advisory fees which were previously eliminated on consolidation as a result of intercompany arrangements.

The adjustments to the Unaudited Pro Forma Statements of Income are as follows:

| <u>(millions)</u>  | <u>Year ended<br/>December 31, 2021</u> |
|--|---|
| Management and advisory fees .....                                   | \$ 126                                  |
| Interest and dividend revenue .....                                  | (16)                                    |
| General, administrative and other .....                              | 14                                      |
| Other income (expenses), net .....                                   | (1,101)                                 |
| Net income attributable to redeemable non-controlling interest ..... | 977                                     |

Brookfield Asset Management ULC Autonomous Entity Adjustments - For the year ended December 31, 2021

v. *Asset Management Services Agreement and Transitional Services Agreement*

The adjustment to the Unaudited Pro Forma Statements of Income related to compensation costs reflects the following adjustments to compensation expense:

- Certain employees of Brookfield Asset Management ULC will be reallocated to the Corporation, the Manager, and Brookfield Reinsurance, resulting in a net decrease of compensation expense of Brookfield Asset Management ULC of \$40 million.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
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- As part of the Transitional Services Agreement, (i) certain employees of Brookfield Asset Management ULC will provide the Corporation, on a transitional basis, certain services to support day-to-day corporate activities and (ii) the Corporation will provide, on a transitional basis, certain services to Brookfield Asset Management ULC to facilitate the orderly transition of Brookfield Asset Management ULC. Accordingly, on a net basis, the impact to compensation expense is a decrease of \$36 million.

Adjustments related to the above result in a \$76 million decrease in compensation expense of Brookfield Asset Management ULC for the year ended December 31, 2021, after considering cost allocations made to the historical combined consolidated carve-out financial statements included elsewhere in this circular.

vi. *Tax Impact*

The adjustment to reflect the tax effects of the pro forma adjustments is calculated at the average statutory rates in effect in each relevant jurisdiction for the periods presented. The impact of pro forma adjustments has the effect of increasing deductible temporary differences for which no deferred income tax recoveries have been recognized.

The Unaudited Pro Forma Statements of Income for the periods below have been adjusted for the tax impact of Brookfield Asset Management ULC's pro forma adjustments are as follows:

| <u>(millions)</u>        | <u>Year ended<br/>December 31, 2021</u> |
|--------------------------|---|
| Income tax expense ..... | \$(19)                                  |

vii. *Transaction costs*

This adjustment reflects the transaction costs incurred by Brookfield Asset Management ULC in connection with the execution of the Arrangement and Special Distribution. These costs consist of legal, professional and other fees.

**2. Manager Autonomous Entity Adjustments**

a) *Asset Management Services Agreement and Transitional Services Agreement*

After the adjustments made to compensation expense that have been allocated to Brookfield Asset Management ULC as part of the Asset Management Services Agreement and Transitional Services Agreement, the compensation costs remaining in the Manager, which reflect employees/executives discharging their duties as officers and employees of the Manager, are less than \$1 million for the six months ended June 30, 2022 and \$1 million for the year ended December 31, 2021.

b) *Public Company Costs*

The Unaudited Pro Forma Statements of Income include an adjustment to reflect estimated public company general, administrative and other costs of \$5 million annually, or \$3 million for the six months ended June 30, 2022.

c) *Tax Impact*

The adjustment to reflect the tax effects of the pro forma adjustments is calculated at the average statutory rates in effect in each relevant jurisdiction for the periods presented. The impact of pro forma adjustments has the effect of increasing deductible temporary differences for which no deferred income tax recoveries have been recognized.

The tax impact of the Manager's pro forma adjustments is \$1 million for the six months ended June 30, 2022 and \$2 million for the year ended December 31, 2021.

**3. Manager Transaction Accounting Adjustments**

a) *Capital Issuance*

Immediately following the Arrangement and Special Distribution, the Manager will have authorized an unlimited number of Class A Shares and 21,280 Class B Shares. The Arrangement and Special Distribution will result in approximately 386 million Class A Shares and 21,280 Class B Shares of the Manager. Of the Class A shares issued, 383 million will be exchanged for the equity accounted interest in Brookfield Asset Management ULC and recorded at a historical cost of \$2,281 million and net of \$500 million in treasury shares, and the remaining 2.7 million Class A shares will be issued to Brookfield Reinsurance who, prior to the Special Distribution will subscribe for these shares for approximately \$150 million of cash.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
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b) *Equity accounting adjustment*

Pursuant to the Arrangement, the Manager will acquire a 25% interest in Brookfield Asset Management ULC from the Corporation. The Manager will account for its investment in Brookfield Asset Management ULC as an equity method investment. Under the equity method, the investment in Brookfield Asset Management ULC is initially recognized at cost and the carrying amount is increased or decreased to recognize the Manager's share of the profit or loss of Brookfield Asset Management ULC, as well as any dividends paid by Brookfield Asset Management ULC after the date of acquisition. The Unaudited Pro Forma Balance Sheet has been adjusted to reflect the Manager's 25% interest in the net assets of Brookfield Asset Management ULC as though it has acquired the interest on June 30, 2022.

The Unaudited Pro Forma Statements of Income have been adjusted to reflect the Manager's share of Brookfield Asset Management ULC's income of \$171 million and \$244 million for the six months ended June 30, 2022 and the year ended December 31, 2021, respectively, as though it had acquired the interest on January 1, 2021.

c) *ESP Companies*

Pursuant to the Arrangement, newly incorporated subsidiary companies ("ESP Companies") of the Manager will purchase \$500 million of Class A Shares to be held in escrow for the purposes of the long-term incentive plan program. The ESP Companies are wholly owned subsidiaries of the Manager and upon consolidation the Class A Shares held by the ESP Companies will be classified as treasury shares.

d) *Escrow Share Plan Adjustments*

Pursuant to the Arrangement, a new escrow share plan will be established whereby certain employees will be awarded escrowed shares of ESP Companies ("New Escrowed Shares") that are exchangeable into Class A Shares. New Escrowed Shares will vest evenly over a 5 year service period. Under the terms of the Arrangement Agreement, \$20 million of Class A Shares held by existing employees will be exchanged for New Escrowed Shares under the new escrow share plan. The exchange of Class A Shares for New Escrowed Shares has been recorded as non-controlling interest within the Unaudited Pro Forma Balance Sheet. Further, the fair value of the New Escrowed Shares awarded to employees will be recognized in the Manager's financial statements over the requisite service period through a charge to Compensation Cost and a corresponding credit to Additional Paid in Capital with adjustments made to the Unaudited Pro Forma Statements of Income for the year ended December 31, 2021 and the six months ended June 30, 2022 for the expected compensation cost of \$4 million and \$2 million, respectively.

**4. Earnings per Share**

Following the Arrangement and Special Distribution, the Manager is expected to have outstanding approximately 386 million Class A Shares and 21,280 Class B Shares.

Pro forma basic earnings per share is computed by dividing net income by the weighted average number of ordinary shares outstanding during the period. The Manager applies the two-class method in calculating earnings per share for each of its two classes of shares, based on their pro rata share of earnings. Class A shares held by ESP Companies are classified as treasury shares and have been excluded from the calculation of earnings per share. The Manager has certain dilutive securities relating to outstanding restricted stock and options and have been reflected accordingly in diluted earnings per share figures. Pro forma earnings per share calculations are as follows:

*Class A Earnings per Share*

| <u>(millions, except share data)</u>                               | <u>Six months ended<br/>June 30, 2022</u> | <u>Year ended<br/>December 31,<br/>2021</u> |
|--|---|---|
| Numerator  |   |   |
| Net income . . . . .   | \$ 167                                    | \$ 236                                      |
| Denominator  |   |   |
| Weighted average of Class A Shares outstanding – basic . . . . .   | 385,658,046                               | 378,104,003                                 |
| Weighted average of Class A Shares outstanding – diluted . . . . . | 394,720,852                               | 386,301,215                                 |
| Earnings per Class A Share – basic . . . . .                       | \$ 0.43                                   | \$ 0.62                                     |
| Earnings per Class A Share – diluted . . . . .                     | \$ 0.42                                   | \$ 0.61                                     |

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE PRO FORMA FINANCIAL STATEMENTS**  
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*Class B Earnings per Share*

| <u>(millions, except share data)</u>                                       | <u>Six months<br/>ended<br/>June 30, 2022</u> | <u>Year ended<br/>December 31,<br/>2021</u> |
|--|---|---|
| Numerator  |   |   |
| Net income .....   | \$ —  | \$ —  |
| Denominator  |   |   |
| Weighted average of Class B Shares outstanding – basic and diluted . . . . | 21,280  | 21,280                                      |
| Earnings per Class B Share – basic and diluted .....                       | \$ 0.43                                       | \$ 0.62                                     |

## SELECTED HISTORICAL FINANCIAL INFORMATION

The following tables present selected historical financial data for our asset management business. We have prepared the combined consolidated carve-out financial statements of Brookfield Asset Management ULC in conformity with U.S. GAAP. You should read this data together with the combined consolidated carve-out financial statements of Brookfield Asset Management ULC and their related notes appearing elsewhere in this document and the information under “Capitalization” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations”. The following selected historical financial information of our asset management business is only a summary and is not necessarily indicative of the results of future operations of our asset management business following completion of the Arrangement.

The annual historical financial data for our asset management business has been derived from selected combined statements of income data for the years ended December 31, 2021, December 31, 2020, and December 31, 2019, and selected combined statements of financial position data as at December 31, 2021, and December 31, 2020, from the audited combined consolidated carve-out financial statements of Brookfield Asset Management ULC included in this document. We have derived interim historical financial data from the combined statements of income for the three and six months ended June 30, 2022 and 2021, and combined statement of financial position data as at June 30, 2022, from the unaudited interim condensed combined consolidated carve-out financial statements of Brookfield Asset Management ULC included in this document.

### Combined Statements of Financial Position Data of Brookfield Asset Management ULC:

| <u>As at (US\$ Millions)</u>   | <u>June 30,</u><br><u>2022</u> | <u>December 31,</u><br><u>2021</u> | <u>2020</u> |
|--|--------------------------------|------------------------------------|-------------|
| Cash and cash equivalents  | \$ 2,640                       | \$ 2,494                           | \$ 2,101    |
| Due from affiliates  | 7,195                          | 6,545                              | 6,537       |
| Investments  | 14,774                         | 13,837                             | 10,960      |
| Total assets   | 27,519                         | 25,729                             | 22,471      |
| Total liabilities  | 14,661                         | 11,400                             | 10,523      |
| Redeemable non-controlling interest  | 4,996                          | 4,532                              | 2,844       |
| Net parent investment  | 7,862                          | 9,797                              | 9,104       |
| Total liabilities, redeemable non-controlling interest and net parent investment | 27,519                         | 25,729                             | 22,471      |

### Combined Statements of Income Data of Brookfield Asset Management ULC:

| <u>(US\$ Millions)</u>   | <u>Three Months Ended June 30,</u> |                      | <u>Six Months Ended June 30,</u> |                      | <u>Year Ended December 31,</u> |                       |                        |
|--|------------------------------------|----------------------|----------------------------------|----------------------|--------------------------------|-----------------------|------------------------|
|  | <u>2022</u>                        | <u>2021</u>          | <u>2022</u>                      | <u>2021</u>          | <u>2021</u>                    | <u>2020</u>           | <u>2019</u>            |
| Revenues   |                                    |                      |                                  |                      |                                |                       |                        |
| Management fee revenues  |                                    |                      |                                  |                      |                                |                       |                        |
| Base management and advisory fees                                      | \$ 581                             | \$ 449               | \$ 1,168                         | \$ 895               | \$ 1,951                       | \$ 1,586              | \$ 1,394               |
| Incentive distributions  | 84                                 | 84                   | 168                              | 168                  | 315                            | 306                   | 262                    |
| Performance fees   | —                                  | 79                   | —                                | 79                   | 157                            | —                     | —                      |
| Total management fee revenues  | <u>665</u>                         | <u>612</u>           | <u>1,336</u>                     | <u>1,142</u>         | <u>2,423</u>                   | <u>1,892</u>          | <u>1,656</u>           |
| Total investment income  | 163                                | 83                   | 162                              | 115                  | 348                            | (65)                  | 86                     |
| Interest and dividend revenue  | 74                                 | 40                   | 141                              | 106                  | 293                            | 287                   | 370                    |
| Other revenues   | 22                                 | 6                    | 40                               | 10                   | 23                             | 40                    | 61                     |
| <b>Total revenues</b>  | <b><u>924</u></b>                  | <b><u>741</u></b>    | <b><u>1,679</u></b>              | <b><u>1,373</u></b>  | <b><u>3,087</u></b>            | <b><u>2,154</u></b>   | <b><u>2,173</u></b>    |
| Expenses   |                                    |                      |                                  |                      |                                |                       |                        |
| Total compensation, operating, and general and administrative expenses | (134)                              | (192)                | (303)                            | (354)                | (1,020)                        | (790)                 | (816)                  |
| Total carried interest allocation compensation                         | (55)                               | (46)                 | (106)                            | (86)                 | (211)                          | (120)                 | (141)                  |
| Interest expense paid to related parties                               | (34)                               | (29)                 | (74)                             | (61)                 | (171)                          | (257)                 | (154)                  |
| <b>Total expenses</b>  | <b><u>(284)</u></b>                | <b><u>(356)</u></b>  | <b><u>(699)</u></b>              | <b><u>(709)</u></b>  | <b><u>(1,402)</u></b>          | <b><u>(1,167)</u></b> | <b><u>(1,111)</u></b>  |
| Other income (expenses), net   | 269                                | 185                  | 726                              | 600                  | 1,486                          | (242)                 | 634                    |
| Share of income (loss) from equity accounted investments               | 87                                 | 24                   | 155                              | (16)                 | 161                            | 38                    | 26                     |
| Income before taxes  | 996                                | 594                  | 1,861                            | 1,248                | 3,332                          | 783                   | 1,722                  |
| Income tax (expense) benefit   | (162)                              | (62)                 | (304)                            | (151)                | (504)                          | (226)                 | 375                    |
| <b>Net income</b>  | <b><u>834</u></b>                  | <b><u>532</u></b>    | <b><u>1,557</u></b>              | <b><u>1,097</u></b>  | <b><u>2,828</u></b>            | <b><u>557</u></b>     | <b><u>2,097</u></b>    |
| Net income attributable to redeemable non-controlling interest         | (166)                              | (118)                | (541)                            | (256)                | (977)                          | (175)                 | (184)                  |
| <b>Net income attributable to Brookfield Asset Management ULC</b>      | <b><u>\$ 668</u></b>               | <b><u>\$ 414</u></b> | <b><u>\$ 1,016</u></b>           | <b><u>\$ 841</u></b> | <b><u>\$ 1,851</u></b>         | <b><u>\$ 382</u></b>  | <b><u>\$ 1,913</u></b> |

## OUR BUSINESS

### Business Overview

We are one of the world's leading alternative asset managers, with over \$750 billion of assets under management as of June 30, 2022 across renewable power and transition, infrastructure, private equity, real estate and credit. We invest client capital for the long-term with a focus on real assets and essential service businesses that form the backbone of the global economy. We draw on our heritage as an owner and operator to invest for value and generate strong returns for our clients, across economic cycles.

To do this, we leverage our exceptional team of over 2,000 investment and asset management professionals, our global reach, deep operating expertise and access to large-scale capital to identify attractive investment opportunities and invest on a proprietary basis. Our investment approach and strong track record have been the foundation and driver of our growth.

We provide a highly diversified suite of alternative investment strategies to our clients and are constantly innovating new strategies to meet their needs. We have approximately 50 unique product offerings that span a wide range of risk-adjusted returns, including opportunistic, value-add, core, super-core, and credit. We evaluate the performance of these product offerings and our investment strategies using a number of non-GAAP measures as outlined in "Management's Discussion and Analysis of Financial Condition and Results of Operations". The Manager will utilize Distributable Earnings to measure performance, while, in addition to this metric, Fee Revenues and Fee-Related Earnings are closely utilized in order to assess the performance of our asset management business.

We have over 2,000 clients, made up of some of the world's largest institutional investors, including sovereign wealth funds, pension plans, endowments, foundations, financial institutions, insurance companies and individual investors.

We are in a fortunate position to be trusted with our clients' capital and our objective is to meet their financial goals and provide for a better financial future while providing a market leading experience. Our team of 250 client service professionals across 18 global offices are dedicated to our clients and ensuring we are exceeding their service expectations.

Our guiding principle is to operate our business and conduct our relationships with the highest level of integrity. Our emphasis on diversity and inclusion reinforces our culture of collaboration, allowing us to attract and retain top talent. Strong ESG practices are embedded throughout our business, underpinning our goal of having a positive impact on the communities and environment within which we operate.

### Value Creation

We create shareholder value by increasing the earnings profile of our asset management business. Alternative asset management businesses such as ours are typically valued based on multiples of their fee-related earnings and performance income. Accordingly, we create value by increasing the amount and quality of fee-related earnings and carried interest, net of associated costs. This growth is achieved primarily by expanding the amount of fee-bearing capital we manage, earning performance income such as carried interest through superior investment results and maintaining competitive operating margins.

As at June 30, 2022, we have Fee-Bearing Capital of approximately \$392 billion, of which 80% is long-dated or perpetual in nature, providing significant stability to our earnings profile. We consider Fee-Bearing Capital that is long-dated or perpetual in nature to be Fee-Bearing Capital relating to our long-term private funds, which are typically committed for 10 years with two one-year extension options, and Fee-Bearing Capital relating to our perpetual strategies, which include the perpetual affiliates as well as capital we manage in our perpetual core and core plus private funds. We seek to increase our fee-bearing capital by growing the size of our existing product offering and developing new strategies that cater to our clients' investment needs. We also aim to deepen our existing institutional relationships, develop new institutional relationships and access new distribution channels such as high net worth individuals and retail.

As of June 30, 2022, we have over 2,000 clients with a strong base in North America, Asia, the Middle East and Australia and a growing proportion of third-party commitments from Europe. Our high-net-worth channel also continues to grow and is close to 10% of current commitments. We have a dedicated team of over 100 people that are focused on distributing and developing catered products to the private wealth channel.

We are also actively progressing new growth strategies, including secondaries, technology, insurance and transition. These new initiatives, in addition to our existing strategies are expected to have a very meaningful impact on our growth trajectory in the long term.

As we grow our fee-bearing capital, we earn incremental base management fees. In order to support this growth, we have been growing our exceptional team of investment and asset management professionals. Our costs are predominantly in the form of compensation for the over 2,000 professionals we employ globally.

When deploying our clients' capital, we seek to leverage our competitive advantages to acquire high-quality real assets or businesses that provide essential services that form the backbone of the global economy. We use our global reach and access to scale capital to source attractive investment opportunities and leverage our deep operating expertise to underwrite investments and create value throughout our ownership. Our goal is to deliver superior investment returns to our clients and successfully doing so results in the continued growth of realized carried interest.

We generate robust free cash flows or Distributable Earnings, which is our primary financial performance metric. Distributable Earnings of the Manager represent its share of Distributable Earnings from our asset management business less general and administrative expenses, but excluding equity-based compensation costs, of the Manager. The Manager intends to pay out approximately 90% of its Distributable Earnings to shareholders quarterly and reinvest the balance back into the business. See "Dividend Policy" for more information.

We also monitor the broader markets and occasionally identify attractive, strategic investment opportunities that have the potential to supplement our existing business and add to our organic growth. Acquisitions can allow us to achieve immediate scale in a new asset class or grant us access to additional distribution channels. An example of such growth is the partnership we formed with Oaktree in 2019. Such acquisitions may happen from time to time should they be additive to our franchise, attractive to our clients and accretive to our shareholders.

## **Products**

Our products broadly fall into one of three categories: (i) long-term private funds, (ii) perpetual strategies and (iii) liquid strategies.

### ***Long-term Private Funds***

As of June 30, 2022, we manage \$182 billion of Fee-Bearing Capital across a diverse range of long-term private funds that target opportunistic (20%+, gross), value-add (15%-16%, gross), core and core plus (9%-13%, gross) returns. These funds are generally closed-end and have a long duration, typically committed for 10 years with two one-year extension options.

On these products, we earn:

- Diversified and long-term base management fees, typically on committed capital or invested capital, depending on the nature of the fund and the period that the fund is in in its life,
- Transaction and advisory fees on co-investment capital that we raise and deploy alongside our long-term private funds, which vary based on transaction agreements,
- Carried interest or performance fees, which enables us to receive a portion of overall fund profits, provided that investors receive a minimum prescribed preferred return. Carried interest is typically paid towards the end of the life of a fund after capital has been returned to investors and may be subject to "clawback" until all investments have been monetized and minimum investment returns are sufficiently assured. As described under "Relationship Arrangements", the Corporation is entitled to receive 33.3% of the carried interest on new sponsored funds of our asset management business and will retain all of the carried interest earned on mature funds.

### ***Perpetual Strategies***

As of June 30, 2022, we manage \$133 billion of Fee-Bearing Capital across various perpetual strategies, which include the perpetual affiliates, as well as the capital that we manage in our perpetual core and core plus private funds.

On these products, we earn:

- Long-term perpetual base management fees, which are based on the market capitalization or net asset value of the perpetual affiliates and on the net asset value of our perpetual private funds,
- Stable incentive distribution fees from BEP and BIP, which are linked to the growth in cash distributions paid to investors above a predetermined hurdle. Both BEP and BIP have a long-standing track record of growing distributions annually within a target range of 5-9%,
- Performance fees from BBU based on unit price performance above a prescribed high-water mark price, which are not subject to clawback, as well as carried interest on our perpetual private funds.



### ***Liquid Strategies***

As of June 30, 2022, we manage \$77 billion of Fee-Bearing Capital across our liquid strategies, which included capital that we manage on behalf of our publicly listed funds and separately managed accounts, with a focus on fixed income and equity securities across real estate, infrastructure and natural resources. On these products, we earn base management fees, which are based on committed capital or fund net asset value, and performance income based on investment returns above a minimum prescribed return.

### **Competitive Advantages**

We seek to harness three distinct competitive advantages that enable us to consistently identify and acquire high-quality assets and create significant value in the assets that we invest in and operate on behalf of our clients.

### ***Large Scale***

We have over \$750 billion in assets under management and approximately \$392 billion in Fee-Bearing Capital as of June 30, 2022. We offer our investors a large portfolio of private funds that have global mandates and diversified strategies. Our access to large-scale, flexible capital that is further enhanced by our relationship with the Corporation, enables us to pursue transactions of a size that lessens competition.

### ***Operating Expertise***

We are supported globally by approximately 180,000 operating employees of our managed businesses, who are instrumental in maximizing the value and cash flows of our managed assets. We believe that strong operating experience is essential in maximizing efficiency and productivity – and ultimately, returns. We do this by maintaining a culture of long-term focus, alignment of interest and collaboration through the people we hire and our operating philosophy. This operating expertise developed through our heritage as an owner-operator is invaluable in underwriting acquisitions and executing value-creating development and capital projects.

### ***Global Reach***

We invest on behalf of our clients in more than 30 countries on five continents around the world. Our global reach allows us to diversify and identify a broad range of opportunities. We can invest where capital is scarce, and our scale enables us to move quickly and pursue multiple opportunities across different markets. Our global reach also allows us to operate our assets more effectively: we believe that a strong on-the-ground presence is critical to operating successfully in many of our markets, and many of our businesses are truly local. Furthermore, the combination of our strong local presence and global reach enables us to bring global relationships and operating practices to bear across markets to enhance returns.

### **Our People**

We have a team of over 2,000 investment and asset management professionals that are integral to the business, including individuals focused on our core investment strategies and those undertaking various corporate activities. Approximately 100 of these will be employed by the Manager and the remainder will be employed by the Asset Management Company or Oaktree and their subsidiaries. The Manager will provide the services of its employees to our asset management business on a cost recovery basis under the Asset Management Services Agreement, which is described in “Relationship Arrangements – Services Agreements”. Our long-term approach to our business influences everything we do, including how we make investment decisions, how we support and oversee our businesses, and how we develop our people and compensate them. Our employee compensation programs link a significant portion of employee rewards to successful investment outcomes. Our emphasis on fostering collaboration enables us to benefit from a diverse set of skills and experiences. Our talent management processes and our approach to long-term compensation encourage collaboration. This shows itself in a number of ways, including in the sharing of expertise and best practices through both formal and informal channels and building relationships and capabilities through employee secondments and transfers.

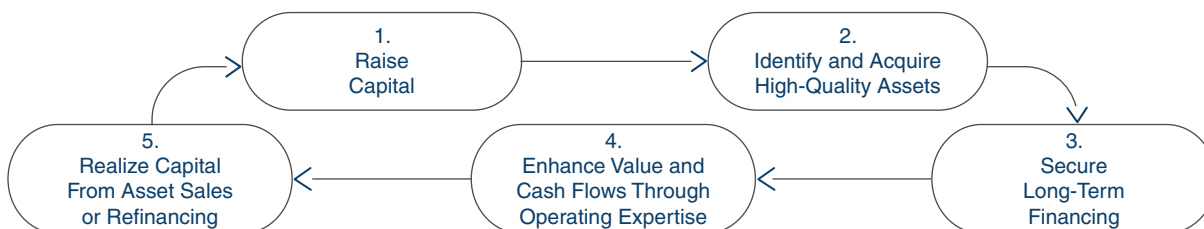
We have a group of dedicated operations professionals in all our key regions that have extensive experience leading businesses. We take an active role in enhancing the performance of the assets and businesses we acquire. As a result, our operations team is fully integrated – meaning our operations professionals sit alongside our experienced investment team working hand in hand from diligence to the execution of our business plan and through the monetization phase of an investment. The team works closely with the senior management teams of the companies in which we invest to develop and implement business improvements that enable us to increase cash flow and our return on capital. While enhancement opportunities may differ across assets and businesses, they generally involve a combination of strategic repositioning, focus on operational excellence and enhanced commercial execution.

We recognize that people drive our success, and therefore hiring, developing and retaining our people is one of our top priorities. We do this by ensuring our people are constantly engaged and provide a wide range of development opportunities across all levels. We aim to create an environment that is built on strong relationships and conducive to developing our workforce, and where individuals from diverse backgrounds can thrive.

**Investment Process**

***Our Investment Process Leads to Value Creation***

Earning robust returns on the investments we make on behalf of our clients enhances our ability to increase our fee-bearing capital and generates carried interest, both of which grow our cash flows and create value for our shareholders.



***1. Raise Capital***

As an asset manager, the starting point to the investment cycle is establishing new funds and other investment products for our clients. This in turn provides the capital to invest, from which we earn base management fees, incentive distributions and performance-based returns such as carried interest. Accordingly, we create value by increasing our amount of fee-bearing capital and by achieving strong investment performance that leads to growth in fee-bearing capital and increased cash flows.

***2. Identify and Acquire High-Quality Assets***

We follow a value-based approach to investing and allocating capital. We believe that our disciplined approach, global reach and our operating expertise afford us access to a wide range of potential opportunities and enable us to invest at attractive valuations and generate superior risk-adjusted returns for our clients. We also leverage our considerable expertise in executing recapitalizations, operational turnarounds and large development and capital projects, providing additional opportunities to deploy capital.

***3. Secure Long-Term Financing***

We finance the investments we make on behalf of our clients predominantly on a long-term investment-grade basis and asset-by-asset, where possible, with minimal recourse. This financing approach provides us with considerable stability, improves our ability to withstand financial downturns and enables our asset management teams to focus on operations and other growth initiatives.

***4. Enhance Value and Cash Flows Through Operating Expertise***

We use our operating capabilities to increase the value of the assets within our product offerings and the cash flows they produce, and they help to protect our clients’ capital in adverse conditions. The combination of operating expertise, development capabilities and effective financing can help ensure that an investment’s full value creation potential is realized, which we believe is one of our most important competitive advantages.

***5. Realize Capital from Asset Sales or Refinancing***

We actively monitor opportunities to sell or refinance assets to generate proceeds for our investors. Capital generated in our limited life funds is returned to investors, and in the case of our perpetual funds, we then redeploy the capital to enhance returns. In many cases, returning capital from private funds completes the investment process, locks in investor returns and gives rise to performance income.

**Our Investment Strategies**

In each of our product categories we invest globally in various investment strategies, each benefiting from strong secular tailwinds that provide an expanding multi-trillion dollar investable universe.

Our investment strategies are (a) renewable power and transition, (b) infrastructure, (c) private equity, (d) real estate, and (e) credit and other.

## ***Renewable Power and Transition***

We are a leading global investment manager in renewable power and transition, with nearly \$70 billion of assets under management as of June 30, 2022. Clean energy occupies a uniquely complementary position to the global goals of net-zero emissions, low-cost energy and energy security. We believe that the growing global demand for low-carbon energy, especially amongst corporate off takers, will lead to continued growth opportunities for us in the future. The investment environment for renewable power and transition remains favorable and we expect to continue to advance our substantial pipeline of renewable power and transition opportunities on behalf of our clients and managed assets.

We have approximately 80 investment and asset management professionals globally that are focused on our renewable power and transition strategy, supported by approximately 3,200 employees in the renewable power and transition operating businesses that we manage. Our extensive experience and knowledge in this industry allows us to be a leader in all major technologies with deep operating and development capabilities.

### *Long-term Private Funds*

- We manage the largest of its kind global transition fund, Brookfield Global Transition Fund (“**BGTF**”), which is our \$15 billion flagship fund focused on investments that contribute to the transition to a net-zero global economy. The mandate of this product is to assist utility, energy and industrial businesses reduce CO<sub>2</sub> emissions, expand low-carbon and renewable energy production levels and advance sustainable solutions.

### *Perpetual Strategies*

- We also manage BEP, one of the world’s largest publicly traded renewable power platforms, which is listed on the NYSE and TSX and had a market capitalization of over \$22 billion as of June 30, 2022.

Across our renewable power and transition products, we have invested on behalf of our clients in:

- Hydroelectric operations, through river systems and facilities that provide electricity and have grid stabilizing capabilities,
- Wind operations that use turbines to create electricity,
- Utility solar operations that harness energy from the sun to generate electricity,
- Distributed generation, storage and other operations that provide small-scale generation that can be locally installed and pump storage facilities.

## ***Infrastructure***

We are one of the world’s largest investment managers in infrastructure, with \$138 billion of assets under management as of June 30, 2022. We invest in high-quality infrastructure assets with stable inflation-protected cash flows, high margins and strong growth prospects. We have approximately 250 investment and asset management professionals globally that are focused on our infrastructure strategy, supported by approximately 44,000 employees in the infrastructure operating businesses that we manage.

### *Long-term Private Funds*

- Brookfield Infrastructure Funds (“**BIF**”) is our flagship infrastructure fund series. In this product offering, we invest on behalf of our clients in high-quality infrastructure assets on a value basis and seek to add value through the investment life cycle by utilizing our operations-oriented approach.
- Brookfield Infrastructure Debt (“**BID**”) is our infrastructure debt fund series, which invests on behalf of our clients in mezzanine debt investments in high-quality, core infrastructure assets.

### *Perpetual Strategies*

- We manage BIP, one of the largest, pure-play, publicly traded global infrastructure platforms, which is listed on the NYSE and TSX and had a market capitalization of \$30 billion as of June 30, 2022. In this product offering, we invest on behalf of our clients in high-quality, long-life assets that provide essential products and services for the global economy.
- We also manage Brookfield Super-Core Infrastructure Partners (“**BSIP**”), which is our perpetual infrastructure private fund strategy. In this product offering, we invest on behalf of our clients in core infrastructure assets in developed markets, with a focus on yield, diversification and inflation-protection.

The infrastructure investments that we manage provide a diversified exposure for our clients to scarce, high-quality businesses that benefit from significant barriers to entry and deliver essential goods and services. Through the various products outlined, we have invested in:

- Regulated or contracted businesses that earn a return on asset base that include electricity and gas connections, natural gas pipelines and electricity transmission lines,
- Systems involved in the movement of freight, commodities, and passengers, that include rail operations, toll roads, terminal and export facilities,
- Assets that handle the movement and storage of commodities from a source of supply to a demand center that include transmission pipelines, natural gas process plants and natural gas storage,
- Businesses that provide essential services and critical infrastructure to transmit and store data globally that include telecom towers and active rooftop sites, fiber optic cable and data centers.

### ***Private Equity***

We are a leading private equity investment manager with \$117 billion of assets under management as of June 30, 2022. Our focus is on high-quality businesses that provide essential products and services, diversified across the industrial, infrastructure services and business services sectors. We partner closely with management teams to enable long-term success through operational and other improvements. We have approximately 250 investment and asset management professionals globally that are focused on our private equity strategy, supported by approximately 99,000 employees in the private equity operating businesses that we manage.

#### *Long-term Private Funds*

- Our global opportunistic flagship fund series, Brookfield Capital Partners (“**BCP**”), is our leading private equity product offering. This series of funds focuses on cash-flowing essential service businesses. We seek investments that benefit from high barriers to entry and enhance their cash flow capabilities by improving strategy and execution.
- Our special investments strategy, Brookfield Special Investments (“**BSI**”), is focused on large-scale, non-control investments. This product capitalizes on potential transactions sourced or otherwise identified by us but do not otherwise fit our traditional control-oriented flagship private equity fund series. These include recapitalizations to strategic growth capital, where we expect to generate equity-like returns while ensuring downside protection through structured investments.
- Our growth equity strategy, Brookfield Growth (“**BTG**”), was launched in 2016 and has developed into a meaningful business that we expect to continue to scale over time. This strategy focuses on investing in technology-related growth stage companies that surround our broader ecosystem of managed assets.

#### *Perpetual Strategies*

- We manage BBU, which is a publicly traded global business services and industrial company focused on owning and operating high-quality providers of essential products and services. BBU is listed on the NYSE and TSX and had a market capitalization of \$4.6 billion as of June 30, 2022.

Our private equity vehicles acquire high-quality operations globally. The broad investment mandate provides us with the flexibility to invest on behalf of our clients across multiple industries through many forms. Through the various products outlined above, we have invested on behalf of our clients in:

- Leading service providers to large-scale infrastructure assets, including the leading provider of services and technology to the world’s nuclear power generation facilities, a leading provider of work access, forming and shoring services, a leading provider of modular building leasing services and a leading provider of critical offshore transportation and production services,
- Operationally intense industrial businesses that benefit from a strong competitive position, including the leading global producer of advanced automotive battery technologies, the largest private water and wastewater services company in Brazil, a leading manufacturer of engineered components for industrial trailers and other towable equipment providers, among others,
- Essential services providers, including the largest private sector residential mortgage insurer in Canada, the second largest private hospital operator in Australia, and a leading global construction operation.

### ***Real Estate***

We are one of the world’s largest investment managers in real estate, with over \$250 billion of assets under management as of June 30, 2022. We have invested on behalf of clients in iconic properties in the world’s most dynamic markets with the goal of

generating stable and growing distributions for our investors while protecting them against downside risk. We have approximately 700 investment and asset management professionals that are focused on generating superior returns across our real estate strategies, supported by approximately 24,400 employees in the real estate operating businesses that we manage that are predominantly focused on the following:

#### *Long-term Private Funds*

- Our opportunistic real estate flagship fund series is Brookfield Strategic Real Estate Partners (“**BSREP**”). Through this product, we invest globally across various sectors and geographies on behalf of our clients in high-quality real estate with a focus on large, complex, distressed assets, turnarounds and recapitalizations. The latest vintage for this fund series, our fourth flagship fund, has raised \$13 billion as of June 30, 2022.
- Our commercial real estate debt fund series, Brookfield Real Estate Finance Fund (“**BREF**”), targets investments in transactions, predominantly in the U.S., that are senior to traditional equity and subordinate to first mortgages or investment-grade corporate debt.
- We also recently launched our real estate secondaries strategy, Brookfield Real Estate Secondaries (“**BRES**”), with a focus on providing liquidity solutions for other real estate general partners.

#### *Perpetual Strategies*

- We manage \$22 billion of Fee-Bearing Capital in BPG as of June 30, 2022, which invests on behalf of the Corporation directly in real estate assets or through our real estate private fund offerings. BPG owns, operates and develops iconic properties in the world’s most dynamic markets with a global portfolio of office, retail, multifamily, logistics, hospitality, land and housing, triple net lease, manufactured housing and student housing assets on five continents.
- We also manage capital in our perpetual private fund real estate strategy, Brookfield Premier Real Estate Partner (“**BPREP**”). BPREP is a core plus strategy that invests in high-quality, stabilized real assets located primarily in the U.S. with a focus on office, retail, multifamily and logistics real estate assets. We also have two regional BPREP strategies that are dedicated specifically to investments in Australia (“**BPREP-A**”) and Europe (“**BPREP-E**”).
- We manage capital across our perpetual real estate debt strategy, Brookfield Senior Mezzanine Real Estate Finance Fund (“**BSREF**”). We seek to originate, acquire and actively manage investments in U.S. senior commercial real estate debt for this strategy.
- We also recently launched our non-traded REIT, Brookfield Real Estate Income Trust (“**Brookfield REIT**”), which is a semi-liquid strategy catering specifically to the private wealth channel. This product invests in high quality income-producing opportunities globally through equity or real-estate related debt.

Through the various products outlined, we have invested in multiple asset classes including:

- Office properties in key gateway cities in the U.S., Canada, the U.K., Germany, Australia, Brazil and India,
- High-quality retail destinations that are central gathering places for the communities they serve, combining shopping, dining, entertainment and other activities,
- Full-service hotels and leisure-style hospitality assets in high-barrier markets across North America, the U.K. and Australia,
- High-quality assets with operational upside across multifamily, alternative living, life sciences and logistics sectors globally.

#### *Credit and Other Strategies*

As a result of our 61% investment in Oaktree in 2019, we established ourselves as a leader among global investment managers specializing in alternative credit investments. Oaktree is one of the premier credit franchises globally, with \$131 billion of Fee-Bearing Capital as of June 30, 2022 and an expertise in investing across the capital structure with an emphasis on an opportunistic, value-oriented and risk-controlled approach to investing in alternative credit investments. Oaktree’s mission is to deliver superior investment results with risk under control and to conduct its business with the highest integrity. Oaktree emphasizes an opportunistic, value-oriented and risk-controlled approach to its investments. Over more than three decades, Oaktree has developed a large and growing client base through its ability to identify and capitalize on opportunities for attractive investment returns in less efficient markets. Oaktree’s series A and series B preferred units are listed on the NYSE.

Oaktree manages investments in a number of strategies across four asset classes: credit, private equity, real assets and listed equities. The diversity of Oaktree’s investment strategies allows it to meet a wide range of investor needs suited for different market

environments globally and, for certain strategies, targeted regions, while providing Oaktree with a long-term diversified revenue base. Oaktree's credit strategies invest in both liquid and illiquid instruments, sourced directly from borrowers and via public markets. Oaktree's private equity strategies focus on a broad range of regions and market sectors, and they combine traditional private equity and special situation opportunities. Oaktree's real assets platform capitalizes on Oaktree's global footprint, multi-disciplinary capabilities, extensive network of industry experts, and key relationships with operating partners. Finally, Oaktree's listed equities strategies seek to invest in undervalued stocks in specific regions.

We offer one of the most comprehensive alternative credit offerings available today and have a global presence through our experienced team of investment professionals. Our credit strategies invest in both liquid and illiquid instruments, sourced directly from borrowers and via public markets. We focus primarily on rated and non-rated debt of sub-investment grade issuers in developed and emerging markets, and we offer investments in an array of private credit, high yield bonds, convertible securities, leveraged loans, structured credit instruments and opportunistic credit.

Our flagship credit strategy, the Opportunistic Credit series, focuses on protecting against loss by buying claims on assets at attractive or distressed prices. We aim to achieve substantial gains by actively participating in restructurings to restore companies to financial viability, while creating value. The latest vintage of this series of funds was raised in 2021 and 2022 with a total fund size of \$16 billion and is the largest fund in the series to date.

Also included in our other strategies is our Public Securities Group ("PSG"), which manages the fee-bearing capital associated with our liquid strategies. PSG serves institutions and individuals seeking the investment advantages of real assets through actively managed listed equity and debt strategies.

## **ESG Management**

Our business philosophy is based on our conviction that acting responsibly toward our stakeholders is foundational to operating a productive, profitable and sustainable business, and that value creation and sustainable development are complementary goals. We understand that well-run businesses are those that have a solid moral authority from all stakeholders to execute their business plans. Our long-term focus lends itself to implementing robust ESG programs throughout our asset management business and underlying operations, which has always been a key priority for us.

We understand that good governance is essential to sustainable business operations. Our Board, through its Governance, Nominating and Compensation Committee, has ultimate oversight of our ESG strategy and receives regular updates on our ESG initiatives. Each aspect of ESG is overseen by select senior executives, who are charged with driving ESG initiatives based on our business imperatives, industry developments and best practices, in each case supported by asset management professionals from each of these constituencies.

Climate change mitigation and adaptation continues to be a key area of focus and we have made progress in a number of areas:

- We continue to make progress on our alignment with the Task Force on Climate-related Financial Disclosures ("TCFD") and we recently completed a climate risk management review to better understand our physical and transition risk and opportunities profile across our businesses. We are leveraging those results to identify improvement opportunities in our approach to climate change mitigation and adaptation and continue to integrate these considerations into our business and investment strategies. In addition, we will be incorporating them, as appropriate, to enhance our due diligence processes. Our climate change risk management approach is aligned with the TCFD's recommendations.
- To further our commitment to support the transition to a net zero carbon economy, we became a signatory to the Net Zero Asset Managers initiative ("NZAM"). NZAM is a group of international asset managers committed to supporting the goal of net zero greenhouse gas (GHG) emissions by 2050 or sooner. To fulfil this commitment we will take account of emissions, prioritize emissions reductions across our businesses, and work towards publishing disclosures in line with the recommendations of the TCFD.

We progressed several initiatives to support our commitment to both diversity and inclusion within our culture. Our Global Diversity Advisory Group provides insight into the concerns, challenges, and successes around attracting and retaining members from underrepresented groups and find ways to increase our engagement with them. In 2021, we became a signatory to the ILPA Diversity in Action initiative, bringing together limited and general partners to demonstrate commitment to advancing diversity and inclusion, both within organizations and the industry more broadly.

## Overview of ESG & the Investment Process

We have a common set of ESG principles across our investment strategies, while at the same time recognizing that the geographic and sector diversity of the assets and businesses we manage requires a tailored approach. Our approach to ESG is based on the following guiding principles:

- **Mitigate the impact of our operations on the environment**
  - Strive to minimize the environmental impact of our operations and improve our efficient use of resources over time
  - Support the goal of net zero greenhouse gas emissions by 2050 or sooner
- **Ensure the well-being and safety of employees**
  - Foster a positive work environment based on respect for human rights, valuing diversity and zero tolerance for workplace discrimination, violence, or harassment
  - Operate with leading health and safety practices to support the goal of zero serious safety incidents
- **Uphold strong governance practices**
  - Operate to the highest ethical standards by conducting business activities in accordance with our Code of Conduct
  - Maintain strong stakeholder relationships through transparency and active engagement
- **Be good corporate citizens**
  - Ensure the interests, safety and well-being of the communities in which we operate are integrated into our business decisions
  - Support philanthropy and volunteerism by our employees

ESG management is embedded throughout our investment process, starting with the due diligence of a potential investment through to the exit process. During the due diligence phase, we utilize the Corporation's operating expertise and our ESG Due Diligence Guidelines, which integrates guidance by the Sustainability Accounting Standards Board ("SASB"), to identify material ESG risks and opportunities relevant to a potential investment. In completing these initial assessments, we utilize internal experts and, as needed, third-party consultants.

To ensure ESG considerations are fully integrated in the due diligence phase, our investment team prepares a detailed memorandum outlining the merits of the transaction and disclosing potential risks, mitigants and opportunities. Senior management discusses material ESG issues and potential mitigation strategies, including but not limited to, bribery and corruption risks, health and safety risks, and legal risks, as well as environmental and social risks.

Post-acquisition, the management teams at the businesses we oversee are accountable for the preparation and implementation of ESG initiatives within their operations. Tailored integration plans are created by those teams to ensure any material ESG-related risks identified during diligence are prioritized. This is consistent with our overall approach to overseeing our assets and businesses and it ensures full alignment between responsibility, authority, experience, and execution. This approach is particularly important given the wide range of industries and locations in which we invest that require tailored ESG risk identification and management systems to mitigate unique risks and capitalize on distinct opportunities. Given the size of our assets under management, the assets and businesses we manage execute a significant number of ESG initiatives on an annual basis.

When preparing an asset for divestiture, we create robust business plans outlining potential value creation deriving from several different factors, including ESG considerations. We also prepare both qualitative and quantitative data that summarize the ESG performance of the investment and provide a holistic understanding of how we have managed the investment during the holding period.

## Regulatory

Our business, including our investment advisory and broker-dealer business, is subject to substantial and increasing regulatory compliance obligations and oversight, and this higher level of scrutiny may lead to more regulatory enforcement actions. The financial services industry has been the subject of heightened scrutiny, and the SEC has specifically focused on asset managers in recent enforcement actions.

Our business is not only regulated in the U.S., but also in other jurisdictions where we conduct operations including the E.U., the U.K., Canada, Brazil, Australia, India, South Korea and China. Similar to the environment in the U.S., our business and how we market in jurisdictions outside the U.S. has become subject to further regulation. Governmental agencies around the world have proposed or implemented a number of initiatives and additional rules and regulations that could adversely affect our business and our managed

assets, and governmental agencies may propose or implement further rules and regulations in the future. These rules and regulations may impact how we market our managed assets in these jurisdictions and introduce compliance obligations with respect to disclosure and transparency, as well as restrictions on investor participation and distributions. Such regulations may also prescribe certain capital requirements on our managed assets, and conditions on the leverage our managed assets may employ and the liquidity these managed assets must have.

The broker-dealer side of our managed assets is regulated by the SEC, the various Canadian provincial securities commissions, as well as self-regulatory organizations, including the Financial Industry Regulatory Authority in the U.S. In addition, the advisors of certain of our managed assets are registered as investment advisers with the SEC. Registered investment advisers are subject to the requirements and regulations of the Investment Advisers Act of 1940, which grants U.S. supervisory agencies broad administrative powers, including the power to limit or restrict the carrying on of business for failure to comply with laws or regulations. If such powers are exercised, the possible sanctions that may be imposed include the suspension of individual employees, limitations on the activities in which the investment adviser may engage, suspension or revocation of the investment adviser's registration, censure and fines.



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Introduction

This management's discussion and analysis ("MD&A") covers the financial position as at December 31, 2021 and 2020 and results of operations for the years ended December 31, 2021, 2020 and 2019 and the interim financial position as at June 30, 2022 and interim results of operations for the three and six months ended June 30, 2022 and 2021, in each case of our asset management business. The MD&A also presents pro forma financial information related to the Manager as at June 30, 2022 and for the three and six months ended June 30, 2022 and year ended December 31, 2021. On completion of the Arrangement, the shareholders of the Corporation will become shareholders of the Manager, which will acquire a 25% interest in our asset management business, while retaining their shares of the Corporation.

The information in this section should be read in conjunction with the following combined consolidated financial statements included elsewhere in this document: (i) the interim combined financial statements of the newly incorporated Brookfield Asset Management ULC as at June 30, 2022 and December 31, 2021 and for the three and six months ended June 30, 2022 and 2021, (ii) the annual combined financial statements of Brookfield Asset Management ULC as at and for the three years ended December 31, 2021, and (iii) the unaudited pro forma financial information of the Manager as at and for the three and six months ended June 30, 2022 and for the year ended December 31, 2021.

### Basis of Presentation

The Manager was incorporated on July 4, 2022 and does not have historical operations or activities. Following the completion of the Arrangement and Special Distribution, the Manager's sole material asset will be its 25% interest in our asset management business, which will be accounted for using the equity method. The Manager's returns will be earned from its interest in our asset management business, and therefore this MD&A focuses on the results and operations thereof, underlying the equity earnings of the Manager.

The combined financial statements of our asset management business have been prepared for the purpose of presenting, on a stand-alone basis, the asset management business that prior to the Arrangement was carried on by the Corporation. All intercompany balances, transactions, revenues and expenses within our asset management business have been eliminated. Certain resources for oversight of operations and associated overhead are incurred by the Corporation. These corporate costs have been allocated on the basis of direct usage where identifiable, with the remainder allocated based on management's best estimate of costs attributable to our asset management business, as more fully described in the financial statements of our asset management business included elsewhere in this document.

All financial data is presented in U.S. Dollars and, unless otherwise indicated, has been prepared in conformity with U.S. GAAP.

### Notable Transaction

On September 30, 2019, the Corporation completed the acquisition of an approximate 61% interest in Oaktree. The Corporation acquired an additional 2% interest in Oaktree in the second quarter of 2022, resulting in an approximate 64% ownership as at June 30, 2022. Following the completion of the Arrangement and Special Distribution, our asset management business will own the aforementioned interest in Oaktree and will equity account for its interest as it has significant influence over this investment. The Manager, through its 25% interest in our asset management business, will indirectly have an equity interest in Oaktree.

### Key Financial and Operating Measures

The Manager and the Asset Management Company prepare their financial statements in conformity with U.S. GAAP. This MD&A discloses a number of non-GAAP financial and supplemental financial measures which are utilized in monitoring our asset management business, including for performance measurement, capital allocation and valuation purposes. The Manager believes that providing these performance measures is helpful to investors in assessing the overall performance of our asset management business. These non-GAAP financial measures should not be considered as the sole measure of the Manager's or our asset management business' performance and should not be considered in isolation from, or as a substitute for, similar financial measures calculated in conformity with U.S. GAAP financial measures. These non-GAAP measures are not standardized financial measures and may not be comparable to similar financial measures used by other issuers. The Manager includes the asset management activities of Oaktree, an equity accounted affiliate, in its key financial and operating measures for the asset management business. See "—Reconciliation of U.S. GAAP to Non-GAAP Measures".

## ***Non-GAAP Measures Utilized by the Manager***

### *Distributable Earnings*

Distributable Earnings used by the Manager provides insight into earnings that are available for distribution or to be reinvested by the Manager. Distributable Earnings of the Manager represent its share of Distributable Earnings from our asset management business less general and administrative expenses, but excluding equity-based compensation costs, of the Manager. The most directly comparable measure disclosed in our primary financial statements for Distributable Earnings of the Manager is net income.

The Manager intends to pay out approximately 90% of its Distributable Earnings to shareholders quarterly and reinvest the balance back into the business. See “Dividend Policy” for more information.

## ***Non-GAAP Measures Utilized by Our Asset Management Business***

### *Distributable Earnings*

Distributable Earnings used by our asset management business provides insight into earnings that are available for distribution or to be reinvested by our asset management business. It is calculated as the sum of its Fee-Related Earnings, realized carried interest, realized principal investments, interest expense, and general and administrative expenses; excluding equity-based compensation costs and depreciation and amortization. The most directly comparable measure disclosed in the primary financial statements of our asset management business for Distributable Earnings is net income.

Our asset management business intends to pay dividends to the Manager and the Corporation on a quarterly basis sufficient to ensure that the Manager can pay its intended dividend. See “Dividend Policy” for more information.

### *Fee Revenues*

Fee Revenues is a key metric analyzed by management to determine the growth in recurring cash flows from our asset management business. Fee Revenues include base management fees, incentive distributions, performance fees and transaction fees. Fee Revenues exclude carried interest, but includes Fee Revenues earned by Oaktree. The most directly comparable measure of Fee Revenues disclosed in our primary financial statements is total management fee revenues.

### *Fee-Related Earnings*

Fee-Related Earnings is used to provide additional insight into the operating profitability of our asset management activities. Fee-Related Earnings are recurring in nature and not based on future realization events. Fee-Related Earnings is comprised of Fee Revenues less direct costs associated with earning those fees, which include employee expenses and professional fees as well as business related technology costs, other shared services and taxes. The most directly comparable measure of Fee-Related Earnings disclosed in our primary financial statements is net income.

## ***Supplemental Financial Measures Utilized by Our Asset Management Business***

### *Assets under management*

Assets under management (“AUM”) refers to the total fair value of assets managed, calculated as follows:

- investments that the Corporation either:
  - consolidates for accounting purposes (generally, investments in respect of which the Corporation has a significant economic interest and unilaterally directs day-to-day operating, investing and financing activities), or
  - does not consolidate for accounting purposes but over which the Corporation has significant influence by virtue of one or more attributes (e.g., being the largest investor in the investment, having the largest representation on the investment’s governance body, being the primary manager and/or operator of the investment, and/or having other significant influence attributes),

are calculated at 100% of the total fair value of the investment taking into account its full capital structure — equity and debt — on a gross asset value basis, even if the Corporation does not own 100% of the investment, with the exception of investments held through our perpetual funds, which are calculated at its proportionate economic share of the investment’s net asset value; and

- all other investments are calculated at the Corporation’s proportionate economic share of the total fair value of the investment taking into account its full capital structure — equity and debt — on a gross asset value basis, with the exception of investments held through our perpetual funds, which are calculated at the Corporation’s proportionate economic share of the investment’s net asset value.

Our methodology for determining AUM differs from the methodology that is employed by other alternative asset managers as well as the methodology for calculating regulatory AUM that is prescribed for certain regulatory filings (e.g., Form ADV and Form PF).

#### *Fee-Bearing Capital*

Fee-Bearing Capital represents the capital committed, pledged or invested in the perpetual affiliates, private funds and liquid strategies that we manage which entitles us to earn Fee Revenues. Fee-Bearing Capital includes both called (“**invested**”) and uncalled (“**pledged**” or “**committed**”) amounts.

When reconciling period amounts, we utilize the following definitions:

- Inflows include capital commitments and contributions to our private and liquid strategies funds and equity issuances in the Corporation’s perpetual affiliates.
- Outflows represent distributions and redemptions of capital from within the liquid strategies capital.
- Distributions represent quarterly distributions from the perpetual affiliates as well as returns of committed capital (excluding market valuation adjustments), redemptions and expiry of uncalled commitments within our private funds.
- Market valuation includes gains (losses) on portfolio investments, the perpetual affiliates and liquid strategies based on market prices.
- Other includes changes in net non-recourse leverage included in the determination of the perpetual affiliate capitalization and the impact of foreign exchange fluctuations on non-U.S. dollar commitments.

#### *Uncalled Fund Commitments*

Total Uncalled Fund Commitments includes capital callable from fund investors, including funds outside of their investment period, for which capital is callable for follow-on investments.

### **Overview of Our Business**

We are one of the world’s leading alternative asset managers, with over \$750 billion of AUM as of June 30, 2022 across renewable power and transition, infrastructure, private equity, real estate and credit. We invest client capital for the long-term with a focus on real assets and essential service businesses that form the backbone of the global economy. We draw on our heritage as an owner and operator to invest for value and generate strong returns for our clients, across economic cycles.

To do this, we leverage our exceptional team of over 2,000 investment and asset management professionals, our global reach, deep operating expertise and access to large-scale capital to identify attractive investment opportunities and invest on a proprietary basis. Our investment approach and strong track record have been the foundation and driver of our growth.

We provide a highly diversified suite of alternative investment strategies to our clients and are constantly innovating new strategies to meet their needs. We have approximately 50 unique product offerings that span a wide range of risk-adjusted returns, including opportunistic, value-add, core, super-core, and credit. We evaluate the performance of these product offerings and our investment strategies using a number of non-GAAP measures as outlined in “Management’s Discussion and Analysis of Financial Condition and Results of Operations”. The Manager will utilize Distributable Earnings to measure performance, while, in addition to this metric, Fee Revenues and Fee-Related Earnings are closely utilized in order to assess the performance of our asset management business.

We have over 2,000 clients, made up of some of the world’s largest institutional investors, including sovereign wealth funds, pension plans, endowments, foundations, financial institutions, insurance companies and individual investors.

We are in a fortunate position to be trusted with our clients’ capital and our objective is to meet their financial goals and provide for a better financial future while providing a market leading experience. Our team of 250 client service professionals across 18 global offices are dedicated to our clients and ensuring we are exceeding their service expectations.

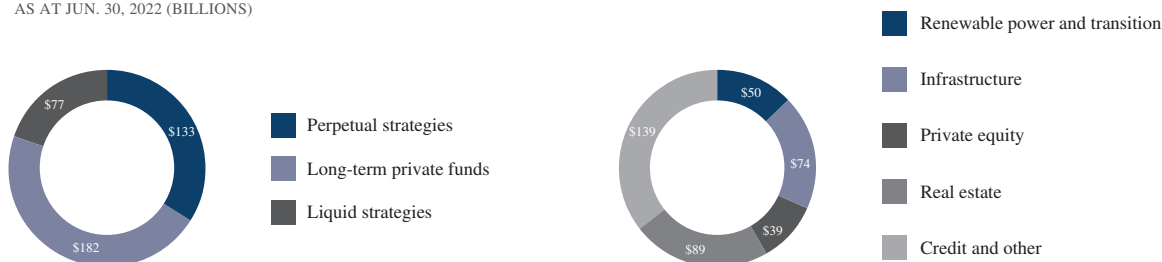
Our guiding principle is to operate our business and conduct our relationships with the highest level of integrity. Our emphasis on diversity and inclusion reinforces our culture of collaboration, allowing us to attract and retain top talent. Strong ESG practices are embedded throughout our business, underpinning our goal of having a positive impact on the communities and environment within which we operate.

## Products

Our products broadly fall into one of three categories: (i) long-term private funds, (ii) perpetual strategies and (iii) liquid strategies.

### Fee-Bearing Capital Diversification

AS AT JUN. 30, 2022 (BILLIONS)



For discussion on Fee-Bearing Capital, see “—Key Financial and Operating Measures”.

### Long-term Private Funds

As of June 30, 2022, we manage \$182 billion of Fee-Bearing Capital across a diverse range of long-term private funds that target opportunistic (20%+, gross), value-add (15%-16%, gross), core and core plus (9%-13%, gross) returns. These funds are generally closed-end and have a long duration, typically committed for 10 years with two one-year extension options.

On these products, we earn:

- Diversified and long-term base management fees, typically on committed capital or invested capital, depending on the nature of the fund and the period that the fund is in its life,
- Transaction and advisory fees on co-investment capital that we raise and deploy alongside our long-term private funds, which vary based on transaction agreements, and
- Carried interest or performance fees, which enables us to receive a portion of overall fund profits, provided that investors receive a minimum prescribed preferred return. Carried interest is typically paid towards the end of the life of a fund after capital has been returned to investors and may be subject to “clawback” until all investments have been monetized and minimum investment returns are sufficiently assured. As described under “Relationship Arrangements”, the Corporation is entitled to receive 33.3% of the carried interest on new sponsored funds of our asset management business and will retain all of the carried interest earned on mature funds.

### Perpetual Strategies

As of June 30, 2022, we manage \$133 billion of Fee-Bearing Capital across various perpetual strategies, which include the perpetual affiliates, as well as the capital that we manage in our perpetual core and core plus private funds.

On these products, we earn:

- Long-term perpetual base management fees, which are based on the market capitalization or net asset value of the perpetual affiliates and on the net asset value of our perpetual private funds.
- Stable incentive distribution fees from BEP and BIP, which are linked to the growth in cash distributions paid to investors above a predetermined hurdle. Both BEP and BIP have a long-standing track record of growing distributions annually within a target range of 5-9%.
- Performance fees from BBU based on unit price performance above a prescribed high-water mark price, which are not subject to clawback, as well as carried interest on our perpetual private funds.

### Liquid Strategies

As of June 30, 2022, we manage \$77 billion of Fee-Bearing Capital across our liquid strategies, which included capital that we manage on behalf of our publicly listed funds and separately managed accounts, with a focus on fixed income and equity securities across real estate, infrastructure and natural resources. On these products, we earn base management fees, which are based on committed capital or fund net asset value, and performance income based on investment returns above a minimum prescribed return.

## Review of Financial Results

### The Pro Forma Financial Information of the Manager

The following section contains a discussion of the pro forma results of operations and financial position of the Manager for the periods indicated and should be read in conjunction with the Manager's pro forma financial statements included under "Pro Forma Financial Information". The Manager and its related entities were established by the Corporation as part of its plan to distribute a portion of its asset management business to its shareholders. On completion of the Arrangement and the Special Distribution, the Manager's assets and operations will consist of its 25% interest in our asset management business and the employment of over 100 individuals who will provide services thereto.

| AS AT<br>(MILLIONS)  | June 30, 2022 |                       |
|--|---------------|-----------------------|
|  | Historical    | Pro Forma             |
| Assets   |               |                       |
| Cash and cash equivalents  | \$—           | \$ —                  |
| Investment in Brookfield Asset Management ULC                                    | —             | <b>2,301</b>          |
| Total Assets   | <u>\$—</u>    | <u><b>\$2,301</b></u> |
| Total Liabilities, Redeemable non-controlling interest and Net parent investment | <u>—</u>      | <u><b>2,301</b></u>   |

The Manager's pro forma financial position as at June 30, 2022 is comprised of a \$2.3 billion investment in the Asset Management Company, which represents a 25% ownership interest. Pro forma holdings of the Asset Management Company primarily consist of cash and deposits of \$2.8 billion, or \$700 million at the Manager's share, and an equity interest in Oaktree of \$4.0 billion, or \$1.0 billion at the Manager's share.

| (MILLIONS)  | Six months ended<br>June 30, 2022 |              | Year ended<br>December 31, 2021 |              |
|---|-----------------------------------|--------------|---------------------------------|--------------|
|   | Historical                        | Pro Forma    | Historical                      | Pro Forma    |
| Share of Brookfield Asset Management ULC's net income | \$—                               | <b>\$171</b> | \$—                             | <b>\$244</b> |
| Net income  | —                                 | <b>167</b>   | —                               | <b>236</b>   |

The Manager's pro forma statement of income for the six months ended June 30, 2022 and year ended December 31, 2021 present net income of \$167 million and \$236 million, respectively. Net income consists of the Manager's equity interest in the earnings of the Asset Management Company less general and administrative expenses, primarily attributable to executive compensation costs of the Manager.

### Review of Combined Consolidated Carve-out Financial Results of Operations of Our Asset Management Business

The following section contains a discussion and analysis of the combined consolidated carve-out financial statements of Brookfield Asset Management ULC. The Manager will account for our asset management business through the application of the equity method of accounting, and therefore the Manager will have a 25% interest in the earnings of our asset management business.

| (MILLIONS)                        | Three months ended<br>June 30, |       | Six months ended<br>June 30, |        | Year ended<br>December 31, |         |         |
|-----------------------------------|--------------------------------|-------|------------------------------|--------|----------------------------|---------|---------|
|                                   | 2022                           | 2021  | 2022                         | 2021   | 2021                       | 2020    | 2019    |
| <b>Revenues</b>                   |                                |       |                              |        |                            |         |         |
| Management fee revenues           |                                |       |                              |        |                            |         |         |
| Base management and advisory fees | <b>\$581</b>                   | \$449 | <b>\$1,168</b>               | \$ 895 | <b>\$1,951</b>             | \$1,586 | \$1,394 |
| Incentive distributions           | <b>84</b>                      | 84    | <b>168</b>                   | 168    | <b>315</b>                 | 306     | 262     |
| Performance fees                  | <b>—</b>                       | 79    | <b>—</b>                     | 79     | <b>157</b>                 | —       | —       |
| Total management fee revenues     | <b>665</b>                     | 612   | <b>1,336</b>                 | 1,142  | <b>2,423</b>               | 1,892   | 1,656   |
| Investment income                 |                                |       |                              |        |                            |         |         |
| Carried interest allocations      |                                |       |                              |        |                            |         |         |
| Realized                          | <b>10</b>                      | —     | <b>57</b>                    | 14     | <b>49</b>                  | 32      | 246     |
| Unrealized                        | <b>153</b>                     | 83    | <b>105</b>                   | 101    | <b>299</b>                 | (97)    | (160)   |
| Total investment income           | <b>\$163</b>                   | \$ 83 | <b>\$ 162</b>                | \$ 115 | <b>\$ 348</b>              | \$ (65) | \$ 86   |
| Interest and dividend revenue     | <b>74</b>                      | 40    | <b>141</b>                   | 106    | <b>293</b>                 | 287     | 370     |
| Other revenues                    | <b>22</b>                      | 6     | <b>40</b>                    | 10     | <b>23</b>                  | 40      | 61      |
| Total revenues                    | <b>924</b>                     | 741   | <b>1,679</b>                 | 1,373  | <b>3,087</b>               | 2,154   | 2,173   |

| (MILLIONS)   | Three months ended<br>June 30, |               | Six months ended<br>June 30, |               | Year ended<br>December 31, |               |                 |
|--|--------------------------------|---------------|------------------------------|---------------|----------------------------|---------------|-----------------|
|  | 2022                           | 2021          | 2022                         | 2021          | 2021                       | 2020          | 2019            |
| <b>Expenses</b>  |                                |               |                              |               |                            |               |                 |
| Compensation, operating, and general and administrative expenses       |                                |               |                              |               |                            |               |                 |
| Compensation and benefits  | (134)                          | (192)         | (303)                        | (354)         | (703)                      | (519)         | (550)           |
| Other operating expenses   | (55)                           | (46)          | (106)                        | (86)          | (185)                      | (157)         | (174)           |
| General, administrative and other                                      | (34)                           | (29)          | (74)                         | (61)          | (132)                      | (114)         | (92)            |
| Total compensation, operating, and general and administrative expenses | (223)                          | (267)         | (483)                        | (501)         | (1,020)                    | (790)         | (816)           |
| Carried interest allocation compensation                               |                                |               |                              |               |                            |               |                 |
| Realized   | (10)                           | (33)          | (20)                         | (40)          | (74)                       | (55)          | (74)            |
| Unrealized   | (8)                            | (33)          | (111)                        | (98)          | (137)                      | (65)          | (67)            |
| Total carried interest allocation compensation                         | (18)                           | (66)          | (131)                        | (138)         | (211)                      | (120)         | (141)           |
| Interest expense paid to related parties                               | (43)                           | (23)          | (85)                         | (70)          | (171)                      | (257)         | (154)           |
| Total expenses   | (284)                          | (356)         | (699)                        | (709)         | (1,402)                    | (1,167)       | (1,111)         |
| Other income (expenses), net   | 269                            | 185           | 726                          | 600           | 1,486                      | (242)         | 634             |
| Share of income from equity accounted investments                      | 87                             | 24            | 155                          | (16)          | 161                        | 38            | 26              |
| Income before taxes  | 996                            | 594           | 1,861                        | 1,248         | 3,332                      | 783           | 1,722           |
| Income tax (expense) benefit   | (162)                          | (62)          | (304)                        | (151)         | (504)                      | (226)         | 375             |
| <b>Net income</b>  | <b>834</b>                     | <b>532</b>    | <b>1,557</b>                 | <b>1,097</b>  | <b>2,828</b>               | <b>557</b>    | <b>2,097</b>    |
| Net income attributable to redeemable non-controlling interest         | (166)                          | (118)         | (541)                        | (256)         | (977)                      | (175)         | (184)           |
| <b>Net income attributable to Brookfield Asset Management ULC</b>      | <b>\$ 668</b>                  | <b>\$ 414</b> | <b>\$1,016</b>               | <b>\$ 841</b> | <b>\$ 1,851</b>            | <b>\$ 382</b> | <b>\$ 1,913</b> |

#### *For the three months ended June 30, 2022 and 2021*

Net income for the three months ended June 30, 2022 was \$834 million, of which \$668 million was attributable to Brookfield Asset Management ULC. This compares to net income of \$532 million for the three months ended June 30, 2021, of which \$414 million was attributable to Brookfield Asset Management ULC. Net income for the period benefitted from strong growth in base management and advisory fees, an increase in other income due to valuation gains from our real estate funds and higher unrealized carried interest allocations. These increases were partially offset by lower performance fees and an increase in our income tax expense due to higher taxable income in the period.

#### *Revenues*

Revenues for the three months ended June 30, 2022 were \$924 million, which represents an increase of \$183 million or 25% compared to \$741 million for the same period in 2021.

Base management and advisory fees for the three months ended June 30, 2022 were \$581 million, which represents an increase of \$132 million or 29% compared to the prior year. The increase was predominantly due to fundraising efforts related to our fourth flagship real estate fund, our global transition fund and our sixth flagship private equity fund, as well as the higher market capitalizations of BIP and our other perpetual strategies.

Incentive distributions for the three months ended June 30, 2022 remained in line with the prior year at \$84 million. Incentive distributions from BIP and BEP increased by \$4 million and \$10 million, respectively, as both of our perpetual affiliates increased their dividends by 5% at the end of 2021. The increase was partially offset by a \$14 million decline in incentive distributions earned from BPY following its privatization in July 2021.

#### *Expenses*

Expenses for the three months ended June 30, 2022 were \$284 million, a decrease of \$72 million or 20% compared to the three months ended June 30, 2021.

Compensation and benefits for the three months ended June 30, 2022 were \$134 million, which represents a decrease of \$58 million or 30% compared to the prior year. The decrease is primarily attributable to a reduction in stock compensation expense related to restricted share unit and deferred share unit compensation plans as a result of a decrease in the Corporation's share price, partially offset by an increase in costs due to incremental headcount to support new funds and products launched over the past year and to deploy capital raised across our flagship product offering.

Compensation expenses related to unrealized carried interest allocations were \$8 million for the three months ended June 30, 2022, which represents a decrease of \$25 million compared to the prior year. The decrease is predominantly driven by higher valuation gains across our flagship fund products during the prior year period for which the entitlement to carried interest has been retained by the Corporation.

#### *Other income and expenses*

Other income and expenses totaled \$269 million for the three months ended June 30, 2022, compared to \$185 million during the prior year. This line item primarily consists of mark-to-market adjustments on certain investments in our directly held real estate portfolio and our real estate long term private fund. Income in the current period benefitted from the recognition of valuation gains, primarily in our logistics portfolio held in BSREP III due to higher market rents. The prior year included \$134 million of mark-to-market gains on the sale of a life science portfolio held in BSREP III.

#### *Share of income (loss) from equity accounted investments*

Our share of income from equity accounted investments was \$87 million compared to \$24 million in the prior period. This line item primarily consists of earnings associated with our 64% interest in Oaktree. Prior year results reflect a reduction in carried interest revenue, primarily attributable to a decrease in private fund valuations associated with impacts from the global pandemic.

#### *Income tax expense*

Income tax expense was \$162 million for the three months ended June 30, 2022, which represents an increase of \$100 million compared to the prior year. This was predominantly driven by higher taxable net income during the current period.

#### *Net income attributable to redeemable non-controlling interest*

Net income attributable to redeemable non-controlling interest was \$166 million for the three months ended June 30, 2022, which represents a \$48 million increase compared to the same period in 2021. The increase is primarily attributable to the aforementioned valuation gains associated with our BSREP III investment, resulting in a higher amount of income attributable to non-controlling interests in that fund.

#### *For the six months ended June 30, 2022 and 2021*

Net income for the six months ended June 30, 2022 was \$1,557 million, of which \$1,016 million was attributable to Brookfield Asset Management ULC. This compares to net income of \$1,097 million for the six months ended June 30, 2021, of which \$841 million was attributable to Brookfield Asset Management ULC. Net income for the period benefitted from strong growth in base management and advisory fees, an increase in other income due to valuation gains from our real estate funds, and higher earnings from equity accounted investments. These increases were partially offset by lower performance fees and an increase in our income tax expense due to higher taxable income in the period.

#### *Revenues*

Revenues for the six months ended June 30, 2022 were \$1,679 million, which represents an increase of \$306 million or 22% compared to \$1,373 million for the same period in 2021.

Base management and advisory fees for the six months ended June 30, 2022 were \$1,168 million, which represents an increase of \$273 million or 31% compared to the prior year. The increase was predominantly due to fundraising efforts for our fourth flagship real estate fund, our global transition fund and our sixth flagship private equity fund, as well as the higher market capitalizations of BIP, BBU and across our perpetual strategies. In addition, the current period benefitted from incremental fee contributions from new products and strategic growth initiatives.

Incentive distributions for the six months ended June 30, 2022 remained in line with the prior year at \$168 million. Incentive distributions from BIP and BEP increased by \$8 million and \$20 million, respectively, as both perpetual affiliates increased their dividends by 5% at the end of 2021. The increase was partially offset by a \$28 million decline in incentive distributions earned from BPY following its privatization in July 2021.

#### *Expenses*

Expenses for the six months ended June 30, 2022 were \$699 million, a decrease of \$10 million or 1% compared to the six months ended June 30, 2021.

Compensation and benefits for the six months ended June 30, 2022 were \$303 million, which represents a decrease of \$51 million or 14% compared to the prior year. The decrease is primarily attributable to a decrease in stock compensation expense related to restricted share unit and deferred share unit compensation plans as a result of a decrease in the Corporation's share price, partially offset by an increase due to incremental headcount to support new funds and products launched over the past year and to deploy capital raised across our flagship product offering.

Compensation expenses related to unrealized carried interest allocations were \$111 million for the six months ended June 30, 2022, which represents an increase of \$13 million compared to the prior year. The increase is predominantly driven by valuation gains across our flagship fund products during the period for which the entitlement to carried interest has been retained by the Corporation.

#### *Other income and expenses*

Other income and expenses totaled \$726 million for the six months ended June 30, 2022, compared to \$600 million during the prior year. This line item primarily consists of mark-to-market adjustments on certain investments in our directly held real estate portfolio and our real estate long term private fund. Income in the current period benefitted from the recognition of valuation gains, primarily in our logistics portfolio held in BSREP III, due to achieving certain development milestones and higher market rents. The prior year included \$134 million of mark-to-market gains on the sale of a life science portfolio held in BSREP III.

#### *Share of income (loss) from equity accounted investments*

Our share of income from equity accounted investments was \$155 million compared to a loss of \$16 million in the prior period. This line item primarily consists of earnings associated with our 64% interest in Oaktree. Prior year results reflect a decrease in carried interest, primarily attributable to a reduction in private fund valuations associated with impacts from the global pandemic.

#### *Income tax expense*

Income tax expense was \$304 million for the six months ended June 30, 2022, which represents an increase of \$153 million compared to the prior year. This was predominantly driven by higher taxable net income during the current period.

#### *Net income attributable to redeemable non-controlling interest*

Net income attributable to redeemable non-controlling interest was \$541 million for the six months ended June 30, 2022, which represents a \$285 million increase compared to the same period in 2021. The increase is primarily attributable to the aforementioned valuation gains associated with our BSREP III investment, resulting in a higher amount of income attributable to non-controlling interests in that fund.

### ***For the years ended December 31, 2021 and 2020***

Net income for the year ended December 31, 2021 was \$2.8 billion, of which \$1.9 billion was attributable to the Brookfield Asset Management ULC. This compares to net income of \$557 million for the year ended December 31, 2020, of which \$382 million was attributable to Brookfield Asset Management ULC. Net income benefitted from significant growth in base management and advisory fees and performance fees over the last 12 months due to strong flagship fundraising, higher average market capitalization of the perpetual affiliates and valuation gains related to our investment in BSREP III, partially offset by higher compensation costs in conjunction with the step change growth of our asset management franchise.

As at December 31, 2021 the fair value of BSREP III was determined to be \$5.6 billion, compared to \$3.5 billion in the prior year. The increase of \$2.1 billion was driven by capital contributions of \$1.1 billion as well as \$967 million of valuation gains on underlying investment properties predominantly valued under the discounted cash flow method. Valuation gains were primarily attributable to a reduction in discount rates on achieving certain development milestones and an increase in cashflows from higher market rents across the underlying real estate portfolio.



### *Revenues*

Revenues for the year ended December 31, 2021 were \$3.1 billion, an increase of \$0.9 billion or 43% compared to \$2.2 billion for the year ended December 31, 2020.

Base management and advisory fees were \$2.0 billion for the year ended December 31, 2021, which represents an increase of \$365 million or 23% compared to the year ended December 31, 2020. The increase was predominantly driven by higher average market capitalization of the perpetual affiliates during the year. In addition, we benefitted from the contribution of fees from our latest round of flagship funds, including our fourth flagship real estate fund and our global transition fund.

Incentive distributions were \$315 million for the year ended December 31, 2021, which represents an increase of \$9 million compared to \$306 million in the prior year. The increase was attributable to \$14 million and \$23 million of incremental fees earned from BEP and BIP, respectively, as a result of 5% increases in their dividends. These increases were partially offset by a \$28 million reduction in incentive distributions related to BPY, as 2021 included only two quarters of incentive distributions following the privatization of BPY in July 2021.

Performance fees were \$157 million for the year ended December 31, 2021 as a result of BBU surpassing its high watermark in both the second and fourth quarter of the year, attributable to an increase in unit price during those periods. The high-water mark threshold to earn additional performance fees at December 31, 2021 was \$47.30 per unit, above the previous threshold of \$44.64. In the prior year, BBU did not surpass this hurdle and therefore no performance fees were recognized.

Unrealized carried interest allocations were \$299 million for the year ended December 31, 2021, which represents an increase of \$396 million compared to the year ended December 31, 2020. The current period includes valuation gains across sectors within our first and second flagship real estate fund and our perpetual real estate fund. The prior year was impacted by valuation losses associated with the pandemic for the aforementioned funds.

### *Expenses*

Expenses for the year ended December 31, 2021 were \$1.4 billion, an increase of \$235 million compared to the year ended December 31, 2020.

Compensation expenses increased \$184 million to \$703 million for the year ended December 31, 2021, predominantly driven by additional headcount to support new funds and products launched since the prior year end, as well as incremental headcount to deploy capital raised across our flagship product offering.

Other operating expenses were \$185 million for the year ended December 31, 2021, which represents an increase of \$28 million compared to the prior year. The increase was predominantly driven by higher professional fees related to the growth in our asset management business and our product offering, including launching fundraising for our inaugural transition fund, our non-traded REIT, and a number of other new product offerings.

Compensation expenses related to unrealized carried interest allocations were \$137 million for the year ended December 31, 2021, compared to \$65 million in the prior year. The increase is related to the increase in unrealized carried interest allocations during the year as valuations recovered across sectors within our real estate funds.

### *Other income and expenses, net*

Other income and expenses, net totaled \$1.5 billion for the year ended December 31, 2021, compared to expenses of \$242 million during the year ended December 31, 2020. The current period benefitted from \$1.3 billion of valuation gains related to our investment in BSREP III, primarily attributable to capitalization rate compression in the multi-family sector. In addition, valuation losses were recognized in the prior year on our financial asset investment in BPY as a result of a decline in its share price.

### *Share of income from equity accounted investments*

Our share of income from equity accounted investments was \$161 million, an increase of \$123 million compared to \$38 million recognized the year prior. The increase predominantly relates to higher Fee-Related Earnings and carried interest allocations at Oaktree as a result of strong fundraising and capital deployment activities.

### *Income tax expense*

Income tax expense was \$504 million for the year ended December 31, 2021, which represents an increase of \$278 million compared to the prior year. This was predominantly driven by significantly higher taxable net income during the current year.

### *Net income attributable to non-controlling interest in consolidated entities*

Net income attributed to non-controlling interest in consolidated entities was \$977 million for the year ended December 31, 2021. This represents an \$802 million increase compared to the prior year, as a result of the aforementioned increase in value of BSREP III, resulting in a higher amount of income attributable to non-controlling interests or third-party investors in that fund.

### ***For the years ended December 31, 2020 and 2019***

Net income for the year ended December 31, 2020 was \$557 million, of which \$382 million was attributable to Brookfield Asset Management ULC. This compares to net income of \$2.1 billion for the year ended December 31, 2019, of which \$1.9 billion was attributable to Brookfield Asset Management ULC. Net income was lower in 2020 due to a decline in valuations across our real estate long term private funds as a result of impacts from the global pandemic, which was partially offset by the continued growth in total management fee revenues from incremental Fee-Bearing Capital associated with flagship fundraising. In addition, the prior year included a significant income tax benefit associated with an increase in the projected utilization of previously unrecognized loss carry forwards on the back of achieved and expected growth of our asset management business.

### *Revenues*

Revenues for the year ended December 31, 2020 were \$2.2 billion, consistent with revenues for the year ended December 31, 2019.

Base management and advisory fees were \$1.6 billion for the year ended December 31, 2020, which represents a \$192 million or 14% increase compared to the prior year. The increase was predominantly due to incremental fees earned from our fourth flagship infrastructure fund, which had its final close in early 2020, and a full year of fees earned from our fifth flagship private equity fund, which had its final close in late 2019. In addition, we earned higher fees from BEP, BIP and BBU as a result of higher market capitalizations during the year. These increases were partially offset by the end of the investment periods of prior vintage flagship funds and lower fees across various other funds as capital was returned to investors.

Incentive distributions were \$306 million for the year ended December 31, 2020, which represents an increase of \$44 million or 17% compared to \$262 million in the prior year. The increase was driven by BEP and BIP increasing their dividends by 5% and 7%, respectively, resulting in higher incentive distributions of \$17 million and \$27 million, respectively.

Realized carried interest allocations were \$32 million for the year ended December 31, 2020, compared to \$246 million in 2019. Realized carried interest allocations in the current year represent carried interest realized related to monetizations in our first flagship real estate fund and valuation increases within our perpetual real estate fund. The prior year realized carried interest allocations related to the sales of multifamily and industrial portfolios, resulting in a large amount of realized carried interest being recognized on our first flagship real estate fund.

Unrealized carried interest allocations were a loss of \$97 million for the year ended December 31, 2020, compared to a loss of \$160 million in 2019. The current year includes the impact of fewer incremental valuation losses across our real estate strategies.

Interest and dividend revenue was \$287 million for the year ended December 31, 2020, compared to \$370 million for the year ended December 31, 2019. The decrease was primarily attributable to a reduction in interest-bearing related party loans compared to the prior year.

### *Expenses*

Expenses for the year ended December 31, 2020 were \$1.2 billion, an increase of \$56 million compared to the year ended December 31, 2019.

Compensation expenses related to unrealized carried interest allocations were \$65 million for the year ended December 31, 2020, compared to \$67 million in the prior year. The current year had lower valuation losses related to investments within our real estate strategies.

Interest expense paid to related parties was \$257 million for the year ended December 31, 2020, which represents a \$103 million increase compared to the prior year, primarily attributable to drawing on related-party loans during the period.

### *Other income and expenses*

Other expenses were \$242 million during the year ended December 31, 2020, compared to income of \$634 million in the prior year. The 2020 period represents valuation losses recognized on our investment in BPY as a result of the decrease in share price over the period, whereas the prior year included mark-to-market gains on our investment in BPY and BSREP III.

### Share of income from equity accounted investments

Our share of income from equity accounted investments was \$38 million, an increase of \$12 million compared to the 2019 period. The current year increase was primarily a result of the full year contribution from our investment in Oaktree, which was acquired during the third quarter of 2019, partially offset by a decline in unrealized carried interest allocation at Oaktree.

### Income tax expense

Income tax expense was \$226 million for the year ended December 31, 2020, compared to an income tax benefit of \$375 million in the prior year. The prior year included an increase in the projected utilization of previously unrecognized loss carry forwards on the back of achieved and expected growth of our asset management business.

### Review of Combined Consolidated Carve-out Financial Position of Our Asset Management Business

The following table summarizes the combined consolidated carve-out balance sheet of our asset management business as at June 30, 2022 and December 31, 2021 and 2020:

| AS AT<br>(MILLIONS)   | June 30,        | December 31,    |                 |
|---|-----------------|-----------------|-----------------|
|   | 2022            | 2021            | 2020            |
| <b>Assets</b>   |                 |                 |                 |
| Cash and cash equivalents . . . . .   | \$ 2,640        | \$ 2,494        | \$ 2,101        |
| Accounts receivable and other . . . . .   | 358             | 224             | 292             |
| Due from affiliates . . . . .   | 7,195           | 6,545           | 6,537           |
| Investments . . . . .   | 14,774          | 13,837          | 10,960          |
| Property, plant and equipment . . . . .   | 62              | 48              | 21              |
| Intangible assets . . . . .   | 59              | 64              | 71              |
| Goodwill . . . . .  | 249             | 249             | 249             |
| Deferred income tax assets . . . . .  | 2,182           | 2,268           | 2,240           |
| <b>Total Assets</b> . . . . .   | <b>\$27,519</b> | <b>\$25,729</b> | <b>\$22,471</b> |
| <b>Liabilities and Shareholders' Equity</b>   |                 |                 |                 |
| Accounts payable and other . . . . .  | \$ 2,152        | 2,032           | 1,757           |
| Due to affiliates . . . . .   | 10,363          | 8,207           | 8,294           |
| Corporate borrowings . . . . .  | 1,315           | 461             | —               |
| Deferred income tax liabilities . . . . .   | 831             | 700             | 472             |
| <b>Total Liabilities</b> . . . . .  | <b>14,661</b>   | <b>11,400</b>   | <b>10,523</b>   |
| <b>Net parent Investment and Redeemable non-controlling interest</b>                              |                 |                 |                 |
| Redeemable non-controlling interest . . . . .   | 4,996           | 4,532           | 2,844           |
| Net parent investment . . . . .   | 7,862           | 9,797           | 9,104           |
| Total Net parent investment and Redeemable non-controlling interest . . . . .                     | 12,858          | 14,329          | 11,948          |
| <b>Total Liabilities, Redeemable non-controlling interest and Net parent investment</b> . . . . . | <b>\$27,519</b> | <b>\$25,729</b> | <b>\$22,471</b> |

### As at June 30, 2022 and December 31, 2021

Total assets were \$27.5 billion at June 30, 2022, compared to \$25.7 billion at December 31, 2021.

Due from affiliates was \$7.2 billion at June 30, 2022, an increase of \$0.7 billion compared to \$6.5 billion at December 31, 2021. The increase was primarily attributable to an increase in management fees receivable and reimbursable fund expenses paid on behalf of our flagship long-term private funds.

Investments are predominantly comprised of an 18% limited partnership interest in BSREP III, a 64% interest in Oaktree, common share holdings in BPY and BEP and certain preferred share holdings. The increase of \$1.0 billion was mainly due to capital contributions and an increase in unrealized carried interest allocations driven by valuation gains in our real estate investment strategy as well as fair value gains associated with our investment in BSREP III. As at June 30, 2022 the fair value of BSREP III was determined to be \$6.2 billion, compared to \$5.6 billion at December 31, 2021. The increase of \$0.6 billion was driven by valuation gains on underlying investment properties predominantly valued under the discounted cash flow method. Valuation gains were primarily attributable to a reduction in discount rates on achieving certain development milestones and an increase in cashflows from higher market rents across the underlying real estate portfolio.

Redeemable non-controlling interests were \$5.0 billion at June 30, 2022, an increase of \$0.5 billion compared to \$4.5 billion at December 31, 2021. Redeemable non-controlling interests relate to third-party interests in certain BSREP III entities that our asset management business consolidates, which increased during the period due to net income attributable and additional capital called from BSREP III third party investors during the period.

**As at December 31, 2021 and December 31, 2020**

Total assets at December 31, 2021 were \$25.7 billion, compared to \$22.5 billion as at December 31, 2020.

The increase was predominantly due to a \$2.9 billion increase in Investments as a result of capital called and the acquisitions of units of BPY in conjunction with its privatization in July 2021, as well as unrealized fair value gains recognized on our investment in BSREP III. As at December 31, 2021 the fair value of BSREP III was determined to be \$5.6 billion, compared to \$3.5 billion in the prior year. The increase of \$2.1 billion was driven by capital contributions of \$1.1 billion as well as \$967 million of valuation gains on underlying investment properties predominantly valued under the discounted cash flow method. Valuation gains were primarily attributable to a reduction in discount rates on achieving certain development milestones and an increase in cashflows from higher market rents across the underlying real estate portfolio.

Redeemable non-controlling interests were \$4.5 billion as at December 31, 2021, an increase of \$1.7 billion compared to \$2.8 billion at December 31, 2020. The increase is associated with net income attributable and additional capital called from BSREP III third party investors during the period.

**Review of Combined Consolidated Carve-out Statement of Cash Flows**

The following table summarizes the combined consolidated carve-out statement of cash flows for the three and six months ended June 30, 2022 and 2021 and for the years ended December 31, 2021, 2020 and 2019:

| (MILLIONS)  | Three months ended<br>June 30, |               | Six months ended<br>June 30, |               | Year ended<br>December 31, |               |               |
|---|--------------------------------|---------------|------------------------------|---------------|----------------------------|---------------|---------------|
|   | 2022                           | 2021          | 2022                         | 2021          | 2021                       | 2020          | 2019          |
| Operating activities before net changes in working capital and other non-cash operating items | \$ 365                         | \$ 283        | \$ 986                       | \$ 669        | \$1,669                    | \$1,203       | \$ 1,389      |
| Net changes in working capital  | 1,870                          | 1,655         | 1,461                        | 1,036         | (187)                      | 203           | (756)         |
| Other non-cash operating items  | 432                            | 102           | (179)                        | (297)         | (39)                       | 380           | 196           |
| Operating activities  | \$ 2,667                       | \$ 2,040      | \$ 2,268                     | \$ 1,408      | \$1,443                    | \$1,786       | \$ 829        |
| Investing activities  | (339)                          | 385           | (77)                         | 29            | (861)                      | (759)         | (3,998)       |
| Financing activities  | (2,265)                        | (2,165)       | (2,043)                      | (1,093)       | (187)                      | (576)         | 3,384         |
| <b>Change in cash and cash equivalents</b>  | <b>\$ 63</b>                   | <b>\$ 260</b> | <b>\$ 148</b>                | <b>\$ 344</b> | <b>\$ 395</b>              | <b>\$ 451</b> | <b>\$ 215</b> |

**For the three months ended June 30, 2022 and 2021**

*Operating Activities*

Net cashflows from operating activities totaled \$2.7 billion, compared to net cashflows of \$2.0 billion in the prior period. Excluding net changes in working capital and other non-cash operating items, operating cash inflows were \$365 million, representing an increase of \$82 million driven by the growth of our asset management earnings as a result of flagship fundraising and the introduction of new products.

*Investing Activities*

Net cash outflows from investing activities totaled \$339 million, compared to net cash inflows of \$385 million in the prior period. The current period includes cash outflows of \$462 million related to the acquisition of investments. These outflows were partially offset by cash inflows of \$126 million related to the disposition of investments. Cash inflows in the prior period were primarily related to the dispositions of investments, net of acquisitions.

*Financing Activities*

Net cash outflows from financing activities totaled \$2.3 billion, compared to outflows of \$2.2 billion in the prior period. The current period primarily consists of outflows related to capital repaid to parent of \$3.1 billion and capital repaid to redeemable

non-controlling interest of \$266 million, partially offset by cash inflows of \$959 million from corporate borrowings and inflows of \$166 million related to contributions from redeemable non-controlling interest. The prior period outflows were primarily a result of common share repurchases partially offset by contributions from the Corporation.

***For the six months ended June 30, 2022 and 2021***

*Operating Activities*

Net cashflows from operating activities totaled \$2.3 billion, compared to net cashflows of \$1.4 billion in the prior period. Excluding net changes in working capital and other non-cash operating items, operating cash inflows were \$986 million, representing an increase of \$317 million driven by the growth of our asset management earnings as a result of flagship fundraising and the introduction of new products.

*Investing Activities*

Net cash outflows from investing activities totaled \$77 million, compared to net cash inflows of \$29 million in the prior period. The current period includes outflows of \$484 million related to the acquisition of investments. These outflows were mostly offset by cash inflows of \$410 million related to the disposition of investments. Cash inflows in the prior period are primarily related to the disposition of investments, net of acquisitions.

*Financing Activities*

Net cash outflows from financing activities totaled \$2.0 billion, compared to outflows of \$1.1 billion in the prior period. The current period primarily consists of capital repaid to parent of \$2.7 billion, distributions to redeemable non-controlling interests of \$386 million and capital repaid to redeemable non-controlling interest of \$266 million. These cash outflows were partially offset by inflows of \$854 million from corporate borrowings and inflows of \$365 million resulting from the issuance of related party loans. The prior period outflows were primarily a result of common share repurchases partially offset by contributions from the Corporation, net of distributions and the issuance of related party loans.

***For the years ended December 31, 2021 and 2020***

*Operating Activities*

Net cash inflows from operating activities were \$1.4 billion for the year ended December 31, 2021, compared to net cash inflows of \$1.8 billion in the prior year. Excluding net changes in working capital and other non-cash operating items, operating cash inflows were \$1.7 billion, and benefitted from significant growth within our asset management business.

*Investing Activities*

Net cash outflows from investing activities totaled \$861 million, compared to net outflows of \$759 million in the prior year. Outflows in the current year were primarily attributable to \$803 million of acquisitions of investments, net of dispositions. The net cash outflows in the prior year were primarily associated with the acquisition of investments, net of dispositions.

*Financing Activities*

Net cash outflows from financing activities totaled \$187 million, compared to net outflows of \$576 million in the prior year. Outflows in the current period relate to \$1.4 billion of distributions to the Corporation and were mostly offset by \$0.7 billion of contributions from redeemable non-controlling interests associated with third-party capital associated with BSREP III capital calls and proceeds of \$0.5 billion from the issuance of commercial paper. The prior year outflows were caused by distributions to the Corporation of \$1.3 billion that were partially offset by \$0.6 billion of contributions from redeemable non-controlling interests associated with third-party capital provided for BSREP III capital calls and \$0.1 billion from the issuance of related party loans.

***For the years ended December 31, 2020 and 2019***

*Operating Activities*

Net cash inflows from operating activities totaled \$1.8 billion for the year ended December 31, 2020, compared to \$0.8 billion in the prior year. Excluding the net change in working capital and other non-cash operating items, operating cash inflows were \$1.2 billion or \$0.2 billion lower than the prior year as growth in base management and advisory fee revenues was more than offset by lower realized carried interest allocations.

### Investing Activities

Net cash outflows from investing activities totaled \$0.8 billion, compared to outflows of \$4.0 billion in the prior year. Outflows in the current year were mainly due to the acquisition of investments, net of dispositions. Outflows in the prior year primarily related to \$2.4 billion associated with the acquisition of investments, net of dispositions, in addition to \$1.6 billion of outflows related to the acquisition of Oaktree.

### Financing Activities

Net cash outflows from financing activities totaled \$0.6 billion, compared to inflows of \$3.4 billion in the prior year. Outflows in the current year were related distributions to the Corporation of \$1.3 billion which were partially offset by contributions from redeemable non-controlling interests associated with third-party capital provided for BSREP III capital calls of \$0.6 billion. The prior year cash inflows were mostly associated with total contributions, net of distributions, of \$0.9 billion from the Corporation, \$2.0 billion of contributions from redeemable non-controlling interests and \$0.5 billion of loans issued to related parties and affiliates, net of repayments.

### Summary of Quarterly Results

Total revenues, net income and net income attributable to Brookfield Asset Management ULC for the eight most recent quarters were as follows:

| FOR THE THREE MONTHS ENDED<br>(MILLIONS)            | 2022  |       | 2021  |       |       |       | 2020  |       |
|---|-------|-------|-------|-------|-------|-------|-------|-------|
|   | Q2    | Q1    | Q4    | Q3    | Q2    | Q1    | Q4    | Q3    |
| Revenues .....                                      | \$924 | \$755 | \$877 | \$837 | \$741 | \$632 | \$551 | \$607 |
| Net income .....                                    | 834   | 723   | 886   | 845   | 532   | 565   | 415   | 419   |
| Net income to Brookfield Asset Management ULC ..... | 668   | 348   | 478   | 532   | 414   | 427   | 218   | 348   |

Over the last eight quarters, the factors discussed below caused variations in revenues and net income on a quarterly basis.

- In the second quarter of 2022, revenues increased relative to the prior quarter due to strong growth in base management and advisory fees as a result of contributions from flagship fundraising and new products and the higher market capitalizations of the perpetual affiliates, as well as increased unrealized carried interest allocations as a result of higher valuation gains recognized for our real-estate long-term private funds. Net income increased due to the aforementioned increases in revenues, partially offset by higher compensation costs as a result of annual salary increases and hiring investment professionals to support our flagship funds and expanding product offering.
- In the first quarter of 2022, revenues declined relative to the prior quarter due to a decrease in unrealized carried interest allocations as a result of lower valuation gains recognized for our real estate long-term private funds, partially offset by an increase in base management and advisory fees as a result of higher market capitalizations of the perpetual affiliates, contributions from flagship fundraising and new products. Net income decreased due to the aforementioned decreases in revenues, and higher compensation costs as a result of annual salary increases.
- In the fourth quarter of 2021, revenues and net income increased relative to the prior quarter as a result of higher base management fees driven by capital raised for our flagship funds, performance fees earned due to BBU surpassing its high-water mark in the fourth quarter of 2021 and higher unrealized carried interest allocations as a result of higher valuation gains recognized on our real estate long-term private funds relative to the gains recorded in the prior quarter.
- In the third quarter of 2021, revenues increased relative to the prior quarter as a result of higher market capitalization of the perpetual affiliates, contributions from a first close of our fourth flagship real estate fund and higher unrealized carried interest allocations. Net income increased due to the aforementioned increases in revenues, and higher other income as a result of valuation gains recorded by our third flagship real estate fund. This was partially offset by higher compensation costs in the period to support our flagship fundraising efforts and expanding product offering.
- In the second quarter of 2021, revenues increased relative to the prior quarter as a result of capital deployed across various fund strategies and the benefit of performance fees driven by BBU surpassing its high-water mark. Unrealized carried interest allocations also increased as a result of higher valuations. Net income decreased as the aforementioned increases in revenue were offset by certain valuation decreases related to our third flagship real estate fund.
- In the first quarter of 2021, revenues increased relative to the prior quarter as a result of higher base management fees driven by increased market capitalization of the perpetual affiliates. Unrealized carried interest allocations also increased as a result of higher valuation gains for our real estate long-term private funds. Net income increased due to higher other income and expenses as a result of higher valuations related to our third flagship real estate fund, partially offset by higher compensation costs as a result of annual salary increases.

- In the fourth quarter of 2020, revenues and net income decreased relative to the prior quarter as a result of lower unrealized carried interest allocations driven by valuation decreases of our real estate long-term private funds associated with the effects of the global pandemic, which was mostly offset by growth in base management and advisory fees in the period.
- In the third quarter of 2020, revenues increased relative to the prior quarter as a result of higher base management fees driven by increased market capitalization of the perpetual affiliates. In addition to the increase in revenues, net income also increased due to higher other income and expenses as a result of higher valuations related to our third flagship real estate fund.

## Analysis of Key Financial and Operating Measures

The following section contains a discussion and analysis of key financial and operating measures utilized in managing the business, including for performance measurement, capital allocation and valuation purposes. For further detail on our non-GAAP and performance measures, please refer to “Key Financial and Operating Measures”.

### Distributable Earnings

Distributable Earnings of the Manager provides insight into earnings that are available for distribution or to be re-invested by the Manager. Distributable Earnings of the Manager represents its share of Distributable Earnings of our asset management business less general and administrative expenses, but excluding equity-based compensation costs, of the Manager. The Manager intends to pay out approximately 90% of its Distributable Earnings to shareholders quarterly and reinvest the balance back into the business. See “Dividend Policy” for more information.

Distributable Earnings of our asset management business provides insight into earnings that are available for distribution or to be re-invested by our asset management business, and is the primary financial performance metric of our asset management business. Our asset management business intends to pay dividends to the Manager and the Corporation on a quarterly basis sufficient to ensure that the Manager can pay its intended dividend. See “Dividend Policy” for more information.

| (MILLIONS)                                   | Three months ended<br>June 30, |              | Six months ended<br>June 30, |               | Year ended<br>December 31, |                |                |
|--|--------------------------------|--------------|------------------------------|---------------|----------------------------|----------------|----------------|
|  | 2022                           | 2021         | 2022                         | 2021          | 2021                       | 2020           | 2019           |
| <b>Fee Revenues</b>                          | <b>\$993</b>                   | \$893        | <b>\$1,958</b>               | \$1,695       | <b>\$3,611</b>             | \$2,870        | \$1,941        |
| <b>Fee-Related Earnings<sup>1</sup></b>      | <b>\$539</b>                   | \$426        | <b>\$1,028</b>               | \$ 797        | <b>\$1,790</b>             | \$1,376        | \$ 966         |
| Add back: equity-based compensation costs    | (32)                           | 51           | (29)                         | 82            | 152                        | 51             | 132            |
| Realized carried interest, net <sup>2</sup>  | —                              | —            | —                            | —             | —                          | —              | —              |
| Disposition gains from principal investments | 29                             | 50           | 53                           | 50            | 95                         | 71             | —              |
| <b>Distributable Earnings</b>                | <b>\$536</b>                   | <b>\$527</b> | <b>\$1,052</b>               | <b>\$ 929</b> | <b>\$2,037</b>             | <b>\$1,498</b> | <b>\$1,098</b> |

1. Fee-Related Earnings include Oaktree’s Fee-Related Earnings at the Asset Management Company’s 64% share (2021 - 62%).
2. Realized carried interest, net includes Oaktree’s realized carried interest, net, at the Asset Management Company’s 64% share (2021 - 62%).

#### For the three months ended June 30, 2022 and 2021

Distributable Earnings were \$536 million for the three months ended June 30, 2022, an increase of \$9 million or less than 1% compared to the prior year. The increase was primarily attributable to incremental Fee-Related Earnings, partially offset by a decrease in disposition gains in the current period.

#### For the six months ended June 30, 2022 and 2021

Distributable Earnings were \$1,052 million for the six months ended June 30, 2022, an increase of \$123 million or 13% compared to the prior year. The increase was primarily attributable to incremental Fee-Related Earnings as a result of strong fundraising and capital deployment efforts and \$53 million of disposition gains in the current period on certain principal investments.

#### For the years ended December 31, 2021 and 2020

Distributable Earnings were \$2.0 billion for the year ended December 31, 2021, an increase of \$539 million or 36% compared to the prior year. The increase was primarily attributable to higher Fee-Related Earnings, driven by significant fundraising and capital deployment efforts and \$24 million of incremental disposition gains in 2021 on certain principal investments.

For the years ended December 31, 2020 and 2019

Distributable Earnings were \$1.5 billion for the year ended December 31, 2020, an increase of \$400 million or 36% compared to the prior year. The increase was primarily attributable to strong growth in Fee-Bearing Capital and capital deployed across our private funds, resulting in a significant increase in Fee-Related Earnings and a \$71 million disposition gain in 2020 on certain principal investments.

### Fee-Bearing Capital

The following table summarizes Fee-Bearing Capital as at June 30, 2022 and December 31, 2021:

| AS AT<br>(MILLIONS)                  | Long-Term<br>Private Funds | Perpetual<br>Strategies | Liquid<br>Strategies | Total            |
|--------------------------------------|----------------------------|-------------------------|----------------------|------------------|
| Renewable power and transition ..... | \$ 23,221                  | \$ 26,817               | \$ —                 | \$ 50,038        |
| Infrastructure .....                 | 30,338                     | 43,826                  | —                    | 74,164           |
| Private equity .....                 | 31,683                     | 7,271                   | —                    | 38,954           |
| Real estate .....                    | 55,536                     | 33,810                  | —                    | 89,346           |
| Credit and other .....               | 41,196                     | 21,256                  | 76,802               | 139,254          |
| <b>June 30, 2022</b> .....           | <b>\$181,974</b>           | <b>\$132,980</b>        | <b>\$76,802</b>      | <b>\$391,756</b> |
| December 31, 2021 .....              | \$169,279                  | \$114,624               | \$80,230             | \$364,133        |

Fee-Bearing Capital was \$392 billion at June 30, 2022, an increase of \$13.2 billion during the three months ended June 30, 2022. The increase was primarily attributable to inflows of \$22.3 billion within our Credit and Other strategy resulting from Brookfield Reinsurance's acquisition of American National and capital raised and deployed across our various strategies. These increases were partially offset by lower market valuations within our open-ended credit funds, BIP, and BEP, as well as outflows as a result of redemptions and distributions to our investors.

Fee-Bearing Capital was \$392 billion at June 30, 2022 compared to \$364 billion at December 31, 2021. The increase of \$27.6 billion was due to the reasons discussed above.

The changes are set out in the following tables:

| AS AT<br>(MILLIONS)                 | Renewable<br>Power and<br>Transition | Infrastructure  | Private Equity  | Real Estate     | Credit and<br>Other | Total            |
|-------------------------------------|--------------------------------------|-----------------|-----------------|-----------------|---------------------|------------------|
| Balance, March 31, 2022 .....       | \$51,468                             | \$75,530        | \$35,917        | \$84,704        | \$130,968           | \$378,587        |
| Inflows .....                       | 2,916                                | 4,283           | 4,274           | 4,073           | 22,300              | 37,846           |
| Outflows .....                      | —                                    | —               | —               | (157)           | (5,630)             | (5,787)          |
| Distributions .....                 | (572)                                | (1,052)         | (594)           | (1,144)         | (487)               | (3,849)          |
| Market Valuation .....              | (3,785)                              | (4,341)         | (999)           | 1,225           | (7,234)             | (15,134)         |
| Other .....                         | 11                                   | (256)           | 356             | 645             | (663)               | 93               |
| Change .....                        | (1,430)                              | (1,366)         | 3,037           | 4,642           | 8,286               | 13,169           |
| <b>Balance, June 30, 2022</b> ..... | <b>\$50,038</b>                      | <b>\$74,164</b> | <b>\$38,954</b> | <b>\$89,346</b> | <b>\$139,254</b>    | <b>\$391,756</b> |

| AS AT<br>(MILLIONS)                 | Renewable<br>Power and<br>Transition | Infrastructure  | Private Equity  | Real Estate     | Credit and<br>Other | Total            |
|-------------------------------------|--------------------------------------|-----------------|-----------------|-----------------|---------------------|------------------|
| Balance, December 31, 2021 .....    | \$47,525                             | \$67,736        | \$34,395        | \$82,282        | \$132,195           | \$364,133        |
| Inflows .....                       | 2,989                                | 9,591           | 6,341           | 6,290           | 28,525              | 53,736           |
| Outflows .....                      | —                                    | —               | —               | (246)           | (10,363)            | (10,609)         |
| Distributions .....                 | (890)                                | (2,152)         | (605)           | (2,660)         | (927)               | (7,234)          |
| Market Valuation .....              | (72)                                 | (1,459)         | (1,544)         | 2,186           | (9,144)             | (10,033)         |
| Other .....                         | 486                                  | 448             | 367             | 1,494           | (1,032)             | 1,763            |
| Change .....                        | 2,513                                | 6,428           | 4,559           | 7,064           | 7,059               | 27,623           |
| <b>Balance, June 30, 2022</b> ..... | <b>\$50,038</b>                      | <b>\$74,164</b> | <b>\$38,954</b> | <b>\$89,346</b> | <b>\$139,254</b>    | <b>\$391,756</b> |



The following table summarizes Fee-Bearing Capital as at December 31, 2021 and 2020:

| AS AT<br>(MILLIONS)            | Long-Term<br>Private Funds | Perpetual<br>Strategies | Liquid<br>Strategies | Total            |
|--------------------------------|----------------------------|-------------------------|----------------------|------------------|
| Renewable power and transition | \$ 20,682                  | \$ 26,843               | \$ —                 | \$ 47,525        |
| Infrastructure                 | 31,119                     | 36,617                  | —                    | 67,736           |
| Private equity                 | 26,079                     | 8,316                   | —                    | 34,395           |
| Real estate                    | 52,332                     | 29,950                  | —                    | 82,282           |
| Credit and other               | 39,067                     | 12,898                  | 80,230               | 132,195          |
| <b>December 31, 2021</b>       | <b>\$169,279</b>           | <b>\$114,624</b>        | <b>\$80,230</b>      | <b>\$364,133</b> |
| December 31, 2020              | \$135,462                  | \$103,361               | \$72,797             | \$311,620        |

As at December 31, 2021, our Fee-Bearing Capital was \$364 billion, an increase of \$52 billion compared to \$312 billion as at December 31, 2020. The increase in 2021 was primarily attributable to inflows from our credit and insurance solutions as a result of reinsurance agreements closed during the year, capital raised for our fourth flagship real estate fund, our inaugural global transition fund and our open-end credit fund, as well as capital deployed across various investment strategies. This is partially offset by outflows due to redemptions within open-end credit funds and our liquid strategies. The changes are set out in the following table:

| AS AT<br>(MILLIONS)               | Renewable<br>Power and<br>Transition | Infrastructure  | Private Equity  | Real Estate     | Credit and<br>Other | Total            |
|-----------------------------------|--------------------------------------|-----------------|-----------------|-----------------|---------------------|------------------|
| Balance, December 31, 2020        | \$45,440                             | \$62,535        | \$30,931        | \$61,519        | \$111,195           | \$311,620        |
| Inflows                           | 10,510                               | 4,619           | 2,435           | 16,406          | 28,821              | 62,791           |
| Outflows                          | —                                    | —               | —               | (385)           | (8,970)             | (9,355)          |
| Distributions                     | (1,427)                              | (3,708)         | (1,175)         | (2,943)         | (1,855)             | (11,108)         |
| Market Valuation                  | (6,169)                              | 5,426           | 1,922           | 6,707           | 4,921               | 12,807           |
| Other                             | (829)                                | (1,136)         | 282             | 978             | (1,917)             | (2,622)          |
| Change                            | 2,085                                | 5,201           | 3,464           | 20,763          | 21,000              | 52,513           |
| <b>Balance, December 31, 2021</b> | <b>\$47,525</b>                      | <b>\$67,736</b> | <b>\$34,395</b> | <b>\$82,282</b> | <b>\$132,195</b>    | <b>\$364,133</b> |

The following table summarizes Fee-Bearing Capital as at December 31, 2020 and 2019:

| AS AT<br>(MILLIONS)            | Long-Term<br>Private Funds | Perpetual<br>Strategies | Liquid<br>Strategies | Total            |
|--------------------------------|----------------------------|-------------------------|----------------------|------------------|
| Renewable power and transition | \$ 10,881                  | \$ 34,559               | \$ —                 | \$ 45,440        |
| Infrastructure                 | 32,749                     | 29,786                  | —                    | 62,535           |
| Private equity                 | 25,668                     | 5,263                   | —                    | 30,931           |
| Real estate                    | 35,857                     | 25,662                  | —                    | 61,519           |
| Credit and other               | 30,307                     | 8,091                   | 72,797               | 111,195          |
| <b>December 31, 2020</b>       | <b>\$135,462</b>           | <b>\$103,361</b>        | <b>\$72,797</b>      | <b>\$311,620</b> |
| December 31, 2019              | \$130,862                  | \$ 86,993               | \$71,957             | \$289,812        |

As at December 31, 2020, our Fee-Bearing Capital was \$312 billion, an increase of \$22 billion compared to \$290 billion as at December 31, 2019, primarily attributable to higher market capitalization for BIP and BEP. In addition, we had inflows from capital deployed across our latest opportunistic credit fund, raising \$12 billion during the period. These increases were partially offset by outflows due to the end of investment periods for previous vintages of our infrastructure, private equity and real estate flagship funds, as well as outflows due to redemptions within open-end credit funds and our liquid strategies. The changes are set out in the following table:

| AS AT<br>(MILLIONS)               | Renewable<br>Power and<br>Transition | Infrastructure  | Private<br>Equity | Real<br>Estate  | Credit and<br>Other | Total            |
|-----------------------------------|--------------------------------------|-----------------|-------------------|-----------------|---------------------|------------------|
| Balance, December 31, 2019        | \$33,520                             | \$57,623        | \$29,921          | \$62,272        | \$106,476           | <b>\$289,812</b> |
| Inflows                           | 3,140                                | 4,079           | 3,263             | 5,143           | 16,797              | <b>32,422</b>    |
| Outflows                          | —                                    | —               | —                 | (263)           | (9,602)             | <b>(9,865)</b>   |
| Distributions                     | (1,020)                              | (1,611)         | (1,042)           | (2,193)         | (799)               | <b>(6,665)</b>   |
| Market Valuation                  | 14,748                               | 4,585           | (714)             | (1,842)         | 968                 | <b>17,745</b>    |
| Other                             | (4,948)                              | (2,141)         | (497)             | (1,598)         | (2,645)             | <b>(11,829)</b>  |
| Change                            | 11,920                               | 4,912           | 1,010             | (753)           | 4,719               | <b>21,808</b>    |
| <b>Balance, December 31, 2020</b> | <b>\$45,440</b>                      | <b>\$62,535</b> | <b>\$30,931</b>   | <b>\$61,519</b> | <b>\$111,195</b>    | <b>\$311,620</b> |

### Fee Revenues and Fee-Related Earnings

| (MILLIONS)  | Three months ended<br>June 30, |               | Six months ended<br>June 30, |                | Year ended<br>December 31, |                 |                |
|---|--------------------------------|---------------|------------------------------|----------------|----------------------------|-----------------|----------------|
|   | 2022                           | 2021          | 2022                         | 2021           | 2021                       | 2020            | 2019           |
| Base management fees <sup>1</sup>   | \$ 902                         | \$ 726        | \$1,752                      | \$1,444        | \$ 3,128                   | \$ 2,539        | \$1,635        |
| Incentive distributions   | 84                             | 84            | 168                          | 168            | 315                        | 306             | 262            |
| Performance fees  | —                              | 79            | —                            | 79             | 157                        | —               | —              |
| Transaction and advisory fees   | 7                              | 4             | 38                           | 4              | 11                         | 25              | 44             |
| <b>Fee Revenues</b>   | <b>\$ 993</b>                  | <b>\$ 893</b> | <b>\$1,958</b>               | <b>\$1,695</b> | <b>\$ 3,611</b>            | <b>\$ 2,870</b> | <b>\$1,941</b> |
| Less: direct costs <sup>2</sup>   | (410)                          | (427)         | (849)                        | (824)          | (1,665)                    | (1,378)         | (954)          |
|   | <b>\$ 583</b>                  | <b>\$ 466</b> | <b>\$1,109</b>               | <b>\$ 871</b>  | <b>\$ 1,946</b>            | <b>\$ 1,492</b> | <b>\$ 987</b>  |
| Less: Fee-Related Earnings not attributable to our Asset<br>Management business | (44)                           | (40)          | (81)                         | (74)           | (156)                      | (116)           | (21)           |
| <b>Fee-Related Earnings</b>   | <b>\$ 539</b>                  | <b>426</b>    | <b>\$1,028</b>               | <b>797</b>     | <b>\$ 1,790</b>            | <b>\$ 1,376</b> | <b>\$ 966</b>  |

1. Base management fees and direct costs are presented on a 100% basis. Base management fees and direct costs for Oaktree totaled \$302 million and \$(188) million, respectively, for the three months ended June 30, 2022 (2021 - \$263 million and \$161 million) and \$580 million and \$369 million, respectively, for the six months ended June 30, 2022 (2021 - \$516 million and \$326 million). Refer to note 3 - "Investments" of the combined consolidated carve-out financial statements, included elsewhere in this document for additional disclosures related to Oaktree revenues, expenses, net income, assets and liabilities.
2. Direct costs include compensation expenses, other operating expenses and general, administrative and other expenses and related Oaktree direct costs at 100%.

#### For the three months ended June 30, 2022 and 2021

Fee Revenues for the three months ended June 30, 2022 were \$993 million, an increase of \$100 million or 11% compared to the same period in the prior year. The increase was predominantly due to higher base management fees, driven by an increase in Fee-Bearing Capital and transaction and advisory fees. Base management fees increased \$176 million or 24% compared to the three months ended June 30, 2021. This increase was primarily driven by our real estate and renewable power and transition investment strategies, predominantly due to capital raised for our fourth flagship real estate fund and the launch of our global transition fund, respectively. Our credit and other strategy contributed \$29 million due to capital deployed within our closed-end funds, particularly our flagship opportunistic credit fund. Our infrastructure investment strategy contributed \$23 million to the increase due to higher fees on BIP due market appreciation in the period.

Direct costs consist primarily of employee expenses and professional fees, as well as business related technology costs and other shared services. Direct costs decreased \$17 million or 4% from the prior year as we continue to scale our asset management franchise, including enhancing our fundraising and client service capabilities as well as developing new complementary strategies.

Fee-Related Earnings increased by \$101 million or 24% to \$539 million, primarily attributable to the aforementioned increase in Fee Revenues, partially offset by increased direct costs.

*For the six months ended June 30, 2022 and 2021*

Fee Revenues for the six months ended June 30, 2022 were \$1,958 million, an increase of \$263 million or 16% compared to the same period in the prior year. The increase was predominantly due to higher base management fees, driven by an increase in Fee-Bearing Capital and transaction and advisory fees. Base management fees increased \$308 million or 21% compared to the six months ended June 30, 2021. This increase was primarily driven by our real estate and renewable power and transition investment strategies, due to capital raised for our fourth flagship real estate fund and the launch of our global transition fund as well as higher fees on BEP. Our credit and other strategy contributed \$62 million due to capital deployed within our closed-end funds, particularly our flagship opportunistic credit fund. Our infrastructure investment strategy contributed \$52 million to the increase due to higher fees on BIP due to market appreciation in the period.

Direct costs consist primarily of employee expenses and professional fees, as well as business related technology costs and other shared services. Direct costs increased by \$25 million or 3% from the prior year as we continue to scale our asset management franchise, including enhancing our fundraising and client service capabilities as well as developing new complementary strategies.

Fee-Related Earnings increased by \$223 million or 28% to \$1,028 million, primarily attributable to the aforementioned increase in Fee Revenues, partially offset by increased direct costs.

*For the years ended December 31, 2021 and 2020*

Fee Revenues increased by \$741 million or 26% to \$3,611 million, predominantly due to an increase in base management fees driven by increased Fee-Bearing Capital and performance fees from BBU, partially offset by lower transaction and advisory fees. Base management fees increased \$589 million or 23% from 2020 to \$3,128 million. Our real estate investment strategy contributed \$293 million to the increase, primarily attributable to higher fees from BPY, capital raised for our fourth flagship real estate fund and capital deployed across various other funds. Fee Revenues from our credit and other investment strategy increased \$140 million, predominantly due to capital deployed for our latest opportunistic credit flagship fund and market valuation increases from perpetual strategies. Our infrastructure, renewable power and transition and private equity investment strategies contributed \$85 million, \$52 million and \$19 million to the increase, respectively, primarily attributable to incremental fees earned from higher market capitalization of BIP, BEP and BBU.

Direct costs increased \$287 million or 21% from the prior year as we continue to scale our asset management franchise.

Fee-Related Earnings increased by \$414 million or 30% to \$1,790 million, primarily attributable to the aforementioned increase in Fee Revenues, partially offset by increased direct costs.

*For the years ended December 31, 2020 and 2019*

Fee Revenues increased by \$929 million or 48% to \$2,870 million, predominantly due to an increase in base management fees from growth in our asset management franchise during the year and a full year contribution from Oaktree, which was acquired in September 2019. Base management fees increased by \$904 million from 2019 to \$2,539 million. Our credit and other investment strategy contributed \$476 million to the increase, predominantly due to the inclusion of a full year of Oaktree's management fees. In addition, there was an increase in Fee-Bearing Capital across our strategies, resulting in a \$428 million increase in Fee Revenues.

Direct costs increased relative to the comparative period in 2019, mostly due to incremental direct costs associated with a full year inclusion of Oaktree.

Fee-Related Earnings increased by \$410 million, predominantly due to the aforementioned increase in Fee Revenues partially offset by increased direct costs.

***Reconciliation of U.S. GAAP to Non-GAAP Measures***

Reconciliations of Distributable Earnings, Fee-Related Earnings and Fee Revenues to the most directly comparable financial measures calculated and presented in conformity with U.S. GAAP are presented below. In addition to net income and revenue, management assesses the performance of its business based on these non-GAAP financial measures. These non-GAAP financial measures should be considered in addition to, and not as a substitute for or superior to, net income or other financial measures presented in conformity with U.S. GAAP.

### Reconciliation of Net Income to Fee-Related Earnings and Distributable Earnings

The following presents a reconciliation of net income to Fee-Related Earnings and Distributable Earnings of our asset management business for the periods presented.

| (MILLIONS)   | Three months ended<br>June 30, |        | Six months ended<br>June 30, |          | Year ended<br>December 31, |         |         |
|--|--------------------------------|--------|------------------------------|----------|----------------------------|---------|---------|
|  | 2022                           | 2021   | 2022                         | 2021     | 2021                       | 2020    | 2019    |
| <b>Net income</b>  | <b>\$ 834</b>                  | \$ 532 | <b>\$ 1,557</b>              | \$ 1,097 | <b>\$ 2,828</b>            | \$ 557  | \$2,097 |
| Add or subtract the following:                                   |                                |        |                              |          |                            |         |         |
| Provision (benefit) for taxes <sup>(a)</sup>                     | 162                            | 62     | 304                          | 151      | 504                        | 226     | (375)   |
| Depreciation, amortization and other <sup>(b)</sup>              | 1                              | 1      | 3                            | 3        | 11                         | 7       | 6       |
| Carried interest allocations <sup>(c)</sup>                      | (163)                          | (83)   | (162)                        | (115)    | (348)                      | 65      | (86)    |
| Carried interest allocation compensation <sup>(c)</sup>          | 18                             | 66     | 131                          | 138      | 211                        | 120     | 141     |
| Other income and expenses <sup>(d)</sup>                         | (270)                          | (185)  | (726)                        | (600)    | (1,486)                    | 242     | (634)   |
| Interest expense paid to related parties <sup>(e)</sup>          | 43                             | 23     | 85                           | 70       | 171                        | 257     | 154     |
| Interest and dividend revenue <sup>(e)</sup>                     | (74)                           | (40)   | (141)                        | (106)    | (293)                      | (287)   | (370)   |
| Other revenues <sup>(e)</sup>                                    | (22)                           | (6)    | (40)                         | (10)     | (23)                       | (40)    | (61)    |
| Share of income from equity accounted investments <sup>(f)</sup> | (87)                           | (24)   | (155)                        | 16       | (161)                      | (38)    | (26)    |
| Fee-Related Earnings of Oaktree at our share <sup>(f)</sup>      | 71                             | 62     | 130                          | 116      | 250                        | 186     | 32      |
| Fee Revenues from BSREP III & Other <sup>(g)</sup>               | 26                             | 18     | 42                           | 37       | 126                        | 81      | 88      |
| <b>Fee-Related Earnings</b>                                      | <b>\$ 539</b>                  | \$ 426 | <b>\$ 1,028</b>              | \$ 797   | <b>\$ 1,790</b>            | \$1,376 | \$ 966  |
| Disposition gains from principal investments <sup>(h)</sup>      | 29                             | 50     | 53                           | 50       | 95                         | 71      | —       |
| Equity based compensation expense <sup>(i)</sup>                 | (32)                           | 51     | (29)                         | 82       | 152                        | 51      | 132     |
| <b>Distributable Earnings</b>                                    | <b>\$ 536</b>                  | \$ 527 | <b>\$ 1,052</b>              | \$ 929   | <b>\$ 2,037</b>            | \$1,498 | \$1,098 |

- (a) This adjustment removes the impact of income tax provisions (benefit) on the basis that we do not believe this item reflects the present value of the actual tax obligations that we expect to incur over the long-term due to the substantial deferred tax assets of our asset management business.
- (b) This adjustment removes the depreciation and amortization on property, plant and equipment and intangible assets, which are non-cash in nature and therefore excluded from Fee-Related Earnings.
- (c) These adjustments remove unrealized carried interest allocations and the associated compensation expense, which are excluded from Fee-Related Earnings as these items are non-cash in nature.
- (d) This adjustment removes other income and expenses associated with non-cash fair value changes.
- (e) These adjustments remove interest and charges paid or received related to intercompany or related party loans. These are excluded from Fee-Related Earnings as these are not representative of operating cash flows generated and are associated with intercompany loans that will not exist subsequent to effecting the Arrangement.
- (f) These adjustments remove our share of Oaktree's non-cash items, including items a) to e) above and include our share of Oaktree's Fee-Related Earnings.
- (g) This adjustment adds base management fees earned from BSREP III and other funds that are eliminated upon consolidation as our asset management business consolidates both the entities which earn these base management fees and BSREP III in the combined carve-out financial statements. We include the base management fees associated with BSREP III in Fee Revenues and Fee-Related Earnings since in connection with the Arrangement, our asset management business will no longer consolidate BSREP III and therefore the related base management fees will no longer be eliminated.
- (h) This adjustment adds disposition gains from principal investments.
- (i) This adjustment adds back equity-based compensation as it is excluded from Distributable Earnings.

### Reconciliation of Revenues to Fee Revenues

The following presents our reconciliation of management fee revenues to Fee Revenues of our asset management business for the periods presented.

| (MILLIONS)                                     | Three months ended<br>June 30,             |              | Six months ended<br>June 30, |                | Year ended<br>December 31, |                |         |
|--|--|--------------|------------------------------|----------------|----------------------------|----------------|---------|
|  | 2022                                       | 2021         | 2022                         | 2021           | 2021                       | 2020           | 2019    |
|  | <b>Total management fee revenues</b> ..... | <b>\$665</b> | \$612                        | <b>\$1,336</b> | \$1,142                    | <b>\$2,423</b> | \$1,892 |
| Fee Revenues from Oaktree <sup>(a)</sup> ..... | <b>302</b>                                 | 263          | <b>580</b>                   | 516            | <b>1,062</b>               | 897            | 197     |
| BSREP III Fees & Other <sup>(b)</sup> .....    | <b>26</b>                                  | 18           | <b>42</b>                    | 37             | <b>126</b>                 | 81             | 88      |
| <b>Fee Revenues</b> .....                      | <b>\$993</b>                               | \$893        | <b>\$1,958</b>               | \$1,695        | <b>\$3,611</b>             | \$2,870        | \$1,941 |

(a) This adjustment adds Oaktree's management fees.

(b) This adjustment adds base management fees earned from BSREP III and other funds that are eliminated upon consolidation as our asset management business consolidates both the entities which earn these base management fees and BSREP III in the combined carve-out financial statements. We include the base management fees associated with BSREP III in Fee Revenues since in connection with the Arrangement, our asset management business will no longer consolidate BSREP III and therefore the related base management fees will no longer be eliminated.

### Investment Strategy Results

In each of our product categories we invest globally in various investment strategies, each benefiting from strong secular tailwinds that provide an expanding multi-trillion dollar investable universe.

Our investment strategies are (a) renewable power and transition, (b) infrastructure, (c) private equity, (d) real estate, and (e) credit and other.

The following tables summarize Fee Revenues and Fee-Bearing Capital by investment strategy:

#### Fee Revenues

| (MILLIONS)                      | Three months ended<br>June 30,       |              | Six months ended<br>June 30, |               | Year ended<br>December 31, |               |         |
|---------------------------------|--------------------------------------|--------------|------------------------------|---------------|----------------------------|---------------|---------|
|                                 | 2022                                 | 2021         | 2022                         | 2021          | 2021                       | 2020          | 2019    |
|                                 | Renewable power and transition ..... | <b>\$157</b> | \$119                        | <b>\$ 303</b> | \$ 251                     | <b>\$ 487</b> | \$ 420  |
| Infrastructure .....            | <b>248</b>                           | 212          | <b>526</b>                   | 421           | <b>870</b>                 | 774           | 635     |
| Private equity .....            | <b>106</b>                           | 170          | <b>201</b>                   | 256           | <b>538</b>                 | 365           | 222     |
| Real estate .....               | <b>243</b>                           | 184          | <b>453</b>                   | 360           | <b>857</b>                 | 592           | 563     |
| Credit and other .....          | <b>239</b>                           | 208          | <b>475</b>                   | 407           | <b>859</b>                 | 719           | 243     |
| <b>Total Fee Revenues</b> ..... | <b>\$993</b>                         | \$893        | <b>\$1,958</b>               | \$1,695       | <b>\$3,611</b>             | \$2,870       | \$1,941 |

#### Fee-Bearing Capital

| (MILLIONS)                             | As at June 30,                       |                  | As at<br>December 31, |                  |           |
|--|--------------------------------------|------------------|-----------------------|------------------|-----------|
|  | 2022                                 | 2021             | 2021                  | 2020             | 2019      |
|  | Renewable power and transition ..... | <b>\$ 50,038</b> | \$ 40,530             | <b>\$ 47,525</b> | \$ 45,440 |
| Infrastructure .....                   | <b>74,164</b>                        | 63,881           | <b>67,736</b>         | 62,535           | 57,623    |
| Private equity .....                   | <b>38,954</b>                        | 31,514           | <b>34,395</b>         | 30,931           | 29,921    |
| Real estate .....                      | <b>89,346</b>                        | 70,891           | <b>82,282</b>         | 61,519           | 62,272    |
| Credit and other .....                 | <b>139,254</b>                       | 118,250          | <b>132,195</b>        | 111,195          | 106,476   |
| <b>Total Fee-Bearing Capital</b> ..... | <b>\$391,756</b>                     | \$325,066        | <b>\$364,133</b>      | \$311,620        | \$289,812 |

| (MILLIONS)                    | Three Months Ended<br>June 30,      |                   | Six Months Ended<br>June 30, |                   | Twelve Months Ended<br>December 31, |                   |            |
|-------------------------------|-------------------------------------|-------------------|------------------------------|-------------------|-------------------------------------|-------------------|------------|
|                               | 2022                                | 2021              | 2022                         | 2021              | 2021                                | 2020              | 2019       |
|                               | <b>Balance, beginning of period</b> | <b>\$ 378,587</b> | \$ 319,170                   | <b>\$ 364,133</b> | \$ 311,620                          | <b>\$ 311,620</b> | \$ 289,812 |
| Inflows                       | <b>37,846</b>                       | 8,372             | <b>53,736</b>                | 16,759            | <b>62,791</b>                       | 32,422            | 42,401     |
| Outflows                      | <b>(5,787)</b>                      | (1,945)           | <b>(10,609)</b>              | (4,905)           | <b>(9,355)</b>                      | (9,865)           | (6,817)    |
| Distributions                 | <b>(3,840)</b>                      | (2,411)           | <b>(7,234)</b>               | (4,611)           | <b>(11,108)</b>                     | (6,665)           | (6,733)    |
| Market Valuation              | <b>(15,134)</b>                     | 2,207             | <b>(10,033)</b>              | 7,900             | <b>12,807</b>                       | 17,745            | 24,560     |
| Other                         | <b>93</b>                           | (327)             | <b>1,763</b>                 | (1,697)           | <b>(2,622)</b>                      | (11,829)          | 98,873     |
| Change                        | <b>\$ 13,178</b>                    | \$ 5,896          | <b>\$ 27,623</b>             | \$ 13,446         | <b>\$ 52,513</b>                    | \$ 21,808         | \$ 152,284 |
| <b>Balance, end of period</b> | <b>\$ 391,765</b>                   | \$ 325,066        | <b>\$ 391,756</b>            | \$ 325,066        | <b>\$ 364,133</b>                   | \$ 311,620        | \$ 289,812 |

We have provided additional detail to explain significant variances year-over-year by investment strategy below.

## ***Renewable Power and Transition***

### *Overview*

- We are a leading global investment manager in renewable power and transition, with nearly \$70 billion of AUM as of June 30, 2022.
- Clean energy occupies a uniquely complementary position to the global goals of net-zero emissions, low-cost energy and energy security. We believe that the growing global demand for low-carbon energy, especially amongst corporate off takers, will lead to continued growth opportunities for us in the future. The investment environment for renewable power and transition remains favorable and we expect to continue to advance our substantial pipeline of renewable power and transition opportunities on behalf of our clients and managed assets.
- We have approximately 130 investment and asset management professionals globally that are focused on our renewable power and transition strategy, supported by approximately 3,200 employees in the renewable power and transition operating businesses that we manage. Our extensive experience and knowledge in this industry allows us to be a leader in all major technologies with deep operating and development capabilities.

### *Our Products*

#### Long-term Private Funds

- We manage the largest of its kind global transition fund, Brookfield Global Transition Fund (“BGTF”), which is our \$15 billion flagship fund focused on investments that contribute to the transition to a net-zero global economy. The mandate of this product is to assist utility, energy and industrial businesses reduce CO2 emissions, expand low-carbon and renewable energy production levels and advance sustainable solutions.

#### Perpetual Strategies

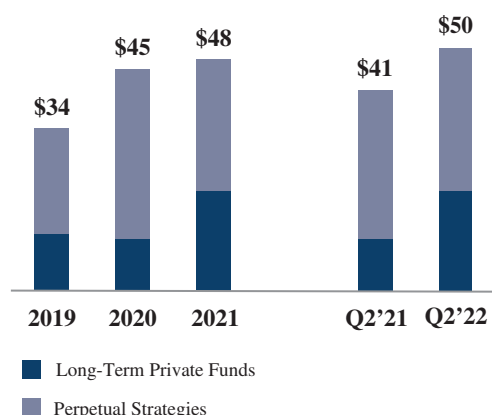
- We also manage BEP, one of the world’s largest publicly traded renewable power platforms, which is listed on the NYSE and TSX and had a market capitalization of over \$22 billion as of June 30, 2022.

### Summary of Key Financial and Operating Measures

The following charts provide the Fee-Bearing Capital as at June 30, 2022 and 2021 and December 31, 2021, 2020 and 2019 and Fee Revenues for the three months ended June 30, 2022 and 2021 and the years ended December 31, 2021, 2020 and 2019 of our renewable power and transition investment strategy.

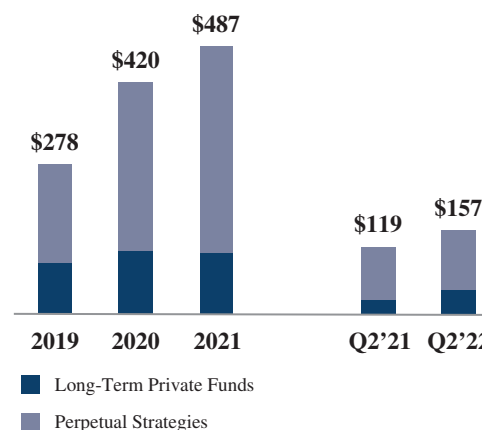
#### Fee-Bearing Capital

AS AT (BILLIONS)



#### Fee Revenue

FOR THE PERIODS ENDED (MILLIONS)



The following provides explanations of significant movements during the presented periods.

#### Fee-Bearing Capital

| (MILLIONS)                       | As at June 30,  |                 | As at December 31, |                 |                 |
|----------------------------------|-----------------|-----------------|--------------------|-----------------|-----------------|
|                                  | 2022            | 2021            | 2021               | 2020            | 2019            |
| Long-Term Private Funds          | \$23,221        | \$10,903        | \$20,682           | \$10,881        | \$12,018        |
| Perpetual Strategies             | 26,817          | 29,627          | 26,843             | 34,559          | 21,502          |
| <b>Total Fee-Bearing Capital</b> | <b>\$50,038</b> | <b>\$40,530</b> | <b>\$47,525</b>    | <b>\$45,440</b> | <b>\$33,520</b> |

| (MILLIONS)                          | Three Months Ended June 30, |                  | Six Months Ended June 30, |                  | Twelve Months Ended December 31, |                 |                 |
|-------------------------------------|-----------------------------|------------------|---------------------------|------------------|----------------------------------|-----------------|-----------------|
|                                     | 2022                        | 2021             | 2022                      | 2021             | 2021                             | 2020            | 2019            |
| <b>Balance, beginning of period</b> | <b>\$51,468</b>             | <b>\$43,443</b>  | <b>\$47,525</b>           | <b>\$45,440</b>  | <b>\$45,440</b>                  | <b>\$33,520</b> | <b>\$21,743</b> |
| Inflows                             | 2,916                       | 458              | 2,989                     | 520              | 10,510                           | 3,841           | 4,944           |
| Outflows                            | —                           | —                | —                         | (100)            | —                                | —               | —               |
| Distributions                       | (572)                       | (304)            | (890)                     | (585)            | (1,427)                          | (1,020)         | (983)           |
| Market Valuation                    | (3,785)                     | (2,494)          | (72)                      | (4,560)          | (6,169)                          | 14,748          | 8,292           |
| Other                               | 11                          | (573)            | 486                       | (185)            | (829)                            | (5,649)         | (476)           |
| Change                              | <b>\$(1,430)</b>            | <b>\$(2,913)</b> | <b>\$ 2,513</b>           | <b>\$(4,910)</b> | <b>\$ 2,085</b>                  | <b>\$11,920</b> | <b>\$11,777</b> |
| <b>Balance, end of period</b>       | <b>\$50,038</b>             | <b>\$40,530</b>  | <b>\$50,038</b>           | <b>\$40,530</b>  | <b>\$47,525</b>                  | <b>\$45,440</b> | <b>\$33,520</b> |

During the three months ended June 30, 2022, Fee-Bearing Capital decreased \$1.4 billion or 3% to \$50 billion. The decrease was predominantly due to a decrease in market valuations as a result of the lower market capitalization of BEP as well as distributions to our investors. These decreases were partially offset by inflows due to capital raised for our transition fund.

During the six months ended June 30, 2022, Fee-Bearing Capital increased \$2.5 billion or 5% to \$50 billion. The increase was predominantly due to inflows due to capital raised for our transition fund, partially offset by distributions to our investors and decreased market valuations as a result of the lower market capitalization of BEP.

During the year ended December 31, 2021, Fee-Bearing Capital increased by \$2.1 billion or 5%, driven by a \$9.8 billion increase in our long-term private funds as a result of inflows from fundraising related to our global transition fund, partially offset by a \$7.7 billion decrease in our perpetual strategies as a result of the lower market capitalization of BEP and quarterly distributions paid to BEP's unitholders.

During the year ended December 31, 2020, Fee-Bearing Capital increased by \$12 billion or 36%, due to a \$13 billion increase in our perpetual strategies as a result of the higher market capitalization of BEP, partially offset by the decrease in third-party capital as a result of the privatization of TerraForm Power (“**TERP**”), an owner and operator of renewable assets across North America and Western Europe. In addition, our long-term private funds decreased by \$1.1 billion primarily attributable to capital returned to our investors and uninvested capital in our funds that ended their investment periods during the year, reflected in Other movements. This uninvested capital has predominantly been earmarked for follow-on investments and will become fee-bearing again once it is deployed. These decreases within our long-term private funds were partially offset by inflows from co-investment capital and fundraising from our latest flagship infrastructure fund.

### Fee Revenues

| (MILLIONS)                         | Three months ended<br>June 30, |              | Six months ended<br>June 30, |              | Year ended<br>December 31, |              |              |
|------------------------------------|--------------------------------|--------------|------------------------------|--------------|----------------------------|--------------|--------------|
|                                    | 2022                           | 2021         | 2022                         | 2021         | 2021                       | 2020         | 2019         |
| Management and advisory fees       |                                |              |                              |              |                            |              |              |
| Long-term private funds            |                                |              |                              |              |                            |              |              |
| Flagship funds                     | \$ 51                          | \$ 22        | \$ 92                        | \$ 46        | \$ 98                      | \$ 97        | \$ 79        |
| Co-investment and other funds      | 5                              | 4            | 10                           | 8            | 16                         | 14           | 13           |
|                                    | <u>56</u>                      | <u>26</u>    | <u>102</u>                   | <u>54</u>    | <u>114</u>                 | <u>111</u>   | <u>92</u>    |
| Perpetual strategies               |                                |              |                              |              |                            |              |              |
| BEP <sup>1</sup>                   | 65                             | 72           | 141                          | 153          | 288                        | 211          | 106          |
| Co-investment and other funds      | —                              | —            | —                            | 3            | 3                          | 27           | 26           |
|                                    | <u>65</u>                      | <u>72</u>    | <u>141</u>                   | <u>156</u>   | <u>291</u>                 | <u>238</u>   | <u>132</u>   |
| Catch-up fees                      | 11                             | —            | 11                           | —            | —                          | 4            | 3            |
| Transaction and advisory fees      | 1                              | 1            | 1                            | 1            | 2                          | 1            | 2            |
| Total management and advisory fees | <u>133</u>                     | <u>99</u>    | <u>255</u>                   | <u>211</u>   | <u>407</u>                 | <u>354</u>   | <u>229</u>   |
| Incentive Distributions            | 24                             | 20           | 48                           | 40           | 80                         | 66           | 49           |
| <b>Total Fee Revenues</b>          | <u>\$157</u>                   | <u>\$119</u> | <u>\$303</u>                 | <u>\$251</u> | <u>\$487</u>               | <u>\$420</u> | <u>\$278</u> |

1. BEP Fee-Bearing Capital as at June 30, 2022 is \$27 billion.

Fee Revenues increased by \$38 million or 32% for the three months ended June 30, 2022 relative to the three months ended June 30, 2021. Fees from our long-term private funds increased \$30 million, mainly due to capital raised for our global transition fund. In addition, the current period benefited from catch-up fees of \$11 million related to our global transition fund. Incentive distributions from BEP increased by \$4 million, due to an increase in distributions compared to the prior year. These increases were partially offset by a decrease in fees from BEP of \$7 million, predominantly due to a decrease in market capitalization.

Fee Revenues increased by \$52 million or 21% for the six months ended June 30, 2022 relative to the six months ended June 30, 2021 primarily due to the reasons discussed above.

Fee Revenues increased by \$67 million or 16% for the year ended December 31, 2021 relative to the year ended December 31, 2020. The increase was primarily attributable to \$77 million of incremental fees earned from BEP, as its average market capitalization increased year-over-year in line with appreciation in its share price. In addition, incentive distributions from BEP increased by \$14 million due to a 5% increase in distributions compared to the prior year. These increases were partially offset by the absence of fees from TERP due to its privatization in the second half of the prior year and the prior year recognition of catch-up fees of \$4 million related to our renewable power allocation of our fourth flagship infrastructure fund.

Fee Revenues increased by \$142 million or 51% for the year ended December 31, 2020 relative to the year ended December 31, 2019. The increase was primarily attributable to \$105 million of incremental fees earned from BEP, as a result of a \$13 billion increase in Fee-Bearing Capital. Fees earned from our long-term private funds were \$19 million higher than the prior year due to an increase in fees from our renewable power sidecar vehicle related to our fourth flagship infrastructure fund, partially offset by the end of our third flagship infrastructure fund’s investment period in the year, which lowered their fee base from committed capital to invested capital. In addition, incentive distributions from BEP increased by \$17 million due to a 5% increase in distributions compared to the prior year. These increases were partially offset by the absence of fees from TERP due to its privatization in the second half of the year.



## Infrastructure

### Overview

- We are one of the world’s largest investment managers in infrastructure, with \$138 billion of AUM as of June 30, 2022.
- Our focus is on acquiring high-quality businesses on behalf of our clients that deliver essential goods and services, diversified across the utilities, transport, midstream and data infrastructure sectors. We partner closely with management teams to enable long-term success through operational and other improvements.
- We have approximately 200 investment and asset management professionals globally that are focused on our infrastructure strategy, supported by approximately 44,000 employees in the infrastructure operating businesses that we manage.

### Our Products

#### Long-term Private Funds

- Brookfield Infrastructure Funds (“**BIF**”) is our flagship infrastructure fund series. In this product offering, we invest on behalf of our clients in high-quality infrastructure assets on a value basis and seek to add value through the investment life cycle by utilizing our operations-oriented approach.
- Brookfield Infrastructure Debt (“**BID**”) is our infrastructure debt fund series, which invests on behalf of our clients in mezzanine debt investments in high-quality, core infrastructure assets.

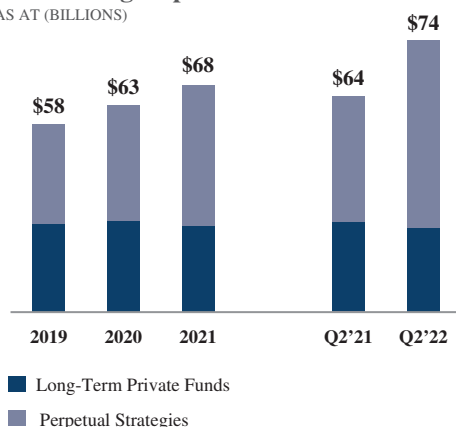
#### Perpetual Strategies

- We manage BIP, one of the largest, pure play, publicly traded global infrastructure platforms, which is listed on the NYSE and TSX and had a market capitalization of \$30 billion as of June 30, 2022. In this product offering, we invest on behalf of our clients in high-quality, long-life assets that provide essential products and services for the global economy.
- We also manage Brookfield Super-Core Infrastructure Partners (“**BSIP**”), which is our perpetual infrastructure private fund strategy. In this product offering, we invest on behalf of our clients in core infrastructure assets in developed markets, with a focus on yield, diversification and inflation-protection.

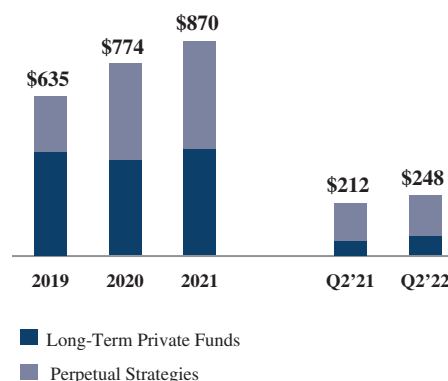
### Summary of Key Financial and Operating Measures

The following charts provide the Fee-Bearing Capital as at June 30, 2022 and 2021 and December 31, 2021, 2020 and 2019 and Fee Revenues for the three months ended June 30, 2022 and 2021 and the years ended December 31, 2021, 2020 and 2019 of our Infrastructure investment strategy.

**Fee-Bearing Capital**  
AS AT (BILLIONS)



**Fee Revenues**  
FOR THE PERIODS ENDED (MILLIONS)



We have provided additional detail below to explain significant movements during the presented periods.

*Fee-Bearing Capital*

| (MILLIONS)                             | As at<br>June 30, |                 | As at<br>December 31, |                 |                 |
|--|-------------------|-----------------|-----------------------|-----------------|-----------------|
|  | 2022              | 2021            | 2021                  | 2020            | 2019            |
| Long-Term Private Funds .....          | \$30,338          | \$32,295        | \$31,119              | \$32,749        | \$31,835        |
| Perpetual Strategies .....             | 43,826            | 31,586          | 36,617                | 29,786          | 25,788          |
| <b>Total Fee-Bearing Capital</b> ..... | <b>\$74,164</b>   | <b>\$63,881</b> | <b>\$67,736</b>       | <b>\$62,535</b> | <b>\$57,623</b> |

| (MILLIONS)                                | Three Months<br>Ended June 30, |                 | Six Months Ended<br>June 30, |                 | Twelve Months Ended<br>December 31, |                 |                 |
|---|--------------------------------|-----------------|------------------------------|-----------------|-------------------------------------|-----------------|-----------------|
|   | 2022                           | 2021            | 2022                         | 2021            | 2021                                | 2020            | 2019            |
| <b>Balance, beginning of period</b> ..... | <b>\$75,530</b>                | \$63,704        | <b>\$67,736</b>              | \$62,535        | <b>\$62,535</b>                     | \$57,623        | \$33,388        |
| Inflows .....                             | 4,283                          | 397             | 9,591                        | 719             | 4,619                               | 3,939           | 13,877          |
| Outflows .....                            | —                              | —               | —                            | —               | —                                   | —               | —               |
| Distributions .....                       | (1,052)                        | (620)           | (2,152)                      | (1,112)         | (3,708)                             | (1,610)         | (1,195)         |
| Market Valuation .....                    | (4,341)                        | 801             | (1,459)                      | 2,576           | 5,426                               | 4,586           | 7,690           |
| Other .....                               | (256)                          | (401)           | 448                          | (837)           | (1,136)                             | (2,003)         | 3,863           |
| Change .....                              | <b>\$ (1,366)</b>              | \$ 177          | <b>\$ 6,428</b>              | \$ 1,346        | <b>\$ 5,201</b>                     | \$ 4,912        | \$24,235        |
| <b>Balance, end of period</b> .....       | <b>\$74,164</b>                | <b>\$63,881</b> | <b>\$74,164</b>              | <b>\$63,881</b> | <b>\$67,736</b>                     | <b>\$62,535</b> | <b>\$57,623</b> |

During the three months ended June 30, 2022, Fee-Bearing Capital decreased by \$1.4 billion or 2% to \$74 billion, predominantly due to a decrease in market valuations as a result of the lower market capitalization of BIP and distributions to our investors. These decreases were partially offset by inflows from capital raised from follow-on investments within our third flagship fund and capital deployed within our perpetual infrastructure fund.

During the six months ended June 30, 2022, Fee-Bearing Capital increased by \$6.4 billion or 10% to \$74 billion, predominantly due to inflows from capital raised from follow-on investments within our third flagship fund, capital deployed within our perpetual strategies, and a capital market issuance. These increases were partially offset by a decrease in market valuations as a result of the lower market capitalization of BIP and distributions to our investors.

During the year ended December 31, 2021, Fee-Bearing Capital increased by \$5.2 billion or 8%, due to a \$6.8 billion increase in our perpetual strategies as a result of the higher market capitalization of BIP and inflows from capital deployed in BSIP, partially offset by quarterly distributions paid to BIP's unitholders and BSIP investors. Fee-Bearing Capital on our long-term private funds decreased by \$1.6 billion, mainly due to distributions to our investors, partially offset by inflows from capital deployed.

During the year ended December 31, 2020, Fee-Bearing Capital increased by \$4.9 billion or 9%, due to a \$4.0 billion increase in our perpetual strategies as a result of the higher market capitalization of BIP and inflows from capital deployed in BSIP, partially offset by quarterly distributions paid to BIP's unitholders and BSIP investors. In addition, Fee-Bearing Capital on our long-term private funds increased by \$0.9 billion due to inflows from capital deployed, partially offset by distributions to our investors.

Fee Revenues

| (MILLIONS)                         | Three months ended<br>June 30, |              | Six months ended<br>June 30, |              | Year ended<br>December 31, |              |              |
|------------------------------------|--------------------------------|--------------|------------------------------|--------------|----------------------------|--------------|--------------|
|                                    | 2022                           | 2021         | 2022                         | 2021         | 2021                       | 2020         | 2019         |
| Management and advisory fees       |                                |              |                              |              |                            |              |              |
| Long-term private funds            |                                |              |                              |              |                            |              |              |
| Flagship funds                     | \$ 56                          | \$ 55        | \$109                        | \$109        | \$215                      | \$217        | \$170        |
| Co-investment and other funds      | 9                              | 9            | 20                           | 18           | 33                         | 36           | 4            |
|                                    | <u>65</u>                      | <u>64</u>    | <u>129</u>                   | <u>127</u>   | <u>248</u>                 | <u>253</u>   | <u>174</u>   |
| Perpetual strategies               |                                |              |                              |              |                            |              |              |
| BIP <sup>1</sup>                   | 105                            | 93           | 223                          | 185          | 394                        | 301          | 266          |
| Co-investment and other funds      | 15                             | 5            | 21                           | 9            | 19                         | 9            | 5            |
|                                    | <u>120</u>                     | <u>98</u>    | <u>244</u>                   | <u>194</u>   | <u>413</u>                 | <u>310</u>   | <u>271</u>   |
| Catch-up fees                      | —                              | —            | —                            | —            | —                          | 13           | 11           |
| Transaction and advisory fees      | 3                              | —            | 33                           | —            | 2                          | 14           | 22           |
| Total management and advisory fees | <u>188</u>                     | <u>162</u>   | <u>406</u>                   | <u>321</u>   | <u>663</u>                 | <u>590</u>   | <u>478</u>   |
| Incentive distributions            | 60                             | 50           | 120                          | 100          | 207                        | 184          | 157          |
| <b>Total Fee Revenues</b>          | <u>\$248</u>                   | <u>\$212</u> | <u>\$526</u>                 | <u>\$421</u> | <u>\$870</u>               | <u>\$774</u> | <u>\$635</u> |

1. BIP Fee-Bearing Capital as at June 30, 2022 is \$34 billion.

Fee Revenues increased by \$36 million or 17% for the three months ended June 30, 2022 relative to the three months ended June 30, 2021. Fees from our perpetual strategies increased by \$22 million, mainly due to the market appreciation of BIP and capital deployed within our perpetual infrastructure fund. In addition, incentive distributions from BIP increased by \$10 million, due to an increase in distributions compared to the prior year.

Fee Revenues increased by \$105 million or 25% for the six months ended June 30, 2022 relative to the six months ended June 30, 2021. Fees from our perpetual strategies increased by \$50 million, primarily due to the market appreciation of BIP and an increase in Fee-Bearing Capital, as well as capital deployed within our perpetual infrastructure fund. The current year benefited from incremental transaction and advisory fees of \$30 million related to co-investment capital for BSIP investments. In addition, incentive distributions from BIP increased due to an increase in distributions compared to the prior year.

Fee Revenues increased by \$96 million or 12% for the year ended December 31, 2021 relative to the year ended December 31, 2020. The increase was primarily attributable to \$93 million of incremental fees earned from BIP as a result of a \$6.2 billion increase in Fee-Bearing Capital, as well as a \$23 million increase in incentive distributions due to higher BIP per unit distributions compared to the prior year. In addition, fees from co-investment and other perpetual strategy funds increased \$10 million, primarily due to third-party commitments raised within our perpetual infrastructure private fund. These increases were partially offset by the prior year recognition of \$13 million of catch-up fees related to our fourth flagship infrastructure fund and a \$12 million decrease in transaction and advisory fees due to a reduction in co-investment capital deployed during the year. Fees earned from our long-term private fund decreased by \$5 million, primarily attributable to our third flagship infrastructure fund's investment period coming to an end, resulting in its fee base reducing from committed capital to invested capital.

Fee Revenues increased by \$139 million or 22% for the year ended December 31, 2020 relative to the year ended December 31, 2019. The increase was primarily attributable to \$79 million of incremental fees earned on our long-term private funds as a result of fundraising within our fourth flagship infrastructure fund, \$35 million of higher fees earned from BIP driven by a \$4.6 billion increase in Fee-Bearing Capital and a \$27 million increase in incentive distributions from BIP as a result of higher per unit distributions. In addition, fees from co-investment and other perpetual strategy funds increased by \$4 million, mainly due to fundraising within our perpetual infrastructure private fund, and we earned incremental catch-up fees of \$2 million related to our fourth flagship infrastructure fund. These increases were partially offset by transaction and advisory fees decreasing by \$8 million due to a reduction in co-investment activity in 2020.

## Private Equity

### Overview

- We are a leading private equity investment manager with \$117 billion of AUM as of June 30, 2022.
- Our focus is on high-quality businesses that provide essential products and services, diversified across the industrial, infrastructure services and business services sectors. We partner closely with management teams to enable long-term success through operational and other improvements.
- We have approximately 100 investment and asset management professionals globally that are focused on our private equity strategy, supported by approximately 99,000 employees in the private equity operating businesses that we manage.

### Our Products

#### Long-term Private Funds

- Our global opportunistic flagship fund series, Brookfield Capital Partners (“BCP”), is our leading private equity product offering. This series of funds focuses on cash-flowing essential service businesses. We seek investments that benefit from high barriers to entry and enhance their cash flow capabilities by improving strategy and execution.
- Our special investments strategy, Brookfield Special Investments (“BSI”), is focused on large-scale, non-control investments. This product capitalizes on potential transactions sourced or otherwise identified by us but do not otherwise fit our traditional control-oriented flagship private equity fund series. These include recapitalizations to strategic growth capital, where we expect to generate equity-like returns while ensuring downside protection through structured investments.
- Our growth equity strategy, Brookfield Growth (“BTG”), was launched in 2016 and has developed into a meaningful business that we expect to continue to scale over time. This strategy focuses on investing in technology-related growth stage companies that surround our broader ecosystem of managed assets.

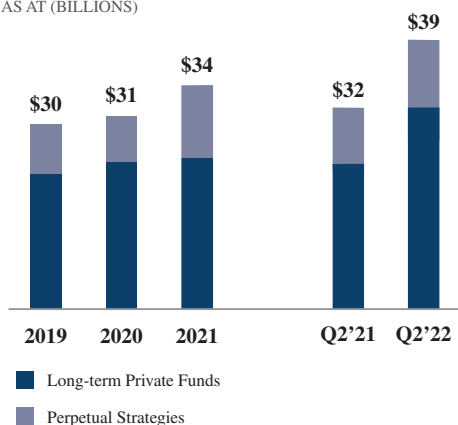
#### Perpetual Strategies

- We manage BBU, which is a publicly traded global business services and industrial company focused on owning and operating high-quality providers of essential products and services. BBU is listed on the NYSE and TSX and had a market capitalization of \$4.6 billion as of June 30, 2022.

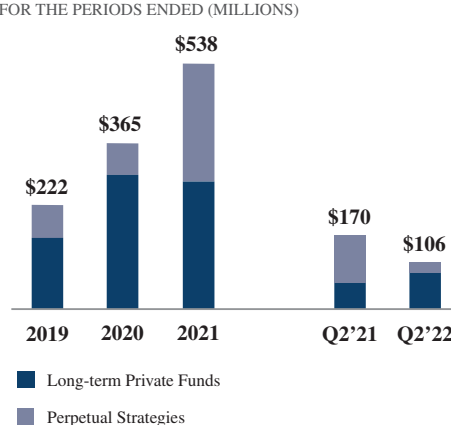
### Summary of Key Financial and Operating Measures

The following charts provide the Fee-Bearing Capital as at June 30, 2022 and 2021 and December 31, 2021, 2020 and 2019 and Fee Revenues for the three months ended June 30, 2022 and 2021 and the years ended December 31, 2021, 2020 and 2019 of our Private Equity investment strategy.

**Fee-Bearing Capital**  
AS AT (BILLIONS)



**Fee Revenues**  
FOR THE PERIODS ENDED (MILLIONS)



We have provided additional detail below to explain significant movements during the presented periods.

### Fee-Bearing Capital

| (MILLIONS)                             | As at<br>June 30, |                 | As at<br>December 31, |                 |                 |
|--|-------------------|-----------------|-----------------------|-----------------|-----------------|
|  | 2022              | 2021            | 2021                  | 2020            | 2019            |
| Long-Term Private Funds .....          | \$31,683          | \$24,940        | \$26,079              | \$25,668        | \$23,688        |
| Perpetual Strategies .....             | 7,271             | 6,574           | 8,316                 | 5,263           | 6,233           |
| <b>Total Fee-Bearing Capital</b> ..... | <b>\$38,954</b>   | <b>\$31,514</b> | <b>\$34,395</b>       | <b>\$30,931</b> | <b>\$29,921</b> |

| (MILLIONS)                                | Three Months<br>Ended June 30, |                 | Six Months Ended<br>June 30, |                 | Twelve Months Ended<br>December 31, |                 |                 |
|---|--------------------------------|-----------------|------------------------------|-----------------|-------------------------------------|-----------------|-----------------|
|   | 2022                           | 2021            | 2022                         | 2021            | 2021                                | 2020            | 2019            |
| <b>Balance, beginning of period</b> ..... | <b>\$35,917</b>                | \$30,712        | <b>\$34,395</b>              | \$30,931        | <b>\$30,931</b>                     | \$29,921        | \$15,367        |
| Inflows .....                             | 4,274                          | 381             | 6,341                        | 475             | 2,435                               | 3,263           | 5,699           |
| Outflows .....                            | —                              | —               | —                            | —               | —                                   | —               | —               |
| Distributions .....                       | (594)                          | (322)           | (605)                        | (790)           | (1,175)                             | (1,042)         | (205)           |
| Market Valuation .....                    | (999)                          | 703             | (1,544)                      | 1,599           | 1,922                               | (714)           | 263             |
| Other .....                               | 356                            | 40              | 367                          | (701)           | 282                                 | (497)           | 8,797           |
| Change .....                              | <b>\$ 3,037</b>                | \$ 802          | <b>\$ 4,559</b>              | \$ 583          | <b>\$ 3,464</b>                     | \$ 1,010        | \$14,554        |
| <b>Balance, end of period</b> .....       | <b>\$38,954</b>                | <b>\$31,514</b> | <b>\$38,954</b>              | <b>\$31,514</b> | <b>\$34,395</b>                     | <b>\$30,931</b> | <b>\$29,921</b> |

During the three months ended June 30, 2022, Fee-Bearing Capital increased \$3.0 billion or 9% to \$39 billion, predominantly due to inflows from our sixth flagship private equity fund and capital deployed across various funds. This increase was partially offset by decreased market valuations as a result of the lower market capitalization of BBU and distributions to our investors.

During the six months ended June 30, 2022, Fee-Bearing Capital increased \$4.6 billion or 3% to \$39 billion due to the reasons discussed above.

During the year ended December 31, 2021, Fee-Bearing Capital increased by \$3.5 billion or 11%, predominantly due to a \$3.1 billion increase in our perpetual strategies as a result of the higher market capitalization of BBU, partially offset by quarterly distributions paid to BBU's unitholders. In addition, our long-term private funds increased \$0.4 billion as a result of inflows from capital deployed, partially offset by distributions to our investors.

During the year ended December 31, 2020, Fee-Bearing Capital increased by \$1.0 billion or 3%, due to a \$1.9 billion increase in our long-term private funds due to inflows from capital raised and deployed across various funds, partially offset by a \$1.0 billion decrease in our perpetual strategies attributable to the lower market capitalization of BBU and distributions paid to BBU's unitholders.

### Fee Revenues

| (MILLIONS)                               | Three months ended<br>June 30, |              | Six months ended<br>June 30, |              | Year ended<br>December 31, |              |              |
|--|--------------------------------|--------------|------------------------------|--------------|----------------------------|--------------|--------------|
|  | 2022                           | 2021         | 2022                         | 2021         | 2021                       | 2020         | 2019         |
| Management and advisory fees             |                                |              |                              |              |                            |              |              |
| Long-term private funds                  |                                |              |                              |              |                            |              |              |
| Flagship funds .....                     | \$ 30                          | \$ 25        | \$ 55                        | \$ 51        | \$103                      | \$121        | \$119        |
| Co-investment and other funds .....      | 50                             | 43           | 95                           | 85           | 175                        | 164          | 1            |
|  | 80                             | 68           | 150                          | 136          | 278                        | 285          | 120          |
| Perpetual strategies .....               |                                |              |                              |              |                            |              |              |
| BBU <sup>1</sup> .....                   | 23                             | 23           | 47                           | 41           | 93                         | 63           | 59           |
| Co-investment and other funds .....      | —                              | —            | —                            | —            | —                          | 2            | 13           |
|  | 23                             | 23           | 47                           | 41           | 93                         | 65           | 72           |
| Catch-up fees .....                      | —                              | —            | —                            | —            | 3                          | 5            | 10           |
| Transaction and advisory fees .....      | 3                              | —            | 4                            | —            | 7                          | 10           | 20           |
| Total management and advisory fees ..... | 106                            | 91           | 201                          | 177          | 381                        | 365          | 222          |
| Performance fees .....                   | —                              | 79           | —                            | 79           | 157                        | —            | —            |
| <b>Total Fee Revenues</b> .....          | <b>\$106</b>                   | <b>\$170</b> | <b>\$201</b>                 | <b>\$256</b> | <b>\$538</b>               | <b>\$365</b> | <b>\$222</b> |

1. BBU Fee-Bearing Capital as at June 30, 2022 is \$7 billion.

Fee Revenues decreased by \$64 million or 38% for the three months ended June 30, 2022 relative to the three months ended June 30, 2021. This decrease is primarily due to the prior year recognition of \$79 million of performance fees, as BBU surpassed its high-water mark in the second quarter of the prior year, attributable to an increase in unit price during that period. The high-water mark threshold to earn additional performance fees as at June 30, 2021 was \$44.64 per unit, above the previous threshold of \$41.96 per unit. This decrease was partially offset by a \$12 million increase in fees from long-term private funds, primarily attributable to closed-end fund and our sixth flagship fund.

Fee Revenues decreased by \$55 million or 21% for the six months ended June 30, 2022 relative to the six months ended June 30, 2021 primarily due to the reasons discussed above.

Fee Revenues increased by \$173 million or 47% for the year ended December 31, 2021 relative to the year ended December 31, 2020. The increase was predominantly related to \$157 million of performance fees as BBU surpassed its high-water mark in both the second and fourth quarter of 2021, attributable to an increase in unit price during those periods. The high-water market threshold to earn additional performance fees as at December 31, 2021 was \$47.30 per unit, above the previous threshold of \$44.64 per unit. In addition, management fees from BBU increased by \$30 million, primarily attributable to a higher market capitalization compared to the prior year. These increases were partially offset by a \$7 million decrease in fees from long-term private funds, primarily attributable to our third flagship private equity fund's investment period coming to an end, which lowered its fee base from committed capital to invested capital.

Fee Revenues increased by \$143 million for the year ended December 31, 2020 relative to the year ended December 31, 2019. The increase was predominantly driven by \$154 million of incremental fees from our long-term private funds, driven by the recognition of a full year of fees from private equity funds at Oaktree, compared to one quarter in the prior year as the acquisition of Oaktree closed on September 30, 2019.

## ***Real Estate***

### *Overview*

- We are one of the world's largest investment managers in real estate, with over \$250 billion of AUM as of June 30, 2022.
- We have invested on behalf of clients in iconic properties in the world's most dynamic markets with the goal of generating stable and growing distributions for our investors while protecting them against downside risk.
- We have approximately 600 investment and asset management professionals that are focused on generating superior returns across our real estate strategies, supported by approximately 24,400 operating employees in the real estate operating businesses that we manage.

### *Our Products*

#### Long-term Private Funds

- Our opportunistic real estate flagship fund series is Brookfield Strategic Real Estate Partners (“**BSREP**”). Through this product, we invest globally across various sectors and geographies on behalf of our clients in high-quality real estate with a focus on large, complex, distressed assets, turnarounds and recapitalizations. The latest vintage for this fund series, our fourth flagship fund, has raised \$13 billion as of June 30, 2022.
- Our commercial real estate debt fund series, Brookfield Real Estate Finance Fund (“**BREF**”), targets investments in transactions, predominantly in the U.S., that are senior to traditional equity and subordinate to first mortgages or investment-grade corporate debt.
- We also recently launched our real estate secondaries strategy, Brookfield Real Estate Secondaries (“**BRES**”), with a focus on providing liquidity solutions for other real estate general partners.

#### Perpetual Strategies

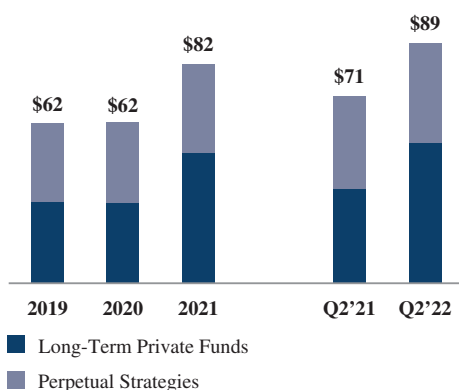
- We manage \$22 billion of Fee-Bearing Capital in BPG as of June 30, 2022, which invests on behalf of the Corporation directly in real estate assets or through our real estate private fund offerings. BPG owns, operates and develops iconic properties in the world's most dynamic markets with a global portfolio of office, retail, multifamily, logistics, hospitality, land and housing, triple net lease, manufactured housing and student housing assets on five continents.

- We also manage capital in our perpetual private fund real estate strategy, Brookfield Premier Real Estate Partner (“**BPREP**”). BPREP is a core plus strategy that invests in high-quality, stabilized real assets located primarily in the U.S. with a focus on office, retail, multifamily and logistics real estate assets. We also have two regional BPREP strategies that are dedicated specifically to investments in Australia (“**BPREP-A**”) and Europe (“**BPREP-E**”).
- We manage capital across our perpetual real estate debt strategy, Brookfield Senior Mezzanine Real Estate Finance Fund (“**BSREF**”). We seek to originate, acquire and actively manage investments in U.S. senior commercial real estate debt for this strategy.
- We also recently launched our non-traded REIT, Brookfield Real Estate Income Trust (“**Brookfield REIT**”), which is a semi-liquid strategy catering specifically to the private wealth channel. This product invests in high quality income-producing opportunities globally through equity or real-estate related debt.

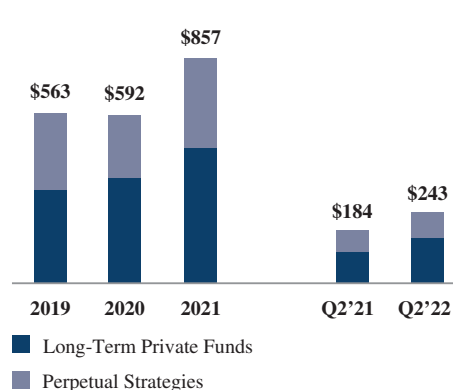
### Summary of Key Financial and Operating Measures

The following charts provide the Fee-Bearing Capital as at June 30, 2022 and 2021 and December 31, 2021, 2020 and 2019 and Fee Revenues for the three months ended June 30, 2022 and 2021 and the years ended December 31, 2021, 2020 and 2019 of our Real Estate investment strategy.

**Fee-Bearing Capital**  
AS AT (BILLIONS)



**Fee-Revenues**  
FOR THE PERIODS ENDED (MILLIONS)



We have provided additional detail, where referenced, to explain significant movements from the prior year.

### Fee-Bearing Capital

| (MILLIONS)                       | As at June 30,  |                 | As at December 31, |                 |                 |
|----------------------------------|-----------------|-----------------|--------------------|-----------------|-----------------|
|                                  | 2022            | 2021            | 2021               | 2020            | 2019            |
| Long-Term Private Funds          | \$55,536        | \$38,499        | \$52,332           | \$35,857        | \$36,212        |
| Perpetual Strategies             | 33,810          | 32,392          | 29,950             | 25,662          | 26,060          |
| <b>Total Fee-Bearing Capital</b> | <b>\$89,346</b> | <b>\$70,891</b> | <b>\$82,282</b>    | <b>\$61,519</b> | <b>\$62,272</b> |

| (MILLIONS)                          | Three Months Ended June 30, |                 | Six Months Ended June 30, |                 | Twelve Months Ended December 31, |                 |                 |
|-------------------------------------|-----------------------------|-----------------|---------------------------|-----------------|----------------------------------|-----------------|-----------------|
|                                     | 2022                        | 2021            | 2022                      | 2021            | 2021                             | 2020            | 2019            |
| <b>Balance, beginning of period</b> | <b>\$84,704</b>             | \$67,803        | <b>\$82,282</b>           | \$61,519        | <b>\$61,519</b>                  | \$62,272        | \$53,653        |
| Inflows                             | 4,073                       | 1,701           | 6,290                     | 5,116           | 16,406                           | 5,143           | 4,459           |
| Outflows                            | (157)                       | (100)           | (246)                     | (180)           | (385)                            | (263)           | (23)            |
| Distributions                       | (1,144)                     | (348)           | (2,660)                   | (1,214)         | (2,943)                          | (2,192)         | (4,244)         |
| Market Valuation                    | 1,225                       | 1,340           | 2,186                     | 4,842           | 6,707                            | (1,842)         | 4,258           |
| Other                               | 645                         | 495             | 1,494                     | 808             | 978                              | (1,599)         | 4,169           |
| Change                              | \$ 4,642                    | \$ 3,088        | \$ 7,064                  | \$ 9,372        | \$20,763                         | \$ (753)        | \$ 8,619        |
| <b>Balance, end of period</b>       | <b>\$89,346</b>             | <b>\$70,891</b> | <b>\$89,346</b>           | <b>\$70,891</b> | <b>\$82,282</b>                  | <b>\$61,519</b> | <b>\$62,272</b> |

During the three months ended June 30, 2022, Fee-Bearing Capital increased \$4.6 billion or 6% to \$89 billion, primarily attributable to inflows from capital raised for our fourth flagship real estate fund, capital deployed across various other fund strategies, and higher market valuations in our perpetual strategies. These increases were partially offset by distributions to our investors.

During the six months ended June 30, 2022, Fee-Bearing Capital increased \$7.1 billion or 9% to \$89 billion due to the reasons discussed above.

During the year ending December 31, 2021, Fee-Bearing Capital increased by \$21 billion or 34%. Our long-term private funds increased \$16 billion, primarily due to capital raised for our fourth flagship real estate fund and capital deployed across various other private funds. Our perpetual strategies increased by \$4.3 billion as a result of capital deployed across our perpetual private funds, most notably BPREP, partially offset by distributions.

During the year ending December 31, 2020, Fee-Bearing Capital decreased by \$0.8 billion or 1%. Our long-term private funds decreased \$0.4 billion, primarily attributable to our second flagship real estate fund ending its investment period during the year and its fee base changing from committed capital to invested capital. Our perpetual strategies decreased \$0.4 billion due to a \$1.1 billion decrease in market capitalization of BPY as well as distributions, partially offset by capital deployed within our perpetual strategies, primarily BPREP.

*Fee Revenues*

| (MILLIONS)                         | Three months ended<br>June 30, |                     | Six months ended<br>June 30, |                     | Year ended<br>December 31, |                     |                     |
|------------------------------------|--------------------------------|---------------------|------------------------------|---------------------|----------------------------|---------------------|---------------------|
|                                    | 2022                           | 2021                | 2022                         | 2021                | 2021                       | 2020                | 2019                |
| Management and advisory fees       |                                |                     |                              |                     |                            |                     |                     |
| Long-term private funds            |                                |                     |                              |                     |                            |                     |                     |
| Flagship funds                     | \$ 93                          | \$ 55               | \$180                        | \$108               | \$325                      | \$224               | \$234               |
| Co-investment and other funds      | 55                             | 44                  | 105                          | 87                  | 197                        | 142                 | 75                  |
|                                    | <u>148</u>                     | <u>99</u>           | <u>285</u>                   | <u>195</u>          | <u>522</u>                 | <u>366</u>          | <u>309</u>          |
| Perpetual strategies               |                                |                     |                              |                     |                            |                     |                     |
| BPG <sup>1</sup>                   | \$ 58                          | \$ 57               | \$113                        | \$110               | \$224                      | \$114               | \$165               |
| Co-investment and other funds      | 27                             | 14                  | 49                           | 27                  | 78                         | 56                  | 24                  |
|                                    | <u>\$ 85</u>                   | <u>\$ 71</u>        | <u>\$162</u>                 | <u>\$137</u>        | <u>\$302</u>               | <u>\$170</u>        | <u>189</u>          |
| Catch-up fees                      | 10                             | —                   | 12                           | —                   | 5                          | —                   | 9                   |
| Transaction and advisory fees      | —                              | —                   | —                            | —                   | —                          | —                   | —                   |
| Total management and advisory fees | <u>\$243</u>                   | <u>\$170</u>        | <u>\$459</u>                 | <u>\$332</u>        | <u>\$829</u>               | <u>\$536</u>        | <u>\$507</u>        |
| Incentive distributions            | —                              | 14                  | —                            | 28                  | 28                         | 56                  | 56                  |
| <b>Total Fee Revenues</b>          | <u><u>\$243</u></u>            | <u><u>\$184</u></u> | <u><u>\$459</u></u>          | <u><u>\$360</u></u> | <u><u>\$857</u></u>        | <u><u>\$592</u></u> | <u><u>\$563</u></u> |

1. BPG Fee-Bearing Capital as at June 30, 2022 is \$22 billion.

Fee Revenues increased by \$59 million or 32% for the three months ended June 30, 2022 relative to the three months ended June 30, 2021. Fees from our long-term private funds increased by \$49 million primarily due to contributions from our fourth flagship fund and capital deployed across other various private funds. The current year includes catch-up fees of \$10 million related to our fourth flagship fund. The prior year benefitted from \$14 million of incentive distributions from BPY which are no longer paid following its privatization in July 2021.

Fee Revenues increased by \$99 million or 28% for the six months ended June 30, 2022 relative to the six months ended June 30, 2021 primarily due to the reasons discussed above.

Fee Revenues increased by \$265 million or 45% for the year ended December 31, 2021 relative to December 31, 2020. Fees from BPG increased by \$110 million, primarily attributable to a higher market capitalization as a result of announcing the privatization of BPY and an increase in underlying asset values post-privatization. Fees from our long-term private funds were \$156 million higher than the prior year due to capital raised for our fourth flagship real estate fund and capital deployed across other various private funds. BPY incentive distributions were \$28 million compared to \$56 million in the prior year, primarily attributable to the 2021 year only including two quarters of incentives distributions following the privatization of BPY in July. Fees from co-investment and other perpetual strategy funds increased by \$22 million as a result of capital deployed across various perpetual private funds. The current period benefitted from catch-up fees of \$5 million related to our fourth flagship real estate fund.



Fee Revenues of \$592 million for the year ended December 31, 2020 compared to Fee Revenues for the year ended December 31, 2019 of \$563 million. The decrease in fees earned from BPG as a result of a decline in the trading price of BPY due to global pandemic impacts and a reduction in fees from our flagship funds due to capital returned to investors was partially offset by the benefit of a full year of fees earned from real estate funds at Oaktree. In addition, the prior year benefitted from \$9 million of catch-up fees related to our third flagship real estate fund, which had its final close in 2019.

### Credit and Other

#### Overview

- As a result of our 61% investment in Oaktree in 2019, we established ourselves as a leader among global investment managers specializing in alternative credit investments. Our interest in Oaktree is 64% as of June 30, 2022. Oaktree is one of the premier credit franchises globally, with \$139 billion of Fee-Bearing Capital as of June 30, 2022 and an expertise in investing across the capital structure with an emphasis on an opportunistic, value-oriented and risk-controlled approach to investing in alternative credit investments.
- We offer one of the most comprehensive alternative credit offerings available today and have a global presence through our experienced team of investment professionals.

#### Our Products

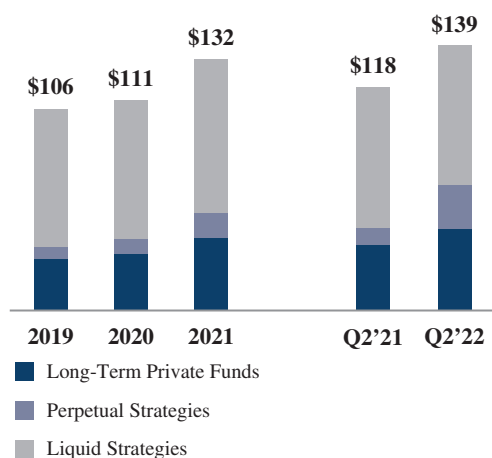
- Our credit strategies invest in both liquid and illiquid instruments, sourced directly from borrowers and via public markets. We focus primarily on rated and non-rated debt of sub-investment grade issuers in developed and emerging markets, and we offer investments in an array of private credit, high yield bonds, convertible securities, leveraged loans, structured credit instruments and opportunistic credit.
- Our flagship credit strategy, the Opportunistic Credit series, focuses on protecting against loss by buying claims on assets at attractive or distressed prices. We aim to achieve substantial gains by actively participating in restructurings to restore companies to financial viability, while creating value. The latest vintage of this series of funds was raised in 2021 and 2022 with a total fund size of \$16 billion and is the largest fund in the series to date.
- Also included in our other strategies is our Public Securities Group (“PSG”), which manages the Fee-Bearing Capital associated with our liquid strategies. PSG serves institutions and individuals seeking the investment advantages of real assets through actively managed listed equity and debt strategies.

#### Summary of Key Financial and Operating Measures

The following charts provide the Fee-Bearing Capital as at June 30, 2022 and 2021 and December 31, 2021, 2020 and 2019 and Fee Revenues for the three months ended June 30, 2022 and 2021 and the years ended December 31, 2021, 2020 and 2019 of our Credit and Other investment strategy.

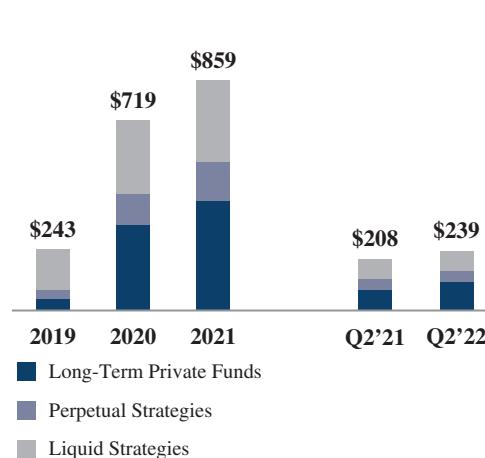
#### Fee-Bearing Capital

AS AT (BILLIONS)



#### Fee Revenues

FOR THE PERIODS ENDED (MILLIONS)



We have provided additional detail below to explain significant movements during the presented periods.

## Fee-Bearing Capital

| (MILLIONS)                       | As at<br>June 30, |                  | As at<br>December 31, |                  |                  |
|----------------------------------|-------------------|------------------|-----------------------|------------------|------------------|
|                                  | 2022              | 2021             | 2021                  | 2020             | 2019             |
| Long-Term Private Funds          | \$ 41,196         | \$ 33,747        | \$ 39,067             | \$ 30,307        | \$ 27,109        |
| Perpetual Strategies             | 21,256            | 8,401            | 12,898                | 8,091            | 7,410            |
| Liquid Strategies                | 76,802            | 76,102           | 80,230                | 72,797           | 71,957           |
| <b>Total Fee-Bearing Capital</b> | <b>\$139,254</b>  | <b>\$118,250</b> | <b>\$132,195</b>      | <b>\$111,195</b> | <b>\$106,476</b> |

| (MILLIONS)                          | Three Months Ended<br>June 30, |                  | Six Months Ended<br>June 30, |                  | Twelve Months Ended<br>December 31, |                  |                  |
|-------------------------------------|--------------------------------|------------------|------------------------------|------------------|-------------------------------------|------------------|------------------|
|                                     | 2022                           | 2021             | 2022                         | 2021             | 2021                                | 2020             | 2019             |
| <b>Balance, beginning of period</b> | <b>\$130,968</b>               | \$113,508        | <b>\$132,195</b>             | \$111,195        | <b>\$111,195</b>                    | \$106,476        | \$ 13,377        |
| Inflows                             | 22,300                         | 5,435            | 28,525                       | 9,929            | 28,821                              | 16,797           | 13,422           |
| Outflows                            | (5,630)                        | (1,845)          | (10,363)                     | (4,725)          | (8,970)                             | (9,602)          | (6,794)          |
| Distributions                       | (487)                          | (817)            | (927)                        | (910)            | (1,855)                             | (800)            | (106)            |
| Market Valuation                    | (7,234)                        | 1,857            | (9,144)                      | 3,443            | 4,921                               | 967              | 4,057            |
| Other                               | (663)                          | 112              | (1,032)                      | (682)            | (1,917)                             | (2,643)          | 82,520           |
| Change                              | \$ 8,286                       | \$ 4,742         | \$ 7,059                     | \$ 7,055         | \$ 21,000                           | \$ 4,719         | \$ 93,099        |
| <b>Balance, end of period</b>       | <b>\$139,254</b>               | <b>\$118,250</b> | <b>\$139,254</b>             | <b>\$118,250</b> | <b>\$132,195</b>                    | <b>\$111,195</b> | <b>\$106,476</b> |

During the three months ended June 30, 2022, Fee-Bearing Capital increased \$8.3 billion or 6% to \$139 billion, primarily due to inflows resulting from Brookfield Reinsurance's acquisition of American National and capital deployed within our credit strategies. This was partially offset by lower market valuations in our open-end credit funds, outflows due to redemptions within our liquid and perpetual strategies, and distributions to our investors.

During the six months ended June 30, 2022, Fee Bearing Capital increased \$7.1 billion or 5% to \$139 billion due to the reasons discussed above.

During the year ended December 31, 2021, Fee-Bearing Capital increased by \$21 billion or 19%, due to an \$8.8 billion increase in our long-term private funds as a result of capital deployed, notably in our latest opportunistic credit fund, partially offset by distributions and capital returned to our investors. Liquid and perpetual strategies increased by \$7.4 billion and \$4.8 billion, respectively, as a result of strong capital deployment activities and higher valuations, partially offset by redemptions over the year.

During the year ended December 31, 2020, Fee-Bearing Capital increased by \$4.7 billion or 4%, primarily attributable to a \$3.2 billion increase in our long-term private funds as we launched fundraising for our latest opportunistic credit fund and began deploying capital during the year. In addition, our liquid strategies increased \$0.8 billion as a result of strong capital deployment activities and higher valuations, partially offset by redemptions and a lower valuation of Oaktree's interest in a fixed income manager. Our perpetual strategies increased \$0.7 billion as a result of strong capital deployment activities and higher valuations, partially offset by redemptions.

## Fee Revenues

| (MILLIONS)                     | Three months ended<br>June 30, |              | Six months ended<br>June 30, |              | Year ended<br>December 31, |              |              |
|--------------------------------|--------------------------------|--------------|------------------------------|--------------|----------------------------|--------------|--------------|
|                                | 2022                           | 2021         | 2022                         | 2021         | 2021                       | 2020         | 2019         |
| Management and advisory fees   | \$121                          | \$100        | \$239                        | \$191        | \$414                      | \$325        | \$ 54        |
| Long-term private funds        | 42                             | 34           | 83                           | 69           | 144                        | 118          | 28           |
| Perpetual Strategies           | 68                             | 74           | 139                          | 147          | 301                        | 276          | 161          |
| Liquid Strategies <sup>1</sup> | 8                              | —            | 8                            | —            | —                          | —            | —            |
| Transaction and advisory fees  | —                              | —            | —                            | —            | —                          | —            | —            |
| <b>Total Fee Revenues</b>      | <b>\$239</b>                   | <b>\$208</b> | <b>\$469</b>                 | <b>\$407</b> | <b>\$859</b>               | <b>\$719</b> | <b>\$243</b> |

1. Represent open-end funds within our credit strategy, the net share of Oaktree's share in a fixed income manager's Fee Revenues, and our public securities group.

Fee Revenues increased by \$31 million or 15% for the three months ended June 30, 2022 relative to the three months ended June 30, 2021. Fee revenues increased due to capital deployed within our closed-end funds, particularly our flagship opportunistic credit fund, as well as capital deployed across our perpetual strategies. In addition, the current period benefitted from transaction fees related to the syndication of a loan in our insurance solutions business. These increases were offset by a \$6 million decrease in our liquid strategies as a result of reduced valuations.

Fee Revenues increased by \$62 million or 15% for the six months ended June 30, 2022 relative to the six months ended June 30, 2021. The increase was primarily attributable to incremental fees earned from our long-term private funds as a result of capital deployed across various private funds. In addition, fees from perpetual strategies increased as a result of higher Fee-Bearing Capital driven by valuation increases and capital deployed across perpetual strategies. The current period benefitted from transaction fees related to the syndication of a loan in our insurance solutions business. These increases were offset by a \$8 million decrease in our liquid strategies as a result of reduced valuations.

Fee Revenues increased by \$140 million or 19% for the year ended December 31, 2021 relative to the year ended December 31, 2020. The increase was primarily attributable to \$89 million of incremental fees earned from long-term private funds, driven by \$6.5 billion of capital deployed for our latest opportunistic credit flagship fund. Fees from perpetual strategies increased by \$26 million as a result of market valuation increases and the benefit of capital from two reinsurance transactions during the year. Fees from liquid strategies increased by \$25 million as a result of capital deployed and valuation increases.

Fee Revenues increased by \$476 million or 196% for the year ended December 31, 2020 relative to the year ended December 31, 2019. The increase was primarily attributable to a full year of Fee Revenues as we closed the acquisition of Oaktree on September 30, 2019.

## **Liquidity and Capital Resources**

### ***Liquidity***

The Manager undertakes limited activities, primarily receiving dividends from our asset management business and, in turn, distributing to shareholders of the Manager in accordance with its dividend policy. The Manager does have a limited number of employees who provide services to our asset management business and for whom those costs are reimbursed and therefore do not impact the liquidity of the Manager. The Manager is dependent on dividends from our asset management business as its primary source of liquidity, in addition to a credit facility that the Manager will enter into with the asset management business in conjunction with the Arrangement.

#### *Credit facility with Our Asset Management Business*

The Manager will enter into a credit agreement with the Asset Management Company, as lender, providing for a five-year revolving \$500 million credit facility. The credit facility will be available in U.S. or Canadian dollars, and advances will be made by way of SOFR, base rate, bankers' acceptance rate or prime rate loans. Advances will bear interest at the forward-looking term rate based on the secured overnight financing rate published by the Federal Reserve Bank of New York (Term SOFR), the base rate, the prime rate or the Canadian dollar bankers' acceptance rate (CDOR), in each case plus an applicable spread and subject to adjustment from time to time as the parties may agree. In addition, the credit facility will contemplate deposit arrangements pursuant to which the lender would, with the consent of the borrower, deposit funds on a demand basis to the borrower's account at a reduced rate of interest.

#### *Our Asset Management Business Liquidity*

Our asset management business attempts to maintain sufficient liquidity at all times so that it is able to participate in attractive opportunities as they arise, better withstand sudden adverse changes in economic circumstances, as well as maintain distributions to shareholders. Our primary sources of liquidity, which we refer to as core liquidity, consists of cash and financial assets, net of other associated liabilities.

Following completion of the Arrangement, our asset management business expects to enter into a credit agreement with the Corporation (or a subsidiary of the Corporation), as lender, providing for a five-year revolving \$300 million credit facility. The credit facility will be available in U.S. or Canadian dollars, and advances will be made by way of SOFR, base rate, bankers' acceptance rate or prime rate loans. Advances will bear interest at the forward-looking term rate based on the secured overnight financing rate published by the Federal Reserve Bank of New York (Term SOFR), the base rate, the prime rate or the Canadian dollar bankers' acceptance rate (CDOR), in each case plus an applicable spread and subject to adjustment from time to time as the parties may agree. In addition, the credit facility will contemplate deposit arrangements pursuant to which the lender would, with the consent of the borrower, deposit funds on a demand basis to the borrower's account at a reduced rate of interest.

Upon completion of the Arrangement, our asset management business will have \$2.7 billion of cash to fund future operations, which will, until it is deployed by our asset management business, be put on deposit with the Corporation at a pre-agreed rate of interest.

#### *Our Asset Management Business Core and Total Liquidity*

The following table presents core liquidity of our asset management business:

| (MILLIONS)                                   | June 30,<br>2022 | December 31,    |          |          |
|--|------------------|-----------------|----------|----------|
|  |                  | 2021            | 2020     | 2019     |
| Cash and financial assets <sup>1</sup> ..... | \$ 2,749         | \$ 2,797        | \$ 2,477 | \$ 2,568 |
| <b>Core liquidity</b> .....                  | <b>2,749</b>     | <b>2,797</b>    | 2,477    | 2,568    |
| Uncalled private fund commitments .....      | <b>73,855</b>    | <b>77,079</b>   | 60,594   | 50,735   |
| <b>Total liquidity</b> .....                 | <b>\$76,604</b>  | <b>\$79,876</b> | \$63,071 | \$53,303 |

1. June 30, 2022 amounts include cash of \$2.6 billion and \$109 million of liquid securities. December 31, 2021 amounts include cash of \$2.6 billion and \$203 million of liquid securities. 2020 includes \$2.2 billion of cash and \$289 million of liquid securities.

As at June 30, 2022 and December 31, 2021, core liquidity for our asset management business was \$2.7 billion, consisting of \$2.7 billion of cash and financial assets, which is readily available for use without any material tax consequences. We utilize this liquidity to support our asset management business which includes funding strategic transactions as well as seeding new investment products. Our asset management business also has the ability to raise additional liquidity through the issuance of securities. However, this is not included in our core liquidity as we are generally able to finance our business and capital requirements through other means.

#### *Uncalled Fund Commitments*

The following presents our Uncalled Fund Commitments as of June 30 of each year and December 31, 2021:

| AS AT JUNE 30<br>(MILLIONS)          | 2022         | 2023         | 2024           | 2025           | 2026+           | Total<br>2022   | Dec. 2021       |
|--------------------------------------|--------------|--------------|----------------|----------------|-----------------|-----------------|-----------------|
| Renewable power and transition ..... | \$ 64        | \$—          | \$ —           | \$ 113         | \$13,990        | <b>\$14,167</b> | \$12,278        |
| Infrastructure .....                 | 87           | —            | —              | 258            | 6,011           | <b>6,356</b>    | 11,643          |
| Private equity .....                 | —            | 124          | —              | 998            | 11,414          | <b>12,536</b>   | 9,863           |
| Real estate .....                    | 600          | 428          | 660            | 233            | 23,092          | <b>25,013</b>   | 25,831          |
| Credit and other .....               | —            | 21           | 1,156          | 430            | 14,176          | <b>15,783</b>   | 17,464          |
|                                      | <b>\$751</b> | <b>\$573</b> | <b>\$1,816</b> | <b>\$2,032</b> | <b>\$68,683</b> | <b>\$73,855</b> | <b>\$77,079</b> |

Approximately \$38 billion of the Uncalled Fund Commitments are currently earning fees. The remainder will become fee-bearing once the capital is invested.

#### *Dividends*

Please refer to “Dividend Policy” for details on our dividends.

#### *Capital Resources*

##### *Contractual Obligations*

On January 31, 2019, a subsidiary of the Corporation committed \$2.8 billion to our third flagship real estate fund and has funded \$1.8 billion of the total commitment as of June 30, 2022 (December 31, 2021 - \$1.9 billion).

##### *Guarantees*

Our asset management business and certain of its consolidated subsidiaries provide financial guarantees. The amounts and nature of these guarantees are described in Note 13. “Commitments and Contingencies” of the combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at and for the years ended December 31, 2021, 2020 and 2019 and Note 12. “Commitments and Contingencies” of the condensed combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at June 30, 2022 and December 31, 2021 and for the three and six months ended June 30, 2022 and 2021, appearing elsewhere in this document.

### *Indemnifications*

In many of its service contracts, our asset management business agrees to indemnify the third-party service provider under certain circumstances. The terms of the indemnities vary from contract to contract and the amount of indemnification liability, if any, cannot be determined and has not been recorded in our combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at and for the years ended December 31, 2021, 2020 and 2019 or the condensed combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at June 30, 2022 and December 31, 2021 and for the three and six months ended June 30, 2022 and 2021, appearing elsewhere in this document.

### *Clawback Obligations*

Performance allocations are subject to clawback to the extent that the performance allocations received to date with respect to a fund exceeds the amount due to our asset management business based on cumulative results of that fund. The amounts and nature of our asset management business' clawback obligations are described in Note 13. "Commitments and Contingencies" of the combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at and for the years ended December 31, 2021, 2020 and 2019 and Note 12. "Commitments and Contingencies" of the condensed combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at June 30, 2022 and December 31, 2021 and for the three and six months ended June 30, 2022 and 2021, appearing elsewhere in this document.

### *Capital Requirements*

Certain U.S. and non-U.S. entities of our asset management business are subject to various investment adviser and other financial regulatory rules and requirements that may include minimum net capital requirements.

### *Off-Balance Sheet Arrangements*

Neither the Manager nor our asset management business is currently a party to any off-balance sheet arrangements.

### *Related Party Transactions*

The Manager and our asset management business will enter into a number of related party transactions with the Corporation. See "Relationship Arrangements".

### **Summary of Significant Accounting Policies**

The Manager prepares combined consolidated carve-out financial statements in conformity with U.S. GAAP. The preparation of the combined consolidated carve-out financial statements in conformity with U.S. GAAP requires management to make estimates that affect the amounts reported, particularly in the combined consolidated carve-out financial statements. Management believes that estimates utilized in the preparation of the combined consolidated carve-out financial statements are prudent and reasonable. Such estimates include those used in the valuation of investments and financial instruments, the measurement of deferred tax balances (including valuation allowances), accrued carried interest, incentive distributions and the accounting for equity-based compensation. Actual results could differ from those estimates and such differences could be material. The Manager believes the following critical accounting policies could potentially produce materially different results of the asset management business, and ultimately the Manager, if underlying assumptions, estimates and/or judgments were to be changed. For a description of accounting policies, see Note 2. "Summary of Significant Accounting Policies" of the combined consolidated carve-out financial statements of Brookfield Asset Management ULC as at and for the years ended December 31, 2021, 2020 and 2019, appearing elsewhere in this document.

### *Revenue Recognition*

Revenue is measured based on the amount the Asset Management Company expects to be entitled to under the contract with the customer and excludes amounts collected on behalf of third parties. A performance obligation is a promise in a contract to transfer a distinct good or service (or a bundle of goods and services) to the customer and is the unit of account in ASC 606. In determining the transaction price, an entity may include variable consideration only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized would not occur when the uncertainty associated with the variable consideration is resolved. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue, as, or when, the performance obligation is satisfied. The Asset Management Company recognizes revenue when it transfers control of a product or service to a customer.

Revenues primarily consist of management and advisory fees, incentive fees (including incentive distributions and performance fees), investment income, interest and dividend revenue and other.

*Management and Advisory Fees* — Management and advisory fees are comprised of base management fees and transaction, advisory and other fees and are accounted for as contracts with customers.

The Asset Management Company earns base management fees from its customers at a fixed percentage of a calculation base which is typically committed capital or invested capital or net asset value. The Asset Management Company identifies its customers on a fund-by-fund basis in accordance with the terms and circumstances of the individual fund. Generally, the customer is identified as the investors in its managed funds and investment vehicles, but for certain widely held funds or vehicles, the fund or vehicle itself may be identified as the customer. These customer contracts require the Asset Management Company to provide investment management services over a period of time, which represents a performance obligation that is satisfied over time. Management fees are a form of variable consideration because the fees that the Asset Management Company is entitled to vary based on fluctuations in the basis for the management fee. The amount recorded as revenue is generally determined at the end of the period because these management fees are payable on a regular basis (typically quarterly) and are not subject to claw back once paid.

Transaction, advisory and other fees are principally fees charged to the investors of funds indirectly through the managed funds and portfolio companies.

These fees are based on a fixed percentage of enterprise value or equity value of pooled capital raised and are earned which generally coincides with when the capital is called. These fees are not tied to performance or ongoing investment management services, are not subject to claw back and are recorded in the period in which the related transaction closes.

Accrued but unpaid management and advisory fees, net of management fee reductions and management fee offsets, as of the reporting date are included in Accounts Receivable or Due from Affiliates in the combined consolidated carve-out balance sheets.

*Incentive Fees* — Incentive fees are incentive payments to reward the Asset Management Company for meeting or exceeding certain performance thresholds of managed entities. They are comprised of incentive distributions and performance fees.

Incentive distributions paid to us by our perpetual affiliates (BIP, BEP and BPY) are determined by contractual arrangements and represent a portion of distributions paid by the perpetual affiliates above a predetermined hurdle. They are accrued as revenue on the respective affiliates' distribution record dates only if the predetermined hurdle has been achieved. They are not subject to claw back.

Incentive fees will not be recognized until (a) it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur, or (b) the uncertainty associated with the variable consideration is subsequently resolved. Accrued but unpaid incentive fees and Performance fees are recorded within due from affiliates in the combined consolidated carve-out balance sheets as of the reporting date.

*Performance Fees* — Performance fees are generated when the Asset Management Company exceeds predetermined investment returns within BBU and on certain liquid strategies portfolios. BBU performance fees are based on the quarterly volume-weighted average increase in BBU unit price over the previous threshold and are accrued on a quarterly basis, whereas performance fees within liquid strategies funds are typically determined on an annual basis. These fees are not subject to claw back.

*Investment Income (Loss)* — Investment income (loss) represents the unrealized and realized gains and losses on carried interest and movements in the fair value of the principal investments.

Carried interest is a performance fee arrangement in which we receive a percentage of investment returns, generated within a private fund on carry eligible capital, based on a contractual formula. We are eligible to earn carried interest from a fund once returns exceed the fund's contractually defined performance hurdles at which point we earn an accelerated percentage of the additional fund profit until we have earned the percentage of total fund profit, net of fees and expenses, to which we are entitled. At the end of each reporting period, the Asset Management Company calculates the balance of accrued carried interest that it would be entitled to for each fund, pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of such date, irrespective of whether such amounts have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to amounts recorded as accrued carried interest to reflect either (a) positive performance resulting in an increase in the accrued carried interest to the general partner or (b) negative performance that would cause the amount due to the Asset Management Company to be less than the amount previously recognized as revenue, resulting in a negative adjustment to the accrued carried interest to the general partner. These adjustments are recorded in the Statements of Operations as Unrealized carried interest allocations in Investment income. In each scenario, it is necessary to calculate the accrued carried interest on cumulative results compared to the accrued carried interest recorded to date and make the required positive or negative adjustments. The Asset Management Company ceases to record negative carried interest once previously accrued carried interest for such fund have been fully reversed. The Asset Management Company is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative carried interest over the life of a fund. Accrued carried interest as of the reporting date are reflected in Investments in the combined consolidated carve-out balance sheets.

Carried interest is realized when an underlying investment is profitably disposed of and the fund's cumulative returns are in excess of the preferred return or, in limited instances, after certain thresholds for return of capital are met. Carried interest is subject to claw back to the extent that the carried interest received to date exceeds the amount due to the Asset Management Company based on cumulative results.

Principal investments include the unrealized and realized gains and losses on the Asset Management Company's principal investments, including its investments in the funds that are not consolidated and receive pro-rata allocations, its equity method investments, and other principal investments. Income (loss) on principal investments is realized when the Asset Management Company redeems all or a portion of its investment or when the Asset Management Company receives cash income, such as dividends or distributions. Unrealized income (loss) on principal investments results from changes in the fair value of the underlying investment as well as the reversal of unrealized gain (loss) at the time an investment is realized.

*Interest and Dividend Revenue* — Interest and dividend revenue comprises primarily interest and dividend income earned on principal investments not accounted for under the equity method held by the Asset Management Company.

### ***Investments***

Investments include (i) investments held by funds which the Asset Management Company controls and consolidates and its ownership interests (typically general partner interests) in nonconsolidated funds which are accounted for as equity method investments.

#### *Investments at fair value under Consolidated Funds*

Investments held by consolidated funds mainly comprise of various common stocks as disclosed in Note 3. "Investments" of the combined consolidated carve-out financial statements, included elsewhere in this document, and interest in consolidated funds whereby such investments are measured at fair value. Upon the sale of a security or other investment, the realized net gain or loss is computed on a weighted average cost basis, which compute the realized net gain or loss on a first in, first out basis. Securities transactions are recorded on a trade date basis.

#### *The Asset Management Company's ownership interests in funds accounted for as equity method investments*

The Asset Management Company accounts for its general partner interest in Oaktree and other affiliates whereby it has or is otherwise presumed to have significant influence using the equity method of accounting. The carrying value of equity method investments is determined based on amounts invested by the company, adjusted for the equity in earnings or losses of the investee (including unrealized carried interest) allocated based on the respective partnership agreement, less distributions received. The Asset Management Company evaluates its equity method investments for impairment whenever events or changes in circumstances indicate that the carrying amounts of such investments may not be recoverable. Refer to Note 3. "Investments" of the combined consolidated carve-out financial statements, included elsewhere in this document.

## **Business Environment and Quantitative and Qualitative Risk Disclosures**

### ***Business Environment***

The global economy experienced a strong recovery in 2021 with real GDP growing 6.1%, following a decline of 3.1% in 2020 in the aftermath of the outbreak of the COVID pandemic. The development and widespread deployment of COVID vaccines reduced the health risk to individuals and alleviated pressure on healthcare systems, allowing governments to lift lockdown restrictions and global economic activity to rebound back to pre-pandemic levels by the end of the year.

In the U.S., which accounts for around a quarter of global GDP, real GDP grew in line with the global economy at 5.7% in 2021 to above pre-pandemic levels of activity, supported by government and central bank stimulus in the form of accommodating fiscal and monetary policy. The labor market also rebounded with the unemployment rate falling to 3.9% from 14.7% at its peak in 2020 and the number of job openings increasing to record levels. The recovery in supply chains and the labor markets lagged the growth in demand, leading to increases in prices that pushed year-over-year consumer price inflation to 7.1%.

The U.S. Federal Reserve maintained its stimulative monetary policy that was put in place after the onset of the pandemic for most of the year, buying assets at a pace of \$120 billion per month and keeping its policy interest rate at 0-0.25%. However with inflation above its 2% target, an improving labor market and above-trend economic growth, the Federal Reserve announced in November 2021 that it would begin to remove its monetary policy accommodation and reduce asset purchases from December 2021. The market also started to price in rate hikes in expectation that the Federal Reserve will soon normalize policy.

Against that backdrop, equity markets performed strongly in aggregate during the year, with the MSCI World Index rising 20% and close to all-time highs. Developed markets outperformed developing markets, benefiting from faster vaccination programs and the economic reopening, with the MSCI World Index excluding the U.S. rising 13%, while the MSCI EM Index fell 3%. The S&P 500 outperformed most markets with returns of 29%, driven by the energy, real estate and technology sectors.

Debt markets in the U.S. and Europe experienced a tightening in corporate credit spreads and record supply, with new bond issuance increasing 6% year-over-year to \$9 trillion globally. Government yields began to rise with the 10-year U.S. treasury rising 60bps from 0.91% to 1.51% during the year, albeit remaining close to historical lows.

Robust capital markets and deferred activity from 2020 helped support growth in transactions, with global volumes increasing 64% to a record \$5 trillion in 2020. Rising global demand also helped drive higher commodity prices with Brent crude oil rising to \$75 per barrel from \$50 and the Bloomberg Commodity Index rising 14%.

In the first half of 2022, the global economy continued to grow as the economic impact of the pandemic abated, but at a slower growth rate than the past. The global economy was affected by the outbreak of the conflict in Ukraine, pandemic-related fiscal stimulus programs winding down, central banks tightening financial conditions in response to higher inflation and localized lockdowns in China to control the spread of COVID. Headline real GDP growth in the U.S. declined by an annualized rate of 0.6% in the second quarter, but private domestic demand increased by 0.2% and the labor market continued to strengthen with unemployment falling to 3.6%. Disruptions to commodity supplies arising from the Ukraine conflict pushed up food and energy prices, with the Bloomberg Commodity Index higher by 38% on the year at its peak, though commodity strength diminished into June, ending the second quarter 18% higher than the start of 2022. Strong and broadening price pressures pushed consumer price inflation to 9% in June year-over-year. In response, the Federal Reserve raised rates by 150 bps over the first half of the year, and vocalized intentions to adjust policy tighter until incoming data showed continued disinflation.

Equity markets fell in the first half of the year with the MSCI World Index and the S&P 500 both falling by 21%. Debt market issuances declined as all-in financing costs increased, with U.S. investment grade credit spreads increasing 56bps over the first half of the year and the 10-year U.S. treasury yield increasing by 150bps to 3.01%.

The global economy continues to recover from the pandemic with many parts of the world past the most acute phase and labor markets remaining strong. However, the outlook has become more uncertain. The absence of a near term resolution to the conflict in Ukraine may continue to impact commodity prices, business and consumer sentiment and geopolitical tensions. In addition, central banks globally have started to tighten monetary policy to slow demand growth in the face of inflation and lockdowns in China may continue to impact global demand and put pressure on supply chains.

See “Quantitative and Qualitative Risk Disclosures” below for a discussion of the impact and sensitivity of market, foreign exchange, interest rate and credit risk for Manager and our asset management business.

## **QUANTITATIVE AND QUALITATIVE RISK DISCLOSURES**

The Manager has limited activities and operations. The Manager’s exposure to market, foreign currency, interest rate and credit risk is driven by its equity interest in our asset management business.

### ***Market Risk***

The primary market risk exposure of our asset management business relates to its role as an asset manager of the publicly listed perpetual affiliates and the sensitivity of base management fees earned from these affiliates due to movements in their underlying trading price. Specifically, with respect to the market risk related to base management fees earned based on the market capitalization of BEP, BIP and BBU and prior to its privatization in July 2021, BPY.



The table below outlines the impact to base management and advisory fee revenues if there was a 10% decline in the market capitalization of the aforementioned perpetual affiliates:

| (MILLIONS)             | For the three months ended<br>June 30, |             | For the six months ended<br>June 30, |              | For the years ended<br>December 31, |             |             |
|------------------------|--|-------------|--------------------------------------|--------------|-------------------------------------|-------------|-------------|
|                        | 2022                                   | 2021        | 2022                                 | 2021         | 2021                                | 2020        | 2019        |
| BEP .....              | \$ 7                                   | \$ 7        | \$ 14                                | \$ 15        | \$29                                | \$21        | \$11        |
| BIP .....              | 11                                     | 9           | 22                                   | 18           | 39                                  | 30          | 27          |
| BBU .....              | 2                                      | 2           | 5                                    | 4            | 9                                   | 6           | 6           |
| BPY <sup>1</sup> ..... | —                                      | 6           | —                                    | 11           | 11                                  | 11          | 17          |
| <b>Revenues</b> .....  | <b>\$ 20</b>                           | <b>\$24</b> | <b>\$ 41</b>                         | <b>\$ 48</b> | <b>\$88</b>                         | <b>\$68</b> | <b>\$61</b> |

1. As BPY was privatized in July 2021, only two quarters of fees in 2021 were exposed to the movement in market prices.

**Foreign Currency Risk**

We have very limited exposure to foreign currency risk as a majority of our private funds are denominated in USD. This means that a majority of the base management fees and carried interest that we earn are paid in USD, irrespective of the local currency of our underlying investor base.

**Interest Rate Risk**

We are not exposed to interest rate risk as we do not have any material debt outstanding and in turn do not pay a material amount of interest.

**Credit Risk**

Investors in our private funds make capital commitments to these vehicles via subscription agreements. When a private fund makes an investment, these capital commitments are then satisfied by our investors via capital contributions as prescribed under these subscription agreements. Investors in our private funds may default on their capital commitment obligations, which could have an adverse impact on our earnings or result in other negative implications to our businesses such as the requirement to deploy our own capital to cover such obligations. This impact would be magnified if the investor that does so is in multiple funds. Given the diversity and creditworthiness of our over 2,000 clients, including some of the world’s largest institutional investors, sovereign wealth funds and pension plans, we are of the view that there is not a material credit risk present in our asset management business.

## DIRECTORS AND EXECUTIVE OFFICERS

### Directors and Executive Officers of the Manager

The table below sets forth information regarding the directors and executive officers of the Manager expected to hold office following completion of the Arrangement.

Prior to completion of the Arrangement, the size of the Manager's Board has been set at four members. Following completion of the Arrangement, the size of the Board will be set at 12 members. Currently, the Board is comprised of the following four members: Mark Carney (Chair), Bruce Flatt, Cyrus Madon and Samuel J.B. Pollock. Following completion of the Arrangement, the Board is expected to be comprised of the 10 directors named below and two additional independent directors to be added by the directors following completion.

| Name, Age, City, Province and Country of Residence <sup>(a)</sup>               | Position/Title with the Manager  | Independent | Current Principal Occupation <sup>(b)</sup>   |
|---|--|-------------|---|
| Mark Carney (57) . . . . .<br>Ottawa, Ontario, Canada                           | Chair of the Board and<br>Head of Transition<br>Investing  | No          | Vice Chair and Head of<br>Transition Investing  |
| Bruce Flatt (57) . . . . .<br>London, U.K. / New York, New York,<br>USA         | Chief Executive Officer<br>Director  | No          | Chief Executive Officer   |
| Marcel R. Coutu <sup>(c)(d)(e)</sup> (68) . . . . .<br>Calgary, Alberta, Canada | Lead Independent<br>Director   | Yes         | Corporate Director  |
| Nili Gilbert <sup>(c)(d)(e)</sup> (44) . . . . .<br>New York, New York, USA     | Director   | Yes         | Vice Chairwoman of Carbon Direct LLC  |
| Keith Johnson <sup>(c)(d)(e)</sup> (47) . . . . .<br>Jackson, Wyoming, USA      | Director   | Yes         | Senior Managing<br>Director, Sequoia<br>Heritage  |
| Justin B. Beber <sup>(c)</sup> (53) . . . . .<br>Toronto, Ontario, Canada       | Managing Partner and<br>Chief Administrative<br>Officer<br>Director                              | No          | Managing Partner, Head<br>of Corporate Strategy<br>and Chief Legal Officer  |
| Brian W. Kingston <sup>(c)</sup> (48) . . . . .<br>New York, New York, USA      | Managing Partner and Chief Executive<br>Officer of Real Estate<br>Director                       | No          | Managing Partner and Chief Executive<br>Officer of Real Estate  |
| Cyrus Madon (57) . . . . .<br>Toronto, Ontario, Canada                          | Managing Partner and Chief Executive<br>Officer of Private Equity<br>Director                    | No          | Managing Partner and Chief Executive<br>Officer of Private Equity   |
| Bahir Manios <sup>(f)</sup> (44) . . . . .<br>Toronto, Ontario, Canada          | Managing Partner and<br>Chief Financial<br>Officer   | N/A         | Managing Partner and<br>Chief Strategy Officer of<br>Infrastructure and Chief Investment<br>Officer of Brookfield Reinsurance |
| Craig W. A. Noble <sup>(c)</sup> (48) . . . . .<br>Toronto, Ontario, Canada     | Managing Partner and<br>Chief Executive Officer of Alternative<br>Investments                    | N/A         | Managing Partner and<br>Chief Executive Officer of Alternative<br>Investments   |
| Lori A. Pearson <sup>(c)</sup> (60) . . . . .<br>Toronto, Ontario, Canada       | Director   | No          | Managing Partner and<br>Chief Operating Officer   |
| Samuel J. B. Pollock (56) . . . . .<br>Toronto, Ontario, Canada                 | Managing Partner and Chief Executive<br>Officer of Infrastructure<br>Director                    | No          | Managing Partner and Chief Executive<br>Officer of Infrastructure   |
| Connor D. Teskey <sup>(c)</sup> (34) . . . . .<br>London, U.K.                  | Managing Partner and President and Chief<br>Executive Officer of Renewable Power &<br>Transition | N/A         | Managing Partner and Chief Executive<br>Officer of Renewable Power & Transition   |

- (a) The business address of each of Mr. Flatt and Mr. Teskey is One Canada Square, Level 25 Canary Wharf, London U.K. E14 5AA. The business address of each of Ms. Gilbert and Mr. Kingston is Brookfield Place, 250 Vesey Street, 15th Floor, New York, NY 10281. The business address of each of Mr. Beber, Mr. Carney, Mr. Manios, Mr. Madon, Mr. Noble, Ms. Pearson and Mr. Pollock is Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3. The business address of Mr. Coutu is Brookfield Place, Suite 1210, 225 - 6th Ave. S.W., Calgary, Alberta T2P 1N2. The business address of Mr. Johnson is 2800 Sand Hill Road, Suite 101, Menlo Park, CA 94025.
- (b) Current principal occupation is with the Corporation, unless otherwise noted. See below for the five-year history of each director and executive officer.
- (c) Has agreed to serve and will be appointed on or prior to completion of the Arrangement and the Special Distribution.
- (d) Expected to serve as a member of the Audit Committee.
- (e) Expected to serve as a member of the Governance, Nominating and Compensation Committee.
- (f) Mr. Manios served as Chief Strategy Officer of Brookfield Infrastructure and Chief Investment Officer of Brookfield Reinsurance until August 2022.

Prior to completion of the Arrangement, the Manager's directors and executive officers will not own any Class A Shares or Class B Shares. The Manager's directors and executive officers collectively are expected to own, or control or direct, directly or indirectly, approximately 8.2% of the Manager's issued and outstanding shares of this class immediately following the Arrangement and the Special Distribution. See "Security Ownership".

Each of the Manager and our asset management business' directors, officers and employees will be subject to the Manager's personal trading policy, which will prohibit trading in the securities of the Manager while in possession of material undisclosed information about the Manager, as well as the Corporation's personal trading policies, as applicable. See "Governance – Trading Restrictions".

The following are brief profiles of each of the directors and executive officers of the Manager, which includes a description of their present occupation and their principal occupations for the last five years.

**Mark Carney.** Mr. Carney is currently a Vice Chair of Brookfield Asset Management Inc. and Head of Transition Investing. In this role, he is focused on the development of products for investors that will combine positive social and environmental outcomes with strong risk-adjusted returns. Mr. Carney is an economist and banker who served as the Governor of the Bank of England from 2013 to 2020, and prior to that as Governor of the Bank of Canada from 2008 until 2013. He was Chair of the Financial Stability Board from 2011 to 2018. Prior to his governorships, Mr. Carney worked at Goldman Sachs as well as the Canadian Department of Finance. Mr. Carney is currently the United Nations Special Envoy for Climate Action and Finance and Co-Chair for the Glasgow Finance Alliance for Net Zero. Mr. Carney is an external member of the board of Stripe, a member of the Global Advisory Board of PIMCO, Senior Counsellor of the MacroAdvisory Partners, a member of the board of Cultivo and Advisor to Watershed. He is also a member of the Group of Thirty, Harvard University, Rideau Hall Foundation, Bilderberg, as well as the boards of Bloomberg Philanthropies, the Peterson Institute for International Economics and the Hoffman Institute for Global Business and Society at INSEAD. Mr. Carney is also Chair of the Advisory Boards of Chatham House and Canada 2020. Mr. Carney holds doctorate and master's degrees from Oxford University and a bachelor's degree in Economics from Harvard University.

**Bruce Flatt.** Mr. Flatt is currently the Chief Executive Officer of Brookfield Asset Management Inc. and has served as a director of the Corporation since April 2001. Mr. Flatt joined the Corporation in 1990 and became Chief Executive Officer in 2002. Mr. Flatt has been on numerous public company boards over the past three decades and does not currently sit on any external corporate boards.

**Marcel R. Coutu.** Mr. Coutu is currently and has been a director of Brookfield Asset Management Inc. since 2006. A resident of Calgary, Alberta, Canada. Mr. Coutu is the past Chairman of Syncrude Canada Ltd., a former President and Chief Executive Officer of Canadian Oil Sands Ltd., Senior Vice-President and Chief Financial Officer of Gulf Canada Resources Limited, and has held a number of senior roles in corporate finance, investment banking, mining and oil & gas exploration and development. Mr. Coutu is a board director of IGM Financial Inc., Power Corporation of Canada, Great-West Lifeco Inc. and the Calgary Stampede Foundation Board. He is a member of the Canadian Council of Chief Executives, a past member of the Board of Governors of the Canadian Association of Petroleum Producers and a past member of the Association of Professional Engineers, Geologists and Geophysicists of Alberta. Mr. Coutu holds a Bachelor of Science (Honours) in Geology from the University of Waterloo and an MBA from the University of Western Ontario.

**Nili Gilbert.** Ms. Gilbert is currently the Vice Chairwoman of Carbon Direct, a leader in scaling carbon management into a global industry through both climate technology investments and client advisory. She is also Chair of the Glasgow Financial Alliance for Net Zero's (GFANZ) Advisory Panel of technical experts, as well as a member of its CEO Principals Group. Ms. Gilbert also sits as the Chair of US Policy for the UN-Convened Asset Owner Alliance, and serves as Chairwoman of the Investment Committees of both the David Rockefeller Fund and the Synergos Institute. She is a Senior Advisor at Boston Consulting Group (BCG), a member of the Social Mission Board of Seventh Generation, a wholly-owned subsidiary of Unilever. Previously, she was Co-Founder and Portfolio Manager of Matarin Capital. Ms. Gilbert received her BA, magna cum laude, from Harvard University, her MBA from Columbia Business School, where she was a Toigo Fellow, and has completed programs in leadership and sustainability at Oxford and Stanford Universities. In addition, Ms. Gilbert is a CFA and CAIA charterholder.

**Keith Johnson.** Mr. Johnson is founder and currently Senior Managing Director of Sequoia Heritage, a global, evergreen private investment partnership investing on behalf of entrepreneurs, families, and philanthropies established in 2010. Prior to Sequoia Heritage, Mr. Johnson held several investment and wealth management positions with the Stanford Management Company, Bel Air Investment Advisors and Salomon Smith Barney (acquired by Morgan Stanley). Mr. Johnson holds a Bachelor of Science in Statistics from the Brigham Young University and an MBA from the UCLA Anderson School of Management. Mr. Johnson is a CFA charterholder.

**Justin B. Beber.** Mr. Beber is currently a Managing Partner, Head of Corporate Strategy and Chief Legal Officer of Brookfield Asset Management Inc. In this role, he provides strategic and legal advice across the asset management business, acts as counsel to and corporate secretary for the Brookfield Board of Directors, and has oversight of legal, compliance and risk activities of the Corporation. Since joining Brookfield in 2007, Mr. Beber has held a number of senior positions across the organization including Head of Strategic Initiatives for Brookfield Infrastructure Group. Prior to joining Brookfield, Mr. Beber was a partner with a leading Toronto-based law firm, where his practice focused on corporate finance, mergers and acquisitions and private equity. Mr. Beber earned his combined MBA/LLB from the Schulich School of Business and Osgoode Hall Law School at York University and holds a Bachelor of Economics from McGill University. He is a member of the Law Society of Ontario.

**Brian W. Kingston.** Mr. Kingston is currently a Managing Partner of Brookfield Asset Management Inc. and Chief Executive Officer of Brookfield Property Group. Mr. Kingston joined the Corporation in 2001 and was named Chief Executive Officer of Brookfield Property Group in 2015. Prior to his current role, Mr. Kingston led the Corporation's Australian business activities, holding the positions of Chief Executive Officer of Brookfield Office Properties Australia, Chief Executive Officer of Prime Infrastructure and Chief Financial Officer of Multiplex.

**Cyrus Madon.** Mr. Madon is currently a Managing Partner of Brookfield Asset Management Inc., head of the Corporation's Private Equity Group and Chief Executive Officer of Brookfield Business Partners L.P. In this role, he is responsible for the expansion of the Corporation's private equity business. Mr. Madon joined the Corporation in 1998 and has held a number of senior roles across the organization, including head of the Corporation's Corporate Lending business. Prior to the Corporation, Mr. Madon worked at PricewaterhouseCoopers in Corporate Finance and Recovery. He is a Chartered Professional Accountant and holds a Bachelor of Commerce degree from Queen's University. He is also on the board of the C.D. Howe Institute.

**Bahir Manios.** Mr. Manios is currently a Managing Partner of Brookfield Asset Management Inc. Mr. Manios joined the Corporation in 2004 and most recently held the role of Chief Strategy Officer of Brookfield Infrastructure and Chief Investment Officer of Brookfield Reinsurance. In this capacity, he has the overall responsibility for investment performance, growth initiatives and funding activities across the business. Mr. Manios is a graduate of the School of Business and Economics at Wilfrid Laurier University and he is a member of the Canadian Institute of Chartered Accountants.

**Craig W. A. Noble.** Mr. Noble is currently a Managing Partner of Brookfield Asset Management Inc. and Chief Executive Officer of Alternative Investments of the Corporation. In this role, he is responsible for the Corporation's asset management business, including servicing and growing the client base and the expansion of the Corporation's client offerings and strategies. Since joining the Corporation in 2004, Mr. Noble has held a number of senior positions across the organization, including CEO of the Corporation's Public Securities business and various investment roles in the private and public markets. Mr. Noble holds a Master of Business Administration degree from York University and a Bachelor of Commerce degree from Mount Allison University and holds the Chartered Financial Analyst designation.

**Lori A. Pearson.** Ms. Pearson is currently a Managing Partner and Chief Operating Officer for Brookfield Asset Management. In this role she is responsible for Brookfield's asset management operations. Prior to joining Brookfield in 2003, Ms. Pearson was with one of the big-four accounting firms, initially in a client-facing role and subsequently as head of Human Resources for the firm's Canadian tax practice. Ms. Pearson is on the boards of the Brookfield Foundation and Pathways to Education in Canada. She also is a member of the United Way Women Gaining Ground, a group founded in 2007 to make a personal impact in the lives of women facing poverty. Ms. Pearson is a Chartered Accountant and holds a Honours Business Administration degree from the University of Western Ontario. She has been named a Fellow by the Chartered Professional Accountants of Ontario, the profession's highest mark of distinction, to recognize her career achievements, community involvement and the impact she has had on the accounting profession in Ontario.

**Samuel J. B. Pollock.** Mr. Pollock is currently a Managing Partner of Brookfield Asset Management Inc., head of the Corporation's Infrastructure Group and Chief Executive Officer of Brookfield Infrastructure Partners L.P. In this role, he is responsible for the expansion of the infrastructure operating business. Since joining the Corporation in 1994, Mr. Pollock has held a number of senior positions across the organization, including leading the Corporation's corporate investment group and its private equity business. Mr. Pollock holds a Bachelor of Commerce degree from Queen's University in Kingston, Ontario, and is a Chartered Professional Accountant.

**Connor D. Teskey.** Mr. Teskey is currently a Managing Partner of Brookfield Asset Management Inc., head of the Corporation's Renewable Power and Transition Group and Chief Executive Officer of Brookfield Renewable Partners L.P. In this role, he is responsible for the expansion of the renewable power and transition operating business. Since joining the Corporation in 2012, Mr. Teskey has held a number of senior positions across the organization, including serving as Chief Investment Officer of the Corporation's Renewable Power business. Mr. Teskey holds a Bachelor of Business Administration (Honours) from the University of Western Ontario.

### **Penalties or Sanctions**

No director or executive officer of the Manager, nor any personal holding company thereof owned or controlled by them: (i) has been subject to any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority; or (ii) has been subject to any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable investor in making an investment decision.

### **Individual Bankruptcies**

Within the past 10 years, no director or executive officer of the Manager, nor any personal holding company thereof owned or controlled by them, has become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, has become subject to or instituted any proceedings, arrangement or compromise with creditors, or as had a receiver, receiver manager or trustee appointed to hold his or her assets or the assets of his or her holding company.

### **Corporate Cease Trade Orders or Bankruptcies**

Within the past 10 years, none of the directors or executive officers of the Manager have: (i) served as a director, chief executive officer or chief financial officer of any company that was subject to a "cease trade" or similar order, or an order denying the relevant company access to any exemption under securities legislation, which remained in effect for more than thirty consecutive days, and that was issued: (a) while the current or proposed nominee was acting as director, chief executive officer or chief financial officer; or (b) after the current or proposed nominee ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while the current or proposed nominee was a director, chief executive officer or chief financial officer; (ii) served as a director or executive officer of any company that, while the current or proposed nominee was acting in that capacity, or within a year after the current or proposed nominee ceased to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold our company's assets; or (iii) become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or as become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold his or her assets.

### **Indebtedness of Directors and Executive Officers**

To the knowledge of the Manager, no current or former director, officer or employee of the Manager, nor any associate or affiliate of any of them, is or was indebted to the Manager at any time since its formation.

### **Directors' and Officers' Liability Insurance**

The directors and officers of the Manager are or will be covered by directors' and officers' liability insurance. Under this insurance coverage, the Manager will be reimbursed for insured claims where payments have been made under indemnity provisions on behalf of the directors and officers of the Manager, subject to a deductible for each loss, which will be paid by us. Individual directors and officers of the Manager will also be reimbursed for insured claims arising during the performance of their duties for which they are not indemnified by the Manager. Excluded from insurance coverage are illegal acts, acts which result in personal profit and certain other acts.

## GOVERNANCE

### **Board of Directors**

Prior to completion of the Arrangement, the size of the Manager's Board has been set at four members. Following completion of the Arrangement, the size of the Board will be set at 12 members, which will be comprised of the 10 directors identified under "Directors and Executive Officers", with two additional independent directors to be added by the directors following completion. Currently, the Board is comprised of the following four members: Mark Carney (Chair), Bruce Flatt, Cyrus Madon and Samuel J.B. Pollock.

### **Board Structure, Practices and Committees**

The structure, practices and committees of the Board, including matters relating to the size, independence and composition of the Board, the election and removal of directors, requirements relating to board action and the powers delegated to board committees are governed by the Manager's notice of articles and articles (collectively, the "**Articles**") and policies adopted by the Board. The Board is responsible for exercising the management, control, power and authority of the Manager except as required by applicable law or the Articles. The following is a summary of certain provisions of the Articles and policies that affect the Manager's governance.

### ***Meetings of the Board***

Following completion of the Arrangement, the Board expects to meet at least twice each quarter and to hold additional meetings as necessary to consider special businesses. Private sessions of the independent directors without management present are expected to be held at the end of each regularly scheduled and special Board meeting. Private sessions of the Committees without management present are also expected to be held after each Committee meeting.

### ***Size, Independence and Composition of the Board***

Following completion of the Arrangement, the Manager will have a policy in relation to the number of independent members on the Board in order to ensure that the Board operates independent of management and effectively oversees the conduct of management. The Manager will obtain information from its directors annually to determine their independence. The Board will decide which directors are considered to be independent based on the recommendation of the Governance, Nominating and Compensation Committee, which will evaluate director independence based on the guidelines set forth under applicable securities laws.

Following completion of the Arrangement, the Board is expected to be comprised of the 10 directors identified under "Directors and Executive Officers", with two additional independent directors to be added by the directors following completion. Following completion of the Arrangement, the Manager expects that no fewer than three members of the Board will be independent. The Manager expects that the Board will be majority independent no later than the annual meeting that follows the completion of the Manager's first full fiscal year after the Arrangement.

### ***Election and Removal of Directors***

In the election of directors, holders of Class A Shares are entitled to elect one-half of the Board. Following completion of the Arrangement, the BAM Partnership, which will hold the Class B Shares, will be entitled to elect the other one-half of the Board. Consistent with the Corporation's articles, the Manager's Articles provide for cumulative voting for the election of directors. Each holder of shares of a class or series of shares of the Manager entitled to vote in an election of directors has the right to cast a number of votes equal to the number of votes attached to the shares held by the holder multiplied by the number of directors to be elected by the holder and the holders of shares of the classes or series of shares entitled to vote with the holder in the election of directors. A holder may cast all such votes in favor of one candidate or distribute such votes among the candidates in any manner the holder sees fit. Where a holder has voted for more than one candidate without specifying the distribution of votes among such candidates, the holder shall be deemed to have distributed the holder's votes equally among the candidates for whom the holder voted.

Following completion of the Arrangement, each of the Manager's directors will serve until the next annual meeting of shareholders of the Manager or his or her death, resignation or removal from office, whichever occurs first. Vacancies on the Board may be filled by the directors and additional directors may be added by a resolution of the Manager's shareholders. A director may be removed from office by a resolution of the Manager's shareholders. A director will be removed from the Board if he or she is convicted of an indictable offence or ceases to be qualified to act as a director of a company and does not promptly resign.

### ***Majority Voting Policy***

The Board will adopt a policy stipulating that, if the total number of shares voted in favor of the election of a director nominee represents less than a majority of the total shares voted and withheld for that director, the nominee will tender his or her resignation

immediately after the meeting. Within 90 days of the meeting, the Board will determine whether or not to accept a director's resignation and will issue a press release announcing the Board of director's decision, a copy of which will be provided to the TSX. Absent exceptional circumstances, the Board will accept the resignation. The resignation will be effective when accepted by the Board. If the Board determines not to accept a resignation, the press release will fully state the reasons for that decision. A director who tenders his or her resignation will not participate in a meeting of the Board at which the resignation is considered. The majority voting policy will not apply in circumstances involving contested director elections.

### ***Mandate of the Board***

The Board oversees the management of the Manager's business and affairs directly and through two standing committees: the Audit Committee and the Governance, Nominating and Compensation Committee (collectively, the "**Committees**"). The responsibilities of the Board and each Committee, respectively, will be set out in written charters, which will be reviewed and approved annually by the Board.

The Board is, and following completion of the Arrangement will be, responsible for:

- overseeing the Manager's long-term strategic planning process and reviewing and approving its annual business plan;
- overseeing management's approach to managing the impact of key risks facing the Manager;
- safeguarding shareholders' equity interests through the optimum utilization of the Manager's capital resources;
- promoting effective corporate governance;
- overseeing the Manager's environmental, social and governance program and related practices;
- reviewing major strategic initiatives to determine whether management's proposed actions accord with long-term corporate goals and shareholder objectives;
- assessing management's performance against approved business plans;
- appointing the Chief Executive Officer, overseeing the Chief Executive Officer's selection of other members of the Manager's senior management and reviewing succession planning; and
- reviewing and approving the reports issued to shareholders, including annual and interim financial statements.

### ***Term Limits and Board Renewal***

The Governance, Nominating and Compensation Committee will lead the effort to identify and recruit candidates to join the Board. In this context, the Manager's view is that the Board should reflect a balance between the experience that comes with longevity of service on the Board and the need for renewal and fresh perspectives.

The Manager does not support a mandatory retirement age, director term limits or other mandatory board of directors turnover mechanisms because its view is that such policies are overly prescriptive; therefore, the Manager does not have term limits or other mechanisms that compel board of directors turnover. The Manager does believe that periodically adding new voices to the Board can help the Manager adapt to a changing business environment and board of directors renewal is a priority.

The Governance, Nominating and Compensation Committee will review the composition of the Board on a regular basis in relation to approved director criteria and skill requirements and recommends changes as appropriate to renew the Board.

### ***Transactions in which a Director has an Interest***

A director who directly or indirectly has an interest in a contract, transaction or arrangement with the Manager, our asset management business or certain of their affiliates is required to disclose the nature of his or her interest to the full Board. Such disclosure may take the form of a general notice given to the Board to the effect that the director has an interest in a specified company or firm and is to be regarded as interested in any contract, transaction or arrangement which may after the date of the notice be made with that company or firm or its affiliates. A director may participate in any meeting called to discuss the transaction in which the director has a disclosable interest, but must abstain from voting on any vote called to approve any such transaction, and any transaction approved by the Board will not be void or voidable solely because a director failed to disclose an interest he or she had in such transaction or the director was present at or participated in the meeting in which the approval was given.

### ***Board Diversity Policy***

The Manager is committed to enhancing the diversity of the Board. The Manager's view is that the Board should reflect a diversity of backgrounds relevant to its strategic priorities. This includes such factors as diversity of business expertise and international experience, in addition to geographic and gender diversity.

To achieve the Board’s diversity goals, the Manager intends to adopt the following written policy:

- Board appointments will be based on merit, having due regard for the benefits of diversity on the Board, so that each nominee possesses the necessary skills, knowledge and experience to serve effectively as a director; and
- In the director identification and selection process, diversity on the Board, including the level of representation of women on the Board, will influence succession planning and be a key criterion in identifying and nominating new candidates for election to the Board.

The diversity policy will not set any formal targets on diversity for directors at this time, because of the current need for diversity of directors and the emphasis on subject matter expertise. The Governance, Nominating and Compensation Committee will be responsible for implementing the Board’s diversity policy, once adopted, monitoring progress towards the achievement of its objectives and recommending to the Board any necessary changes that should be made to the policy.

**Gender Diversity**

The Manager is committed to workplace diversity; both ethnic and gender diversity are important to the Manager’s long-term success and the Manager actively supports the development and advancement of a diverse group of employees capable of achieving leadership positions. Leadership appointments are solely based on merit, and not on other factors because management and the Board believe that merit should be the guiding factor in determining whether a particular candidate is capable of bringing value to the Manager. As such, the Board has not adopted formal targets for female representation in executive positions. However, a cornerstone of the Manager’s succession planning process is a tailored approach to the development and advancement of employees capable of achieving executive officer positions. This tailored approach to developing executives starts with identifying individuals who demonstrate the skills and attributes required to achieve executive officer positions within the Manager. The progress of these individuals is reviewed annually in order to ensure that each individual is being provided opportunities to achieve their potential. Development opportunities include exposure to a new competency or skill, a transfer between business units, a relocation, a role expansion and other stretch opportunities. Tailoring the development plan for each individual permits the Manager to consider the needs of the individual, including considerations that are gender-based. While the Manager has not adopted formal targets for female representation in executive officer positions, management and the Governance, Nominating and Compensation Committee actively monitor the percentage of females identified as capable of achieving executive officer positions in aggregate, by business unit and by geography. Management and the Governance, Nominating and Compensation Committee will review annually a summary of high-performance employees, including by gender and geography, the type of development opportunities provided to these individuals and changes to their compensation year over year in order to monitor the Manager’s activities related to increasing female representation in senior management positions.

**Director Compensation**

The compensation program for the Board of the Manager will be as follows (in U.S. dollars):

| Compensation Elements   | Amount <sup>(a)</sup> | Comments  |
|---|-----------------------|---|
| Director Retainer . . . . .   | \$250,000             |   |
| Audit Committee Chair Retainer . . . . .  | \$35,000              |   |
| Governance, Nominating and Compensation Committee Chair Retainer . . . . .          | \$15,000              |   |
| Audit Committee Member Retainer (Non-Chair) . . . . .                               | \$10,000              |   |
| Travel Stipend – for non-residents of the Toronto and New York City areas . . . . . | \$15,000              | This payment recognizes the time it takes these directors to travel long distances to attend all regularly scheduled meetings, and is in addition to reimbursement for travel and other out-of-pocket expenses. |

(a) Directors are required to take one-half of their annual fee in the form of DSUs.

Members of management of the Manager or our asset management business who serve as directors of the Manager do not receive any compensation in their capacity as directors.

The Governance, Nominating and Compensation Committee annually reviews the compensation paid to the Chair and non-management directors, taking into account the complexity of the Manager’s operations, the risks and responsibilities involved in being a director of the Manager, the requirement to participate in regularly scheduled and special Board meetings, expected participation on Committees of the Board and the compensation paid to directors of comparable companies.



### ***Director Share Ownership Requirements***

The Manager believes that directors can better represent shareholders if they have economic exposure to the Manager themselves. The Manager expects that directors of the Manager hold sufficient Class A Shares, restricted shares and/or DSUs of the Manager having, in the aggregate, a value equal to at least three times their aggregate annual retainer for serving as a director of the Manager, as determined by the Board from time to time. Directors of the Manager will be required to meet this requirement within five years of their date of appointment.

### ***Director Orientation and Education***

New directors of the Manager will be provided with comprehensive information about the Manager and our asset management business. Arrangements are made for specific briefing sessions from appropriate senior personnel to help new directors better understand the Manager's strategies and operations. They also participate in the continuing education measures discussed below.

The Board will receive annual operating plans for the Manager's business and more detailed presentations on particular strategies. The directors will have the opportunity to meet and participate in work sessions with management to obtain insight into the operations of the Manager and our asset management business. Directors are regularly briefed to help better understand industry-related issues such as accounting rule changes, transaction activity, capital markets initiatives, significant regulatory developments, as well as trends in corporate governance.

### **Committees of the Board**

The following two standing Committees of the Board will assist in the effective functioning of the Board and help ensure that the views of independent directors are effectively represented:

- Audit Committee; and
- Governance, Nominating and Compensation Committee.

The responsibilities of these Committees will be set out in written charters, which will be reviewed and approved annually by the Board. It is the Board's policy that all Committees must consist entirely of independent directors. Special committees may be formed from time to time to review particular matters or transactions. While the Board retains overall responsibility for corporate governance matters, each standing Committee has specific responsibilities for certain aspects of corporate governance in addition to its other responsibilities, as described below.

#### ***Audit Committee***

The Audit Committee will be responsible for monitoring the Manager's systems and procedures for financial reporting and associated internal controls, and the performance of the Manager's external and internal auditors. It will be responsible for reviewing certain public disclosure documents before their approval by the full Board and release to the public, such as the Manager's quarterly and annual financial statements and management's discussion and analysis. The Audit Committee will also be responsible for recommending the independent registered public accounting firm to be nominated for appointment as the external auditor, and for approving the assignment of any non-audit work to be performed by the external auditor, subject to the Audit Committee's Audit Policy. The Audit Committee will meet regularly in private session with the Manager's external auditor and internal auditors, without management present, to discuss and review specific issues as appropriate. In addition to being independent directors as described above, all members of the Audit Committee must meet an additional "independence" test under Canadian and U.S. securities laws, in that their directors' fees must be and are the only compensation they receive, directly or indirectly, from the Manager. Further, the Audit Committee requires that all its members disclose any form of association with a present or former internal or external auditor of the Manager to the Board for a determination as to whether this association affects the independent status of the director.

For so long as the Manager is required to provide our asset management business financial information to its shareholders, the Manager's Audit Committee will have the right to engage directly with our asset management business' external and internal auditors and to be involved in the preparation of quarterly and annual financial statements and management's discussion and analysis for our asset management business. See "Relationship Arrangements" and "Material Contracts".

The Manager's audit committee charter is attached to this document.

#### ***Governance, Nominating and Compensation Committee***

It will be the responsibility of the Governance, Nominating and Compensation Committee, in consultation with the Chair, to assess from time to time the size and composition of the Board and its Committees; to review the effectiveness of Board operations and its

relations with management; to assess the performance of the Board, its Committees and individual directors; to review the Manager's statement of corporate governance practices and to review and recommend the directors' compensation. The Board will implement a formal procedure for evaluating the performance of the Board, its Committees and individual directors – the Governance, Nominating and Compensation Committee will review the performance of the Board, its Committees and the contribution of individual directors on an annual basis.

The Governance, Nominating and Compensation Committee will be responsible for reviewing the credentials of proposed nominees for election or appointment to the Board and for recommending candidates for membership on the Board, including the candidates proposed to be nominated for election to the Board at the annual meeting of shareholders. To do this, the Governance, Nominating and Compensation Committee will maintain an "evergreen" list of candidates to ensure outstanding candidates with needed skills can be quickly identified to fill planned or unplanned vacancies. Candidates will be assessed in relation to the criteria established by the Board to ensure that the Board has the appropriate mix of talent, quality, skills, diversity, perspectives and other requirements necessary to promote sound governance and the effectiveness of the Board. The Governance, Nominating and Compensation Committee also will be responsible for overseeing the Manager's and our asset management business' approach to ESG matters, which includes a review of their ESG initiatives and any material disclosures regarding ESG matters.

The Governance, Nominating and Compensation Committee also will be responsible for reviewing and reporting to the Board on management resource matters for the Manager and our asset management business, including ensuring a diverse pool for succession planning, the job descriptions and annual objectives of senior executives, the form of executive compensation in general including an assessment of the risks associated with the compensation plans and the levels of compensation of the senior executives, including Mr. Flatt in his capacity as the Manager's Chief Executive Officer. Mr. Flatt's compensation in his capacity as the Corporation's Chief Executive Officer will be set by the Corporation's compensation committee. The Governance, Nominating and Compensation Committee will also review the performance of senior management against written objectives and reports thereon. In addition, the Governance, Nominating and Compensation Committee is responsible for reviewing any allegations of workplace misconduct claims that are brought to the Committee's attention through the Manager's ethics hotline, a referral from the Manager's human resources department, or otherwise.

In reviewing the Manager and our asset management business' compensation policies and practices each year, the Governance, Nominating and Compensation Committee will seek to ensure the executive compensation program provides an appropriate balance of risk and reward consistent with the risk profile of the Manager. The Governance, Nominating and Compensation Committee will also seek to ensure the Manager and our asset management business' compensation practices do not encourage excessive risk-taking behavior by the senior management team. The participation in long-term incentive plans is intended to discourage executives from taking excessive risks in order to achieve short-term unsustainable performance.

All members of the Governance, Nominating and Compensation Committee will meet the standard director independence test in that they will have no relationship which could, in the view of the Board, be reasonably expected to interfere with the exercise of their independent judgment. The Board will also adopt a heightened test of independence for all members of the Governance, Nominating and Compensation Committee, which will entail that the Board has determined that no Governance, Nominating and Compensation Committee member has a relationship with senior management that would impair the member's ability to make independent judgments about the Manager or our asset management business' executive compensation. This additional independence test will comply with the test in the listing standards of the NYSE. Additionally, the Governance, Nominating and Compensation Committee will evaluate the independence of any advisor it retains in order to comply with the aforementioned NYSE listing standards.

### ***Board, Committee and Director Evaluation***

The Board believes that a regular and formal process of evaluation improves the performance of the Board as a whole, the Committees and individual directors. A survey will be sent annually to independent directors inviting comments and suggestions on areas for improving the effectiveness of the Board and its Committees. The results of this survey will be reviewed by the Governance, Nominating and Compensation Committee, which will make recommendations to the Board as required. Each independent director will also receive a self-assessment questionnaire and all directors will be required to complete a skill-set evaluation which will be used by the Governance, Nominating and Compensation Committee for planning purposes. The Chair will also hold private interviews with each non-management director annually to discuss the operations of the Board and its Committees, and to provide any feedback on the individual director's contributions.

### **Position Descriptions**

In connection with the Arrangement, the Board will adopt a written position description for the Chair, which will set out the Chair's key responsibilities, including, as applicable, duties relating to setting board of directors meeting agendas, chairing board of directors and shareholder meetings and communicating with shareholders and regulators. The Board will also adopt a written position description

for each of the Committee chairs which will set out each of the Committee chair's key responsibilities, including duties relating to setting Committee meeting agendas, chairing Committee meetings and working with the Committee and management to ensure, to the greatest extent possible, the effective functioning of the Committee.

The Board will also adopt a written position description for the Manager's Chief Executive Officer which will set out the key responsibilities of the Chief Executive Officer. The primary functions of the Chief Executive Officer will be to lead management of the business and affairs of the Manager, to lead the implementation of the resolutions and the policies of the Board, to supervise day to day management and to communicate with shareholders and regulators.

### **Trading Restrictions**

Each of the Manager and our asset management business' directors, officers and employees will be subject to the Manager's personal trading policy, which will prohibit trading in the securities of the Manager while in possession of material undisclosed information about the Manager, as well as the Corporation's personal trading policies, as applicable. Those individuals will also be prohibited from entering into certain types of hedging transactions involving the securities of the Manager, such as short sales, prepaid variable forward contracts, equity swaps and put options and from entering into derivative-based transactions involving, directly or indirectly, securities of the Manager. In addition, subject to limited exceptions, the Manager's personal trading policy will prohibit trading in the Manager's securities, and preclude the grant or exercise of stock options or similar forms of stock-based compensation (such as stock appreciation rights, deferred share units or restricted stock awards) for cash, during prescribed blackout periods. The Manager will also require all executives and directors to pre-clear trades in the Manager's securities.

### **Disclosure Policy**

The Manager will have a disclosure policy that summarizes its policies and practices regarding public disclosure of information to investors, analysts and the media. The disclosure policy will ensure that the Manager's communications with the investment community are timely, consistent and in compliance with all applicable securities laws. Each of the Manager and our asset management business' directors, officers and employees will be subject to the disclosure policy. As the material assets of the Manager consist solely of its 25% interest in the common shares of the Asset Management Company, the disclosure policy will relate to material information concerning the Manager and our asset management business. The Board will review the disclosure policy annually.

### **Code of Business Conduct and Ethics**

The Manager's policy is that all its activities be conducted with the utmost honesty, integrity, fairness and respect and in compliance with all legal and regulatory requirements. To that end, the Manager will maintain a Code of Conduct, a copy of which will be filed following completion of the Arrangement on the Manager's SEDAR profile at [www.sedar.com](http://www.sedar.com) and EDGAR profile at [www.sec.gov](http://www.sec.gov). The Code of Conduct will set out the guidelines and principles for how directors and employees should conduct themselves as members of the Manager's team. Preserving the Manager's corporate culture is vital to the organization and following the Code of Conduct will help the company do that.

All directors, officers and employees of the Manager will be required to provide a written acknowledgment upon joining the Manager that they are familiar with and will comply with the Code of Conduct. All directors, officers and employees of the Manager will be required to provide this same acknowledgment annually. The Board will review the Code of Conduct annually to consider whether to approve changes in the Manager's standards and practices.

## EXECUTIVE COMPENSATION

### Compensation Philosophy of the Manager

The Manager's named executive officers ("NEOs") comprise the core senior management team of the Manager, each of whom currently are executives of the Corporation. The Manager's NEOs, other than Bruce Flatt, will transition from the Corporation to the Manager in connection with the Arrangement. Mr. Flatt is and will continue to be the Corporation's Chief Executive Officer, and will also be appointed as the Manager's Chief Executive Officer on completion of the Arrangement. The Corporation, and not the Manager, determines the compensation of Mr. Flatt in his capacity as the Corporation's Chief Executive Officer and the Manager will determine the compensation of Mr. Flatt in his capacity as the Manager's Chief Executive Officer. For the Manager's NEOs, the Manager expects to adopt an approach to compensation that is intended to foster an entrepreneurial environment that encourages management to consider the risks associated with the decisions they make and take actions that will create long-term sustainable cash flow growth and will improve long-term shareholder value.

### Compensation Elements for the Manager's NEOs

The primary elements of total historical compensation for the Manager's NEOs include base salary, annual management incentive plan awards, which we refer to as a cash bonus, and participation in long-term incentive plans. The Manager expects to adopt an approach to compensation that aligns with the Corporation's historical approach and that will continue to consist of the three primary elements of base salary, cash bonus, and participation in long-term incentive plans. As executives progress within the Manager, we expect that an increasingly larger share of annual compensation for these executives will be represented by awards pursuant to one or more long-term incentive plans, which vest over time, in order for the executives to increase their ownership interest in the Manager and to be consistent with the Manager's focus on long-term value creation.

Compensation of the Manager's NEOs will be determined and approved by the Governance, Nominating and Compensation Committee.

### Base Salaries

Base salaries tend to remain fairly constant from one year to another unless the scope and responsibility of a position has changed. Base salaries deliver the only form of fixed compensation for the NEOs and are not intended to be the most significant component of their compensation.

### Cash Bonus and Long-Term Incentive Plans

Given the NEOs' focus on long-term decision making, the impact of which is difficult to assess in the short-term, the Manager believes that a heavy emphasis on annual incentives and a formulaic calculation based on specific operational or individual targets may not appropriately reflect their long-term objectives. Accordingly, the cash bonus and compensation under long-term incentive plans are expected to be determined primarily through an evaluation of the progress made in executing the Manager's strategy and the performance of the business as a whole. Significant contributions to the business strategy of the Manager will also be considered.

The level of cash bonus and long-term incentive compensation granted to each NEO is discretionary. While no specific weight is given to the achievement of any individual objective, consideration is given to their performance and the achievement of objectives that are set at the beginning of the year with the Manager's Chief Executive Officer.

The Corporation's long-term incentive plans are intended to enable participants to create wealth through increases in the value of Corporation Class A Shares. The purpose of these arrangements is to align the interests of the Corporation's shareholders and management and to motivate executives to improve the Corporation's long-term financial success, measured in terms of enhanced shareholder value over the long-term. This opportunity for wealth creation enables the Corporation to attract and retain talented executives.

1. **Management Share Option Plan.** The Corporation MSOP governs the granting to executives of Options to purchase Corporation Class A Shares at a fixed price. The Options typically vest as to 20% per year commencing on the first anniversary of the date of the award and are exercisable over a ten-year period. The Corporation MSOP is administered by the board of directors of the Corporation. Options are typically granted in late February or early March of each year as part of the annual compensation review. The Corporation's compensation committee has a specific written mandate to review and approve executive compensation. The Corporation's compensation committee makes recommendations to the board of directors of the Corporation with respect to the proposed allocation of Options based, in part, upon the recommendations of the Corporation's Chief Executive Officer. The board of directors of the Corporation must then give its final approval. The number of Options granted to the Corporation's NEOs is

determined based on the scope of their roles and responsibilities and their success in achieving the Corporation's objectives. Consideration is also given to the number and value of previous grants of Options. Since the annual Option awards are generally made during a blackout period, the effective grant date for such Options is set six business days after the end of the blackout period. The exercise price for such Options is the volume-weighted average trading price for Corporation Class A Shares on the NYSE for the five business days preceding the effective grant date.

2. **Deferred Share Unit Plan.** The deferred share unit plan of the Corporation (the "**Corporation DSUP**") provides for the issuance of deferred share units ("**DSUs**") the value of which are equal to the value of a Corporation Class A Share. DSUs vest over periods of up to five years, with the exception of DSUs awarded in lieu of a cash bonus which vest immediately. DSUs can only be redeemed for cash upon cessation of employment through retirement, resignation, termination or death. The Corporation DSUP is administered by the Corporation's compensation committee. DSUs are issued based on the value of Corporation Class A Shares at the time of the award (the "**DSU allocation price**"). In the case of DSUs acquired through the reinvestment of cash bonus awards, the DSU allotment price is equal to the exercise price for Options granted at the same time as described above. Holders of DSUs will be allotted additional DSUs as dividends are paid on Corporation Class A Shares on the same basis as if the dividends were reinvested pursuant to the Corporation DSUP. These additional DSUs are subject to the same vesting provisions as the underlying DSUs. The redemption value of DSUs will be equivalent to the market value of an equivalent number of Corporation Class A Shares on the cessation of employment with the Corporation.
3. **Restricted Stock and Escrowed Stock Plans.** The Corporation has a restricted stock plan ("**Corporation Restricted Stock Plan**") and an escrowed stock plan (the "**Corporation Escrowed Stock Plan**"). These plans were established to provide the Corporation and its executives with alternatives to the Corporation's other long-term incentive plans which would allow executives to increase their share ownership. Restricted shares ("**Restricted Shares**") have the advantage of allowing executives to become shareholders of the Corporation, receive dividends, and to have full ownership of the shares after the restriction period ends. Restricted Shares must be held until the vesting date (or in certain jurisdictions until the fifth anniversary of the award date). Holders of Restricted Shares receive dividends that are paid on the Corporation Class A Shares in the form of cash, unless otherwise elected. The Corporation Escrowed Stock Plan governs the award of non-voting common shares ("**Escrowed Shares**") of one or more private companies (each an "**Escrow Company**") to executives or other individuals designated by the Corporation's compensation committee. Each Escrow Company is capitalized with common shares and preferred shares issued to the Corporation for cash proceeds. Each Escrow Company uses its cash resources to directly and indirectly purchase Corporation Class A Shares. Dividends paid to each Escrow Company on the Corporation Class A Shares acquired by the Escrow Company will be used to pay dividends on the preferred shares which are held by the Corporation. The Corporation Class A Shares acquired by an Escrow Company will not be voted. Escrowed Shares typically vest 20% each year commencing on the date of the first anniversary of the award date and must generally be held until the fifth anniversary of the award date. Each holder may exchange Escrowed Shares for Corporation Class A Shares issued from treasury no more than 10 years from the award date. The value of Corporation Class A Shares issued to a holder on an exchange is equal to the increase in value of the Corporation Class A Shares held by the applicable Escrow Company.

Following completion of the Arrangement, the Manager expects to adopt a stock option plan, a restricted stock plan, an escrowed stock plan and a DSU plan, each similar to the above applicable Corporation long-term incentive plans. The Manager's NEOs are expected to keep their Corporation long-term incentive awards, except to the extent that they are exchanged, in whole or in part, for awards of the Manager pursuant to the Arrangement.

In addition to the Corporation long-term incentive plans, executives who have responsibilities in the Corporation's dedicated fund management groups may have compensation arrangements that also include a component more directly linked to the long-term performance of the fund being managed. However, the payments made under such plans are directly related to the value created for the fund's investors which, in turn, benefit the Corporation. The timing of these payments to executives who participate in these plans are therefore delayed until the funds' performance is substantially realized and risk outcomes are determined. Following completion of the Arrangement, the Manager may adopt similar arrangements for certain of its executives.

## Summary of Compensation

The following table sets out information concerning the compensation earned by, paid to or awarded to the NEOs during the year ended December 31, 2021, during which time the NEOs provided services to the Corporation and which is indicative of the compensation expected to be earned by the NEOs when the Manager becomes a public company. Mr. Flatt is and will continue to be the Corporation's Chief Executive Officer and will also be appointed as the Manager's Chief Executive Officer on completion of the Arrangement. The Manager is not responsible for determining Mr. Flatt's compensation in his capacity as the Corporation's Chief Executive Officer. The compensation information for the Manager's Chief Executive Officer in the following table reflects the total compensation received in respect of all services provided to the Corporation.

**Summary Compensation Table<sup>(a)</sup>**

| Name and Principal Position  | Year | Annual Incentive <sup>(b)(g)</sup> |                               |   | Escrowed Shares <sup>(d)</sup> /<br>Options <sup>(e)</sup><br>(\$) | All Other Compensation <sup>(f)</sup><br>(\$) | Total Compensation<br>(\$) |
|--|------|------------------------------------|-------------------------------|---|--|---|----------------------------|
|  |      | Annual Base Salary<br>(\$)         | Annual Incentive Cash<br>(\$) | Deferred Share Units<br>(DSUs) <sup>(c)</sup><br>(\$) |  |   |                            |
| Bruce Flatt<br>Chief Executive Officer   | 2021 | 825,480                            | —                             | —   | 8,350,780  | 61,911  | 9,238,171                  |
| Bahir Manios<br>Managing Partner and Chief Financial Officer   | 2021 | 458,793                            | 458,793                       | —   | 490,810  | 377,994                                       | 1,786,389                  |
| Brian W. Kingston<br>Managing Partner and Chief Executive Officer of Real Estate                               | 2021 | 750,000                            | 750,000                       | —   | 5,387,600  | —   | 6,887,600                  |
| Cyrus Madon<br>Managing Partner and Chief Executive Officer of Private Equity                                  | 2021 | 558,530                            | —                             | 558,530   | 4,310,080  | 29,635  | 5,456,775                  |
| Samuel J. B. Pollock<br>Managing Partner and Chief Executive Officer of Infrastructure                         | 2021 | 558,530                            | —                             | 558,530   | 4,310,080  | 31,630  | 5,458,770                  |
| Connor D. Teskey<br>Managing Partner and President and Chief Executive Officer of Renewable Power & Transition | 2021 | 756,690                            | 1,536,216                     | —   | 6,465,120  | 64,304  | 8,822,330                  |

(a) On June 28, 2021, the Corporation established Brookfield Reinsurance and paid a special dividend valued at \$0.34 for every Corporation Class A Share held. In recognition of the resultant decrease in the intrinsic value of Options issued under the Corporation MSOP, the board of directors of the Corporation approved a discretionary cash bonus based on the value of the dividend. The bonus was paid at the time of the transaction for vested Options and will be fully paid by December 1, 2023. Participants in the Corporation Escrowed Stock Plan were awarded a special dividend in the form of Brookfield Reinsurance Class A Shares. The following table shows the number of Brookfield Reinsurance Class A Shares awarded, as well as the amount of cash bonuses or DSUs in lieu of cash bonuses awarded, and the total value of the awards.

| Name                 | Brookfield Reinsurance Class A Shares (#) | Cash (\$) | DSU (#) | Total Value (\$) |
|----------------------|---|-----------|---------|------------------|
| Bruce Flatt          | 54,238                                    | —         | —       | 2,803,362        |
| Bahir Manios         | 1,035                                     | 189,882   | —       | 243,377          |
| Brian W. Kingston    | 23,102                                    | —         | 35,032  | 3,004,557        |
| Cyrus Madon          | 40,686                                    | —         | —       | 2,102,909        |
| Samuel J. B. Pollock | 39,135                                    | —         | —       | 2,022,743        |
| Connor D. Teskey     | 8,620                                     | —         | 8,292   | 874,083          |

- (b) Mr. Flatt's compensation consists of an annual base salary and Escrowed Shares. Each other NEO is awarded an annual incentive which they can elect to receive in cash, DSUs or Restricted Shares. Two of the NEOs elected to receive the 2021 annual incentive in DSUs.
- (c) Reflects DSUs issued in lieu of a cash bonus, at the election of the individual. DSUs in this column for 2021 were awarded effective on February 18, 2022. The value in this column reflects the entire value of the incentive awarded converted to U.S. dollars at the exchange rate of C\$1.00 = US\$0.7979. The number of DSUs was based on a price of US\$56.9319, the volume-weighted average price of the Corporation Class A Shares on the NYSE for the five days preceding the award date.
- (d) The amount for 2021 reflects an annual grant of Escrowed Shares for all NEOs, other than for Mr. Manios, which amount reflects only the annual grant of Options for Mr. Manios. The value awarded under the Corporation Escrowed Stock Plan for annual grants is determined by the Corporation and considers the stock market price of the Corporation Class A Shares at the time of the award and the potential increase in value based on a hold period of 7.5 years, a volatility of 24.81%, a risk-free rate of 1.92% and a dividend yield of 1.36%. This value for all grants has been discounted by 25% to reflect the five-year vesting and mandatory hold period.

- (e) The value awarded under the Corporation MSOP for annual grants of Options is determined by the Corporation and considers the stock market price of the Corporation Class A Shares at the time of the award and the potential increase in value based on a hold of 7.5 years, a volatility of 24.81%, a risk-free rate of 1.92% and a dividend yield of 1.36%. This value, for the annual grants, has been discounted by 25% to reflect the five-year vesting.
- (f) These amounts include annual retirement savings contributions and participation in the executive medical program. These amounts also include advance payments made to Mr. Manios in 2021 under the carried interest plans for Brookfield Infrastructure Fund II.
- (g) All Canadian dollar and British pound compensation amounts in this document have been converted into U.S. dollars at an exchange rate of C\$1.00 = US\$0.7979 and GBP£1.00 = US\$1.3758, which was the average exchange rate for 2021 as reported by Bloomberg, unless otherwise noted.

### Outstanding Option and Share-Based Awards at December 31, 2021

The following table shows the Corporation Options, Escrowed Shares and DSUs outstanding at December 31, 2021.

| Name                                | Option Awards Vested and Unvested                       |  | Share-Based Awards         |  |  |                             |   |   |
|-------------------------------------|---|--|----------------------------|--|--|-----------------------------|---|---|
|                                     | Number of Securities Underlying Unexercised Options (#) | Market Value of Unexercised in-the-money Options <sup>(a,b)</sup> (\$) | Escrowed Shares (ESs)      |  |  | Deferred Share Units (DSUs) |   |   |
|                                     |   |  | Number of Unvested ESs (#) | Market Value of Unvested ESs <sup>(b,c)</sup> (\$) | Market Value of Vested ESs <sup>(b,c)</sup> (\$) | Number of Unvested DSUs (#) | Market Value of Unvested DSUs <sup>(b)</sup> (\$) | Market Value of Vested DSUs <sup>(b)</sup> (\$) |
| Bruce Flatt                         | —   | —  | 2,363,000                  | 64,190,228   | 175,769,433                                      | —                           | —   | 93,607,622                                      |
| Bahir Manios                        | 558,474   | 17,810,158   | 150,000                    | 3,692,070  | —  | —                           | —   | 1,895,261                                       |
| Brian W. Kingston                   | 5,325,000   | 211,755,668  | 1,545,755                  | 41,022,398   | 47,741,943                                       | 793                         | 47,884  | 42,573,973                                      |
| Cyrus Madon <sup>(d)</sup>          | —   | —  | 2,210,000                  | 59,329,278   | 130,295,622                                      | —                           | —   | 61,360,722                                      |
| Samuel J. B. Pollock <sup>(e)</sup> | —   | —  | 2,120,000                  | 56,318,436   | 125,779,359                                      | —                           | —   | 84,895,806                                      |
| Connor D. Teskey                    | 1,260,380   | 28,940,545   | 1,250,000                  | 26,937,150   | —  | 3,720                       | 224,613   | 278,322   |

- (a) The market value of the Options is the amount by which the closing price of the Corporation Class A Shares on December 31, 2021 exceeded the exercise price of the options.
- (b) All values are calculated using the closing price of a Corporation Class A Share on December 31, 2021 on the TSX and NYSE, as applicable, according to the currency in which the awards were originally made. The closing price of a Corporation Class A Share on the TSX on December 31, 2021 was \$60.45 (C\$76.39 converted to U.S. dollars at the Bloomberg mid-market exchange rate on that day of C\$1.00 = US\$0.7913) and \$60.38 on the NYSE, as applicable.
- (c) The value of the Escrowed Shares is equal to the value of the Corporation Class A Shares held by the Escrow Company less the net liabilities and preferred share obligations of the Escrow Company.
- (d) The market value of vested DSUs includes \$8,816,565 representing the value of Mr. Madon's vested private equity DSUs. These DSUs are valued based on the fair value of the investments in the Brookfield Capital Partners Funds as disclosed in the audited financial statements of the fund.
- (e) The market value of vested DSUs includes \$8,375,715 representing the value of Mr. Pollock's vested infrastructure DSUs. These DSUs are valued based on the fair value of the investments in the Brookfield Americas Infrastructure Funds as disclosed in the audited financial statements of the fund.

The following table shows the restricted share units of the Corporation ("RSUs") outstanding at December 31, 2021.

| Name                 | Restricted Share Units (RSUs) <sup>(a)</sup> |                                    |  |
|----------------------|--|------------------------------------|--|
|                      | Number of RSUs (#)                           | Issuance Price (\$) <sup>(b)</sup> | Market Value at December 31, 2021 (#) <sup>(c)</sup> |
| Bruce Flatt          | 885,938                                      | 3.08                               | 50,801,530   |
|                      | 1,017,828                                    | 4.66                               | 56,740,645   |
|                      | 607,500                                      | 7.13                               | 32,359,506   |
|                      | <u>2,511,266</u>                             | —                                  | <u>139,901,681</u>                                   |
| Cyrus Madon          | 2,100,730                                    | 4.66                               | 117,108,912  |
| Samuel J. B. Pollock | 506,250                                      | 3.08                               | 29,029,448   |
|                      | 1,017,828                                    | 4.66                               | 56,740,645   |
|                      | 607,500                                      | 7.13                               | 32,359,506   |
|                      | <u>2,131,579</u>                             | —                                  | <u>118,129,599</u>                                   |

- (a) The Corporation's restricted share unit plan is no longer active. There have been no awards since 2005. Outstanding awards are redeemable for a cash payment only upon retirement, resignation, termination or death and have no expiration date.
- (b) The RSU issuance price is in Canadian dollars and is presented in the table converted into U.S. dollars at the Bloomberg mid-market exchange rate on December 31, 2021 of C\$1.00 = US\$0.7913.
- (c) The market value of the RSUs is the amount by which the closing price of Corporation Class A Shares on December 31, 2021 exceeded the issuance price of the RSUs. All values are calculated using the closing price of a Corporation Class A Share on December 31, 2021 on the TSX and on the NYSE, as applicable. The closing price of a Corporation Class A Share on the TSX on December 31, 2021 was \$60.45 (C\$76.39, converted into U.S. dollars at the Bloomberg mid-market exchange rate on that date of C\$1.00 = US\$0.7913) and on the NYSE was \$60.38, as applicable.

### Outstanding Option Awards at December 31, 2021

The following table shows the details of each Corporation Option outstanding at December 31, 2021.

| Name                    | Option-based Awards                                     |                             |                         | Market value of unexercised options <sup>(a)</sup> (\$) |
|-------------------------|---|-----------------------------|-------------------------|---|
|                         | Number of securities underlying unexercised options (#) | Options exercise price (\$) | Options expiration date |   |
| Bahir Manios .....      | 9,300   | 22.50                       | November 22, 2025       | 352,284   |
|                         | 2,400   | 20.39                       | February 22, 2026       | 95,975  |
|                         | 72,750  | 24.59                       | February 16, 2027       | 2,603,861   |
|                         | 67,425  | 24.59                       | February 16, 2027       | 2,413,269   |
|                         | 69,000  | 26.93                       | February 25, 2028       | 2,308,312   |
|                         | 303,262   | 29.48                       | February 25, 2029       | 9,369,825   |
|                         | 17,662  | 38.64                       | December 13, 2029       | 383,931   |
|                         | 16,675  | 43.43                       | February 21, 2031       | 282,701   |
| Brian W. Kingston ..... | 1,125,000   | 16.81                       | February 25, 2023       | 49,017,375  |
|                         | 1,125,000   | 17.84                       | February 24, 2024       | 47,852,438  |
|                         | 1,125,000   | 24.22                       | February 23, 2025       | 40,684,275  |
|                         | 1,050,000   | 20.39                       | February 22, 2026       | 41,988,870  |
|                         | 900,000   | 24.59                       | February 16, 2027       | 32,212,710  |
| Connor D. Teskey .....  | 1,968   | 16.81                       | February 25, 2023       | 85,748  |
|                         | 2,250   | 17.84                       | February 24, 2024       | 95,705  |
|                         | 2,250   | 24.22                       | February 23, 2025       | 81,369  |
|                         | 11,250  | 24.22                       | February 23, 2025       | 406,843   |
|                         | 2,775   | 22.50                       | November 22, 2025       | 105,117   |
|                         | 7,500   | 20.39                       | February 22, 2026       | 299,291   |
|                         | 1,200   | 20.39                       | February 22, 2026       | 47,987  |
|                         | 45,000  | 24.59                       | February 16, 2027       | 1,610,636   |
|                         | 13,500  | 24.59                       | February 16, 2027       | 483,191   |
|                         | 10,350  | 26.93                       | February 25, 2028       | 346,247   |
|                         | 150,000   | 26.93                       | February 25, 2028       | 5,018,070   |
|                         | 306,862   | 29.48                       | February 25, 2029       | 9,481,054   |
|                         | 605,475   | 45.21                       | February 24, 2030       | 9,183,300   |
| 100,000                 | 43.43   | February 21, 2031           | 1,695,360               |   |

- (a) The market value of the Options is the amount by which the closing price of the Corporation Class A Shares on December 31, 2021 exceeded the exercise price of the Options. All values are calculated using the closing price of a Corporation Class A Share on December 31, 2021 on the TSX and on the NYSE, as applicable. The closing price of a Corporation Class A Share on the TSX on December 31, 2021 was \$60.45 (C\$76.39 converted to U.S. dollars at the Bloomberg mid-market exchange rate on that day of C\$1.00 = US\$0.7913) and on the NYSE on December 31, 2021 was \$60.38, as applicable.



## Value Vested or Earned During 2021

The following table shows the value of all Corporation Options, share-based awards, and non-equity plan compensation which vested during 2021.

| Named Executive Officer | Value Vested During 2021 <sup>(a)</sup> |                             |                           |                         | Non-equity incentive plan compensation – Value earned during the year |
|-------------------------|---|-----------------------------|---------------------------|-------------------------|---|
|                         | Options <sup>(b)</sup><br>(\$)          | DSUs <sup>(c)</sup><br>(\$) | Restricted Shares<br>(\$) | Escrowed Shares<br>(\$) |   |
| Bruce Flatt             | —                                       | 4,517,625                   | —                         | 10,457,760              | —   |
| Bahir Manios            | 1,963,337                               | 227,502                     | —                         | —                       | 458,793   |
| Brian W. Kingston       | 8,278,716                               | 1,920,950                   | —                         | 5,441,946               | 750,000   |
| Cyrus Madon             | —                                       | 2,162,817                   | —                         | 13,422,936              | —   |
| Samuel J. B. Pollock    | —                                       | 3,670,300                   | —                         | 12,818,865              | —   |
| Connor D. Teskey        | 1,452,091                               | 244,846                     | —                         | —                       | 1,536,216   |

- (a) All values are calculated using the closing price of a Corporation Class A Share on the vesting date on the TSX and on the NYSE, as applicable. Canadian dollar amounts are converted into U.S. dollars using the average Bloomberg mid-market exchange rate for 2021 of C\$1.00 = US\$0.7979. The value of the Escrowed Shares is equal to the value of the Corporation Class A Shares held by the Escrow Company less the net liabilities and preferred share obligations of the Escrow Company.
- (b) Values represent the amount by which the value of Corporation Class A Shares exceeded the exercise price on the day the Options vested.
- (c) Values in this column represent the value of DSUs vested in 2021, including DSUs awarded on February 22, 2021 in lieu of the cash incentive related to performance in 2020.

### Share Ownership Guidelines

The Manager's executive officers will be required to hold Class A Shares, DSUs, restricted shares or other equity securities with a value equal to five times their base salary, based on the market value of the securities held, and which must be attained within five years of being designated as executive officers.

### Reimbursement of Incentive and Equity-Based Compensation (Clawback)

Pursuant to the Manager's clawback policy (the "**Clawback Policy**"), executive officers may be required to pay the Manager an amount equal to some or all of any cash payments or equity awards granted or paid to an executive officer under the terms of any of the Manager's incentive compensation or long-term incentives plans (collectively, "**Awards**"). This payment may be required in the event an executive officer is determined to have engaged in conduct which the Governance, Nominating and Compensation Committee determines is detrimental to the Manager. The Governance, Nominating and Compensation Committee has full and final authority to make all determinations under the Clawback Policy including, without limitation, whether the Clawback Policy applies and if so, the amount of compensation to be repaid or forfeited by the executive officer. In order to protect the Manager's reputation and competitive ability, executive officers may be required to make such a payment if they engage in conduct that is detrimental to the Manager during or after the cessation of their employment with the Manager. Detrimental conduct includes any conduct or activity, whether or not related to the business of the Manager, that is determined in individual cases by the Governance, Nominating and Compensation Committee, to constitute: (i) fraud, theft-in-office, embezzlement or other illegal activity; (ii) failure to abide by applicable financial reporting, disclosure and/or accounting guidelines; (iii) material violations of the Manager's Code of Conduct; or (iv) material violations of the Manager's positive work environment policy (including the sexual harassment related provisions thereof). The Clawback Policy relates to any Awards received: (i) on or after the date the executive officer is determined to have engaged in detrimental conduct; and/or (ii) the two (2) year period prior to the date the executive officer is determined to have engaged in detrimental conduct. Where it is determined that the executive officer engaged in detrimental conduct, the Governance, Nominating and Compensation Committee will have the ability to: (i) require the executive officer to re-pay any Award paid to the executive officer; (ii) cancel/revoke any prior Award that has not yet vested, and any Award that has vested but has not yet been exercised; and/or (iii) require the executive officer to re-pay the cash value realized by the executive officer on any Award that has already vested to the executive officer.

### Hedging of Economic Risks for Personal Equity Ownership

All executives will be prohibited from entering into transactions that have the effect of hedging the economic value of any direct or indirect interests by the executive in Class A Shares, including their participation in any long-term share ownership plans. Under limited circumstances, an executive may be permitted to enter into a transaction that has the effect of hedging the economic value of any direct or indirect interests held by such executive, but only to the extent that the transaction (i) is executed and disclosed in full compliance with all applicable rules and regulations; (ii) has been approved by the Chief Executive Officer and Chief Financial Officer and, if

appropriate, the Governance, Nominating and Compensation Committee; and (iii) is in respect of interests directly or indirectly held by such individual in excess of the interests that such individual is required to hold under the share ownership guidelines.

### Option Exercise Hold Periods During and Post-Employment

In order to minimize any possibility of executives opportunistically exercising options and selling the securities received at an inappropriate time, and to require share ownership post-employment, executive officers will be required to continue to hold, for at least one year, an interest in Class A Shares equal to any net after-tax cash proceeds realized from the exercise of options. This requirement is distinct and in addition to any share ownership guidelines.

### Pension and Retirement Benefits

Other than as noted below, the NEOs do not participate in any registered defined benefit or defined contribution plans or any other post-retirement supplementary compensation plans, or have any entitlement to future pension benefits or other post-employment benefits. Canadian NEOs receive an annual contribution to a retirement savings plan based on a percentage of base salary, which for 2021 was 6% of base salary for Messrs. Madon and Pollock and 4.5% of base salary for Mr. Manios, subject to an annual RRSP contribution limit established by the CRA. Mr. Flatt received an annual contribution equivalent to 7.5% of base salary in the 2020/2021 tax year. Mr. Teskey participates in the Corporation Group Personal Pension Plan. He also participates in the Corporation Pension Cash Allowance Scheme in place within the Corporation in the U.K. Under these combined schemes, participating employees contribute 1.5% of base salary to the pension scheme on a salary exchange basis. Participating employees also receive an employer pension contribution of 7.5% of base salary, converted and paid as a pension cash allowance.

### Termination and Change of Control Benefits

As a general practice, the Corporation does not provide contractual termination or post-termination payments or change of control arrangements to employees. Specifically, Brookfield Asset Management Inc. has not entered into contractual termination, post-termination or change of control arrangements, employment contracts or golden parachutes with any NEOs.

The following table provides a summary of the termination provisions in the Corporation’s long-term incentive plans, which may apply to the Manager’s NEOs to the extent of any legacy Corporation awards and/or under similar plans expected to be adopted by the Manager following completion of the Arrangement. The Arrangement and its impact on the Manager NEOs is not considered a termination or change of control. No incremental entitlements are triggered by termination, resignation, retirement or a change in control. Any exceptions to these provisions are approved on an individual basis at the time of cessation of employment. Exceptions are approved by the chair of the Corporation’s compensation committee or its board of directors, depending on the circumstances.

| Termination Event <sup>(a)</sup>   | DSUs  | Options   | Restricted Shares / Escrowed Shares   |
|--|---|---|---|
| Retirement (as determined at the discretion of the Corporation’s board of directors) | Vested units are redeemable on the day employment terminates. Unvested units are forfeited.   | Vesting ceases on retirement. Vested options are exercisable until their expiration date. Unvested options are cancelled.   | Vested shares are redeemable on the day employment terminates, subject to the hold period. Unvested shares are forfeited. |
| Termination Without Cause  | Vested units are redeemable on the day employment terminates. Unvested units are forfeited.   | Upon date of termination, unvested options are cancelled and vested options continue to be exercisable for 60 days <sup>(b)</sup> from the termination date, after which unexercised options are cancelled immediately. | Vested shares are redeemable on the day employment terminates, subject to the hold period. Unvested shares are forfeited. |
| Termination With Cause   | Upon date of termination, all unvested and vested units are forfeited, with the exception of DSUs awarded as a result of a participant’s election to take their annual bonus in the form of DSUs. | Upon date of termination, all vested and unvested options are cancelled.  | Upon date of termination, all vested and unvested shares are forfeited.   |

| <b>Termination Event<sup>(a)</sup></b> | <b>DSUs</b>   | <b>Options</b>  | <b>Restricted Shares /<br/>Escrowed Shares</b>   |
|--|---|---|--|
| Resignation                            | Vested units are redeemable on the day employment terminates. Unvested units are forfeited. | Upon date of termination, all vested and unvested options are cancelled.  | Vested shares are redeemable on the day employment terminates, and remain subject to the hold period. Unvested shares are forfeited. |
| Death                                  | Vested units are redeemable on the date of death. Unvested units are forfeited.             | Options continue to vest and are exercisable for six months following date of death <sup>(b)</sup> after which all unexercised options are cancelled immediately. | Vested shares are redeemable on the date of death, and remain subject to the hold period. Unvested shares are forfeited.             |

(a) This table represents a summary of the termination provisions in the Corporation's long-term incentive plans and should not be construed as the complete terms.

(b) Up to but not beyond the expiry date of options.

## RELATIONSHIP ARRANGEMENTS

The Arrangement involves the division of the Corporation into two publicly traded companies – the Corporation, which will continue to own the capital it holds today plus 75% of our asset management business and the Manager, which will own 25% of our asset management business and will be listed and its shares distributed to the existing shareholders of the Corporation. Our asset management business is a leading global alternative asset management business. The Arrangement is designed to enhance long-term value for the Corporation’s shareholders by creating separate identities for these two distinct businesses, while preserving the mutual benefit and competitive advantages derived from the combination of the Corporation’s significant resources and the Manager’s asset management franchise. This benefits the Manager and the Corporation and thus their shareholders. The Corporation will continue to be aligned with the Manager as a 75% owner of our asset management business and given its entitlement to receive 33% of the carried interest on new sponsored funds of our asset management business, will invest capital in our asset management business’ sponsored funds, while also investing capital in and pursuing its own business initiatives. This will preserve the synergies and alignment that have long existed between our asset management business and proprietary capital, including the sharing of industry expertise and accessing the operating expertise across the Corporation’s platforms. Due to the ownership interest in the Asset Management Company of the Manager and the Corporation, if the Corporation and the Manager do not make pro rata investments in the Asset Management Company, whether in connection with acquisitions or otherwise, the relative percentage shareholdings of the Corporation and the Manager would change.

### Relationship Agreement

The Corporation, the Manager and the Asset Management Company will enter into the Relationship Agreement to govern aspects of their relationship following the Arrangement. Under the Relationship Agreement, the Corporation, directly or through its subsidiaries (excluding our asset management business) or Brookfield Reinsurance, has the right (but not the obligation) to participate up to 25% in each new sponsored fund or other entity of our asset management business. Any commitment of our asset management business to such sponsored fund will be separate from the up to 25% allocation of the Corporation. For the Corporation’s perpetual affiliates, existing fee arrangements will continue to apply. For any capital committed by the Corporation or a subsidiary (other than a perpetual affiliate), a fee may be paid as agreed between the Corporation and our asset management business. In certain cases, particularly where the Corporation’s capital is of strategic value to supporting our asset management business’ activities, no fee may apply.

The Corporation has no obligation to provide backstops or other guarantees relating to new investments or acquisitions, or to commit capital on a transitional basis while other investors are being sourced, but any arrangements or understandings existing at the time of completion of the Arrangement will be continued. Moreover, if the Corporation (i) makes transitory investments, it will generally be entitled to receive the same cost of carry for such investment as the relevant fund of our asset management business is entitled to under its fund documents (typically 8%) or (ii) provides backstops or guarantees, it will be entitled to receive stand-by / commitment fees at market rates. In connection with other arrangements, the Corporation will be entitled to receive such other compensation as otherwise may be mutually agreed between the parties.

The Corporation will retain all of the ownership interests in the perpetual affiliates. The Asset Management Company will be entitled to receive the incentive distributions (if any) paid following completion of the Arrangement. In addition, the Manager and the Asset Management Company agree with the Corporation that they will perform (or cause the Service Providers to perform) all obligations that the Service Providers have under the Master Services Agreements and Affiliate Relationship Agreements. The base management fee will be earned by the Service Providers and the parties agree that these agreements cannot be terminated without the Corporation’s consent. See “– Governance and Management of Perpetual Affiliates”.

From a management perspective, at closing of the Arrangement, Bruce Flatt, the Corporation’s Chief Executive Officer, will be appointed as the Chief Executive Officer of the Manager and is expected to allocate his time between the two companies. In addition to other senior management personnel of the Manager or the Asset Management Company, the chief executive officer of the Manager and the Manager’s business group CEOs, who are currently Messrs. Kingston, Madon, Pollock and Teskey, will serve on the investment committees suitable to their business group. Additionally, the Corporation’s chief executive officer and another senior management nominee from the Corporation will serve on the investment committees for each of our strategies, provided that the Corporation’s nominees will not have a consent or blocking right.

The Corporation is entitled to receive 33.3% of the carried interest on new sponsored funds of our asset management business (which includes more recently raised funds such as BIF V, BGTF, BCP VI and BSREP IV) and similar distributions in open-end funds (such as Brookfield Super-Core Infrastructure Partners and Brookfield Premier Real Estate Partners) and will retain 100% of the carried interest earned on mature funds (including BSREP I, BSREP II, BSREP III and Oaktree Cap II L.P.). For more information on the Corporation’s entitlement to these amounts, see “– Sharing of Carried Interest and Other Distributions”. The Corporation and the Asset Management Company will be responsible for clawback obligations in relation to carried interest or similar distributions in the same proportion as their entitlements.

The Asset Management Company has a pre-emptive right over acquisition opportunities presented to the Corporation that relate to businesses whose revenues are predominantly derived from asset management activities, but the Corporation is not otherwise subject to restrictions in its pursuit of any other types of acquisitions or transactions.

The Corporation and our asset management business will continue to have access to Brookfield's operating capabilities, including its approximately 180,000 employees, in accordance with agreed rates (wherever in place) or otherwise on terms consistent with protocols and past practice. In addition, the parties will implement secondment and other initiatives among them, their subsidiaries and their portfolio companies that are designed to develop employees and allocate resources effectively, all on terms consistent with protocols and past practice.

Customary office sharing arrangements will be entered into among the Corporation, the Manager and other affiliates with our asset management business to share physical office space, in line with the Corporation's existing affiliate transaction protocols and subject to agreement on corporate cost allocation.

For so long as the Manager is required to provide financial information related to our asset management business to its shareholders, the Manager's Audit Committee will have the right to engage directly with the external and internal auditors of our asset management business and to be involved in the preparation of quarterly and annual financial statements and management's discussion and analysis for the Asset Management Company. See "Governance – Audit Committee". Each of the Corporation and the Manager will also have the right to request access to information, in its capacity as a shareholder, including to present to its board of directors or board committees or for the preparation of its financial statements. In addition, the Manager's Governance, Nominating and Compensation Committee will be permitted to oversee the review and setting of the compensation policies and practices of our asset management business. See "Governance – Governance, Nominating and Compensation Committee".

The Corporation will be indemnified for any claims, liabilities, losses, damages, costs or expenses (including legal fees) arising in connection with the business and activities in respect of or arising from any of the Affiliate Relationship Agreements, to the extent that the claims, liabilities, losses, damages, costs or expenses (including legal fees) are determined to have resulted from the bad faith, fraud, willful misconduct or gross negligence of the Manager or our asset management business, respectively, or in the case of a criminal matter, action that the person knew to have been unlawful. The maximum amount of the aggregate liability of the Manager / our asset management business, or any of their affiliates, or of any director, officer, employee, contractor, agent, advisor, member, partner, shareholder or other representative of the Manager / our asset management business, under this indemnity will be equal to the amounts previously paid in the two most recent calendar years by the Service Recipients pursuant to the applicable Master Services Agreement.

The Relationship Agreement will continue in perpetuity, and only be terminable with the mutual consent of the Corporation and the Manager.

### **Ownership and Governance of Our Asset Management Business**

The Asset Management Company is an unlimited liability company formed under the laws of British Columbia with an authorized share capital of an unlimited number of common shares. As of the date of this document, one common share has been issued and outstanding, held by the Corporation. The ownership of Brookfield Asset Management ULC will only be through the ownership of common shares of Brookfield Asset Management ULC, which, upon completion of the Arrangement, will be held between the Corporation (75% of the common shares) and the Manager (25% of the common shares).

Upon completion of the Arrangement, the Corporation and the Manager will enter into the Voting Agreement in order to provide for the following agreements relating to the board of directors of the Asset Management Company:

- the number of directors of the company is fixed at four directors, unless agreed otherwise, notwithstanding a change in the shareholding of either party;
- each of the Corporation and the Manager have the right to nominate one-half of the directors of the company, and agree to vote their shares in favor of those four nominated directors; and
- each nominated director may at any time and for any reason be removed from the board of the company by the shareholder that nominated the director (and only that shareholder), and the vacancy created, and any other vacancy, will also be filled by a director nominated by the shareholder whose nominated director has left the board.

The Voting Agreement is not a unanimous shareholder agreement and does not give either party additional governance rights relating to, or take any powers away from, the directors of the company to manage or supervise the management of the business and affairs of the company.

The Voting Agreement will continue in perpetuity, and only be terminable with the mutual consent of the Corporation and the Manager.

The articles of the Asset Management Company provide for the following key terms, which are customary, that will be important to the governance of the company:

- ordinary resolutions of shareholders will require approval by a majority of the votes cast;
- special resolutions of shareholders will require approval by 66  $\frac{2}{3}$ % of the votes cast;
- board matters require majority approval;
- further issuances of common shares will require the approval of the board;
- common shares will only be transferable with the approval of the board; and
- amendments to the articles generally require the approval of the shareholders by special resolution.

### **Services Agreements**

In connection with the Arrangement, two services agreements will be entered into, the material terms of which are summarized below.

#### ***Asset Management Services***

The Manager will provide the services of its employees to our asset management business on a cost recovery basis under a perpetual agreement (the “**Asset Management Services Agreement**”). The services to be provided to our asset management business by these individuals are expected to include investment, asset management services, fundraising, investor relations services and other services. The Asset Management Company will pay the Manager a quarterly amount, on a cost recovery basis, for the services of these individuals equal to the pro rata portion of the annual base salary, cash bonus and overhead costs attributable to the services provided to our asset management business. Other than Mr. Flatt, it is anticipated that the Manager’s employees/executives will spend all their time discharging their duties as officers and employees of the Manager and towards responsibilities related to our asset management business, in accordance with the Asset Management Services Agreement.

The Manager will award options or other long term incentive awards to its employees. Further, as may be agreed with our asset management business from time to time, the Manager may award options or other long term incentive awards to employees of our asset management business. Our asset management business will compensate the Manager for the costs associated with these awards.

#### ***Transitional Services Agreement***

The Corporation, the Manager and the Asset Management Company will enter into a transitional services agreement (the “**Transitional Services Agreement**”) pursuant to which (i) our asset management business will agree to provide the Corporation and the Manager, on a transitional basis, certain services to support day-to-day corporate activities (including services relating to finance, treasury, accounting, legal and regulatory, marketing, communications, human resource, internal audit, information technology) and (ii) the Corporation will provide, on a transitional basis, certain services to the Asset Management Company to facilitate the orderly transition of our asset management business (the services, collectively, being “**Transitional Services**”). The Transitional Services will be provided, at cost, for a period of three years after the effective date of the Arrangement, unless extended by mutual agreement.

Our asset management business will also provide to the Corporation, as requested from time to time and on a cost recovery basis, services of its investment personnel to assist in acquisitions or other transactions undertaken by the Corporation.

### **Governance and Management of Perpetual Affiliates**

We provide services to the Corporation’s perpetual affiliates – BEP, BIP, BBU and BPY. Following completion of the Arrangement, our asset management business will include the service providers (collectively with their affiliates, the “**Service Providers**”) to the perpetual affiliates and, in the case of BEP and BIP, will acquire the subsidiary of the Corporation that is entitled to receive incentive distributions. Our asset management business, the other Service Providers, and their respective affiliates, will remain and be bound by the terms of the agreements relating to the governance and management of the perpetual affiliates, being relationship agreements (the “**Affiliate Relationship Agreements**”) and the master services agreements (“**Master Services Agreements**”).

The following is a summary of the material terms of the Affiliate Relationship Agreements, Master Services Agreements and other matters relating to the perpetual affiliates that will continue to apply to the Corporation, our asset management business and the other Service Providers.

### ***Affiliate Relationship Agreements***

The Affiliate Relationship Agreements (which exist in the case of BEP, BIP and BBU) govern aspects of the relationship among the Corporation and the Service Providers (including our asset management business), on the one hand, and each of the perpetual affiliates and their related entities (collectively the “**Service Recipients**”), on the other hand.

Pursuant to the Affiliate Relationship Agreements, the Corporation has agreed that each of the perpetual affiliates will serve as the primary entity through which the Corporation will make acquisitions within its stated strategy on a global basis, being: BEP—renewable power; BIP—infrastructure; and BBU—business services and industrial operations.

An integral part of the Corporation’s strategy is to pursue acquisitions through consortium arrangements with institutional partners, strategic partners or financial sponsors and to form partnerships to pursue acquisitions on a specialized or global basis. The Corporation (through our asset management business) has also established and manages a number of private investment entities, managed accounts, joint ventures, consortiums, partnerships and investment funds whose investment objectives include the acquisition of businesses similar to those that the perpetual affiliates operate and our asset management business may in the future establish similar funds. Nothing in the Affiliate Relationship Agreements limits or restricts the Corporation or the Service Providers from establishing or advising these or similar entities or limit or restrict any such entities from carrying out any acquisition. The Corporation has agreed that it will offer the perpetual affiliates the opportunity to take up the Corporation’s share of any acquisition through these consortium arrangements or by one of these entities that involves the acquisition within these stated strategies that are suitable for the perpetual affiliates, subject to certain limitations. To the extent that the perpetual affiliates invest in or alongside funds created, managed or sponsored by us, they may pay a base management fee (directly or indirectly through an equivalent arrangement) on a portion of their capital that is comparable to the base management fee payable pursuant to the Master Services Agreements. In this case, the base management fee payable pursuant to the Master Services Agreements will generally be reduced on a dollar-for-dollar basis by the perpetual affiliate’s proportionate share of the comparable base management fee (or equivalent amount) under such other arrangement. The payment of base management fees under such other arrangements will not have any impact on the incentive distribution amount (if any) the perpetual affiliates may pay.

The Corporation’s (and our) commitment to the perpetual affiliates is subject to a number of limitations such as their financial capacity, the suitability of the acquisition in terms of the underlying asset characteristics and whether it fits with their strategy, limitations arising from the tax and regulatory regimes that govern their affairs and certain other restrictions. Under the terms of the Affiliate Relationship Agreements, the perpetual affiliates have acknowledged and agreed, among other things, that:

- Subject to being provided an opportunity to participate on the basis described above, the Corporation and the Service Providers may pursue other business activities and provide services to third parties that compete directly or indirectly with the perpetual affiliates;
- The Corporation and the Service Providers have established or advised, and may continue to establish or advise, other entities that rely on the diligence, skill and business contacts of the Corporation’s or the Service Providers’ professionals and the information and acquisition opportunities they generate during the normal course of their activities and some of these entities may have objectives that overlap with the perpetual affiliates’ objectives or may acquire businesses that could be considered appropriate acquisitions for the perpetual affiliates, and that the Corporation may have financial incentives to assist those other entities over the perpetual affiliates.

In the event of the termination of the Master Services Agreement for a perpetual affiliate, the Affiliate Relationship Agreement would also terminate, including the Corporation’s and our commitments to provide the perpetual affiliate with acquisition opportunities, as described above. As provided in our Relationship Agreement, we are not permitted to terminate an Affiliate Relationship Agreement without the consent of the Corporation.

### ***Master Services Agreements***

The Service Recipients have entered into Master Services Agreements pursuant to which the Service Providers have agreed to provide or arrange for other Service Providers to provide management and administrative services to the Service Recipients. The following is a summary of certain provisions of the Master Services Agreements.

#### *Appointment of the service providers and services rendered*

Under the Master Services Agreements, the Service Recipients have appointed the Service Providers to provide or arrange for the provision by an appropriate Service Provider of management and administrative services, including the following:

- providing overall strategic advice to the applicable Service Recipients including advising with respect to the expansion of their business into new markets;

- identifying, evaluating and recommending to the Service Recipients acquisitions or dispositions from time to time and, where requested to do so, assisting in negotiating the terms of such acquisitions or dispositions;
- recommending and, where requested to do so, assisting in the raising of funds whether by way of debt, equity or otherwise, including the preparation, review or distribution of any prospectus or offering memorandum in respect thereof and assisting with communications support in connection therewith;
- recommending to the Service Recipients suitable candidates to serve on the boards of directors or their equivalent governing bodies of the operating businesses;
- making recommendations with respect to the exercise of any voting rights to which the Service Recipients are entitled in respect of the operating businesses;
- making recommendations with respect to the payment of dividends or other distributions by the Service Recipients, including distributions by the perpetual affiliates;
- monitoring and/or oversight of the applicable Service Recipient's accountants, legal counsel and other accounting, financial or legal advisors and technical, commercial, marketing and other independent experts, including making recommendations with respect to, and supervising the timely calculation and payment of taxes payable and the filing of all tax returns due, by each Service Recipient, and overseeing the preparation of the Service Recipients' annual consolidated financial statements and quarterly interim financial statements;
- making recommendations in relation to and effecting, when requested to do so, the entry into insurance of each Service Recipient's assets, together with other insurances against other risks, including directors and officers insurance as the relevant Service Provider and the relevant board of directors or its equivalent governing body may from time to time agree;
- arranging for individuals to carry out the functions of principal executive, accounting and financial officers for the perpetual affiliates only for purposes of applicable securities laws; and
- providing individuals to act as senior officers of the Service Recipients as agreed from time to time, subject to the approval of the relevant board of directors or its equivalent governing body.

The Service Providers' activities are subject to the supervision of the board of directors or equivalent governing body of the applicable Service Recipients. The relevant governing body remains responsible for all investment and divestment decisions made by the Service Recipient.

Any Service Provider may, from time to time, appoint an affiliate of the Corporation to act as a new Service Provider under the applicable Master Services Agreement, effective upon the execution of a joinder agreement by the new Service Provider.

#### *Management fee*

Pursuant to the Master Services Agreements, the Service Providers receive a quarterly base management fee (generally 0.3125% (1.25% annually), but subject to some exceptions) of the total capitalization of the perpetual affiliates and their related entities. The aggregate base management fees paid by the perpetual affiliates for the year ended December 31, 2021 was \$999 million.

To the extent that perpetual affiliates, directly or indirectly, are obligated to pay a base management fee (directly or indirectly through an equivalent arrangement) to the Service Providers (or any affiliate) on a portion of their capital that is invested in other Corporation (including our asset management business) sponsored funds comparable to the base management fee, the base management fee payable for each quarter in respect thereof generally will be reduced on a dollar-for-dollar basis by the perpetual affiliate's proportionate share of the comparable base management fee (or equivalent amount) under such other arrangement for that quarter. The base management fee will not be reduced by the amount of any incentive distribution payable by any Service Recipient or operating entity to the Service Providers (or any other affiliate) (for which there is a separate credit mechanism under the applicable limited partnership agreement for the perpetual affiliate), or any other fees that are payable by any operating entity to the Corporation (including our asset management business) for services that are outside the scope of the Master Services Agreements.

#### *Reimbursement of expenses and certain taxes*

The relevant Service Recipient will reimburse the Service Providers for all other out-of-pocket fees, costs and expenses incurred in connection with the provision of the services including those of any third party. Such out-of-pocket fees, costs and expenses include, among other things: (i) fees, costs and expenses relating to any debt or equity financing; (ii) fees, costs and expenses incurred in connection with the general administration services of any Service Recipient; (iii) taxes, licenses and other statutory fees or penalties levied against or in respect of a Service Recipient; (iv) amounts owed by the Service Providers under indemnification, contribution or



similar arrangements; (v) fees, costs and expenses relating to our financial reporting, regulatory filings and investor relations and the fees, costs and expenses of agents, advisors and other persons who provide services to a Service Recipient; and (vi) any other fees, costs and expenses incurred by the Service Providers that are reasonably necessary for the performance by the Service Providers of their duties and functions under the Master Services Agreements. However, the Service Recipients are not required to reimburse the Service Providers for the salaries and other remuneration of their management, personnel or support staff who carry out any services or functions for such Service Recipients or overhead for such persons.

In addition, the Service Recipients are required to pay all fees, costs and expenses incurred in connection with the investigation, acquisition, holding or disposal of any asset or business that is made or that is proposed to be made by us. Such additional fees, expenses and costs represent out-of-pocket costs associated with investment activities that will be undertaken pursuant to the Master Services Agreements.

The Service Recipients are also required to pay or reimburse the Service Providers for all sales, use, value added, withholding or other similar taxes or customs duties or other governmental charges levied or imposed by reason of the Master Services Agreements, any service agreement or any agreement the Master Services Agreements contemplates, other than income taxes, corporation taxes, capital taxes or other similar taxes payable by the Service Providers, which are personal to the Service Providers.

#### *Termination*

The Master Services Agreements continue in perpetuity until terminated in accordance with their terms. However, the Service Recipients may terminate the applicable Master Services Agreement upon written notice of termination if any of the following occurs:

- any of the Service Providers defaults in the performance or observance of any material term, condition or covenant contained in the agreement in a manner that results in material harm to the Service Recipients and the default continues unremedied for a prescribed period after written notice of the breach is given to such Service Provider;
- any of the Service Providers engages in any act of fraud, misappropriation of funds or embezzlement against any Service Recipient that results in material harm to the Service Recipients;
- any of the Service Providers is grossly negligent in the performance of its obligations under the agreement and such gross negligence results in material harm to the Service Recipients; or
- certain events relating to the bankruptcy or insolvency of each of the Service Providers.

The Service Recipients have no right to terminate for any other reason, including if any of the Service Providers or the Corporation experiences a change of control.

The Master Services Agreements expressly provides that the Master Services Agreements may not be terminated due solely to the poor performance or the underperformance of the perpetual affiliates.

The Service Providers may terminate the Master Services Agreements upon written notice of termination to the Service Recipients if any Service Recipient defaults in the performance or observance of any material term, condition or covenant contained in the agreement in a manner that results in material harm to the Service Providers and the default continues unremedied for a prescribed period after written notice of the breach is given to the Service Recipient. The Service Providers may also terminate the Master Services Agreements upon the occurrence of certain events relating to the bankruptcy or insolvency of the Service Recipients.

If a Master Services Agreement is terminated, the corresponding Affiliate Relationship Agreement and any obligations of the Corporation and our asset management business under the Affiliate Relationship Agreement will also terminate.

#### *Indemnification and limitations on liability*

Under the Master Services Agreements, the Service Providers have not assumed and do not assume any responsibility other than to provide or arrange for the provision of the services called for thereunder in good faith and will not be responsible for any action that the Service Recipients take in following or declining to follow the advice or recommendations of the Service Providers. In addition, under the Master Services Agreements, the Service Providers and the related indemnified parties will not be liable to the Service Recipients for any act or omission, except for conduct that involved bad faith, fraud, willful misconduct, gross negligence or in the case of a criminal matter, conduct that the indemnified person knew was unlawful. The maximum amount of the aggregate liability of the Service Providers or any of their affiliates, or of any director, officer, agent, employee or other specified person of the Service Providers or any of their affiliates, will be equal to the amounts previously paid by the Service Recipients in respect of services pursuant to the Master Services Agreements in the two most recent calendar years. The Service Recipients have agreed to indemnify the Service Providers,

their affiliates, directors, officers, agents, employees and other specified persons to the fullest extent permitted by law from and against any claims, liabilities, losses, damages, costs or expenses (including legal fees) incurred by an indemnified person or threatened in connection with any and all actions, suits, investigations, proceedings or claims of any kind whatsoever, whether arising under statute or action of a governmental authority or in connection with the perpetual affiliates' respective businesses, investments and activities or in respect of or arising from the Master Services Agreements or the services provided by the Service Providers, except to the extent that the claims, liabilities, losses, damages, costs or expenses are determined to have resulted from the indemnified person's bad faith, fraud or willful misconduct, gross negligence or in the case of a criminal matter, action that the indemnified person knew to have been unlawful.

#### *Outside activities*

The Master Services Agreements does not prohibit the Service Providers or their affiliates from engaging in other business activities or sponsoring, or providing services to, third parties that compete directly or indirectly with the Service Recipients.

#### *Other services*

The Service Providers may provide services which are outside the scope of the Master Services Agreements under arrangements that are on market terms and conditions and pursuant to which the Service Providers will receive fees.

#### ***Incentive Distributions***

Our asset management business is entitled to performance or incentive distributions in respect of funds and some of the perpetual affiliates.

For example, in the case of BEP and BIP, our asset management business holds a security that entitles it to incentive distribution rights that are based on the amount by which quarterly distributions exceed specified target levels; and in the case of BBU, the incentive distribution amount for a quarter will be equal to (a) 20% of the growth in the market value of its units quarter-over-quarter (but only after the market value exceeds the "Incentive Distribution Threshold" being initially \$25.00 and adjusted at the beginning of each quarter to be equal to the greater of (i) a BBU unit's market value for the previous quarter and (ii) the Incentive Distribution Threshold at the end of the previous quarter) multiplied by (b) the number of units outstanding at the end of the last business day of the applicable quarter (assuming full conversion of the Redemption-Exchange Units into units). For the purposes of calculating incentive distributions, the market value of the BBU units will be equal to the quarterly volume-weighted average price of the BBU units on the principal stock exchange for the BBU units (based on trading volumes). The incentive distribution amount, if any, will be calculated at the end of each calendar quarter. The Incentive Distribution Threshold as at June 30, 2022 is \$31.53.

The aggregate incentive distributions by the perpetual affiliates for the year ended December 31, 2021 was \$315 million.

To the extent that a perpetual affiliate or one of its related entities pays to the Corporation (including our asset management business) any comparable performance or incentive distribution, the amount of any future incentive distributions payable by the perpetual affiliate will be reduced in an equitable manner to avoid duplication of distributions.

#### **Sharing of Carried Interest and Other Distributions**

As described elsewhere in the document under the headings "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations", our revenues consist of contractual base management fees, transaction and advisory fees, and performance income or carried interest and similar distributions. The Manager's returns will be earned from its interest in our asset management business. For more information on how our asset management business will earn revenues, please see the discussions under the headings "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition, for more information on the pro forma financial position of the Manager after giving effect to the Arrangement and Special Distribution, please see "Pro Forma Financial Information".

For new and more recent funds (which includes funds with a more recent vintage such as BIF V, BGTF, BCP VI and BSREP IV) and open-end funds (such as Brookfield Super-Core Infrastructure Partners and Brookfield Premier Real Estate Partners), our asset management business will receive 66.7% of the gross carried interest or similar distributions generated by our managed assets (a portion of which will be used by our asset management business to cover management compensation and other costs), with the remainder being received by the Corporation. The Corporation will be entitled to receive similar interests in future funds pursuant to the terms of the Relationship Agreement. The Corporation and our asset management business will be responsible for clawback obligations in relation to carried interest or similar distributions in the same proportions noted above. This economic interest will not entitle the Corporation to any governance rights or direct influence over these funds except as described below or as otherwise described in the Relationship Agreement.

For mature funds that have already been largely deployed (such as BSREP I, BSREP II, BSREP III and Oaktree Cap II L.P.), the Corporation will retain the right to receive 100% of the gross carried interest distributions received by our asset management business in respect of the funds, as well as, in the case of BSREP III U.S. investments, any distributions received in respect of the Corporation's limited partner interest, which will also be contributed into our asset management business as part of the Pre-Arrangement Reorganization. The Corporation will receive these amounts, as well as its 33.3% share of similar distributions on open-end funds, through the payment of dividends, as and when declared by the board of directors of subsidiaries of our asset management business, on minority investments (the "Tracking Shares") that the Corporation will own in the subsidiaries. It is expected that the board of directors of these subsidiaries will pay dividends to the Corporation on the Tracking Shares in an amount equal to the distributions received from the tracked carried interest (or, in the case of the open-end funds, 33.3% of the similar distributions received). These Tracking Shares will be entitled to vote, together with the common shares owned indirectly by our asset management business, in respect of the applicable subsidiary of our asset management business. On a liquidation or redemption of the applicable subsidiary, the holder of the Tracking Shares will be entitled to receive a preferred amount equal to the fair market value of the tracked distributions. To the extent that any employees of the Manager or our asset management business are entitled to receive any carried interest from the older funds, the Corporation will either distribute such carried interest directly to these employees or will reimburse their employing entities for a matching amount.

For the general partner of BSREP III, in addition to the economic entitlement represented by the Tracking Shares, the Corporation and our asset management business will also enter into a voting agreement that will give the Corporation voting rights over the general partner. As a result, the capital deployed in BSREP III will not be accounted for as an equity investment.

Our asset management business has made a commitment to BSREP III in the amount of \$2.75 billion, \$1.95 billion of which has already been funded. See "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Pro Forma Financial Information" for more information on the commitment to BSREP III and the sharing of carried interest between the Corporation and our asset management business.

## **Credit Facilities**

### ***Corporation Credit Facility***

The Asset Management Company or one of its subsidiaries will enter into a credit agreement with the Corporation (or a subsidiary of the Corporation), as lender, providing for a five-year revolving \$300 million credit facility. The credit facility will be available in U.S. or Canadian dollars, and advances will be made by way of SOFR, base rate, bankers' acceptance rate or prime rate loans. Advances will bear interest at the forward-looking term rate based on the secured overnight financing rate published by the Federal Reserve Bank of New York (Term SOFR) plus 0.10%, the base rate, the prime rate or the Canadian dollar bankers' acceptance rate (CDOR), in each case plus an applicable spread and subject to adjustment from time to time as the parties may agree. In addition, the credit facility will contemplate deposit arrangements pursuant to which the lender would, with the consent of the borrower, deposit funds on a demand basis to the borrower's account at a reduced rate of interest.

### ***Manager Credit Facility***

The Manager will enter into a credit agreement (the "**Manager Credit Facility**") with the Asset Management Company or one of its subsidiaries, as lender, providing for a five-year revolving \$500 million credit facility. The credit facility will be available in U.S. or Canadian dollars, and advances will be made by way of SOFR, base rate, bankers' acceptance rate or prime rate loans. Advances will bear interest at the forward-looking term rate based on the secured overnight financing rate published by the Federal Reserve Bank of New York (Term SOFR) plus 0.10%, the base rate, the prime rate or the Canadian dollar bankers' acceptance rate (CDOR), in each case plus an applicable spread and subject to adjustment from time to time as the parties may agree. In addition, the credit facility will contemplate deposit arrangements pursuant to which the lender would, with the consent of the borrower, deposit funds on a demand basis to the borrower's account at a reduced rate of interest.

## **Deposit Arrangement**

Upon completion of the Arrangement, our asset management business will have \$2.8 billion of cash to fund future operations, which will, until it is deployed by our asset management business, be put on deposit with the Corporation at a pre-agreed rate of interest.

## **Arrangement Agreement**

The Corporation, the Manager, the Asset Management Company and Subco have entered into the Arrangement Agreement to provide for the terms of the Arrangement and certain customary indemnities and covenants.

### ***Covenants***

The Arrangement Agreement contains certain customary covenants of the parties that they will, subject to the terms of the Arrangement Agreement, (i) use their respective commercially reasonable efforts to implement the Pre-Arrangement Reorganization and the Arrangement, on such date as the Corporation may determine, (ii) cooperate with and assist each other in dealing with transitional and other matters relating to or arising from the Pre-Arrangement Reorganization or the Arrangement or the Arrangement Agreement, and (iii) satisfy the conditions precedent to the completion of the Arrangement.

In addition, the Corporation agrees to use commercially reasonable efforts to, prior to the effective date of the Arrangement prepare and file with all applicable securities commissions or similar securities regulatory authorities all necessary applications to seek any required exemptions from securities legislation. The Manager has agreed to use commercially reasonable efforts to, prior to the effective date, make an application to list the Class A Shares on the TSX and NYSE.

### ***Conditions***

Completion of the Arrangement is subject to certain customary conditions precedent, including: (i) completion of the Pre-Arrangement Reorganization; (ii) approval of the Arrangement Resolution by the shareholders of the Corporation; (iii) obtaining of the Interim Order and the Final Order; (iv) the entering into of the Tax Matters Agreement; and (v) conditional approval to list the Class A Shares on the TSX and NYSE. The conditions precedent in the Arrangement Agreement may be waived, in whole or in part, in the Corporation's sole discretion. Certain conditions precedent to the completion of the Arrangement in the Arrangement Agreement will be deemed to be satisfied, waived or released on the filing of the Articles of Arrangement.

### ***Amendments***

The Arrangement Agreement provides that, subject to the provisions of the Interim Order, the Plan of Arrangement and applicable law, at any time and from time to time before the effective time of the Arrangement: (i) the Arrangement Agreement and the Plan of Arrangement may be amended, modified or supplemented by written agreement of the parties, without further notice to or authorization on the part of the Corporation's shareholders; and (ii) the Corporation may, in its sole and absolute discretion, without the consent or approval of the other parties or the shareholders of the Corporation, (a) amend the Plan of Arrangement, provided that such amendment is not, in the opinion of the Corporation, materially adverse to the other parties, and (b) amend the Arrangement Agreement to the extent the Corporation may reasonably consider such amendment necessary or desirable due to the Interim Order or the Final Order.

### ***Termination***

The Arrangement Agreement may be terminated, at any time before or after the Corporation's shareholder meeting but prior to the implementation of the Arrangement, unilaterally by the Corporation without further notice to or authorization on the part of the shareholders of the Corporation or the other parties.

### ***Plan of Arrangement***

The Plan of Arrangement pursuant to which the Arrangement will be implemented is appended as a schedule to the Arrangement Agreement. The Plan of Arrangement may be amended at any time by the Corporation in accordance with the terms of the Plan of Arrangement and the Arrangement Agreement. If all of the conditions to the implementation of the Arrangement have been satisfied or waived in accordance with the Arrangement Agreement and the Arrangement Agreement has not been terminated, the Arrangement will become effective at the Effective Time (as defined in the Plan of Arrangement), and the steps set out in the Plan of Arrangement will occur in the order and at the intervals specified in the Plan of Arrangement without any further act or formality required by the Corporation, the Manager or the Asset Management Company. The steps in the Arrangement are highly technical and are generally intended to ensure that the Arrangement is implemented as a "butterfly reorganization" pursuant to Section 55 of the Tax Act (as defined herein).

### ***Tax Matters Agreement***

In connection with the Arrangement, the Corporation, the Manager and the Asset Management Company have entered into, or intend to enter into, the Tax Matters Agreement that governs each parties' respective rights, responsibilities and obligations with respect to allocation of tax liabilities, the preparation and filing of tax returns, the payment of taxes, the control of tax contests, and certain other matters regarding taxes.

## ***Covenants***

The Tax Matters Agreement will contain certain customary covenants with respect to the filing of tax returns, payment of taxes, cooperation, assistance, document retention and certain other administration and procedural matters regarding taxes. In general, the Tax Matters Agreement provides that the party that is responsible for filing and making any tax payments under applicable law generally shall be the party primarily responsible for preparing and filing such tax returns. The Tax Matters Agreement also assigns responsibilities for administrative tax matters, such retention of records and the control and conduct of tax audits, examinations or other similar proceedings. The party responsible for preparing and filing a given tax return will generally have authority to control tax contests related to any such tax return, subject to certain notice, assistance and cooperation provisions to the extent the resolution of such tax contest has the potential of impacting another party's tax liability.

The Tax Matters Agreement will also contain certain covenants that, for a period of two years after the effective date of the Arrangement, may prohibit, except in specific circumstances, the parties from taking or failing to take certain actions that could cause the Pre-Arrangement Reorganization, the Arrangement or any transaction contemplated by the Arrangement Agreement to be taxed in a manner that is inconsistent with the manner provided for in the Tax Opinions (as defined in the Tax Matters Agreement). The foregoing restrictions may limit for a period of time the Corporation's, the Manager's and the entities conducting the asset management business' ability to pursue certain strategic transactions or other transactions; however, are designed to preserve the intended Canadian and U.S. federal income tax treatment of the Arrangement. Pursuant to the Tax Matters Agreement, the parties agree to indemnify and hold harmless the other parties and their representatives against any loss suffered or incurred by the others as a result of or in connection with a breach of any covenant made by the indemnifying party under the Tax Matters Agreement.

## ***Indemnification***

Pursuant to the Tax Matters Agreement, the parties each agree to indemnify and hold harmless the other parties and their representatives against any losses suffered or incurred by the others as a result of or in connection with a breach of any covenant made by the indemnifying party under the Tax Matters Agreement.

## **Licensing Agreement**

The Manager will enter into a licensing agreement with the Corporation or one of its subsidiaries pursuant to which the Manager will obtain a non-exclusive, royalty-free license to use the name "Brookfield" and the "Brookfield" logo. Other than under this limited license, the Manager will not have a legal right to the "Brookfield" name or the "Brookfield" logo. Our asset management business is also entitled to use the "Brookfield" name and the "Brookfield" logo under a similar license.

The Corporation or its subsidiary may terminate the licensing agreement upon 30 days' prior written notice of termination if any of the following occurs:

- upon termination of the Relationship Agreement or the Voting Agreement;
- the licensee defaults in the performance of any material term, condition or agreement contained in the agreement and the default continues for a period of 30 days after written notice of the breach is given to the licensee;
- the licensee assigns, sublicenses, pledges, mortgages or otherwise encumbers the intellectual property rights granted to it pursuant to the licensing agreement;
- certain events relating to a bankruptcy or insolvency of the licensee; or
- if the Corporation ceases to own at least 25% of the common shares of our asset management business.

## **Conflicts of Interest**

As described above, our structure (including the structure of our asset management business) and the terms of the Relationship Agreement and other arrangements between the Manager, the Corporation and our asset management business creates meaningful alignment of interest between the Manager (and its shareholders) and the Corporation, in particular:

- the Corporation will own a 75% interest in our asset management business;
- the Corporation, principally through its operating affiliates, has historically been the largest single investor in sponsored funds of our asset management business and has the right to participate up to 25% (net of any participation of our asset management business) in each new sponsored fund of our asset management business on such fee arrangements as may be agreed between our asset management business and the Corporation (which in certain cases may be no fees);
- the Corporation is entitled to receive 33.3% of the carried interest on new sponsored funds of our asset management business (which includes more recently raised funds such as BIF V, BGTF, BCP VI and BSREP IV);

- the Corporation owns the general partner of, and a meaningful economic interest in, the perpetual affiliates (ranging from approximately 28% in the case of BIP to 100% in the case of BPY); and
- immediately following the completion of the Arrangement and the Special Distribution, (i) shareholders of the Corporation and Brookfield Reinsurance will hold all of the issued and outstanding Class A Shares, and (ii) the Class B Shares will be held in the BAM Partnership, the trust that also owns the Corporation Class B Shares.

However, conflicts of interest might arise between the Corporation and the Manager, including in the way that our asset management business is managed. Activities and transactions that give rise to potential conflicts of interests between the Manager, the Manager's shareholders and our asset management business, on the one hand, and the Corporation, on the other hand, generally will be resolved in accordance with the principles summarized below and in accordance with conflicts management policies, which will also be approved by the Manager's independent directors. While recognizing the benefit to the Manager of its relationship with the Corporation and the Manager's intent to seek to maximize the benefits from this relationship, the Manager will generally look for potential conflicts to be resolved on the basis of transparency and, where applicable, third-party validation and approvals. Addressing conflicts of interest is complex, and it is not possible to predict all of the types of conflicts that may arise over time. Accordingly, the Board will review all potential situations that may present a conflict of interest and, to the extent not already addressed by existing policies, the same will be addressed by way of new protocols, which will be approved by a conflicts committee and the Manager's independent directors. The Manager's conflicts management policies may be amended from time to time at the discretion of the Board.

Pursuant to the conflicts management policy, certain conflicts of interest do not require the approval of the Manager's independent directors, provided they are addressed in accordance with pre-approved parameters. The Corporation is required to seek the prior approval of the Manager's independent directors for certain transactions, including, among others, for the following matters / activities: (i) subject to certain exceptions, material acquisitions by perpetual affiliates from, and dispositions by perpetual affiliates to, the Corporation; (ii) material acquisitions whereby a perpetual affiliate and the Corporation are purchasing different assets as part of a single transaction; (iii) the dissolution of a perpetual affiliate; (v) any material amendment to the Relationship Agreement, the Master Services Agreements, the Affiliate Relationship Agreements or other material contracts involving the Corporation; and (vi) any other material transaction involving us and the Corporation. The Manager's independent directors may delegate oversight and decision making in respect of these matters to a committee of such directors. In addition, pursuant to the conflicts management policy, the Manager's independent directors may grant prior approvals for certain type of transactions and/or activities, in the form of general guidelines, policies or procedures that must be followed in connection with such transactions and/or matters, and in which case no further special approval will be required in connection with a particular transaction or matter permitted thereby, provided such transactions or matters are conducted in accordance with pre-approved guidelines, policies or parameters.

In certain circumstances, transactions and/or activities may be related party transactions and/or activities for the purposes of, and subject to certain requirements of, Multilateral Instrument 61-101 – *Protection of Minority Security Holders in Special Transactions* (“MI 61-101”). MI 61-101 provides a number of circumstances in which a transaction between an issuer and a related party may be subject to valuation and minority approval requirements. Special committees of the Manager's Board may be formed from time to time to review particular matters related to such transactions. Furthermore, the Manager's Governance, Nominating and Compensation Committee will also review and conduct oversight of all significant proposed related party transactions and situations involving potential conflicts of interest that are not required to be dealt with by an independent special committee.

## DESCRIPTION OF SHARE CAPITAL OF THE MANAGER

Following completion of the Arrangement, the Manager's authorized share capital will consist of: (i) an unlimited number of preference shares designated as Class A Preference Shares, issuable in series ("**Class A Preference Shares**"); (ii) an unlimited number of Class A Shares; and (iii) 21,280 Class B Shares. Immediately following completion of the Arrangement and the Special Distribution, approximately 400 million Class A Shares, 21,280 Class B Shares and no Class A Preference Shares are expected to be issued and outstanding.

Prior to the Arrangement, the Manager's authorized share capital included an unlimited number of special shares, series 1 ("**Special Limited Voting Shares**"). The Special Limited Voting Shares will be transitory in that they will be issued but then converted into Class A Shares as part of the Arrangement. Immediately following completion of the Arrangement, the Special Limited Voting Shares will be removed from the Manager's authorized share capital.

The following is a summary of certain provisions attaching to or affecting the Class A Preference Shares, Class A Shares, Class B Shares and Special Limited Voting Shares. This description is in all respects subject to and qualified in its entirety by applicable law and the provisions of the Articles.

### **Class A Preference Shares**

#### *Series*

The Class A Preference Shares may be issued from time to time in one or more series. The Board will fix the number of shares in each series and the provisions attached to each series before issue.

#### *Priority*

The Class A Preference Shares rank senior to the Class A Shares, the Class B Shares and other shares ranking junior to the Class A Preference Shares with respect to priority in the payment of dividends and in the distribution of assets in the event of the liquidation, dissolution or winding up of the Manager, whether voluntary or involuntary, or in the event of any other distribution of assets of the Manager among its shareholders for the purpose of winding up its affairs. Each series of Class A Preference Shares ranks on a parity with every other series of Class A Preference Shares with respect to priority in the payment of dividends and in the distribution of assets in the event of the liquidation, dissolution or winding up of the Manager, whether voluntary or involuntary, or in the event of any other distribution of assets of the Manager among its shareholders for the purpose of winding up its affairs.

#### *Shareholder Approvals*

The Manager shall not delete or vary any preference, right, condition, restriction, limitation or prohibition attaching to the Class A Preference Shares as a class or create preference shares ranking in priority to or on parity with the Class A Preference Shares except by special resolution passed by at least 66  $\frac{2}{3}$ % of the votes cast at a meeting of the holders of the Class A Preference Shares duly called for that purpose, in accordance with the provisions of the Articles. Each holder of Class A Preference Shares entitled to vote at a class meeting of holders of Class A Preference Shares, or at a joint meeting of the holders of two or more series of Class A Preference Shares, has one vote in respect of each C\$25.00 of the issue price of each Class A Preference Share held by such holder.

### **Class A Shares and Class B Shares**

The attributes of the Class A Shares and the Class B Shares are substantially equivalent, except for the differing voting rights attached to the two classes of shares.

#### *Priority*

Subject to the prior rights of the holders of the Class A Preference Shares and any other senior-ranking shares outstanding from time to time, holders of Class A Shares and Class B Shares rank on a parity with each other with respect to the payment of dividends (if, as and when declared by the Board) and the return of capital on the liquidation, dissolution or winding up of the Manager or any other distribution of the assets of the Manager among its shareholders for the purpose of winding up its affairs.

#### *Voting Rights*

Except as set out below under "Election of Directors", each holder of Class A Shares and Class B Shares is entitled to notice of, and to attend and vote at, all meetings of the Manager's shareholders, other than meetings at which holders of only a specified class or series

may vote, and shall be entitled to cast one vote per share. Subject to applicable law and in addition to any other required shareholder approvals, all matters to be approved by shareholders (other than the election of directors), must be approved: by a majority or, in the case of matters that require approval by a special resolution of shareholders, at least 66 <sup>2</sup>/<sub>3</sub>%, of the votes cast by holders of Class A Shares who vote in respect of the resolution or special resolution, as the case may be; and by a majority or, in the case of matters that require approval by a special resolution of shareholders, at least 66 <sup>2</sup>/<sub>3</sub>%, of the votes cast by holders of Class B Shares who vote in respect of the resolution or special resolution, as the case may be. On any matters for the Manager that require shareholder approval, approval must be obtained from the holders of the Class A Shares and the holder of the Class B Shares, in each case voting separately as a class. In the event that holders of Class A Shares vote for a resolution and the holder of Class B shares votes against, or vice versa, such resolution would not receive the requisite approval and would therefore not be passed.

### ***Election of Directors***

In the election of directors, holders of Class A Shares are entitled to elect one-half of the Board and holders of Class B Shares are entitled to elect the other one-half of the Board.

The Articles of the Manager provide that each holder of shares of a class or series of shares of the Manager entitled to vote in an election of directors has the right to cast a number of votes equal to the number of votes attached to the shares held by the holder multiplied by the number of directors to be elected by the holder and the holders of shares of the classes or series of shares entitled to vote with the holder in the election of directors. A holder may cast all such votes in favour of one candidate or distribute such votes among its candidates in any manner the holder sees fit. Where a holder has voted for more than one candidate without specifying the distribution of votes among such candidates, the holder shall be deemed to have divided the holder's votes equally among the candidates for whom the holder voted.

The Articles of the Manager provide that decisions of the directors are to be decided by a majority of votes and do not contain processes or procedures, such as a casting vote, to break a decision-making deadlock at the Board.

### ***Other Provisions***

Immediately following the completion of the Arrangement, the Manager, the BAM Partnership and Computershare Trust Company of Canada will enter into the 2022 Trust Agreement. The 2022 Trust Agreement provides, among other things, that the BAM Partnership will not sell any Class B Shares, directly or indirectly, pursuant to a takeover bid at a price per share in excess of 115% of the market price of the Class A Shares or as part of a transaction involving purchases made from more than five persons or companies in the aggregate, unless a concurrent offer is made to all holders of Class A Shares. The 2022 Trust Agreement will also provide that the concurrent offer must be: (i) for the same percentage of Class A Shares as the percentage of Class B Shares offered to be purchased from the BAM Partnership; (ii) at a price per share at least as high as the highest price per share paid pursuant to the takeover bid for the Class B Shares; and (iii) on the same terms in all material respects as the offer for the Class B Shares.

These provisions in the 2022 Trust Agreement will also apply to any transaction that would be deemed an indirect offer for the Class B Shares under applicable takeover bid legislation in Canada. Additionally, the BAM Partnership will agree to prevent any person or company from carrying out a direct or indirect sale of Class B Shares in contravention of the 2022 Trust Agreement.

### ***Special Limited Voting Shares***

Prior to the Arrangement, the Manager's authorized share capital includes an unlimited number of Special Limited Voting Shares. The Special Limited Voting Shares will be transitory in that they will be issued but then converted into Class A Shares as part of the Arrangement. Immediately following completion of the Arrangement, the Special Limited Voting Shares will be removed from the Manager's authorized share capital. The following are the attributes of the Special Limited Voting Shares.

### ***Priority***

The Special Limited Voting Shares will rank on parity with the Class A Shares and the Class B Shares and after the Class A Preference Shares (none of which will be outstanding on closing of the Arrangement) with respect to the payment of dividends and the return of capital on the liquidation, dissolution or winding-up of the Manager.

### ***Voting***

Each holder of Special Limited Voting Shares shall be entitled to notice of and to attend all meetings of shareholders of the Company (except meetings at which only holders of another specified class or series of shares are entitled to vote) and shall be entitled to cast at any such meeting one vote per share, provided that such holders will vote with holders of Class A Shares.



***Conversion***

The Manager Special Limited Voting Shares will be convertible into Class A Shares on a one-for-one basis at any time and from time to time. The Manager Special Limited Voting Shares will be converted into Class A Shares as a step in the Plan of Arrangement.

## SECURITY OWNERSHIP

The table below presents information regarding the beneficial ownership of the Class A Shares by each person or entity that is expected to beneficially own 5% or more of the Class A Shares and the beneficial ownership of the Class B Shares immediately following completion of the Arrangement and the Special Distribution.

| <u>Name</u>  | <u>Class A Shares Beneficially Owned<br/>After the Arrangement and the Special<br/>Distribution<sup>(1)(2)(3)</sup></u> |            | <u>Class B Shares Beneficially Owned<br/>After the Arrangement and the Special<br/>Distribution<sup>(1)</sup></u> |            |
|--|---|------------|---|------------|
|  | Number  | Percentage | Number  | Percentage |
| Partners Value Investments LP <sup>(4)</sup> ..... | 32,478,972  | 8.2%       | —   | — %        |
| BAM Partnership <sup>(5)</sup> .....               | —   | — %        | 21,280  | 100%       |

- (1) *Beneficial ownership includes voting or investment power with respect to securities. Class A Shares issuable in respect of securities currently exercisable or exercisable within sixty (60) days of the date of this table are deemed outstanding for computing the percentage of the person holding such securities but are not deemed outstanding for computing the percentage of any other person.*
- (2) *Immediately prior to the Arrangement, Manager will not have issued any Class A Shares or Class B Shares.*
- (3) *The percentages shown are based on approximately 400 million Class A Shares expected to be outstanding after the Arrangement and the Special Distribution.*
- (4) *Partners Value Investments LP is a limited partnership under the laws of the province of Ontario. Partners Value Investments LP is the beneficial owner of 32,583,972 Class A Shares over which Partners Value Investments LP has shared voting and dispositive power through its subsidiaries Partner Value Split Corp., which is holder of record of 29,902,862 Class A Shares, PVII BAM Holdings LP, which is holder of record of 2,286,772 Class A Shares, Partners Value Investments Inc., which is holder of record of 157,597 Class A Shares, and PVII Subco Inc., which is holder of record of 131,561 Class A Shares.*
- (5) *The Class B Shares are held by the BAM Partnership, as described below.*

For over 50 years, executives of the Corporation have held a substantial portion of their investment in Corporation Class A Shares, as well as stewardship of Corporation Class B Shares, in partnership with one another (the “**Partnership**”). This Partnership, whose members include both current and former senior executives of the Corporation (each, a “**Partner**” and collectively, the “**Partners**”), has been and continues to be instrumental in ensuring orderly management succession while fostering a culture of strong governance and mutual respect, a commitment to collective excellence and achievement, and a focus on long-term value creation for all stakeholders.

Immediately following the Arrangement and the Special Distribution, the Partners are expected to own interests in approximately 75 million Class A Shares in the aggregate, representing approximately 18.8% of the Class A Shares. These economic interests consist primarily of (i) the direct ownership of Class A Shares, as well as indirect ownership (such as Class A Shares that are held through holding companies and by foundations), by the Partners on an individual basis; and (ii) the individual Partners’ proportionate beneficial interests in Class A Shares held by investment entities named Partners Limited and Partners Value Investments LP. The Partners each hold, and will vote, the Class A Shares in their sole discretion. Immediately following the Arrangement and the Special Distribution, the Manager’s directors and executive officers (some of whom are also Partners) are expected to collectively own, or control or direct, directly or indirectly, approximately 8.2% of the Class A Shares. See “Directors and Executive Officers”.

We believe that the Partnership promotes decision-making that is entrepreneurial, aligned with the long-term interests of the Corporation, and collaborative. The financial strength and sustainability of the Partnership is underpinned by a consistent focus on renewal – longstanding members mentoring new generations of leaders and financially supporting their admission as partners. This is a critical component to preserving the Corporation’s culture and vision.

Over several decades, and through economic downturns and financial disruptions, the Partnership has proven itself resolutely focused on the long-term success of the Corporation for the benefit of all stakeholders. This long-term focus is considered critical to the sustainability of the Corporation’s asset management business.

In order to foster within the Manager the same benefits of long-term stability and continuity as the Corporation has benefited from, the share capital of the Manager has been structured to mirror that of the Corporation, providing holders of the Class A Shares with governance rights that are intended to be the same as the rights of holders of the Corporation Class A Shares. See “Description of Share Capital of the Manager”. Similarly, the Class B Shares will be held in the BAM Partnership, the trust that also owns the Corporation Class B Shares.

The beneficial interests in the BAM Partnership, and the voting interests in its trustee, are held as follows: one-third by Jack L. Cockwell, one-third by Bruce Flatt, and one-third jointly by Brian W. Kingston, Brian D. Lawson, Cyrus Madon, Samuel J.B. Pollock and Sachin Shah in equal parts. These individuals, the majority of whom also are or will be directors and officers of the Manager, will also beneficially own, in the aggregate (but not as a group) approximately 11.6% of the Class A Shares. The trustee will vote the Class B Shares with no single individual or entity controlling the BAM Partnership.

In the event of a fundamental disagreement among the shareholders of the trustee (and until the disagreement is resolved), three individuals have been granted the authority to govern and direct the actions of the BAM Partnership. These individuals are, and their successors are required to be, longstanding and respected business colleagues associated with Brookfield. The individuals, at the current time, none of whom are Partners, are Marcel R. Coutu, Frank J. McKenna and Lord O'Donnell. On an aggregate basis, Messrs. Coutu, McKenna and O'Donnell currently own less than 0.01% of the Corporation Class A Shares and, following completion of the Arrangement and the Special Distribution, it is expected that these individuals will beneficially own an equivalent percentage of Class A Shares.

## **COMPETITION**

Our business faces competition primarily from traditional and alternative asset managers and financial institutions, on a global and regional basis.

We compete for investor capital across our investment strategies – renewable power and transition, infrastructure, private equity, real estate, and credit—as well as with competitors who invest in other sectors. We believe competition for raising public and private capital is based on a variety of factors, including investment performance, the quality of service provided to investors, the quality and availability of investment products, marketing efforts, investor liquidity and willingness to invest, and reputation.

Institutional investors are increasingly consolidating with fewer asset managers, heightening the competition for capital. Fortunately, this benefits our business compared to recent entrants, as we have an established track record and offer a variety of products and investment strategies.

There is also competition from other investment managers and investors worldwide in the pursuit of attractive investment opportunities. Each of our strategies is subject to competition in varying degrees and our competitors may offer more attractive pricing, deal structures and terms. Typically, this is driven by factors such as risk tolerances, risk assessments, return thresholds, cost of capital and effective tax rates. We believe our extensive track record of sourcing and executing large-scale transactions is a competitive advantage over others.

Competition also exists in attracting and retaining qualified professionals. We are focused on continuing to motivate our existing personnel and attract new investment and operating professionals as we execute our growth strategies.

For additional information concerning the competitive risks that we face, see “Risk Factors — Risks Relating to Our Business”.

## **LEGAL PROCEEDINGS AND REGULATORY ACTIONS**

We are, from time to time, involved in legal proceedings of a nature considered normal to our business. We believe that none of the litigation in which we are currently involved or have been involved since the beginning of the most recently completed financial year, individually or in the aggregate, is material to our consolidated financial condition or results of operations.

## EXPERTS, TRANSFER AGENT AND REGISTRAR

The transfer agent and registrar for the Class A Shares will be TSX Trust Company, at its principal office in Toronto, Ontario, Canada, and American Stock Transfer & Trust Company, LLC will be appointed to act as co-transfer agent and co-registrar for the purpose of registering the Class A Shares and transfers of the Class A Shares, at its principal office in Brooklyn, New York, United States.

The financial statements of Brookfield Asset Management ULC as of December 31, 2021 and 2020, and for each of the three years in the period ended December 31, 2021, included in this document, have been audited by Deloitte LLP, an independent registered public accounting firm, as stated in their report. Such financial statements are included in reliance upon the report of such firm given their authority as experts in accounting and auditing.

The financial statements of the Manager as of September 30, 2022, and for the period from incorporation on July 4, 2022 to September 30, 2022, included in this document, have been audited by Deloitte LLP, an independent registered public accounting firm, as stated in their report. Such financial statements are included in reliance upon the report of such firm given their authority as experts in accounting and auditing.

Deloitte LLP is independent with respect to Brookfield Asset Management ULC and the Manager within the meaning of the U.S. Securities Act and the applicable rules and regulations thereunder adopted by the SEC and the Public Company Accounting Oversight Board (United States) and within the meaning of the rules of professional conduct of the Chartered Professional Accountants of Ontario. The offices of Deloitte LLP are located at 8 Adelaide Street West, Toronto, Ontario M5H 0A9.

## MATERIAL CONTRACTS

The following are the only material contracts, other than the contracts entered into in the ordinary course of business, which (i) have been entered into by the Manager since its formation, (ii) have been entered into by the Corporation in connection with the Arrangement or the Special Distribution or are proposed to be entered into by the Corporation in connection with the Arrangement or the Special Distribution, or (iii) are otherwise material to the Manager:

1. Arrangement Agreement, described under “Relationship Arrangements – Arrangement Agreement”.
2. Relationship Agreement, described under “Relationship Arrangements – Relationship Agreement”.
3. Voting Agreement, described under “Relationship Arrangements – Ownership and Governance of Our Asset Management Business”.
4. Asset Management Services Agreement, described under “Relationship Arrangements – Services Agreements”.
5. Transitional Services Agreement, described under “Relationship Arrangements – Services Agreements”.
6. 2022 Trust Agreement, described under “Description of Share Capital of the Manager – Other Provisions”.
7. Licensing Agreement, described under “Relationship Arrangements – Licensing Agreement”.
8. Manager Credit Facility, described under “Relationship Arrangements – Credit Facilities – Manager Credit Facility”.
9. Tax Matters Agreement, described under “Relationship Arrangements – Tax Matters Agreement”.

The summary of these agreements in this document is qualified in its entirety by reference to all of the provisions of the agreements. Because the document only contains a summary of the agreements, it does not necessarily contain all of the information that you may find useful. We therefore urge you to review the material agreements in their entirety. These agreements will be available electronically on EDGAR on the SEC’s website at [www.sec.gov](http://www.sec.gov) or on SEDAR at [www.sedar.com](http://www.sedar.com).

## AUDIT COMMITTEE CHARTER<sup>1</sup>

[Date]

A committee of the board of directors (the “**Board**”) of Brookfield Asset Management Ltd. (the “**Corporation**”) to be known as the Audit Committee (the “**Committee**”) shall have the following terms of reference:

### MEMBERSHIP AND CHAIR

Following each annual meeting of shareholders, the Board shall appoint from its number three or more directors (the “**Members**” and each a “**Member**”) to serve on the Committee until the next annual meeting of shareholders of the Corporation or until the Member ceases to be a director, resigns or is replaced, whichever occurs first.

The Members will be selected by the Board on the recommendation of the Governance, Nominating and Compensation Committee. Any Member may be removed from office or replaced at any time by the Board. All of the Members will be Independent Directors. In addition, every Member will be Financially Literate and at least one Member will be an Audit Committee Financial Expert. Members may not serve on more than three public company audit committees, except with the prior approval of the Board. Any such determination shall be disclosed in the Corporation’s Management Information Circular.

The Board shall appoint one Member as the chair of the Committee (the “**Chair**”). If the Chair is absent from a meeting, the Members shall select an acting Chair from among those Members in attendance at the meeting.

### SUBCOMMITTEES

The Committee may form subcommittees for any purpose and may delegate to a subcommittee such of the Committee’s powers and authorities as the Committee deems appropriate.

### RESPONSIBILITIES

The Committee shall:

#### *Auditor*

- (a) oversee the work of the Corporation’s and Brookfield Asset Management ULC’s (the “**Asset Management Company**”) external auditor (the “**Auditor**”) engaged for the purpose of preparing or issuing an auditor’s report or performing other audit, review or attest services for the Corporation and the Asset Management Company;
- (b) require the Auditor to report directly to the Committee;
- (c) review and evaluate the Auditor’s independence, experience, qualifications and performance (including the performance of the lead audit partner) and determine whether the Auditor should be appointed or re-appointed, and recommend the Auditor to the Board for appointment or re-appointment by the shareholders;
- (d) where appropriate, recommend to the Board to terminate the Auditor;
- (e) when a change of auditor is proposed, review all issues related to the change, including the information to be included in the notice of change of auditor as required, and the orderly transition of such change;
- (f) review the terms of the Auditor’s engagement and the appropriateness and reasonableness of the proposed audit fees and recommend the compensation of the Auditor to the Board;
- (g) at least annually, obtain and review a report by the Auditor describing:
  - (i) the Auditor’s internal quality-control procedures; and
  - (ii) any material issues raised by the most recent internal quality control review, or peer review, of the Auditor, or review by any independent oversight body such as the Canadian Public Accountability Board or the Public Company Accounting

<sup>1</sup> Capitalized terms used in this Charter but not otherwise defined herein have the meaning attributed to them in the Board’s “Definitions for Board and Committee Charters” which is annexed hereto as “Annex A”. The Governance, Nominating and Compensation Committee will review the Definitions for Board and Committee Charters at least annually and submit any proposed amendments to the Board for approval as it deems necessary and appropriate.

Oversight Board, or inquiry or investigation by any governmental or professional authorities within the preceding five years respecting one or more independent audits carried out by the Auditor, and the steps taken to deal with any issues raised in any such review;

- (h) at least annually, confirm that the Auditor has submitted a formal written statement describing all of its relationships with the Corporation and the Asset Management Company; discuss with the Auditor any disclosed relationships or services that may affect its objectivity and independence; obtain written confirmation from the Auditor that it is objective within the meaning of the Rules of Professional Conduct/Code of Ethics adopted by the provincial institute or order of chartered accountants to which it belongs and is an independent public accountant within the meaning of the federal securities legislation administered by the United States Securities and Exchange Commission and of the Independence Standards of the Chartered Professional Accountants of Canada, and is in compliance with any independence requirements adopted by the Public Company Accounting Oversight Board; and, confirm that the Auditor has complied with applicable laws respecting the rotation of certain members of the audit engagement team;
- (i) ensure the regular rotation of the audit engagement team members as required by law, and periodically consider whether there should be regular rotation of the Auditor;
- (j) meet privately with the Auditor as frequently as the Committee feels is appropriate to fulfill its responsibilities, which will not be less frequently than annually, to discuss any items of concern to the Committee or the Auditor, including:
  - (i) planning and staffing of the audit;
  - (ii) any material written communications between the Auditor and management;
  - (iii) whether or not the Auditor is satisfied with the quality and effectiveness of financial recording procedures and systems;
  - (iv) the extent to which the Auditor is satisfied with the nature and scope of its examination;
  - (v) whether or not the Auditor has received the full co-operation of management of the Corporation and the Asset Management Company;
  - (vi) the Auditor's opinion of the competence and performance of the Corporation's Chief Financial Officer and other key financial personnel of the Corporation and the Asset Management Company;
  - (vii) the items required to be communicated to the Committee in accordance with generally accepted auditing standards;
  - (viii) all critical accounting policies and practices to be used by the Corporation and the Asset Management Company;
  - (ix) all alternative treatments of financial information within the generally accepted accounting principles in the United States of America ("GAAP") that have been discussed with management, ramifications of the use of such alternative disclosures and treatments, and the treatment preferred by the Auditor;
  - (x) any difficulties encountered in the course of the audit work, any restrictions imposed on the scope of activities or access to requested information, any significant disagreements with management and management's response; and
  - (xi) any illegal act that may have occurred and the discovery of which is required to be disclosed to the Committee pursuant to the rules of the Public Company Accounting Oversight Board and the United States Securities Exchange Act of 1934, as amended;
- (k) annually review and approve the Audit and Non-Audit Services Pre-Approval Policy (the "**Pre- Approval Policy**"), which sets forth the parameters by which the Auditor can provide certain audit and non-audit services to the Corporation, the Asset Management Company and their subsidiaries not prohibited by law and the process by which the Committee pre-approves such services. At each quarterly meeting of the Committee, the Committee will ratify all audit and non-audit services provided by the Auditor to the Corporation, the Asset Management Company and their subsidiaries for the then-ended quarter;
- (l) resolve any disagreements between management and the Auditor regarding financial reporting; and
- (m) set clear policies for hiring partners and employees and former partners and employees of the external Auditor.

### ***Financial Reporting***

- (a) prior to disclosure to the public, review, and, where appropriate, recommend for approval by the Board, the following:
  - (i) audited annual financial statements, in conjunction with the report of the Auditor;
  - (ii) interim financial statements;
  - (iii) annual and interim management discussion and analysis of financial condition and results of operation;

- (iv) reconciliations of the annual or interim financial statements, to the extent required under applicable rules and regulations; and
  - (v) all other audited or unaudited financial information, as appropriate, contained in public disclosure documents, including without limitation, any prospectus, or other offering or public disclosure documents and financial statements required by regulatory authorities;
- (b) review and discuss with management prior to public dissemination earnings press releases and other press releases containing financial information (to ensure consistency of the disclosure to the financial statements), as well as financial information and earnings guidance provided to analysts including the use of “pro forma” or “adjusted” non-GAAP information in such press releases and financial information. Such review may consist of a general discussion of the types of information to be disclosed or the types of presentations to be made;
  - (c) review the effect of regulatory and accounting initiatives, as well as any of the Corporation’s or the Asset Management Company’s asset or debt financing activities that are not required under GAAP to be incorporated into their financial statements (commonly known as “off-balance sheet financing”);
  - (d) review disclosures made to the Committee by the Chief Executive Officer and Chief Financial Officer of the Corporation during their certification process for applicable securities law filings about any significant deficiencies and material weaknesses in the design or operation of the Corporation’s and the Asset Management Company’s internal control over financial reporting which are reasonably likely to adversely affect the Corporation’s and the Asset Management Company’s ability to record, process, summarize and report financial information, and any fraud involving management or other employees;
  - (e) review the effectiveness of management’s policies and practices concerning financial reporting, any proposed changes in major accounting policies, the appointment and replacement of management responsible for financial reporting and the internal audit function;
  - (f) review the adequacy of the internal controls that have been adopted by the Corporation to safeguard assets from loss and unauthorized use and to verify the accuracy of the financial records and any special audit steps adopted in light of material control deficiencies; and
  - (g) for the financial information of any other investee below the Corporation that has an audit committee which is comprised of a majority of independent directors, and which is included in the Corporation’s financial statements, it is understood that the Committee will rely on the review and approval of such information by the audit committee and the board of directors of each such investee.

***Internal Audit; Controls and Procedures; and Other***

- (a) meet privately with the person responsible for the Corporation’s (which will also apply to the Asset Management Company) internal audit function (the “**Internal Auditor**”) as frequently as the Committee feels appropriate to fulfill its responsibilities, which will not be less frequently than annually, to discuss any items of concern;
- (b) require the Internal Auditor to report directly to the Committee;
- (c) review the mandate, budget, planned activities, staffing and organizational structure of the internal audit function (which may be outsourced to a firm other than the auditor) to confirm that it is independent of management and has sufficient resources to carry out its mandate. The Committee will discuss this mandate with the Auditor, review the appointment and replacement of the Internal Auditor and review the significant reports to management prepared by the Internal Auditor and management’s responses. As part of this process, the Committee reviews and approves the governing charter of the internal audit function on an annual basis;
- (d) review the controls and procedures that have been adopted to confirm that material financial information about the Corporation, the Asset Management Company and their respective subsidiaries that is required to be disclosed under applicable law or stock exchange rules is disclosed, review the public disclosure of financial information extracted or derived from the Corporation’s or the Asset Management Company’s financial statements and periodically assess the adequacy of such controls and procedures;
- (e) review of allegations of fraud related to financial reporting that are brought to or come to the attention of the Committee through the Corporation’s ethics hotline, a referral by management, or otherwise;
- (f) periodically review the status of taxation matters of the Corporation and the Asset Management Company; and
- (g) consider other matters of a financial nature as directed by the Board.



## **LIMITATION OF AUDIT COMMITTEE ROLE**

The Committee's function is one of oversight. The Corporation's management is responsible for preparing the Corporation's and the Asset Management Company's financial statements and, along with the internal audit function, for developing and maintaining systems of internal accounting and financial controls. The Auditor will assist the Committee and the Board in fulfilling their responsibilities for review of the financial statements and internal controls, and the Auditor will be responsible for the independent audit of the financial statements. The Committee expects the Auditor to call to its attention any accounting, auditing, internal accounting control, regulatory or other related matters that the Auditor believes warrant consideration or action. The Committee recognizes that the Corporation's and the Asset Management Company's finance team, the internal audit team and the Auditor have more knowledge and information about the Corporation's and the Asset Management Company's financial affairs than do the Committee's members. Accordingly, in carrying out its oversight responsibilities, the Committee does not provide any expert or special assurance as to the Corporation's or the Asset Management Company's financial statements or internal controls or any professional certification as to the Auditor's work.

## **REPORTING**

The Committee will regularly report to the Board on:

- (a) the Auditor's independence;
- (b) the performance of the Auditor and the Committee's recommendations regarding its reappointment or termination;
- (c) the performance of the internal audit function;
- (d) the adequacy of the Corporation's and the Asset Management Company's internal controls and disclosure controls;
- (e) its recommendations regarding the annual and interim financial statements of the Corporation and Manager and, to the extent applicable, any reconciliation of the Corporation's or the Asset Management Company's financial statements, including any issues with respect to the quality or integrity of the financial statements;
- (f) its review of any other public disclosure document including the annual report and the annual and interim management's discussion and analysis of financial condition and results of operations;
- (g) the Corporation's and the Asset Management Company's compliance with legal and regulatory requirements, particularly those related to financial reporting; and
- (h) all other significant matters it has addressed and with respect to such other matters that are within its responsibilities.

In addition, if and when required or appropriate from time to time, the Committee may also report to another committee of the Board.

## **COMPLAINTS PROCEDURE**

The Corporation's Code of Business Conduct (the "**Code**") requires employees to report to their supervisor or internal legal counsel any suspected violations of the Code, including (i) fraud or deliberate errors in the preparation, maintenance, evaluation, review or audit of any financial statement or financial record; (ii) deficiencies in, or noncompliance with, internal accounting controls; (iii) misrepresentations or false statements in any public disclosure documents; and (iv) any deviations from full, true and plain reporting of the Corporation's financial condition, as well as any other illegal or unethical behavior. Alternatively, employees may report such behavior anonymously through the Corporation's reporting hotline which is managed by an independent third party. The Corporation also maintains a Whistleblowing Policy which reinforces the Corporation's commitment to providing a mechanism for employees to report suspected wrongdoing without retaliation.

The Audit Committee will periodically review the procedure for the receipt, retention, treatment and follow-up of complaints received by the Corporation through the Corporation's reporting hotline or otherwise regarding accounting, internal controls, disclosure controls or auditing matters and the procedure for the confidential, anonymous submission of concerns by employees of the Corporation regarding such matters.

## **REVIEW AND DISCLOSURE**

The Committee will review this Charter at least annually and submit it to the Governance, Nominating and Compensation Committee together with any proposed amendments. The Governance, Nominating and Compensation Committee will review this Charter and submit it to the Board for approval with such further amendments as it deems necessary and appropriate.

This Charter will be posted on the Corporation's website at [www.brookfield.com](http://www.brookfield.com). The Management Information Circular of the Corporation will state that this Charter is available on the Corporation's website. This Charter will also be reproduced in full as an appendix to the Corporation's Annual Information Form.

#### **ASSESSMENT**

At least annually, the Governance, Nominating and Compensation Committee will review the effectiveness of this Committee in fulfilling its responsibilities and duties as set out in this Charter and in a manner consistent with the Statement of Corporate Governance Practices adopted by the Board. The Committee will also conduct its own assessment of the Committee's performance on an annual basis.

#### **ACCESS TO OUTSIDE ADVISORS AND SENIOR MANAGEMENT**

The Committee may retain any outside advisor, including legal counsel, at the expense of the Corporation, without the Board's approval, at any time. The Committee has the authority to determine any such advisor's fees and any other retention terms.

The Corporation will provide for appropriate funding, for payment of compensation to any auditor engaged to prepare or issue an audit report or perform other audit, review or attest services, and ordinary administrative expenses of the Committee.

Members will meet privately with senior management as frequently as they feel is appropriate to fulfill the Committee's responsibilities, but not less than annually.

#### **MEETINGS**

Meetings of the Committee may be called by any Member, the Chair of the Board, the Chief Executive Officer or Chief Financial Officer of the Corporation, the Internal Auditor or the Auditor. Meetings will be held each quarter and at such additional times as is necessary for the Committee to fulfill its responsibilities. The Committee shall appoint a secretary to be the secretary of each meeting of the Committee and to maintain minutes of the meeting and deliberations of the Committee.

The powers of the Committee shall be exercisable at a meeting at which a quorum is present. A quorum shall be not less than a majority of the Members at the relevant time. Matters decided by the Committee shall be decided by majority vote. Subject to the foregoing, the *Business Corporations Act* (British Columbia) and the articles of the Corporation, and, unless otherwise determined by the Board, the Committee shall have the power to regulate its procedure.

Notice of each meeting shall be given to each Member, the Internal Auditor, the Auditor, the Chair of the Board and the Chief Executive Officer of the Corporation. Notice of meeting may be given orally or by letter, electronic mail, telephone or other generally accepted means not less than 24 hours before the time fixed for the meeting. Members may waive notice of any meeting and attendance at a meeting is deemed waiver of notice. The notice need not state the purpose or purposes for which the meeting is being held.

The Committee may invite from time to time such persons as it may see fit to attend its meetings and to take part in discussion and consideration of the affairs of the Committee. The Committee may require the auditors and/or members of the Corporation's management to attend any or all meetings.

*This Charter of the Audit Committee was reviewed and approved by the board of directors of the Corporation on [Date].*

## ANNEX A

### Definitions for Board and Committee Charters

“**Audit Committee**” means the audit committee of the Board.

“**Audit Committee Financial Expert**” means a person who has the following attributes:

- (a) an understanding of GAAP and financial statements;
- (b) the ability to assess the general application of such principles in connection with the accounting for estimates, accruals and reserves;
- (c) experience preparing, auditing, analyzing or evaluating financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can reasonably be expected to be raised by the Corporation’s financial statements, or experience actively supervising one or more persons engaged in such activities;
- (d) an understanding of internal controls and procedures for financial reporting; and
- (e) an understanding of audit committee functions, acquired through any one or more of the following:
  - (i) education and experience as a principal financial officer, principal accounting officer, controller, public accountant or auditor or experience in one or more positions that involve the performance of similar functions;
  - (ii) experience actively supervising a principal financial officer, principal accounting officer, controller, public accountant, auditor or person performing similar functions;
  - (iii) experience overseeing or assessing the performance of companies or public accountants with respect to the preparation, auditing or evaluation of financial statements; or
  - (iv) other relevant experience.

“**Board Interlocks**” means when two directors of one public company sit together on the board of another company.

“**Committee Interlocks**” means when a Board Interlock exists, plus the relevant two directors also sit together on a board committee for one or both of the companies.

“**Environmental, Social, and Governance**”:

“environmental” includes but is not limited to responsibility or experience overseeing and/or managing climate change risks; GHG emissions; natural resources; waste management; energy efficiency; biodiversity; water use; and environmental regulatory and/or compliance matters;

“social” includes but is not limited to responsibility or experience overseeing and/or managing health and safety; human rights; labor practices; diversity and inclusion; talent attraction and retention; human capital development; and community/stakeholder engagement; and

“governance” includes but is not limited to responsibility or experience overseeing and/or managing board composition and engagement; business ethics; anti-bribery & corruption; audit practices; regulatory functions; and data protection and privacy.

“**Financially Literate**” means the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Corporation’s financial statements.

“**GAAP**” means generally accepted accounting principles in the United States of America that the SEC has identified as having substantial authoritative support, as supplemented by Regulation S-X under the 1934 Act, as amended from time to time.

“**Governance, Nominating and Compensation Committee**” means the Governance, Nominating and Compensation Committee of the Board.

“**Immediate Family Member**” means an individual’s spouse, parent, child, sibling, mother or father-in-law, son or daughter-in-law, brother or sister-in-law, and anyone (other than an employee of either the individual or the individual’s immediate family member) who shares the individual’s home.

**“Independent Director(s)”** means a director who has been affirmatively determined by the Board to have no material relationship with the Corporation, either directly or as a partner, shareholder or officer of an organization that has a relationship with the Corporation. A material relationship is one that could reasonably be expected to interfere with a director’s exercise of independent judgment. In addition to any other requirement of applicable securities laws or stock exchange provisions, a director who:

- (a) is or was an employee or executive officer, or whose Immediate Family Member is or was an executive officer, of the Corporation is not independent until three years after the end of such employment relationship;
- (b) is receiving or has received, or whose Immediate Family Member is an executive officer of the Corporation and is receiving or has received, during any 12-month period within the last three years more than CA\$75,000 in direct compensation from the Corporation, other than director and committee fees and pension or other forms of fixed compensation under a retirement plan (including deferred compensation) for prior service (provided such compensation is not contingent in any way on continued service), is not independent;
- (c) is or was a partner of, affiliated with or employed by, or whose Immediate Family Member is or was a partner of or employed in an audit, assurance, or tax compliance practice in a professional capacity by, the Corporation’s present or former internal or external auditor, is not independent until three years after the end of such partnership, affiliation, or employment relationship, as applicable, with the auditor;
- (d) is or was employed as, or whose immediate family member is or was employed as, an executive officer of another company (or its parent or a subsidiary) where any of the present (at the time of review) executive officers of the Corporation serve or served on that company’s (or its parent’s or a subsidiary’s) compensation committee, is not independent until three years after the end of such service or the employment relationship, as applicable; and
- (e) is an executive officer or an employee of, or whose Immediate Family Member is an executive officer of, another company (or its parent or a subsidiary) that has made payments to, or received payments from, the Corporation for property or services in an amount which, in any of the last three fiscal years exceeds the greater of U.S.\$1 million or 2% of such other company’s consolidated gross revenues, in each case, is not independent.

**Additionally, an Independent Director for the purposes of the Audit Committee and the Governance, Nominating and Compensation Committee, specifically may not:**

- (x) accept directly or indirectly, any consulting, advisory, or other compensatory fee from the Corporation, other than director and committee fees and pension or other forms of fixed compensation under a retirement plan (including deferred compensation) for prior service (provided such compensation is not contingent in any way on continued service); or
- (y) be an affiliated person of the Corporation (within the meaning of applicable rules and regulations).

**Furthermore, an Independent Director for the purposes of the Governance, Nominating and Compensation Committee, specifically may not:**

- (x) have a relationship with senior management that would impair the director’s ability to make independent judgments about the Corporation’s executive compensation.

For the purposes of the definition of Independent Director, the term “Corporation” includes any parent or subsidiary in a consolidated group with the Corporation and includes the Asset Management Company and any of its subsidiaries.

In addition to the requirements for independence set out in paragraph (c) above, Members of the Audit and Governance, Nominating and Compensation Committees must disclose any other form of association they have with a current or former external or internal auditor of the Corporation to the Governance, Nominating and Compensation Committee for a determination as to whether this association affects the Member’s status as an Independent Director.

**“Statement of Corporate Governance Practices”** means the statement of corporate governance practices section of the Management Information Circular.

**“Unaffiliated Director”** means any director who (a) does not own greater than a de minimis interest in the Corporation (exclusive of any securities compensation earned as a director) and (b) within the last two years has not directly or indirectly (i) been an officer of or employed by the Corporation, the Asset Management Company or any of their respective affiliates, (ii) performed more than a de minimis amount of services for the Corporation, the Asset Management Company or any of their affiliates, or (iii) had any material business or professional relationship with the Corporation or the Asset Management Company other than as a director of the Corporation. “de minimis” for the purpose of this test includes factors such as the relevance of a director’s interest in the Corporation or the Asset Management Company to themselves and to the Corporation or the Asset Management Company.

**APPENDIX F - CONSOLIDATED FINANCIAL STATEMENTS OF BROOKFIELD ASSET MANAGEMENT LTD. AS AT  
SEPTEMBER 30, 2022, 2022 AND FOR THE PERIOD FROM INCOPRORATION ON JULY 4, 2022 TO SEPTEMBER 30, 2022**

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of Brookfield Asset Management Ltd.

### Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheet of Brookfield Asset Management Ltd. (the “Manager”) as of September 30, 2022, the related consolidated statement of cash flows for the period from incorporation on July 4, 2022 to September 30, 2022, and the related notes (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Manager as of September 30, 2022, and its cash flows for the period from incorporation on July 4, 2022 to September 30, 2022, in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of the Manager’s management. Our responsibility is to express an opinion on the Manager’s financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Manager in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Manager is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Manager’s internal control over financial reporting. Accordingly, we express no such opinion.

Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### Critical Audit Matters

Critical audit matters are matters arising from the current-period audit of the financial statements that were communicated or required to be communicated to the audit committee and that (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. We determined that there are no critical audit matters.

/s/ Deloitte LLP

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
October 3, 2022

We have served as the Manager’s auditor since 2022.

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**CONSOLIDATED BALANCE SHEET**  
**AS AT SEPTEMBER 30, 2022**

(In U.S. Dollars)

|  | <b>2022</b> |
|--|-------------|
| <b>Assets</b>  |             |
| Cash and cash equivalents .....  | \$ 100      |
| <b>Liabilities</b>   |             |
| Due to Brookfield Asset Management Inc. ....   | \$ 100      |
| <b>Share capital</b>   |             |
| Class A Preference Shares, Unlimited shares authorized (no shares issued and outstanding as at September 30, 2022) . . . .   | —           |
| Class A Limited Voting Shares, Unlimited shares authorized (no shares issued and outstanding as at September 30, 2022) ..... | —           |
| Class B Limited Voting Shares, 85,120 shares authorized (no shares issued and outstanding as at September 30, 2022) . . .    | —           |
| Special Shares, Series 1, Unlimited shares authorized (no shares issued and outstanding as at September 30, 2022) .....      | —           |
| <b>Total shareholders' equity</b> .....  | <b>\$ —</b> |

See notes to consolidated financial statements

**BROOKFIELD ASSET MANAGEMENT LTD.**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**

(In U.S. Dollars)

**FOR THE PERIOD FROM JULY 4, 2022 TO SEPTEMBER 30, 2022**

**Operating activities**

|  |               |
|--|---------------|
| Change in working capital:                           |               |
| Due to affiliates .....                              | \$ 100        |
| Cash from operating activities .....                 | <u>100</u>    |
| <b>Cash and cash equivalents</b>                     |               |
| Cash and cash equivalents, beginning of period ..... | —             |
| Net increase during the year .....                   | <u>100</u>    |
| Cash and cash equivalents, end of period .....       | <u>\$ 100</u> |

See notes to consolidated financial statements



**BROOKFIELD ASSET MANAGEMENT LTD.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Organization and Principal Business**

Brookfield Asset Management Ltd. (“**Manager**”) was formed as a Canadian corporation under, and governed by, the laws of British Columbia on July 4, 2022.

Manager did not issue any shares upon incorporation. Manager was formed by Brookfield Asset Management Inc. to provide alternative asset management services through an ownership interest in a leading global alternative asset management business currently carried on by Brookfield Asset Management Inc. and its subsidiaries. Manager’s wholly-owned subsidiaries include: 2451634 Alberta Inc., incorporated on August 16, 2022 and Brookfield UK Employee Co Limited, incorporated on August 25, 2022.

The head office of the Manager is located at Suite 100, Brookfield Place, 181 Bay Street, Toronto, Ontario M5J 2T3 and the registered office of the Manager is located at 1055 West Georgia Street, Suite 1500, P.O. Box 11117, Vancouver, British Columbia V6E 4N7.

**2. Summary of Significant Accounting Policies**

(a) Statement of Compliance

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Separate Consolidated Statements of Income and Consolidated Changes in Shareholders’ Equity have not been presented as there have been no activities for this entity.

(b) Basis of Consolidation

The consolidated financial statements include the accounts of the Manager and its consolidated subsidiaries, which are the entities over which the Manager has control. All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

(c) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand of \$100.

**3. Critical Accounting Judgements and Key Sources of Estimation Uncertainty**

The preparation of consolidated financial statements requires management to make critical judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses that are not readily apparent from other sources, during the reporting period. These estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

**4. Related Party Transactions**

On September 27, 2022, the Corporation provided \$100 to 2451634 Alberta Inc. in exchange for a non-interest bearing demand note in the amount of \$100. Amounts outstanding related to the demand deposit as at September 30, 2022 totaled \$100. The carrying value of this demand note, which is not measured at fair value, approximates fair value.

**5. Capital Structure**

As at September 30, 2022, no shares were issued or outstanding. The Manager is authorized to issue an unlimited number of Class A Preference Shares, an unlimited number of Class A Limited Voting Shares (“**Class A Shares**”), 85,120 Class B Limited Voting Shares (“**Class B Shares**”) and an unlimited number of Special Shares, Series 1 (“**Special Limited Voting Shares**”). On September 23, 2022, special common shares (which had been authorized for issue as at the date of the Manager’s incorporation) were removed from the Manager’s authorized share capital and replaced with Special Limited Voting Shares.

The Class A Preference Shares rank senior to the Class A Shares, the Class B Shares and other shares ranking junior to the Class A Preference Shares with respect to priority in the payment of dividends and in the distribution of assets in the event of the liquidation, dissolution or winding up of the Manager, whether voluntary or involuntary, or in the event of any other distribution of assets of the Manager among its shareholders for the purpose of winding up its affairs.

The attributes of the Class A Shares and the Class B Shares are substantially equivalent.

Subject to the prior rights of the holders of the Class A Preference Shares and any other senior-ranking shares outstanding from time to time, holders of Class A Shares, Class B Shares and Special Limited Voting Shares rank on a parity with each other with respect to the payment of dividends (if, as and when declared by the Board) and the return of capital on the liquidation, dissolution or winding up of the Manager or any other distribution of the assets of the Manager among its shareholders for the purpose of winding up its affairs. Each holder of Class A Shares and Class B Shares is entitled to notice of, and to attend and vote at, all meetings of the Manager's shareholders, other than meetings at which holders of only a specified class or series may vote, and shall be entitled to cast one vote per share. Each holder of Special Limited Voting Shares is also entitled to notice of and to attend all meetings of the shareholders of the Manager and shall be entitled to cast one vote per share provided that such holders will vote with holders of Class A Shares. The Special Limited Voting Shares shall be convertible into Class A Shares on a one-for-one basis at any time and from time to time. Holders of Class A Shares are entitled to elect one-half of the Board and holders of Class B Shares are entitled to elect the other one-half of the Board.

## **6. Subsequent Events**

Brookfield Asset Management Ltd. performed an evaluation of subsequent events through October 3, 2022, the date the consolidated financial statements were available to be issued, for events requiring disclosure. Brookfield Asset Management Ltd. did not identify any subsequent events.

**APPENDIX G - COMBINED CONSOLIDATED CARVE-OUT FINANCIAL STATEMENTS OF BROOKFIELD ASSET  
MANAGEMENT ULC AS AT DECEMBER 31, 2021 AND DECEMBER 31, 2020 AND FOR THE YEARS ENDED  
DECEMBER 31, 2021, DECEMBER 31, 2020 AND DECEMBER 31, 2019**

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of Brookfield Asset Management Inc.

### Opinion on the Financial Statements

We have audited the accompanying combined consolidated carve-out balance sheets of Brookfield Asset Management ULC (the “Company”) as of December 31, 2021 and 2020, the related combined consolidated carve-out statements of operations, comprehensive income, changes in net parent investment and redeemable non-controlling interests, and cash flows, for each of the three years in the period ended December 31, 2021, and the related notes (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2021 and 2020, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2021, in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB and in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that was communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

### *Fair Value of Underlying Investments to determine Carried Interest Allocation—Refer to Notes 2 and 3 in the financial statements*

#### *Critical Audit Matter Description*

The Company receives a percentage of investment returns, generated within private funds on carry eligible capital, based on a contractual formula once returns exceed the fund’s contractually defined performance hurdles, referred to as “Carried Interest Allocation”. Carried Interest Allocations are made based on cumulative fund performance to date and the adjustments are recorded as unrealized income until the underlying investment is disposed of. The Company calculates Carried Interest Allocations each reporting period based on the terms, which includes the fair value of the underlying investments held by the funds as a significant input. Certain funds may hold investments whose fair values are based on unobservable inputs. These investments have limited observable market activity and changes in the fair value of these investments directly impact the amount of Carried Interest Allocation the Company is entitled to recognize as revenue for the period.

We considered the valuation of investments which are based on unobservable inputs used in the calculation of Carried Interest Allocation as a critical audit matter because of the valuation techniques, assumptions, market impacts and subjectivity of the unobservable inputs used in the valuation. Auditing the Carried Interest Allocation and the fair value of these investments required a high degree of auditor judgment and an increased audit effort, including the involvement of more senior members of the team and audit specialists.

*How the Critical Audit Matter Was Addressed in the Audit*

Our audit procedures related to the Carried Interest Allocation and the fair value of the underlying investments included the following, among others:

- Assessed the information in the fund agreements to understand and evaluate that all components were identified in the Carried Interest Allocation calculation.
- Evaluated whether the Carried Interest Allocation calculations were performed in accordance with the terms of the fund agreements.
- With the assistance of auditing specialists, evaluated the fair value of the underlying investments and assessed valuation methods, assumptions and unobservable valuation inputs used by the Company to determine the fair value of the investments.

/s/ Deloitte LLP

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
July 29, 2022

We have served as the Company's auditor since 2022.

**Brookfield Asset Management ULC**  
**Combined Consolidated Carve-out Balance Sheets**  
(U.S. Dollars in Millions)

| AS AT DECEMBER 31   | 2021            | 2020            |
|---|-----------------|-----------------|
| <b>Assets</b>   |                 |                 |
| Cash and cash equivalents . . . . .   | \$ 2,494        | \$ 2,101        |
| Accounts receivable and other . . . . .   | 224             | 292             |
| Due from affiliates . . . . .   | 6,545           | 6,537           |
| Investments . . . . .   | 13,837          | 10,960          |
| Property, plant and equipment, net of accumulated depreciation of \$17 million and \$11 million . . . . . | 48              | 21              |
| Intangible assets, net of accumulated amortization of \$18 million and \$16 million . . . . .             | 64              | 71              |
| Goodwill . . . . .  | 249             | 249             |
| Deferred income tax assets . . . . .  | 2,268           | 2,240           |
| <b>Total Assets</b> . . . . .   | <b>\$25,729</b> | <b>\$22,471</b> |
| <b>Liabilities</b>  |                 |                 |
| Accounts payable and other . . . . .  | \$ 2,032        | \$ 1,757        |
| Due to affiliates . . . . .   | 8,207           | 8,294           |
| Corporate borrowings . . . . .  | 461             | —               |
| Deferred income tax liabilities . . . . .   | 700             | 472             |
| <b>Total Liabilities</b> . . . . .  | <b>11,400</b>   | <b>10,523</b>   |
| <b>Commitments and contingencies</b> . . . . .  |                 |                 |
| <b>Redeemable non-controlling interests</b> . . . . .   | <b>4,532</b>    | 2,844           |
| <b>Net parent investment</b> . . . . .  | <b>9,797</b>    | 9,104           |
| <b>Total Liabilities, Redeemable non-controlling interest and Net parent investment</b> . . . . .         | <b>\$25,729</b> | <b>\$22,471</b> |

See notes to combined consolidated carve-out financial statements.

**Brookfield Asset Management ULC**  
**Combined Consolidated Carve-out Statements of Operations**  
(U.S. Dollars in Millions)

| <u>FOR THE YEAR ENDED DECEMBER 31</u>                                  | <u>2021</u>            | <u>2020</u>          | <u>2019</u>            |
|--|------------------------|----------------------|------------------------|
| <b>Revenues</b>  |                        |                      |                        |
| Management fee revenues  |                        |                      |                        |
| Base management and advisory fees                                      | \$ 1,951               | \$ 1,586             | \$ 1,394               |
| Incentive distributions  | 315                    | 306                  | 262                    |
| Performance fees   | 157                    | —                    | —                      |
| Total management fee revenues  | <u>2,423</u>           | <u>1,892</u>         | <u>1,656</u>           |
| Investment income  |                        |                      |                        |
| Carried interest allocations   |                        |                      |                        |
| Realized   | 49                     | 32                   | 246                    |
| Unrealized   | 299                    | (97)                 | (160)                  |
| Total investment income  | <u>348</u>             | <u>(65)</u>          | <u>86</u>              |
| Interest and dividend revenue  | 293                    | 287                  | 370                    |
| Other revenues   | 23                     | 40                   | 61                     |
| Total revenues   | <u>3,087</u>           | <u>2,154</u>         | <u>2,173</u>           |
| <b>Expenses</b>  |                        |                      |                        |
| Compensation, operating, and general and administrative expenses       |                        |                      |                        |
| Compensation and benefits  | (703)                  | (519)                | (550)                  |
| Other operating expenses   | (185)                  | (157)                | (174)                  |
| General, administrative and other                                      | (132)                  | (114)                | (92)                   |
| Total compensation, operating, and general and administrative expenses | <u>(1,020)</u>         | <u>(790)</u>         | <u>(816)</u>           |
| Carried interest allocation compensation                               |                        |                      |                        |
| Realized   | (74)                   | (55)                 | (74)                   |
| Unrealized   | (137)                  | (65)                 | (67)                   |
| Total carried interest allocation compensation                         | <u>(211)</u>           | <u>(120)</u>         | <u>(141)</u>           |
| Interest expense paid to related parties                               | (171)                  | (257)                | (154)                  |
| Total expenses   | <u>(1,402)</u>         | <u>(1,167)</u>       | <u>(1,111)</u>         |
| Other income (expenses), net   | 1,486                  | (242)                | 634                    |
| Share of income from equity accounted investments                      | 161                    | 38                   | 26                     |
| Income before taxes  | 3,332                  | 783                  | 1,722                  |
| Income tax (expense) benefit   | (504)                  | (226)                | 375                    |
| Net income   | <u>2,828</u>           | <u>557</u>           | <u>2,097</u>           |
| Net income attributable to redeemable non-controlling interest         | (977)                  | (175)                | (184)                  |
| <b>Net income attributable to Brookfield Asset Management ULC</b>      | <u><u>\$ 1,851</u></u> | <u><u>\$ 382</u></u> | <u><u>\$ 1,913</u></u> |

See notes to combined consolidated carve-out financial statements.

**Brookfield Asset Management ULC**  
**Combined Consolidated Carve-out Statements of Comprehensive Income**  
**(U.S. Dollars in Millions)**

| <u>FOR THE YEAR ENDED DECEMBER 31</u>   | <u>2021</u>           | <u>2020</u>          | <u>2019</u>           |
|---|-----------------------|----------------------|-----------------------|
| Net income .....  | <b>\$2,828</b>        | \$ 557               | \$2,097               |
| Currency translation, net of tax impact of \$nil .....                            | <b>(5)</b>            | (11)                 | (83)                  |
| Comprehensive income .....  | <b>2,823</b>          | 546                  | 2,014                 |
| Comprehensive income attributable to redeemable non-controlling interest .....    | <b>(978)</b>          | (174)                | (184)                 |
| <b>Comprehensive income attributable to Brookfield Asset Management ULC .....</b> | <b><u>\$1,845</u></b> | <b><u>\$ 372</u></b> | <b><u>\$1,830</u></b> |

See notes to combined consolidated carve-out financial statements.



**Brookfield Asset Management ULC**  
**Combined Consolidated Carve-out Statement of Changes in Net Parent Investment and**  
**Redeemable Non-Controlling Interest**  
**(U.S. Dollars in Millions)**

|   | <u>Net parent investment</u> | <u>Accumulated other comprehensive income</u> | <u>Total net parent investment</u> | <u>Redeemable non-controlling interests</u> |
|---|------------------------------|---|------------------------------------|---|
| Balance at December 31, 2020 .....        | \$ 8,942                     | \$162   | \$ 9,104                           | \$2,844                                     |
| Net income .....                          | 1,851                        | —   | 1,851                              | 977   |
| Currency translation .....                | —                            | (6)   | (6)                                | 1   |
| Contributions .....                       | 2,195                        | —   | 2,195                              | 1,315                                       |
| Distributions .....                       | (3,347)                      | —   | (3,347)                            | (605)                                       |
| <b>Balance at December 31, 2021 .....</b> | <b><u>\$ 9,641</u></b>       | <b><u>\$156</u></b>                           | <b><u>\$ 9,797</u></b>             | <b><u>\$4,532</u></b>                       |

|   | <u>Net parent investment</u> | <u>Accumulated other comprehensive income</u> | <u>Total net parent investment</u> | <u>Redeemable non-controlling interests</u> |
|---|------------------------------|---|------------------------------------|---|
| Balance at December 31, 2019 .....        | \$ 9,162                     | \$175   | \$ 9,337                           | \$2,117                                     |
| Net income .....                          | 382                          | —   | 382                                | 175   |
| Currency translation .....                | —                            | (11)  | (11)                               | (1)   |
| Contributions .....                       | 1,237                        | —   | 1,237                              | 630   |
| Distributions .....                       | (1,839)                      | (2)   | (1,841)                            | (77)  |
| <b>Balance at December 31, 2020 .....</b> | <b><u>\$ 8,942</u></b>       | <b><u>\$162</u></b>                           | <b><u>\$ 9,104</u></b>             | <b><u>\$2,844</u></b>                       |

|   | <u>Net parent investment</u> | <u>Accumulated other comprehensive income</u> | <u>Total net parent investment</u> | <u>Redeemable non-controlling interests</u> |
|---|------------------------------|---|------------------------------------|---|
| Balance at December 31, 2018 .....        | \$ 5,858                     | \$258   | \$ 6,116                           | \$ (62)                                     |
| Net income .....                          | 1,913                        | —   | 1,913                              | 184   |
| Currency translation .....                | —                            | (83)  | (83)                               | —   |
| Contributions .....                       | 3,066                        | —   | 3,066                              | 1,997                                       |
| Distributions .....                       | (1,675)                      | —   | (1,675)                            | (2)   |
| <b>Balance at December 31, 2019 .....</b> | <b><u>\$ 9,162</u></b>       | <b><u>\$175</u></b>                           | <b><u>\$ 9,337</u></b>             | <b><u>\$2,117</u></b>                       |

See notes to combined consolidated carve-out financial statements.

**Brookfield Asset Management ULC**  
**Combined Consolidated Carve-out Statements of Cash Flows**  
(U.S. Dollars in Millions)

| <u>FOR THE YEAR ENDED DECEMBER 31</u>   | <u>2021</u>     | <u>2020</u>     | <u>2019</u>     |
|---|-----------------|-----------------|-----------------|
| <b>Operating activities</b>   |                 |                 |                 |
| Net income . . . . .  | \$ 2,828        | \$ 557          | \$ 2,097        |
| Other income and expenses . . . . .   | (1,486)         | 242             | (634)           |
| Share of (income) loss from investments accounted for under the equity method . . . . . | (37)            | 87              | 16              |
| Depreciation and amortization . . . . .   | 11              | 7               | 6               |
| Deferred income tax expense (benefit) . . . . .   | 316             | 49              | (505)           |
| Stock based equity awards . . . . .   | 199             | 99              | 182             |
| Unrealized carried interest allocation, net . . . . .                                   | (162)           | 162             | 227             |
| Net change in working capital balances . . . . .  | (187)           | 203             | (756)           |
| Other non-cash operating items . . . . .  | (39)            | 380             | 196             |
| Net cash provided from operating activities . . . . .                                   | <u>1,443</u>    | <u>1,786</u>    | <u>829</u>      |
| <b>Investing activities</b>   |                 |                 |                 |
| Acquisitions  |                 |                 |                 |
| Property, plant and equipment . . . . .   | (35)            | (20)            | (1)             |
| Investments accounted for under the equity method . . . . .                             | (23)            | (25)            | (1,593)         |
| Investments and other . . . . .   | (1,528)         | (784)           | (2,483)         |
| Dispositions of investments and other . . . . .   | <u>725</u>      | <u>70</u>       | <u>79</u>       |
| Net cash used in investing activities . . . . .   | <u>(861)</u>    | <u>(759)</u>    | <u>(3,998)</u>  |
| <b>Financing activities</b>   |                 |                 |                 |
| Corporate borrowings . . . . .  | 461             | —               | —               |
| Issuance of related party loans . . . . .   | 892             | 136             | 48              |
| Repayment of related party loans . . . . .  | (907)           | (60)            | (543)           |
| Issuance of non-operating loans to affiliates . . . . .                                 | —               | —               | 1,000           |
| Contributions from parent . . . . .   | 52              | 65              | 1,366           |
| Contributions from redeemable non-controlling interest . . . . .                        | 736             | 551             | 1,997           |
| Distributions to parent . . . . .   | (1,395)         | (1,264)         | (480)           |
| Distributions to redeemable non-controlling interest . . . . .                          | (26)            | (4)             | (4)             |
| Net cash (used in) provided from financing activities . . . . .                         | <u>(187)</u>    | <u>(576)</u>    | <u>3,384</u>    |
| <b>Cash and cash equivalents</b>  |                 |                 |                 |
| Change in cash and cash equivalents . . . . .   | 395             | 451             | 215             |
| Effect of exchange rate changes on cash and cash equivalents . . . . .                  | (2)             | 4               | —               |
| Balance, beginning of year . . . . .  | <u>2,101</u>    | <u>1,646</u>    | <u>1,431</u>    |
| <b>Balance, end of year</b> . . . . .   | <u>\$ 2,494</u> | <u>\$ 2,101</u> | <u>\$ 1,646</u> |
| <b>Supplemental disclosure of cash flow information</b>                                 |                 |                 |                 |
| Non-cash consideration used to acquire an interest in Oaktree . . . . .                 | \$ —            | \$ —            | \$ 2,142        |
| Net change in working capital balances  |                 |                 |                 |
| Accounts receivable and other . . . . .   | 68              | 446             | 75              |
| Accounts payable and other . . . . .  | 275             | (88)            | 295             |
| Due from affiliates . . . . .   | (294)           | (1,529)         | (1,077)         |
| Due to affiliates . . . . .   | (236)           | 1,374           | (49)            |
| Payments for interest . . . . .   | 171             | 257             | 154             |
| Payments for income taxes . . . . .   | 188             | 177             | 130             |

See notes to combined consolidated carve-out financial statements.

**Brookfield Asset Management ULC**  
**Notes to Combined Consolidated Carve-out Financial Statements**  
**(All U.S. Dollars are in Millions, Except Where Noted)**

## **1. ORGANIZATION**

On May 12, 2022, Brookfield Asset Management Inc. (“the Corporation”) announced that it will separately list and distribute to its shareholders a 25% interest in its asset management business. The transaction will be completed by way of an arrangement agreement (the “Arrangement”), which will result in the transfer of the Corporation’s historical asset management business into the newly incorporated Brookfield Asset Management ULC (“our asset management business”). On completion of the Arrangement, the Corporation will transfer a 25% interest in Brookfield Asset Management ULC to Brookfield Asset Management Ltd. (“Manager”). These combined consolidated carve-out financial statements represent the activities, assets and liabilities of the Corporation’s historical asset management business using a legal entity approach.

References in these financial statements to “us,” “we,” “our” or “the company” refer to our asset management business and its direct and indirect subsidiaries and consolidated entities. Brookfield Asset Management ULC’s asset management business focuses on renewable power and transition, infrastructure, private equity, real estate and credit, operating in various markets globally. Brookfield Asset Management ULC was formed on July 4, 2022 as an unlimited liability company under, and governed by, the laws of British Columbia. The registered office of the company is 1055 West Georgia Street, Suite 1500, P.O. Box 11117, Vancouver, British Columbia V6E 4N7.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **Basis of Presentation**

These combined consolidated carve-out financial statements have been prepared for the purpose of presenting the balance sheet, statements of operations, comprehensive income, changes in net parent investment and redeemable non-controlling interest, and cash flows of the Corporation’s historical asset management business on a stand-alone basis. All of the assets and liabilities presented are controlled by Brookfield Asset Management ULC and will be transferred at carrying value. The financial statements represent a combined carve-out of the assets, liabilities, revenues, expenses, and cash flows that will be contributed to the company. All intercompany balances, transactions, revenues and expenses have been eliminated.

Certain resources for oversight of operations and associated overhead are incurred by the Corporation. These corporate costs have been allocated on the basis of direct usage where identifiable, with the remainder allocated based on management’s best estimate of costs attributable to the company. This allocation has been completed based on the following general process:

- **Compensation:** In addition to those individuals who are currently employed in the legal entities included in the carve-out transaction perimeter, compensation costs have been allocated to Brookfield Asset Management ULC based on a by-region, by-function review of personnel working in the historical asset management businesses and the expected headcount to be allocated to the combined business.
- **General, administrative and other expenses:** Unless individuals have been specifically employed by the legal entities included in the carve-out transaction perimeter, general, administrative and other expenses have been allocated to the company based on a by-region, by-function review of personnel working in the historical asset management businesses and the expected headcount to be allocated to the combined business.
- **Income taxes:** Income taxes have been recorded as if the company and its subsidiaries had been separate tax paying legal entities, each filing a separate return in the jurisdictions that it operates in. The calculation of income taxes is based on a number of assumptions, allocations, and estimates, including those used to prepare the combined consolidated carve-out financial statements.

Management believes the assumptions underlying the combined carve-out financial statements, including the assumptions regarding allocated expenses, reasonably reflect the utilization of services provided to or the benefit received by the company during the periods presented. However, due to the inherent limitations of carving out the assets, liabilities, operations and cash flows from larger entities, these combined carve-out financial statements may not necessarily reflect the company’s financial position, results of operations and cash flow for future periods, nor do they necessarily reflect the financial position, results of operations and cash flow that would have been realized had the company been a stand-alone entity during the periods presented.

The accompanying combined consolidated carve-out financial statements of Brookfield Asset Management ULC have been prepared in conformity with accounting principles generally accepted in the United States of America (“GAAP”). The combined consolidated carve-out financial statements have been prepared in accordance with the accounting policies set out below.

**Brookfield Asset Management ULC**  
**Notes to Combined Consolidated Carve-out Financial Statements**  
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**Use of Estimates**

The preparation of the combined consolidated carve-out financial statements in accordance with GAAP requires management to make estimates that affect the amounts reported in the combined consolidated carve-out financial statements and accompanying notes. Management believes that estimates utilized in the preparation of the combined consolidated carve-out financial statements are prudent and reasonable. Such estimates include those used in the valuation of investments and financial instruments, the measurement of deferred tax balances (including valuation allowances), accrued carried interest, incentive distributions and the accounting for equity-based compensation. Actual results could differ from those estimates and such differences could be material.

**Consolidation**

Brookfield Asset Management ULC consolidates all entities that it controls through a majority voting interest or otherwise, including those funds in which the general partner has a controlling financial interest (“Consolidated Funds”). Brookfield Asset Management ULC has a controlling financial interest in their Consolidated Funds as a result of the combination of the limited partner and general partner interests held. Accordingly, the company consolidates and records non-controlling interests to reflect the economic interests of the third party investors of Brookfield Strategic Real Estate Fund III (“BSREP III”).

The financial position and performance of the Consolidated Funds included in the combined consolidated carve-out financial statements have been prepared in accordance with GAAP, where applicable, in application of the Financial Services — Investment Companies (Topic 946). Brookfield Asset Management ULC, as a non-investment company parent, retains the specialized accounting applied by the Consolidated Funds where Topic 946 is applicable.

In addition, Brookfield Asset Management ULC consolidates all variable interest entities (“VIE”) for which it is the primary beneficiary. An enterprise is determined to be the primary beneficiary if it holds a controlling financial interest. A controlling financial interest is defined as (a) the power to direct the activities of a VIE that most significantly impact the entity’s economic performance and (b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE. Brookfield Asset Management ULC determines whether it is the primary beneficiary of a VIE at the time it becomes involved with a variable interest entity and continuously reconsiders that conclusion. In determining whether Brookfield Asset Management ULC is the primary beneficiary, the company evaluates its control rights as well as economic interests in the entity held either directly or indirectly by the company. The consolidation analysis can generally be performed qualitatively; however, if it is not readily apparent that the company is not the primary beneficiary, a quantitative analysis may also be performed. Investments and redemptions (either by Brookfield Asset Management ULC, affiliates of the company or third parties) or amendments to the governing documents of the respective funds could affect an entity’s status as a VIE or the determination of the primary beneficiary. At each reporting date, the company assesses whether it is the primary beneficiary and will consolidate or deconsolidate accordingly. Brookfield Asset Management ULC does not have a variable interest in any variable interest entities for all periods presented in these financial statements.

**Redeemable Non-Controlling Interest**

The asset management business records non-controlling interests to reflect the economic interest of unaffiliated limited partners in BSREP III. These interests are presented as non-controlling redeemable interests within the combined consolidated balance sheets, outside of permanent equity. While limited partners in consolidated closed-end funds generally have not been granted redemption rights, these limited partners do have withdrawal or redemption rights in certain limited circumstances that are beyond the control of the company, such as instances in which retaining the limited partnership interest could cause the limited partner to violate a law, regulation or rule. The allocation of net income or loss to non-controlling redeemable interests is based on the relative ownership interest of the unaffiliated limited partners after the consideration of contractual arrangements that govern allocations of income or loss. At the consolidated level, potential incentives are allocated to non-controlling redeemable interests in consolidated funds until such incentives become allocable to the asset management business under the substantive contractual terms of the BSREP III limited partnership agreement.

**Revenue Recognition**

Revenue is measured based on the amount Brookfield Asset Management ULC expects to be entitled to under the contract with the customer and excludes amounts collected on behalf of third parties. A performance obligation is a promise in a contract to transfer a distinct good or service (or a bundle of goods and services) to the customer and is the unit of account in ASC 606. In determining the transaction price, an entity may include variable consideration only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized would not occur when the uncertainty associated with the variable consideration is resolved. A contract’s transaction price is allocated to each distinct performance obligation and recognized as revenue, as, or when, the performance obligation is satisfied. The company recognizes revenue when it transfers control of a product or service to a customer.

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Revenues primarily consist of management and advisory fees, incentive fees (including incentive distributions and performance fees), investment income, interest and dividend revenue and other.

*Management and Advisory Fees* — Management and advisory fees are comprised of base management fees and transaction, advisory and other fees and are accounted for as contracts with customers.

Brookfield Asset Management ULC earns base management fees from its customers at a fixed percentage of a calculation base which is typically committed capital or invested capital or net asset value. Brookfield Asset Management ULC identifies its customers on a fund-by-fund basis in accordance with the terms and circumstances of the individual fund. Generally, the customer is identified as the investors in its managed funds and investment vehicles, but for certain widely held funds or vehicles, the fund or vehicle itself may be identified as the customer. These customer contracts require the company to provide investment management services over a period of time, which represents a performance obligation that company satisfies over time. Management fees are a form of variable consideration because the fees that company is entitled to vary based on fluctuations in the basis for the management fee. The amount recorded as revenue is generally determined at the end of the period because these management fees are payable on a regular basis (typically quarterly) and are not subject to claw back once paid.

Transaction, advisory and other fees are principally fees charged to the investors of funds indirectly through the managed funds and portfolio companies.

These fees are based on a fixed percentage of enterprise value or equity value of pooled capital raised and are earned which generally coincides with when the capital is called. These fees are not tied to performance or ongoing investment management services, are not subject to claw back and are recorded in the period in which the related transaction closes.

Accrued but unpaid management and advisory fees, net of management fee reductions and management fee offsets, as of the reporting date are included in Accounts receivable or Due from affiliates in the combined consolidated carve-out balance sheets.

*Incentive Distributions* — Incentive distributions are incentive payments to reward the company for meeting or exceeding certain performance thresholds of managed entities. They are comprised of incentive distributions and performance fees.

Incentive distributions paid to us by our perpetual affiliates (BIP, BIPC, BEP, BEPC, and BPY), are determined by contractual arrangements and represent a portion of distributions paid by the perpetual affiliates above a predetermined hurdle. They are accrued as revenue on the respective affiliates' distribution record dates only if the predetermined hurdle has been achieved. They are not subject to claw back.

Incentive distributions will not be recognized until (a) it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur, or (b) the uncertainty associated with the variable consideration is subsequently resolved. Accrued but unpaid incentive distributions and performance fees are recorded within due from affiliates in the combined consolidated carve-out balance sheets as of the reporting date.

*Performance fees* are generated when Brookfield Asset Management ULC exceeds predetermined investment returns within BBU and on certain liquid strategies portfolios. BBU performance fees are based on the quarterly volume-weighted average increase in BBU unit price over the previous threshold and are accrued on a quarterly basis, whereas performance fees within liquid strategies funds are typically determined on an annual basis. These fees are not subject to claw back.

*Investment income (loss)* — Investment income (loss) represents the unrealized and realized gains and losses on carried interest and movements in the fair value of the principal investments.

Carried interest is a performance fee arrangement in which we receive a percentage of investment returns, generated within a private fund on carry eligible capital, based on a contractual formula. We are eligible to earn carried interest from a fund once returns exceed the fund's contractually defined performance hurdles at which point we earn an accelerated percentage of the additional fund profit until we have earned the percentage of total fund profit, net of fees and expenses, to which we are entitled. At the end of each reporting period, Brookfield Asset Management ULC calculates the balance of accrued carried interest that would be due to the company for each fund, pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of such date, irrespective of whether such amounts have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to amounts recorded as accrued carried interest to reflect either (a) positive performance resulting in an increase in the accrued carried interest to the general partner or (b) negative performance that would cause the amount due to the company to be less

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than the amount previously recognized as revenue, resulting in a negative adjustment to the accrued carried interest to the general partner. These adjustments are recorded in the statements of operations as unrealized carried interest allocations in Investment income. In each scenario, it is necessary to calculate the accrued carried interest on cumulative results compared to the accrued carried interest recorded to date and make the required positive or negative adjustments. Brookfield Asset Management ULC ceases to record negative carried interest once previously accrued carried interest for such fund have been fully reversed. The company is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative carried interest over the life of a fund. Accrued carried interest as of the reporting date are reflected in Investments on the combined consolidated carve-out balance sheets.

Carried interest is realized when an underlying investment is profitably disposed of and the fund's cumulative returns are in excess of the preferred return or, in limited instances, after certain thresholds for return of capital are met. Carried interest is subject to claw back to the extent that the carried interest received to date exceeds the amount due to the company based on cumulative results. The accrual for potential repayment of previously received carried interest would represent amounts previously paid to the asset management business that would need to be repaid to the BSREP and BPREP funds if these funds were to be liquidated based on the fair value of their underlying investments. This amount is estimated to be \$nil for all periods presented and as a result no clawback provision has been recognized in these financial statements.

Principal investments include the unrealized and realized gains and losses on Brookfield Asset Management ULC's principal investments, including its investments in the funds that are not consolidated and receive pro-rata allocations, its equity method investments, and other principal investments. Income (loss) on principal investments is realized when the company redeems all or a portion of its investment or when the company receives cash income, such as dividends or distributions. Unrealized income (loss) on principal investments results from changes in the fair value of the underlying investment as well as the reversal of unrealized gain (loss) at the time an investment is realized.

*Interest and dividend revenue* — Interest and dividend revenue comprises primarily of interest and dividend income earned on principal investments not accounted for under the equity method held by Brookfield Asset Management ULC.

### **Fair Value of Financial Instruments**

GAAP establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability used in measuring financial instruments at fair value. Market price observability is affected by a number of factors, including the type of financial instrument, the characteristics specific to the financial instrument and the state of the marketplace, including the existence and transparency of transactions between market participants. Financial instruments with readily available quoted prices in active markets generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Financial instruments measured and reported at fair value are classified and disclosed based on the observability of inputs used in the determination of fair values, as follows:

- Level I — Quoted prices are available in active markets for identical financial instruments as of the reporting date. The types of financial instruments in Level I include listed equities and mutual funds with quoted prices. Brookfield Asset Management ULC does not adjust the quoted price for these investments, even in situations where the company holds a large position and a sale could reasonably impact the quoted price.
- Level II — Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.
- Level III — Pricing inputs are unobservable for the financial instruments and includes situations where there is little, if any, market activity for the financial instrument. The inputs into the determination of fair value require significant management judgment or estimation.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given financial instrument is based on the lowest level of input that is significant to the fair value measurement. Brookfield Asset Management ULC's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument.

#### *Level II Valuation Techniques*

Financial instruments classified within Level II of the fair value hierarchy are comprised of certain equity securities.

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The valuation techniques used to value financial instruments classified within Level II of the fair value hierarchy are as follows:

- Equity Securities are valued on the basis of prices from an orderly transaction between market participants provided by reputable dealers or pricing services. In determining the value of a particular investment, the company may use certain information with respect to quotations from dealers, pricing matrices and market transactions in comparable investments and various relationships between investments. The valuation of certain equity securities is based on an observable price for an identical security adjusted for the effect of a restriction that is embodied in the security.

*Level III Valuation Techniques*

In the absence of observable market prices, Brookfield Asset Management ULC values its investments using valuation methodologies applied on a consistent basis. For some investments little market activity may exist; management's determination of fair value is then based on the best information available in the circumstances and may incorporate management's own assumptions and involves a significant degree of judgment, taking into consideration a combination of internal and external factors, including the appropriate risk adjustments for non-performance and liquidity risks.

*Real estate investments* — Brookfield Asset Management ULC uses both the discounted cash flow method or the direct capitalization method to value the real estate investments held in consolidated funds. Valuations may be derived by referencing to observable valuation measures for comparable assets and recent market transactions, adjusted for asset specific factors. Where a discounted cash flow method is used, a terminal value is derived by referencing to a stabilized exit EBITDA and a capitalization rate.

*Credit investments* — The company uses the discounted cash flow method to value credit investments that are not publicly traded or whose market prices are not readily available. The discounted cash flow method projects the expected cash flows of the debt instrument based on contractual terms, and discounts such cash flows back to the valuation date using a market-based yield. The market-based yield is estimated using yields of similar publicly traded debt instruments, subject to a liquidity discount.

**Investments**

Investments include (i) investments held by funds which Brookfield Asset Management ULC controls and consolidates and the company's ownership interests (typically general partner interests) in nonconsolidated funds which are accounted for as equity method investments.

(i) Investments at fair value under Consolidated Funds

Investments held by consolidated funds mainly comprise of various common stocks as disclosed in Note 3 and interest in consolidated funds whereby such investments are measured at fair value. Upon the sale of a security or other investment, the realized net gain or loss is computed on a weighted average cost basis, which computes the realized net gain or loss on a first in, first out basis. Securities transactions are recorded on a trade date basis.

(ii) Company's ownership interests in funds accounted for as equity method investments

Brookfield Asset Management ULC accounts for its economic and general partner interests in Oaktree Capital Group, LLC ("Oaktree") and other affiliates, respectively, whereby it has significant influence using the equity method of accounting. The carrying value of equity method investments is determined based on amounts invested by the company, adjusted for the equity in earnings or losses of the investee (including unrealized carried interest) allocated based on the respective partnership agreement, less distributions received. Brookfield Asset Management ULC evaluates its equity method investments for impairment whenever events or changes in circumstances indicate that the carrying amounts of such investments may not be recoverable. Refer to Note 3 for Equity accounted investments.

**Cash and Cash Equivalents**

Cash and cash equivalents represents cash on hand, cash held in banks, money market funds and liquid investments with original maturities of three months or less. Interest income from cash and cash equivalents is recorded in Interest and dividend revenue in the combined consolidated carve-out statement of operations.

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**Foreign Currency**

The U.S. dollar is the functional and presentation currency of the company. Brookfield Asset Management ULC consolidates a number of entities that have a non-U.S. dollar functional currency. Each of the company's subsidiaries and associates determines its own functional currency and items included in the consolidated financial statements of each subsidiary and associate are measured using that functional currency. Assets and liabilities of foreign operations having a functional currency other than the U.S. dollar are translated at the rate of exchange prevailing at the reporting date and revenues and expenses at average rates during the period. Gains or losses on translation are accumulated as a component of equity. On the disposal of a foreign operation, or the loss of control, joint control or significant influence, the component of accumulated other comprehensive income relating to that foreign operation is reclassified to net income in the combined consolidated carve-out statement of operations. Gains or losses on foreign currency denominated balances and transactions that are designated as hedges of net investments in these operations are reported in the same manner.

Foreign currency-denominated monetary assets and liabilities of the company are translated using the rate of exchange prevailing at the reporting date, and non-monetary assets and liabilities measured at fair value are translated at the rate of exchange prevailing at the date when the fair value was determined. Revenues and expenses are measured at average rates during the period. Gains or losses on translation of these items are included in net income. Gains or losses on transactions that hedge these items are also included in net income in the combined consolidated carve-out statement of operations. Foreign currency denominated non-monetary assets and liabilities, measured at historic cost, are translated at the rate of exchange at the transaction date.

**Compensation, benefits and fund operating expenses — Compensation and carried interest compensation**

*Compensation* — Compensation consists of (a) salary and bonus, and benefits paid and payable to employees and (b) equity-based compensation associated with the grants of equity-based awards to employees. Compensation cost relating to the issuance of equity-based awards to senior management and employees is accounted for in accordance with ASC 718, *Compensation — Stock Compensation*, which measures the awards at fair value at the grant date and expensed over the vesting period, taking into consideration expected forfeitures, except in the case of (a) equity-based awards that do not require future service, which are expensed immediately. Cash settled equity-based awards and awards settled in a variable number of shares are classified as liabilities and are remeasured at the end of each reporting period.

*Carried Interest Compensation* — Carried interest compensation consists of compensation paid associated with realized carried interest or to be paid based on unrealized carried interest on a fund-by-fund basis and is based on performance. Such compensation expense is subject to both positive and negative adjustments.

**General, Administrative and Other Expenses**

General, administrative and other primarily includes professional fees, occupancy, depreciation and amortization, travel, information technology and administration expenses.

**Other Income (Expenses)**

Other income (expenses) in the combined consolidated carve-out statement of operations include net unrealized gains (losses) resulting from changes in the fair value of the company's investments in common shares in addition to investments in its sponsored funds.

**Income Taxes**

The company is a corporation incorporated under the provincial laws of British Columbia and is subject to Canadian federal and provincial income taxes.

Income taxes are accounted for using the asset and liability method. Under this method, deferred income tax assets and liabilities are recognized for the expected future tax consequences of differences between the carrying amounts of assets and liabilities and their respective tax basis, using tax rates in effect for the year in which the differences are expected to reverse. The effect on deferred assets and liabilities of a change in tax rates is recognized in the consolidated statements of operations in the period when the change is enacted. Deferred tax assets are reduced by a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

For a particular tax paying component of an entity and within a particular tax jurisdiction, deferred tax assets and liabilities are offset and presented as a single amount in the accompanying combined consolidated carve-out balance sheet.



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The company analyzes its tax filing positions in all jurisdictions where it is required to file income tax returns, as well as for all open tax years in these jurisdictions. Tax benefits associated with actual or expected income tax positions are recognized when the “more likely than not” recognition threshold is met. The tax benefits are measured at the largest amount of benefit that is greater than 50% likely to be realized upon settlement with the related tax authority.

The company recognizes accrued interest and penalties related to uncertain tax positions within the provision for income taxes in the consolidated statement of operations.

**Related parties**

In the normal course of operations, Brookfield Asset Management ULC enters into various transactions on market terms with related parties, including amounts in Due from/to affiliates. The company and its subsidiaries may also transact with entities that share a common parent. Amounts owed to and by associates and joint ventures are not eliminated on consolidation. See Note 11 for further detail.

**Dividends**

Dividends are reflected in the combined consolidated carve-out financial statements when declared.

**Recent accounting pronouncements**

Brookfield Asset Management ULC considers the applicability and impact of all accounting standard updates (“ASUs”) issued by the Financial Accounting Standards Board (“FASB”). ASUs not listed below were assessed and either determined to be not applicable or expected to have minimal impact on the company’s combined consolidated carve-out financial statements.

In March 2020, the FASB issued ASU 2020-04 “Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting.” ASU 2020-04 provides optional expedients and exceptions to GAAP requirements for modifications on debt instruments, leases, derivatives, and other contracts, related to the expected market transition from LIBOR, and certain other floating rate benchmark indices (collectively, “IBORs”) to alternative reference rates. ASU 2020-04 generally considers contract modifications related to reference rate reform to be an event that does not require contract remeasurement at the modification date nor a reassessment of a previous accounting determination. In January 2021, the FASB issued ASU 2021-01 “Reference Rate Reform (Topic 848): Scope.” ASU 2021-01 clarifies that the practical expedients in ASU 2020-04 apply to derivatives impacted by changes in the interest rate used for margining, discounting, or contract price alignment. The guidance in ASU 2020-04 is optional and may be elected over time, through December 31, 2022, as reference rate reform activities occur. Once ASU 2020-04 is elected, the guidance must be applied prospectively for all eligible contract modifications. Brookfield Asset Management ULC has not adopted any of the optional expedients or exceptions as of December 31, 2021, but will continue to evaluate the possible adoption of any such expedients or exceptions during the effective period as circumstances evolve.

In October 2021, the FASB issued ASU 2021-08 “Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers” to add contract assets and contract liabilities from contracts with customers acquired in a business combination to the list of exceptions to the fair value recognition and measurement principles that apply to business combinations, and instead require them to be accounted for in accordance with revenue recognition guidance. The new guidance is mandatorily effective for the company on January 1, 2023 and applied prospectively, with early adoption permitted. Brookfield Asset Management ULC is currently evaluating the new guidance.

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**3. INVESTMENTS**

Investments, including consolidated fund investments measured at fair value and equity accounted investments, consist of the following:

| <u>AS AT DECEMBER 31</u>                  | <u>2021</u>            | <u>2020</u>            |
|---|------------------------|------------------------|
| Common shares (a) .....                   | <b>\$ 1,409</b>        | \$ 1,508               |
| Loans and notes receivable (b) .....      | <b>187</b>             | 821                    |
| Investments in affiliates (c) .....       | <b>6,204</b>           | 3,780                  |
| Preferred shares (d) .....                | <b>1,557</b>           | 725                    |
| Accrued carried interest (e) .....        | <b>676</b>             | 377                    |
| Equity accounted investments (f)          |                        |                        |
| Equity interest in Oaktree .....          | <b>3,790</b>           | 3,737                  |
| Equity interest in other affiliates ..... | <b>14</b>              | 12                     |
| Total equity accounted investments .....  | <b>3,804</b>           | 3,749                  |
| <b>Total</b> .....                        | <b><u>\$13,837</u></b> | <b><u>\$10,960</u></b> |

Where appropriate, the accounting for Brookfield Asset Management ULC's investments incorporates the changes in fair value of those investments.

- (a) Common shares primarily represents investments of \$648 million in Brookfield Property Partners L.P. (2020 - \$1.1 billion), \$919 million in BAM Exchange LP (2020 - \$nil) and a \$206 million investment in a single-security private fund vehicle (2020 - \$289 million). Common share investments are carried at fair value with changes in fair value recorded on the combined consolidated carve-out statements of operations in Other incomes (expenses), net.
- (b) As of December 31, 2021, the loans and notes receivable outstanding primarily represent short term credit facilities issued to support working capital requirements at our managed private funds. In 2020, the loans and notes receivable balance is primarily comprised of a 5-year outstanding loan with an interest rate of 7.8%.
- (c) Investments in affiliates represents strategic investments made by Brookfield Asset Management ULC in its sponsored funds, which are consolidated and measured at fair value. As of December 31, 2021, this balance is primarily comprised of an interest in Brookfield Strategic Real Estate Fund III ("BSREP III") of \$5.6 billion (2020 - \$3.5 billion).
- (d) Investments in preferred shares relate to a \$1.0 billion investment in Series D preferred shares issued by BPR Retail Holdings (2020 - \$nil) as well as investments in non-traded preferred shares of other affiliated entities.
- (e) Accrued carried interest represents the carried interest that would be due to the company for each fund, pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of the reporting date, irrespective of whether such amounts have been realized.
- (f) Brookfield Asset Management ULC's equity method investments include a 61% economic interest in Oaktree, acquired on September 30, 2019, as well as a number of general partner ("GP") investments in our private funds and associated accrued carried interest. Despite a 61% economic interest, as a result of limited board representation (less than 50%) and other contractual agreements Brookfield Asset Management ULC has significant influence, but not control, over Oaktree's financial and operating policies.

Brookfield Asset Management ULC recognized in Share of income from equity accounted investments net gains associated with its interest in the Oaktree Opcos accounted for under the equity method of \$158 million, \$44 million and \$20 million for the years ended December 31, 2021, 2020 and 2019, respectively.

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The summarized financial information of the company's equity method investment in Oaktree Opco are as follows:

| <u>AS AT DECEMBER 31</u>                                  | <u>2021</u>     | <u>2020</u> |             |
|---|-----------------|-------------|-------------|
| Investments .....   | <b>\$12,766</b> | \$ 9,090    |             |
| Assets .....  | <b>14,733</b>   | 11,062      |             |
| Liabilities .....   | <b>11,573</b>   | 9,816       |             |
| Non-controlling interest .....                            | <b>2,182</b>    | 553         |             |
| Capital .....   | <b>978</b>      | 693         |             |
| <br>  |                 |             |             |
| <u>FOR THE YEARS ENDED DECEMBER 31</u>                    | <u>2021</u>     | <u>2020</u> | <u>2019</u> |
| Revenues .....  | <b>\$ 2,279</b> | \$1,204     | \$ 344      |
| Expenses .....  | <b>(1,482)</b>  | (985)       | (271)       |
| Net income .....  | <b>797</b>      | 219         | 73          |
| Net income attributable to non-controlling interest ..... | <b>403</b>      | 44          | 14          |
| Net income to unitholders .....                           | <b>394</b>      | 175         | 59          |

The summarized financial information of the Brookfield Asset Management ULC's equity method investments in its private funds are as follows:

| <u>AS AT DECEMBER 31</u>               | <u>2021</u>     | <u>2020</u> |             |
|--|-----------------|-------------|-------------|
| Investments .....                      | <b>\$12,256</b> | \$9,406     |             |
| Assets .....                           | <b>12,444</b>   | 9,541       |             |
| Liabilities .....                      | <b>1,650</b>    | 963         |             |
| Capital .....                          | <b>10,588</b>   | 8,570       |             |
| <br>                                   |                 |             |             |
| <u>FOR THE YEARS ENDED DECEMBER 31</u> | <u>2021</u>     | <u>2020</u> | <u>2019</u> |
| Revenues .....                         | <b>\$2,637</b>  | \$ 193      | \$371       |
| Expenses .....                         | <b>(168)</b>    | (115)       | (95)        |
| Net income .....                       | <b>2,468</b>    | 77          | 276         |
| Net income to unitholders .....        | <b>2,468</b>    | 77          | 276         |

**4. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS**

Fair value approximates carrying value for the following financial assets that are not measured at fair value on the combined consolidated carve-out financial statements: accounts receivable and other, accounts payable and other, accrued carried interest, and redeemable non-controlling interest.

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The following tables summarize the fair value hierarchy of financial assets and liabilities of Brookfield Asset Management ULC that are measured at fair value as at December 31, 2021 and 2020:

| <u>AS AT DECEMBER 31, 2021</u>                      | <u>Level I</u>        | <u>Level II</u>     | <u>Level III</u>      | <u>Total</u>           |
|---|-----------------------|---------------------|-----------------------|------------------------|
| <b>Assets</b>                                       |                       |                     |                       |                        |
| Cash and Cash Equivalents . . . . .                 | \$2,494               | \$—                 | \$ —                  | \$ 2,494               |
| Investments (note 3)                                |                       |                     |                       |                        |
| Common shares . . . . .                             | 91                    | 670                 | 648                   | 1,409                  |
| Investments in affiliates . . . . .                 | —                     | —                   | 6,204                 | 6,204                  |
| Preferred shares . . . . .                          | —                     | —                   | 1,557                 | 1,557                  |
| Loans and notes receivable . . . . .                | —                     | —                   | 187                   | 187                    |
| Total Investments . . . . .                         | <u>91</u>             | <u>670</u>          | <u>8,596</u>          | <u>9,357</u>           |
| Loans to related parties (note 11) . . . . .        | —                     | —                   | 358                   | 358                    |
| <b>Total Assets</b> . . . . .                       | <u><u>\$2,585</u></u> | <u><u>\$670</u></u> | <u><u>\$8,954</u></u> | <u><u>\$12,209</u></u> |
| <b>Liabilities</b>                                  |                       |                     |                       |                        |
| Accounts payable and other . . . . .                | \$ —                  | \$—                 | \$ 69                 | \$ 69                  |
| Borrowings from related parties (note 11) . . . . . | —                     | —                   | 4,102                 | 4,102                  |
| <b>Total Liabilities</b> . . . . .                  | <u><u>\$ —</u></u>    | <u><u>\$—</u></u>   | <u><u>\$4,171</u></u> | <u><u>\$ 4,171</u></u> |
| <br>  |                       |                     |                       |                        |
| <u>AS AT DECEMBER 31, 2020</u>                      | <u>Level I</u>        | <u>Level II</u>     | <u>Level III</u>      | <u>Total</u>           |
| <b>Assets</b>                                       |                       |                     |                       |                        |
| Cash and Cash Equivalents . . . . .                 | \$2,101               | \$—                 | \$ —                  | \$2,101                |
| Investments (note 3)                                |                       |                     |                       |                        |
| Common shares . . . . .                             | 1,219                 | 289                 | —                     | 1,508                  |
| Investments in affiliates . . . . .                 | —                     | —                   | 3,780                 | 3,780                  |
| Preferred shares . . . . .                          | —                     | —                   | 725                   | 725                    |
| Loans and notes receivable . . . . .                | —                     | —                   | 821                   | 821                    |
| Total Investments . . . . .                         | <u>1,219</u>          | <u>289</u>          | <u>5,326</u>          | <u>6,834</u>           |
| Loans to related parties (note 11) . . . . .        | —                     | —                   | 986                   | 986                    |
| <b>Total Assets</b> . . . . .                       | <u><u>\$3,320</u></u> | <u><u>\$289</u></u> | <u><u>\$6,312</u></u> | <u><u>\$7,820</u></u>  |
| <b>Liabilities</b>                                  |                       |                     |                       |                        |
| Accounts payable and other . . . . .                | \$ —                  | \$—                 | \$ 35                 | \$ 35                  |
| Borrowings from related parties (note 11) . . . . . | —                     | —                   | 4,781                 | 4,781                  |
| <b>Total Liabilities</b> . . . . .                  | <u><u>\$ —</u></u>    | <u><u>\$—</u></u>   | <u><u>\$4,816</u></u> | <u><u>\$4,816</u></u>  |

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The fair value measurement of items categorized in Level III of the fair value hierarchy is subject to valuation uncertainty arising from the use of significant unobservable inputs. The significant unobservable inputs used in the fair value measurement of financial assets and liabilities recurringly measured at fair value are discount rates and capitalization rates. Significant increases (decreases) in these inputs in isolation would have resulted in a significantly lower (higher) fair value measurement. The following tables summarize the quantitative inputs and assumptions used for items categorized in Level III of the fair value hierarchy as of December 31, 2021 and 2020:

| Type of Asset/Liability         | Fair Value | Valuation Techniques         | Unobservable Inputs | Ranges      | Weighted-Average (a) | Impact to valuation from an increase in input |
|---------------------------------|------------|------------------------------|---------------------|-------------|----------------------|---|
| Common shares                   | \$ 648     | See note (b)                 | N/A                 | N/A         | N/A                  | N/A   |
| Investment in affiliates        | 6,204      | Discounted cash flows        | Discount rate       | 7% - 22%    | 8.4%                 | Lower   |
|                                 |            | Direct capitalization method | Capitalization rate | 4.3% - 21%  | 5.5%                 | Lower   |
| Preferred shares                | 1,557      | Discounted Cash Flows        | Discount Rate       | 4.5% - 6.0% | 5.6%                 | Lower   |
| Loans and notes receivable      | 187        | Discounted Cash Flows        | Discount Rate       | L+ 225bps   | L+225bps             | Lower   |
| Loans to related parties        | 358        | Discounted Cash Flows        | Discount Rate       | 2.5% - 6.5% | 4.2%                 | Lower   |
| Accounts payable and other      | 69         | See note (c)                 | N/A                 | N/A         | N/A                  | N/A   |
| Borrowings from related parties | 4,102      | Discounted Cash Flows        | Discount Rate       | 4.9% - 6%   | 5.8%                 | Lower   |

| Type of Asset/Liability    | Fair Value | Valuation Techniques         | Unobservable Inputs | Ranges       | Weighted-Average (a) | Impact to Valuation from an increase in input |
|----------------------------|------------|------------------------------|---------------------|--------------|----------------------|---|
| Investment in affiliates   | 3,780      | Discounted cash flows        | Discount rate       | 6.4% - 12.1% | 7.5%                 | Lower   |
|                            |            | Direct capitalization method | Capitalization rate | 4.5% - 7%    | 5.5%                 | Lower   |
| Loans and notes receivable | 821        | Discounted Cash Flows        | Discount Rate       | 7.8%         | 7.8%                 | Lower   |
| Preferred shares           | 725        | Discounted Cash Flows        | Discount Rate       | 4.5% - 5.0%  | 4.7%                 | Lower   |
| Due from related parties   | 986        | Discounted Cash Flows        | Discount Rate       | 6.5% - 7.8%  | 6.8%                 | Lower   |
| Accounts payable and other | 35         | See note (c)                 | N/A                 | N/A          | N/A                  | N/A   |
| Due to related parties     | 4,781      | Discounted Cash Flows        | Discount Rate       | 4.9% - 7.3%  | 6.0%                 | Lower   |

- (a) Unobservable inputs were weighted based on the fair value of the investments included in the range.
- (b) Common shares relate to Brookfield Asset Management ULC's investment in BPY units, which are being recorded at fair value on the combined consolidated carve-out balance sheet based on the value of units on privatization of BPY in July 2021. The value on privatization of BPY represents the most recent, independently validated and observable market price for the units.
- (c) Accounts payable and other liabilities recorded at fair value and categorized in Level III relate to a put option held by shareholders of Oaktree that are not related to the Corporation or Brookfield Asset Management ULC to sell their shares using a prescribed valuation methodology in exchange for cash, Class A shares of the Corporation or other forms of consideration at the discretion of Brookfield Asset Management ULC. The fair value of this instrument is determined quarterly using a Monte Carlo simulation and various inputs prepared by management.

During the year ended December 31, 2021, there have been no changes in valuation techniques within Level II and Level III that have had a material impact on the valuation of financial instruments.

The following tables summarize the changes in financial assets and liabilities measured at fair value for which the company has used Level III inputs to determine fair value and does not include gains or losses that were reported in Level III in prior years or for

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instruments that were transferred out of Level III prior to the end of the respective reporting period. These tables also exclude financial assets and liabilities measured at fair value on a non-recurring basis. Total realized and unrealized gains and losses recorded for Level III investments are reported in Other income (expenses) in the combined consolidated carve-out statements of operations.

| FOR THE YEAR ENDED DECEMBER 31 2021    | Common<br>shares | Investment<br>in affiliates | Preferred<br>shares | Loans and<br>notes<br>receivable | Loans to<br>related<br>parties | Borrowings<br>from<br>parties |
|--|------------------|-----------------------------|---------------------|----------------------------------|--------------------------------|-------------------------------|
| Balance, beginning of period . . . . . | \$—              | \$3,780                     | \$ 725              | \$ 821                           | \$ 986                         | \$4,781                       |
| Transfer into Level III (a) . . . . .  | 648              | —                           | —                   | —                                | —                              | —                             |
| Net Purchases (redemptions) . . . . .  | —                | 1,475                       | 832                 | (634)                            | (628)                          | (679)                         |
| Gains included in earnings . . . . .   | —                | 949                         | —                   | —                                | —                              | —                             |
| Balance, end of period . . . . .       | <u>\$648</u>     | <u>\$6,204</u>              | <u>\$1,557</u>      | <u>\$ 187</u>                    | <u>\$ 358</u>                  | <u>\$4,102</u>                |

(a) Transfer into Level III related to the privatization of Brookfield Property Partners on July 26, 2021. As the BPY units ceased to have a publicly observable trading price from the date of the privatization the value of these units was transferred to Level III .

| FOR THE YEAR ENDED DECEMBER 31, 2020                     | Investment<br>in affiliates | Preferred<br>shares | Loans and<br>notes<br>receivable | Loans to<br>related<br>parties | Borrowings<br>from<br>parties |
|--|-----------------------------|---------------------|----------------------------------|--------------------------------|-------------------------------|
| Balance, Beginning of Period . . . . .                   | \$2,886                     | \$—                 | \$ 961                           | \$992                          | \$5,437                       |
| Net Purchases (Redemptions) . . . . .                    | 644                         | 725                 | (140)                            | (6)                            | (656)                         |
| Changes in Gains (Losses) Included in Earnings . . . . . | 250                         | —                   | —                                | —                              | —                             |
| Balance, End of Period . . . . .                         | <u>\$3,780</u>              | <u>\$725</u>        | <u>\$ 821</u>                    | <u>\$986</u>                   | <u>\$4,781</u>                |

**5. REVENUE**

Brookfield Asset Management ULC focuses on a number of investment strategies, specifically renewable power and transition, infrastructure, private equity, real estate and credit, operating in various markets including the United States, Canada, and the rest of the world.

The following sets out revenue disaggregated by investment strategy:

| FOR THE YEAR ENDED DECEMBER 31, 2021<br>(MILLIONS) | Renewable<br>Power and<br>Transition | Infrastructure | Private<br>Equity | Real<br>Estate | Credit and<br>other | Total   |
|--|--------------------------------------|----------------|-------------------|----------------|---------------------|---------|
| Management and advisory fees, net . . . . .        | \$388                                | \$584          | \$175             | \$569          | \$235               | \$1,951 |
| Incentive distributions . . . . .                  | 80                                   | 206            | —                 | 29             | —                   | 315     |
| Performance fees . . . . .                         | —                                    | —              | 157               | —              | —                   | 157     |
| FOR THE YEAR ENDED DECEMBER 31, 2020<br>(MILLIONS) | Renewable<br>Power and<br>Transition | Infrastructure | Private<br>Equity | Real<br>Estate | Credit and<br>other | Total   |
| Management and advisory fees, net . . . . .        | \$250                                | \$615          | \$182             | \$348          | \$191               | \$1,586 |
| Incentive distributions . . . . .                  | 65                                   | 183            | —                 | 58             | —                   | 306     |
| FOR THE YEAR ENDED DECEMBER 31, 2019<br>(MILLIONS) | Renewable<br>Power and<br>Transition | Infrastructure | Private<br>Equity | Real<br>Estate | Credit and<br>other | Total   |
| Management and advisory fees, net . . . . .        | \$148                                | \$516          | \$188             | \$365          | \$177               | \$1,394 |
| Incentive distributions . . . . .                  | 50                                   | 158            | —                 | 54             | —                   | 262     |

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**6. INCOME TAXES**

The income before provision (benefit) for taxes consists of the following:

| <u>FOR THE YEARS ENDED DECEMBER 31</u>      | <u>2021</u>           | <u>2020</u>         | <u>2019</u>           |
|---|-----------------------|---------------------|-----------------------|
| Income before provision (benefit) for taxes |                       |                     |                       |
| Canadian .....                              | <b>\$1,342</b>        | \$585               | \$1,056               |
| Foreign .....                               | <b>1,990</b>          | 198                 | 666                   |
| <b>Total</b> .....                          | <b><u>\$3,332</u></b> | <b><u>\$783</u></b> | <b><u>\$1,722</u></b> |

The provision (benefit) for taxes consist of the following:

| <u>FOR THE YEARS ENDED DECEMBER 31</u>           | <u>2021</u>         | <u>2020</u>         | <u>2019</u>           |
|--|---------------------|---------------------|-----------------------|
| Current  |                     |                     |                       |
| Canadian .....                                   | <b>\$125</b>        | \$132               | \$ 111                |
| Foreign .....                                    | <b>63</b>           | 45                  | 19                    |
| Total provision for current tax .....            | <b>188</b>          | 177                 | 130                   |
| Canadian .....                                   | <b>79</b>           | (41)                | 28                    |
| Foreign .....                                    | <b>237</b>          | 90                  | (533)                 |
| Total provision (benefit) for deferred tax ..... | <b>316</b>          | 49                  | (505)                 |
| Provision (benefit) for taxes .....              | <b><u>\$504</u></b> | <b><u>\$226</u></b> | <b><u>\$(375)</u></b> |

The company's Canadian statutory income tax rate has remained consistent at 27% throughout 2021, 2020 and 2019.

The company's effective income tax rate is different from the company's statutory income tax rate due to the following differences set out below:

| <u>FOR THE YEARS ENDED DECEMBER 31</u>                         | <u>2021</u>       | <u>2020</u>       | <u>2019</u>         |
|--|-------------------|-------------------|---------------------|
| Statutory income tax rate .....                                | <b>27%</b>        | 27%               | 27%                 |
| (Reduction) increase in rate resulting from:                   |                   |                   |                     |
| Incentive distributions .....                                  | <b>(3)</b>        | (9)               | (4)                 |
| International operations subject to different tax rates .....  | —                 | 1                 | 1                   |
| Taxable income attributable to non-controlling interests ..... | <b>(8)</b>        | (6)               | (3)                 |
| Portion of gains subject to different tax rates .....          | <b>(1)</b>        | 13                | (1)                 |
| Change in valuation allowance .....                            | —                 | —                 | (36)                |
| Other .....  | —                 | 3                 | (6)                 |
| <b>Effective income tax rate</b> .....                         | <b><u>15%</u></b> | <b><u>29%</u></b> | <b><u>(22)%</u></b> |

A summary of the tax effects of the temporary differences is as follows:

| <u>AS AT DECEMBER 31</u>   | <u>2021</u>         | <u>2020</u>  |
|--|---------------------|--------------|
| Assets   |                     |              |
| Losses (Canada) .....  | <b>\$ 43</b>        | \$ 47        |
| Losses (Foreign) .....   | <b>1,872</b>        | 1,903        |
| Investment basis differences/net unrealized gains and losses ..... | <b>353</b>          | 290          |
|  | <b><u>2,268</u></b> | <u>2,240</u> |
| Valuation allowance .....  | —                   | —            |
| Deferred income tax assets net of valuation allowance .....        | <b>2,268</b>        | 2,240        |
| Liabilities  |                     |              |
| Investment basis differences/net unrealized gains and losses ..... | <b>700</b>          | 472          |
| Deferred income tax liabilities .....                              | <b><u>700</u></b>   | <u>472</u>   |

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As of December 31, 2021, the company has Canadian non-capital loss carryforwards of \$160 million (As at December 31, 2020 – \$180 million) that will begin to expire in 2037, and foreign net operating loss carryforwards of \$9 billion (2020 – \$9 billion) that expire after 2026.

As of December 31, 2021, the company has accumulated undistributed earnings generated by certain foreign subsidiaries, which it intends to indefinitely reinvest and have not recorded any deferred taxes with respect to outside tax basis difference on these subsidiaries.

As of December 31, 2021, 2020 and 2019 the company did not have any material unrecognized tax benefits related to uncertain tax positions.

The company files its tax returns as prescribed by the tax laws of the jurisdictions in which it operates. In the normal course of business, the company is subject to examination by Canadian and foreign tax authorities. As of December 31, 2021, the company's Canadian income tax returns for the years 2017 through 2021 are open under the normal four-year statute of limitations and therefore subject to examination. Certain subsidiaries' tax returns for 2018 through 2020 are currently subject to examination.

**7. EQUITY-BASED COMPENSATION**

The Corporation has granted equity-based compensation awards to certain employees and non-employee directors of Brookfield Asset Management ULC under a number of compensation plans (the "Equity Plans"). The Equity Plans provide for the granting of share options, restricted shares and escrowed shares which may contain certain service or performance requirements of the Corporation.

The expense recognized for share-based compensation is summarized in the following table:

| FOR THE YEARS ENDED DECEMBER 31  | <u>2021</u>         | <u>2020</u> | <u>2019</u>  |
|--|---------------------|-------------|--------------|
| Expense arising from equity-settled share-based payment transactions . . . . . | <b>\$ 53</b>        | \$39        | \$ 30        |
| Expense arising from cash-settled share-based payment transactions . . . . .   | <b>98</b>           | 12          | 96           |
| Total expense arising from share-based payment transactions . . . . .          | <b><u>\$151</u></b> | <u>\$51</u> | <u>\$126</u> |

The share-based payment plans are described below. There were no cancellations of or modifications to any of the plans during 2021, 2020 or 2019.

**Management Share Option Plan**

Options issued under the Corporation's Management Share Option Plan ("MSOP") vest over a period of up to five years, expire ten years after the grant date and are settled through issuance of Class A shares of the Corporation. The exercise price is equal to the market price at the grant date. For the year ended December 31, 2021, the total expense incurred with respect to MSOP totaled \$12 million (2020 – \$11 million).

The change in the number of options during 2021 and 2020 were as follows:

|   | <u>Number of<br/>Options<br/>(000's)</u> | <u>Weighted-<br/>Average<br/>Exercise Price</u> |
|---|--|---|
| Outstanding as at January 1, 2021 . . . . .   | <b>17,907</b>                            | <b>\$26.05</b>                                  |
| Granted . . . . .                             | <b>1,867</b>                             | <b>43.43</b>                                    |
| Exercised . . . . .                           | <b>(2,275)</b>                           | <b>18.41</b>                                    |
| Outstanding as at December 31, 2021 . . . . . | <b><u>17,499</u></b>                     | <b><u>\$28.89</u></b>                           |
|   | <u>Number of<br/>Options<br/>(000's)</u> | <u>Weighted-<br/>Average<br/>Exercise Price</u> |
| Outstanding as at January 1, 2020 . . . . .   | 18,805                                   | \$22.48   |
| Granted . . . . .                             | 1,862                                    | 45.21   |
| Exercised . . . . .                           | <u>(2,760)</u>                           | <u>14.70</u>                                    |
| Outstanding as at December 31, 2020 . . . . . | <u>17,907</u>                            | <u>\$26.05</u>                                  |



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The weighted-average fair value of options granted for the year ended December 31, 2021 was \$6.97 (2021 - \$5.54), and was determined using the Black-Scholes valuation model, with inputs to the model as follows:

| FOR THE YEARS ENDED DECEMBER 31                  | <u>Unit</u> | <u>2021</u>  | <u>2020</u> |
|--|-------------|--------------|-------------|
| Weighted-average share price . . . . .           | US\$        | <b>43.43</b> | 45.21       |
| Average term to exercise . . . . .               | Years       | <b>7.50</b>  | 7.50        |
| Share price volatility <sup>1</sup> . . . . .    | %           | <b>24.40</b> | 17.00       |
| Liquidity discount . . . . .                     | %           | <b>25.00</b> | 25.00       |
| Weighted-average annual dividend yield . . . . . | %           | <b>1.70</b>  | 1.50        |
| Risk-free rate . . . . .                         | %           | <b>1.00</b>  | 1.40        |

1. Share price volatility was determined based on historical share prices over a similar period to the average term to exercise.

**Escrowed Stock Plan**

The Escrowed Stock Plan (the “ES Plan”) provides executives with indirect ownership of Class A shares of the Corporation. Under the ES Plan, executives are granted common shares (the “ES Shares”) in one or more private companies that own Class A shares of the Corporation. The Class A shares are purchased on the open market with the purchase cost funded by the Corporation. The ES shares generally vest over five years and must be held to the fifth anniversary of the grant date. At a date no more than ten years from the grant date, all outstanding ES shares will be exchanged for Class A shares issued by the Corporation based on the market value of Class A shares at the time of the exchange. The number of Class A shares issued on exchange will be less than the Class A shares purchased under the ES Plan resulting in a net reduction in the number of Class A shares issued by the Corporation.

For the year ended December 31, 2021, the total expense incurred with respect to the ES Plan totaled \$8 million (2020 – \$6 million)

The weighted-average fair value of escrowed shares granted for the year ended December 31, 2021 was \$6.99 (2020 – \$5.54), and was determined using the Black-Scholes model of valuation with inputs to the model as follows:

| FOR THE YEARS ENDED DEC. 31                      | <u>Unit</u> | <u>2021</u>  | <u>2020</u> |
|--|-------------|--------------|-------------|
| Weighted-average share price . . . . .           | US\$        | <b>43.53</b> | 45.21       |
| Average term to exercise . . . . .               | Years       | <b>7.5</b>   | 7.5         |
| Share price volatility <sup>1</sup> . . . . .    | %           | <b>24.4</b>  | 17.0        |
| Liquidity discount . . . . .                     | %           | <b>25.0</b>  | 25.0        |
| Weighted-average annual dividend yield . . . . . | %           | <b>1.6</b>   | 1.5         |
| Risk-free rate . . . . .                         | %           | <b>1.0</b>   | 1.4         |

1. Share price volatility was determined based on historical share prices over a similar period to the average term to exercise.

**Brookfield Asset Management ULC**  
**Notes to Combined Consolidated Carve-out Financial Statements**  
**(All U.S. Dollars are in Millions, Except Where Noted)**

The changes in the number of ES shares during 2021 and 2020 were as follows:

|   | <u>Number of<br/>Units<br/>(000's)</u> | <u>Weighted-<br/>Average<br/>Exercise Price</u> |
|---|--|---|
| Outstanding as at January 1, 2021 .....   | \$ 9,489                               | \$28.78   |
| Granted .....                             | 1,209                                  | 43.53   |
| Exercised .....                           | (337)                                  | 16.81   |
| Cancelled .....                           | —                                      | —   |
| Outstanding as at December 31, 2021 ..... | <u>\$10,361</u>                        | <u>\$30.89</u>                                  |
|   | <u>Number of<br/>Units<br/>(000's)</u> | <u>Weighted-<br/>Average<br/>Exercise Price</u> |
| Outstanding as at January 1, 2020 .....   | 8,694                                  | \$25.92   |
| Granted .....                             | 1,314                                  | 45.21   |
| Exercised .....                           | (519)                                  | 22.50   |
| Cancelled .....                           | —                                      | —   |
| Outstanding as at December 31, 2020 ..... | <u>9,489</u>                           | <u>\$28.78</u>                                  |

**Restricted Stock Plan**

The Restricted Stock Plan awards executives with Class A shares of the Corporation purchased on the open market (“Restricted Shares”). Under the Restricted Stock Plan, Restricted Shares awarded vest over a period of up to five years, except for Restricted Shares awarded in lieu of a cash bonus, which may vest immediately. Vested and unvested Restricted Shares are subject to a hold period of up to five years. Holders of Restricted Shares are entitled to vote Restricted Shares and to receive associated dividends. Employee compensation expense for the Restricted Stock Plan is charged against income over the vesting period.

During 2021, the Corporation granted 1.1 million Class A shares pursuant to the terms and conditions of the Restricted Stock Plan, resulting in the recognition of \$33 million (2020 – \$22 million) of compensation expense.

**Deferred Share Unit Plan and Restricted Share Unit Plan**

The Deferred Share Unit Plan and Restricted Share Unit Plan provide for the issuance of DSUs and RSUs, respectively. Under these plans, qualifying employees and directors receive varying percentages of their annual incentive bonus or directors’ fees in the form of DSUs and RSUs. The DSUs and RSUs vest over periods of up to five years, and DSUs accumulate additional DSUs at the same rate as dividends on Class A shares of the Corporation based on the market value of the Class A shares of the Corporation at the time of the dividend. Participants are not allowed to convert DSUs and RSUs into cash until retirement or cessation of employment.

The value of the DSUs, when converted to cash, will be equivalent to the market value of the Class A shares of the Corporation at the time the conversion takes place. The value of the RSUs, when converted into cash, will be equivalent to the difference between the market price of equivalent number of Class A shares of the Corporation at the time the conversion takes place and the market price on the date the RSUs are granted. The fair value of the vested DSUs and RSUs as at December 31, 2021 was \$252 million (2021 - \$234 million).

Employee compensation expense for these plans is charged against income over the vesting period of the DSUs and RSUs. The amount payable in respect of vested DSUs and RSUs changes as a result of dividends and share price movements. All of the amounts attributable to changes in the amounts payable by the company are recorded as employee compensation expense in the period of the change. For the year ended December 31, 2021, employee compensation expense totaled \$98 million (2020 - \$12 million, 2019 - \$96 million).

**Brookfield Asset Management ULC**  
**Notes to Combined Consolidated Carve-out Financial Statements**  
**(All U.S. Dollars are in Millions, Except Where Noted)**

**8. ACCOUNTS RECEIVABLE AND OTHER**

| <u>AS AT DECEMBER 31</u>                | <u>2021</u>  | <u>2020</u>  |
|---|--------------|--------------|
| Accounts receivable . . . . .           | \$ 26        | \$ 54        |
| Prepaid expenses . . . . .              | 40           | 52           |
| Other assets . . . . .                  | 158          | 186          |
| Accounts receivable and other . . . . . | <u>\$224</u> | <u>\$292</u> |

Other assets is primarily made up of tax recoveries not yet collected.

**9. ACCOUNTS PAYABLE AND OTHER**

| <u>AS AT DECEMBER 31</u>             | <u>2021</u>    | <u>2020</u>    |
|--------------------------------------|----------------|----------------|
| Accounts payable . . . . .           | \$ 561         | \$ 611         |
| Accrued liabilities . . . . .        | 1,237          | 876            |
| Other liabilities . . . . .          | 234            | 270            |
| Accounts payable and other . . . . . | <u>\$2,032</u> | <u>\$1,757</u> |

Other liabilities are primarily comprised of current taxes payable and accrued bonuses.

**10. GOODWILL AND INTANGIBLE ASSETS**

The carrying value of Goodwill was \$249 million as of December 31, 2021 (\$249 million as of December 31, 2020). At December 31, 2021 and 2020, the company determined there was no evidence of goodwill impairment.

Intangible assets, net consists of the following:

| <u>AS AT DECEMBER 31</u>                     | <u>2021</u>  | <u>2020</u>  |
|--|--------------|--------------|
| Contractual customer relationships . . . . . | \$ 82        | \$ 87        |
| Accumulated amortization . . . . .           | (18)         | (16)         |
| Intangible Assets, Net . . . . .             | <u>\$ 64</u> | <u>\$ 71</u> |

Changes in intangible assets, net consists of the following:

| <u>AS AT DECEMBER 31</u>             | <u>2021</u> | <u>2020</u>  |
|--------------------------------------|-------------|--------------|
| Balance, beginning of year . . . . . | \$71        | \$123        |
| Amortization . . . . .               | (2)         | (6)          |
| Impairment and other . . . . .       | (5)         | (46)         |
| Balance, end of year . . . . .       | <u>\$64</u> | <u>\$ 71</u> |

Intangible assets consist of acquired contractual rights to earn future fee income, which have a weighted-average amortization period of 10 years. Amortization of intangible assets held at December 31, 2021 is expected to be \$5 million, \$3 million, \$3 million, \$3 million, and \$3 million for each of the years ending December 31, 2022, 2023, 2024, 2025 and 2026, respectively. The impairment of contractual customer relationships for the year ended December 31, 2020 relates to a decline in anticipated future fee income of a specific fund management entity due to fund redemptions during the period. Fair value was determined using discounted cash flows of the reporting unit and the impairment is recorded in Other income (expenses), net in the statement of operations.

**11. RELATED PARTY TRANSACTIONS**

In the normal course of business, Brookfield Asset Management ULC entered into transactions with related parties and derived the majority of its revenue from the provision of asset management services to the Corporation along with its subsidiaries and operating entities. During the year ended December 31, 2021, Brookfield Asset Management ULC recorded \$2.8 billion of total revenues derived from related party transactions (2020 - \$1.8 billion, 2019 - \$1.6 billion) on its combined consolidated carve-out statement of operations.

**Brookfield Asset Management ULC**  
**Notes to Combined Consolidated Carve-out Financial Statements**  
**(All U.S. Dollars are in Millions, Except Where Noted)**

In the normal course of business, Brookfield Asset Management ULC entered into transactions with related parties by providing, and borrowing on, short-term credit facilities, working capital facilities, as well as unsecured loans. The balances due and from these facilities are recorded as Due from affiliates and Due to affiliates on the combined consolidated carve-out balance sheets.

Due from affiliates and due to affiliates consisted of the following:

| <u>AS AT DECEMBER 31</u>                        | <u>2021</u>           | <u>2020</u>    |
|---|-----------------------|----------------|
| <b>Due from Affiliates</b>                      |                       |                |
| Loans to related parties — operating .....      | <b>\$6,187</b>        | \$5,551        |
| Loans to related parties .....                  | <b>358</b>            | 986            |
| Total .....                                     | <b><u>6,545</u></b>   | <u>6,537</u>   |
| <br>  |                       |                |
| <u>AS AT DECEMBER 31</u>                        | <u>2021</u>           | <u>2020</u>    |
| <b>Due to Affiliates</b>                        |                       |                |
| Operating payables due to related parties ..... | <b>\$4,105</b>        | \$3,513        |
| Borrowings from related parties .....           | <b>4,102</b>          | 4,781          |
| Total .....                                     | <b><u>\$8,207</u></b> | <u>\$8,294</u> |

**Due from affiliates**

Due from affiliates of \$6.5 billion (2020 - \$6.5 billion) consists of \$6.2 billion (2020 - \$5.6 billion) of operating receivables which are comprised of asset management fees receivables, working capital facilities, and other outstanding short-term credit facilities provided to the Corporation and its subsidiaries in the normal course of business. Loans to related parties are unsecured with floating rates of L-375bps or fixed interest rates ranging from 2.5% - 6.5%. Maturities on loans to related parties range from 2023 to 2057. The loans were generally issued to finance acquisitions and fund commitments.

**Due to affiliates**

Due to affiliates of \$8.2 billion (2020 - \$8.3 billion) consists of \$4.1 billion (2020 - \$3.5 billion) amounts payable to related parties for services received in the normal course of business including operating expenses payable as well as outstanding working capital facilities and other short-term credit facilities due. Borrowings from related parties of \$4.1 billion (2020 - \$4.8 billion) are unsecured with interest rates ranging from 4.9% - 6.0% and maturities of 2023 - 2047. The proceeds from the borrowings were used for general corporate purchases and to fund acquisitions.

**12. CORPORATE BORROWINGS**

Brookfield Asset Management ULC's corporate borrowings consisted of commercial papers contracted with financial institutions under normal commercial terms for short-term liquidity management. These commercial papers are unsecured with interest rates ranging from 0.3% - 0.4% and maturities of less than three months as of December 31, 2021. Brookfield Asset Management ULC did not have any corporate borrowings outstanding as of December 31, 2020.

**13. COMMITMENTS AND CONTINGENCIES**

**Commitments**

On January 31, 2019, a subsidiary of the Corporation committed \$2.8 billion to our third flagship real estate fund and has funded \$1.9 billion of the total commitment as of December 31, 2021 (December 31, 2020 - \$1.3 billion). Subsequent to effecting the Arrangement, the subsidiary of the Corporation that has provided this commitment will become a subsidiary of Brookfield Asset Management ULC.

**Contingencies**

*Litigation*

Brookfield Asset Management ULC may from time to time be involved in litigation and claims incidental to the conduct of its business. Brookfield Asset Management ULC's businesses are also subject to extensive regulation, which may result in regulatory proceedings against the company.

**Brookfield Asset Management ULC**  
**Notes to Combined Consolidated Carve-out Financial Statements**  
**(All U.S. Dollars are in Millions, Except Where Noted)**

Brookfield Asset Management ULC accrues a liability for legal proceedings only when those matters present loss contingencies that are both probable and reasonably estimable. In such cases, there may be an exposure to loss in excess of any amounts accrued. Although there can be no assurance of the outcome of such legal actions, based on information known by management, Brookfield Asset Management ULC does not have a potential liability related to any current legal proceeding or claim that would individually or in the aggregate materially affect its results of operations, financial condition or cash flows.

**14. SUBSEQUENT EVENTS**

Brookfield Asset Management ULC performed an evaluation of subsequent events through July 29, 2022, the date the combined consolidated carve-out financial statements were available to be issued, for events requiring disclosure. Brookfield Asset Management ULC did not identify any subsequent events apart from the May 12, 2022 announcement by the Corporation of its intention to separately list and distribute to shareholders a 25% interest in its asset management business as set out in Note 1.

**APPENDIX H - UNAUDITED CONDENSED COMBINED CONSOLIDATED CARVE-OUT FINANCIAL STATEMENTS OF  
BROOKFIELD ASSET MANAGEMENT ULC AS AT JUNE 30, 2022 AND DECEMBER 31, 2021, AND FOR THE THREE  
AND SIX MONTHS ENDED JUNE 30, 2022 AND JUNE 30, 2021**

**Brookfield Asset Management ULC**  
**Condensed Combined Consolidated Carve-out Interim Balance Sheets**  
(Unaudited, U.S. Dollars in Millions)

| AS AT JUNE 30, 2022 AND DECEMBER 31, 2021   | <u>2022</u>            | <u>2021</u>            |
|---|------------------------|------------------------|
| <b>Assets</b>   |                        |                        |
| Cash and cash equivalents . . . . .   | \$ 2,640               | \$ 2,494               |
| Accounts receivable and other . . . . .   | 358                    | 224                    |
| Due from affiliates . . . . .   | 7,195                  | 6,545                  |
| Investments . . . . .   | 14,774                 | 13,837                 |
| Property, plant and equipment, net of accumulated depreciation of \$20 million and \$17 million . . . . . | 62                     | 48                     |
| Intangible assets, net of accumulated amortization of \$9 million and \$18 million . . . . .              | 59                     | 64                     |
| Goodwill . . . . .  | 249                    | 249                    |
| Deferred income tax assets . . . . .  | <u>2,182</u>           | <u>2,268</u>           |
| <b>Total Assets</b> . . . . .   | <u><b>\$27,519</b></u> | <u><b>\$25,729</b></u> |
| <b>Liabilities</b>  |                        |                        |
| Accounts payable and other . . . . .  | \$ 2,152               | \$ 2,032               |
| Due to affiliates . . . . .   | 10,363                 | 8,207                  |
| Corporate borrowings . . . . .  | 1,315                  | 461                    |
| Deferred income tax liabilities . . . . .   | <u>831</u>             | <u>700</u>             |
| <b>Total Liabilities</b> . . . . .  | <u><b>14,661</b></u>   | <u><b>11,400</b></u>   |
| <b>Commitments and contingencies</b>  |                        |                        |
| <b>Redeemable non-controlling interest</b> . . . . .  | <b>4,996</b>           | 4,532                  |
| <b>Net parent investment</b> . . . . .  | <u><b>7,862</b></u>    | <u>9,797</u>           |
| <b>Total Liabilities, Redeemable non-controlling interest and Net parent investment</b> . . . . .         | <u><b>\$27,519</b></u> | <u><b>\$25,729</b></u> |

See notes to condensed combined consolidated carve-out interim financial statements.

**Brookfield Asset Management ULC**  
**Condensed Combined Consolidated Carve-out Interim Statements of Operations**  
(Unaudited, U.S. Dollars in Millions)

| FOR THE PERIODS ENDED JUNE 30  | <b>Three Months</b> |        | <b>Six Months Ended</b> |        |
|--|---------------------|--------|-------------------------|--------|
|  | <b>2022</b>         | 2021   | <b>2022</b>             | 2021   |
| <b>Revenues</b>  |                     |        |                         |        |
| Management fee revenues  |                     |        |                         |        |
| Base management and advisory fees . . . . .                                      | \$ 581              | \$ 449 | \$1,168                 | \$ 895 |
| Incentive distributions . . . . .  | 84                  | 84     | 168                     | 168    |
| Performance fees . . . . .   | —                   | 79     | —                       | 79     |
| Total management fee revenues . . . . .  | <b>665</b>          | 612    | <b>1,336</b>            | 1,142  |
| Investment income  |                     |        |                         |        |
| Carried interest allocations   |                     |        |                         |        |
| Realized . . . . .   | 10                  | —      | 57                      | 14     |
| Unrealized . . . . .   | 153                 | 83     | 105                     | 101    |
| Total investment income . . . . .  | <b>163</b>          | 83     | <b>162</b>              | 115    |
| Interest and dividend revenue . . . . .  | 74                  | 40     | 141                     | 106    |
| Other revenues . . . . .   | 22                  | 6      | 40                      | 10     |
| Total revenues . . . . .   | <b>924</b>          | 741    | <b>1,679</b>            | 1,373  |
| <b>Expenses</b>  |                     |        |                         |        |
| Compensation, operating, and general and administrative expenses                 |                     |        |                         |        |
| Compensation and benefits . . . . .  | (134)               | (192)  | (303)                   | (354)  |
| Other operating expenses . . . . .   | (55)                | (46)   | (106)                   | (86)   |
| General, administrative and other . . . . .                                      | (34)                | (29)   | (74)                    | (61)   |
| Total compensation, operating, and general and administrative expenses . . . . . | <b>(223)</b>        | (267)  | <b>(483)</b>            | (501)  |
| Carried interest allocation compensation   |                     |        |                         |        |
| Realized . . . . .   | (10)                | (33)   | (20)                    | (40)   |
| Unrealized . . . . .   | (8)                 | (33)   | (111)                   | (98)   |
| Total carried interest allocation compensation . . . . .                         | <b>(18)</b>         | (66)   | <b>(131)</b>            | (138)  |
| Interest expense paid to related parties . . . . .                               | (43)                | (23)   | (85)                    | (70)   |
| Total expenses . . . . .   | <b>(284)</b>        | (356)  | <b>(699)</b>            | (709)  |
| Other income (expenses), net . . . . .   | 269                 | 185    | 726                     | 600    |
| Share of income (loss) from equity accounted investments . . . . .               | 87                  | 24     | 155                     | (16)   |
| Income before taxes . . . . .  | <b>996</b>          | 594    | <b>1,861</b>            | 1,248  |
| Income tax expense . . . . .   | (162)               | (62)   | (304)                   | (151)  |
| Net income . . . . .   | <b>834</b>          | 532    | <b>1,557</b>            | 1,097  |
| Net (income) loss attributable to redeemable non-controlling interest . . . . .  | (166)               | (118)  | (541)                   | (256)  |
| <b>Net income attributable to Brookfield Asset Management ULC . . . . .</b>      | <b>\$ 668</b>       | \$ 414 | <b>\$1,016</b>          | \$ 841 |

See notes to condensed combined carve-out interim financial statements.



**Brookfield Asset Management ULC**  
**Condensed Combined Consolidated Carve-out Interim Statements of Comprehensive Income**  
**(Unaudited, U.S. Dollars in Millions)**

| <u>FOR THE PERIODS ENDED JUNE 30</u>  | <b>Three Months Ended</b> |                      | <b>Six Months Ended</b> |                      |
|---|---------------------------|----------------------|-------------------------|----------------------|
|   | <b>2022</b>               | 2021                 | <b>2022</b>             | 2021                 |
| Net income .....  | <b>\$ 834</b>             | \$ 532               | <b>\$1,557</b>          | \$1,097              |
| Currency translation, net of tax impact of \$nil .....                            | <b>(10)</b>               | (1)                  | <b>(10)</b>             | (14)                 |
| Comprehensive income .....  | <b>824</b>                | 531                  | <b>1,547</b>            | 1,083                |
| Comprehensive income attributable to redeemable non-controlling interest .....    | <b>(166)</b>              | (119)                | <b>(541)</b>            | (256)                |
| <b>Comprehensive income attributable to Brookfield Asset Management ULC .....</b> | <b><u>\$ 658</u></b>      | <b><u>\$ 412</u></b> | <b><u>\$1,006</u></b>   | <b><u>\$ 827</u></b> |

See notes to condensed combined carve-out interim financial statements.

**Brookfield Asset Management ULC**  
**Condensed Combined Consolidated Carve-out Interim Statement of Changes in Net Parent Investment and Redeemable Non-Controlling Interest**  
**(Unaudited, U.S. Dollars in Millions)**

|   | <u>Net Parent Investment</u> | <u>Accumulated Other Comprehensive</u> | <u>Total Net Parent Investment</u> | <u>Redeemable Non-Controlling Interest</u> |
|---|------------------------------|--|------------------------------------|--|
| <b>FOR THE THREE MONTHS ENDED JUNE 30, 2022</b> |                              |  |                                    |  |
| Balance at March 31, 2022                       | \$10,569                     | \$156                                  | \$10,725                           | \$4,910                                    |
| Net income                                      | 668                          | —                                      | 668                                | 166  |
| Currency translation                            | —                            | (10)                                   | (10)                               | —  |
| Contributions                                   | 279                          | —                                      | 279                                | —  |
| Distributions                                   | (3,800)                      | —                                      | (3,800)                            | (80)                                       |
| <b>Balance at June 30, 2022</b>                 | <b><u>\$ 7,716</u></b>       | <b><u>\$146</u></b>                    | <b><u>\$ 7,862</u></b>             | <b><u>\$4,996</u></b>                      |
| <b>FOR THE THREE MONTHS ENDED JUNE 30, 2021</b> |                              |  |                                    |  |
| Balance at March 31, 2021                       | \$10,013                     | \$149                                  | \$10,162                           | \$3,499                                    |
| Net income                                      | 414                          | —                                      | 414                                | 118  |
| Currency translation                            | —                            | (2)                                    | (2)                                | (1)  |
| Contributions                                   | 884                          | —                                      | 884                                | —  |
| Distributions                                   | (2,833)                      | —                                      | (2,833)                            | (203)                                      |
| <b>Balance at June 30, 2021</b>                 | <b><u>\$ 8,478</u></b>       | <b><u>\$147</u></b>                    | <b><u>\$ 8,625</u></b>             | <b><u>\$3,413</u></b>                      |
| <b>FOR THE SIX MONTHS ENDED JUNE 30, 2022</b>   |                              |  |                                    |  |
| Balance at December 31, 2021                    | \$ 9,641                     | \$156                                  | \$ 9,797                           | \$4,532                                    |
| Net income                                      | 1,016                        | —                                      | 1,016                              | 541  |
| Currency translation                            | —                            | (10)                                   | (10)                               | —  |
| Contributions                                   | 1,135                        | —                                      | 1,135                              | 24   |
| Distributions                                   | (4,076)                      | —                                      | (4,076)                            | (101)                                      |
| <b>Balance at June 30, 2022</b>                 | <b><u>\$ 7,716</u></b>       | <b><u>\$146</u></b>                    | <b><u>\$ 7,862</u></b>             | <b><u>\$4,996</u></b>                      |
| <b>FOR THE SIX MONTHS ENDED JUNE 30, 2021</b>   |                              |  |                                    |  |
| Balance at December 31, 2020                    | \$ 8,942                     | \$162                                  | \$ 9,104                           | \$2,844                                    |
| Net income                                      | 841                          | —                                      | 841                                | 256  |
| Currency translation                            | —                            | (15)                                   | (15)                               | (2)  |
| Contributions                                   | 1,914                        | —                                      | 1,914                              | 518  |
| Distributions                                   | (3,219)                      | —                                      | (3,219)                            | (203)                                      |
| <b>Balance at June 30, 2021</b>                 | <b><u>\$ 8,478</u></b>       | <b><u>\$147</u></b>                    | <b><u>\$ 8,625</u></b>             | <b><u>\$3,413</u></b>                      |

See notes to condensed combined carve-out interim financial statements.

**Brookfield Asset Management ULC**  
**Condensed Combined Consolidated Carve-out Interim Statements of Cash Flows**  
(Unaudited, U.S. Dollars in Millions, Except Where Noted)

| FOR THE PERIODS ENDED JUNE 30   | <b>Three Months Ended</b> |         | <b>Six Months Ended</b> |          |
|---|---------------------------|---------|-------------------------|----------|
|   | <b>2022</b>               | 2021    | <b>2022</b>             | 2021     |
| <b>Operating activities</b>   |                           |         |                         |          |
| Net income  | \$ 834                    | \$ 532  | \$ 1,557                | \$ 1,097 |
| Other income and expenses   | (269)                     | (185)   | (726)                   | (600)    |
| Share of (income) loss from investments accounted for under the equity method | (17)                      | (21)    | (51)                    | 19       |
| Depreciation and amortization   | 2                         | 2       | 5                       | 4        |
| Deferred income tax expense   | 109                       | 18      | 189                     | 58       |
| Stock based equity awards   | (129)                     | (3)     | 6                       | 94       |
| Unrealized carried interest allocation, net                                   | (165)                     | (60)    | 6                       | (3)      |
| Net change in working capital items   | 1,870                     | 1,655   | 1,461                   | 1,036    |
| Other non-cash operating items  | 432                       | 102     | (179)                   | (297)    |
| Net cash provided from operating activities                                   | <b>2,667</b>              | 2,040   | <b>2,268</b>            | 1,408    |
| <b>Investing activities</b>   |                           |         |                         |          |
| Acquisitions  |                           |         |                         |          |
| Property, plant and equipment   | (2)                       | —       | (19)                    | —        |
| Investments accounted for under the equity method                             | (194)                     | —       | (199)                   | (12)     |
| Investments and other   | (266)                     | (435)   | (266)                   | (1,038)  |
| Disposition of investments and other  | 126                       | 822     | 410                     | 1,081    |
| Restricted cash and deposits  | (3)                       | (2)     | (3)                     | (2)      |
| Net cash used in investing activities   | <b>(339)</b>              | 385     | <b>(77)</b>             | 29       |
| <b>Financing activities</b>   |                           |         |                         |          |
| Corporate borrowings drawn, net   | 959                       | —       | 854                     | —        |
| Issuance of related party loans   | 110                       | 247     | 365                     | 532      |
| Repayment of related party loans  | (1)                       | (36)    | (73)                    | (115)    |
| Capital repaid to parent  | (3,050)                   | (1,964) | (2,695)                 | (1,290)  |
| Contributions from redeemable non-controlling interest                        | 166                       | 379     | 166                     | 896      |
| Capital repaid to redeemable non-controlling interest                         | (266)                     | (566)   | (266)                   | (566)    |
| Distributions to parent   | (179)                     | (204)   | (386)                   | (527)    |
| Distributions to redeemable non-controlling interest                          | (4)                       | (21)    | (8)                     | (23)     |
| Net cash used in financing activities   | <b>(2,265)</b>            | (2,165) | <b>(2,043)</b>          | (1,093)  |
| <b>Cash and cash equivalents</b>  |                           |         |                         |          |
| Change in cash and cash equivalents   | 63                        | 260     | 148                     | 344      |
| Effect of exchange rate changes on cash and cash equivalents                  | —                         | 1       | (2)                     | (1)      |
| Balance, beginning of period  | <b>2,577</b>              | 2,183   | <b>2,494</b>            | 2,101    |
| <b>Balance, end of period</b>   | <b>2,640</b>              | 2,444   | <b>2,640</b>            | 2,444    |
| <b>Supplemental disclosure of cash flow information</b>                       |                           |         |                         |          |
| Net change in working capital balances  |                           |         |                         |          |
| Accounts receivable and other   | (79)                      | (86)    | (134)                   | (91)     |
| Accounts payable and other  | 136                       | 263     | 153                     | 290      |
| Due from affiliates   | (203)                     | 499     | (732)                   | (75)     |
| Due to affiliates   | 2,016                     | 979     | 2,174                   | 912      |
| Payments for interest   | 43                        | 23      | 85                      | 70       |
| Payments for income taxes   | 55                        | 45      | 115                     | 93       |

See notes to condensed combined carve-out interim financial statements.

**Brookfield Asset Management ULC**  
**Notes to Condensed Combined Consolidated Carve-out Interim Financial Statements**  
**(Unaudited, U.S. Dollars in Millions, Except Where Noted)**

## **1. ORGANIZATION**

On May 12, 2022, Brookfield Asset Management Inc. (“the Corporation”) announced that it will separately list and distribute to its shareholders a 25% interest in its asset management business. The transaction will be completed by way of an arrangement agreement (the “Arrangement”), which will result in the transfer of the Corporation’s historical asset management business into the newly incorporated Brookfield Asset Management ULC (“our asset management business”). On completion of the Arrangement, the Corporation will transfer a 25% interest in Brookfield Asset Management ULC to Brookfield Asset Management Ltd. (“Manager”). These combined consolidated carve-out financial statements represent the activities, assets and liabilities of the Corporation’s historical asset management business using a legal entity approach.

References in these financial statements to “us,” “we,” “our” or “the company” refer to our asset management business and its direct and indirect subsidiaries and consolidated entities. Brookfield Asset Management ULC’s asset management business focuses on renewable power and transition, infrastructure, private equity, real estate and credit, operating in various markets globally. Brookfield Asset Management ULC was formed on July 4, 2022 as an unlimited liability company under, and governed by, the laws of British Columbia. The registered office of the company is 1055 West Georgia Street, Suite 1500, P.O. Box 11117, Vancouver, British Columbia V6E 4N7.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **Basis of Presentation**

In the opinion of Brookfield Asset Management ULC, the accompanying unaudited condensed combined consolidated interim carve-out financial statements contain all adjustments, consisting of only normal recurring adjustments, necessary for a fair statement of its financial position as of June 30, 2022, and its results of operations and cash flows for the three months and six months ended June 30, 2022 and 2021. The balance sheet as at December 31, 2021 was derived from audited annual financial statements but does not contain all of the footnote disclosures from the annual financial statements. Our significant accounting policies are described in Note 2 of our annual financial statements contained elsewhere in this document.

These combined consolidated carve-out financial statements have been prepared for the purpose of presenting the balance sheet, statements of operations, comprehensive income, changes in net parent investment and redeemable non-controlling interest, and cash flows of the Corporation’s historical asset management business on a stand-alone basis. All of the assets and liabilities presented are controlled by Brookfield Asset Management ULC and will be transferred at carrying value. The financial statements represent a combined carve-out of the assets, liabilities, revenues, expenses, and cash flows that will be contributed to the company. All intercompany balances, transactions, revenues and expenses have been eliminated.

Certain resources for oversight of operations and associated overhead are incurred by the Corporation. These corporate costs have been allocated on the basis of direct usage where identifiable, with the remainder allocated based on management’s best estimate of costs attributable to the company. This allocation has been completed based on the following general process:

- **Compensation:** In addition to those individuals who are currently employed in the legal entities included in the carve-out transaction perimeter, compensation costs have been allocated to Brookfield Asset Management ULC based on a by-region, by-function review of personnel working in the historical asset management business and the expected headcount to be allocated to the combined business.
- **General, administrative and other expenses:** Unless individuals have been specifically employed by the legal entities included in the carve-out transaction perimeter, general, administrative and other expenses have been allocated to Brookfield Asset Management ULC based on a by-region, by-function review of people working in the historical asset management businesses and the expected headcount to be allocated to the combined business.
- **Income taxes:** Income taxes have been recorded as if the company and its subsidiaries had been separate tax paying legal entities, each filing a separate return in the jurisdictions that it operates in. The calculation of income taxes is based on a number of assumptions, allocations, and estimates, including those used to prepare the combined consolidated carve-out financial statements.

Management believes the assumptions underlying the combined carve-out financial statements, including the assumptions regarding allocated expenses, reasonably reflect the utilization of services provided to or the benefit received by the company during the periods presented. However, due to the inherent limitations of carving out the assets, liabilities, operations and cash flows from larger entities, these combined carve-out financial statements may not necessarily reflect the company’s financial position, results of operations and cash flow for future periods, nor do they necessarily reflect the financial position, results of operations and cash flow that would have been realized had the company been a stand-alone entity during the periods presented.

**Brookfield Asset Management ULC**  
**Notes to Condensed Combined Consolidated Carve-out Interim Financial Statements**  
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The accompanying combined carve-out financial statements of Brookfield Asset Management ULC have been prepared in conformity with accounting principles generally accepted in the United States of America (“GAAP”).

**Use of Estimates**

The preparation of the combined financial statements in conformity with GAAP requires management to make estimates that affect the amounts reported in the combined financial statements and accompanying notes. Management believes that estimates utilized in the preparation of the combined financial statements are prudent and reasonable. Such estimates include those used in the valuation of investments and financial instruments, the measurement of deferred tax balances (including valuation allowances), accrued carried interest and the accounting for equity-based compensation. Actual results could differ from those estimates and such differences could be material.

**3. INVESTMENTS**

Investments, including consolidated fund investments measured at fair value and equity accounted investments, consist of the following:

| <u>AS AT JUNE 30 AND DECEMBER 31</u>      | <u>2022</u>            | <u>2021</u>            |
|---|------------------------|------------------------|
| Common shares (a) .....                   | <b>\$ 1,373</b>        | \$ 1,409               |
| Loans and notes receivable (b) .....      | <b>87</b>              | 187                    |
| Investments in affiliates (c) .....       | <b>6,929</b>           | 6,204                  |
| Preferred shares (d) .....                | <b>1,560</b>           | 1,557                  |
| Accrued carried interest (e) .....        | <b>781</b>             | 676                    |
| Equity accounted investments (f)          |                        |                        |
| Equity interest in Oaktree .....          | <b>4,026</b>           | 3,790                  |
| Equity interest in other affiliates ..... | <b>18</b>              | 14                     |
| Total equity accounted investments .....  | <b>4,044</b>           | 3,804                  |
| <b>Total</b> .....                        | <b><u>\$14,774</u></b> | <b><u>\$13,837</u></b> |

Where appropriate, the accounting for the Brookfield Asset Management ULC’s investments incorporates the changes in fair value of those investments.

- (a) Common shares primarily represents investments of \$348 million in BAM Exchange LP (December 31, 2021 - \$464 million), \$648 million in Brookfield Property Partners L.P. (December 31, 2021 - \$648 million) and a \$116 million investment in a single-security private fund vehicle (December 31, 2021 - \$206 million). Common share investments are carried at fair value with changes in fair value recorded on the condensed combined consolidated carve-out interim statements of operations in Other income (expenses), net.
- (b) As of June 30, 2022 and December 31, 2021, the loans and notes receivable outstanding primarily represent short-term credit facilities issued to support working capital requirements of our managed private funds and other short-dated loans.
- (c) Investments in affiliates represents strategic investments made by Brookfield Asset Management ULC in its sponsored funds, which are consolidated and measured at fair value. As of June 30, 2022, this balance is primarily comprised of a consolidated interest in Brookfield Strategic Real Estate Fund III (“BSREP III”) of \$6.1 billion (December 31, 2021 - \$5.6 billion).
- (d) Investments in preferred shares relate to a \$1.0 billion investment into Series D preferred shares issued by BPR Retail Holdings (December 31, 2021 - \$1.0 billion) as well as investments in non-traded preferred shares of other affiliated entities.
- (e) Accrued carried interest represents the carried interest that would be due to Brookfield Asset Management ULC for each fund, pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of the reporting date, irrespective of whether such amounts have been realized.
- (f) Brookfield Asset Management ULC’s equity method investments include a 64% economic interest (December 31, 2021 - 62%) in the Oaktree Opcos, acquired on September 30, 2019, as well as a number of general partner (“GP”) investments in our private funds. Despite a 64% economic interest, as a result of limited board representation (less than 50%) and other contractual agreements Brookfield Asset Management ULC has significant influence, but not control, over Oaktree’s financial and operating policies.

**Brookfield Asset Management ULC**  
**Notes to Condensed Combined Consolidated Carve-out Interim Financial Statements**  
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Brookfield Asset Management ULC recognized in Share of income (loss) from equity accounted investments net gains related to its interest in the Oaktree accounted for under the equity method of \$99 million for the three months ended June 30, 2022 (\$21 million for the three months ended June 30, 2021) and \$168 million for the six months ended June 30, 2022 (loss of \$24 million for the six months ended June 30, 2021).

**4. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS**

Fair value approximates carrying value for the following financial assets that are not measured at fair value on the combined consolidated carve-out financial statements: accounts receivable and other, accounts payable and other, accrued carried interest, and redeemable non-controlling interest.

The following tables summarize the fair value hierarchy of financial assets and liabilities of Brookfield Asset Management ULC that are measured at fair value as at June 30, 2022 and December 31, 2021:

| <u>AS AT JUNE 30, 2022</u>                          | <u>Level I</u>        | <u>Level II</u>     | <u>Level III</u>      | <u>Total</u>           |
|---|-----------------------|---------------------|-----------------------|------------------------|
| <b>Assets</b>                                       |                       |                     |                       |                        |
| Cash and cash equivalents . . . . .                 | \$2,640               | \$—                 | \$ —                  | \$ 2,640               |
| Investments (note 3)                                |                       |                     |                       |                        |
| Common shares . . . . .                             | 183                   | 542                 | 648                   | 1,373                  |
| Investments in affiliates . . . . .                 | —                     | —                   | 6,929                 | 6,929                  |
| Preferred shares . . . . .                          | —                     | —                   | 1,560                 | 1,560                  |
| Loans and notes receivable . . . . .                | —                     | —                   | 87                    | 87                     |
| Total Investments . . . . .                         | <u>183</u>            | <u>542</u>          | <u>9,224</u>          | <u>9,949</u>           |
| Loans to related parties (note 10) . . . . .        | —                     | —                   | 276                   | 276                    |
| <b>Total Assets</b> . . . . .                       | <u><u>\$2,823</u></u> | <u><u>\$542</u></u> | <u><u>\$9,500</u></u> | <u><u>\$12,865</u></u> |
| <b>Liabilities</b>                                  |                       |                     |                       |                        |
| Accounts payable and other . . . . .                | —                     | —                   | 69                    | 69                     |
| Borrowings from related parties (note 10) . . . . . | —                     | —                   | 4,084                 | 4,084                  |
| <b>Total Liabilities</b> . . . . .                  | <u><u>\$ —</u></u>    | <u><u>\$—</u></u>   | <u><u>\$4,153</u></u> | <u><u>\$ 4,153</u></u> |

**Brookfield Asset Management ULC**  
**Notes to Condensed Combined Consolidated Carve-out Interim Financial Statements**  
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| <u>AS AT DECEMBER 31, 2021</u>                  | <u>Level I</u> | <u>Level II</u> | <u>Level III</u> | <u>Total</u>    |
|---|----------------|-----------------|------------------|-----------------|
| <b>Assets</b>                                   |                |                 |                  |                 |
| Cash and Cash Equivalents .....                 | \$2,494        | \$ —            | \$ —             | \$ 2,494        |
| Investments (note 3)                            |                |                 |                  |                 |
| Common shares .....                             | 91             | 670             | 648              | 1,409           |
| Investments in affiliates .....                 | —              | —               | 6,204            | 6,204           |
| Preferred shares .....                          | —              | —               | 1,557            | 1,557           |
| Loans and notes receivable .....                | —              | —               | 187              | 187             |
| Total Investments .....                         | 91             | 670             | 8,596            | 9,357           |
| Loans to related parties (note 10) .....        | —              | —               | 358              | 358             |
| <b>Total Assets</b> .....                       | <u>\$2,585</u> | <u>\$ 670</u>   | <u>\$8,954</u>   | <u>\$12,209</u> |
| <b>Liabilities</b>                              |                |                 |                  |                 |
| Accounts payable and other .....                | —              | —               | 69               | 69              |
| Borrowings from related parties (note 10) ..... | —              | —               | 4,102            | 4,102           |
| <b>Total Liabilities</b> .....                  | <u>\$ —</u>    | <u>\$ —</u>     | <u>\$4,171</u>   | <u>\$ 4,171</u> |

The fair value measurement of items categorized in Level III of the fair value hierarchy is subject to valuation uncertainty arising from the use of significant unobservable inputs. The significant unobservable inputs used in the fair value measurement of financial assets and liabilities recurringly measured at fair value are discount rates and capitalization rates. Significant increases (decreases) in these inputs in isolation would have resulted in a significantly lower (higher) fair value measurement. The following table summarizes the quantitative inputs and assumptions used for items categorized in Level III of the fair value hierarchy as of June 30, 2022 and December 31, 2021:

AS AT JUNE 30, 2022

| <u>Type of Asset/Liability</u>        | <u>Fair Value</u> | <u>Valuation Techniques</u>  | <u>Unobservable Inputs</u> | <u>Ranges</u> | <u>Weighted-Average (a)</u> | <u>Impact to Valuation from an increase in input</u> |
|---------------------------------------|-------------------|------------------------------|----------------------------|---------------|-----------------------------|--|
| Common shares .....                   | 648               | See note (b)                 | N/A                        | N/A           | N/A                         | N/A  |
| Investments in affiliates .....       | 6,929             | Discounted cash flows        | Discount rate              | 6.8% - 22%    | 8.2%                        | Lower  |
|                                       |                   | Direct capitalization method | Capitalization rate        | 3.9% - 21%    | 5.5%                        | Lower  |
| Preferred shares .....                | 1,560             | Discounted Cash Flows        | Discount Rate              | 4.5% - 6.0%   | 5.5%                        | Lower  |
| Loans and notes receivable .....      | 87                | Discounted Cash Flows        | Discount Rate              | L+ 225bps     | L+225bps                    | Lower  |
| Loans to related parties .....        | 276               | Discounted Cash Flows        | Discount Rate              | 2.5% - 6.5%   | 4.2%                        | Lower  |
| Accounts payable and other .....      | 69                | See (c)                      | N/A                        | N/A           | N/A                         | N/A  |
| Borrowings from related parties ..... | 4,084             | Discounted Cash Flows        | Discount Rate              | 4.9% - 6.0%   | 5.8%                        | Lower  |

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| AS AT DECEMBER 31, 2021         |            |                              |                     |             |                      | Impact to valuation from an increase in input |
|---------------------------------|------------|------------------------------|---------------------|-------------|----------------------|---|
| Type of Asset/Liability         | Fair Value | Valuation Techniques         | Unobservable Inputs | Ranges      | Weighted-Average (a) |   |
| Common shares                   | \$ 648     | See note (b)                 | N/A                 | N/A         | N/A                  | N/A   |
| Investment in affiliates        | 6,204      | Discounted cash flows        | Discount rate       | 6.9% - 22%  | 8.4%                 | Lower   |
|                                 |            | Direct capitalization method | Capitalization rate | 4.3% - 21%  | 5.5%                 | Lower   |
| Preferred shares                | 1,557      | Discounted Cash Flows        | Discount Rate       | 4.5% - 6.0% | 5.6%                 | Lower   |
| Loans and notes receivable      | 187        | Discounted Cash Flows        | Discount Rate       | L+ 225bps   | L+225bps             | Lower   |
| Loans to related parties        | 358        | Discounted Cash Flows        | Discount Rate       | 2.5% - 6.5% | 4.2%                 | Lower   |
| Accounts payable and other      | 69         | See (c)                      | N/A                 | N/A         | N/A                  | N/A   |
| Borrowings from related parties | 4,102      | Discounted Cash Flows        | Discount Rate       | 4.9% -6%    | 5.8%                 | Lower   |

- (a) Unobservable inputs were weighted based on the fair value of the investments included in the range.
- (b) Common shares relate to Brookfield Asset Management ULC's investment in BPY units, which are being recorded at fair value on the combined consolidated carve-out balance sheet based on the value of units on privatization of BPY in July 2021. The value on privatization of BPY represents the most recent, independently validated and observable market price for the units.
- (c) Accounts payable and other liabilities recorded at fair value and categorized in Level III relate to a put option held by shareholders of Oaktree that are not related to the Corporation or Brookfield Asset Management ULC to sell their shares using a prescribed valuation methodology in exchange for cash, Class A shares of the Corporation or other forms of consideration at the discretion of Brookfield Asset Management ULC. The fair value of this instrument is determined quarterly using a Monte Carlo simulation and various inputs prepared by management.

During the six months ended June 30, 2022, there have been no changes in valuation techniques within Level II and Level III that have had a material impact on the valuation of financial instruments.

The following table summarizes the changes in financial assets and liabilities measured at fair value for which the company has used Level III inputs to determine fair value and does not include gains or losses that were reported in Level III in prior years or for instruments that were transferred out of Level III prior to the end of the respective reporting period. These tables also exclude financial assets and liabilities measured at fair value on a non-recurring basis. Total realized and unrealized gains and losses recorded for Level III investments are recorded in Other income (expenses), net in the condensed combined consolidated carve-out interim statements of operations.

| AS AT AND FOR THE THREE MONTHS ENDED JUNE 30, 2022 | Common shares | Investments in affiliates | Preferred shares | Loans and notes receivable | Loans to related parties | Borrowings from related parties | Accounts payable and other |
|--|---------------|---------------------------|------------------|----------------------------|--------------------------|---------------------------------|----------------------------|
| Balance as at March 31, 2022                       | \$648         | \$6,618                   | \$1,557          | \$ 556                     | \$356                    | \$4,077                         | \$ 69                      |
| Net purchases (redemptions)                        | —             | 90                        | 3                | (469)                      | (80)                     | 7                               | —                          |
| Gains included in earnings                         | —             | 221                       | —                | —                          | —                        | —                               | —                          |
| Balance as at June 30, 2022                        | <u>\$648</u>  | <u>\$6,929</u>            | <u>\$1,560</u>   | <u>\$ 87</u>               | <u>\$276</u>             | <u>\$4,084</u>                  | <u>\$ 69</u>               |

| AS AT AND FOR THE SIX MONTHS ENDED JUNE 30, 2022 | Common shares | Investments in affiliates | Preferred shares | Loans and notes receivable | Loans to related parties | Borrowings from related parties | Accounts payable and other |
|--|---------------|---------------------------|------------------|----------------------------|--------------------------|---------------------------------|----------------------------|
| Balance as at December 31, 2021                  | \$648         | \$6,204                   | \$1,557          | \$ 187                     | \$358                    | \$4,102                         | \$ 69                      |
| Net purchases (redemptions)                      | —             | 74                        | 3                | (100)                      | (82)                     | (18)                            | —                          |
| Gains included in earnings                       | —             | 651                       | —                | —                          | —                        | —                               | —                          |
| Balance as at June 30, 2022                      | <u>\$648</u>  | <u>\$6,929</u>            | <u>\$1,560</u>   | <u>\$ 87</u>               | <u>\$276</u>             | <u>\$4,084</u>                  | <u>\$ 69</u>               |



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**5. REVENUE**

The company's asset management business focuses on a number of investment strategies, specifically renewable power and transition, infrastructure, private equity, real estate and credit, operating in various markets including the United States, Canada, and the rest of the world.

The following sets out revenue disaggregated by investment strategy:

| <u>FOR THE THREE MONTHS ENDED JUNE 30, 2022</u> | <u>Renewable<br/>Power and<br/>Transition</u> | <u>Infrastructure</u> | <u>Private<br/>Equity</u> | <u>Real<br/>Estate</u> | <u>Credit<br/>and other</u> | <u>Total</u> |
|---|---|-----------------------|---------------------------|------------------------|-----------------------------|--------------|
| Base management and advisory fees .....         | \$125   | \$164                 | \$ 48                     | \$185                  | \$ 59                       | \$581        |
| Incentive distributions .....                   | 23  | 61                    | —                         | —                      | —                           | 84           |
| Performance fees .....                          | —   | —                     | —                         | —                      | —                           | —            |
| <br>  |   |                       |                           |                        |                             |              |
| <u>FOR THE THREE MONTHS ENDED JUNE 30, 2021</u> | <u>Renewable<br/>Power and<br/>Transition</u> | <u>Infrastructure</u> | <u>Private<br/>Equity</u> | <u>Real<br/>Estate</u> | <u>Credit<br/>and other</u> | <u>Total</u> |
| Base management and advisory fees .....         | \$ 96   | \$145                 | \$ 40                     | \$117                  | \$ 51                       | \$449        |
| Incentive distributions .....                   | 20  | 50                    | —                         | 14                     | —                           | 84           |
| Performance fees .....                          | —   | —                     | 79                        | —                      | —                           | 79           |
| <br>  |   |                       |                           |                        |                             |              |
| <u>FOR THE SIX MONTHS ENDED JUNE 30, 2022</u>   | <u>Renewable<br/>Power and<br/>Transition</u> | <u>Infrastructure</u> | <u>Private<br/>Equity</u> | <u>Real<br/>Estate</u> | <u>Credit<br/>and other</u> | <u>Total</u> |
| Base management and advisory fees .....         | \$242   | \$362                 | \$ 91                     | \$354                  | \$119                       | \$1,168      |
| Incentive distributions .....                   | 48  | 120                   | —                         | —                      | —                           | 168          |
| Performance fees .....                          | —   | —                     | —                         | —                      | —                           | —            |
| <br>  |   |                       |                           |                        |                             |              |
| <u>FOR THE SIX MONTHS ENDED JUNE 30, 2021</u>   | <u>Renewable<br/>Power and<br/>Transition</u> | <u>Infrastructure</u> | <u>Private<br/>Equity</u> | <u>Real<br/>Estate</u> | <u>Credit<br/>and other</u> | <u>Total</u> |
| Base management and advisory fees .....         | \$200   | \$285                 | \$ 76                     | \$226                  | \$108                       | \$895        |
| Incentive distributions .....                   | 41  | 99                    | —                         | 28                     | —                           | 168          |
| Performance fees .....                          | —   | —                     | 79                        | —                      | —                           | 79           |

**6. INCOME TAXES**

The provision for taxes consists of the following:

| <u>FOR THE PERIODS ENDED JUNE 30</u> | <u>Three Months Ended</u> |               | <u>Six Months Ended</u> |                |
|--------------------------------------|---------------------------|---------------|-------------------------|----------------|
|                                      | <u>2022</u>               | <u>2021</u>   | <u>2022</u>             | <u>2021</u>    |
| Current income tax expense .....     | \$ (55)                   | \$(45)        | \$(115)                 | \$ (93)        |
| Deferred income tax expense .....    | (107)                     | (17)          | (189)                   | (58)           |
| <b>Provision for taxes</b> .....     | <b>\$(162)</b>            | <b>\$(62)</b> | <b>\$(304)</b>          | <b>\$(151)</b> |

**7. EQUITY-BASED COMPENSATION**

The Corporation has granted equity-based compensation awards to certain employees of Brookfield Asset Management ULC under a number of compensation plans (the "Equity Plans"). The Equity Plans provide for the granting of share options, restricted shares and escrowed shares which may contain certain service or performance requirements of the Corporation.

Brookfield Asset Management ULC accounts for stock options using the fair value method. Under the fair value method, compensation expense for stock options that are direct awards of shares is measured at fair value at the grant date using an option pricing model and recognized over the vesting period. Options issued under the Corporation's Management Share Option Plan ("MSOP") vest over a period of up to five years, expire 10 years after the grant date, and are settled through issuance of Class A shares of the Corporation. The exercise price is equal to the market price at the grant date. During the three months ended June 30, 2022, the Corporation did not grant any stock options. During the six months ended June 30, 2022, the Corporation granted 2.5 million stock options at a weighted average

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**(Unaudited, U.S. Dollars in Millions, Except Where Noted)**

exercise price of \$56.93. The compensation expense was calculated using the Black-Scholes method of valuation, assuming an average 7.5-year term, 24.8% volatility, a weighted average expected dividend yield of 1.4% annually, a risk-free rate of 1.9% and a liquidity discount of 25%.

The Corporation previously established an Escrowed Stock Plan whereby a private company is capitalized with preferred shares issued to the Corporation for cash proceeds and common shares (the “escrowed shares”) that are granted to executives of the Corporation. The proceeds are used to purchase the Corporation’s Class A shares and therefore the escrowed shares represent an interest in the underlying Class A shares of the Corporation. The escrowed shares generally vest over five years and must be held to the fifth anniversary of the grant date. At a date no more than 10 years from the grant date, all escrowed shares held will be exchanged for a number of Class A shares of the Corporation issued from treasury of the Corporation, based on the market value of Class A shares of the Corporation at the time of exchange. During the three months ended June 30, 2022, the Corporation did not grant any escrowed shares. During the six months ended June 30, 2022, the Corporation granted 1.0 million escrowed shares at a weighted average price of \$56.93. The compensation expense was calculated using the Black-Scholes method of valuation, assuming an average 7.5-year term, 24.8% volatility, a weighted average expected dividend yield of 1.4% annually, a risk-free rate of 1.9% and a liquidity discount of 25%.

**8. ACCOUNTS RECEIVABLE AND OTHER**

| <u>AS AT JUNE 30, 2022 AND DECEMBER 31, 2021</u> | <u>2022</u>       | <u>2021</u>       |
|--|-------------------|-------------------|
| Accounts receivable . . . . .                    | \$111             | \$ 26             |
| Prepaid expenses . . . . .                       | 76                | 40                |
| Other assets . . . . .                           | 171               | 158               |
| <b>Accounts receivable and other . . . . .</b>   | <b><u>358</u></b> | <b><u>224</u></b> |

Other assets is primarily made up of tax recoveries not yet collected.

**9. ACCOUNTS PAYABLE AND OTHER**

| <u>AS AT JUNE 30, 2022 AND DECEMBER 31, 2021</u> | <u>2022</u>         | <u>2021</u>         |
|--|---------------------|---------------------|
| Accounts payable . . . . .                       | \$ 570              | \$ 561              |
| Accrued liabilities . . . . .                    | 984                 | 1,237               |
| Other liabilities . . . . .                      | 598                 | 234                 |
| <b>Accounts payable and other . . . . .</b>      | <b><u>2,152</u></b> | <b><u>2,032</u></b> |

Other liabilities are primarily comprised of current taxes payable and accrued bonuses.

**10. RELATED PARTY TRANSACTIONS**

In the normal course of business, Brookfield Asset Management ULC entered into transactions with related parties and derived the majority of its revenue from the provision of asset management services to the Corporation and operating entities. During the three months ended June 30, 2022, Brookfield Asset Management ULC recorded \$909 million of total revenues derived from related party transactions (for the three months ended June 30, 2021 - \$712 million) on its condensed combined consolidated carve-out interim statement of operations. During the six months ended June 30, 2022, Brookfield Asset Management ULC recorded \$1.6 billion of total revenues derived from related party transactions (for the six months ended June 30, 2021 - \$1.3 billion) on its condensed combined consolidated carve-out interim statement of operations.

In the normal course of business, Brookfield Asset Management ULC entered into transactions with related parties by providing, and borrowing on, short-term credit facilities, working capital facilities, as well as unsecured loans. The balances due to and from these facilities are recorded as Due from affiliates and Due to affiliates on the combined consolidated carve-out interim balance sheets.

**Brookfield Asset Management ULC**  
**Notes to Condensed Combined Consolidated Carve-out Interim Financial Statements**  
**(Unaudited, U.S. Dollars in Millions, Except Where Noted)**

Due from affiliates and due to affiliates consisted of the following:

| <u>AS AT JUNE 30, 2022 AND DECEMBER 31, 2021</u>        | <u>2022</u>     | <u>2021</u>    |
|---|-----------------|----------------|
| <b>Due from affiliates</b>                              |                 |                |
| Operating receivable due from related parties . . . . . | \$ 6,919        | \$6,187        |
| Loans to related parties . . . . .                      | <u>276</u>      | <u>358</u>     |
| Total . . . . .   | <u>\$ 7,195</u> | <u>\$6,545</u> |
| <br>  |                 |                |
| <u>AS AT JUNE 30, 2022 AND DECEMBER 31, 2021</u>        | <u>2022</u>     | <u>2021</u>    |
| <b>Due to affiliates</b>                                |                 |                |
| Operating payable due to related parties . . . . .      | \$ 6,279        | \$4,105        |
| Borrowings from related parties . . . . .               | <u>4,084</u>    | <u>4,102</u>   |
| Total . . . . .   | <u>\$10,363</u> | <u>\$8,207</u> |

**Due from affiliates**

Due from affiliates of \$7.2 billion (December 31, 2021 - \$6.5 billion) consists of \$6.9 billion (December 31, 2021 - \$6.2 billion) of operating receivables which are comprised of management fees receivables, working capital facilities, and other outstanding short-term credit facilities provided to the Corporation in the normal course of business. Loans to related parties of \$276 million (December 31, 2021 - \$358 million) are unsecured with floating rates of L-375bps or fixed rates ranging between 2.5% - 6.5%. Maturities on loans to related parties range from 2023 to 2031. The loans were generally issued to finance acquisitions and fund commitments.

**Due to affiliates**

Due to affiliates of \$10.4 billion (December 31, 2021 - \$8.2 billion) largely relates to loans payable to the Corporation in the normal course of business. Borrowings from related parties are unsecured with interest rates ranging from 4.85% - 6% and maturities of 2023 - 2047. Of the borrowings from related parties, \$200 million are due within 1 year, \$2.7 billion due between 2 to 5 years, and the remaining due after five years. The proceeds from the borrowings were used for general corporate purchases and to fund acquisitions.

**11. CORPORATE BORROWINGS**

As at June 30, 2022, the company's corporate borrowings consisted of commercial paper issuances totaling \$1.3 billion contracted with financial institutions under normal commercial terms for short-term liquidity management. These commercial papers are unsecured with interest rates ranging between 1.9-2.3% and a maturity of less than three months as of June 30, 2022.

As at December 31, 2021, the company's corporate borrowings consisted of commercial paper issuances totaling \$461 million contracted with financial institutions under normal commercial terms for short-term liquidity management. These commercial papers are unsecured with interest rates ranging between 0.3-0.4% and a maturity of less than three months as of December 31, 2021.

**12. COMMITMENTS AND CONTINGENCIES**

**Commitments**

On January 31, 2019, a subsidiary of the Corporation committed \$2.8 billion to our third flagship real estate fund and has funded \$1.8 billion of the total commitment as of June 30, 2022 (December 31, 2021 - \$1.9 billion). On May 26, 2021, the Corporation committed \$2.5 billion to our fourth flagship real estate fund and has not funded any amount associated with this commitment (December 31, 2021 - nil). On August 3, 2020, the Corporation committed \$750 million to our latest opportunistic credit fund and has funded \$338 million of the total commitment as of June 30, 2022 (December 31, 2021 - \$188 million).

**Contingencies**

*Litigation*

Brookfield Asset Management ULC may from time to time be involved in litigation and claims incidental to the conduct of its business. Brookfield Asset Management ULC's businesses are also subject to extensive regulation, which may result in regulatory proceedings against the company.

**Brookfield Asset Management ULC**  
**Notes to Condensed Combined Consolidated Carve-out Interim Financial Statements**  
**(Unaudited, U.S. Dollars in Millions, Except Where Noted)**

Brookfield Asset Management ULC accrues a liability for legal proceedings only when those matters present loss contingencies that are both probable and reasonably estimable. In such cases, there may be an exposure to loss in excess of any amounts accrued. Although there can be no assurance of the outcome of such legal actions, based on information known by management, Brookfield Asset Management ULC does not have a potential liability related to any current legal proceeding or claim that would individually or in the aggregate materially affect its results of operations, financial condition or cash flows.

**13. SUBSEQUENT EVENTS**

Brookfield Asset Management ULC performed an evaluation of subsequent events through October 3, 2022, the date the condensed combined consolidated carve-out financial statements were available to be issued, for events requiring disclosure. Brookfield Asset Management ULC did not identify any subsequent events.

## APPENDIX I – MANAGER MSOP RESOLUTION

### BE IT RESOLVED THAT:

1. The management share option plan of Brookfield Asset Management Ltd. (the “**Manager**”), the principal terms of which are described in the management information circular of Brookfield Asset Management Inc., is hereby authorized and approved.
2. Any officer or director of the Manager is hereby authorized and directed for and on behalf of the Manager to execute or cause to be executed and to deliver or cause to be delivered, all such other documents, agreements and instruments and to perform or cause to be performed all such other acts and things as in such person’s opinion may be necessary or desirable to give full effect to the foregoing resolution and the matters authorized thereby, such determination to be conclusively evidenced by the execution and delivery of such document, agreement or instrument or the doing of any such act or thing.

## APPENDIX J – MANAGER NQMSOP RESOLUTION

### BE IT RESOLVED THAT:

1. The non-qualified management share option plan of Brookfield Asset Management Ltd. (the “**Manager**”), the principal terms of which are described in the management information circular of Brookfield Asset Management Inc., is hereby authorized and approved.
2. Any officer or director of the Manager is hereby authorized and directed for and on behalf of the Manager to execute or cause to be executed and to deliver or cause to be delivered, all such other documents, agreements and instruments and to perform or cause to be performed all such other acts and things as in such person’s opinion may be necessary or desirable to give full effect to the foregoing resolution and the matters authorized thereby, such determination to be conclusively evidenced by the execution and delivery of such document, agreement or instrument or the doing of any such act or thing.

## APPENDIX K – MANAGER ESCROWED STOCK PLAN RESOLUTION

### BE IT RESOLVED THAT:

1. The escrowed stock plan of Brookfield Asset Management Ltd. (the “**Manager**”), the principal terms of which are described in the management information circular of Brookfield Asset Management Inc., is hereby authorized and approved.
2. Any officer or director of the Manager is hereby authorized and directed for and on behalf of the Manager to execute or cause to be executed and to deliver or cause to be delivered, all such other documents, agreements and instruments and to perform or cause to be performed all such other acts and things as in such person’s opinion may be necessary or desirable to give full effect to the foregoing resolution and the matters authorized thereby, such determination to be conclusively evidenced by the execution and delivery of such document, agreement or instrument or the doing of any such act or thing.

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Brookfield.com

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